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The Medicare Care Management Performance Demonstration FACT SHEET

Section 649 of the Medicare Prescription Drug, Improvement, and Modernization Act of 2003 (MMA) requires the Secretary to establish a pay-for-performance 3-year demonstration with physicians to promote the adoption and use of health information technology to improve the quality of patient care for chronically ill Medicare patients. Doctors who meet or exceed performance standards established by CMS in clinical delivery systems and patient outcomes will receive a bonus payment for managing the care of eligible Medicare beneficiaries.

CMS is implementing the demonstration in the states of **California**, **Arkansas**, **Massachusetts and Utah**. Both rural and urban areas in each state are included to satisfy the legislative requirements. The demonstration is focused on solo and small to medium-sized physician practices. The QIOs assisted in the recruitment of almost 700 physician practices and are also providing ongoing technical assistance.

Practices participating in the MCMP demonstration are rewarded for reporting clinical quality data and meeting clinical performance standards for treating diabetes, congestive heart failure, and coronary artery disease. In addition, they are measured and rewarded for how well they provide preventive services (immunizations, blood pressure screening and cancer screening) to high risk chronically ill Medicare beneficiaries. Table 1 provides a list of the 26 measures, all of which have been endorsed by a consensus process, which will are being in the demonstration.

The implementation of an electronic health record (EHR) and the ability to use it to facilitate the redesign of clinical practices can be critical in advancing opportunities to improve the quality of care. Therefore, under this demonstration physicians are eligible to receive additional incentive payments for implementing a CCHIT-certified EHR and reporting the clinical performance data electronically.

An independent evaluation of this demonstration will be conducted. In addition, the authorizing legislation requires that not later than 12 months after the date of completion of the demonstration program, the Secretary shall submit a report to Congress.

Current Status

- The demonstration began operations July 1, 2007 and is currently in its third year. Over 500 practices with an average practice size of 3.3 physicians are currently participating in the demonstration.
- The first incentive payments for baseline reporting ("pay for reporting") were issued in the spring of 2008.
 - o The total amount paid was \$1.5 million with each practice earning an average of \$2,505.
 - 88% of participating practices received the maximum incentive for which they were eligible.
- Additional PQRI payments to demo practices for those practices that elected to receive PQRI payments through the demonstration (vs. the regular PQRI program) totaled \$1.02 million with participating practices earning an average of \$2,233. Demonstration based PQRI payments for the 2008 PQRI reporting year will be issued in the fall of 2009.
- Demonstration Year 1 data collection and scoring was completed in the summer of 2009. As opposed to the baseline "pay for reporting", this year practices earned incentives based on their performance on the quality measures and not just for reporting them. Practices were eligible to earn up to \$10,000 per physician (up to \$50,000 per practice) based on their scores on the 26 quality measures. In addition, practices that reported the data electronically from a CCHIT-certified electronic health record system (EHR) were eligible for an additional 25% bonus.
 - o Based on preliminary results from over 500 practices, CMS will award approximately \$7.5 million in incentive payments. The average payment per practice was approximately \$14,000 but some practices earned as much as \$62,500.
 - Twenty-three percent of practices submitted at least some of the measures from a CCHIT-certified EHR. Preliminary results suggest that those practices reporting the data from EHRs generally scored higher and earned higher incentive payments than those practices not using an EHR.

Table 1: Clinical Quality Measures in the MCMP Demonstration

Diabetes	Heart Failure	Coronary Artery	Preventive Care
		Disease	(measured on
			population with
			specified chronic
			diseases)
DM-1 HbA1c	HF-1 Left Ventricular	CAD-1 Antiplatelet	PC-1Blood Pressure
Management	Function Assessment	Therapy	Measurement
DM-2 HbA1c	HF-2 Left Ventricular	CAD-2 Drug Therapy	PC-5 Breast Cancer
Control	Ejection Fraction Testing	for Lowering LDL	Screening
		Cholesterol	
DM-3 Blood	HF-3 Weight	CAD-3 Beta Blocker	PC-6 Colorectal Cancer
Pressure	Measurement	Therapy – Prior MI	Screening
Management			
DM-4 Lipid	HF-5 Patient Education	CAD-5 Lipid Profile	PC-7 Influenza
Measurement			Vaccination
DM-5 LDL	HF-6 Beta Blocker	CAD-6 LDL Cholesterol	PC-8 Pneumonia
Cholesterol Level	Therapy	Level	Vaccination
DM-6 Urine	HF-7 ACE Inhibitor/ARB	CAD-7 ACE	
Protein Testing	Therapy	Inhibitor/ARB Therapy	
DM-7 Eye Exam	HF-8 Warfarin Therapy		
	for Patients with AF		
DM-8 Foot Exam			