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1	UNITED STATES OF AMERICA
2	BEFORE FEDERAL TRADE COMMISSION
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4	In the Matter of
5	Union Oil Company of California, Docket No. 9305
6	a corporation.
7	
8	DEPOSITION OF ROBERT D. FLETCHER
9	VOLUME I, PAGES 1 - 256
10	July 8, 2003
11	(The following is the deposition of ROBERT
12	D. FLETCHER, taken pursuant to Notice of Taking
13	Deposition, via videotape, at the Hyatt Regency
14	Hotel, Capitol Board Room, Sacramento, California,
15	commencing at approximately 9:04 o'clock a.m., July
16	8, 2003.)
17	APPEARANCES:
18	On Behalf of Union Oil Company of California:
19	David W. Beehler and Bethany D. Krueger Robins, Kaplan, Miller & Ciresi, L.L.P.
20	2800 LaSalle Plaza 800 LaSalle Avenue
21	Minneapolis, Minnesota 55402
22	On Behalf of the Federal Trade Commission:
23	Lisa D. Fialco Federal Trade Commission
24	Bureau of Competition
25	601 New Jersey Avenue, N.W., Drop 6264 Washington, D.C. 20001

132 13:29:55 Now during the time when these regulations 1 Q. 13:29:58 were being developed and these differing views being 13:30:03 included, did you believe it was reasonable of these 13:30:11 people to have differing opinions? 13:30:13 MR. GRAYBILL: Objection, vague. 13:30:17 Yes. Α. 13:30:33 (Respondent's Exhibit 176 was 13:30:35 marked for identification.) 13:30:35 BY MR. BEEHLER: 13:30:37 Sir, I've handed you what's been marked as 10 13:30:40 RX 176, and I want to spend the next section of 11 13:30:51 your -- your deposition discussing how T50 came to be 12 13:30:57 in your regulations, just to give you a little bit of 13 13:31:00 14 context here, sir. 13:31:03 15 First of all, looking at RX 176, do you 13:31:06 recognize these to be notes of Tom Jennings? 16 13:31:08 I would have said that these would have 17 Α. 13:31:10 been Tom Jennings' handwriting, yes. 18 13:31:12 And they are dated June 4, 1990, "CLEAN 19 0. 13:31:17 20 FUELS WORKSHOP." Do you see that? 13:31:19 21 Α. Yes. 13:31:20 22 You were typically present at these Q. 13:31:21 23 workshops? 13:31:22 24 I would not have been present at this Α. 13:31:23 25 workshop.

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13:31:24	1	Q. It was too much in advance.
13:31:26	2	A. Yes.
13:31:27	3	Q. This would have been Phase 1.
13:31:36	4	A. I'm not sure this was whether this was
13:31:36	5	Phase 1 or or some other workshop. I assume it
13:31:36	6	was related to Phase 1.
13:31:41	7	Q. Would you turn, sir, to page 29084, and I'm
13:31:52	8	going to refer just to the bottom paragraph and the
13:31:55	9	following top of the paragraph and ask you if you
13:31:57	10	were made aware of this information at any point.
13:32:01	11	These notes, looking at the very last line, appear to
13:32:05	12	reflect a discussion with Jonathan Haines from
13:32:10	13	Toyota, and it says, "T50 is essential for existing
13:32:15	14	regulations." If you go over to the top, "Really
13:32:19	15	wants control of T50 within a narrow range." And I'm
13:32:26	16	not sure I can read the next line, but then there's
13:32:28	17	the initials SVH. Did you understood that to be a
13:32:33	18	reference to Susan Huscroft?
13:32:37	19	A. It could be, yes. That would likely be
13:32:39	20	Susan.
13:32:39	21	Q. Susan was involved from time to time in
13:32:42	22	in these workshops; correct?
13:32:44	23	A. She was.
13:32:45	24	Q. And it appears to be a question from Susan
13:32:49	25	Huscroft, "What about T10, T90?" And the response

13:32:53	1	written here by Mr. Jennings is "They've looked at
13:32:56	2	that, but they think T50 is by far the most important
13:33:01	3	part of the distillation range."
13:33:06	4	Did anyone tell you, sir, during the
13:33:08	5	development of the Phase 2 regulations that Toyota
13:33:13	6	had given this information to staff on June 4, 1990?
13:33:19	7	A. I'm not specifically aware that this
13:33:23	8	information and I'm not sure, when I think about
13:33:26	9	it, whether this is related to Phase 1 or whether
13:33:29	10	this this is some other other workshop, so
13:33:36	11	I'm I'm not clear about that. But relative to
13:33:41	12	Toyota's interest in T50, when I came into the
13:33:45	13	section, that there was already, you know, some
13:33:52	14	some knowledge base of the people who had been
13:33:54	15	working on Phase 1, so that they had access to
13:33:57	16	information that I I did not, but it was clear
13:34:02	17	through the proceedings that Toyota had did
13:34:07	18	believe that T50 was an important specification, had
13:34:09	19	done some work on that issue.
13:34:13	20	Q. And expressed and and expressed that
13:34:15	21	view apparently as early as June 4, 1990 to CARB
13:34:19	22	staff.
13:34:19	23	A. It would appear that that's the case from
13:34:21	24	that perspective. But it was it wouldn't be
13:34:26	25	uncommon for someone to take a very, you know, strong

135 13:34:29 1 view with their perspective. 13:34:31 2 Q. Of course. 13:34:43 (Respondent's Exhibit 177 was 13:34:46 marked for identification.) 13:34:46 BY MR. BEEHLER: 13:34:47 6 Looking at RX 177, do you recognize this, Q. 13:34:53 7 if you look at the very front page, to be a document 13:34:56 produced by CARB as reference number 49 to the 8 13:35:00 9 technical support document? 13:35:03 10 I don't recognize it specifically in that 13:35:05 context of TSD number 45 -- 49. 11 13:35:09 12 Okay. If you would look at the document, Q. 13:35:12 13 though, do you see that it's dated as of October 13:35:16 14 1990? 13:35:17 15 Α. Yes. 13:35:18 16 And it's from Toyota? 0. 13:35:19 17 Α. Yes. 13:35:21 18 Would you turn to page 18079, and beginning Q. 13:35:38 19 on that page you see it is entitled "Study of the 13:35:40 20 Effect of Distillation Characteristics on Exhaust 13:35:43 21 Emissions." Do you see that? 13:35:45 22 Α. Yes. 13:35:45 23 Is this a document you reviewed before? 0. 13:35:54 24 Α. Yes, I believe it is. 13:35:54 25 Q. If you turn over to page 18081 --

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14:17:43	1	Q. Would you turn back to the third page of
14:17:45	2	this RX 180 where it says "TEST BLEND ANALYSES
14:17:53	3	SUMMARY" for ARCO EC-X.
14:17:55	4	A. I'm sorry, what page?
14:17:56	5	Q. 831 are the last three numbers.
14:17:59	6	A. Thank you. Okay.
14:18:05	7	Q. Do you understand this page to be
14:18:09	8	specifications for demonstration fuels that ARCO was
14:18:13	9	looking at as part of its EC-X test program?
14:18:17	10	A. Yes.
14:18:19	11	Q. Written in, not not typed in, but
14:18:22	12	written in are the T50 numbers; aren't there?
14:18:28	13	A. Yes.
14:18:28	14	Q. Including a T50 of 200 for fuel one; right?
14:18:32	15	A. Yes.
14:18:34	16	Q. Is that your handwriting?
14:18:35	17	A. Yes.
14:18:37	18	Q. Why was the T50 written in there?
14:18:40	19	A. Well in the course of, again, the
14:18:43	20	regulation development we were looking at all sorts
14:18:45	21	of specifications. They did not include that
14:18:48	22	specification in the table. I'm sure that this
14:18:53	23	addition was in response to a question that we had
14:18:55	24	asked about did you know what the what the T50
14:18:59	25	specifications were.

163 14:19:00 And you would have asked them that because Q. 1 you were interested in potentially regulating T50. 14:19:01 14:19:05 We were interested in that, yes. Α. 14:19:08 And in fact the T50 of 200 is what ended up Q. 14:19:11 being proposed by staff as one of the limits. 5 14:19:15 Yes. 6 Α. 14:19:24 I bet you're going to say it's Peter 7 Q. Venturini's handwriting now that you identified it, 14:19:27 but would you turn to page 838, sir. And just if --14:19:31 if you can read that for me, I'm not sure what it 14:19:39 10 14:19:42 says. Do you have an understanding of what is 11 14:19:45 written there and whose handwriting it is? 12 14:19:55 It's Peter's handwriting. 13 Α. 14:19:58 Meaning Peter Venturini of course. 14 Q. 14:20:00 Yes, Peter Venturini. 15 Α. 14:20:07 Do you know what it says? 16 Q. 14:20:23 Well I think that it says the formulation 17 Α. 14:20:25 is more potent than 12/90. 18 14:20:31 What was that in reference to, a 19 0. formulation that they had showed you in December of 14:20:32 20 14:20:36 21 1990? 14:20:37 22 MR. GOLDMAN: Objection, calls for 14:20:38 23 speculation. 14:20:39 24 MR. BEEHLER: If you recall.

I don't -- I --

14:21:01

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Α.