Archived Information

7. A new Appendix F is added to read as follows:

Appendix F: Ratio Methodology for Proprietary Institutions

Section 1: Ratios and Ratio Terms

Primary Reserve Ratio = <u>Adjusted Equity</u>

Total Expenses

Equity Ratio = Modified Equity

Modified Assets

Net Income Ratio = <u>Income Before Taxes</u>

Total Revenues

Definitions:

Adjusted Equity = (total owner's equity) - (intangible assets) - (unsecured related-party receivables) - (net property, plant and equipment)* + (post-employment and retirement liabilities) + (all debt obtained for long-term purposes)**

Total Expenses excludes income tax, discontinued operations, extraordinary losses, or change in accounting principle.

Modified Equity = (total owner's equity) - (intangible assets) - (unsecured related-party receivables)

Modified Assets = (total assets) - (intangible assets) - (unsecured related-party receivables)

Income Before Taxes is taken directly from the audited financial statement

Total Pre-Tax Revenues = (total operating revenues) + (non-operating revenues and gains). Investment gains should be recorded net of investment losses. No revenues shown after income taxes (e.g., discontinued operations, extraordinary gains, or change in accounting principle) on the income statement should be included.

^{*} The value of plant, property and equipment is net of accumulated depreciation, including capitalized lease assets.

^{**} The value of all debt obtained for long-term purposes includes the short-term portion of the debt, up to the amount of net property, plant and equipment.

Balance Sheet

Line		
1	Cash	\$ 190,000
2	Accounts Receivable	1,010,000
3	Prepaid Expenses	150,000
4	Inventories	130,000
5	Note Receivable from Affiliate	200,000
6	Investments	330,000
7	Total Current Assets	2,010,000
8	Property and Equipment, net	500,000
9	Amount Due from Owner	170,000
10	Goodwill	80,000
11	Organization Costs	70,000
12	Deposits	60,000
13	Total Assets	2,890,000
14	Accounts Payable	200,000
15	Accrued Expenses	330,000
16	Current Portion of Long-Term Debt	120,000
17	Deferred Revenue	650,000
18	Total Current Liabilities	1,300,000
19	Long-Term Debt, net of Current Portion	330,000
20	Total Liabilities	1,630,000
21	Contributed Capital	440,000
22	Retained Earnings	820,000
23	Total Owner's Equity	1,260,000
24	Total Liabilities and Owner's Equity	2,890,000

Section 3: Calculating the Composite Score

Statement of Income and Retained Earnings

Line

Line		
25	Operating Income	\$ 9,700,000
26	Non-Operating Income	300,000
27	Total Income	10,000,000
28	Cost of Goods Sold	6,800,000
29	Administrative Expenses	2,600,000
30	Depreciation Expense	60,000
31	Interest Expense	40,000
32	Total Expenses	9,500,000
33	Other: Gain on Sale of Investments	10,000
34	Net Income Before Taxes	510,000
35	Federal Income Taxes	153,000
36	Net Income After Taxes	357,000
37	Extraordinary Loss, net of tax	800,000
38	Net Income	(443,000)
39	Retained Earnings, beginning of year	1,263,000
22	Retained Earnings, end of year	820,000

^{*}Long-Term Debt (lines 16+19) cannot exceed Property and Equipment (line 8) in this formula

Step 1: Calculate the strength factor score for each ratio, by using the following algorithms:

Example (for Proprietary institutions)

Primary Reserve strength factor score = $20 x^*$ Primary Reserve ratio result:

 $20 \times 0.080 = 1.600$

Equity strength factor score $= 6 \times \text{Equity ratio result}$:

 $6 \times 0.332 = 1.992$

Net Income strength factor score = 1 + (33.3 x Net Income ratio result):

 $1 + (33.3 \times 0.051) = 2.698$

If the strength factor score for any ratio is greater than or equal to 3, the strength factor score for that ratio is 3. If the strength factor score for any ratio is less than or equal to -1, the strength factor score for that ratio is -1.

Step 2: Calculate the weighted score for each ratio and calculate the composite score by adding the three weighted scores

Primary Reserve weighted score = 30% x Primary Reserve strength factor score:

 $0.30 \times 1.600 = 0.480$

Equity weighted score = 40% x Equity strength factor score:

 $0.40 \times 1.992 = 0.797$

Net Income weighted score = 30% x Net Income strength factor score:

 $0.30 \times 2.698 = 0.809$

Composite score = sum of all weighted scores:

0.480 + 0.797 + 0.809 = 2.086

Round the composite score to one digit after the decimal point to determine the final score:

2.1

^{*} The symbol "x" denotes multiplication.

8. A new Appendix G is added to read as follows:

Appendix G: Ratio Methodology for Private Non-Profit Institutions

Section 1: Ratios and Ratio Terms

Primary Reserve Ratio = <u>Expendable Net Assets</u>

Total Expenses

Equity Ratio = Modified Net Assets

Modified Assets

Net Income Ratio = Change in Unrestricted Net Assets

Total Unrestricted Revenue

Definitions:

Expendable Net Assets = (unrestricted net assets) + (temporarily restricted net assets) - (annuities, term endowments, and life income funds that are temporarily restricted) - (intangible assets) - (net property, plant and equipment)* + (post-employment and retirement liabilities) + (all debt obtained for long-term purposes)**

Total Expenses is total unrestricted expenses taken directly from the audited financial statement

Modified Net Assets = (unrestricted net assets) + (temporarily restricted net assets) + (permanently restricted net assets) - (intangible assets) - (unsecured related-party receivables)

 $Modified\ Assets = (total\ assets)\ -\ (intangible\ assets)\ -\ (unsecured\ related\ -party\ receivables)$

Change in Unrestricted Net Assets is taken directly from the audited financial statement

Total Unrestricted Revenue is taken directly from the audited financial statement (This amount includes net assets released from restriction during the fiscal year)

^{*} The value of plant, property and equipment is net of accumulated depreciation, including capitalized lease assets.

^{**} The value of all debt obtained for long-term purposes includes the short-term portion of the debt, up to the amount of net property, plant and equipment.

Section 2, Calculating the Ratios from the Balance Sheet and Statement of Activities Statement Statement of Activities

Statement of Activities column: a

Line		Total
1	Cash and Cash Equivalents	\$ 1,000,000
2	Accounts Receivable	6,000,000
3	Prepaid Expenses	1,500,000
4	Inventories	500,000
5	Contributions Receivable	2,000,000
6	Student Loans Receivable	8,000,000
7	Investments	6,000,000
8	Property and Equipment, net	50,000,000
9	Bond Insurance Costs	720,000
10	Goodwill	500,000
11	Deposits	20,000
12	Total Assets	76,240,000
13	Line of Credit	\$ 500,000
14	Accounts Payable	2,000,000
15	Accrued Expenses	3,500,000
16	Deferred Revenue	650,000
17	Post-Retirement Benefits Liability	6,600,000
18	Bonds Payable	36,000,000
19	Total Liabilities	49,250,000
20	Unrestricted Net Assets	15,190,000
21	Annuities	300,000
22	John Doe Scholarship Fund	2,500,000
23	Total Temp. Restricted Net Assets	2,800,000
24	Permanent Restr. Net Assets	9,000,000
25	Total Net Assets	26,990,000
26	Total Liabilities & Net Assets	76,240,000

Line		Unrestricted	Temporarily Restricted	Permanently Restricted	Total
27	Tuition and Fees	\$45,000,000			\$45,000,000
28	Contributions	1,200,000	\$ 300,000	\$ 120,000	1,620,000
29	Auxiliary Enterprises	5,500,000			5,500,000
30	Net Assets Released from Restrictions	200,000			200,000
31	Total Revenue	51,900,000	300,000	120,000	52,320,000
32	Operating Expenses	38,000,000			38,000,000
33	Depreciation	5,000,000			5,000,000
34	Interest Expense	2,880,000			2,880,000
35	Auxiliary Enterprises	5,200,000			5,200,000
36	Non-Operating Expenses	900,000			900,000
37	Net Assets Released from Restrictions		200,000		200,000
38	Total Expenses	51,980,000	200,000		52,180,000
39	Change in Net Assets	(80,000)*	100,000	120,000	140,000
40	Net Assets at beginning of year	15,270,000	2,700,000	8,880,000	26,850,000
41	Net Assets at end of year	15,190,000	2,800,000	9,000,000	26,990,000

Primary Reserve Ratio = (lines)	$\frac{20+23-21-10-8+18^{**}+17}{38a} =$	\$ 9,790,000 51,980,000	= 0.188
Equity Ratio = (lines)	$\frac{25-10}{12-10}$ =	\$26,490,000 75,740,000	= 0.350
Net Income Ratio = (lines)	39a = 31a	\$ (80,000) 51,900,000	= (0.0015)

^{*} In accounting statements, parentheses denote negative numbers (i.e., (80,000) equals negative 80,000).

 $[\]ensuremath{^{**}}$ Long-Term Debt (line 18) cannot exceed Property and Equipment, net (line 8) in this formula.

Step 1: Calculate the strength factor score for each ratio, by using the following algorithms

Example (for Private Non-Profit institutions)

Primary Reserve strength factor score = 10 x^* Primary Reserve ratio result:

 $10 \times 0.188 = 1.880$

Equity strength factor score = $6 \times \text{Equity ratio result}$:

 $6 \times 0.350 = 2.100$

Because the Net Income ratio result is negative, the algorithm for negative net income is used -- Net Income strength factor score = 1 + (25 x Net Income ratio result):

 $1 + (25 \times -0.0015) = 0.963$

(Note: If the Net Income ratio result is positive, the following algorithm is used, Net Income strength factor score = 1 + (50 x Net Income ratio result) -- If the Net Income ratio result is 0, the Net Income strength factor score is 1).

If the strength factor score for any ratio is greater than or equal to 3, the strength factor score for that ratio is 3. If the strength factor score for any ratio is less than or equal to -1, the strength factor score for that ratio is -1.

Step 2: Calculate the weighted score for each ratio and calculate the composite score by adding the three weighted scores

Primary Reserve weighted score = 40% x Primary Reserve strength factor score:

 $0.40 \times 1.880 = 0.752$

Equity weighted score = 40% x Equity strength factor score:

 $0.40 \times 2.100 = 0.840$

Net Income weighted score = 20% x Net Income strength factor score:

 $0.20 \times 0.963 = 0.193$

Composite score = sum of all weighted scores:

0.752 + 0.840 + 0.193 = 1.785

Round the composite score to one digit after the decimal point to determine the final score:

1.8

^{*} The symbol "x" denotes multiplication.