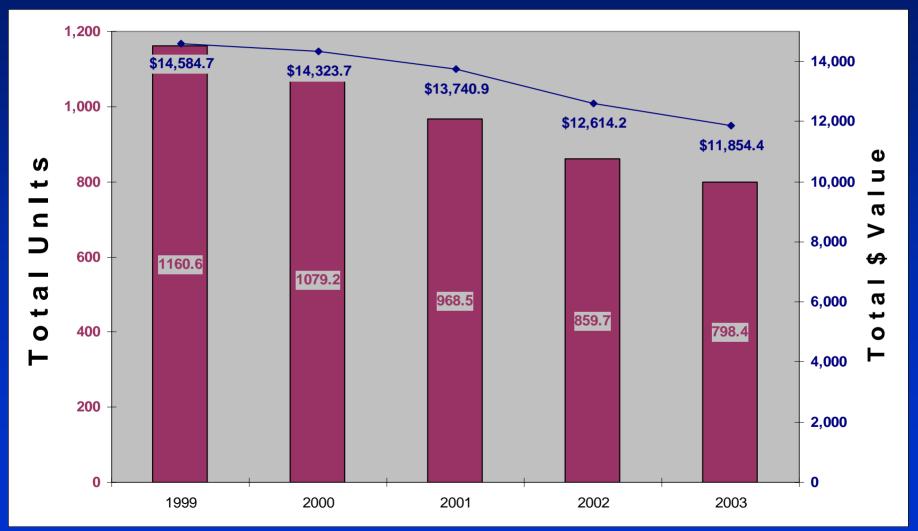
Manufacturers' Unit Shipments and Dollar Value Decline

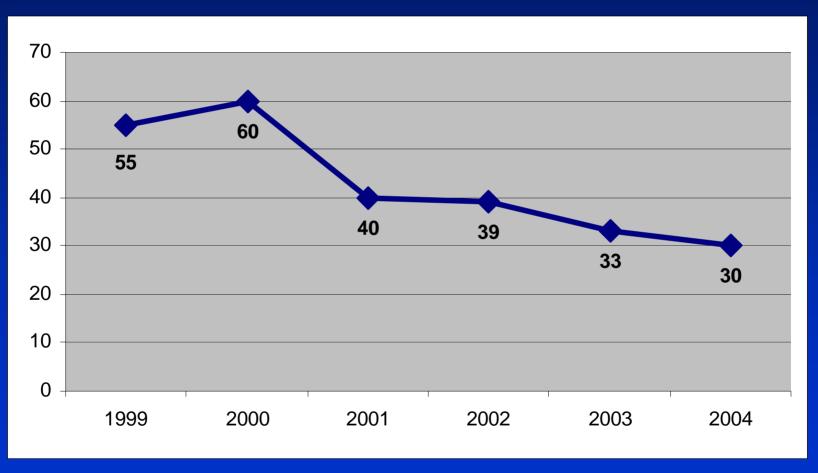
(in millions)



*Preliminary figures for 2004 suggest a 2-3% increase

"Top Ten" Albums Year-to-Date Soundscan figures

(in millions)



Promising Users Anonymity























BuyMusic

Connect

fye Download Zone

iTunes

Lifeway

MSNMusic

Musicmatch

MusicNet@AOL

MusicNow

Napster

Passalong on ebay

Peer Impact

Puretracks

Rhapsody

Virgin Digital

Wal*Mart

And many more...

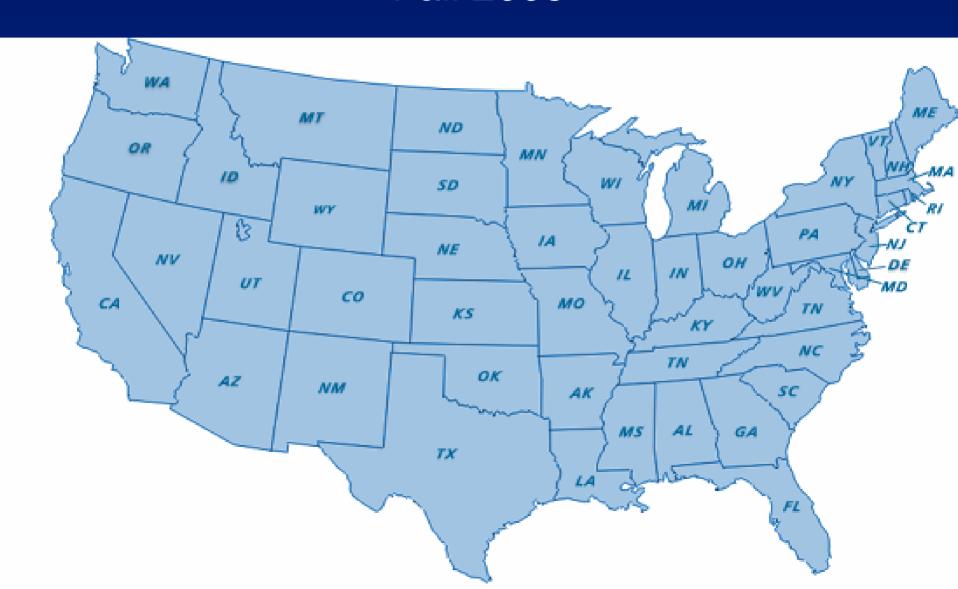
"Users are likely to abandon any file-sharing network that restricts their downloading in favor of the many networks that don't."

--Michael Weiss, Chief of Streamcast Networks (distributor of Morpheus)

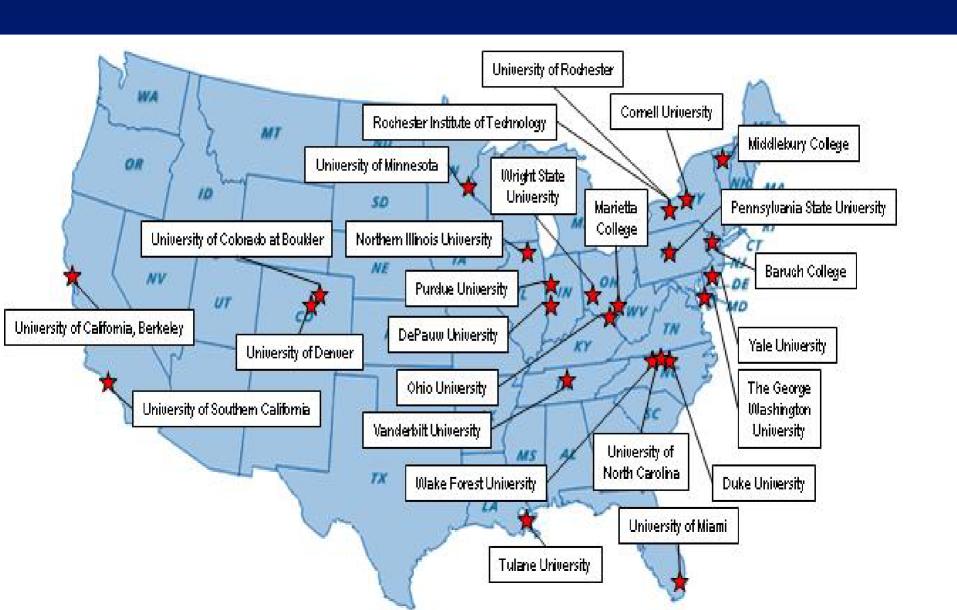
"...the problem is that even though the opportunities are starting to arise now and the record companies are reaching out, many of my colleagues are backing off, afraid that if they play ball they'll lose their traffic."

> --Wayne Rosso, former President of Grokster

Colleges offering legitimate online music, Fall 2003



Colleges offering legitimate online music, Fall 2004



P2P: Which future will we choose?

