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 October 2006

Quick General Reference Tariff Table Relating to Downloads and On-demand Streaming

Note: those countries and tariffs that appear in bold in the table below are have set by the government or through legal proceedings or agreed between publishers/authors and record companies.

Country	Downloads		On demand streaming	
	Mechanical licence	Performance licence	Mechanical licence	Performance licence
Argentina	10% of the public retail price (excluding VAT), subscription fee, advertising income or other invoicing system. Minimum amount of ARS \$0.10 per work/fragment.		10% of gross revenue (excluding VAT) coming from subscription fee, advertising income or other invoicing system with a monthly minimum according to the following scale: 1 to 5,000 monthly visitors: ARS\$25. 5,001 to 10,000 monthly visitors: ARS\$50. 10,001 to 50,000 monthly visitors ARS\$250. More than 50,000 monthly visitors: ARS\$500.	
Australia	8% of sale price (inclusive of Goods & Service Tax). Minimum of Aus\$ 0.132 per download sold.		8.25% (inc. GST) x Licensee's Gross Revenue subject to a minimum fee.	
Austria	Austro Mechana 10%.	AKM 5%.		Commercial websites: Up to 300 hits per month: EUR 7.28.

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	Minimum of Euro 0.84.	Minimum of Euro 0.42.		<p>Up to 1000 hits per month: EUR 21.8.</p> <p>For every further 1000 hits per month: EUR 21.8.</p> <p>Non commercial websites: Up to 300 hits per month: EUR 36.34.</p> <p>Up to 1000 hits per month: EUR 72.67.</p> <p>Up to 5000 hits per month: EUR 218.00.</p> <p>Up to 10.000 hits per month: EUR 363.36.</p> <p>Over 10,000 hits per month: Individual contract.</p>
Belgium	12% of gross sales revenue. Minimum of EUR 0.15 per		Monthly tariff for commercial site:	

	work downloaded.		<p>Up to 15 seconds of music – EUR 24.79.</p> <p>Up to 30 seconds of music – EUR 44.62.</p> <p>Up to 1 hour of music – EUR 86.76.</p> <p>Each additional hour of music –EUR 39.66.</p> <p>Monthly tariff for non- commercial site: Up to 15 seconds of music EUR 12.39.</p> <p>Up to 30 seconds of music – EUR 24.79.</p> <p>Up to 1 hour of music – EUR 43.38.</p> <p>Each additional hour of music –EUR 19.83.</p>	4% of gross revenue derived from subscription to
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Brazil	12% of end-user price with a discount of 16.66% giving net rate of 10% of end-user price. Minimum of R\$ 1.82 (i.e. US\$ 0.84).	streaming services and advertising specifically related to those services.	
Bulgaria	No tariff.	No tariff.	No tariff.
Canada	No tariff.	No tariff.	10% of gross revenues with a minimum of C\$ 0.25 per subscriber.
Croatia	No tariff.	No tariff.	No tariff.
Czech Republic	No tariff.	No tariff.	No tariff.
Denmark	12% of end-consumer price (excluding VAT). Minimum of EUR 0.10.		Live internet radio - DKK1,000 per month. Concerts - DKK 200.00 per concert per day. Maximum of DKK1,000 per concert per month.

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			<p>Other uses of music – Up to 10 minutes of music per month = DKK 100.00 per month.</p> <p>More than 10 minutes of music per month (maximum of 90 minutes) = DKK 1,000 per month.</p>
Estonia	No tariff.	No tariff.	
Finland	<p>Single downloads:</p> <p>12% of end-consumer price (excl. VAT). Minimum of EUR 0.10.</p> <p>But there is a temporary introductory rate (checked every 6 months) of 8% of end-consumer price and minimum of EUR 0.07.</p> <p>Album downloads:</p> <p>8% of end-consumer price (excl. VAT) up to a maximum of 15 tracks/72 minutes. No minima (fee/track).</p>	<p>12% of joint cumulative income of website.</p> <p>Minimum of EUR 100 per month.</p>	

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France	12% of price paid by public with a reduction to 8% (on a provisory basis). Minimum of EUR 0.07 per title downloaded or EUR 0.7 per album downloaded. If site makes available pre-listening audio files, a minimum of EUR 100 per month.	12% of price paid by public with a reduction to 8% (on a provisory basis). Minimum of EUR 0.07 per title downloaded or EUR 0.7 per album downloaded. If site makes available pre-listening audio files, a minimum of EUR 100 per month.		
Germany	12.5% of price that end user pays for period from 1 January 2006 to 31 December 2006. Minimum of EUR 0.15. 15% of price that end user pays for period from 1 January 2007. Minimum of EUR 0.175.	12.5% of price that end user pays for period from 1 January 2006 to 31 December 2006. Minimum of EUR 0.15. 15% of price that end user pays for period from 1 January 2007. Minimum of EUR 0.125.		
Hong Kong	8% of retail price.	No tariff.		
India	No tariff.	No tariff.	Up to 300 = Rs 2.50.	Up to 300 = Rs. 5.00.

			<p>1-500 = Rs. 2.50. 501-1000 = Rs. 2.50. 1001-1500 = Rs. 2.50. 1501-2500 = Rs. 2.50 More than 2501 = Rs. 2.50</p>	<p>301-500 = Rs. 4.50. 501-1000 = Rs. 4.00. 1001-1500 = Rs. 3.50. 1501-2500 = Rs. 3.00 More than 2501 = Rs. 2.50</p>
Italy	<p>7% free download or free streaming with a minimum fee of EUR 258.00.</p> <p>12% of revenues on any single work downloaded or streamed with a minimum fee of EUR 0.20.</p> <p>A 9% royalty has been fixed for subscription model as an experimental rate. With a cost reduction of 20% on the 7% and 12% rate and a 50% reduction on the minimum fee.</p>	<p>7% free download or free streaming with a minimum fee of EUR 258.00.</p> <p>12% of revenues on any single work downloaded or streamed with a minimum fee of EUR 0.20 and with a minimum fee of EUR 258.00.</p>		
Japan	<p>7.7% of information service charge (i.e. charges (excluding consumption tax, regardless whether this is referred to as content usage fees, membership fees etc.) payable usually by the received as compensation for use of the interactive transmission).</p> <p>Minimum of JPY 7.7/work/request. Minimum of JPY 5,000 for monthly payment.</p>	<p>4.5% of information service charge (i.e. charges (excluding consumption tax, regardless whether this is referred to as content usage fees, membership fees etc.) payable usually by the received as compensation for use of the interactive transmission).</p> <p>Minimum of JPY 4.5/work/request. Minimum of JPY 5,000 for monthly payment.</p>		

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Malaysia	8% of retail price.		8% of retail price.		
Mexico	8% of retail price (excluding taxes).		No tariff.		
Netherlands	8% of consumer price (excluding VAT). Minimum of EUR 0.06 per track.		8% of consumer price (excluding VAT). Minimum of EUR 0.06 per track.		
Norway	12% of consumer price. Minimum of NOK 0.80 per download up to 5 minutes with NOK 0.05 per minute thereafter.		12% of consumer price. Minimum of NOK 0.25 per streamed track up to 5 minutes and NOK 0.05 per minute thereafter.		
Peru	No tariff.	No tariff.	No tariff.	No tariff.	No tariff.
Philippines	10% of PPD (deal with local publishers only)				
Poland	No tariff.	No tariff.	No tariff.	No tariff.	No tariff.

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Romania	No tariff.	No tariff.	No tariff.	No tariff.
Russian Federation	No tariff.	No tariff.	No tariff.	No tariff.
Singapore	12% of retail price.		12% of retail price.	
Slovak Republic	10 % of gross revenues (excluding VAT). Minimum of 1 SKK/download.		10% of gross revenues (excluding VAT) for 100% music 8% of gross revenues (excluding VAT) for streaming internet radio or music and words. 3% of gross revenues (excluding VAT) for streaming background music.	
Slovenia	No tariff.		EUR 0.08 per listener per track. Minimum of EUR 525 per year.	
South Korea	(a) For permanent downloads		Whichever is higher between:	

	<p>Whichever is higher between:</p> <p>Set retail price of 45 KRW x number of downloadsΔ x administrative rateΠ</p> <p>Or</p> <p>Gross revenueα x 9% x administrative rate</p> <p>(b) For P2P services</p> <p>Whichever is higher between:</p> <p>Set retail price of 50 KRW x number of downloadsΔ x administrative rateΠ</p> <p>Or</p> <p>Gross revenueα x 10% x administrative rate</p> <p>(c) For dual delivery service</p> <p>Whichever is the higher between:</p> <p>Set monthly fee of 200 KRW x number of subscribers x administrative rateΠ</p>	<p>Set monthly fee of 150 KRW x number of subscribers + x administrative fee</p> <p>Or</p> <p>Gross revenue x 5% x administrative rate</p>
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	<p>Or</p> <p>Gross revenues x 8.2% x administrative rate</p> <p>II Administrative rate means the number of musical compositions that are administered by KOMCA divided by the number of musical compositions made available on the site. This rate is usually around 97%.</p> <p>xGross revenue means all earnings including advertisement and other income including service fee incomes from downloads. However, advertisement and other incomes are calculated in proportion to the amount of music on the site. Where there is no revenue the rate is decided by separate agreement with KOMCA.</p>		
<p>Spain</p>	<p>For 2006 – 9% of gross revenues with a minimum of EUR 0.0735.</p> <p>For 2007 – 10% of gross revenues with a minimum of EUR 0.077.</p> <p>For 2008 – 11% of gross revenues with a minimum of EUR 0.081.</p> <p>For 2009 – 12% of gross revenues with a minimum of EUR 0.085.</p>		<p>For 2006 – 7% of gross revenues.</p> <p>For 2007 8% of gross revenues.</p> <p>For 2008 – 9% of gross revenues.</p> <p>For 2009 – 10% of gross revenues.</p>

			<p>SCAE charges: the following minimum fees:</p> <p>Commercial websites fees of:</p> <p>EUR 259.25 for up to 100,000 visitors per month.</p> <p>EUR 414.80 for more than 100,000 visitors per month.</p> <p>Non-commercial websites fees of:</p> <p>EUR 51.85 for up to 25,000 visitors per month.</p> <p>EUR 103.70 for between 25,001 and 100,000 visitors per month.</p> <p>EUR 259.25 for more than 100,000 visitors per month.</p>
Sweden	12% of retail price	10% of gross revenue (excluding VAT).	

	(excluding VAT). Minimum of EUR 0.10 per download (excluding VAT).			
Switzerland	CHF 1.25 per minute of music uploaded. 10 % of retail price for download of sound file. The minimum rate in general is CHF 0.75 per work (even where there is no retail price).	(i) Free service. 1-15 users = CHF 12.50 per month. 16-30 users = CHF 20.00 per month. 31-60 users = CHF 30.00 per month. For each additional user the fee is CHF 10.00 per month. (ii) Where service is not free of charge. 1-5 user = CHF 12.50 per month. 6-10 users = CHF 25.00 per month. 11-20 users = CHF 40.00 per month. 21-30 users = CHF 55.00 per month. 31-60 users = CHF 80.00	CHF 1.25 per minute for upload of sound file.	Monthly fee of CHF 12.50 for each track - providing that 15 users are able to access the sound file at the same time.

		per month. For each additional user the fee is CHF 25.00 per month.	
Taiwán			No tariff.
Thailand	8% of retail price.		6.25% of gross revenue.
United Kingdom	8% of gross revenue (less VAT).		8% of gross revenue (less VAT).
United States of America	<p>US\$ 0.091</p> <p>Or</p> <p>US\$0.0175 per minute of playing time or fraction thereof whichever is over 5 minutes.</p> <p>E.g. 5.01 to 6.00 = US\$0.105 (6 x US\$0.0175 = US\$0.105) 6.01 to 7.00 = US\$0.1225 (7 x US\$ 0.0175 = US\$ 0.1225) 7.01 to 8.00 = US\$.14 (8 x US\$0.0175 = US\$0.14)</p>	<p>ASCAP</p> <p>Non-interactive</p> <p>Rate A = Whichever is the greater of Internet Site Revenue x 0.0185 or Number of internet/site sessions x US\$ 0.0006. Minimum annual license fee of US\$ 288.</p> <p>Rate B = Whichever is the greater of Value Attributable to Performances of Music x 0.0276 or Number of Internet/Site Sessions + Number of Music Sessions x US\$ 0.0009. Minimum annual license fee of US\$ 288.</p>	

		<p>Rate C = Whichever is the greater of Value Attributable to Performances of Music x 0.051 or Sessions Attributable to Performances of ASCAP Music x US\$ 0.0016. Minimum annual license fee of US\$ 288.</p> <p>Interactive</p> <p>Rate A = Whichever is the greater of Site/Service Revenue x 0.030 or Number of Site/Service Sessions x 0.0009. Minimum annual license fee of US\$ 340.</p> <p>Rate B = Whichever is the greater of Value Attributable to Performances of Music x 0.0495 or Site/Service Sessions x 0.0014. Minimum annual license fee of US\$ 340.</p> <p>Rate C = Whichever is the greater of Value Attributable to Performances of ASCAP Music x 0.065 or Sessions Attributable to Performances of ASCAP Music x 0.0025. Minimum annual license fee of US\$ 340.</p> <p>BMI</p>
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		Gross Revenue x 1.75% or The greater of (a) Music Area Revenue x 2.5% and (b) Music Page Impressions/1,000 x US\$ 0.12.
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