



Challenge Yourself and Join a Capital Team—A Legal Career with  
the **Federal Trade Commission**

**One** of the  
**best** places **to work,**

especially “if you like being part of the news.” —*Washingtonian Magazine*



**FTC attorneys often find themselves across the table from senior partners from the nation's most prominent and prestigious law firms.**

**FEDERAL TRADE COMMISSION**

600 Pennsylvania Avenue, NW  
Washington, DC 20580  
1-877-FTC-HELP  
(1-877-382-4357)

***ftc.gov***

**“There’s an unbelievably positive energy that radiates from this place. It’s really great work. It’s interesting, and it’s meaningful.”**

—Deborah Platt Majoras, *Chairman, Federal Trade Commission*

**The FTC offers:**

- Significant legal experience
- Fast-paced, high-profile work
- Cutting-edge issues/public policy work
- Challenging assignments
- Career development
- Mentoring support
- Team approach
- Work-life balance
- Comprehensive benefits



Michael Davis  
University of Virginia School of Law  
Class of 1999



Delores Gardner Thompson  
George Washington University Law School  
Class of 1997



Victor DeFrancis  
Northwestern University School of Law  
Class of 1994

## Challenge Yourself and

**The Federal Trade Commission**—the nation’s consumer protection agency—is a dynamic organization that deals with evolving consumer issues, emerging technologies, and plain old-fashioned fraud. The FTC works “For The Consumer” to prevent fraudulent, deceptive, and unfair business practices in the marketplace and to provide information to help consumers spot, stop, and avoid them.

### The FTC’s Bureau of Consumer Protection—A Great Place to Work

FTC attorneys know that their jobs impact consumers across the nation and around the world.

The Bureau has **eight divisions**, each with its own areas of expertise:

- **Advertising Practices** protects consumers by enforcing the nation’s truth-in-advertising laws, with particular emphasis on claims for food, over-the-counter drugs, dietary supplements, alcohol, and tobacco and on conduct related to high-tech products and the Internet, such as the dissemination of spyware.
- **Consumer and Business Education** plans, develops, and implements creative national campaigns to alert consumers to their rights and to explain the science of compliance to industry.
- **Enforcement** litigates civil contempt and civil penalty actions to enforce all FTC federal court injunctions and administrative orders that address consumer protection issues, including advertising and financial practices, data security, high-tech fraud, and telemarketing and other

“**At the FTC, you get really meaningful experience early in your career.**”

scams. The Division also coordinates FTC actions with criminal law enforcement agencies through its Criminal Liaison Unit; litigates civil actions against those who defraud consumers; and develops, reviews, and enforces a variety of consumer protection rules.

- **Financial Practices** protects consumers from deceptive and unfair practices in the financial services industry, including protecting consumers from predatory or discriminatory lending practices, as well as deceptive or unfair loan servicing, debt collection, and credit counseling or other debt assistance practices.
- **International Consumer Protection** combats cross-border fraud by facilitating information sharing among consumer protection law enforcement agencies and advising staff in litigation with an international component. The Division also develops international e-commerce and consumer protection policies, primarily in the areas of privacy and security.
- **Marketing Practices** leads the Commission’s response to Internet, telecommunications, and direct-mail fraud; deceptive spam; fraudulent business, investment, and work-at-home schemes; and violations of the Do Not Call provisions of the Telemarketing Sales Rule.



Katie Ratté  
Duke University School of Law  
Class of 2001



Lesley Fair  
University of Texas School of Law  
Class of 1981

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- **Planning and Information** litigates matters involving the bankruptcy of a target company; collects, analyzes, and makes available to law enforcement consumer fraud, identity theft, and National Do Not Call Registry complaints; assists in the distribution of redress to consumers; and provides cutting-edge technological investigative and litigation support.

**If you want to practice law, help people, and feel passionate about your work, the FTC is where you want to be.**

- **Privacy and Identity Protection** safeguards consumers' financial privacy; investigates breaches of data security; works to prevent identity theft and aids consumers whose identities have been stolen; and implements laws and regulations for the credit reporting industry, including the Fair Credit Reporting Act.

The Bureau enforces consumer protection laws through aggressive litigation in a fast-paced environment. Attorneys get real courtroom experience, the opportunity to lead cases, and take on primary responsibility for all aspects of the litigation.

The Bureau's actions include individual company and industry-wide investigations, administrative and federal court litigation, rulemaking proceedings, and consumer and business education. The Bureau also contributes to the Commission's efforts to advise Congress and other government agencies about the impact of proposed actions on consumers and industries.

Attorneys tackle high-profile policy issues, especially in areas where emerging technologies pose threats to consumers and business.

### **Training Is Key**

Entry-level attorneys are offered courses on:

- FTC Law and Practice
- Basic Trial Advocacy
- Legal Writing
- Depositions
- Federal Civil Rules and Procedures
- Negotiations
- Trial Objections and Evidence
- Federal Court Litigation

**It's a real honor to say I represent the consumer interests of the people of the United States.**



Laura Schneider  
University of Miami School of Law  
Class of 1995



Jamie Hine  
University of Michigan Law School  
Class of 2002



Nancy W. Brown  
Howard University School of Law  
Class of 1998

# Trade Commission

## Work-Life Balance

The Bureau offers a unique opportunity to do meaningful work within a culture that values Work-Life balance. Alternative work schedules contribute to a high level of attorney satisfaction.

There's a lot of opportunity at the FTC for new attorneys to take on responsibility.

## Salary and Benefits

Attorneys with a JD are hired at the GS-11 step 7 rate; those with a master's degree or higher in a relevant area are hired at the GS-12 step 5 rate. Salary is determined by each applicant's qualifications.

### FTC benefits include:

- Paid vacation and sick leave
- Wide selection of cost-shared health insurance plans, as well as the option to use a flexible health spending account
- Life insurance options
- Three-tiered retirement system—Social Security, basic pension plan, plus tax-deferred Thrift Savings Plan
- On-site health unit
- On-site child care center
- Generous public transportation subsidy

## Applying for a Legal Position at the FTC

Visit [ftc.gov/ftc/oed/hrmo/jobops.htm](http://ftc.gov/ftc/oed/hrmo/jobops.htm)



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Bureau of Consumer Protection