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10
   Attorneys for Plaintiff United States of America
11
                      UNITED STATES DISTRICT COURT
12
                    NORTHERN DISTRICT OF CALIFORNIA
13
   UNITED STATES OF AMERICA,
14
                                      Case No. CV-07-5940 SI
       Plaintiff,
15
                                      STIPULATED FINAL JUDGMENT
               ν.
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                                      FOR CIVIL PENALTIES AND
                                      PERMANENT INJUNCTIVE
   ADTERACTIVE, INC., doing
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   business as FreeGiftWorld.com
                                      RELIEF
   and SamplePromotionsGroup.com,
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     Defendant.
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        Plaintiff, the United States of America, acting upon
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  notification and authorization to the Attorney General by the
  Federal Trade Commission ("FTC" or the "Commission"), pursuant to
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  Section 16(a)(1) of the Federal Trade Commission Act ("FTC Act"),
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  15 U.S.C. § 56(a)(1), has filed a complaint pursuant to Sections
   5(a)(1), 5(m)(1)(A), 13(b), 16(a), and 19 of the FTC Act,
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  15 U.S.C. §§ 45(a)(1), 45(m)(1)(A), 53(b), 56(a), and 57b and
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1 under Section 7(a) of the Controlling the Assault of Non-2 Solicited Pornography and Marketing Act of 2003 ("CAN-SPAM" or the "CAN-SPAM Act"), 15 U.S.C. § 7706(a), to secure civil 3 penalties, a permanent injunction, and other equitable relief for 5 Defendant's violations of Section 5(a) of the FTC Act, 15 U.S.C. 6  $\S$  45(a), and Section 5(a) of CAN-SPAM, 15 U.S.C.  $\S$  7704(a).

Defendant has waived service of the Summons and Complaint; the parties have been represented by the attorneys whose names appear hereafter; and the parties have agreed to settlement of 10 this action upon the following terms and conditions, without adjudication of any issue of fact or law and without Defendant admitting liability for any of the matters alleged in the Complaint.

THEREFORE, on the joint motion of the parties, it is hereby ORDERED, ADJUDGED AND DECREED as follows:

## **FIN**DINGS

- This Court has jurisdiction over the subject matter of this action pursuant to 15 U.S.C.  $\S\S$  45(m)(1)(A), 53(b), 56(a), 57b, and 7706(a), and 28 U.S.C. §§ 1331, 1337(a), 1345, and 1355.
- 20 2. Plaintiff and Defendant consent to jurisdiction and venue in 21 this District.
- 22 3. The activities of Defendant are in or affecting commerce, as 23 defined in Section 4 of the FTC Act, 15 U.S.C. § 44.
- 24 The Complaint states a claim upon which relief may be 25 granted against Defendant under Section 5(a) of the CAN-SPAM Act,  $26 \parallel 15$  U.S.C. § 7704(a), and Sections 5(a), 5(m)(1)(A), 13(b) and 19 27 of the FTC Act, 15 U.S.C. §§ 45(a), 45(m)(1)(A), 53(b), and 57b.

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- 1 5. Defendant has entered into this Stipulated Final Judgment
  2 For Civil Penalties And Permanent Injunctive Relief ("Order")
  3 freely and without coercion.
- 4 6. Defendant hereby waives all rights to appeal or otherwise 5 challenge or contest the validity of this Order.
- 7. Defendant agrees that this Order does not entitle Defendant to seek or to obtain attorneys' fees as a prevailing party under the Equal Access to Justice Act, 28 U.S.C. § 2412, and Defendant further waives any rights to attorneys' fees that may arise under said provision of law.
  - 8. Entry of this Order is in the public interest.

## **DEFINITIONS**

For the purpose of this Order, the following definitions shall apply:

- 1. "Commercial electronic mail ('email') message" means
  16 any email message the primary purpose of which is the commercial
  17 advertisement or promotion of a commercial product or service
  18 (including content on an Internet website operated for a
  19 commercial purpose) and that further satisfies the requirements
  20 of 16 C.F.R. §§ 316.1 316.5, as they exist now and may be
  21 amended.
- 22 2. Unless otherwise specified, "Defendant" means
  23 Adteractive, Inc., d/b/a FreeGiftWorld.com and
  24 SamplePromotionsGroup.com, and its successors, assigns,
  25 affiliates, or subsidiaries.
- 26 3. "Document" is synonymous in meaning and equal in scope 27 to the usage of the term in Federal Rule of Civil Procedure

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1 34(a), and includes writings, drawings, graphs, charts,
2 photographs, audio and video recordings, computer records, and
3 other data compilations from which information can be obtained
4 and translated, if necessary, into reasonably usable form through
5 detection devices. A draft or non-identical copy is a separate
6 document within the meaning of the term.

- 4. "Electronic mail ('email') address" means a destination, commonly expressed as a string of characters, consisting of a unique user name or mailbox (commonly referred to as the "local part") and a reference to an Internet domain (commonly referred to as the "domain part"), whether or not displayed, to which an email message can be sent or delivered.
- 5. "Electronic mail ('email') message" means a message sent to a unique email address.
- 6. "Initiate," when used with respect to a commercial email message, means to originate or transmit such message or to procure the origination or transmission of such message, but shall not include actions that constitute routine conveyance of such message. For purposes of this Order, more than one person may be considered to have initiated a message.
- 7. "Landing page" means, in online marketing, a specific web page that a visitor reaches after clicking a link or advertisement in an email or banner ad. This page usually showcases content that is an extension of the link or ad.
- 8. "Person" means a natural person or a corporation,
  partnership, proprietorship, limited liability company, or other
  organization or legal entity, including an association,

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1 cooperative, or agency, or other group or combination acting as an entity.

- "Procure," when used with respect to the initiation of a commercial email message, means intentionally to pay or provide other consideration to, or induce, another person to initiate such a message on one's behalf.
- 10. "Recipient," when used with respect to a commercial email message, means an authorized user of the email address to which the message was sent or delivered. If a recipient of a 10 commercial email message has one or more email addresses in addition to the address to which the message was sent or delivered, the recipient shall be treated as a separate recipient with respect to each such address. If an email address is reassigned to a new user, the new user shall not be treated as a recipient of any commercial email message sent or delivered to that address before it was reassigned.
  - "Sender," when used with respect to a commercial email message, means a person who initiates such a message and whose product, service, or Internet website is advertised or promoted by the message.

ORDER

## I. PROHIBITION AGAINST FAILING TO DISCLOSE MATERIAL INFORMATION

IT IS THEREFORE ORDERED that Defendant, its successors, assigns, officers, agents, servants, and employees, and those persons in active concert or participation with it who receive actual notice of this Order by personal service or otherwise are hereby permanently restrained and enjoined from:

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- 1 Α. In any email and online advertisement, and on any 2 landing page associated with such email or online advertisement, 3 that contains any direct or implied representation made by Defendant, or made by any authorized agent on behalf of 5 Defendant, that a gift or award is free, failing to disclose, in the same color, font, and size, and within close proximity to 7 such representation that a purchase is required, or that 8 purchases are required, to obtain such gift or award, when such 9 is the case;
  - B. On any landing page associated with any direct or implied representation made by Defendant, or made by any authorized agent on behalf of Defendant, that a gift or award is free, failing to disclose, in a clear and conspicuous manner:
    - 1. A list of the monetary obligations a consumer is likely to incur to obtain the advertised gift or award;
    - 2. A list of any non-monetary obligations a consumer is likely to incur to obtain the advertised gift or award, such as having to apply and qualify for credit cards or an automobile loan.

## II. PROHIBITION AGAINST VIOLATING THE CAN-SPAM ACT

IT IS FURTHER ORDERED that Defendant, its successors, assigns, officers, agents, servants, and employees, and those persons in active concert or participation with it who receive actual notice of this Order by personal service or otherwise are hereby permanently restrained and enjoined from violating the CAN-SPAM Act, 15 U.S.C. §§ 7701 et seq., attached hereto as

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1 Attachment A, and as it may be amended, by, including, but not limited to, initiating the transmission of a commercial email message that misrepresents the content or subject matter of the message.

#### III. CIVIL PENALTIES

IT IS FURTHER ORDERED that Defendant shall pay to Plaintiff a civil penalty, pursuant to Section 5(m)(1)(A) of the Federal Trade Commission Act, 15 U.S.C. § 45(m)(1)(A), in the amount of \$650,000 as follows:

- Defendant shall make the payment required by this Part 11 within ten (10) business days of the date of entry of this Order by electronic fund transfer or certified or cashier's check in accordance with the instructions provided by the Office of Consumer Litigation, Civil Division, U.S. Department of Justice, Washington, D.C. 20530, for appropriate disposition; and
  - В. In the event of any default in payment, which default continues for ten (10) business days beyond the due date of payment, the entire unpaid penalty, together with interest, as computed pursuant to 28 U.S.C. § 1961, from the date of default to the date of payment, shall immediately become due and payable.

## COMPLIANCE MONITORING IV.

IT IS FURTHER ORDERED that, for the purpose of monitoring and investigating compliance with any provision of this Order,

Within ten (10) days of receipt of written notice from Α. a representative of the Commission, Defendant shall submit additional written reports, sworn to under penalty of perjury; produce documents for inspection and copying; appear for

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1 deposition; and/or provide entry during normal business hours to any business location in such Defendant's possession or direct or indirect control to inspect the business operation;

- In addition, the Commission is authorized to monitor compliance with this Order by all other lawful means, including but not limited to the following:
  - 1. Obtaining discovery from any person, without further leave of court, using the procedures prescribed by Fed. R. Civ. P. 30, 31, 33, 34, 36, and 45;
  - 2. Posing as consumers and suppliers to Defendant's employees, or any other entity managed or controlled in whole or in part by Defendant, without the necessity of identification or prior notice; and
- С. Within ten (10) days of receipt of written notice from a representative of the Commission, Defendant shall permit representatives of the Commission to interview any employer, consultant, independent contractor, representative, agent, or employee who has agreed to such an interview, relating in any way to any conduct subject to this Order. The person interviewed may have counsel present.

Provided, however, that nothing in this Order shall limit the Commission's lawful use of compulsory process, pursuant to Sections 9 and 20 of the FTC Act, 15 U.S.C. §§ 49, 57b-1, to obtain any documentary material, tangible things, testimony, or information relevant to unfair or deceptive acts or practices in

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or affecting commerce (within the meaning of 15 U.S.C. \$45(a)(1).

## COMPLIANCE REPORTING BY DEFENDANT V.

IT IS FURTHER ORDERED that, in order that compliance with the provisions of this Order may be monitored:

- For a period of five (5) years from the date of entry Α. of this Order, Defendant shall notify the Commission of any changes in corporate structure that may affect compliance obligations arising under this Order, including but not limited 10 to a dissolution, assignment, sale, merger, or other action that would result in the emergence of a successor entity; the creation or dissolution of a subsidiary, parent, or affiliate that engages in any acts or practices subject to this Order; the filing of a bankruptcy petition; or a change in the corporate name or address, at least thirty (30) days prior to such change, provided that, with respect to any proposed change in the corporation about which Defendant learns less than thirty (30) days prior to the date such action is to take place, Defendant shall notify the Commission as soon as is practicable after obtaining such knowledge;
  - One hundred eighty (180) days after the date of entry of this Order, Defendant shall provide a written report to the FTC, sworn to under penalty of perjury, setting forth in detail the manner and form in which it has complied and is complying with this Order. This report shall include, but not be limited to:

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subsection A of this Part:

20580 United States v. Adteractive, Inc.

otherwise directed in writing by a representative of Plaintiff,

U.S. Department of Justice - Civil Division

identify all written notifications required to be sent to

Plaintiff as in reference to DJ# 102-3433, and mail them to:

Director, Office of Consumer Litigation

A copy of each acknowledgment of receipt of this

Order, obtained pursuant to Part VII.B of this

Any changes required to be reported pursuant to

For the purposes of this Order, Defendant shall, unless

For the purposes of this Order, Defendant shall, unless

For purposes of the compliance reporting and monitoring

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С.

Order; and

Associate Director for the Division of Enforcement

Federal Trade Commission 601 New Jersey Avenue, N.W.

Case No. CV-07-5940 (SI);

Washington, D.C. 20044; and

Washington, D.C.

P.O. Box 386

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- 5 6
- 7 otherwise directed in writing by the Commission's authorized
- 8 representatives, mail all written notifications to the Commission

to:

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- 22 required by this Order, representatives of Plaintiff and the
- 23 Commission are authorized to communicate directly with 24 Defendant's officers.
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- Stip. Final Judgment CV-07-5940
- Page 10 of 16

from the date of entry of this Order, Defendant is hereby

VI. RECORD KEEPING PROVISIONS

IT IS FURTHER ORDERED that, for a period of eight (8) years

1 restrained and enjoined from failing to create and retain the 2 | following records in connection with the marketing, advertising, or promotion of any "free" gift or award from Defendant, and from 3 failing to make such records (or reports concerning such records) 5 available for inspection and copying within ten (10) days of receipt of a written request from a representative of Plaintiff 7 or Commission:

- Standard accounting records generated in the ordinary course of business including, but not limited to, balance sheets, 10 lincome statements, and annual reports;
  - Personnel records accurately reflecting: the name, address, and telephone number of each person employed in any capacity by such business, including as an independent contractor; that person's job title or position; the date upon which the person commenced work; and the date and reason for the person's termination, if applicable;
  - Customer files containing the names, addresses, phone numbers, dollar amounts paid, quantity of items or services purchased, and description of items or services purchased, to the extent such information is obtained in the ordinary course of business;
- 22 Records that reflect, for every written or oral D. 23 consumer complaint received by Defendant in the prior three (3) 24 year period relating to the activities of promoting "free" goods 25 and services, whether directly or indirectly or through any third party, (1) the name, address, and telephone number, if provided 27 by the complaining consumer; (2) the written complaint or

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request, if any; (3) the basis of the complaint or request if known; (4) the nature and result of any investigation conducted concerning the complaint or request; (5) each response and the date of such response to the complaint or request; (6) any final resolution of the complaint or request, and the date of such resolution; and (7) in the event of a denial of any resolution, the reason for the denial;

- E. Copies of all sales scripts, training materials, advertisements, or other marketing materials;
- F. Records demonstrating reasonable policies and procedures to process and handle customer inquiries and complaints; and
- G. All records and documents necessary to demonstrate full compliance with each provision of this Order, including but not limited to, copies of acknowledgments of receipt of this Order required by Part VII.B, and all reports submitted to the FTC pursuant to Part V of this Order.

## VII. DISTRIBUTION OF ORDER BY DEFENDANT

IT IS FURTHER ORDERED that, for a period of five (5) years from the date of entry of this Order, Defendant shall deliver copies of this Order as directed below:

A. Defendant must deliver a copy of this Order to all its principals, officers, directors, and managers. Defendant must also deliver copies of this Order, or summaries of this Order, to all its employees, agents, and representatives who engage in conduct related to the subject matter of this Order. For current personnel, delivery shall be within ten (10) days of service of

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1 this Order upon Defendant. For new personnel, delivery shall occur prior to them assuming their responsibilities; and

Defendant must secure a signed and dated statement acknowledging receipt of this Order, within thirty (30) days of delivery, from all persons receiving a copy of this Order pursuant to this Part.

## ACKNOWLEDGMENT OF RECEIPT OF ORDER BY DEFENDANT VIII.

IT IS FURTHER ORDERED that Defendant, within five (5) business days of receipt of this Order as entered by the Court, must submit to the Commission a truthful sworn statement acknowledging receipt of this Order.

## IX. FEES AND COSTS

IT IS FURTHER ORDERED that each party to this Order hereby agrees to bear its own costs and attorneys' fees incurred in connection with this action.

#### Χ. **SEVERABILITY**

IT IS FURTHER ORDERED that the provisions of this Order are separate and severable from one another. If any provision is stayed or determined to be invalid, the remaining provisions shall remain in full force and effect.

## RETENTION OF JURISDICTION XI.

IT IS FURTHER ORDERED that this Court shall retain jurisdiction of this matter for purposes of construction, modification, and enforcement of this Order.

#### XII. COMPLETE SETTLEMENT

The parties, by their respective counsel, hereby consent to entry of the foregoing Order, which shall constitute a final

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# 1 judgment and order in this matter. The parties further stipulate 2 and agree that the entry of the foregoing Order shall constitute full, complete, and final settlement of this action. 28 Stip. Final Judgment CV-07-5940 Page 14 of 16

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/s/

STEPHEN L. COHEN Ethan Arenson

Stip. Final Judgment

CV-07-5940

Attorneys, Federal Trade Commission

600 Pennsylvania Ave., N.W. Washington, D.C. 20580

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 1 FOR THE DEFENDANT:
            /s/
  D. Reed Freeman, Jr.
3 Kelley Drye Collier Shannon
3050 K St., NW, Suite 400
4 Washington, D.C. 20007
  202-342-8880
 5
 6
       /s/
  Adteractive, Inc.
BY: Josh Peterson
   Chairman
          <u>/</u>s/
  Adteractive, Inc.
   BY: Diego Canoso
10 Vice President
  303 2<sup>nd</sup> Street, Suite 375
11
   San Francisco, CA 94107
12
13
         SO ORDERED this _____
                                              day
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                                               United States District Judge
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