

Table 3A Expanded. Small Business Lending Institutions in Arizona Using Call Report Data, June 2011

Name of Lending Institution	City	Small Business Lending (less than \$ million)					Micro Business Lending (less than \$1 million)			CC Amount/TA ¹	
		Total Rank	TA Ratio ¹	TBL Ratio ¹	Amount (1,000)	Number	Institution Asset Size	Total Rank	Amount (1,000)		Number
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)		(9)
SUNRISE BANK OF ARIZONA	Phoenix	87.5	0.327	0.563	116,696	534	100M-500M	60.0	2,943	123	-
Commerce Bank of Arizona	Tucson	87.5	0.298	0.644	79,807	472	100M-500M	92.5	5,208	206	-
The Foothills Bank	Yuma	87.5	0.336	0.685	71,597	363	100M-500M	82.5	3,695	136	-
Commerce Bank of Arizona	Tucson	87.5	0.298	0.644	79,807	472	100M-500M	92.5	5,208	206	-
SUNRISE BANK OF ARIZONA	Phoenix	87.5	0.327	0.563	116,696	534	100M-500M	60.0	2,943	123	-
The Foothills Bank	Yuma	87.5	0.336	0.685	71,597	363	100M-500M	82.5	3,695	136	-
Bank of Tucson	Tucson	82.5	0.281	0.641	84,385	473	100M-500M	82.5	4,235	153	-
Bank of Tucson	Tucson	82.5	0.281	0.641	84,385	473	100M-500M	82.5	4,235	153	-
Mission Bank	Kingman	82.5	0.464	0.936	42,168	218	<100M	90.0	3,012	94	-
Mission Bank	Kingman	82.5	0.464	0.936	42,168	218	<100M	90.0	3,012	94	-
RepublicBankAz, N.A.	Phoenix	80.0	0.598	0.807	34,561	148	<100M	55.0	1,003	30	-
Western National Bank	Phoenix	80.0	0.381	0.575	66,194	247	100M-500M	57.5	1,811	47	-
Country Bank	Prescott	80.0	0.293	0.892	43,616	240	100M-500M	87.5	3,327	86	-
Country Bank	Prescott	80.0	0.293	0.892	43,616	240	100M-500M	87.5	3,327	86	-
Western National Bank	Phoenix	80.0	0.381	0.575	66,194	247	100M-500M	57.5	1,811	47	-
RepublicBankAz, N.A.	Phoenix	80.0	0.598	0.807	34,561	148	<100M	55.0	1,003	30	-
Horizon Community Bank	Lake Havasu City	75.0	0.259	0.770	40,230	239	100M-500M	85.0	3,143	87	0.001
Central Arizona Bank	Casa Grande	75.0	0.407	0.748	25,866	114	<100M	60.0	1,053	30	-
Horizon Community Bank	Lake Havasu City	75.0	0.259	0.770	40,230	239	100M-500M	85.0	3,143	87	0.001
Central Arizona Bank	Casa Grande	75.0	0.407	0.748	25,866	114	<100M	60.0	1,053	30	-
Mohave State Bank	Lake Havasu City	72.5	0.223	0.497	66,851	394	100M-500M	90.0	5,641	174	-
Mohave State Bank	Lake Havasu City	72.5	0.223	0.497	66,851	394	100M-500M	90.0	5,641	174	-
National Bank of Arizona	Tucson	70.0	0.147	0.335	658,923	2,997	1B-10B	70.0	29,485	971	-
National Bank of Arizona	Tucson	70.0	0.147	0.335	658,923	2,997	1B-10B	70.0	29,485	971	-
1st Bank Yuma	Yuma	67.5	0.260	0.521	36,013	223	100M-500M	80.0	2,840	92	-
1st Bank Yuma	Yuma	67.5	0.260	0.521	36,013	223	100M-500M	80.0	2,840	92	-
Western Alliance Bank	Phoenix	62.5	0.127	0.256	261,836	1,346	1B-10B	70.0	12,088	413	-
Western Alliance Bank	Phoenix	62.5	0.127	0.256	261,836	1,346	1B-10B	70.0	12,088	413	-
Summit Bank	Prescott	62.5	0.313	0.593	22,862	107	<100M	72.5	1,592	33	-
Summit Bank	Prescott	62.5	0.313	0.593	22,862	107	<100M	72.5	1,592	33	-
Goldwater Bank, N.A.	Scottsdale	55.0	0.133	0.820	24,145	62	100M-500M	37.5	648	12	-
Goldwater Bank, N.A.	Scottsdale	55.0	0.133	0.820	24,145	62	100M-500M	37.5	648	12	-
Gateway Commercial Bank	Mesa	55.0	0.255	0.644	19,519	78	<100M	50.0	874	21	-
West Valley National Bank	Avondale	55.0	0.352	0.557	14,031	85	<100M	57.5	757	32	-
West Valley National Bank	Avondale	55.0	0.352	0.557	14,031	85	<100M	57.5	757	32	-
Gateway Commercial Bank	Mesa	55.0	0.255	0.644	19,519	78	<100M	50.0	874	21	-

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		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)		(9)
BNC National Bank	Glendale	52.5	0.075	0.234	47,343	421	500M-1B	70.0	4,256	205	-
Heritage Bank, National Association	Phoenix	52.5	0.185	0.468	22,562	135	100M-500M	62.5	1,456	48	-
BNC National Bank	Glendale	52.5	0.075	0.234	47,343	421	500M-1B	70.0	4,256	205	-
Heritage Bank, National Association	Phoenix	52.5	0.185	0.468	22,562	135	100M-500M	62.5	1,456	48	-
Arizona Bank & Trust	Phoenix	50.0	0.146	0.367	32,510	218	100M-500M	55.0	1,636	68	-
Meridian Bank, National Association	Wickenburg	50.0	0.045	0.107	51,108	305	1B-10B	42.5	1,380	104	-
Arizona Bank & Trust	Phoenix	50.0	0.146	0.367	32,510	218	100M-500M	55.0	1,636	68	-
Meridian Bank, National Association	Wickenburg	50.0	0.045	0.107	51,108	305	1B-10B	42.5	1,380	104	-
Sonoran Bank, N.A.	Phoenix	47.5	0.258	0.643	8,924	24	<100M	15.0	24	2	-
Sonoran Bank, N.A.	Phoenix	47.5	0.258	0.643	8,924	24	<100M	15.0	24	2	-
Metro Phoenix Bank	Phoenix	45.0	0.251	0.474	15,463	76	<100M	55.0	832	27	-
Canyon Community Bank, National Association	Tucson	45.0	0.175	0.511	15,952	97	<100M	55.0	786	36	-
Metro Phoenix Bank	Phoenix	45.0	0.251	0.474	15,463	76	<100M	55.0	832	27	-
Canyon Community Bank, National Association	Tucson	45.0	0.175	0.511	15,952	97	<100M	55.0	786	36	-
Pinnacle Bank	Scottsdale	42.5	0.168	0.566	13,302	29	<100M	20.0	97	2	-
Pinnacle Bank	Scottsdale	42.5	0.168	0.566	13,302	29	<100M	20.0	97	2	-
The Harris Bank National Association	Scottsdale	40.0	0.035	0.370	22,665	132	500M-1B	50.0	1,114	70	-
The Biltmore Bank of Arizona	Phoenix	40.0	0.112	0.323	29,276	126	100M-500M	50.0	1,685	25	-
The Biltmore Bank of Arizona	Phoenix	40.0	0.112	0.323	29,276	126	100M-500M	50.0	1,685	25	-
Gold Canyon Bank	Gold Canyon	40.0	0.146	0.587	8,600	47	<100M	72.5	1,580	21	-
Gold Canyon Bank	Gold Canyon	40.0	0.146	0.587	8,600	47	<100M	72.5	1,580	21	-
The Harris Bank National Association	Scottsdale	40.0	0.035	0.370	22,665	132	500M-1B	50.0	1,114	70	-
UMB Bank Arizona, National Association	Phoenix	30.0	0.125	0.176	15,744	75	100M-500M	32.5	785	20	-
UMB Bank Arizona, National Association	Phoenix	30.0	0.125	0.176	15,744	75	100M-500M	32.5	785	20	-
First Western Trust Bank	Scottsdale	30.0	0.138	0.416	10,945	27	<100M	25.0	265	7	-
First Western Trust Bank	Scottsdale	30.0	0.138	0.416	10,945	27	<100M	25.0	265	7	-
Bank 1440	Phoenix	25.0	0.118	0.357	11,121	34	<100M	22.5	139	4	-
Bank 1440	Phoenix	25.0	0.118	0.357	11,121	34	<100M	22.5	139	4	-
FIRST SCOTTSDALE BANK, NATIONAL ASSOCIATIC	Scottsdale	20.0	0.073	0.392	4,271	13	<100M	15.0	35	1	-
FIRST SCOTTSDALE BANK, NATIONAL ASSOCIATIC	Scottsdale	20.0	0.073	0.392	4,271	13	<100M	15.0	35	1	-
CrediCard National Bank	Tucson	10.0	0.000	0.000	-	-	<100M	10.0	-	-	-
CrediCard National Bank	Tucson	10.0	0.000	0.000	-	-	<100M	10.0	-	-	-
Nordstrom fsb	Scottsdale	10.0	0.000	0.000	-	-	100M-500M	10.0	-	-	0.567
SunBank, National Association	Phoenix	10.0	0.008	0.055	259	2	<100M	12.5	9	1	0.003
Nordstrom fsb	Scottsdale	10.0	0.000	0.000	-	-	100M-500M	10.0	-	-	0.567
SunBank, National Association	Phoenix	10.0	0.008	0.055	259	2	<100M	12.5	9	1	0.003

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		Total Rank	TA Ratio ¹	TBL Ratio ¹	Amount (1,000)	Number	Institution Asset Size	Total Rank	Amount (1,000)		Number
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)		(9)

¹TA = total domestic assets held by the lender; TBL = total business loans held by the lender; and CC=credit card loans held by the lender.

Source: U.S. Small Business Administration, Office of Advocacy, from Call Report data