SECOND AMENDMENT TO COMMITMENT TO PURCHASE FINANCIAL INSTRUMENT and HFA PARTICIPATION AGREEMENT

This Second Amendment to Commitment to Purchase Financial Instrument and HFA Participation Agreement (the "<u>Second Amendment</u>") is entered into as of the date set forth on <u>Schedule A</u> attached hereto as the Second Amendment Date (the "<u>Amendment Date</u>"), by and among the United States Department of the Treasury ("<u>Treasury</u>"), the undersigned party designated as HFA whose description is set forth in <u>Schedule A</u> attached hereto (for convenience, a "<u>state housing finance agency</u>" or "<u>HFA</u>") and the undersigned institution designated by HFA to participate in the program described below ("<u>Eligible Entity</u>").

Recitals

WHEREAS, Treasury, HFA and Eligible Entity entered into that certain Commitment to Purchase Financial Instrument and HFA Participation Agreement (the "<u>Original HPA</u>") dated as of the Closing Date, as previously amended by that certain First Amendment to Commitment to Purchase Financial Instrument and HFA Participation Agreement (the "<u>First Amendment</u>"; and together with the Original HPA as amended thereby, the "<u>Current HPA</u>"), dated as of the First Amendment Date, all as set forth on <u>Schedule A</u> attached hereto, in connection with Treasury's federal housing program entitled the Housing Finance Agency Innovation Fund for the Hardest Hit Housing Markets (the "<u>HHF Program</u>"), which was established pursuant to the Emergency Economic Stabilization Act of 2008 (P.L. 110-343), as amended, as the same may be amended from time to time ("<u>EESA</u>");

WHEREAS, HFA and Eligible Entity submitted a request to Treasury to make certain revisions to their Service Schedules and Permitted Expenses and Treasury has agreed to the same;

WHEREAS, HFA, Eligible Entity and Treasury wish to enter into this Second Amendment to document all approved modifications to the Service Schedules and Permitted Expenses;

Accordingly, in consideration of the representations, warranties, and mutual agreements set forth herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Treasury, HFA and Eligible Entity agree as follows.

Agreement

1. <u>Amendments</u>

A. <u>Definitions</u>. All references in the Current HPA to the "<u>Agreement</u>" shall mean the Current HPA, as further amended by this Second Amendment; and all references in the Current HPA to Schedules A, B or C shall mean the Schedules A, B or C attached to this Second Amendment. All references herein to the "<u>HPA</u>" shall mean the Current HPA, as further amended by this Second Amendment.

B. <u>Schedule A</u>. Schedule A attached to the Current HPA is hereby deleted in its entirety and replaced with <u>Schedule A</u> attached to this Second Amendment.

C. <u>Schedule B</u>. Schedule B attached to the Current HPA is hereby deleted in its entirety and replaced with <u>Schedule B</u> attached to this Second Amendment.

D. <u>Schedule C</u>. Schedule C attached to the Current HPA is hereby deleted in its entirety and replaced with <u>Schedule C</u> attached to this Second Amendment.

2. <u>Representations, Warranties and Covenants</u>

A. <u>HFA and Eligible Entity</u>. HFA and Eligible Entity, each for itself, make the following representations, warranties and covenants to Treasury and the truth and accuracy of such representations and warranties and compliance with and performance of such covenants are continuing obligations of HFA and Eligible Entity, each as to itself. In the event that any of the representations or warranties made herein cease to be true and correct or HFA or Eligible Entity breaches any of its covenants made herein, HFA or Eligible Entity, as the case may be, agrees to notify Treasury immediately and the same shall constitute an Event of Default under the HPA.

(1) HFA and Eligible Entity each hereby certifies, represents and warrants as of the date hereof that each of the representations and warranties of HFA or Eligible Entity, as applicable, contained in the HPA are true, correct, accurate and complete in all material respects as of the date hereof. All covenants of HFA or Eligible Entity, as applicable, contained in the HPA shall remain in full force and effect and neither HFA, nor Eligible Entity is in breach of any such covenant.

(2) Eligible Entity has the full corporate power and authority to enter into, execute, and deliver this Second Amendment and any other closing documentation delivered to Treasury in connection with this Second Amendment, and to perform its obligations hereunder and thereunder.

(3) HFA has the full legal power and authority to enter into, execute, and deliver this Second Amendment and any other closing documentation delivered to Treasury in connection with this Second Amendment, and to perform its obligations hereunder and thereunder.

3. <u>Miscellaneous</u>

A. The recitals set forth at the beginning of this Second Amendment are true and accurate and are incorporated herein by this reference.

B. Capitalized terms used but not defined herein shall have the meanings ascribed to them in the HPA.

C. Any provision of the HPA that is determined to be prohibited or unenforceable in any jurisdiction shall, as to such jurisdiction, be ineffective to the extent of such prohibition or unenforceability without invalidating the remaining provisions of the HPA, and no such

prohibition or unenforceability in any jurisdiction shall invalidate such provision in any other jurisdiction.

D. This Second Amendment may be executed in two or more counterparts (and by different parties on separate counterparts), each of which shall be deemed an original, but all of which together shall constitute one and the same instrument. Facsimile or electronic copies of this Second Amendment shall be treated as originals for all purposes.

[SIGNATURE PAGE FOLLOWS; REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

In Witness Whereof, HFA, Eligible Entity and Treasury by their duly authorized officials hereby execute and deliver this Second Amendment to Commitment to Purchase Financial Instrument and HFA Participation Agreement as of the Amendment Date.

HFA:

TREASURY:

TENNESSEE HOUSING DEVELOPMENT AGENCY UNITED STATES DEPARTMENT OF THE TREASURY

By: <u>/s/ Ted R. Fellman</u> Name: Ted R. Fellman Title: Executive Director By:

Name: Timothy G. Massad Title: Acting Assistant Secretary for Financial Stability

ELIGIBLE ENTITY:

TENNESSEE HOUSING DEVELOPMENT AGENCY

By: <u>/s/ Ted R. Fellman</u> Name: Ted R. Fellman Title: Executive Director In Witness Whereof, HFA, Eligible Entity and Treasury by their duly authorized officials hereby execute and deliver this Second Amendment to Commitment to Purchase Financial Instrument and HFA Participation Agreement as of the Amendment Date.

HFA:

By:

TREASURY:

TENNESSEE HOUSING DEVELOPMENT AGENCY UNITED STATES DEPARTMENT OF THE TREASURY

By:

Name: Timothy G. Massad Title: Acting Assistant Secretary for Financial Stability

ELIGIBLE ENTITY:

Name: Title:

TENNESSEE HOUSING DEVELOPMENT AGENCY

By:

Name: Title:

EXHIBITS AND SCHEDULES

- Schedule A Basic Information
- Schedule B Service Schedules
- Schedule C Permitted Expenses

SCHEDULE A

BASIC INFORMATION

Eligible Entity Information: Name of the Eligible Entity:	Tennessee Housing Development Agency ¹
Corporate or other organizational form:	body, politic and corporate; political subdivision and instrumentality of the State of Tennessee, established and existing under the Tennessee Housing Development Agency Act, Tenn. Code Ann. § 13-23-101 et seq.
Jurisdiction of organization:	Tennessee
Notice Information:	

HFA Information: Name of HFA:

Organizational form:

Tennessee Housing Development Agency¹

body, politic and corporate; political subdivision and instrumentality of the State of Tennessee, established and existing under the Tennessee Housing Development Agency Act, Tenn. Code Ann. § 13-23-101 et seq.

Date of Application:

September 1, 2010

¹ References in the Agreement to the term "HFA" shall mean the Tennessee Housing Development Agency ("THDA") in its capacity as an HFA as such term is used in the Agreement; references in the Agreement to the term "Eligible Entity" shall mean THDA, in its capacity as Eligible Entity as such term is used in the Agreement.

Notwithstanding anything to the contrary in the Agreement, (A) for purposes of Section 4(G) thereof, annual audited financial statements shall be due no later than one hundred eighty (180) days after the end of THDA's fiscal year, and (B) for purposes of Section 7 thereof, the powers and authority of THDA shall be governed and construed in accordance with the laws of the State of Tennessee.

For the avoidance of doubt, THDA has no obligation to ensure that the funds in the Depository Account are collateralized should the amount of money in the account be in excess of the FDIC insurance limits.

Date of Action Plan:	September 1, 2010
Notice Information:	
Program Participation Cap:	\$217,315,593.00
Portion of Program Participation Cap <u>Representing Original HHF Funds</u> :	\$81,128,260.00
Portion of Program Participation Cap <u>Representing Unemployment HHF Funds</u> :	\$81,128,260.00
Permitted Expenses:	\$25,488,581.23
Closing Date:	September 23, 2010
First Amendment Date:	September 29, 2010
Second Amendment Date:	December 16, 2010
Eligible Entity Depository Account Information:	See account information Depository Account C between Treasury and

See account information set forth in the Depository Account Control Agreement between Treasury and Eligible Entity regarding the HHF Program.

SCHEDULE B

SERVICE SCHEDULES

The Service Schedules attached as Schedule B to the Current HPA are hereby deleted in their entirety and replaced with the attached Service Schedules (numbered sequentially as Service Schedule B-1, Service Schedule B-2, et. seq.), which collectively comprise <u>Schedule B</u> to the HPA.

SCHEDULE B-1

Tennessee Housing Development Agency

Hardest Hit Fund Program (HHFP)

Summary Guidelines

1.	Program Overview	The Tennessee Housing Development Agency (THDA) Hardest Hit Fund Program (HHFP) will provide loans to unemployed or substantially underemployed homeowners who, through no fault of their own, are financially unable to make their mortgage payments and are in danger of losing their homes to foreclosure. Loan proceeds will be used to pay all mortgage and mortgage- related expenses (e.g., property taxes, homeowner insurance, homeowner dues) until the homeowner secures employment or completes training for a new career. Homeowners who have found a new job, but during a period of unemployment accumulated payment arrearages, reinstatement assistance will be available.
2.	Program Goals	To assist unemployed, or substantially underemployed, homeowners to remain in their homes and make monthly payments on their mortgages and mortgage related expenses such as property taxes, homeowner insurance, homeowner dues, and/or past-due mortgage payments (arrearages) that accumulated during a period of unemployment (or substantial underemployment) so that they may avoid delinquency and foreclosure.
3.	Target Population / Areas	This program will be available in all Tennessee counties. THDA will provide additional assistance over a longer period of time to eligible homeowners living in targeted or "hardest hit" counties, defined as those counties showing greater than average distress based on a combination of unemployment rate, the percent of the state's foreclosures in that county, and delinquency rates. Twenty-nine counties were chosen as targeted based on the fact that they scored high on two of three factors, as follows: having an unemployment rate at or above the state average rate, having a high percentage of the state's foreclosure filings (in the 75th percentile of counties), having a high delinquency rate (again, in the 75th percentile of counties).
4.	Program Allocation (Excluding Administrative Expenses)	\$ 191,827,011.77

5. Borrower Eligibility	Unemployed or substantially underemployed homeowners who,
Criteria	through no fault of their own, are unable to make their mortgage
	payments and are at risk of foreclosure. Homeowners will be
	required to provide a financial hardship affidavit with
	appropriate documentation as to the cause of their hardship. For
	most homeowners, this will be documentation from the
	Department of Labor and Workforce Development confirming a
	job loss and receipt of unemployment benefits. If information
	from the Department of Labor and Workforce Development is
	unavailable, a notarized letter from the former employer
	indicating job loss was not the fault of the borrower will serve as
	a substitute. Self-employed borrowers will be required to
	submit prior tax returns and a current profit and loss statement to
	show a loss of income. Homeowners will be required to provide
	continual documentation certifying to their ongoing hardship.
	Employed how on who have gravity here we wanted
	Employed homeowners who have previously been unemployed or substantially underemployed and who are delinquent because
	of substantially underemployed and who are defindent because of arrearages accumulated during such period of unemployment
	or substantial underemployment, but who can resume future
	payments without additional assistance.
	Substantially underemployed homeowners whose income has
	been reduced by 50% or more.
	The event or incident which results in unemployment or
	substantially underemployment must have occurred after
	January 1, 2008.
	History of the beautient and and and the isla
	History of timely mortgage payments prior to the job
	loss/reduction of income.
	Principal, Interest, Taxes and Insurance >31% of household
	income after job loss/reduction of income.
	Asset test: Borrower must not have >6 months reserves
	Borrower must be a low or moderate income homeowner
	(maximum \$74,980 household income).
	Eligibility for program assistance will be determined primarily
	by participating foreclosure prevention partners using THDA
	underwriting criteria stated above.
	Funds will be allocated on a first come/approved, first served
	basis.

6. Property / Loan Eligibility Criteria	Existing single-family homes or condominiums (attached or detached) including manufactured homes on foundations permanently affixed to real estate owned by the borrower. Tennessee owner-occupied, primary residences only.	
7. Program Exclusions	Total Unpaid Principal Balances > \$226,100	
	Manufactured Homes not considered real property	
	Non-legal U.S. resident	
8. Structure of Assistance	0% interest, non-recourse, deferred-payment, forgivable, subordinate loan. A forgiveness clause will reduce the loan amount by 20% a year for every year the borrower stays in the home up until 5 years. At the end of 5 years the note will be considered satisfied and THDA will release the lien securing the note.	
	Loan funds are due and payable if property is sold, refinanced or no longer owner occupied and there are sufficient equity proceeds available (unless otherwise prohibited under applicable federal law).	
	All deferred, subordinate mortgages will be evidenced by a Home Equity Line of Credit promissory note and secured by a deed of trust on the property. Borrowers will be required to sign and acknowledge via written agreement indicating the program guidelines.	
	Any funds returned according to established program guidelines will be recaptured and used to assist additional homeowners through December 31, 2017. After December 31, 2017, any remaining or recaptured funds will be returned to Treasury.	
9. Per Household Assistance	Maximum amount available per homeowner:	
	• Standard benefit counties: \$ 15,000 up to 12 months	
	• Targeted benefit counties: \$ 20,000 up to 18 months	
	• There is no maximum monthly payment amount; however, total loan amount cannot exceed applicable benefit.	

10. Duration of Assistance	 Homeowners may receive assistance up to a maximum of 12 or 18 months (depending on county). Should a homeowner become reemployed within the applicable period, the homeowner may continue receiving assistance for up to an additional 2 months after reemployment. Additionally, if a homeowner becomes reemployed within the applicable period and the homeowner's mortgage payment exceeds 31% of their current income, they are eligible for continued assistance. Any reinstatement assistance shall be made in one payment. 	
11. Estimated Number of Participating Households	11,211 homeowners over the next 4-5 years with an average loan amount of \$ 17,200. Recaptured funds will be recycled and used for additional homeowners which could extend the program until as late as December 31, 2017.	
12. Program Inception / Duration	Program will begin serving the targeted, hardest hit counties January 1, 2011. Subsequently, on March 1, 2011 the Standard benefit counties will become eligible for the program. Program is expected to run until December 31, 2015, but will continue until all funds are exhausted. Recaptured funds will be recycled and used for additional homeowners which could extend the program until as late as December 31, 2017.	
13. Program Interactions with Other HFA Programs	Borrowers are eligible for THDA's Great Save loan program through December 31, 2010, in order to refinance their existing sub-prime, ARM originated prior to January 1, 2008.	
14. Program Interactions with HAMP	Borrowers can receive HAMP assistance (including UP program assistance) prior to or after receiving Hardest Hit Fund assistance.	
15. Program Leverage with Other Financial Resources	None	
16. Qualify as an Unemployment Program	☑ Yes □ No	

SCHEDULE C

PERMITTED EXPENSES

	Tennessee
One-time / Start-Up Expenses:	
Initial Personnel	\$100,000.00
Building, Equipment, Technology	\$624,090.00
Professional Services	\$58,392.00
Supplies / Miscellaneous	\$12,530.00
Marketing /Communications	\$35,000.00
Travel	\$10,000.00
Website development /Translation	\$15,000.00
Contingency	\$0.00
Subtotal	\$855,012.00
Operating / Administrative Expenses:	
Salaries	\$5,729,875.00
Professional Services (Legal,	
Compliance, Audit, Monitoring)	\$497,927.77
Travel	\$169,447.12
Buildings, Leases & Equipment	\$267,866.70
Information Technology &	
Communications	\$1,285,760.16
Office Supplies/Postage and	
Delivery/Subscriptions	\$108,619.95
Risk Management/ Insurance	\$0.00
Training	\$267,866.70
Marketing/PR	\$146,873.99
Miscellaneous	\$1,011,654.85
Subtotal	\$9,485,892.23
Transaction Polated Exponses	
Transaction Related Expenses:	¢2 760 117 00
Recording Fees Wire Transfer Fees	<u>\$2,769,117.00</u> \$167,560.00
	\$0.00
Counseling Expenses	\$0.00
Decision Costs	<u>\$1,000,000.00</u> \$0.00
Successful File	\$11,211,000.00
Key Business Partners On-Going	\$0.00 \$15 147 677 00
Subtotal	\$15,147,677.00
Grand Total	\$25,488,581.23
% of Total Award	11.73%
Award Amount	\$217,315,593.00