U.S. Department of Energy
U.S. Energy Information Administration
Form EIA-63B (2010)

Form Approved OMB No. 1905-0196 Approval Expires: 12/31/2013

Burden: 5 hours

This report is mandatory under the Federal Energy Administration Act of 1974 (Public Law 93-275). Failure to comply may result in criminal fines, civil penalties and other sanctions as provided by law. For further information concerning sanctions and data protections see the provisions on sanctions and the provisions concerning the confidentiality of information in the instructions. **Title 18 U.S.C. 1001 makes it a criminal offense for any person knowingly and willingly to make to any Agency or Department of the United States any false, fictitious, or fraudulent statements as to any matter within its jurisdiction.**

SCHEDULE 1: IDENTIFICATION

Part A:	Reporting Entity Information			
1.A.1	Reporting Entity Id			
1.A.2	Reporting Entity Name			
1.A.3	Reporting Entity URL			
1.A.4	Reporting Entity Street Address			
1.A.5	Reporting Entity Suite Address			
1.A.6	Reporting Entity City			
1.A.7	Reporting Entity State			
1.A.8	Reporting Entity Zip Code			
1.A.9	Reporting Entity Official Contact Name			
1.A.10	Reporting Entity Official Title			
1.A.11	Reporting Entity Official Phone			
1.A.12	Reporting Entity Official Fax			
1.A.13	Reporting Entity Official E-Mail			
	Form Preparer Information		Entity Supervisor Information	
1.B.1	Form Preparer Id	1.C.1	Entity Supervisor Id	
4 D O				
1.B.2	Form Preparer Name	1.C.2	Entity Supervisor Name	
1.B.3	Form Preparer Title	1.C.3	Entity Supervisor Title	
1.B.3 1.B.4	Form Preparer Title Form Preparer Company URL	1.C.3 1.C.4	Entity Supervisor Title Entity Supervisor Company URL	
1.B.3	Form Preparer Title Form Preparer Company URL Form Preparer Street Address	1.C.3 1.C.4 1.C.5	Entity Supervisor Title Entity Supervisor Company URL Entity Supervisor Street Address	
1.B.3 1.B.4 1.B.5 1.B.6	Form Preparer Title Form Preparer Company URL Form Preparer Street Address Form Preparer Suite Address	1.C.3 1.C.4 1.C.5 1.C.6	Entity Supervisor Title Entity Supervisor Company URL Entity Supervisor Street Address Entity Supervisor Suite Address	
1.B.3 1.B.4 1.B.5 1.B.6 1.B.7	Form Preparer Title Form Preparer Company URL Form Preparer Street Address Form Preparer Suite Address Form Preparer City	1.C.3 1.C.4 1.C.5 1.C.6 1.C.7	Entity Supervisor Title Entity Supervisor Company URL Entity Supervisor Street Address Entity Supervisor Suite Address Entity Supervisor City	
1.B.3 1.B.4 1.B.5 1.B.6 1.B.7 1.B.8	Form Preparer Title Form Preparer Company URL Form Preparer Street Address Form Preparer Suite Address Form Preparer City Form Preparer State	1.C.3 1.C.4 1.C.5 1.C.6 1.C.7 1.C.8	Entity Supervisor Title Entity Supervisor Company URL Entity Supervisor Street Address Entity Supervisor Suite Address Entity Supervisor City Entity Supervisor State	
1.B.3 1.B.4 1.B.5 1.B.6 1.B.7	Form Preparer Title Form Preparer Company URL Form Preparer Street Address Form Preparer Suite Address Form Preparer City Form Preparer State Form Preparer Zip Code	1.C.3 1.C.4 1.C.5 1.C.6 1.C.7 1.C.8 1.C.9	Entity Supervisor Title Entity Supervisor Company URL Entity Supervisor Street Address Entity Supervisor Suite Address Entity Supervisor City Entity Supervisor State Entity Supervisor Zip Code	
1.B.3 1.B.4 1.B.5 1.B.6 1.B.7 1.B.8 1.B.9 1.B.10	Form Preparer Title Form Preparer Company URL Form Preparer Street Address Form Preparer Suite Address Form Preparer City Form Preparer State Form Preparer Zip Code Form Preparer Phone	1.C.3 1.C.4 1.C.5 1.C.6 1.C.7 1.C.8 1.C.9	Entity Supervisor Title Entity Supervisor Company URL Entity Supervisor Street Address Entity Supervisor Suite Address Entity Supervisor City Entity Supervisor State Entity Supervisor Zip Code Entity Supervisor Phone	
1.B.3 1.B.4 1.B.5 1.B.6 1.B.7 1.B.8 1.B.9	Form Preparer Title Form Preparer Company URL Form Preparer Street Address Form Preparer Suite Address Form Preparer City Form Preparer State Form Preparer Zip Code	1.C.3 1.C.4 1.C.5 1.C.6 1.C.7 1.C.8 1.C.9	Entity Supervisor Title Entity Supervisor Company URL Entity Supervisor Street Address Entity Supervisor Suite Address Entity Supervisor City Entity Supervisor State Entity Supervisor Zip Code	

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SCHEDULE 1: IDENTIFICATION (continue)

Part D: Parent Company Information		P	Part E: Parent Contact Information		
1.D.1	Parent Company Id	1	1.E.1	Parent Contact Id	
1.D.2	Parent Company Name	1	1.E.2	Parent Contact Name	
1.D.3	Parent Company Official Contact Name	1	1.E.3	Parent Contact Title	
1.D.4	Parent Company URL	1	1.E.4	Parent Contact URL	
1.D.5	Parent Company Street Address	1	1.E.5	Parent Contact Street Address	
1.D.6	Parent Company Suite Address	1	1.E.6	Parent Contact Suite Address	
1.D.7	Parent Company City	1	1.E.7	Parent Contact City	
1.D.8	Parent Company State	1	1.E.8	Parent Contact State	
1.D.9	Parent Company Zip Code	1	1.E.9	Parent Contact Zip Code	
1.D.10	Country (if outside U.S.)	1	1.E.10	Country (if outside U.S.)	
1.D.11	Parent Company International Phone Number	1	1.E.11	Parent Contact International Phone Number	
1.D.12	Parent Company Official Contact Phone	1	1.E.12	Parent Contact Phone	
1.D.13	Parent Company Official Contact Fax	1	1.E.13	Parent Contact Fax	
1.D.14	Parent Company Official Contact E-Mail	1	1.E.14	Parent Contact E-Mail	

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SCHEDULE 2: COMPANY STATUS (Respondent Business Type)

Please mark the appropriate box or boxes to indicate business activities.	For glossary and instructions,	please refer to the instructions
for this form.		

- 2.1.1 If your company also manufactures Original Equipment Manufacturer (OEM) brands for brand name manufacturer (s) (private label owner), please provide brand name owner (s) contact information below.

Company Name	Brand Name	Contact Name	Address	Phone	E-Mail

- 2.2 Private Label Owner (Brand Name Manufacturer):

 □
- 2.2.1 If your company outsources the manufacturing process to an Original Equipment Manufacturer (OEM) that manufactures the brands for you as a private label owner, please provide the contact information of the contracting manufacturer (s) below and continue to complete the remaining schedules.

Contracting Manufacturer Name	Contact Name	Address	Phone	E-Mail

2.3 Subsidiary or Business Unit of Overseas Manufact	turer: 🗆
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- 2.4 U.S. Registered Publicly Traded Overseas Manufacturer: \square
- 2.5 Importer: \square
- 2.6 Exporter: □

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ANNUAL PHOTOVOLTAIC CELL/MODULE SHIPMENTS REPORT For Reporting Year ()

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SCHEDULE 3: INDUSTRY STATUS

Part A: Mark the appropriate box or boxes to indicate all the photovoltaic-related activities in which your company was engaged during t reporting year. Mark only those that apply to your photovoltaic-related activities.	he
(a) □ Cell and/or Module manufacturing (b) □ Module and/or system design	

(c) □ Prototype module development
(d) □ Prototype system development
(e) □ Wholesale distribution
(f) □ Retail distribution
(g) □ Installation
(h) □ Other (describe)

Part B: If you are planning to introduce a new photovoltaic-related product in the next calendar year, please check the appropriate box.

(a) \(\text{Single-crystal silicon cells/modules}\)	
(b) □ Cašt silicon cells/modules	
(c) □ Ribbon silicon cells/modules	
(d) Amorphous silicon cells/modules	
(e) Other: Thin-film (describe)	\neg
(f) Concentrator \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	
(a) □ Single-crystal silicon cells/modules (b) □ Cast silicon cells/modules (c) □ Ribbon silicon cells/modules (d) □ Amorphous silicon cells/modules (e) □ Other: Thin-film (describe) (f) □ Concentrator (g) □ Other (describe)	

Part C: Please enter the number of full-time equivalent employees in your company engaged in photovoltaic-related activities during the reporting year.

Part D: What percentage of your company's total sales revenue is comprised of photovoltaic-related activities?

- (a) □ 90 − 100% (b) □ 50 − 89% (c) □ 10 − 49%
- (d) Less than 10%

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SCHEDULE 4: PHOTOVOLTAIC SHIPMENTS STATUS

Contracting manufacturer, please DO NOT report shipments for brand name manufacturer (private label owner). Reporting shipments for brand name manufacturer (private label owner) will cause duplicate reporting

Part A: Photovoltaic Cell Data

	Photovoltaic Cell/Module Types										
Photovoltaic Cells		Crystalline Silico	า	Thin	-Film	Concentrator	Total				
	Single	Cast	Ribbon	Amorphous	Other						
	Crystal			Silicon	Specify:						
(a) Product Available (Cells Only)	Peak	Peak	Peak	Peak	Peak	Peak	Peak				
	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Kilowatts				
(1) Cells in inventory carried forward from last year											
(2) Cells manufactured during reporting year											
(3) Cells imported during reporting year											
(4) Cells purchased from U.S. OEM*											
(5) Cumulative total available for shipment											
(b) Shipments (Cells Only)	Peak	Peak	Peak	Peak	Peak	Peak	Peak				
	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Kilowatts				
(1) Cells assembled into modules											
(2) Sales to U.S. OEM* for Resale											
(3) Export Shipments (sales overseas)											
(4) Total Shipments											
(c) Revenue (Cells Only)	Dollars	Dollars	Dollars	Dollars	Dollars	Dollars	Dollars				
(1) Value of Total Shipments (cells from 4A.b4 in whole \$)											
(2) Average Value of Cells (dollar per Watt)											
(d) Inventory (Cells Only)	Peak	Peak	Peak	Peak	Peak	Peak	Peak				
	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Kilowatts				
(1) Inventory at year end (will be brought forward to next year)											

^{*} Original Equipment manufacturer (OEM)

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Contracting manufacturer, please DO NOT report shipments for brand name manufacturer (private label owner). Reporting shipments for brand name manufacturer (private label owner) will cause duplicate reporting

Part B: Photovoltaic Module Data

	Photovoltaic Cell/Module Types													
Photovoltaic Modules			Crystallin	ne Silicon		Thin-Film Concentra			entrator	r Total				
	Single	Crystal	C	ast	Rib	bon	Amor Sili	phous con	Otl Specify:					
(a) Product Available (Modules Only)	(kWp)	System	(kWp)	System	(kWp)	System	(kWp)	System	(kWp)	System	(kWp)	System	(kWp)	System
(1) Modules in inventory carried forward from last year														
(2) Modules manufactured during reporting year														
(3) Modules imported during reporting year														
(4) Modules purchased from U.S. OEM*														
(5) Cumulative total available for shipment														
(b) Shipments (Modules Only)	(kWp)	System	(kWp)	System	(kWp)	System	(kWp)	System	(kWp)	System	(kWp)	System	(kWp)	System
(1) U.S. Shipments, excluding sales for resale														
(2) Sales to U.S. OEM* for Resale														
(3) Export Shipments (sales overseas)														
(4) Total Shipments														
(c) Revenue (Modules Only)	Dollars	Dollars	Dollars	Dollars	Dollars	Dollars	Dollars	Dollars	Dollars	Dollars	Dollars	Dollars	Dollars	Dollars
(1) Value of Total Shipments (modules from 4B.b4 in whole \$)														
(2) Value of U.S. Shipments (systems from 4B.b1 in whole \$)														
(3) Average Value of Modules (dollar per peak watt)														
(4) Average Value of Complete Systems (dollar per system)														
(d) Inventory (Modules Only)	(kWp)		(kWp)		(kWp)		(kWp)		(kWp)		(kWp)		(kWp)	
(1) Inventory at year end (will be brought forward to next year)														
(e) Energy Conversion Efficiency	%		%		%		%		%		%			
(1) Percent of power converted per peak kilowatt							•							

^{*} Original Equipment manufacturer (OEM)

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SCHEDULE 5: ORIGIN OF PHOTOVOLTAIC MODULES

Part A: Modules imported during reporting year, by country

		Photovoltaic Cell/Module Types						
Photovoltaic Modules			Crystalline Silicor	า	Thin	-Film	Concentrator	Total\
		Single	Cast	Ribbon	Amorphous	Other	(h)	(i)
		Crystal	(d)	(e)	Silicon	Specify:		
		(c)			(f)	(g)		
Country Name	Manufacturer Name	Peak	Peak	Peak	Peak	Peak	Peak	Sum of
(a)	(b)	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Columns c through h
TOTAL								
TOTAL								

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Part B: Modules manufactured in U.S. during reporting year, by state

					II/Module Types			
Photovoltaic Modules	Photovoltaic Modules			า	Thin	-Film	Concentrator	Total\
		Single	Cast	Ribbon	Amorphous	Other	(h)	(i)
		Crystal	(d)	(e)	Silicon	Specify:		
		(c)			(f)	(g)		
State/Territory Name	Manufacturer Name	Peak	Peak	Peak	Peak	Peak	Peak	Sum of
(a)	(b)	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Columns c through h
TOTAL								

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SCHEDULE 6: DESTINATION OF PHOTOVOLTAIC MODULES

Part A: Export Shipments (Sales Overseas)

				Photovoltaic Ce	ell/Module Types				
Photovoltaic Modules			Crystalline Silicon)	Thin	-Film	Concentrator	Total	
		Single Crystal	Cast	Ribbon	Amorphous	Other	(h)	(i)	
		(c)	(d)	(e)	Silicon	Specify:			
					(f)	(g)			
Country Name		Peak	Peak	Peak	Peak	Peak	Peak	Sum of	
(a)	(b)	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Kilowatts	Columns c through h	
TOTAL									
TOTAL									

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Part B: U.S. Shipments (sales within U.S. excluding sales for resale) by State, Sector, and End Use

Note: Please complete 6.B. for each and every state modules are shipped to within the United States. You may want to make copies of the blank 6.B. page before beginning this section.

(a) State: Please indicate the final destination of the shipments by entering the two letter U.S. Postal Service abbreviation of the Destination State. Complete a separate Schedule 6, Part B for each State/Territory, and Total (U.S. Shipments).

						Photo	voltaic Ce	II/Module	Types						
	Photovoltaic Modules		Crystalline Silicon						Thin	-Film		Concentrator		Total	
U.S. Shipments (s State, Sector, and	ales within U.S. excluding sales for resale) by End Use		Crystal c)	_	ast d)		bon e)	Sili	phous con f)	Other (h) Specify:(g)		(i)			
(a) Sector	(b) End Use	(kWp)	System	(kWp)	System	(kWp)	System	(kWp)	System	(kWp)	System	(kWp)	System	(kWp)	System
(1)	(1) Grid-connected Centralized PV System														
Residential	(2) Grid-connected Distributed PV System														
	(3) Off-grid Domestic PV System														
	(4) Off-grid Non-domestic PV System														
	(5) Total (1)														
(2)	(1) Grid-connected Centralized PV System														
Commercial	(2) Grid-connected Distributed PV System														
	(3) Off-grid Domestic PV System														
	(4) Off-grid Non-domestic PV System														
	(5) Total (2)														
(3)	(1) Grid-connected Centralized PV System														
Industrial	(2) Grid-connected Distributed PV System														
	(3) Off-grid Domestic PV System														
	(4) Off-grid Non-domestic PV System														
	(5) Total (3)														
(4)	(1) Grid-connected Centralized PV System														
Electric Power	(2) Grid-connected Distributed PV System														
	(3) Off-grid Domestic PV System														
	(4) Off-grid Non-domestic PV System														
	(5) Total (4)														
	Total (Sum of Totals 1 - 4)														

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