| U.S. Department of Energy | ANNUAL GEOTHERMAL HEAT PUMP | Form Approved |
|--|-----------------------------|------------------------------|
| U.S. Energy Information Administration | SHIPMENTS REPORT | OMB No. 1905-0196 |
| Form EIA-902 (2010) | For Reporting Year () | Approval Expires: 12/31/2013 |
| | | Burden: 5 hours |

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SCHEDULE 1: IDENTIFICATION

| Part A: | Reporting Entity Information | | | |
|----------------|---|--------------------------|--|--|
| 1.A.1 | Reporting Entity Id | | | |
| 1.A.2 | Reporting Entity Name | | | |
| 1.A.3 | Reporting Entity URL | | | |
| 1.A.4 | Reporting Entity Street Address | | | |
| 1.A.5 | Reporting Entity Suite Address | | | |
| 1.A.6 | Reporting Entity City | | | |
| 1.A.7 | Reporting Entity State | | | |
| 1.A.8 | Reporting Entity Zip Code | | | |
| 1.A.9 | Reporting Entity Official Contact Name | | | |
| 1.A.10 | Reporting Entity Official Title | | | |
| 1.A.11 | Reporting Entity Official Phone | | | |
| 1.A.12 | Reporting Entity Official Fax | | | |
| 1.A.13 | Reporting Entity Official E-Mail | | | |
| | Form Preparer Information | | Entity Supervisor Information | |
| 1.B.1 | Form Preparer Id | 1.C.1 | Entity Supervisor Id | |
| 1.B.2 | Form Preparer Name | 1.C.2 | Entity Supervisor Name | |
| 1.B.3 | Form Preparer Title | 1.C.3 | Entity Supervisor Title | |
| 1.B.4 | Form Preparer Company URL | 1.C.4 | Entity Supervisor Company URL | |
| 1.B.5 | Form Preparer Street Address | 1.C.5 | Entity Supervisor Street Address | |
| 1.B.6 | Form Preparer Suite Address | 1.C.6 | Entity Supervisor Suite Address | |
| | | | | |
| 1.B.7 | Form Preparer City | 1.C.7 | Entity Supervisor City | |
| 1.B.7 1.B.8 | Form Preparer City Form Preparer State | 1.C.7 1.C.8 | Entity Supervisor City Entity Supervisor State | |
| | | | | |
| 1.B.8 | Form Preparer State | 1.C.8 1.C.9 1.C.10 | Entity Supervisor State Entity Supervisor Zip Code Entity Supervisor Phone | |
| 1.B.8 1.B.9 | Form Preparer State Form Preparer Zip Code | 1.C.8 1.C.9 | Entity Supervisor State Entity Supervisor Zip Code | |

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SCHEDULE 1: IDENTIFICATION (continue)

| Part D: Parent Company Information | | | Part E: Parent Contact Information | | | |
|------------------------------------|---|--|------------------------------------|---|--|--|
| 1.D.1 | Parent Company Id | | 1.E.1 | Parent Contact Id | | |
| 1.D.2 | Parent Company Name | | 1.E.2 | Parent Contact Name | | |
| 1.D.3 | Parent Company Official Contact Name | | 1.E.3 | Parent Contact Title | | |
| 1.D.4 | Parent Company URL | | 1.E.4 | Parent Contact URL | | |
| 1.D.5 | Parent Company Street Address | | 1.E.5 | Parent Contact Street Address | | |
| 1.D.6 | Parent Company Suite Address | | 1.E.6 | Parent Contact Suite Address | | |
| 1.D.7 | Parent Company City | | 1.E.7 | Parent Contact City | | |
| 1.D.8 | Parent Company State | | 1.E.8 | Parent Contact State | | |
| 1.D.9 | Parent Company Zip Code | | 1.E.9 | Parent Contact Zip Code | | |
| 1.D.10 | Country (if outside U.S.) | | 1.E.10 | Country (if outside U.S.) | | |
| 1.D.11 | Parent Company International Phone Number | | 1.E.11 | Parent Contact International Phone Number | | |
| 1.D.12 | Parent Company Official Contact Phone | | 1.E.12 | Parent Contact Phone | | |
| 1.D.13 | Parent Company Official Contact Fax | | 1.E.13 | Parent Contact Fax | | |
| 1.D.14 | Parent Company Official Contact E-Mail | | 1.E.14 | Parent Contact E-Mail | | |
| : | | | | | | |

SCHEDULE 2: COMPANY STATUS (Respondent Business Type)

Please mark the appropriate box or boxes to indicate business activities. For glossary and instructions, please refer to the instructions for this form.

2.1 Manufacturer:

2.1.1 If your company also manufactures Original Equipment Manufacturer (OEM) brands for brand name manufacturer (s) (private label owner), please provide brand name owner (s) contact information below.

| Company Name | Brand Name | Contact Name | Address | Phone | E-Mail |
|--------------|------------|--------------|---------|-------|--------|
| | | | | | |
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2.2 Brand Name Manufacturer (Private Label Owner):

2.2.1 If your company outsources the manufacturing process to an Original Equipment Manufacturer (OEM) that manufactures the brands for you as a private label owner, please provide the contact information of the contracting manufacturer (s) below and continue to complete the remaining schedules.

| Contracting Manufacturer Name | Contact Name | Address | Phone | E-Mail |
|-------------------------------|--------------|---------|-------|--------|
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2.3 Subsidiary or Business Unit of Overseas Manufacturer:

2.4 U.S. Registered Publicly Traded Overseas Manufacturer:

2.5 Importer:

2.6 Exporter:

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SCHEDULE 3: INDUSTRY STATUS

Part A: Mark the appropriate box or boxes to indicate all the geothermal heat pump-related activities in which your company was engaged during the reporting year. Mark only those that apply to your geothermal heat pump-activities.

- (a) □ Geothermal heat pump manufacturing
 (b) □ Geothermal heat pump or complete GHP system design
 (c) □ Prototype geothermal heat pump development
 (d) □ Prototype complete GHP system development
 (e) □ Wholesale distribution

- (f)
 Retail distribution
- (g) □ Installation (h) □ Other (describe)

Part B: If you are planning to introduce a new geothermal heat pump-related product in the next calendar year, please check the appropriate box.

- (a) □ Water Loop Heat Pumps (used for geothermal applications only)
 (b) □ Ground Water Heat Pumps
 (c) □ Ground Source Heat Pumps
 (d) □ Direct Geoexchange Heat Pumps
 (e) □ Other (describe)

Part C: Please enter the number of full-time equivalent employees in your company engaged in geothermal heat pump-related activities during the reporting year.

Part D: What percentage of your company's total sales revenue is comprised of geothermal heat pump-related activities?

(a) □ 90 - 100% (b) □ 50 - 89% (c) □ 10 – 49% (d) \Box Less than 10%

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SCHEDULE 4: GEOTHERMAL HEAT PUMP SHIPMENTS STATUS

Contracting manufacturer, please DO NOT report shipments for brand name manufacturer (private label owner). Reporting shipments for brand name manufacturer (private label owner) will cause duplicate reporting

Part A: GHP Data

| Types of Geothermal Heat Pumps | WLHP - used in GHP application | | GWHP & GSHP | | DXHP | | TOTAL - GHP | |
|---|-----------------------------------|---------|-------------|---------|----------|---------|-------------|---------|
| | Rated | Number | Rated | Number | Rated | Number | Rated | Number |
| | Capacity | of GHP | Capacity | of GHP | Capacity | of GHP | Capacity | of GHP |
| | in Tons | Units | in Tons | Units | in Tons | Units | in Tons | Units |
| (a) Product Available | | | | | | | (Sum) | (Sum) |
| (1) GHP units in inventory carried forward from last year | | | | | | | | |
| (2) GHP units manufactured during reporting year | | | | | | | | |
| (3) GHP units imported during reporting year | | | | | | | | |
| (4) GHP units purchased from U.S. OEM* | | | | | | | | |
| (5) Cumulative total available for shipment | | | | | | | | |
| (b) Shipments | Tons | Units | Tons | Units | Tons | Units | Tons | Units |
| (1) U.S. Shipments, excluding sales for resale | | | | | | | | |
| (2) Sales to U.S. OEM* for Resale | | | | | | | | |
| (3) Export Shipments (sales overseas) | | | | | | | | |
| (4) Total Shipments | | | | | | | | |
| (c) Revenue | Dollars | Dollars | Dollars | Dollars | Dollars | Dollars | Dollars | Dollars |
| (1) Value of Total Shipments (from b.4 in whole \$) | | | | | | | | |
| (2) Average Value (dollar per ton and dollar per unit) | | | | | | | | |
| (d) Inventory | Tons | Units | Tons | Units | Tons | Units | Tons | Units |
| (1) Inventory at end of the year will be brought forward to next year | | | | | | | | |
| (e) Efficiency | EER/COP | | EER/COP | | EER/COP | | | |
| (1) Avg. Cooling: Energy Efficiency Ratio (EER) | | | | | | | | |
| (2) Avg. Heating: Coefficient of Performance (COP) | | | | | | | | |

* Original Equipment Manufacturer (OEM)

SCHEDULE 5: ORIGIN OF GEOTHERMAL HEAT PUMPS

Part A: GHP imported during reporting year, by country

| Types of Geothermal Heat Pumps | | | WLHP - used in GHP application | | GWHP & GSHP | | DXHP | | TOTAL - GHP | |
|--------------------------------|-----------------------|----------|--------------------------------|----------|-------------|----------|--------|--------------|--------------|--|
| | | Rated | Number | Rated | Number | Rated | Number | Rated | Number | |
| | | Capacity | of GHP | Capacity | of GHP | Capacity | of GHP | Capacity | of GHP | |
| | | in Tons | Units | in Tons | Units | in Tons | Units | in Tons | Units | |
| | | (c) | (d) | (e) | (f) | (g) | (h) | (Sum) (i) | (Sum) (j) | |
| (a) Country Name | (b) Manufacturer Name | | | | | | | | | |
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| | TOTAL | | | | | | | | | |

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Part B: GHP manufactured in U.S. during reporting year, by state

| Types of Geothermal Heat Pumps | | WLHP - used in GHP application | | GWHP & GSHP | | DXHP | | TOTAL - GHP | |
|--------------------------------|-----------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|--|---|
| | | Rated Capacity in Tons (c) | Number of GHP Units (d) | Rated Capacity in Tons (e) | Number of GHP Units (f) | Rated Capacity in Tons (g) | Number of GHP Units (h) | Rated Capacity in Tons (Sum) (i) | Number of GHP Units (Sum) (j) |
| (a) State/Territory Name | (b) Manufacturer Name | | | | | | | | V/ |
| (0) | (0) | | | | | | | | |
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| | TOTAL | | | | | | | | |

SCHEDULE 6: DESTINATION OF GEOTHERMAL HEAT PUMPS

Part A: Export Shipments (Sales Overseas)

| Types of Geothermal Heat Pumps | | WLHP - used in GHP application | | GWHP & GSHP | | DXHP | | TOTAL - GHP | |
|--------------------------------|-------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|--|---|
| | | Rated Capacity in Tons (c) | Number of GHP Units (d) | Rated Capacity in Tons (e) | Number of GHP Units (f) | Rated Capacity in Tons (g) | Number of GHP Units (h) | Rated Capacity in Tons (Sum) (i) | Number of GHP Units (Sum) (j) |
| (a) Country Name | (b) | | | | | | | | |
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Part B: U.S. Shipments (sales within U.S. excluding sales for resale) by State, Sector, and End Use

Note: Please complete 6.B. for each and every state collectors are shipped to within the United States. You may want to make copies of the blank 6.B. page before beginning this section.

(a) State: Please indicate the final destination of the shipments by entering the two letter U.S. Postal Service abbreviation of the Destination State. Complete a separate Schedule 6, Part B for each State/Territory, and Total (U.S. Shipments).

| Types of Geothermal Heat Pumps | | WLHP - used in GHP application | | GWHP & GSHP | | DXHP | | TOTAL - GHP | |
|---|----------------------------------|-----------------------------------|------------------------|------------------------------|------------------------|------------------------------|------------------------|------------------------------|---------------------------------|
| U.S. Shipments (sales within U.S. excluding sales for resale) by State, Sector, and End Use | | Rated Capacity in Tons | Number of GHP Units | Rated Capacity in Tons | Number of GHP Units | Rated Capacity in Tons | Number of GHP Units | Rated Capacity in Tons | Number of GHP Units (Sum) |
| (a) Sector | (b) End Use | | | | | | | (Sum) | . , |
| (1) | (1) Hot Water Only | | | | | | | | |
| Résidential | (2) Pool Heating Only | | | | | | | | |
| | (3) Space Heating/Cooling Only | | | | | | | | |
| | (4) Process Heating/Cooling Only | | | | | | | | |
| | (5) Multiple Uses (1 - 4 above) | | | | | | | | |
| | (6) Electricity Generation | | | | | | | | |
| | (7) Total (1) | | | | | | | | |
| (2) | (1) Hot Water Only | | | | | | | | |
| Commercial | (2) Pool Heating Only | | | | | | | | |
| | (3) Space Heating/Cooling Only | | | | | | | | |
| | (4) Process Heating/Cooling Only | | | | | | | | |
| | (5) Multiple Uses (1 - 4 above) | | | | | | | | |
| | (6) Electricity Generation | | | | | | | | |
| | (7) Total (2) | | | | | | | | |
| (3) | (1) Hot Water Only | | | | | | | | |
| Industrial | (2) Pool Heating Only | | | | | | | | |
| | (3) Space Heating/Cooling Only | | | | | | | | |
| | (4) Process Heating/Cooling Only | | | | | | | | |
| | (5) Multiple Uses (1 - 4 above) | | | | | | | | |
| | (6) Electricity Generation | | | | | | | | |
| | (7) Total (3) | | | | | | | | |
| (4) | (1) Hot Water Only | | | | | | | | |
| Electric Power | (2) Pool Heating Only | | | | | | | | |
| | (3) Space Heating/Cooling Only | | | | | | | | |
| | (4) Process Heating/Cooling Only | | | | | | | | |
| | (5) Multiple Uses (1 - 4 above) | | | | | | | | |
| | (6) Electricity Generation | | | | | | | | |
| | (7) Total (4) | | | | | | | | |
| | Total (Sum of Totals 1 -4) | | | | | | | | |

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SCHEDULE 7: COMMENTS

Enter comments regarding this report.