



Office of the Chief Economist

Facts and Figures on New Mortgage Products

Protecting Consumers in the New Mortgage Marketplace - Federal Trade Commission Workshop

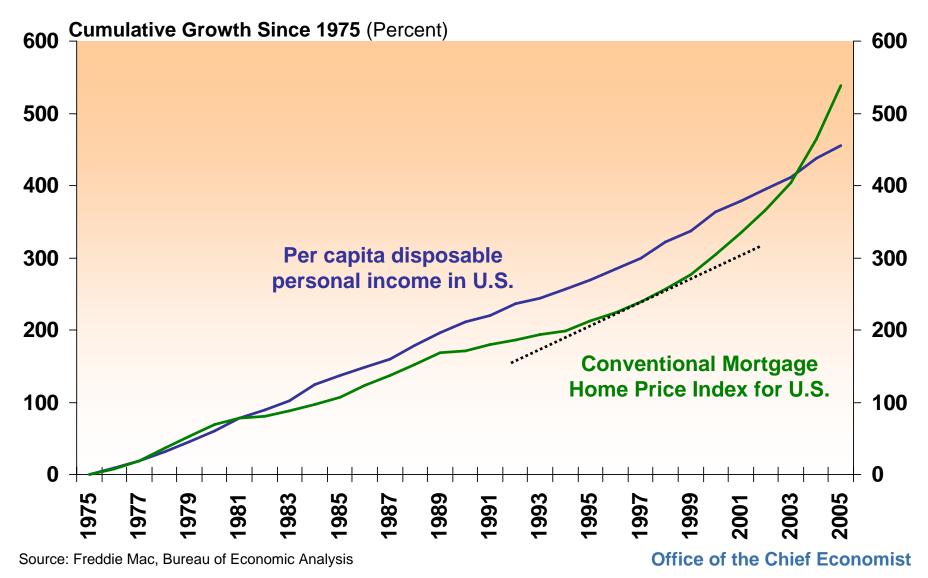
Washington, DC

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Amy Crews Cutts Deputy Chief Economist

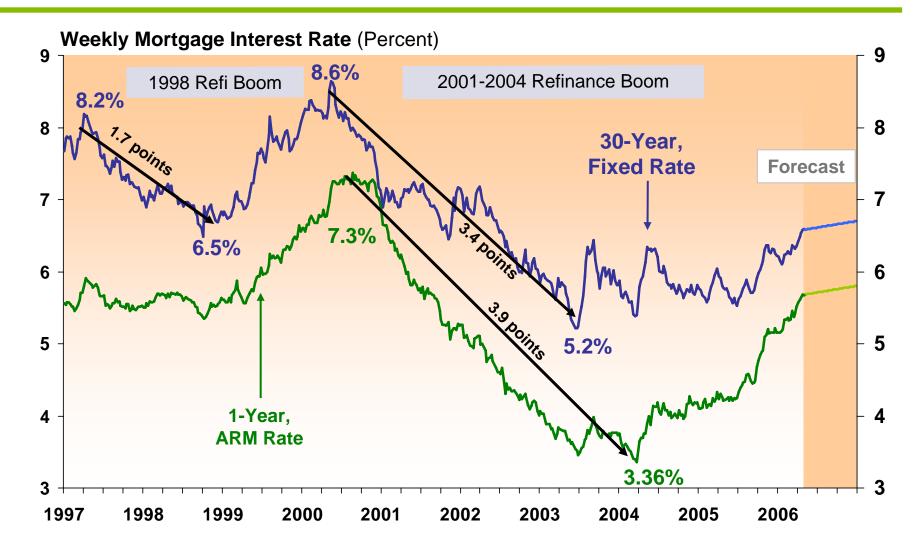


Home Price Appreciation Has Outpaced Income Growth in Recent Years



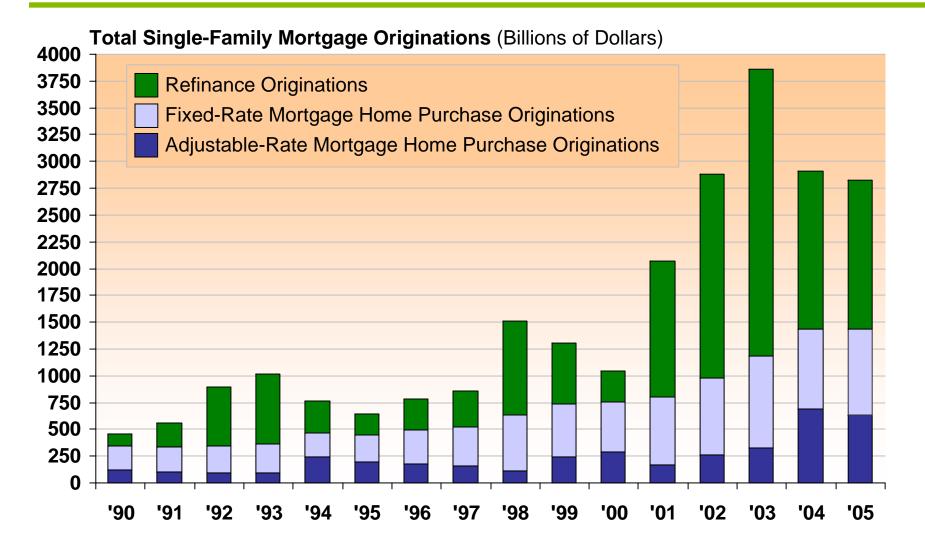


Mortgage Rates Came Down Rapidly 2000-2003, But Are Now Trending Up





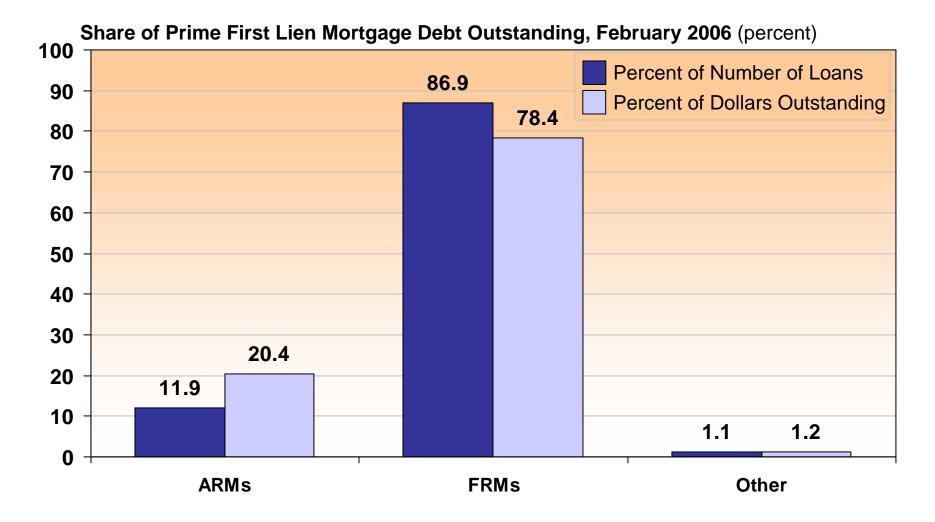
ARMs Have Always Been an Important Source of Home Purchase Mortgages



Source: U.S. Department of Housing and Urban Development, Freddie Mac, Federal Housing Finance Board



Fixed Rate Mortgages Are the Bulk of Prime First Lien Mortgages Outstanding



Source: LoanPerformance-a unit of First American Real Estate Solutions



The Distribution of Initial Interest Rates on ARMs Originated in the Last 2 Years

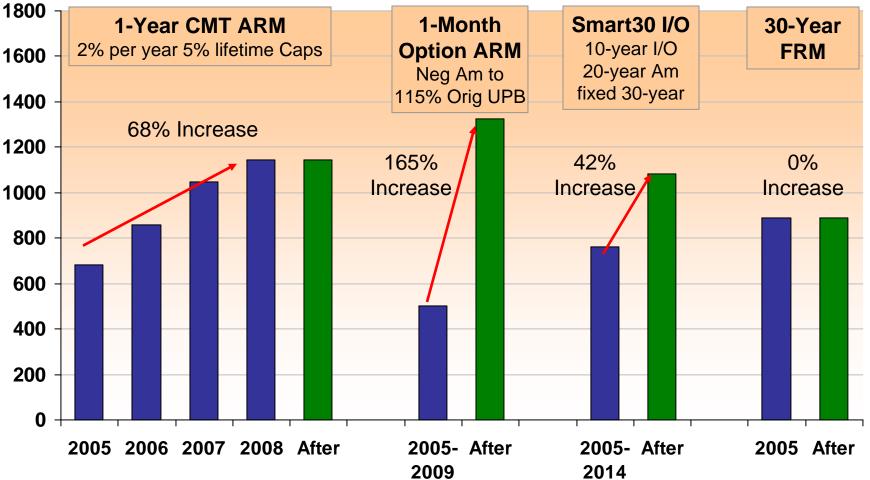
Share of Active ARMs originated in 2004 and 2005 20% **Below Market** At Market Above Market 18% 16% 14% 12% 10% 8% 6% 4% 2% 0% 2% to 3% 3% to 4% 4.5% to 5.0% 5.0% to 5.5% 5.5% to 6.0% 6.0% to 6.5% 6.5% to 7.0% 7.0% to 7.5% 7.5% to 8.0% 8.5% to 9.0% 9.5% to 10.0% 10.0% to 10.5% 1.5% to 12.0% **3elow 2%** 4.0% to 4.5% 8.0% to 8.5% 9.0% to 9.5% 10.5% to 11.0% 1.0% to 11.5% 2.0% to 12.5% 12.5% to 13.0% 3.0% to 13.5% 13.5% to 14.0% Above 14.0% **Initial Interest Rate**

Source: "Mortgage Payment Reset: The Rumor and the Reality" by Christopher L. Cagan, First American Real Estate Solutions, February 8, 2006



ARMs: Lower Initial Payments, Higher Payments Later

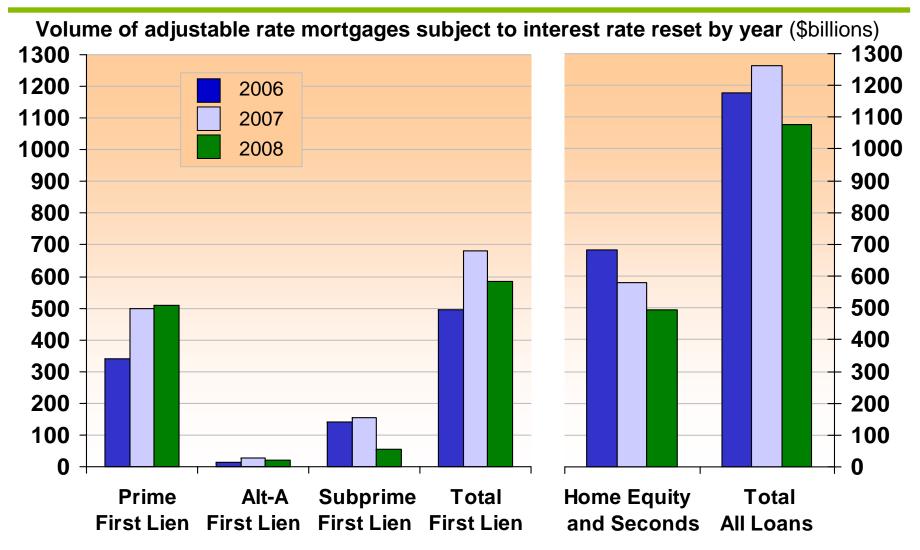
Example: Monthly Mortgage Payment on \$150,000 Original Balance Loan



Source: Primary Mortgage Market SurveySM, Quicken Loans, E-Loan



\$500 Billion in First Lien ARMs Reset in 2006 - Roughly 6% of All Mortgage Debt

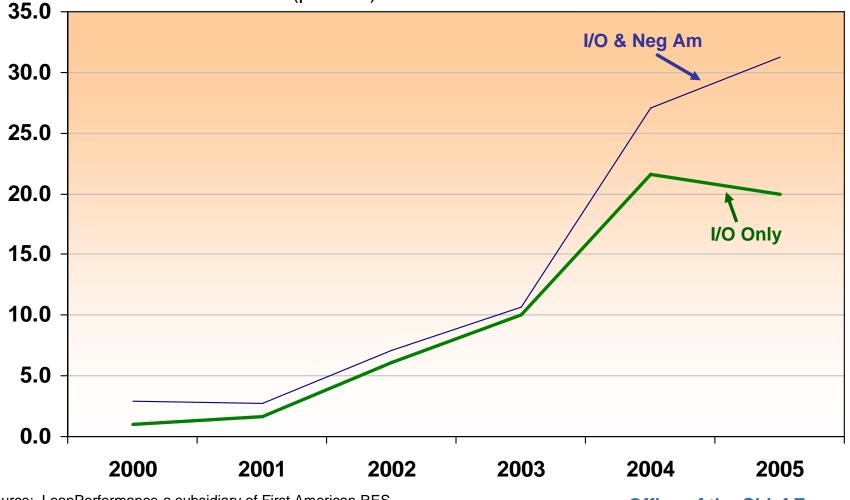


Source: Freddie Mac, JP Morgan Chase Bank, Citigroup, and Credit Suisse First Boston - updated May 2006



Non-traditional ARMs Have Grown Rapidly

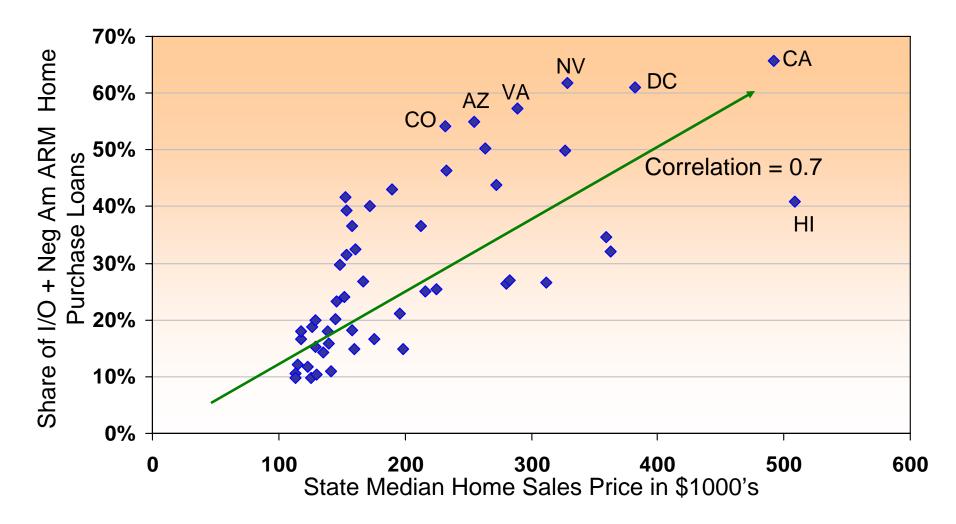
Interest-Only & Negative Amortization Share of Originations in Private-Label ARM-backed Securities (percent)



Source: LoanPerformance-a subsidiary of First American RES (issues through September 2005)

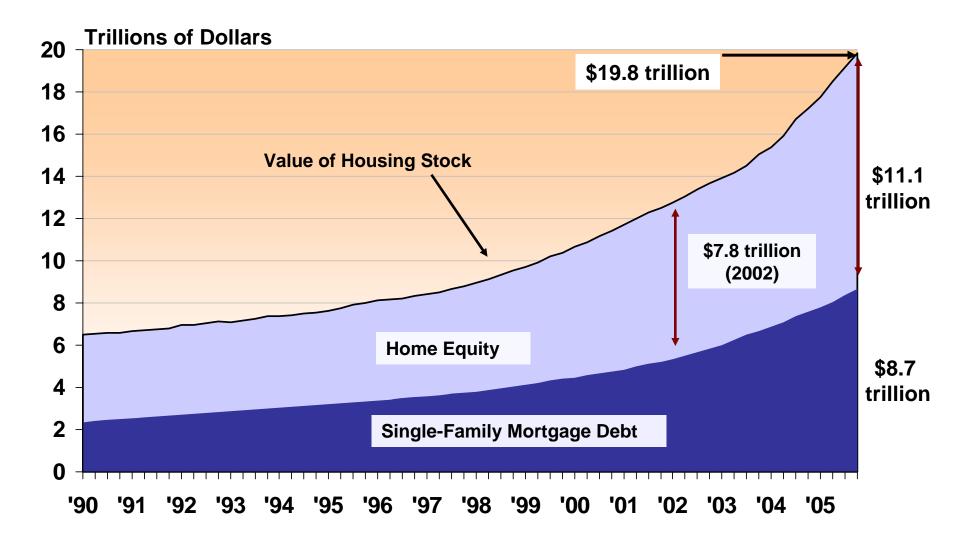


I/O and Neg Am Share of Purchase Loans Increases With Median Home Price



Source: LoanPerformance-a subsidiary of First American Real Estate Solutions (Private label ARM MBS issues through December 2005 of 2005 Home Purchase Loans), Moody's Economy.com





Source: Board of the Governors of the Federal Reserve System



Job Loss Is the Leading Hardship Reason Among All Delinquent Borrowers

Hardship Reason	1999-2005
Unemployment or curtailment of income	41.5%
Illness in the Family	18.9%
Excessive obligation	10.3%
Marital difficulties	8.4%
Death in the Family	3.9%
Property problem or casualty loss	2.1%
Extreme hardship	3.3%
Inability to sell or rent property	1.6%
Employment transfer or military service	0.9%
All other reasons	9.0%



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