

This is the base year, this contract has a 4 year extension potential
PROGRAM 1064-S TERM: Date of Award THROUGH FEBRUARY 28, 2011
TITLE: Analog Stored Media Converted to Digital Stored Media

VHS, Video Storage Media Converted to Digital Storage Media											
ITEM NO. & DESCRIPTION	BASIS OF AWARD	Computer Prompt & Caption Rockville, MD		DuArt, Inc. New York, NY		Isomedia Fremont, CA		Limelight Portland, OR		Video Transfer, Inc. Rockville, MD	
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. COMPLETE PRODUCT:											
(a) Encoding for lossless conversion to DVD.											
(1) VHS tapes, cost per hour.....	57	8.00	456.00	165.79	9450.03	150.00	8550.00	15.00	855.00	38.00	2166.00
(2) Beta tapes, cost per hour.....	79	8.00	632.00	165.79	13097.41	160.00	12640.00	15.00	1185.00	38.00	3002.00
(b) Encoding for best lossy conversion to DVD.											
(1) VHS tapes, cost per hour.....	85	8.00	680.00	165.79	14092.15	250.00	21250.00	50.00	4250.00	38.00	3230.00
(2) Beta tapes, cost per hour.....	118	8.00	944.00	165.79	19563.22	260.00	30680.00	50.00	5900.00	38.00	4484.00
(c) Transcribe in English for closed captions.											
(1) VHS tapes, cost per minute.....	8520	6.00	51120.00	5.5260	47081.52	3.50	29820.00	4.75	40470.00	12.00	102240.00
(2) Beta tapes, cost per minute.....	11820	6.00	70920.00	5.5260	65317.32	3.50	41370.00	4.75	56145.00	12.00	141840.00
(3) DVD disks, cost per minute.....	2700	6.00	16200.00	5.5260	14920.20	3.50	9450.00	4.75	12825.00	12.00	32400.00
(d) Transcribe in English for open captions.											
(1) VHS tapes, cost per minute.....	2556	6.00	15336.00	5.5260	14124.46	3.50	8946.00	4.75	12141.00	12.00	30672.00
(2) Beta tapes, cost per minute.....	3546	6.00	21276.00	5.5260	19595.20	3.50	12411.00	4.75	16843.50	12.00	42552.00
(3) DVD disks, cost per minute.....	810	6.00	4860.00	5.5260	4476.06	3.50	2835.00	4.75	3847.50	12.00	9720.00
(e) Printing the DVD disk in black ink. The cost must include any make- ready, printing, and the cost of the DVD disk. Cost per disk.....	207	1.00	207.00	1.105	228.74	5.00	1035.00	N/C		N/C	
II. ADDITIONAL MATERIALS AND SERVICES:											
(a) Standard clear plastic jewel cases for single disks. Cost will include inserting the disk. Cost per jewel case.....	83	0.30	24.90	0.0387	3.21	0.28	23.24	N/C		N/C	
(b) Standard clear plastic slim-line cases for single disks. Cost will include inserting the disk. Cost per slim-line case.....	83	0.30	24.90	0.0276	2.29	0.25	20.75	N/C		N/C	
(c) Standard size Tyvek disk envelope. Cost must include inserting the disk. Cost per disk.....	41	0.10	4.10	0.166	6.81	0.15	6.15	N/C		N/C	
CONTRACTOR TOTALS			\$182,684.90		\$221,958.61		\$179,037.14		\$154,462.00		\$372,306.00
DISCOUNT		NET		5.00%	\$11,097.93	2.00%	\$3,580.74	NET		2.00%	\$7,446.12
DISCOUNTED TOTALS		30 days	\$182,684.90	20 days	\$210,860.68	20 days	\$175,456.40	30 days	\$154,462.00	30 days	\$364,859.88

Review by: _____

