### **VACCINES**



#### **BUILDING BROAD-BASED SUPPORT FOR HIV VACCINE RESEARCH**

National HIV Vaccine Communications Campaign

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#### **OVERVIEW**

 The Need for an HIV Vaccine Communications Campaign

Overview of Research Findings

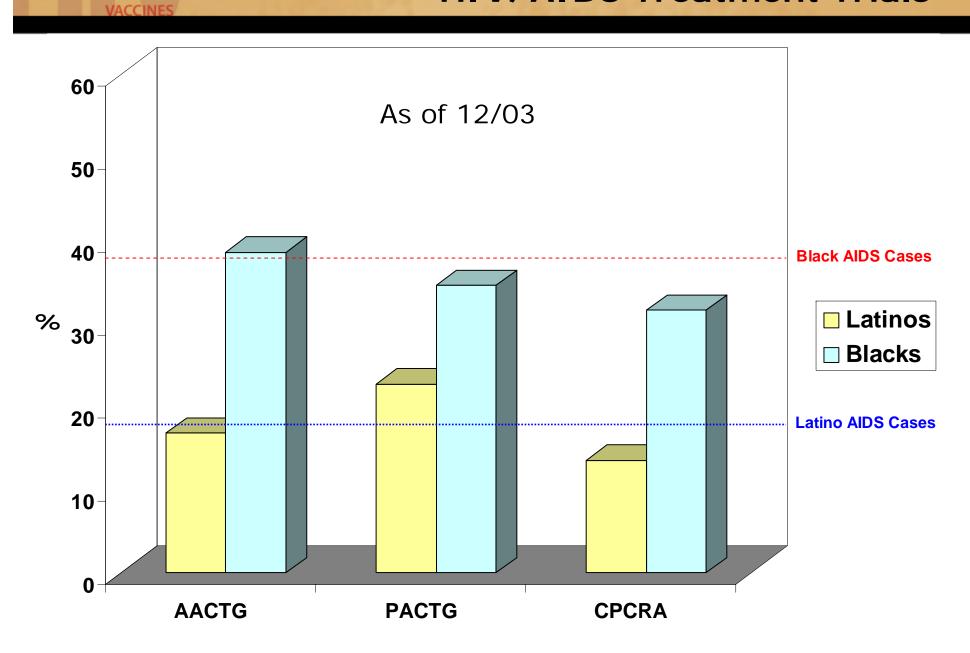
 Overview of Key Campaign Components/Activities

## Campaign Goal

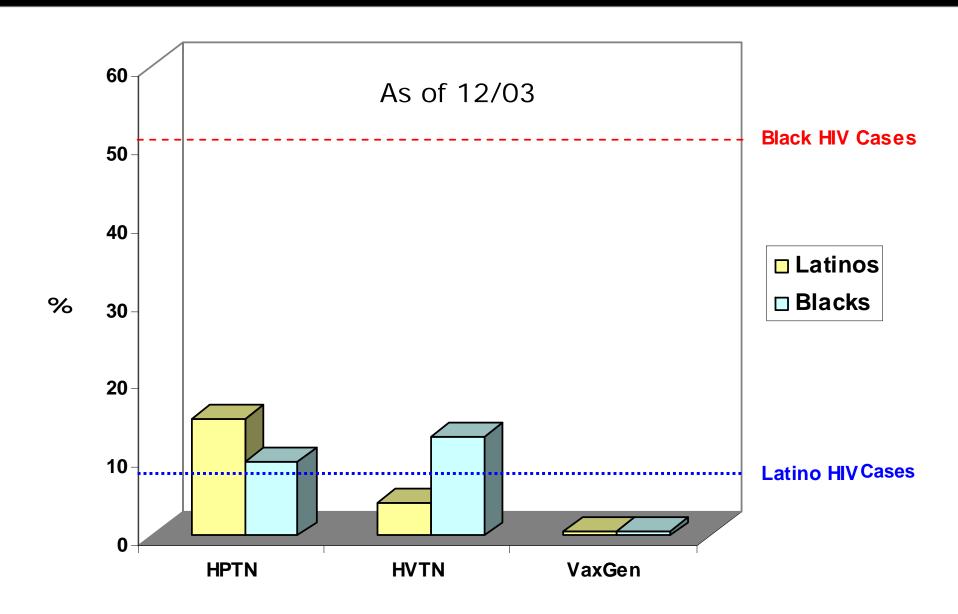
To create a sustainable environment in which HIV affected communities and individuals at higher risk of HIV infection are more aware, educated and supportive of HIV vaccine research.

- In 2002, we anticipated a need for upwards of 10,000 – 20,000 HIV negative individuals to volunteer for federally-sponsored HIV vaccine trials in the next few years.
- In 2002, approximately 4,000 individuals had volunteered to date for all trials.
- Challenge: Create a supportive environment through information dissemination/education in those populations who would be key to volunteer recruitment.

# Black/Latino Participation in HIV/AIDS Treatment Trials



# Black/Latino Participation in HIV Preventive Vaccine Trials



- 28 focus groups centering on how particular populations viewed HIV vaccine research
  - Blacks/African Americans
  - Hispanics/Latinos
  - Men Who Have Sex with Men (MSM)

## Initial Findings

- Universal lack of awareness and understanding across priority populations
- Significant barriers to reaching target audiences
- Commonalities in perceptions and attitudes across audiences

### Initial Findings

- Belief that an HIV vaccine would have to contain a piece of the virus that could cause infection in order to be effective
- An HIV vaccine already exists
- African Americans, especially, held an unfavorable view of government involvement in medical research because of the legacy of Tuskegee

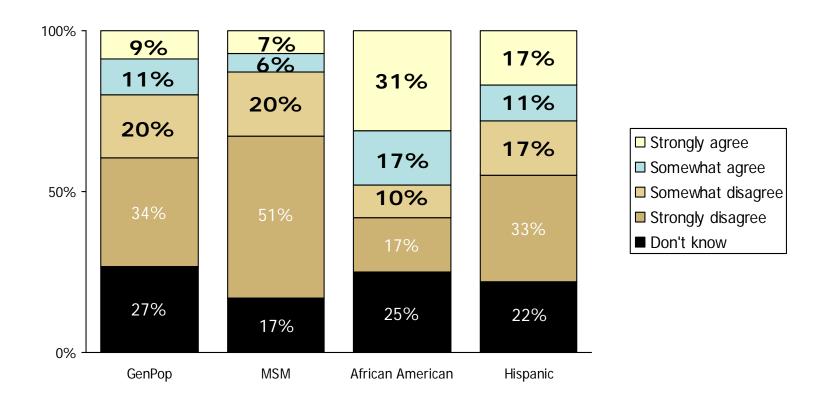
# "Understanding American Attitudes Toward HIV Vaccine Research"

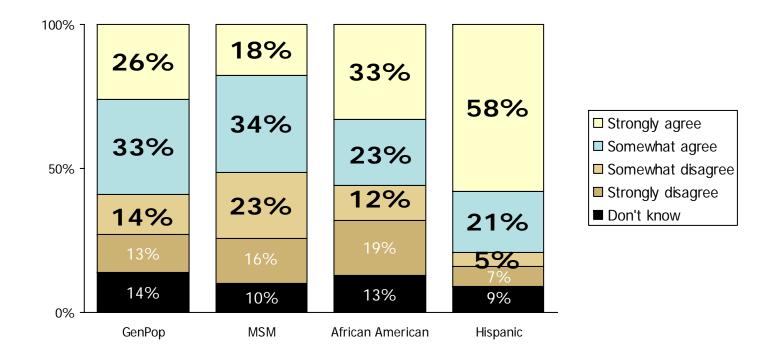
- National and Population Specific Surveys
- 2,000 General Population

In cities with high density minority populations:

- 501 Black/African American
- 501 Hispanics/Latinos
- 500 Men Who Have Sex with Men

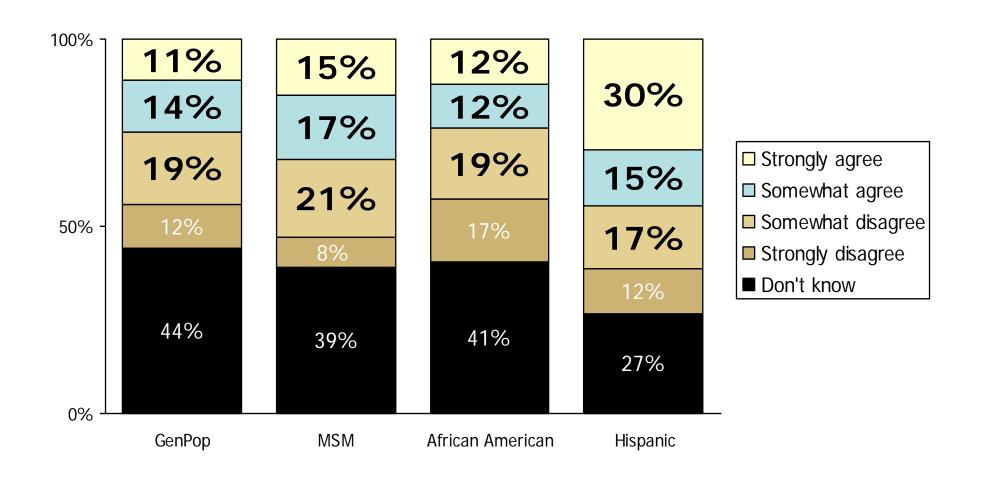
# Tell me whether or not you ... that an HIV vaccine already exists but it is being kept a secret.



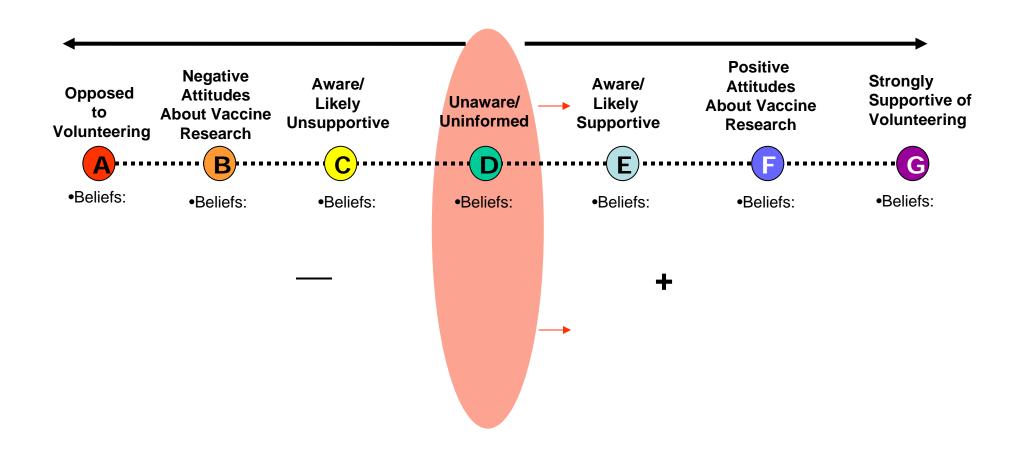


## **Key Findings**

# HIV vaccines being tested today cannot cause infections in those who receive the vaccination



### **Audience Segmentation**



## **Key Messages**

- Currently, there is no HIV vaccine available
- Cannot get HIV from the vaccines being tested
- Only HIV negative individuals can volunteer
- All communities must participate in the search for an HIV preventive vaccine
- An HIV vaccine is the **best hope** for slowing the spread of HIV
- To end the epidemic, we need comprehensive HIV prevention, care/treatment, and research programs

## Components

- Qualitative/Quantitative Research
- Community Education and Outreach Partnership Program (CEOPP)
- HIV Vaccine Awareness Day
- Community Outreach and Development
- Materials Development

#### Community Involvement/Integration

- Campaign Steering Group
- Working Groups (Black, Latino, MSM, Youth, Materials Development)
- Workshops/Conferences
- HBCU Tour
- Black/Latino Media Roundtables
- Community Education Outreach and Partnership Program (CEOPP)

# CEOPP -- Partnerships at the Local Level - 2005

- \$20k to 15 minority focused community-based organizations in U.S. cities where NIH-sponsored HIV vaccine research is occurring.
  - Vaccine 101s
  - Health Fairs

- Community Forums/Roundtables
- HIV Vaccine Awareness Day Activities
- Collaboration/Coordination with Local Vaccine Trial Sites
- Media Events
- Staff Training
- Ongoing Training/Technical Assistance to CEOPP

#### Goals

- Recognize and support volunteers, researchers and others involved in finding a vaccine
- Raise awareness, understanding and support of HIV vaccine research, especially among target audiences

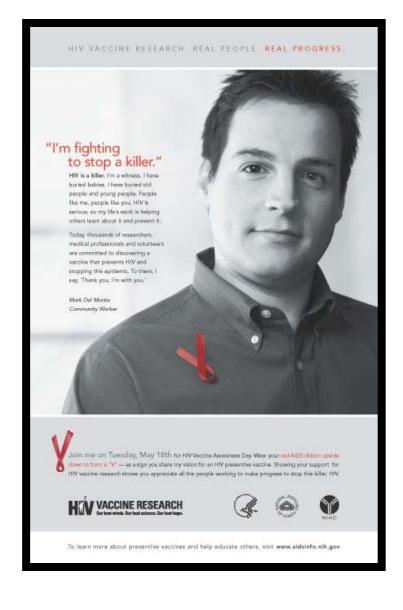
- Forms a "V" for Vaccines and for a Vision of a world without AIDS
- Is novel, eye catching and controversial to the point where people want to read the text in the ad to see why the ribbon is upside down.
- Is a call to action for individuals.

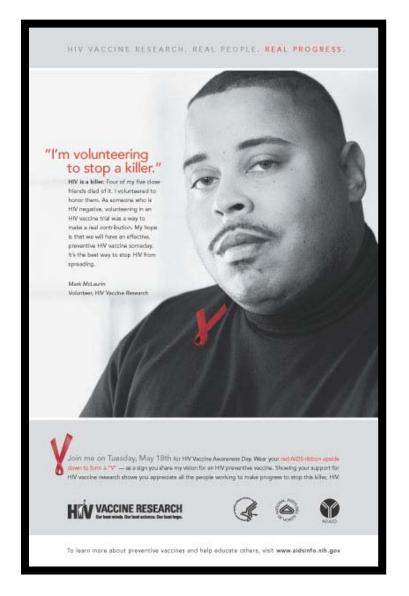


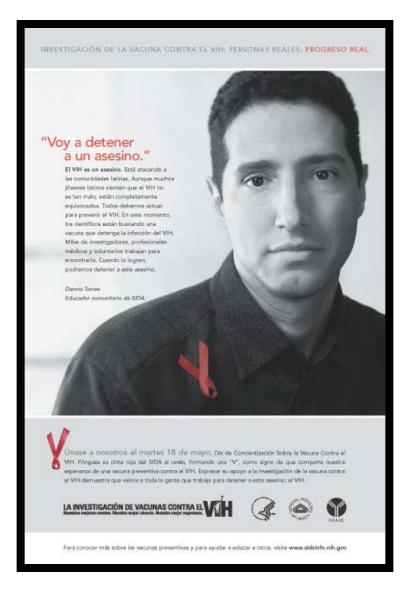
## "Faces" Concept

- Put a real face on vaccine research
- Feature real volunteers, nurses, researchers, community educators, and others involved in vaccine research with personalized messages.
- Ensure target communities are represented in ads.
- Reinforce Tagline:
  Real People, Real Progress











728x90 Mark McLaurin

"I'm volunteering to stop a killer."



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HIV VACCINE RESEARCH. HOPE FOR THE FUTURE.









LEARN MORE

#### Click Rates for Internet Ads

Site	Impressions	Clicks	Click Rate
Yahoo!	4.246 m	9,640	0.23%
Gay.com & Planet Out	826k	9,737	1.18%
Black Planet	2.16 m	4,980	0.24%
MeGente	1.60 m	1,495	0.10%
Total	8,789m	25.9k	0.29%

### HIV Vaccine Awareness Day, 2004

Wear Red AIDS Ribbon Upside Down; Talk to Others About the Need for a Vaccine. **Action Step:** 

Partners: +/- 400 CBOs, national organizations

**Media Impressions:** 126m

VACCINES

 Print ads 8.1m Radio spots: 84.1m Internet: 8.7m • Earned: 25.1m

- **CEOPP Partners and HVTN Activities**
- HHS/NIH/NIAID Statements (English/Spanish)
- Coordination with Other HHS Agencies: OMH/OS; OHAP/OS, CDC, HRSA



#### **VACCINES**



**BUILDING BROAD-BASED SUPPORT FOR HIV VACCINE RESEARCH** 

**HIV Vaccines 101** 

#### **HIV VACCINES 101**

Definitions

- Why A Vaccine is Needed
- Prevention Approaches
- Definition of Vaccines
- Preventive Versus
  Therapeutic Vaccines
- History of Vaccine Development
- Stages of Vaccine Development/How Clinical Trials Work (PI, II, III)
- Safety Concerns

- Issues in Research (Tuskegee, Social Harms, etc.)
- How To Tell if a Vaccine Works
- Who Participates in Trials (Why/Why Not)
- Who is Eligible to Participate
- Community Participation
- How They Can Help
- Contact Information

# **Materials Development**

#### Current materials:

- Brochures (English and Spanish)
- Audience-specific fact sheets
- HVAD Tool Kit
- Vaccine 101 CD
- Vaccine Q and A
- Web site
- Palm Cards



VACCINES

A Abstinence

B Be Faithful

**C** Condoms

and now:

V Vaccines

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