

On May 15, 2012, the United States-Colombia Trade Promotion Agreement (Agreement) entered into force. The Agreement immediately eliminated or reduced tariffs on almost all U.S. industrial exports to Colombia, with the remaining tariffs to be eliminated over defined time periods. Accordingly, the Agreement presents a number of new opportunities for U.S. exporters seeking to enter or expand their presence in the Colombian market:

- The Agreement's entry into force provides immediate duty-free access to the Colombian market for eligible U.S. industrial goods covering **over 3,600 tariff lines**. Before May 15, 2012, the newly duty-free products faced an average Colombian tariff rate of **8.8 percent**.
- Sectors with a large number of products that became duty-free on May 15, 2012 include:
 - Chemicals (1,107 tariff lines)

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- Infrastructure and Machinery (499 tariff lines)
- Metals and Ores (436 tariff lines)
- Consumer Goods (250 tariff lines)
- Additional information on sectors that will benefit from immediate tariff elimination under the Agreement can be found in Table 1, below.
- Beyond the tariff lines that immediately become duty-free, Colombia has made commitments for meaningful reductions throughout its tariff schedule for eligible U.S. products. With entry into force of the Agreement, Colombia's average tariff rate for all industrial goods from the United States has been reduced from **10.8 percent** to **4.0 percent**.
- These tariff cuts present new opportunities for U.S. companies and give U.S. exporters an advantage over exporters from Colombia's non-FTA partners. To find out when tariffs on your specific products go to zero, please consult the <u>FTA Tariff Tool</u> at <u>http://export.gov/FTA/FTATariffTool</u>.
- As part of this Agreement, Colombia also agreed to join the World Trade Organization's Information Technology Agreement (ITA) and became the 74th participant in the ITA in March, 2012.
- For more information, you can also contact your local <u>U.S. Export Assistance Center</u> and the <u>U.S. Commercial Service</u> at the American Embassy in Bogota, Colombia, or visit <u>http://trade.gov/fta/colombia/</u>.

Table 1: New Duty-Free Access in Colombia: Highlights for U.S. Exports The following chart offers a sampling, by sector, of the number of tariff lines that became duty-free for eligible U.S. exports to Colombia on May 15, 2012.

Sector	Number of Tariff Lines that Became Duty-Free on May 15, 2012
Aerospace	37
Agricultural Equipment	20
Automotive	48
Auto Parts	43
Motor Vehicles	5
Building Products	55
Chemicals	1,107
Fertilizers	50
Pharmaceuticals	144
Rubber	79
Plastics	74
Consumer Goods	250
Appliances	32
Recreation Goods	46
Electrical Equipment	166
Environmental Goods	151
Fish and Fish Products	108
Footwear and Travel Goods	36
Information and Communications	
Technologies	231
Infrastructure and Machinery	499
Energy Equipment	46
Tools	36
Medical Equipment	46
Metals and Ores	436
Nonferrous Metals	174
Steel	162
Paper and Paper Products	70
Scientific Equipment	58
Shipping and Transportation	40
Wood and Lumber	33