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# Advance Report on Durable Goods Manufacturers' Shipments, Inventories and Orders August 2012

#### **New Orders**

New orders for manufactured durable goods in August decreased \$30.1 billion or 13.2 percent to \$198.5 billion, the U.S. Census Bureau announced today. This decrease, down following three consecutive monthly increases, was the largest decrease since January 2009 and followed a 3.3 percent July increase. Excluding transportation, new orders decreased 1.6 percent. Excluding defense, new orders decreased 12.4 percent.

Transportation equipment, down following four consecutive monthly increases, had the largest decrease, \$27.8 billion or 34.9 percent to \$51.9 billion.

#### **Shipments**

Shipments of manufactured durable goods in August, down two of the last three months, decreased \$6.8 billion or 3.0 percent to \$222.5 billion. This was also the largest decrease since January 2009 and followed a 1.9 percent July increase.

Transportation equipment, down two of the last three months, had the largest decrease, \$5.5 billion or 7.9 percent to \$63.9 billion. This followed a 7.9 percent July increase.

#### **Unfilled Orders**

Unfilled orders for manufactured durable goods in August, down following two consecutive monthly increases, decreased \$16.9 billion or 1.7 percent to \$978.7 billion. This was the largest decrease since December 2009 and followed a 0.7 percent July increase.

Transportation equipment, also down following two consecutive monthly increases, had the largest decrease, \$12.0 billion or 2.1 percent to \$568.6 billion.

#### **Inventories**

Inventories of manufactured durable goods in August, up thirty-one of the last thirty-two months, increased \$2.2 billion or 0.6 percent to \$371.6 billion. This was at the highest level since the series was first published on a NAICS basis in 1992 and followed a 0.8 percent July increase.

Transportation equipment, also up thirty-one of the last thirty-two months, had the largest increase, \$1.6 billion or 1.4 percent to \$112.1 billion. This was also at the highest level since the series was first published on a NAICS basis.

#### **Capital Goods**

Nondefense new orders for capital goods in August decreased \$18.5 billion or 24.3 percent to \$57.7 billion. Shipments decreased \$1.2 billion or 1.7 percent to \$69.5 billion. Unfilled orders decreased \$11.9 billion or 2.0 percent to \$580.5 billion. Inventories increased \$1.5 billion or 0.9 percent to \$171.9 billion.

Defense new orders for capital goods in August decreased \$4.1 billion or 40.1 percent to \$6.1 billion. Shipments decreased \$0.1 billion or 1.7 percent to \$8.1 billion. Unfilled orders decreased \$2.0 billion or 1.2 percent to \$165.6 billion. Inventories increased \$0.4 billion or 1.8 percent to \$21.4 billion.

#### **Revised July Data**

Revised seasonally adjusted July figures for all manufacturing industries were: new orders, \$476.5 billion (revised from \$478.6 billion); shipments, \$477.2 billion (revised from \$478.8 billion); unfilled orders, \$995.7 billion (revised from \$996.6 billion); and total inventories, \$607.5 billion (revised from \$607.3 billion).

Figures in text are adjusted for seasonality, but not for inflation. Figures on new and unfilled orders exclude data for semiconductor manufacturing. For data, call (301) 763-4673 or go to <a href="http://www.census.gov/m3">http://www.census.gov/m3</a>.

Revised and more detailed estimates, plus nondurable goods data, will be published on October 4, 2012, at 10:00 a.m. EDT. The advance report on durable goods for September is scheduled for release on October 25, 2012, at 8:30 a.m. EDT. See back page for survey description. To receive the latest updates on the Nation's key economic indicators, download the America's Economy app for Apple and Android smartphones and tablets.

Table 1. Durable Goods Manufacturers' Shipments and New Orders <sup>1</sup>

[Estimates are shown in millions of dolla	ars and are based on data from the Manufacturers' Shipments, Inventories, and Orders Survey.]											
	Seasonally Adjusted  Monthly Percent Change						Not Seasonally Adjusted  Monthly Year to Date					
Item	Aug 2012 <sup>2</sup>	Jul 2012 <sup>r</sup>	Jun 2012	Jul - Aug <sup>2</sup>	Jun - Jul <sup>r</sup>	May - Jun	Aug 2012 <sup>2</sup>	Jul 2012 <sup>r</sup>	Aug 2011	2012	2011	Percent Change 12/11
DURABLE GOODS												
Total: Shipments New Orders <sup>4</sup>	222,454	229,270	225,011	-3.0	1.9	0.0	232,255	209,274	222,584	1,784,776	1,649,174	8.2
	198,494	228,623	221,368	-13.2	3.3	1.6	203,184	204,917	219,009	1,733,559	1,642,884	5.5
Excluding transportation: Shipments	158,541	159,907	160,704	-0.9	-0.5	0.4	164,343	156,741	161,137	1,280,245	1,196,585	7.0
New Orders <sup>4</sup> Excluding defense:	146,608	148,929	150,895	-1.6	-1.3	-2.2	148,357	142,123	151,487	1,225,532	1,173,216	4.5
Shipments	211,642	218,778	213,824	-3.3	2.3	-0.2	221,496	200,042	211,749	1,700,560	1,559,832	9.0
New Orders <sup>4</sup>	189,726	216,480	206,693	-12.4	4.7	-0.7	196,129	195,691	209,064	1,651,256	1,547,013	6.7
Manufacturing with unfilled orders: Shipments New Orders	156,283	159,976	157,432	-2.3	1.6	-0.2	162,625	145,872	156,724	1,256,167	1,165,845	7.7
	139,363	166,979	161,449	-16.5	3.4	2.4	140,491	151,683	160,146	1,261,018	1,212,977	4.0
Primary metals: Shipments New Orders	28,014	28,169	27,961	-0.6	0.7	-1.5	29,581	27,564	27,698	233,846	199,149	17.4
	27,000	27,480	26,996	-1.7	1.8	-1.5	28,258	26,840	27,798	228,883	199,038	15.0
Fabricated metal products: Shipments New Orders	27,145	27,159	27,360	-0.1	-0.7	-0.6	29,415	26,560	28,866	221,204	209,608	5.5
	27,535	27,646	27,720	-0.4	-0.3	-1.6	28,914	26,613	28,307	226,862	215,088	5.5
Machinery: Shipments New Orders	32,679	32,810	33,278	-0.4	-1.4	4.2	33,072	31,575	31,662	257,969	233,551	10.5
	28,165	29,567	31,514	-4.7	-6.2	-2.5	27,120	28,235	30,805	252,487	257,648	-2.0
Computers and electronic products <sup>4</sup> : Shipments New Orders	27,628	28,772	29,023	-4.0	-0.9	0.2	26,833	28,715	28,461	221,583	222,108	-0.2
	20,846	21,570	21,744	-3.4	-0.8	-4.9	19,275	18,443	20,526	170,717	166,438	2.6
Computers and related products: Shipments	2,705	2,930	2,827	-7.7	3.6	-3.8	2,412	2,466	2,875	21,369	22,588	-5.4
New Orders	2,761	2,844	2,841	-2.9	0.1	-5.0	2,468	2,380	2,865	21,377	22,482	-4.9
Communications equipment: Shipments New Orders	3,096	2,996	3,080	3.3	-2.7	-6.6	2,959	2,640	3,100	23,809	25,384	-6.2
	3,030	3,263	3,378	-7.1	-3.4	-7.1	2,919	2,739	3,127	26,262	23,511	11.7
Electrical equipment, appliances, and components:												
Shipments	9,904	9,928	9,996	-0.2	-0.7	-0.4	10,322	9,399	10,346	79,484	76,885	3.4
New Orders	9,909	9,547	9,778	3.8	-2.4	-4.6	10,227	9,044	10,621	79,934	79,390	0.7
Transportation equipment: Shipments New Orders	63,913	69,363	64,307	-7.9	7.9	-1.0	67,912	52,533	61,447	504,531	452,589	11.5
	51,886	79,694	70,473	-34.9	13.1	10.8	54,827	62,794	67,522	508,027	469,668	8.2
Motor vehicles and parts: Shipments New Orders	43,663	49,186	43,956	-11.2	11.9	-0.6	47,771	35,628	42,195	346,674	305,441	13.5
	43,760	49,140	43,851	-10.9	12.1	-0.7	47,521	35,516	41,947	345,348	304,922	13.3
Nondefense aircraft and parts: Shipments New Orders	9,129	9,757	9,176	-6.4	6.3	-4.9	9,047	7,989	8,373	72,216	58,906	22.6
	-346	19,199	12,708	-101.8	51.1	32.5	33	18,564	15,061	82,919	74,107	11.9
Defense aircraft and parts: Shipments New Orders	4,550	4,331	4,646	5.1	-6.8	-0.4	4,532	3,661	4,296	35,624	35,905	-0.8
	4,190	4,557	5,143	-8.1	-11.4	23.7	3,238	3,560	4,745	35,497	38,700	-8.3
All other durable goods: Shipments	33,171	33,069	33,086	0.3	-0.1	-0.6	35,120	32,928	34,104	266,159	255,284	4.3
New Orders	33,153	33,119	33,143	0.1	-0.1	-0.3	34,563	32,948	33,430	266,649	255,614	4.3
Capital goods <sup>3</sup> : Shipments New Orders	77,659	79,022	79,374	-1.7	-0.4	0.9	77,709	73,053	77,154	617,668	580,193	6.5
	63,751	86,352	84,619	-26.2	2.0	8.1	60,829	78,949	81,709	627,975	621,620	1.0
Nondefense capital goods: Shipments New Orders	69,543	70,765	70,713	-1.7	0.1	0.8	69,623	65,675	68,582	552,429	508,329	8.7
	57,684	76,216	72,741	-24.3	4.8	2.4	55,981	70,999	73,675	563,987	543,007	3.9
Excluding aircraft: Shipments	63,487	64,076	64,815	-0.9	-1.1	1.4	63,443	60,215	63,260	505,551	474,004	6.7
New Orders  Defense capital goods: Shipments	61,065 8,116	60,388 8,257	63,667 8,661	1.1 -1.7	-5.2 -4.7	-2.7 1.9	58,606 8,086	55,671 7,378	61,719 8,572	507,779 65,239	496,144 71,864	-9.2
New Orders	6,067	10,136	11,878	-40.1	-14.7	64.3	4,848	7,950	8,034	63,988	78,613	-18.6

r Revised data due to late receipts and concurrent seasonal adjustment.

<sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

<sup>&</sup>lt;sup>2</sup> Based on advance sample. Estimates of manufacturers' shipments, inventories, and orders are subject to survey error and revision. One major component of survey error is nonsampling error, which includes errors of coverage, response and nonreporting. Since the survey panel is not a probability sample, estimates of sampling error cannot be calculated. For further details on survey design, methodology, and data limitations, see http://www.census.gov/manufacturing/m3.

<sup>&</sup>lt;sup>3</sup> The Capital Goods Industries include Nondefense: small arms and ordnance; farm machinery and equipment; construction machinery; mining, oil, and gas field machinery; industrial machinery; vending, laundry, and other machinery, photographic equipment; metalworking machinery; turbines and generators; other power transmission equipment; pumps and compressors; material handling equipment, and other machinery, electronic computers; computer sorange devices; other computer peripheral equipment; on manufactions equipment; search and navigation equipment; electromedical, measuring, and control instruments; electrical equipment; other electrical equipment, appliances, and components; heavy duty trucks; aircraft; railroad rolling stock; ships and boats; office and institutional furniture; and machinery in the property of the

medical equipment and supplies.

Defense Capital Goods include: small arms and ordnance, communications equipment, aircraft; missiles, space vehicles, and parts, ships and boats, and search and navigation equipment.

<sup>&</sup>lt;sup>4</sup> Estimates of shipments for the semiconductor industry are no longer shown separately. Estimates and percent changes of shipments and inventories for the semiconductor industry are included in computers and electronic products, and all other applicable aggregate totals. Estimates and percent changes for new orders and unfilled orders exclude semiconductor industry data.

Table 2. Durable Goods Manufacturers' Unfilled Orders and Total Inventories <sup>1</sup>

[Estimates are shown in millions of dollars and are based on data from the Manufacturers' Shipments, Inventories, and Orders Survey.]

	Seasonally Adjusted							Not Seasonally Adjusted			
		Monthly		Percent Change			Monthly			Percent	
ltem	Aug 2012 <sup>2</sup>	Jul 2012 <sup>r</sup>	Jun 2012	Jul - Aug <sup>2</sup>	Jun - Jul <sup>r</sup>	May - Jun	Aug 2012 <sup>2</sup>	Jul 2012 <sup>r</sup>	Aug 2011	2012/ 2011	
DURABLE GOODS											
Total:											
Unfilled Orders <sup>4</sup> Total Inventories	978,743 371,559	995,663 369,361	988,660 366,503	-1.7 0.6	0.7 0.8	0.4 0.3	970,774 375,139	992,908 372,494	923,406 356,787	5.1 5.1	
Excluding transportation:											
Unfilled Orders <sup>4</sup> Total Inventories	410,189 259,446	415,082 258,842	418,410 257,459	-1.2 0.2	-0.8 0.5	-0.5 0.0	406,612 261,751	415,661 260,759	392,058 253,709	3.7 3.2	
Excluding defense:											
Unfilled Orders <sup>4</sup>	789,163 345,425	804,039 343,600	798,687 340,879	-1.9 0.5	0.7 0.8	0.1 0.3	783,172 349,091	801,602 346,677	731,924 330,452	7.0 5.6	
Manufacturing with unfilled orders:											
Unfilled Orders	978,743 301,055	995,663 299,200	988,660 297,248	-1.7 0.6	0.7 0.7	0.4 0.2	970,774 304,112	992,908 302,209	923,406 288,841	5.1 5.3	
Primary metals:											
Unfilled Orders Total Inventories	31,665 34,179	32,679 34,090	33,368 34,062	-3.1 0.3	-2.1 0.1	-2.8 -1.0	31,039 34,409	32,362 34,512	33,039 35,536	-6.1 -3.2	
Fabricated metal products:											
Unfilled Orders Total Inventories	83,246 45,944	82,856 45,884	82,369 45,839	0.5 0.1	0.6 0.1	0.4 -0.3	83,029 46,289	83,530 46,442	76,880 45,443	8.0 1.9	
Machinery:											
Unfilled Orders Total Inventories	130,075 67,074	134,589 66,578	137,832 65,698	-3.4 0.7	-2.4 1.3	-1.3 0.0	128,980 67,593	134,932 66,709	127,023 60,877	1.5 11.0	
Computers and electronic products⁴:											
Unfilled Orders	136,803 46,130	136,545 46,077	136,097 46,106	0.2 0.1	0.3 -0.1	0.3 0.6	135,314 46,976	135,935 46,609	128,664 46,979	5.2 0.0	
Computers and related products:											
Unfilled Orders Total Inventories	1,164 3,959	1,108 4,000	1,194 3,919	5.1 -1.0	-7.2 2.1	1.2 -2.8	1,164 4,174	1,108 4,073	1,158 4,241	0.5 -1.6	
Communications equipment: Unfilled Orders Total Inventories	33,780 8,548	33,846 8,571	33,579 8,560	-0.2 -0.3	0.8 0.1	0.9 1.9	33,414 8,649	33,454 8,597	30,529 9,326	9.5 -7.3	
Electrical equipment, appliances, and components:											
Unfilled Orders Total Inventories	21,183 15,404	21,178 15,442	21,559 15,414	0.0 -0.2	-1.8 0.2	-1.0 -0.3	21,178 15,564	21,273 15,656	19,634 15,309	7.9 1.7	
Transportation equipment:											
Unfilled Orders	568,554 112,113	580,581 110,519	570,250 109,044	-2.1 1.4	1.8 1.4	1.1 0.9	564,162 113,388	577,247 111,735	531,348 103,078	6.2 10.0	
Motor vehicles and parts:											
Unfilled Orders	16,545 25,128	16,448 24,875	16,494 24,596	0.6 1.0	-0.3 1.1	-0.6 0.5	15,792 25,390	16,042 25,136	16,024 24,165	-1.4 5.1	
Nondefense Aircraft and parts:											
Unfilled Orders Total Inventories	398,731 60,273	408,206 59,086	398,764 58,431	-2.3 2.0	2.4 1.1	0.9 1.3	396,460 61,155	405,474 59,887	356,755 53,301	11.1 14.7	
Defense Aircraft and parts:											
Unfilled Orders	59,975 13,629	60,335 13,343	60,109 13,221	-0.6 2.1	0.4 0.9	0.8 0.1	59,229 13,715	60,523 13,431	58,932 13,048	0.5 5.1	
All other durable goods:											
Unfilled Orders	7,217 50,715	7,235 50,771	7,185 50,340	-0.2 -0.1	0.7 0.9	0.8 0.4	7,072 50,920	7,629 50,831	6,818 49,565	3.7 2.7	
Capital goods <sup>3</sup> :											
Unfilled Orders	746,023 193,287	759,931 191,448	752,601 189,402	-1.8 1.0	1.0 1.1	0.7 0.6	739,753 195,454	756,633 192,790	695,642 180,580	6.3 8.2	
Nondefense capital goods:											
Unfilled Orders	580,464 171,897	592,323 170,443	586,872 168,506	-2.0 0.9	0.9 1.1	0.3 0.7	575,673 174,236	589,315 171,817	527,363 159,563	9.2 9.2	
Excluding aircraft:											
Unfilled Orders Total Inventories	238,160 121,336	240,582 121,051	244,270 119,605	-1.0 0.2	-1.5 1.2	-0.5 0.3	235,635 122,957	240,472 121,764	223,250 115,068	5.5 6.9	
Defense capital goods:											
Unfilled Orders Total Inventories	165,559 21,390	167,608 21,005	165,729 20,896	-1.2 1.8	1.1 0.5	2.0 0.3	164,080 21,218	167,318 20,973	168,279 21,017	-2.5 1.0	

See footnotes at end of Table 1

### **Survey Description**

This report is compiled from results of the U.S. Census Bureau's Manufacturers' Shipments, Inventories, and Orders (M3) survey. This survey provides statistics on manufacturers' value of shipments, new orders (net of cancellations), end-of-month order backlog (unfilled orders), end-of-month total inventory (at current cost or market value), and inventories by stage of fabrication (materials and supplies, work-in-process, and finished goods). The M3 includes approximately 4,300 reporting units. Units may be divisions of diversified large companies, large homogenous companies, or single-unit manufacturers in 89 industry categories. Due to the small monthly sample, these 89 categories have been combined into 65 publication levels. The survey methodology assumes that the month-to-month changes of the total operations of those companies in the monthly survey effectively represent the month-to-month movements of all establishments that make up the category. The current coverage levels in the survey show that reported data in the monthly survey represent approximately 60 percent of the shipments estimates at the total manufacturing level. Data published represent manufacturing in a calendar month. The data collection is based on a voluntary survey authorized by Title 13 of the United States Code.

The data presented in this release are based on data obtained from a panel of 4,300 reporting units and provide an indication of the activity within the manufacturing sector. The results differ from what would be obtained from a complete enumeration of all manufacturing companies. In addition, a different panel of 4,300 companies would yield different results. The M3 panel is comprised of companies with \$500 million or more in shipments and a limited number of smaller companies. From a statistical perspective, the panel is not a probability sample; therefore, the sampling errors that are normally provided with sample surveys cannot be measured. Nonsampling errors are attributable to many sources. The use of company or divisional reports to estimate the monthly change for establishments is one source of nonsampling error. The use of primarily large companies to represent the month-to-month movement of all companies is another potential source. Any corrections will be published in the full report. Corrections received after the full report will be released in the next month's advance report. Any revisions made later than two months will be reflected in the annual benchmark publication.

Additional survey documentation can be found on our web site: http://www.census.gov/m3.