

DEPARTMENT OF DEFENSE

DEFENSE ACQUISITION UNIVERSITY OFFICE OF THE PRESIDENT 9820 BELVOIR ROAD FORT BELVOIR, VA 22060-5565

MEMORANDUM OF AGREEMENT BETWEEN DEFENSE ACQUISITION UNIVERSITY AND STRAYER UNIVERSITY

Introduction:

A Memorandum of Agreement formally recognizes that Strayer University and the Defense Acquisition University (DAU) will cooperate in providing educational opportunities for currently enrolled and potential students of their institutions. This agreement requires a commitment by both institutions to facilitate the transfer of DAU course credits that have been certified by the American Council on Education (ACE) toward Strayer University degree or certificate programs without jeopardizing the intended mission and stated goals of either institution.

Purpose:

An agreement defines a structure through which articulation on all levels can be supported. This agreement is specifically designed to allow for maximum transfer of credit and a seamless transition for students. This agreement may be amended as needed for a specific program articulation without affecting the currency of the master agreement. Strayer University and DAU agree to review the agreement and relevant transfer tables annually. Strayer University will honor the input from DAU so that the most efficient transfer possible may be achieved, consistent with applicable standards. DAU will designate an individual to serve as a liaison for the purpose of monitoring this agreement. Strayer University will provide updated catalogs annually upon availability to the liaison representative at DAU. DAU will provide Strayer University an updated listing of all new ACE reviewed courses and the ACE recommendations annually, upon availability. Either party reserves the right to terminate, after 60 days prior notice, the articulation agreement when the interest of that party so dictates, subject to taking all reasonable efforts to ensure that existing students are not adversely impacted in completing their programs of study. Every effort will be made by either party to give 60 days notice prior to effective date of termination and to complete the then-current programs year.

Transfer Features and Benefits:

- 1. Students from DAU will be guaranteed admission to Strayer University based on satisfaction of admissions requirements stated in the Strayer University Catalog.
- 2. All ACE credit from DAU will be reviewed for transfer into Strayer University, not to exceed the maximum transfer for a specific degree program:

•	Undergraduate/Graduate Certificate	4.5	quarter hours
•	Diploma	22.5	quarter hours
•	Associate's Degree	63.0	quarter hours
•	Bachelor's Degree	126.0	quarter hours
•	Master's Degree	18.0	quarter hours

DAU courses eligible for transfer into the undergraduate or graduate program will be accepted by Strayer University per ACE credit recommendations.

Services Provided to DAU Students by Strayer University:

- 1. Strayer University will provide counseling services to DAU students seeking information on pursuing their degree with Strayer University.
- 2. Students seeking credit for DAU courses not reviewed by ACE may be eligible for life assessment credit. Students should present appropriate documentation to a Strayer University campus dean for assessment in order to receive credit.
- 3. Strayer University will be eligible to make available to interested DAU students the transfer guide which is outlined in this articulation.
- 4. Strayer University will list DAU on its website as one of it's institutions with which an articulation agreement is in place.

Services Provided to Strayer University by DAU:

- 1. DAU will assist Strayer University in the distribution of information regarding transfer opportunities to DAU students.
- 2. DAU will place transfer information on the DAU homepage. DAU will update information on the homepage as changes occur.

Strayer University or DAU may use the other party's name or logo in published materials (e.g., website and catalog) to reference this agreement or contact information/links to the others party. Content and text of all promotional information must be approved by each party prior to release.

No agreements concerning the transfer or exchange of any asset of either party is intended or implied by this memorandum. Strayer University and DAU are separate and

independent institutions of higher education and by this agreement both will continue to operate as separate institutions. The administrators of Strayer University and DAU are authorized to sign, prepare and implement plans of action and procedures necessary to effect this agreement.

President

Defense Acquisition University

Donald R. Stoddard

President

Strayer University

Attachment: Transfer Table

STRAYER UNIVERSITY AND DEFENSE ACQUISITION UNIVERSITY

Transfer Table Associate in Arts in Acquisition and Contract Management

Strayer University General Education Requirements						
General education courses may be:	Communications	9.0 qtr hours				
 Taken at Strayer University 	Math/Science and Tech.	13.5 qtr hours				
 Transferred in from another regionally or nationally accredited institution American Council on Education (ACE) evaluated 	Social Sciences	9.0 qtr hours				
	Humanities	4.5 qtr hours				
	Business Core Comp.	9.0 qtr hours				
courses**	Elective Component	9.0 qtr hours				

Major Component

Students taking the following Defense Acquisition University (DAU) major component courses will be evaluated for up to 27 quarter-hours of credit based upon course selection and program requirements. Courses not meeting the 3 semester-hour requirement may be combined as partial credit with another DAU course where feasible. This may prevent a full transfer of coursework

hours of credit based upon course selection and program requirements. Courses not meeting the 3 semester-hour requirement may be							
s partial credit with another DAU course wh	ere feasit	ole. This may pr	event a full transfer of coursework.				
Fund./Systems Acquisition Management	2 sem	BUS209	Principles of Fed. Acquisition and Contracting				
(DD-1408-0030) Version II	hours	(partial credit)	Mgt.				
Basics of Contracting (DD-1408-0032)	3 sem	BUS209	Principles of Fed. Acquisition and Contracting				
	hours		Mgt.				
Contracting Fund (Management of	3 sem						
Defense Acquisition Contracts Basics	hours						
(AR-0326-0053/54)							
Principles of Contract Pricing	3 sem	BUS230	Purchasing and Materials Management				
(DD-1405-0004)	hours						
Operational Level Contract Pricing	3 sem	BUS340	Contract and Purchasing Negotiation Techniques				
(DD-1405-0001)	hours						
Facilities Contracts Pricing	3 sem	BUS230	Purchasing and Materials Management				
(DD-1402-0008)	hours						
Intermediate Contracting	4 sem	BUS330	Contract Administration and Management				
(DD-1405-0007)	hours						
Intermediate Contract Pricing	3 sem	FIN230	Cost and Price Analysis				
(DD-1405-0006) Version II	hours						
Government Contract Law	2 sem	LEG140	Procurement and Contract Law				
(DD-0326-0007)	hours	(partial credit)					
Intermediate Contracting	2 sem	BUS209	Principles of Fed. Acquisition and Contracting				
(AR-0326-0057)	hours	(partial credit)	Mgt.				
Intermediate Contract Pricing	3 sem	BUS230	Purchasing and Materials Management				
(DD-1405-0006) Version I	hours		•				
			27 qtr hours				
	s partial credit with another DAU course where Fund./Systems Acquisition Management (DD-1408-0030) Version II Basics of Contracting (DD-1408-0032) Contracting Fund (Management of Defense Acquisition Contracts Basics (AR-0326-0053/54) Principles of Contract Pricing (DD-1405-0004) Operational Level Contract Pricing (DD-1405-0001) Facilities Contracts Pricing (DD-1402-0008) Intermediate Contract Pricing (DD-1405-0007) Intermediate Contract Pricing (DD-1405-0006) Version II Government Contract Law (DD-0326-0007) Intermediate Contracting (AR-0326-0057) Intermediate Contract Pricing	s partial credit with another DAU course where feasible Fund./Systems Acquisition Management (DD-1408-0030) Version II hours Basics of Contracting (DD-1408-0032) 3 sem hours Contracting Fund (Management of Defense Acquisition Contracts Basics (AR-0326-0053/54) hours Principles of Contract Pricing 3 sem (DD-1405-0004) hours Operational Level Contract Pricing 3 sem (DD-1405-0001) hours Facilities Contracts Pricing 3 sem (DD-1402-0008) hours Intermediate Contract Pricing 4 sem (DD-1405-0007) hours Intermediate Contract Pricing 3 sem (DD-1405-0007) hours Intermediate Contract Pricing 2 sem (DD-1405-0006) Version II hours Government Contract Law 2 sem (DD-0326-0007) hours Intermediate Contracting 2 sem (AR-0326-0057) hours Intermediate Contract Pricing 3 sem	Spartial credit with another DAU course where feasible. This may proposed formation of the partial credit with another DAU course where feasible. This may proposed formation of the partial credit				

^{*}The maximum number of credit hours eligible for transfer into the Associate in Arts in Acquisition and Contract Management program is 63 credit hours.

^{**}ACE evaluated courses from the major component area may be applied to the elective component should direct course equivalent not be available.

^{***}DAU students transferring into Strayer University must meet the 27 quarter-hours residency requirement with Strayer University. This may affect a full transfer of credit.

STRAYER UNIVERSITY AND NSE ACQUISITION UNIVERSIT

DEFENSE ACQUISITION UNIVERSITY Transfer Table

Bachelor of Science in Business Administration

Strayer University General Education Requirements

General education courses may be:

- Taken with Strayer University
- Transferred in from another regionally or nationally accredited institution*
- American Council on Education (ACE) evaluated courses**

•	i Daucation requirements	
	Communications	13.5 qtr hours
	Math/Science and Tech.	22.5 qtr hours
	Social Sciences	13.5 qtr hours
	Humanities	13.5 qtr hours
	Business Core Comp.	18.0 qtr hours
	Elective Component	45.0 qtr hours

Major Component

Students taking the following Defense Acquisition University (DAU) major component courses will be evaluated for up to 40.5 quarter-hours of credit based upon course selection and program requirements. Courses not meeting the 3 semester-hour course requirement may be combined as partial credit with another DAU course where feasible to fulfill this requirement. *** This may prevent a full transfer of coursework.

ACQ101	Fund./Systems Acquisition Management (DD-1408-0030)	2 sem	BUS209 (partial credit)	Principles of Fed. Acquisition and Contracting Mgt.
ACQ201; PMT201; DSMC-37	Intermediate Systems Acquisition (Acquisition Basics) (DD-1408-0011 or DD-1408-0020)	4 sem	BUS320	Advanced Acquisition and Contract Management
BCF101	Fundamentals of Cost Analysis (DD-1115-0001)	3 sem	ACC350	Cost Accounting
BCF211	Acquisition Business Management (DD-1408-0034)	2 sem hours	BUS200 (partial credit)	Business Management
BCF 102 **** BCF 203 **** BFM 102 BFM203	Fundamentals of Earned Value Management (DD-1408-0027) Intermediate Earned Value Management (DD-1408-0027) Contract Performance Management Fundamentals (DD-1408-0014) Intermediate Contract Performance Management (DD-1498-0015)	3 sem hours 3 sem hours	BUS200	Business Management
CON101	Contracting Fundamentals (Management of Defense Acquisition Contracts Basics) (AR-000326-0053) Basics of Contracting (DD-1408-0032)	3 sem hours 3 sem hours	BUS209	Principles of Fed. Acquisition and Contracting Mgt.
CON104	Principles of Contract Pricing (DD-1405-0004)	3 sem hours	BUS230	Purchasing and Materials Management
CON105	Operational Level Contract Pricing (DD-1405-0001)	3 sem hours	BUS340	Contract and Purchasing Negotiation Techniques
CON106	Facilities Contracts Pricing (DD-1402-0008)	3 sem hours	BUS230	Purchasing and Materials Management
CON202	Intermediate Contracting (DD-1405-0007)	4 sem hours	BUS330	Contract Administration and Management
CON204	Intermediate Contract Pricing (DD-1405-0006) Version II	3 sem hours	FIN230	Cost and Price Analysis

CON210	Government Contract Law	2 sem	LEG140	Procurement and Contract Law
	(DD-0326-0007)	hours	(partial credit)	
CON211	Intermediate Contracting	2 sem	BUS209	Principles of Fed. Acquisition and Contracting
	(AR-0326-0057)	hours	(partial credit)	Mgt.
CON231	Intermediate Contract Pricing	3 sem	BUS230	Purchasing and Materials Management
	(DD-1405-0006) Version I	hours		
Total				40.5 qtr hours

^{*}The maximum number of credit hours eligible for transfer into the Bachelor of Science in Business Administration program is 126 credit hours.

^{**}ACE evaluated courses from the major component area may be applied to the elective component should direct course equivalent not be available.

^{***}DAU students transferring into Strayer University must meet the 54 quarter-hours residency requirement with Strayer University. This may affect a full transfer of credit.

^{****} Both courses must ne completed to receive 3 semester hours, lower division baccalaureate /associate credit.

STRAYER UNIVERSITY AND

DEFENSE ACQUISITION UNIVERSITY

Transfer Table Master of Business Administration

	Core Component						
Concentra	tion: Marketing, Human Reso	urce Manage	ement, Ma	anagement			
PMT352	Program Management Office	To be	CIS500	Information Systems for Decision Making			
	Course	determined					
PMT 301	Program Management	9 sem					
	Course (DD-1408-0007)	hours grad					
		level					
PMT302	Advanced Program	9 sem					
	Management Course (DD-	hours grad					
	1408-0018)	level					
Total				4.5 quarter hours			

Major Component

Students taking the following Defense Acquisition University (DAU) major component courses will be evaluated for up to an additional 13.5 quarter-hours of credit in this area based upon course selection and program equivalencies.

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Concentration:	Marketing

PMT352	Program Management	To be	BUS534	Financial Management
	Office Course	determined		_
PMT 301	Program Management	9 sem		
	Course (DD-1408-0007)	hours grad		
		level		
PMT302	Advanced Program	9 sem		
	Management Course (DD-	hours grad		
	1408-0018)	level		
PQM301;	Advanced Production,	3 sem	BUS532	Business Policy
PRD301	Quality and Manufacturing	hours		
	(DD-1408-0010)			
Total				9.0 qtr hours

Concentration: Human Resource Management

PMT352	Program Management	To be	BUS534	Financial Management
	Office Course	determined		
PMT 301	Program Management	9 sem		
	Course (DD-1408-0007)	hours grad		
PMT302	Advanced Program	level		
	Management Course (DD-	9 sem		

	I			
	1408-0018)	hours grad		
		level		
PQM301;	Advanced Production,	3 sem	BUS532	Business Policy
PRD301	Quality and Manufacturing	hours		
	(DD-1408-0010)			
Total				9.0 qtr hours
	Coi	ncentration:	Manage	ment
PMT352	Program Management	To be	BUS534	Financial Management
	Office Course	determined		
PMT 301	Program Management	9sem		
	Course (DD-1408-0007)	hours grad		
PMT302	Advanced Program	level		
	Management Course (DD-	9sem		
	1408-0018)	hours grad		
		level		
PMT352	Program Management	To be	BUS541	Management Theory
	Office Course	determined		
PMT 301	Program Management	9sem		
	Course (DD-1408-0007)	hours grad		
PMT302	Advanced Program	level		
	Management Course (DD-	9sem		
	1408-0018)	hours grad		
		level		
PQM301;	Advanced Production,	3 sem	BUS532	Business Policy
PRD301	Quality and Manufacturing	hours		
	(DD-1408-0010)			
Total				13.5 qtr hours

^{*}The maximum number of credit hours eligible for transfer into the Master of Business Administration is 18.0 quarter hours.