## U.S. Census Bureau News

U.S. Department of Commerce • Washington, D.C. 20233

## FOR IMMEDIATE RELEASE THURSDAY, MAY 24, 2012, AT 8:30 A.M. EDT

Chris Savage or Adriana Stoica Manufacturing and Construction Division (301) 763-4832 M3-1 (12)-4 CB12-96

## Advance Report on Durable Goods Manufacturers' Shipments, Inventories and Orders April 2012

**New Orders.** New orders for manufactured durable goods in April increased \$0.3 billion or 0.2 percent to \$215.5 billion, the U.S. Census Bureau announced today. This increase, up two of the last three months, followed a 3.7 percent March decrease. Excluding transportation, new orders decreased 0.6 percent. Excluding defense, new orders increased 1.2 percent. Transportation equipment, also up two of the last three months, had the largest increase, \$1.3 billion or 2.1 percent to \$62.2 billion. This was due to motor vehicles and parts, which increased \$2.3 billion.

**Shipments.** Shipments of manufactured durable goods in April, up four of the last five months, increased \$1.5 billion or 0.7 percent to \$222.7 billion. This followed a 1.0 percent March increase. Transportation equipment, also up four of the last five months, had the largest increase, \$1.9 billion or 3.1 percent to \$63.8 billion. This followed a 2.3 percent March increase.

**Unfilled Orders.** Unfilled orders for manufactured durable goods in April, down following twenty-seven consecutive monthly increases, decreased \$0.7 billion or 0.1 percent to \$985.3 billion. This followed a slight March increase. Transportation equipment, down two consecutive months, had the largest decrease, \$1.6 billion or 0.3 percent to \$566.4 billion.

**Inventories.** Inventories of manufactured durable goods in April, up twenty-seven of the last twenty-eight months, increased \$1.1 billion or 0.3 percent to \$364.1 billion. This was at the highest level since the series was first published on a NAICS basis in 1992 and followed a 0.4 percent March increase. Machinery, up twenty-five of the last twenty-six months, had the largest increase, \$1.1 billion or 1.7 percent to \$65.2 billion. This was also at the highest level since the series was first published on a NAICS basis.

**Capital Goods.** Nondefense new orders for capital goods in April decreased \$0.1 billion or 0.2 percent to \$70.0 billion. Shipments decreased \$0.3 billion or 0.5 percent to \$69.6 billion. Unfilled orders increased \$0.4 billion or 0.1 percent to \$584.5 billion. Inventories increased \$1.3 billion or 0.8 percent to \$166.3 billion. Defense new orders for capital goods in April decreased \$1.8 billion or 21.5 percent to \$6.6 billion. Shipments decreased \$0.8 billion or 9.0 percent to \$7.7 billion. Unfilled orders decreased \$1.1 billion or 0.7 percent to \$164.0 billion. Inventories increased \$0.3 billion or 1.6 percent to \$20.7 billion.

**Revised and Recently Benchmarked March Data.** Revised and recently benchmarked seasonally adjusted March figures for all manufacturing industries were: new orders, \$470.1 billion (revised from \$469.7 billion); shipments, \$476.0 billion (revised from \$475.7 billion); unfilled orders, \$986.0 billion (revised from \$986.3 billion); and total inventories, \$607.9 billion (revised from \$608.1 billion).

Figures in text are adjusted for seasonality but not for inflation. Figures on new and unfilled orders exclude data for semiconductor manufacturing. For data, call (301) 763-4673 or go to <a href="http://www.census.gov/m3">http://www.census.gov/m3</a>>.

Revised and more detailed estimates, plus nondurable goods data, will be published on June 4, 2012, at 10:00 a.m. EDT. The advance report on durable goods for May is scheduled for release on June 27, 2012, at 8:30 a.m. EDT. See back page for survey description.

Table 1. Durable Goods Manufacturers' Shipments and New Orders 1

[Estimates are shown in millions of dollar	rs and are based on data from the Manufacturers' Shipments, Invento							ories, and Orders Survey.] Not Seasonally Adjusted					
	Seasonally Adjusted Monthly				ercent Chang	je		Monthly	Seasonally	Year to Date			
ltem	Apr 2012 <sup>2</sup>	Mar 2012 <sup>r</sup>	Feb 2012	Mar - Apr <sup>2</sup>	Feb - Mar <sup>r</sup>	Jan - Feb	Apr 2012 <sup>2</sup>	Mar 2012 <sup>r</sup>	Apr 2011	2012	2011	Percent Change 12/11	
DURABLE GOODS													
Total: Shipments New Orders <sup>4</sup>	222,659	221,173	219,081	0.7	1.0	-0.5	221,146	238,905	203,120	871,735	798,338	9.2	
	215,527	215,198	223,578	0.2	-3.7	2.0	208,785	237,769	196,429	876,135	806,835	8.6	
Excluding transportation: Shipments New Orders <sup>4</sup>	158,841	159,279	158,606	-0.3	0.4	0.4	159,473	169,133	148,713	625,347	574,461	8.9	
	153,356	154,324	155,543	-0.6	-0.8	1.8	152,797	167,843	143,560	620,500	572,804	8.3	
Excluding defense: Shipments  New Orders <sup>4</sup>	212,560	210,166	208,897	1.1	0.6	-0.1	211,650	226,429	192,206	830,723	752,833	10.3	
	206,836	204,390	212,733	1.2	-3.9	1.4	201,786	222,649	185,514	833,167	752,484	10.7	
Manufacturing with unfilled orders: Shipments New Orders	155,652	156,931	154,992	-0.8	1.3	-1.0	152,753	171,553	142,021	615,265	562,614	9.4	
	154,977	156,983	166,059	-1.3	-5.5	2.5	148,747	174,710	143,446	645,894	597,951	8.0	
Primary metals: Shipments New Orders	28,601	28,448	28,935	0.5	-1.7	0.7	29,591	30,667	24,674	117,335	93,687	25.2	
	28,756	28,271	28,179	1.7	0.3	0.3	29,472	30,210	23,157	118,088	95,607	23.5	
Fabricated metal products: Shipments New Orders	27,477	27,523	27,581	-0.2	-0.2	-1.2	27,266	28,508	25,863	107,724	100,058	7.7	
	27,762	28,333	28,213	-2.0	0.4	0.5	27,856	31,147	26,652	113,606	105,471	7.7	
Machinery: Shipments New Orders	31,736	32,593	31,108	-2.6	4.8	2.9	32,107	36,251	29,001	125,207	112,236	11.6	
	31,018	31,921	33,572	-2.8	-4.9	5.8	32,263	35,199	33,395	132,129	126,602	4.4	
Computers and electronic products <sup>4</sup> : Shipments New Orders	27,784	27,544	28,239	0.9	-2.5	0.9	27,637	28,544	27,956	108,142	109,272	-1.0	
	22,469	22,614	22,786	-0.6	-0.8	4.2	20,203	25,789	18,990	87,791	83,418	5.2	
Computers and related products: Shipments New Orders	2,844	2,886	3,071	-1.5	-6.0	0.0	2,196	3,525	2,442	10,409	10,378	0.3	
	2,840	2,930	3,041	-3.1	-3.7	0.4	2,192	3,569	2,409	10,378	10,292	0.8	
Communications equipment:													
Shipments New Orders	3,017	3,074	3,131	-1.9	-1.8	0.9	2,603	3,533	2,972	11,452	12,620	-9.3	
	3,185	3,833	3,631	-16.9	5.6	13.3	2,710	4,293	2,503	13,405	11,631	15.3	
Electrical equipment, appliances, and components: Shipments New Orders	9,953 10,048	10,018 10,063	9,881 9,806	-0.6 -0.1	1.4 2.6	-0.8 -2.1	9,782 9,648	10,832 10,791	9,488 9,231	38,821 39,786	37,290 38,720	4.1 2.8	
Transportation equipment: Shipments New Orders	63,818	61,894	60,475	3.1	2.3	-2.8	61,673	69,772	54,407	246,388	223,877	10.1	
	62,171	60,874	68,035	2.1	-10.5	2.6	55,988	69,926	52,869	255,635	234,031	9.2	
Motor vehicles and parts: Shipments New Orders	44,014	41,620	40,842	5.8	1.9	-0.1	43,486	45,946	36,789	169,617	151,922	11.6	
	43,971	41,644	40,946	5.6	1.7	0.4	43,286	45,739	36,683	169,438	151,980	11.5	
Nondefense aircraft and parts: Shipments New Orders	9,387	8,929	9,178	5.1	-2.7	-6.7	8,307	10,813	6,611	34,781	27,687	25.6	
	9,545	8,908	16,672	7.2	-46.6	2.7	5,398	10,404	5,253	45,796	32,288	41.8	
Defense aircraft and parts: Shipments New Orders	4,164	5,063	4,208	-17.8	20.3	-17.3	3,758	5,910	4,287	17,482	17,991	-2.8	
	3,864	5,855	4,900	-34.0	19.5	15.4	3,118	7,611	4,006	19,697	20,558	-4.2	
All other durable goods: Shipments New Orders	33,290	33,153	32,862	0.4	0.9	-0.6	33,090	34,331	31,731	128,118	121,918	5.1	
	33,303	33,122	32,987	0.5	0.4	0.0	33,355	34,707	32,135	129,100	122,986	5.0	
Capital goods <sup>3</sup> : Shipments New Orders	77,343	78,453	76,855	-1.4	2.1	-0.5	74,455	87,577	70,488	302,104	280,785	7.6	
	76,601	78,559	87,903	-2.5	-10.6	3.1	70,328	90,144	71,879	328,088	307,306	6.8	
Nondefense capital goods: Shipments New Orders	69,601	69,944	69,034	-0.5	1.3	0.3	67,047	78,019	61,580	270,197	243,647	10.9	
	69,969	70,107	79,777	-0.2	-12.1	1.9	65,042	78,148	62,856	294,658	261,802	12.5	
Excluding aircraft: Shipments New Orders	63,429	64,336	63,132	-1.4	1.9	1.4	61,557	71,151	57,713	248,155	228,099	8.8	
	63,803	65,044	66,512	-1.9	-2.2	2.9	62,453	72,184	60,787	262,109	243,108	7.8	
Defense capital goods: Shipments New Orders	7,742	8,509	7,821	-9.0	8.8	-7.6	7,408	9,558	8,908	31,907	37,138	-14.1	
	6,632	8,452	8,126	-21.5	4.0	16.2	5,286	11,996	9,023	33,430	45,504	-26.5	

<sup>&</sup>lt;sup>r</sup> Revised data due to late receipts and concurrent seasonal adjustment.

<sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

<sup>&</sup>lt;sup>2</sup> Based on advance sample. Estimates of manufacturers' shipments, inventories, and orders are subject to survey error and revision. One major component of survey error is nonsampling error, which includes errors of coverage, response and nonreporting. Since the survey panel is not a probability sample, estimates of sampling error cannot be calculated. For further details on survey design, methodology, and data limitations, see http://www.census.gov/manufacturing/m3.

The Capital Goods Industries include Nondefense: small arms and ordnance; farm machinery and equipment; construction machinery; mining, oil, and gas field machinery; industrial machinery; vending, laundry, and other machinery; obtoodraphic equipment; metalworking machinery; turbines and generators; other power transmission equipment; pumps and compressors; material handling equipment; all other machinery; electroic computers; computer storage devices; other computer peripheral equipment; communications equipment; decroment; electromedical, measuring, and control instruments; electrical equipment; other electrical equipment, appliances, and components; heavy duty trucks; aircraft; railroad rolling stock; ships and boats; office and institutional furniture; and medical equipment and supplies.

Defense Capital Goods include: small arms and ordnance, communications equipment, aircraft; missiles, space vehicles, and parts, ships and boats, and search and navigation equipment.

<sup>4</sup> Estimates of shipments for the semiconductor industry are no longer shown separately. Estimates and percent changes of shipments and inventories for the semiconductor industry are included in computers and electronic products, and all other applicable aggregate totals. Estimates and percent changes for new orders and unfilled orders exclude semiconductor industry data.

Table 2. Durable Goods Manufacturers' Unfilled Orders and Total Inventories <sup>1</sup>

[Estimates are shown in millions of dollars and are based on data from the Manufacturers' Shipments, Inventories, and Orders Survey.]

[Estimates are shown in millions of dollars a	nd are based	l on data fro		nd Orders Survey.]  Not Seasonally Adjusted						
		Monthly	Seasonally Adjusted Percent Change				- IN	Percent		
ltem	Apr 2012 <sup>2</sup>	Mar 2012 <sup>r</sup>	Feb 2012	Mar - Apr <sup>2</sup>	Feb - Mar <sup>r</sup>	Jan - Feb	Apr 2012 <sup>2</sup>	Mar 2012	Apr 2011	Change 2012/ 2011
DURABLE GOODS										
Total:										
Unfilled Orders <sup>4</sup>	985,311 364,112	985,986 363,041	985,934 361,622	-0.1 0.3	0.0 0.4	1.1 0.3	996,552 366,446	1,000,558 361,635	911,611 343,184	9.3 6.8
Excluding transportation:										
Unfilled Orders <sup>4</sup> Total Inventories	418,911 257,610	417,939 256,403	416,867 255,364	0.2 0.5	0.3 0.4	0.8 0.2	426,639 259,100	424,960 255,210	387,188 245,270	10.2 5.6
Excluding defense:										
Unfilled Orders <sup>4</sup> Total Inventories	797,366 338,587	796,633 337,801	796,382 335,900	0.1 0.2	0.0 0.6	1.3 0.3	805,081 340,793	806,590 336,278	717,812 316,817	12.2 7.6
Manufacturing with unfilled orders:										
Unfilled Orders Total Inventories	985,311 295,068	985,986 294,357	985,934 293,703	-0.1 0.2	0.0 0.2	1.1 0.6	996,552 297,396	1,000,558 293,014	911,611 277,049	9.3 7.3
Primary metals:	05 444	25.050	05.400	0.4	0.5	0.4	00.755	00.074	05.070	4.0
Unfilled Orders Total Inventories	35,411 34,777	35,256 35,187	35,433 35,511	0.4 -1.2	-0.5 -0.9	-2.1 0.9	36,755 35,357	36,874 34,901	35,070 34,102	4.8 3.7
Fabricated metal products: Unfilled Orders	81,183	80.898	80,088	0.4	1.0	0.8	83,253	82,663	76,813	8.4
Total Inventories	45,817	45,708	45,591	0.2	0.3	0.4	45,978	45,563	43,931	4.7
Machinery: Unfilled Orders	139,285	140,003	140,675	-0.5	-0.5	1.8	141,384	141,228	117,292	20.5
Total Inventories	65,234	64,164	63,958	1.7	0.3	0.9	65,873	64,336	57,728	14.1
Computers and electronic products <sup>4</sup> :										
Unfilled Orders Total Inventories	134,344 46,387	133,202 46,166	132,105 45,385	0.9 0.5	0.8 1.7	0.9 -0.2	135,990 46,303	135,069 45,342	131,898 45,603	3.1 1.5
Computers and related products:										
Unfilled Orders Total Inventories	1,125 4,136	1,129 4,141	1,085 4,019	-0.4 -0.1	4.1 3.0	-2.7 -2.3	1,125 4,092	1,129 3,963	1,178 3,891	-4.5 5.2
Communications equipment: Unfilled Orders Total Inventories	32,604 8,573	32,436 8,605	31,677 8,592	0.5 -0.4	2.4 0.2	1.6 0.6	32,914 8,516	32,807 8,463	31,413 8,857	4.8 -3.9
Electrical equipment, appliances,										
and components: Unfilled Orders	21,508	21,413	21,368	0.4	0.2	-0.3	21,693	21,827	18,559	16.9
Total Inventories	15,429	15,361	15,409	0.4	-0.3	-0.5	15,607	15,331	15,130	3.2
Transportation equipment:										
Unfilled Orders Total Inventories	566,400 106,502	568,047 106,638	569,067 106,258	-0.3 -0.1	-0.2 0.4	1.3 0.4	569,913 107,346	575,598 106,425	524,423 97,914	8.7 9.6
Motor vehicles and parts:										
Unfilled Orders Total Inventories	16,680 24,177	16,723 24,612	16,699 24,520	-0.3 -1.8	0.1 0.4	0.6 -1.4	16,939 24,353	17,139 24,490	16,601 23,247	2.0 4.8
Nondefense Aircraft and parts:	005.070	005 000	005.044	0.0	0.0	4.0	000 770	000 004	040455	440
Unfilled Orders Total Inventories	395,978 56,675	395,820 56,540	395,841 55,924	0.0 0.2	0.0 1.1	1.9 1.1	396,772 57,268	399,681 56,487	346,155 49,278	14.6 16.2
Defense Aircraft and parts: Unfilled Orders	60,236	60,536	59,744	-0.5	1.3	1.2	61,571	62,211	58,704	4.9
Total Inventories	13,028	12,838	13,333	1.5	-3.7	1.6	12,994	12,745	12,860	1.0
All other durable goods:	7.400	7.407	7.400	0.0	0.4	4.0	7.504	7 000	7.550	0.4
Unfilled Orders Total Inventories	7,180 49,966	7,167 49,817	7,198 49,510	0.2 0.3	-0.4 0.6	1.8 -0.8	7,564 49,982	7,299 49,737	7,556 48,776	0.1 2.5
Capital goods <sup>3</sup> :	748,493	740 005	749.129	0.1	0.0	1.5	755 420	759,557	680,736	11.0
Unfilled Orders Total Inventories	186,980	749,235 185,370	184,581	-0.1 0.9	0.0	1.5 0.5	755,430 188,286	184,789	171,981	11.0 9.5
Nondefense capital goods: Unfilled Orders	584,487	584,119	583,956	0.1	0.0	1.9	588,576	590,581	510,840	15.2
Total Inventories	166,293	165,001	163,862	0.8	0.7	0.6	167,437	164,210	150,730	11.1
Excluding aircraft: Unfilled Orders	243,610	243,236	242,528	0.2	0.3	1.4	247,361	246,465	216,119	14.5
Total Inventories	118,899	117,804	117,231	0.9	0.5	0.3	119,459	116,963	109,674	8.9
Defense capital goods: Unfilled Orders	164,006	165,116	165,173	-0.7	0.0	0.2	166,854	168,976	169,896	-1.8
Total Inventories	20,687	20,369	20,719	1.6	-1.7	0.2	20,849	20,579	21,251	-1.9

See footnotes at end of Table 1

## **Survey Description**

This report is compiled from results of the U.S. Census Bureau's Manufacturers' Shipments, Inventories, and Orders (M3) survey. This survey provides statistics on manufacturers' value of shipments, new orders (net of cancellations), end-of-month order backlog (unfilled orders), end-of-month total inventory (at current cost or market value), and inventories by stage of fabrication (materials and supplies, work-in-process, and finished goods). The M3 includes approximately 4,300 reporting units. Units may be divisions of diversified large companies, large homogenous companies, or single-unit manufacturers in 89 industry categories. Due to the small monthly sample, these 89 categories have been combined into 65 publication levels. The survey methodology assumes that the month-to-month changes of the total operations of those companies in the monthly survey effectively represent the month-to-month movements of all establishments that make up the category. The current coverage levels in the survey show that reported data in the monthly survey represent approximately 60 percent of the shipments estimates at the total manufacturing level. Data published represent manufacturing in a calendar month. The data collection is based on a voluntary survey authorized by Title 13 of the United States Code.

The data presented in this release are based on data obtained from a panel of 4,300 reporting units and provide an indication of the activity within the manufacturing sector. The results differ from what would be obtained from a complete enumeration of all manufacturing companies. In addition, a different panel of 4,300 companies would yield different results. The M3 panel is comprised of companies with \$500 million or more in shipments and a limited number of smaller companies. From a statistical perspective, the panel is not a probability sample; therefore, the sampling errors that are normally provided with sample surveys cannot be measured. Nonsampling errors are attributable to many sources. The use of company or divisional reports to estimate the monthly change for establishments is one source of nonsampling error. The use of primarily large companies to represent the month-to-month movement of all companies is another potential source. Any corrections will be published in the full report. Corrections received after the full report will be released in the next month's advance report. Any revisions made later than two months will be reflected in the annual benchmark publication.

Additional survey documentation can be found on our web site: http://www.census.gov/m3.

Source: U.S. Census Bureau, Manufacturers' Shipments, Inventories, and Orders Survey