# Edward L. Bernays Papers

A Finding Aid to the Collection in the Library of Congress

Prepared by John P. Butler, William Gralka, and Paul D. Ledvina Revised and expanded by Connie L. Cartledge with the assistance of Patrick Kerwin, Susie H. Moody, and Sherralyn McCoy



# Manuscript Division, Library of Congress

Washington, D.C.

# 1996

Contact information: <a href="http://hdl.loc.gov/loc.mss/mss.contact">http://hdl.loc.gov/loc.mss/mss.contact</a>

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Latest revision: 2011 July

# Collection Summary

Title: Edward L. Bernays Papers

Span Dates: 1777-1994 Bulk Dates: (bulk 1920-1990)

ID No.: MSS12534

Creator: Bernays, Edward L., 1891-1995

Extent: 227,000 items; 860 containers plus 54 oversize; 160.2 linear feet

Language: Collection material in English

Repository: Manuscript Division, Library of Congress, Washington, D.C.

Abstract: Public relations counsel. Correspondence, memoranda, research notes, speeches, articles, book drafts, surveys, reports, publicity material, scrapbooks, photographs, printed matter, and other material documenting Bernays's career as a pioneer in the field of public relations and the development of that profession and its influence on American society.

# Selected Search Terms

The following terms have been used to index the description of this collection in the Library's online catalog. They are grouped by name of person or organization, by subject or location, and by occupation and listed alphabetically therein.

# People

Bern, Paul, 1889-1932--Correspondence.

Bernays family.

Bernays, Doris Fleischman, 1891- Wife is many women. 1955.

Bernays, Doris Fleischman, 1891- -- Correspondence.

Bernays, Edward L., 1891-1995.

Bernays, Edward L., 1891-1995. Biography of an idea. 1965.

Black, Sam, 1915- -- Correspondence.

Bolton, Frances Payne Bingham, 1885-1977--Correspondence.

Boomer, Lucius M. (Lucius Messenger), 1878-1947--Correspondence.

Boorstin, Daniel J. (Daniel Joseph), 1914-2004--Correspondence.

Capehart, Homer E. (Homer Earl), 1897-1979--Correspondence.

Cartier, Jacques, d. 1941--Correspondence.

Chesley, Willoughby S.--Correspondence.

Cowen, Myron M. (Myron Melvin), 1898-1965--Correspondence.

Creel, George, 1876-1953--Correspondence.

Edison, Thomas A. (Thomas Alva), 1847-1931--Anniversaries, etc.

Filene, E. A. (Edward Albert), 1860-1937--Correspondence.

Freud family.

Freud, Sigmund, 1856-1939--Correspondence.

Geddes, Norman Bel, 1893-1958--Correspondence.

Gerard, James Watson, 1867- -- Correspondence.

Giannini, Amadeo Peter, 1870-1949--Correspondence.

Goldman, Eric Frederick, 1915-1989--Correspondence.

Hill, George W. (George Washington), 1884-1946--Correspondence.

Hoover, Herbert, 1874-1964--Correspondence.

Hoover, Herbert, 1874-1964.

Humphrey, Hubert H. (Hubert Horatio), 1911-1978--Correspondence.

Johnson, Lyndon B. (Lyndon Baines), 1908-1973--Correspondence.

Kahn, Otto Hermann, 1867-1934--Correspondence.

Klaw, Marc, 1858-1936--Correspondence.

Knopf, Alfred A., 1892-1984--Correspondence.

Lee, Gypsy Rose, 1914-1970--Correspondence.

Lee, Ivy L. (Ivy Ledbetter), 1877-1934--Correspondence.

Leinsdorf, Erich, 1912-1993--Correspondence.

Lewis, Sinclair, 1885-1951--Correspondence.

Luce, Clare Boothe, 1903-1987--Correspondence.

Luce, Henry Robinson, 1898-1967--Correspondence.

Martin, William McChesney--Correspondence.

McKee, Joseph V., d. 1956--Correspondence.

Mencken, H. L. (Henry Louis), 1880-1956--Correspondence.

Nehru, Jawaharlal, 1889-1964.

Page, David, 1892-1989--Correspondence.

Paley, William S. (William Samuel), 1901---Correspondence.

Pandit, Vijaya Lakshmi, 1900-1990--Correspondence.

Phelps, George H. (George Harrison), 1883-1945--Correspondence.

Spanel, A. N. (Abram Nathaniel), 1901-1985--Correspondence.

Spingarn, Arthur B. (Arthur Barnett), 1878-1971--Correspondence.

Spivak, Lawrence E. (Lawrence Edmund), 1900-1994--Correspondence.

Terhune, Albert Payson, 1872-1942--Correspondence.

Wagner, Robert F. (Robert Ferdinand), 1910- -- Correspondence.

Wallace, Henry A. (Henry Agard), 1888-1965--Correspondence.

Ward, William B. (William Breining), 1884-1929--Correspondence.

Whitman, Edmund S.--Correspondence.

### Organizations

Allied Chemical & Dye Corporation.

American Nurses' Association.

American Psychological Association.

American Tobacco Company.

Ballets russes.

Bank of America.

Book Publishers Research Institute.

Brotherhood of Railroad Trainmen.

Cartier (Firm)

Columbia Broadcasting System, inc.

Committee for America Self-Contained.

Committee on the Cost of Medical Care.

Edward L. Bernays Foundation.

Exposition internationale des arts décoratifs et industriels modernes (1925 : Paris, France)

General Motors Corporation.

Jacques Seligmann & Co.

Light's Golden Jubilee (1929)

Mack Trucks, inc.

New York (N.Y.). Mayor's Committee for the Commemoration of the Golden Anniversary of the City of New York.

Philco Radio and Television Corp.

United Brewers Industrial Foundation.

United Fruit Company.

United States Information Agency.

United States Sugar Beet Association.

United States. President's Emergency Committee for Employment.

Ward Baking Company.

### Subjects

Administrative agencies--United States.

Advertising.

Aging.

Arts--Public relations.

Automobile industry and trade--Public relations.

Bread industry--Public relations.

Brewing industry--Public relations.

Charities--Public relations.

Cigarettes.

Crime.

Depressions--1929.

Electric lighting--Anniversaries, etc.

Financial institutions--Public relations.

Health facilities--Public relations.

Human ecology.

Korean War, 1950-1953--Diplomatic history.

Loans.

Mayors--New York (State)--New York--Election--1940.

Public relations and politics.

Public relations--Periodicals.

Public relations--Pharmaceutical industry.

Public relations.

Radio broadcasting--Public relations.

Smoking.

Stock Market Crash, 1929.

Theater--New York (State)--New York.

Vietnam War, 1961-1975.

World politics--1933-1945.

World War, 1939-1945--Economic aspects.

#### Places

India--Foreign relations--United States.

New York (N.Y.)--Economic conditions.

United States--Foreign relations--India.

Occupations

Public relations consultants.

# Administrative Information

#### Provenance

The papers of Edward L. Bernays, public relations counsel, were given to the Library of Congress between 1966 and 1995. Part I of the papers was deposited in two installments in 1966. Numerous additions received between 1968 and 1979 comprise Part II of the papers. Part III consists of material sent by Bernays as a deposit in 1991 and material bequeathed by the Bernays estate in 1995. All other deposits were converted to gifts upon receipt of the final installment of the papers.

### Processing History

The papers of Edward L. Bernays were arranged and described in 1967. Subsequent material received from 1968 to 1979 was processed as Part II in 1979. Part III, consisting of items received between 1991 to 1995, was processed in 1996.

### Additional Guides

A description of the Bernays Papers appears in *Library of Congress Acquisitions: Manuscript Division*, 1994-1995, pp. 61-66.

#### Transfers

Sound recordings have been transferred to the Library's Motion Picture, Broadcasting and Recorded Sound Division. Most of the photographs and a volume of rotogravure etchings received with the collection have been transferred to the Prints and Photographs Division. Some single-issue newspapers have been transferred to the Serial & Government Publications Division. Transferred material in each division is identified as part of the Bernays Papers.

# Copyright Status

Copyright in the unpublished writings of Edward L. Bernays in these papers and in other collections of papers in the custody of the Library of Congress has been dedicated to the public.

#### Access and Restrictions

The papers of Edward L. Bernays are open to research. Researchers are advised to contact the Manuscript Reading Room prior to visiting. Many collections are stored off-site and advance notice is needed to retrieve these items for research use.

### Preferred Citation

Researchers wishing to cite this collection should include the following information: Roman numeral designating the Part followed by a colon and container number, Edward L. Bernays Papers, Manuscript Division, Library of Congress, Washington, D.C.

# Biographical Note

Date	Event
1891, Nov. 22	Born, Vienna, Austria
1908	Graduated, DeWitt Clinton High School, New York, N.Y.
1912	A.B., Cornell University, Ithaca, N.Y.
1913-1915	Newspaper reporter, New York, N.Y.
1918-1919	Served with the United States Commission on Public Information at the Peace Conference, Paris, France
1919-1963	Public relations counsel, New York, N.Y.
1922	Married Doris E. Fleischman
1923	Published Crystallizing Public Opinion. New York: Boni and Liveright
1925	Assistant commissioner, Commerce Department, Paris, France, Exposition
1928	Published <i>Propaganda</i> . New York: H. Liveright
1940	Published <i>Speak Up for Democracy: What You Can DoA Practical Plan of Action for Every American Citizen.</i> New York: Viking Press
1945	Published Take Your Place at the Peace Table. New York: Gerent Press
1952	Published <i>Public Relations</i> . Norman: University of Oklahoma Press

1955	Editor, Engineering of Consent. Norman: University of Oklahoma Press
1961	Published Your Future in Public Relations. New York: Richards Rosen Press
1965	Published <i>Biography of an Idea: Memoirs of Public Relations Counsel Edward L. Bernays.</i> New York: Simon and Schuster
1968-1969	$Adjunct\ professor,\ School\ of\ Public\ Relations,\ Boston\ University,\ Boston,\ Mass.$
1970	Editor, Case for Reappraisal of U.S. Overseas Information Policy and Program. New York: Praeger
1970-1975	Consultant, Bureau of Educational and Cultural Affairs, State Department Consultant, Mental Health Department of Massachusetts
1976	Consultant, Department of Health, Education and Welfare
1977	Consultant, Commerce Department
1979	Published <i>Your Future in a Public Relations Career</i> . New York: Richards Rosen Press
1986	Published <i>Later Years: Public Relations Insights</i> . Rhinebeck, N.Y.: H&M Publishers
1995, Mar. 9	Died, Cambridge, Mass.

# Scope and Content Note

### Parts I and II

Parts I and II of the papers of Edward L. Bernays span the years 1890-1979, with the bulk of the material within the period 1920 to 1975. The papers consist mainly of correspondence, publicity material, and scrapbooks, supplemented by surveys, reports, printed matter, memoranda, research notes, photographs, lists, speeches, articles, drafts of books, and miscellaneous material. Series include Family Correspondence; General Correspondence; Client, Institution, and Organization File; Speech and Article File; Book File; Edward L. Bernays' Foundation File; Doris Fleischman Bernays File; Lists; Miscellany; Scrapbooks; Speeches and Writings File; and Oversize.

Recording the work of more than half a century, the collection documents not only the career of a pioneer in the public relations field, but also the origins, growth, and development of public relations as a profession in the United States from its beginnings before World War I to its present state of influence in American life. The collection further reflects the changing mores of American society from the early 1900s through the 1960s.

A guide to much of the material in the collection can be found in Bernays's *Biography of an Idea: Memoirs of Public Relations Counsel Edward L. Bernays*. This volume is derived for the most part from material found in the collection. Especially helpful for subjects touched upon in the book are research notes in the <u>Book File</u> series prepared for use in Bernays's memoirs but not completely incorporated into the final version. In most cases these notes present a capsule summary of Bernays's relationship with the particular subject in question.

Bernays's professional career began during the World War I period and is extensively documented in the <u>Client, Institution, and Organization File</u> of Part I; the <u>Client, Institution, and Organization File</u> of Part I; the <u>Client, Institution, and Organization File subseries</u> of the <u>Part I: Scrapbooks</u> series; and the <u>Oversize series of Part I</u>. Some of the earliest material covers Diaghileff's Ballets Russes, containing correspondence and oversized scrapbooks. For the 1920s, there is material on the arts, clients such as Cartier and Seligmann & Company, and the French industrial exposition of 1925. Industrial subjects include George W. Hill and the American Tobacco Company, the soap sculpture contests of Procter & Gamble, George H. Phelps and the automotive industry, Philco and Columbia Broadcasting Company's activities in the burgeoning radio industry, William B. Ward and the bread industry, the Light's Golden Jubilee recreating in 1929 the birth of the electric light by Thomas A. Edison, and many others.

Material on the stock market crash records its effects on the American economy. The Depression is reflected in files about President Herbert Hoover's Committee on Employment, the Committee on the Cost of Medical Care, and the plight of the construction industry, which are located in the Part I: Client, Institution, and Organization File. The corporate activities of such companies as Allied Chemical & Dye Corporation and General Motors and the fight of Amadeo Peter Giannini and the Bank of America against government control are also featured for this period. Files on the United Brewers Industrial Foundation depict the brewing industry's adjustment to the post-prohibition era.

World War II files in the <u>Client, Institution, and Organization File</u> series of Part I often focus on international problems. The America Self-Contained Committee, various war loan campaign movements, government agencies, and papers relating to the United States Sugar Beet Association present the public relations counsel's approach to the problems brought about by the war years and the wartime economy.

In the postwar era, Bernays assisted organizations and companies such as the American Nurses Association, the pharmaceutical industry, Mack Trucks, and the United Fruit Company to adjust their activities to a more industrialized and centralized economy. Files of the United Fruit Company, which cover a twenty-year period, document its fight against communism in central American republics. Papers on the India Information Service concern the efforts of Jawaharlal Nehru and India to regain American goodwill following India's neutrality during the Korean conflict.

The papers also document Bernays's affiliation in the 1950s with the New York City Anniversary Committee, the New York State Psychologists Association, and the National Multiple Sclerosis Society. His interest in the mass communications media and his efforts to promote public relations as a profession are reflected throughout Parts I and II. He authored a number of works in the public relations field, wrote numerous articles published in a wide range of publications, and gave speeches on a variety of communications topics.

The <u>Client files</u> and the <u>General Correspondence</u> series in Part I relating to *Fortune, Ladies' Home Journal, Good Housekeeping, New Republic, McCall's,* and *Printers' Ink* record the growth and development of the magazine industry from the 1920s to the 1950s and the public relations counsel's role in the development of this industry. Other subjects of interest are Vietnam (Part I: General Correspondence, Willoughby S. Chesley file), the United States Information Agency, 1956-1961 (Part I: General Correspondence; Part I: Client, Institution, and Organization File, "National Committee for an Adequate Overseas Information Program" folder; and Part II: Client, Institution, and Organization File), the mayoralty election in New York, 1940, (Part I: Client, Institution, and Organization File, William O'Dwyer folder), and Sigmund Freud, Bernays's uncle (Family Correspondence series in Parts I and II).

A number of surveys in the collection reflect pioneering efforts in the field of public relations research. Research on the downtown area of the city of New York, studies on buying habits, studies done for government officials at the federal, state, and municipal levels, and for the greeting card industry, Merritt-Chapman & Scott, the Nash-Kelvinator Corporation, the New York theater industry, the American Nurses Association, and the American Optometric Association indicate the

approach taken by Bernays in applying public relations principles to individual as well as corporate needs.

Among the more prominent correspondents in this collection are Paul Bern, Frances Payne Bingham Bolton, Lucius Boomer, Daniel J. Boorstin, Homer E. Capehart, Jacques Cartier, Willoughby S. Chesley, Myron M. Cowen, E. A. Filene, Sigmund Freud, Norman Bel Geddes, James W. Gerard, Amadeo Peter Giannini, Eric Frederick Goldman, George W. Hill, Hubert H. Humphrey, Otto Hermann Kahn, Marc Klaw, Alfred A. Knopf, Ivy L. Lee, Erich Leinsdorf, Clare Boothe Luce, Henry Robinson Luce, Joseph V. McKee, William M. Martin, H. L. Mencken, David Page, William S. Paley, Vijayalakshmi Pandit, George H. Phelps, A. N. Spanel, Lawrence E. Spivak, Albert Payson Terhune, Robert F. Wagner, Henry Agard Wallace, and Edmund S. Whitman.

### Part III

Part III of the Edward L. Bernays Papers spans the years 1777-1994, with the majority of the papers concentrated in the period 1923-1990. The papers supplement files in Parts I and II and pertain primarily to Bernays's career in public relations. Part III is organized largely according to the arrangement of Parts I and II and include seven series: <a href="Family Papers">Family Papers</a>; <a href="General Correspondence">General Correspondence</a>; <a href="Client, Institution">Client, Institution</a>, and Organization File; <a href="Subject File">Subject File</a>; <a href="Speeches and Writings File</a>; <a href="Miscellany">Miscellany</a>; and Oversize.

The <u>Family Papers</u>, 1831-1993, consist primarily of correspondence between Bernays and family members and the papers of his wife, Doris Fleischman Bernays. The majority of the letters concern family matters and local news. Correspondence between Bernays and his wife provides a glimpse of their business activities as well as their personal relationship. Also included are photocopies of letters from Bernays's uncle, Sigmund Freud, and correspondence with Freud's children, Anna, Ernst, and Martin. Also notable in the series are drafts of writings about Sigmund Freud by Freud's sister, Anna Freud Bernays, and his niece, Lilly Freud-Marlé. The writings of Doris Bernays comprise the bulk of her papers, including a draft of her book, *A Wife Is Many Women*. Edward Bernays played a prominent role in promoting that book. Doris Bernays's correspondence with Eleanor Roosevelt concerns writing a chapter for Bernays's book, *Outline of Careers for Women*.

Papers in the <u>General Correspondence</u> series, 1905-1994, chronicle Bernays's varied interests. The letters consist mainly of incoming correspondence relating to personal and professional matters. The majority of the correspondence is concentrated from 1962 through 1994 after Bernays's relocation from New York to Cambridge, Massachusetts. Many of the items in this series, the <u>Subject File</u>, and in the <u>Miscellany</u> series were received by the Library in photograph albums with adhesive pages. Most of these items were detached by Library staff; those that could not be removed were photocopied. Notable correspondents in the series include Sam Black, Daniel J. Boorstin, George Creel, Herbert Hoover, Lyndon B. Johnson, Clare Booth Luce, Henry Robinson Luce, Gypsy Rose Lee, H. L. Mencken, Sinclair Lewis, Arthur B. Spingarn, Lawrence E. Spivak, Robert F. Wagner, and Henry Agard Wallace.

Comprising almost one-fourth of Part III is the <u>Client, Institution, and Organization File</u>, 1913-1992. The series supplements the voluminous client files of Parts I and II and includes correspondence, reports, surveys, press releases, photographs, and background material. Clients and topics prominently featured in this series are the Book Publishers Research Institute, the Brotherhood of Railroad Trainmen, the Committee on Foreign Affairs, the United Fruit Company, the Light's Golden Jubilee, the Bernays Public Relations Counseling Letter, and surveys conducted by Bernays. Two of the more substantive surveys are "What the British Think of Us" and identifying the top ten newspapers in the United States.

The <u>Subject File</u>, 1919-1994, illustrates Bernays's diverse activities and interests. The series chronicles his service and affiliation with various committees, foundations, and organizations such as the Citizens' Emergency Committee to Save Memorial Drive, the Edward L. Bernays' Foundation, and Boston University. Bernays used his public relations influence to assist in the environmental campaign to save Memorial Drive in Cambridge from expansion that could have

lessened the park-like atmosphere of the area. The most prolific files in the series relate to the sponsorship of the Anglo-American international relations contest by the Bernays Foundation, a contest Bernays supported to dispel false images and myths Americans and British had of each other. This series also documents Bernays's promotion of the public relations field and his advocacy of licensing public relations practitioners. Also reflected is his interest in social issues such as crime, cigarette smoking, and aging.

The <u>Speeches and Writings File</u>, 1912-1992, includes speeches, articles, books, book reviews, editorials, and newsletters. The bulk of the writings relates to his memoirs, *Biography of an Idea*. A bound volume includes various articles, pamphlets, and speeches by Bernays.

The <u>Miscellany</u> series in Part III, 1777-1993, consists chiefly of award certificates, financial and legal papers, biographical information, printed matter, sketches, scrapbooks, and manuscripts and pamphlets of others collected by Bernays. The scrapbooks contain both personal and client material. The "Manuscript and Pamphlet Collection" folder includes a colonial broadside of the state of Massachusetts regarding the Continental Army and a commission signed by Adolph Hitler removing individuals from active military service.

# Organization of the Papers

The collection is arranged in three parts composed of twenty-five series:

#### Part I:

- Family Correspondence, 1901-1962
- General Correspondence, 1913-1963
- Client, Institution, and Organization File, 1916-1964
- Speech and Article File, 1919-1967
- Book File, 1890-1965
- Edward L. Bernays' Foundation File, 1946-1963
- <u>Doris Fleischman Bernays File, 1923-1961</u>
- Lists, 1943-1961
- Miscellany, 1896-1963
- Scrapbooks, 1918-1956
- Oversize, 1915-1945

#### Part II:

- Family Correspondence, 1890-1972
- General Correspondence, 1911-1975
- Client, Institution, and Organization File, 1930-1970
- Speeches and Writings File, 1925-1975
- Edward L. Bernays' Foundation File, 1968-1975
- Doris Fleischman Bernays File, 1900-1975
- Miscellany, 1890-1979

#### Part III:

- Family Papers, 1831-1993
- General Correspondence, 1905-1994
- Client, Institution, and Organization File, 1913-1992
- Subject File, 1919-1994
- Speeches and Writings File, 1912-1992
- Miscellany, 1777-1993
- Oversize, 1916-1966

# Description of Series

Container Series

BOX I:1-3 Part I: Family Correspondence, 1901-1962

Letters received and a few copies of letters sent supplemented by memoranda and printed material.

Arranged alphabetically by name of family member and therein chronologically.

BOX I:4-55 Part I: General Correspondence, 1913-1963

Incoming and outgoing letters supplemented by memoranda, printed material, surveys, and reports.

Arranged chronologically by year and therein alphabetically by name of person or organization, topic, or type of material.

BOX I:56-421 Part I: Client, Institution, and Organization File, 1916-1964

Correspondence, memoranda, printed matter, reports, surveys, newspaper clippings, financial papers, photographs, lists, press releases, and notes.

Arranged alphabetically by name of person, organization, or topic and therein chronologically, except for the Procter & Gamble Co. file which is arranged alphabetically.

BOX I:422-449 Part I: Speech and Article File, 1919-1967

Drafts, printed copies, press releases, notes, research material, correspondence, and inquiries.

Arranged chronologically. A partial index is filed in Container I:422.

BOX I:450-466 Part I: Book File, 1890-1965

Drafts, galley proofs, notes, research material, correspondence, and inquiries.

Books are arranged in chronological order of publication. Research notes for *Biography of an Idea* are arranged alphabetically by subject.

BOX I:467-471 Part I: Edward L. Bernays' Foundation File, 1946-1963

Correspondence, minutes of meetings, legal documents, press releases, and financial papers.

Arranged alphabetically by type of material, except for financial papers which are filed at the end of the series.

BOX I:472-477 Part I: Doris Fleischman Bernays File, 1923-1961

Drafts, galley proofs, printed copies of speeches and articles, research notes, correspondence, and a daily appointment book.

BOX I:478-495 Part I: Lists, 1943-1961

Index cards and printed lists of names and organizations.

Arranged chronologically. The majority of the lists consist of index cards arranged by subject within each year.

### BOX I:496-509 Part I: Miscellany, 1896-1963

Newspaper clippings, notes, memoranda, press releases, photographs, desk diaries, notebooks, a ledger, research files, a biographical file, lecture notes, student memorabilia, printed matter, and financial material.

### BOX I:510-723 Part I: Scrapbooks, 1918-1956

# BOX I:510-700 <u>Client, Institution, and Organization File, 1919-1952</u>

Newspaper clippings, magazine articles, pamphlets, invitations, press releases, programs, and awards.

Arranged alphabetically by subject and therein chronologically.

# BOX I:701-723 Personal, 1918-1956

Newspaper clippings, magazine articles, photographs, pamphlets, invitations, press releases, programs, and awards.

Arranged chronologically.

### BOX I:OV 1-24 Part I: Oversize, 1915-1945

Oversize scrapbooks.

Organized and described separately.

# BOX II:1 Part II: Family Correspondence, 1890-1972

Incoming and outgoing correspondence between Bernays and family members.

Arranged chronologically.

### BOX II:1-14 Part II: General Correspondence, 1911-1975

Incoming and outgoing correspondence with accompanying enclosures, memoranda and reports.

Arranged chronologically.

### BOX II:15-22 Part II: Client, Institution, and Organization File, 1930-1970

Correspondence, memoranda, printed matter, reports and surveys, clippings, photographs, lists, press releases, and notes.

Arranged alphabetically by name of person, organization, or subject.

# BOX II:23 Part II: Speeches and Writings File, 1925-1975

Manuscript drafts, research notes, and printed copies.

### BOX II:24-51 Part II: Edward L. Bernays' Foundation File, 1968-1975

Essay entries for the Anglo-American International Relations Contest in 1969 and general correspondence, press releases, financial papers and newspaper clippings.

Arranged alphabetically by topic or type of material.

### BOX II:52 Part II: Doris Fleischman Bernays File, 1900-1975

Correspondence, biographical material, drafts and printed copies of speeches and writings, research notes, and newspaper clippings.

### BOX II:53-60 Part II: Miscellany, 1890-1979

Correspondence, memoranda, notes, newspaper clippings, reports and studies, printed matter, bills and receipts, cards and invitations, grammar school and college notebooks and related memorabilia, photographs, lists, and bibliographies.

Arranged alphabetically by name of person or organization, topic, or type of material.

### BOX III:1-6 Part III: Family Papers, 1831-1993

Correspondence primarily between Bernays and family members. Other papers include a diary, financial and legal items, speeches, writings, notes, genealogical material, newspaper clippings, and printed matter. Arranged alphabetically by type of material and therein alphabetically by

name of family member.

### BOX III:6-26 Part III: General Correspondence, 1905-1994

Correspondence and memoranda, including attachments, between Bernays and friends, acquaintances, clients, and the public relating to his personal and professional activities.

Arranged chronologically.

### BOX III: 26-40 Part III: Client, Institution, and Organization File, 1913-1992

Correspondence, memoranda, reports, minutes of meetings, newsletters, background information, surveys, notes, financial and legal papers, press releases, photographs, newspaper clippings, and printed matter.

Arranged alphabetically by name of person or organization, topic, or type of material and therein chronologically.

# BOX III:40-56 Part III: Subject File, 1919-1994

Correspondence, memoranda, reports, minutes of meetings, background information, notes, interviews, press releases, photographs, lists, newspaper clippings, and printed matter.

Arranged alphabetically by name of person or organization, topic, or type of material and therein chronologically.

### BOX III:56-74 Part III: Speeches and Writings File, 1912-1992

Correspondence, memoranda, speeches, articles, book drafts, book reviews, editorials, forewords and introductions, newsletters, pamphlets, background material, notes, bibliographies, outlines, poetry, announcements and programs, evaluations, newspaper clippings, and printed matter.

Arranged alphabetically by type of material and therein chronologically. Arranged alphabetically into two categories, writings by Bernays and writings by others, which are further arranged alphabetically by type of material.

#### BOX III:74-77 Part III: Miscellany, 1777-1993

Correspondence, financial and legal papers, certificates, collected items, broadsides, pamphlets, sketches, scrapbooks, biographical material, newspaper clippings, and printed matter.

Arranged alphabetically by topic or type of material and therein chronologically.

# BOX III:OV 1-30 Part III: Oversize, 1916-1966

Oversize scrapbooks.

Removed and organized and described separately. Arranged alphabetically into two categories, client, institution, and organization, and personal. The client scrapbooks are further arranged alphabetically by subject and the personal scrapbooks chronologically.

# Container List

Container	Contents
вох І:1-3	Part I: Family Correspondence, 1901-1962
	Letters received and a few copies of letters sent supplemented by
	memoranda and printed material.
	Arranged alphabetically by name of family member and therein chronologically.
вох І:1	Bernays, Anne F. (daughter), 1948, 1954
	Bernays, Doris Fleischman (wife), 1948
	Fleischman, Harriet (mother-in-law), death of, 1953
	Freud, Anna (cousin), 1961
	Freud, Ernst (cousin), 1949
	Freud, Martin (cousin), 1927
	Freud miscellany, 1939-1941, 1947, 1959-1960
	Freud, Oliver (cousin), 1940
	Freud, Sigmund (uncle), 1919-1929, 1936, 1954-1956
BOX I:2	Freud, Sophie (aunt), 1953
	Freud-Marlé, Lilly (cousin), 1927
	Held, Doris Bernays (daughter) and Richard (son-in-law), 1952, 1958-1961
	Heller, Judith (sister), 1948-1949, 1959-1961
	Heller, Victor (brother-in-law), 1920-1923, 1933-1938
	Kaplan, Anne F. (daughter) and Justin (son-in-law), 1960-1962
BOX I:3	Miscellany, 1901-1960
	Winternitz-Freud, Paula (aunt), 1941
BOX I:4-55	Part I: General Correspondence, 1913-1963
	Incoming and outgoing letters supplemented by memoranda, printed material, surveys, and reports.
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	All-day neighborhood schools
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"B" miscellaneous Burnett, Leo "C-G" miscellaneous Gross. Ernest "H-P" miscellaneous New Hampshire trip Otis, Elizabeth Public School No. 184, New York, N.Y., class reunion Reporter "S-T" miscellaneous Schuster, Max Twenty leading Americans survey BOX I:34 1956 "A-I" miscellaneous Jones, Ernest "K-L" miscellaneous Leigh, Colston W. "M" miscellaneous Modern opera "N-S" miscellaneous Spanel, A. N. "T-Z" miscellaneous **BOX I:35** 1957 "A-C" miscellaneous Cowen, Myron M. "D-L" miscellaneous Letters Abroad BOX I:36 "M" miscellaneous Maguire, Jeremiah D. "N" miscellaneous National Commission on Literacy "O-S" miscellaneous Spanel, A. N. Spivak, Lawrence E. "T-Z" miscellaneous BOX I:37 1958 "A" miscellaneous Advisory Commission on the Performing Arts "B-C" miscellaneous Cowen, Myron M. "D-F" miscellaneous Faulkner, Alexander H. Federation of Jewish Philanthropies Freedom of Information Center, University of Missouri, Columbia, Mo. "G" miscellaneous "H-J" miscellaneous BOX I:38

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Bank of America

Bara. Theda

Barnum, P. T.

Beck, Thomas

Bern, Paul

Blumenthal, Sidney

Bok, Edward W.

Bolton, Francis Payne Bingham

Boni & Liveright

Bookman, Judith

Boomer, Lucius

Bourjois, Inc.

Bridges, Harry

Broun, Heywood Campbell

Brown Durell Co.

Burchell, Frederick D.

Byoir, Carl

Cartier, Pierre

**Cheney Brothers** 

Clark, Frederick G.

Coburn, Charles

Coolidge, Calvin

Cooper, Mrs. Kent

Copeland, Royal S.

Corcoran, Thomas G.

Cornwall, Anne

Curtis Publishing Co.

Dewey, Thomas E.

**Dodge Brothers** 

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Dort Motor Co.

Duncan. Isadora

Edison, Thomas A.

Elliott, James W.

Elman, Mischa

Epstein, Henry

Ernst, Morris L.

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Hand, Charles A.

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Hershey, Burnet

Heyman, David

Hill, George W.

Hotel Association of New York

Ingersoll, Ralph M.

Inter City Radio Communications Service

Johns, Orricks

Jones, Robert E.

Kahn, Otto Hermann

Kaltenborn, H. V.

Kelly, Grace

Kerensky, Alexander

Kingsley, Walter J.

Klaw, Joseph and Alonzo

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McGraw-Hill Co. Miscellaneous Otis, Elizabeth Prentice Hall Co.

Simon and Schuster. Inc.

Van Auw, Ivan, Jr.

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BOX I:506	1933-1957
BOX I:507	Printed matter
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BOX I:508	1932-1942
вох І:509	1943-1962, undated
вох І:510-723	Part I: Scrapbooks, 1918-1956
вох І:510-700	Client, Institution, and Organization File, 1919-1952
20111010 100	Newspaper clippings, magazine articles, pamphlets, invitations, press
	releases, programs, and awards.
	Arranged alphabetically by subject and therein chronologically.
BOX I:510-511	A. G. Spalding and Brothers <u>See Containers I:657-661</u> , Spalding and Brothers, A.G.
	America Self Contained Committee, 1933-1935
	(2 vols.)
вох І:512-513	(2 vois.) American Economic Foundation, 1935
DON 1.012 010	(2 vols.)
вох І:514	American Institute of Baking, 1938
BOX I:515	Associated Bakers of America, 1938
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BOX I:517	1947-1948
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BOX I:519-522	American Tobacco Co.
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BOX I:523-524	(4 vols.) 1931
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BOX I:525	American Whaling Information Service, 1939
BOX I:526	Best Foods, Inc., 1926-1927
BOX I:527	Council of Better Business Bureaus
BUX 1.327	1949
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DOV I.CO1 CO4	1923
вох І:531-534	1924
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вох 1:536	1925
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BOX I:541	Velvet Fashion Service Bureau, 1925
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BOX I:546	(4 vols.)
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BOX I:547	Commission on Inquiry on National Policy in International Relations, 1934
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BOX I:556	National Franklin Committee
DOVILEE?	1942-1943
BOX I:557	1943 Therese B. Henry Co., towards also 1000
BOX I:558	Thomas P. Henry Co., type book, 1928
BOX I:559	French Industrial Exposition, Paris, France 1924
BOX I:560-566	1925
	(7 vols.)
BOX I:567	General Baking Co., 1925
BOX I:568	Goldman, Eric Frederic, 1948
BOX I:569	Great Northern Railway Co., 1935

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BOX I:571-573	Hart, Schaffner & Marx, 1925
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BOX I:574	Hillside Homes Housing Development, 1933
BOX I:575	Independent Oil Companies of America, 1933
BOX I:576-577	Dixie Cup Co., 1933-1934
	(2 vols.)
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вох I:579	Loft, Inc., 1936
BOX I:580	McCall's
	1946
вох І:581	1949
BOX I:582	1949, Eleanor Roosevelt, memoirs
вох І:583	Mack Trucks, Inc.
	1950
BOX I:584	1950-1951
BOX I:585-586	1951
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BOX I:588	Madison Square Garden Corp., 1935
BOX I:589	Miscellany, 1943-1946
вох I:590	Miller, Banks L., 1935
вох I:591	Millinery Fashion Bureau, 1940
BOX I:592-602	Nash-Kelvinator Corp.
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BOX I:609	National Association of Curled Hair Manufacturers, undated
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BOX I:614	Television Authority, 1949-1950
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BOX I:616	New York Real Estate Securities Exchange, 1929
BOX I:617	Pearl Associates, 1939
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BOX I:627-629

BOX I:626

1934

1935

1936

(4 vols.)

(2 vols.)

1935-1936

(3 vols.)

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	Drene Shampoo
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BOX I:633	1942
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BOX I:635-636	1945
	(2 vols.)
BOX I:637	General
	1925-1927
BOX I:638	1932
BOX I:639	1952
BOX I:640	Ivory Soap, 1941
BOX I:641	National Glycerine Service, 1925
BOX I:642-643	Soap sculpture contest
	1926
	(2 vols.)
BOX I:644-645	1928-1929
	(2 vols.)
BOX I:646	1929
BOX I:647	1930
BOX I:648-649	1931
	(2 vols.)
BOX I:650-651	1933
	(2 vols.)
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BOX I:654	Pullman Co., 1938
BOX I:655	Radio Institute of the Audible Arts, 1935
BOX I:656	Sherry-Netherlands Hotel, New York, N.Y., 1922-1923
BOX I:657	Spalding and Brothers, A.G.
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BOX I:662	Starret Investing Co., 1935
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BOX I:666	1946
BOX I:667	1946-1947, National Foot Health Council
BOX I:668	1946-1947
BOX I:669	Trunk Luggage and Leather Goods Manufacturers, 1927
BOX I:670	United Fruit Co.
	Middle America by Charles Morrow Wilson

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Cor	itai	ıne	r

	1942-1944
BOX I:671	1942-1947
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DOX 1.072 070	1943
	(4 vols.)
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	(2 vols.)
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	(3 vols.)
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BOX I:686	Veterans of Foreign Wars of the United States, Ladies Auxiliary, 1938
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	(3 vols.)
BOX I:690	Erwin Wasey & Co., undated
вох І:691-693	Woods, Arthur, 1919
	(3 vols.)
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I 00%	1926-1927
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BOX I:722	1954-1955
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BOX I:OV 1-24	Part I: Oversize, 1915-1945
	Oversize scrapbooks.
	Organized and described separately.
BOX I:OV 1-OV 7	Artificial Flower Style Service, 1929
	(7 vols.)
	Ballets russes <u>See Container I:OV 9</u> , <u>Diaghileff Ballets Russes</u>
BOX I:OV 8	Cosmopolitan, "The Pace That Kills," 1921
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	1915
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	(4 vols.)
BOX I:OV 15-OV 16	B Drene Shampoo
	1941
	(2 vols.)
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BOX I:OV 18	1943-1944
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BOX I:OV 22-OV 23	Procter & Gamble Co., Ivory Soap, 1941
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BOX II:1	Part II: Family Correspondence, 1890-1972
	Incoming and outgoing correspondence between Bernays and family
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	(2 folders)
BOX II:1-14	Part II: General Correspondence, 1911-1975
	Incoming and outgoing correspondence with accompanying enclosures,
	memoranda and reports.

Container

	Arranged chronologically.
BOX II:1	1911-1938
вох II:2	(3 folders) 1940-1965
вох II:3	(6 folders) 1966-1968
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BOX II:11	(8 folders) 1973
BOX II:12	(4 folders) 1973-1974
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	(3 folders) Miscellaneous photocopied material, 1911-1972
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вох II:15-22	Part II: Client, Institution, and Organization File, 1930-1970
	Correspondence, memoranda, printed matter, reports and surveys, clippings, photographs, lists, press releases, and notes.  Arranged alphabetically by name of person, organization, or subject.
вох II:15	"Free Clients," 1969-1970
	(2 folders) Gantron reports and releases, 1947
	International cigars, 1932-1933 (2 folders)
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	Procter & Gamble Co., beautiful hands contest, 1930 (2 folders)
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BOX II:17	Town Affiliation Association, 1969 United States Information Agency, 1969
BOX II:18	(8 folders) (8 folders)
BOX II:19	(3 folders)

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	West Valley College, Campbell, Calif., circa 1968-1970 (3 folders)
BOX II:20	Surveys and questionnaires  "Comments on First Questionnaire," 1925-1927  White, Percival, 1936-1937  (2 folders)
	News censorship, 1954
BOX II:21-22	Television commercials, 1954 (6 folders)
вох II:23	Part II: Speeches and Writings File, 1925-1975 Manuscript drafts, research notes, and printed copies.
вох II:23	Rough drafts, research notes, and offprints, 1925-1975, undated (6 folders)
вох II:24-51	Part II: Edward L. Bernays' Foundation File, 1968-1975 Essay entries for the Anglo-American International Relations Contest in 1969 and general correspondence, press releases, financial papers and newspaper clippings. Arranged alphabetically by topic or type of material.
BOX II:24-28	Anglo-American International Relations Contest, 1969 General correspondence, publicity, etc.
вох II:29-31	(19 folders) American and British inquiries (7 folders)
BOX II:32-41	American essay entries
BOX II:42-50	(35 folders) British essay entries (25 folders)
BOX II:51	General correspondence, clippings, etc., 1968-1975 (9 folders)
BOX II:52	Part II: Doris Fleischman Bernays File, 1900-1975 Correspondence, biographical material, drafts and printed copies of speeches and writings, research notes, and newspaper clippings.
BOX II:52	Correspondence, biographical material, research notes, rough drafts of speeches and articles, offprints of articles, and newspaper clippings, 1900-1975 (12 folders)
вох II:53-60	<ul> <li>Part II: Miscellany, 1890-1979</li> <li>Correspondence, memoranda, notes, newspaper clippings, reports and studies, printed matter, bills and receipts, cards and invitations, grammar school and college notebooks and related memorabilia, photographs, lists, and bibliographies.</li> <li>Arranged alphabetically by name of person or organization, topic, or type of material.</li> </ul>

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вох II:53	Boston University, Boston, Mass., class survey, 1969
	Case for Reappraisal
	Class notes and memorabilia, 1900-1910
	(2 folders)
	Committee of Eighty, eightieth birthday celebration
BOX II:54	Committee on Public Information, 1919
	Crime and Correction Committee, 1969
	Emergency Committee to Save Homes for Family Life in Cambridge, Mass., 1969
	Freud, Sigmund, 1907-1971
	Handicapped persons' facilities, 1969-1970
	Lists and bibliographies, 1958, 1966-1970, undated
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	Motion Picture Association, 1949-1964
BOX II:55	Bills, receipts, identification cards, and miscellaneous items
	(2 folders)
	Cards, invitations, lists, and memoranda
	(4 folders)
BOX II:56	Newspaper clippings, 1890-1979
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BOX II:57-58	Printed matter
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	Yaffe, Bertram
	Your Future in Public Relations (1961)
BOX III:1-6	Part III: Family Papers, 1831-1993
	Correspondence primarily between Bernays and family members. Other papers include a diary, financial and legal items, speeches, writings, notes, genealogical material, newspaper clippings, and printed matter. Arranged alphabetically by type of material and therein alphabetically by name of family member.
BOX III:1	Correspondence
	Bernays, Anne F. (daughter) and Doris (daughter), 1938-1950, undated
	Bernays, Doris Fleischman (wife), 1915, 1923-1945, undated
	Bernays, Ely (father) and Anna Freud (mother), 1895-1912, 1922-1923, undated
	Bernays, Peter M. (nephew), 1947, 1981-1990, undated
	Freud, Anna (cousin), 1958-1962
	Freud, Ernst L. (cousin), 1957-1966
	Freud, Harry (cousin), 1937-1941, 1958
	Freud, Martin (cousin), 1923, 1939-1940, 1958
	Freud, Sigmund (uncle), 1919-1931
	Freud, Walter (cousin), 1958-1990
	Held, Doris Bernays (daughter) and family, 1967-1972, 1986, undated

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Heller, Judith (sister) and Victor (brother-in-law), 1923, 1933-1938, 1958,
                        1964-1966
                      Wiener, Walter F. (nephew), 1984-1993
                      Other relatives, 1942, 1954-1991, undated
                    Other papers
                      Bernays, Anna Freud (mother)
                        Article about Sigmund Freud, n.d
                        Miscellany, 1904, 1918, 1928, 1939-1955, undated
                      Bernays, Anne F. (daughter), 1965-1989, undated
BOX III:2
                      Bernays, Doris Fleischman
                        Biographical file, 1970-1977, undated
                        Clippings, 1923-1989, undated
                        Correspondence
                          General, 1914-1979, undated
                          Get well, 1956, undated
                            (4 folders)
                          Roosevelt, Eleanor, 1927-1928
                        Diary, undated
                        Legal papers, 1980
                        Miscellany, 1915, 1947, 1970-1988, undated
BOX III:3
                        Research material
                          Education, undated
                          Education and women, 1949-1950, undated
                          Miscellaneous, 1949, undated
                        Speech file, 1956-1966, 1972, undated
                        Writings
                          Articles
                            Correspondence, 1948-1949
                            Texts and related material, 1915-1920, 1949, 1977, undated
                          Book reviews, 1968-1976, undated
                          Books
                            Outline of Careers for Women, 1928-1929
                            A Wife Is Many Women For additional material see Container III:
                             2, Roosevelt, Eleanor
                              Correspondence
                                Bernays, Doris Fleischman, 1955-1958
                                  (2 folders)
                                Bernays, Edward L., 1955-1957, 1965
                                  (3 folders)
                              Draft, undated
                                (1 folder)
BOX III:4
                                (2 folders)
                              General, 1955-1956, undated
                              Printed matter, 1955-1963, undated
                                (3 folders)
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Miscellany, 1941, 1957-1961, undated
                              (3 folders)
                      Bernays, Ely
                        Correspondence, 1883, 1898-1903, 1910-1923, undated
BOX III:5
                        Miscellany, 1890-1899, 1911-1923, undated
                          (2 folders)
                      Bernays, Hella Freud (sister), 1963, 1974-1979, 1985
                      Fleischman, Harriet (mother-in-law), 1943, 1950-1953, undated
                      Freud, Anna (cousin), 1971
                      Freud, Harry (cousin), 1938
                      Freud, Jacob (grandfather), 1866, 1892
                      Freud, Martha Bernays (aunt), 1909, undated
                      Freud, Sigmund
                        Article, 1930
                        Miscellany, 1936, 1958-1962, 1970-1989, undated
                        Movie, 1961-1963 For additional material see Container III:1, Freud,
                          Ernst L.
                       Freud-Marlé, Lilly (cousin)
                        Draft of book about Sigmund Freud, undated
                        Miscellany, 1931-1938, 1969-1979, undated
BOX III:6
                      Freud papers, sale by the Bernays family, 1962-1963, 1990-1991
                      Genealogical material, 1962-1965, 1975-1988, undated
                      Held, Doris Bernays, and family, 1972-1979
                      Legal papers, 1990-1993
                      Miscellany, 1831, 1856, 1876, 1895, 1925-1934, 1964-1991, undated
                      Wedding of Edward L. Bernays and Doris E. Fleischman, 1922
BOX III:6-26
                   Part III: General Correspondence, 1905-1994
                     Correspondence and memoranda, including attachments, between Bernays
                       and friends, acquaintances, clients, and the public relating to his personal
                       and professional activities.
                     Arranged chronologically.
                     1905-1932
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                       (6 folders)
BOX III:7
                     1933-1945
                       (9 folders)
                     1946
                      Jan.-July
                        (2 folders)
BOX III:8
                      Aug.-Dec.
                     1947-1963
                       (9 folders)
BOX III:9
                     1964
                       (4 folders)
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Container

	1965
	JanNov.
	(5 folders)
BOX III:10	Dec.
	1966
	JanAug.
	(7 folders)
BOX III:11	SeptDec.
	(2 folders)
	1967
	(8 folders)
BOX III:12	1968-1974
	(10 folders)
	1975
	JanJune
BOX III:13	July-Dec.
	(2 folders)
	1976
	(7 folders)
BOX III:14	1977-1978
	(7 folders)
	1979
	JanOct.
	(3 folders)
BOX III:15	NovDec.
2011 111110	1980
	(3 folders)
	1981
	JanAug.
	(3 folders)
BOX III:16	SeptDec.
	(2 folders)
	1982
	(6 folders)
BOX III:17	1983
	(5 folders)
	1984
	JanMar.
BOX III:18	AprDec.
	(7 folders)
BOX III:19	1985
	JanJuly
	(7 folders)
BOX III:20	AugDec.
	(5 folders)
	1986
	JanFeb.
	(2 folders)
	(& 101uc13)

Container	Contents
BOX III:21	MarAug.
DOV III.99	(7 folders)
BOX III:22	SeptDec.
	(4 folders) 1987
	JanJuly
	(4 folders)
BOX III:23	AugDec.
2011 111,70	(3 folders)
	1988
	JanSept.
	(5 folders)
BOX III:24	OctDec.
	(2 folders)
	1989
	(3 folders)
	1990
	JanJune
	(2 folders)
BOX III:25	July-Dec.
	(5 folders)
	1991
III 00	(4 folders)
BOX III:26	1992-1994, undated
	(5 folders)
BOX III:26-40	Part III: Client, Institution, and Organization File, 1913-1992
	Correspondence, memoranda, reports, minutes of meetings, newsletters,
	background information, surveys, notes, financial and legal papers, press
	releases, photographs, newspaper clippings, and printed matter.
	Arranged alphabetically by name of person or organization, topic, or type of
III 00	material and therein chronologically.
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	American Tobacco Co.
	General, 1927-1935, 1992, undated
	Green campaign, 1930-1934
	(2 folders) Ballets russes <u>See Container III:30</u> , Diaghileff Ballets Russes
	Bernays public relations counseling letter
	Correspondence
	•
	1959
	(3 folders)
BOX III:27	1960-1961, undated
	General, 1959-1960, 1972, undated
	(2 folders)
	Proposal and legal papers, 1959, 1971-72, undated
	Questionnaires, 1972

	Book Publishers Research Institute
	England, 1930
	General 1930-1931
	(2 folders)
	Price cutting, 1930
BOX III:28	Reading habits of outstanding Americans, 1930
	Women, 1930
	Word contest, 1930
	Brotherhood of Railroad Trainmen
	Correspondence, 1963-1966, undated
	(2 folders)
	General, 1963-1964, undated
	(4 folders)
BOX III:29	Cartier, 1918-1924, undated
	(3 folders)
	Charles River Hospital, Cambridge, Mass., 1980
	Cheney Style Service, 1924
	Columbia Broadcasting Co., 1975
	Columbia University, New York, N.Y., 1925, 1947, 1957-1960, undated
	Columbian Rope Co., Auburn, N.Y., 1947, undated
	Commerce Department, 1974-1977, undated
	(2 folders)
	Committee for the Study of Mankind, 1957-1958
BOX III:30	Committee on Foreign Affairs, 1966-1968, undated
DOX 111.50	(5 folders)
	Diaghileff Ballets Russes, 1915-1916, 1939, undated
	F. A. Stahl and Associates Architects, 1967
	Farmers' Campaign for Monetary Reform, 1931-1932, undated
	Ferenczi, Sandor, 1925-1928
	Gelatin committee bulletins, 1925-1926
nov III 01	(2 folders)
BOX III:31	General Electric Co., Pittsfield, Mass., union members, 1961
	Harken, Dwight E., 1976
	Health, Education, and Welfare, Department of, 1976, undated
	Henry Clay and Bock and Co., cigar plant, 1932-1933, undated
	Howell, James, 1990
	Humphrey, Hubert H., 1958, 1968
	International Psychoanalytical Foundation, 1925-1926, undated
	Light's Golden Jubilee
	General, 1929, 1986, undated
	(2 folders)
	Photographs, undated
	(2 folders)
BOX III:32	Scrapbook, 1929, undated
	(3 folders)
	Lipkin, Arthur Bennett, 1936, 1944, 1955-1968, undated
	(5 folders)

Container	Contents
BOX III:33	Massachusetts Bar Association, 1972-1976
	(2 folders)
	Massachusetts Bay United Fund, 1968-1969
	Massachusetts Department of Mental Health, 1972-1976, undated
	Miscellany, 1921-1928, 1936-1937, 1949, 1964, undated
	Mutual Benefit Life Insurance Co., 1913, 1924-1928, 1941-1944, 1964, undated
	National Association of Manufacturers, 1947
	National Board of Fire Underwriters, 1941
	National Committee for an Adequate Overseas Information Program, 1954
	National Committee to Study and Resolve the Problems of Aging Americans, undated
	New York World's Fair, New York, N.Y., 1939
	Pace University, New York, N.Y., 1983
	Philco Radio and Television Corp., undated
	Photographs, undated
BOX III:34	Press releases, 1923-1924, 1939, 1949, 1966-1968, undated
	Process Research, Inc., 1971
	Procter & Gamble Co.
	General, 1949-1967
	Soap sculpture contest, undated
	(2 folders)
	Retail Millinery Association, undated
	Roosevelt, Eleanor, 1958
	Social Science Research Council, undated
	State Bank of Long Beach, Long Beach, N.Y., 1957
	State Department, 1971-1977, undated
	Suffolk University, Boston, Mass., 1962-1965 Surveys
	American business and life, undated
	American movies overseas, 1958
BOX III:35	Newspapers, top ten, 1961, 1969-1974, undated
	(4 folders)
	"What the British Think of Us"
	Correspondence
	1957
	(2 folders)
	1958
	JanFeb.
BOX III:36	(3 folders) MarDec.
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	1959, undated
BOX III:37	Form letter orders, 1957-1958
20A 111.01	(3 folders)
	General, 1939-1967
	,

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Report, 1958
                       Women's City Club of Boston, Mass., 1966-1973, undated
                         (2 folders)
                     Truman, Harry S., 1945
                     United Fruit Co.
                       General, 1950
                       Guatemala and Honduras
                         1950-1953
                         1954
                          Mar.-June
                             (2 folders)
BOX III:38
                          July-Dec.
                             (3 folders)
                         1955-1957
                           (8 folders)
BOX III:39
                         1958, 1976-1977, undated
                           (3 folders)
                     United States Information Agency, 1955-1976, undated
                       (2 folders)
                     University of Wisconsin, School of Journalism, Madison, Wis., 1955-1958
                     Waldorf-Astoria Hotel, New York, N.Y., 1923, undated
                     West Valley College, Campbell, Calif., 1968
                     Worker-management study
                       1941
                         June
                           (2 folders)
BOX III:40
                        July-Nov.
                     World Health Foundation, undated
BOX III:40-56
                   Part III: Subject File, 1919-1994
                     Correspondence, memoranda, reports, minutes of meetings, background
                        information, notes, interviews, press releases, photographs, lists,
                        newspaper clippings, and printed matter.
                     Arranged alphabetically by name of person or organization, topic, or type of
                        material and therein chronologically.
BOX III:40
                     Addresses, 1977, 1992, undated
                       (2 folders)
                     Advertising for Bernays's office, 1945-1946, undated
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BOX III:41
                     Art, 1965-1975, undated
                     Birthdays
                       Seventieth, 1961-1962
                         (5 folders)
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                         (6 folders)
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	Mass.
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