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$\%$ach year，the Labor Market Infor－ tion（LMI）Department con－
ducts an occupational wage survey of businesses across the state．This survey is done in cooperation with the U．S．Depart－ ment of Labor，Bureau of Labor Statistics． The data from that survey are then input into special software which produces long term projections of occupational needs for various areas of the state．Complete results of this survey are published at our agency website （cited throughout this publication）．One significant output of this process is a count of annual demand for workers by specific occupation．Occupations in Demand takes a look at this annual demand，which includes both new and replacement workers，to high－ light those occupations with the highest need for workers．Various tables show selected occupations sorted by annual need，by aver－ age wages paid，and by job zone．Job zones
are an indication of how much experience， education or training are needed to qualify for that particular occupation．The final table in the series highlights those jobs which LMI staff view as the＂hottest＂occupations across the state．These were found by a combination of annual demand and wages paid，a process explained in further detail within that sec－ tion．It is hoped that the data contained in this publication will be helpful for job seekers，training providers，public officials and economic developers across Mississippi． Should you require further information or need assistance in interpreting the informa－ tion found within，please contact the LMI Department for guidance．

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SOC Code - Standard Occupational Classification code, an occupational classification system devised by the U.S. Department of Labor with input from the states. It is the federal standard, and should be used by all state and federal agencies dealing with occupational data.

Occupational Title - The standard title assigned to a specific occupation under SOC.

Annual Demand - The projected number of workers needed on an annual basis for the years 2008 through 2018, as determined by the occupational projections data. It includes both new workers and replacements for those who leave or change occupations.

Average Wage - An estimate of average hourly or annual earnings for all workers within a specific occupation regardless of experience level. This should be viewed as an estimate of potential earnings rather than as an entry level wage for the inexperienced worker. Certain salaried occupations, such as teachers, are generally paid a monthly or annual salary and may not show an hourly wage estimate.

Entry Level Wage - An estimate of average hourly or annual earnings for the new or inexperienced worker within a specific occupation. These are wages which a person just starting out in an occupation could reasonably expect to earn. Certain salaried occupations may not show an hourly wage estimate.

Job Zone - These indicate the most common level of education, training, and/or experience required to perform the job and come from the $\mathrm{O}^{*}$ Net system developed by the U.S. Department of Labor. The higher the number, the more education, training or other preparation is required.

## 

解is estimated that roughly 49,375 and replacement workers will be needed on an annual basis over the next several years. The distribution of this demand across the various occupational sectors is somewhat irregular, with a handful of sectors dominating the overall needs. Anticipated earnings across the various job groups are also quite varied and worthy of further analysis. Among the 22 occupational sectors, the largest annual demands should be found in the areas of Sales \& Related and Office \& Administrative Support. However, in both cases, the expected annual wages for jobs in those sectors will generally be below average. The fewest number of new and replacement workers can be expected in Legal occupations, but those should have the second highest earnings potential.

Management occupations may perhaps be considered the "hottest" sector, with above average demand and average annual earnings of $\$ 76,566$ to lead all sectors. Other occupational sectors with above average demand for workers that also have above average wage potential include Education, Training \& Library and Healthcare Practitioners \& Technical occupations.

Several other sectors with high demand for workers show below average wage rates. Some of the sectors with the least need for workers are listed among the highest paying sectors. There should be enough opportunity for employment for incoming workers, provided that wages are not a major concern.



| SOC <br> Code | Occupational Sector | Annual Demand | Entry Level Wage |  | Average Wage |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Hourly | Annual | Hourly | Annual |
|  | Total, All Occupations | 49,375 | \$8.18 | \$17,015 | \$16.24 | \$33,770 |
| 11-0000 | Management Occupations | 2,055 | \$18.49 | \$38,467 | \$36.81 | \$76,566 |
| 13-0000 | Business and Financial Operations Occupations | 1,170 | \$14.75 | \$30,678 | \$24.73 | \$51,447 |
| 15-0000 | Computer and Mathematical Occupations | 440 | \$15.59 | \$32,433 | \$26.71 | \$55,561 |
| 17-0000 | Architecture and Engineering Occupations | 680 | \$17.20 | \$35,774 | \$29.28 | \$60,911 |
| 19-0000 | Life, Physical, and Social Science Occupations | 400 | \$14.95 | \$31,089 | \$26.68 | \$55,490 |
| 21-0000 | Community and Social Services Occupations | 1,075 | \$11.47 | \$23,865 | \$17.62 | \$36,658 |
| 23-0000 | Legal Occupations | 305 | \$13.81 | \$28,729 | \$30.82 | \$64,114 |
| 25-0000 | Education, Training, and Library Occupations | 3,795 | \$9.29 | \$19,327 | \$18.55 | \$38,592 |
| 27-0000 | Arts, Design, Entertainment, Sports, and Media Occupations | 755 | \$9.70 | \$20,182 | \$19.03 | \$39,575 |
| 29-0000 | Healthcare Practitioners and Technical Occupations | 3,490 | \$13.87 | \$28,849 | \$28.00 | \$58,247 |
| 31-0000 | Healthcare Support Occupations | 1,415 | \$8.09 | \$16,833 | \$10.44 | \$21,708 |
| 33-0000 | Protective Service Occupations | 1,535 | \$8.57 | \$17,834 | \$13.86 | \$28,824 |
| 35-0000 | Food Preparation and Serving-Related Occupations | 5,155 | \$7.34 | \$15,266 | \$8.72 | \$18,141 |
| 37-0000 | Building and Grounds Cleaning and Maintenance Occupations | 1,495 | \$7.51 | \$15,620 | \$9.80 | \$20,390 |
| 39-0000 | Personal Care and Service Occupations | 1,905 | \$7.33 | \$15,244 | \$10.50 | \$21,846 |
| 41-0000 | Sales and Related Occupations | 6,065 | \$7.49 | \$15,579 | \$12.94 | \$26,917 |
| 43-0000 | Office and Administrative Support Occupations | 6,160 | \$8.88 | \$18,476 | \$13.57 | \$28,236 |
| 45-0000 | Farming, Fishing, and Forestry Occupations | 455 | \$8.06 | \$16,761 | \$12.71 | \$26,442 |
| 47-0000 | Construction and Extraction Occupations | 2,405 | \$10.33 | \$21,480 | \$15.96 | \$33,187 |
| 49-0000 | Installation, Maintenance, and Repair Occupations | 1,945 | \$10.79 | \$22,435 | \$17.34 | \$36,076 |
| 51-0000 | Production Occupations | 3,295 | \$9.01 | \$18,746 | \$14.06 | \$29,238 |
| 53-0000 | Transportation and Material Moving Occupations | 3,390 | \$8.15 | \$16,948 | \$13.80 | \$28,711 |

## 

ooking at the occupations most in demand over the next ten years, he finds a general lack of consistency regarding demand versus wages paid. When the level of preparation required to obtain these jobs is considered, the trend is even more confusing. The jobs expected to require the most new and replacement workers often pay below average wages and require little or no advanced preparation.

Among the top 100 occupations in demand, only about thirty-three can be expected to pay more than the statewide average of $\$ 33,770$ annually. There are some notable exceptions to this general trend, such as Registered Nurses and General \& Operations Managers. Both of these require substantial education or experience and pay well above the statewide average.

Among the top twenty occupations in demand, other occupations that have above average wages are Truck Drivers, Heavy \& Tractor Trailer; Elementary School Teachers, Except Special Education; Licensed Practical and Licensed Vocational Nurses and Secondary School Teachers, Except Special and Vocational Education.

A look at the level of preparation required reveals that nearly sixty percent of the top 100 occupations will require little or no formal training (Job Zones 1 and 2). Slightly more than thirty-three percent of them will require moderate to long term preparation (Job Zones 3 and 4). Only eight of the Top 100 Annual Demand Occupations are in the Job Zone 5 category that requires extensive education and/or experience.



| Rank | SOC <br> Code | Occupational Title | Annual Demand | Entry Level Wage |  | Average Wage |  | $\begin{gathered} \text { Job } \\ \text { Zone } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Hourly | Annual | Hourly | Annual |  |
| $\cdots$ | 41-2011 | Cashiers | 2,500 | \$7.19 | \$14,962 | \$8.34 | \$17,357 | 1 |
| - | 41-2031 | Retail Salespersons | 1,645 | \$7.59 | \$15,787 | \$11.16 | \$23,216 | 2 |
| $\checkmark$ | 29-1111 | Registered Nurses | 1,360 | \$20.44 | \$42,510 | \$27.93 | \$58,097 | 4 |
| $\checkmark$ | 35-3031 | Waiters and Waitresses | 1,070 | \$7.30 | \$15,184 | \$7.83 | \$16,295 | 1 |
| X | 53-3032 | Truck Drivers, Heavy and Tractor-Trailer | 900 | \$11.93 | \$24,809 | \$17.92 | \$37,267 | 2 |
| * | 53-7062 | Laborers and Freight, Stock, and Material Movers, Hand | 895 | \$7.86 | \$16,358 | \$10.46 | \$21,765 | 1 |
| $x$ | 41-1011 | First-Line Supervisors/Managers of Retail Sales Workers | 805 | \$10.27 | \$21,355 | \$16.10 | \$33,482 | 2 |
| $x$ | 35-2021 | Food Preparation Workers | 770 | \$7.34 | \$15,258 | \$8.10 | \$16,848 | 1 |
| 4 | 43-4051 | Customer Service Representatives | 695 | \$9.45 | \$19,647 | \$13.06 | \$27,170 | 2 |
| (6) | 43-6014 | Secretaries, Except Legal, Medical, and Executive | 665 | \$9.09 | \$18,913 | \$12.39 | \$25,777 | 2 |
| Cos | 25-2021 | Elementary School Teachers, Except Special Education | 660 | N.A. | \$32,777 | N.A. | \$41,771 | 4 |
| cos | 25-9041 | Teacher Assistants | 660 | N.A. | \$15,309 | N.A. | \$16,719 | 3 |
| $\infty$ | 31-1012 | Nursing Aides, Orderlies, and Attendants | 650 | \$7.96 | \$16,549 | \$9.52 | \$19,800 | 2 |
| $\cdots$ | 43-5081 | Stock Clerks and Order Fillers | 645 | \$7.72 | \$16,063 | \$10.30 | \$21,426 | 2 |
| cox | 29-2061 | Licensed Practical and Licensed Vocational Nurses | 610 | \$13.34 | \$27,756 | \$16.76 | \$34,861 | 3 |
| c | 25-2031 | Secondary School Teachers, Except Special and Vocational Education | 605 | N.A. | \$31,637 | N.A. | \$42,125 | 4 |
| c | 35-3022 | Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 585 | \$7.38 | \$15,341 | \$7.97 | \$16,583 | 1 |
| c $x$ | 39-9011 | Child Care Workers | 560 | \$7.35 | \$15,298 | \$8.15 | \$16,950 | 1 |
| C ${ }^{\text {et }}$ | 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 540 | \$7.53 | \$15,658 | \$9.38 | \$19,501 | 1 |
| $\cdots$ | 35-2011 | Cooks, Fast Food | 525 | \$7.38 | \$15,358 | \$8.15 | \$16,953 | 2 |
| $\infty$ | 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 520 | \$10.88 | \$22,621 | \$15.31 | \$31,842 | 3 |
| $\cdots$ | 11-1021 | General and Operations Managers | 505 | \$22.74 | \$47,294 | \$42.95 | \$89,336 | 4 |
| - $ه$ | 35-3021 | Combined Food Preparation and Serving Workers, Including Fast Food | 485 | \$7.34 | \$15,264 | \$8.09 | \$16,828 | 1 |
| - | 51-2092 | Team Assemblers | 475 | \$9.00 | \$18,716 | \$12.14 | \$25,257 | 1 |
| $0 \cdot x$ | 37-2012 | Maids and Housekeeping Cleaners | 465 | \$7.38 | \$15,343 | \$8.25 | \$17,153 | 1 |



| Rank | $\begin{aligned} & \text { SOC } \\ & \text { Code } \end{aligned}$ | Occupational Title | Annual Demand | Entry Level Wage |  | Average Wage |  | $\begin{gathered} \text { Job } \\ \text { Zone } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Hourly | Annual | Hourly | Annual |  |
| - 0 | 49-9042 | Maintenance and Repair Workers, General | 460 | \$9.88 | \$20,548 | \$14.44 | \$30,029 | 2 |
| -0. | 33-9032 | Security Guards | 455 | \$7.75 | \$16,122 | \$10.04 | \$20,888 | 1 |
| O* | 43-1011 | First-Line Supervisors/Managers of Office and Administrative Support Workers | 450 | \$13.44 | \$27,950 | \$21.29 | \$44,275 | 3 |
| -ot | 25-2022 | Middle School Teachers, Except Special and Vocational Education | 410 | N.A. | \$31,947 | N.A. | \$40,609 | 4 |
| $\checkmark$ | 43-9061 | Office Clerks, General | 410 | \$7.71 | \$16,047 | \$10.77 | \$22,407 | 2 |
| $\checkmark$ | 21-2011 | Clergy | 405 | \$11.90 | \$24,757 | \$17.17 | \$35,718 | 5 |
| $\sqrt{0}$ | 43-4171 | Receptionists and Information Clerks | 385 | \$8.14 | \$16,927 | \$10.52 | \$21,887 | 2 |
| $\checkmark \checkmark$ | 41-4012 | Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 335 | \$14.03 | \$29,189 | \$25.06 | \$52,130 | 2 |
| $\checkmark$ | 35-2014 | Cooks, Restaurant | 330 | \$7.72 | \$16,064 | \$9.65 | \$20,067 | 3 |
| $\sqrt{ } \times$ | 39-3011 | Gaming Dealers | 320 | \$7.24 | \$15,053 | \$9.60 | \$19,968 | 2 |
| $\sqrt{ } \times$ | 51-3022 | Meat, Poultry, and Fish Cutters and Trimmers | 315 | \$8.23 | \$17,112 | \$9.89 | \$20,580 | 1 |
| $\sqrt{ } \times$ | 51-4121 | Welders, Cutters, Solderers, and Brazers | 315 | \$12.41 | \$25,817 | \$17.28 | \$35,932 | 2 |
| $\sqrt{ } \times$ | 43-3071 | Tellers | 305 | \$8.76 | \$18,220 | \$11.06 | \$23,001 | 2 |
| ,4 | 47-1011 | First-Line Supervisors/Managers of Construction Trades and Extraction Workers | 305 | \$16.49 | \$34,304 | \$24.47 | \$50,907 | 4 |
| $\cdots$ | 33-3051 | Police and Sheriff's Patrol Officers | 295 | \$11.31 | \$23,525 | \$15.29 | \$31,802 | 3 |
| $\cdots$ | 35-2012 | Cooks, Institution and Cafeteria | 280 | \$7.39 | \$15,361 | \$8.76 | \$18,220 | 2 |
| No | 47-2061 | Construction Laborers | 275 | \$8.49 | \$17,669 | \$11.37 | \$23,650 | 1 |
| $\checkmark$ | 37-3011 | Landscaping and Groundskeeping Workers | 270 | \$8.02 | \$16,692 | \$10.23 | \$21,269 | 1 |
| $w$ | 53-7051 | Industrial Truck and Tractor Operators | 260 | \$9.90 | \$20,587 | \$12.60 | \$26,208 | 1 |
| vx | 31-1011 | Home Health Aides | 255 | \$7.66 | \$15,925 | \$9.23 | \$19,203 | 1 |
| dx | 47-2152 | Plumbers, Pipefitters, and Steamfitters | 250 | \$12.01 | \$24,980 | \$17.25 | \$35,880 | 3 |
| $x$ | 47-2111 | Electricians | 245 | \$14.07 | \$29,261 | \$19.80 | \$41,176 | 3 |
| dx | 53-3033 | Truck Drivers, Light or Delivery Services | 245 | \$8.34 | \$17,353 | \$13.12 | \$27,297 | 1 |
| 年 | 33-3012 | Correctional Officers and Jailers | 235 | \$9.60 | \$19,958 | \$13.46 | \$27,999 | 2 |
| X ${ }^{\text {d }}$ | 35-1012 | First-Line Supervisors/Managers of Food Preparation and Serving Workers | 230 | \$9.37 | \$19,485 | \$13.16 | \$27,377 | 3 |



| Rank | SOC <br> Code | Occupational Title | Annual <br> Demand | Entry Level Wage |  | Average Wage |  | $\begin{gathered} \text { Job } \\ \text { Zone } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Hourly | Annual | Hourly | Annual |  |
| $\chi \propto$ | 13-2011 | Accountants and Auditors | 220 | \$17.10 | \$35,565 | \$26.58 | \$55,289 | 4 |
| Xoo | 49-3023 | Automotive Service Technicians and Mechanics | 220 | \$9.51 | \$19,780 | \$14.67 | \$30,504 | 3 |
| $\times$ | 35-9021 | Dishwashers | 215 | \$7.32 | \$15,222 | \$8.04 | \$16,728 | 1 |
| XV | 47-2031 | Carpenters | 210 | \$10.32 | \$21,463 | \$14.31 | \$29,755 | 3 |
| $x \times$ | 35-9031 | Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 195 | \$7.33 | \$15,245 | \$8.47 | \$17,611 | 1 |
| X* | 43-6011 | Executive Secretaries and Administrative Assistants | 190 | \$12.71 | \$26,443 | \$17.38 | \$36,156 | 4 |
| $x x$ | 43-5071 | Shipping, Receiving, and Traffic Clerks | 185 | \$9.51 | \$19,781 | \$13.45 | \$27,967 | 1 |
| XX | 49-1011 | First-Line Supervisors/Managers of Mechanics, Installers, and Repairers | 185 | \$15.97 | \$33,219 | \$24.75 | \$51,471 | 4 |
| Xヶ | 35-9011 | Dining Room and Cafeteria Attendants and Bartender Helpers | 175 | \$7.28 | \$15,151 | \$7.90 | \$16,437 | 1 |
| 3 | 43-4111 | Interviewers, Except Eligibility and Loan | 175 | \$9.49 | \$19,739 | \$12.50 | \$26,009 | 3 |
| W $\rightarrow$ | 23-1011 | Lawyers | 165 | \$16.51 | \$34,351 | \$42.48 | \$88,351 | 5 |
| Sos | 25-2011 | Preschool Teachers, Except Special Education | 165 | \$7.42 | \$15,424 | \$10.85 | \$22,566 | 4 |
| w | 33-2011 | Fire Fighters | 165 | \$10.38 | \$21,598 | \$15.09 | \$31,377 | 3 |
| n | 43-4081 | Hotel, Motel, and Resort Desk Clerks | 165 | \$7.45 | \$15,498 | \$9.06 | \$18,848 | 2 |
| *X | 29-2052 | Pharmacy Technicians | 160 | \$9.08 | \$18,888 | \$11.79 | \$24,518 | 2 |
| * | 39-9021 | Personal and Home Care Aides | 160 | \$7.31 | \$15,214 | \$7.94 | \$16,519 | 2 |
| kx | 51-9198 | Helpers--Production Workers | 155 | \$8.00 | \$16,635 | \$11.10 | \$23,089 | 1 |
| $2 x$ | 47-2073 | Operating Engineers and Other Construction Equipment Operators | 150 | \$11.69 | \$24,322 | \$15.00 | \$31,200 | 3 |
| Wt | 51-3023 | Slaughterers and Meat Packers | 150 | \$8.30 | \$17,256 | \$9.63 | \$20,025 | 2 |
| $\chi$ | 53-3022 | Bus Drivers, School | 150 | \$7.35 | \$15,283 | \$8.79 | \$18,275 | 1 |
| $X \propto$ | 31-1013 | Psychiatric Aides | 145 | \$8.94 | \$18,597 | \$10.50 | \$21,848 | 2 |
| $x \in 0$ | 51-1011 | First-Line Supervisors/Managers of Production and Operating Workers | 145 | \$14.80 | \$30,784 | \$22.72 | \$47,255 | 3 |
| $X \checkmark$ | 21-1021 | Child, Family, and School Social Workers | 135 | \$12.16 | \$25,288 | \$16.59 | \$34,510 | 5 |
| XV | 41-3021 | Insurance Sales Agents | 135 | \$12.32 | \$25,617 | \$24.24 | \$50,409 | 3 |
| XX | 17-2112 | Industrial Engineers | 130 | \$23.44 | \$48,753 | \$31.05 | \$64,574 | 4 |

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| Rank | $\begin{aligned} & \text { SOC } \\ & \text { Code } \end{aligned}$ | Occupational Title | Annual Demand | Entry Level Wage |  | Average Wage |  | $\begin{aligned} & \text { Job } \\ & \text { Zone } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Hourly | Annual | Hourly | Annual |  |
| X | 43-3021 | Billing and Posting Clerks and Machine Operators | 130 | \$10.01 | \$20,828 | \$13.39 | \$27,860 | 3 |
| $x x$ | 25-3021 | Self-Enrichment Education Teachers | 125 | \$9.95 | \$20,701 | \$17.58 | \$36,559 | 3 |
| $x x$ | 35-3011 | Bartenders | 125 | \$7.29 | \$15,160 | \$8.80 | \$18,304 | 2 |
| $X$ - | 45-2092 | Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 125 | \$7.27 | \$15,121 | \$9.55 | \$19,854 | 1 |
| $X$ * | 53-7064 | Packers and Packagers, Hand | 125 | \$7.41 | \$15,406 | \$9.55 | \$19,867 | 1 |
| $X \propto$ | 11-9021 | Construction Managers | 120 | \$19.89 | \$41,371 | \$30.77 | \$64,011 | 4 |
| $x \circ 0$ | 11-9032 | Education Administrators, Elementary and Secondary School | 120 | N.A. | \$55,490 | N.A. | \$69,678 | 5 |
| $X \sqrt{ }$ | 11-1011 | Chief Executives | 120 | \$29.21 | \$60,763 | \$63.41 | \$131,901 | 5 |
| XV | 27-2042 | Musicians and Singers | 120 | \$7.73 | N.A. | \$9.02 | N.A. | 4 |
| XX | 47-2141 | Painters, Construction and Maintenance | 120 | \$10.28 | \$21,383 | \$13.32 | \$27,705 | 4 |
| X | 41-2021 | Counter and Rental Clerks | 115 | \$7.48 | \$15,551 | \$10.89 | \$22,647 | 1 |
| XX | 43-3011 | Bill and Account Collectors | 115 | \$9.76 | \$20,295 | \$13.35 | \$27,768 | 2 |
| XX | 43-5052 | Postal Service Mail Carriers | 115 | \$17.27 | \$35,919 | \$22.44 | \$46,670 | 1 |
| X4 | 45-2021 | Animal Breeders | 115 | \$12.90 | \$26,834 | \$12.90 | \$26,834 | 3 |
| H | 49-9098 | Helpers--Installation, Maintenance, and Repair Workers | 115 | \$8.14 | \$16,928 | \$11.31 | \$23,522 | 2 |
| 4 fco | 53-3031 | Driver/Sales Workers | 115 | \$8.01 | \$16,652 | \$13.29 | \$27,647 | 1 |
| 400 | 15-1041 | Computer Support Specialists | 110 | \$12.26 | \$25,506 | \$18.66 | \$38,808 | 3 |
| 4 | 27-3031 | Public Relations Specialists | 110 | \$13.46 | \$28,007 | \$19.78 | \$41,140 | 4 |
| H | 41-2022 | Parts Salespersons | 110 | \$8.60 | \$17,885 | \$12.62 | \$26,242 | 2 |
| 4X | 51-4041 | Machinists | 110 | \$15.12 | \$31,447 | \$18.09 | \$37,620 | 4 |
| 4* | 11-3031 | Financial Managers | 105 | \$22.28 | \$46,336 | \$37.47 | \$77,927 | 5 |
| $4 \times$ | 11-9111 | Medical and Health Services Managers | 105 | \$22.39 | \$46,566 | \$37.14 | \$77,257 | 5 |
| + | 21-1022 | Medical and Public Health Social Workers | 105 | \$12.07 | \$25,104 | \$17.63 | \$36,678 | 5 |
| 4t | 49-9021 | Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 105 | \$11.59 | \$24,107 | \$16.05 | \$33,392 | 3 |
| corb | 51-9061 | Inspectors, Testers, Sorters, Samplers, and Weighers | 105 | \$9.74 | \$20,267 | \$15.02 | \$31,251 | 1 |



| Rank | SOC <br> Code | Occupational Title | Annual Demand | Average Wage |  | JobZone |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Hourly | Annual |  |
| $\bigcirc$ | 27-2021 | Athletes and Sports Competitors | 5 | N.A. | \$208,687 | 3 |
| - | 29-1064 | Obstetricians and Gynecologists | 15 | \$97.68 | \$203,172 | 5 |
| $\checkmark$ | 29-1067 | Surgeons | 25 | \$93.05 | \$193,552 | 5 |
| $\checkmark$ | 29-1023 | Orthodontists | 5 | \$89.87 | \$186,921 | 5 |
| $\times$ | 29-1063 | Internists, General | 15 | \$85.77 | \$178,404 | 5 |
| * | 29-1062 | Family and General Practitioners | 70 | \$84.36 | \$175,476 | 5 |
| $x$ | 29-1065 | Pediatricians, General | 15 | \$83.91 | \$174,537 | 5 |
| $x$ | 29-1021 | Dentists, General | 35 | \$78.13 | \$162,516 | 5 |
| 4 | 29-1061 | Anesthesiologists | 10 | \$77.31 | \$160,798 | 5 |
| c ${ }^{\text {c }}$ | 29-1022 | Oral and Maxillofacial Surgeons | 0 | \$70.71 | \$147,085 | 5 |
| Cos | 29-1066 | Psychiatrists | 5 | \$69.11 | \$143,741 | 5 |
| cos | 11-1011 | Chief Executives | 120 | \$63.41 | \$131,901 | 5 |
| 0 | 19-1021 | Biochemists and Biophysicists | 0 | \$54.05 | \$112,425 | 5 |
| $\infty$ | 29-1081 | Podiatrists | 0 | \$53.65 | \$111,599 | 4 |
| cx | 29-1051 | Pharmacists | 95 | \$50.07 | \$104,138 | 5 |
| c | 17-2151 | Mining and Geological Engineers, Including Mining Safety Engineers | 0 | \$46.05 | \$95,778 | 4 |
| c* | 11-9041 | Engineering Managers | 40 | \$45.67 | \$95,003 | 5 |
| c $\times$ | 17-2161 | Nuclear Engineers | 5 | \$44.95 | \$93,505 | 5 |
| C) ${ }^{\text {a }}$ | 11-9121 | Natural Sciences Managers | 15 | \$44.87 | \$93,332 | 5 |
| 08 | 25-1112 | Law Teachers, Postsecondary | 15 | N.A. | \$92,932 | 5 |
| 00 | 11-3049 | Human Resources Managers, All Other | 5 | \$44.10 | \$91,731 | 4 |
| 000 | 25-1053 | Environmental Science Teachers, Postsecondary | 0 | N.A. | \$90,990 | 5 |
| 0 | 29-1041 | Optometrists | 25 | \$42.98 | \$89,389 | 5 |
| $\infty$ | 11-1021 | General and Operations Managers | 505 | \$42.95 | \$89,336 | 4 |
| -0 -1 | 19-2043 | Hydrologists | 0 | \$42.86 | \$89,145 | 5 |
| -* | 19-2042 | Geoscientists, Except Hydrologists and Geographers | 20 | \$42.56 | \$88,531 | 5 |
| -* | 23-1011 | Lawyers | 165 | \$42.48 | \$88,351 | 5 |
| - 0 | 17-2011 | Aerospace Engineers | 5 | \$42.11 | \$87,598 | 5 |
| oot | 23-1021 | Administrative Law Judges, Adjudicators, and Hearing Officers | 5 | \$41.81 | \$86,966 | 5 |
| $\sqrt{6}$ | 17-2061 | Computer Hardware Engineers | 5 | \$41.36 | \$86,038 | 4 |
| $\checkmark$ | 19-2032 | Materials Scientists | 0 | \$41.21 | \$85,716 | 4 |
| $\sqrt{0}$ | 53-2011 | Airline Pilots, Copilots, and Flight Engineers | 5 | N.A. | \$85,614 | 4 |
| $\checkmark \checkmark$ | 17-2041 | Chemical Engineers | 5 | \$40.85 | \$84,966 | 5 |
| $\checkmark$ | 19-2012 | Physicists | 5 | \$40.70 | \$84,656 | 5 |
| $\sqrt{x}$ | 11-2022 | Sales Managers | 60 | \$39.94 | \$83,079 | 4 |



| Rank | $\begin{aligned} & \text { SOC } \\ & \text { Code } \end{aligned}$ | Occupational Title | Annual Demand | Average Wage |  | $\begin{aligned} & \text { Job } \\ & \text { Zone } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Hourly | Annual |  |
| $\sqrt{ } \times$ | 15-2021 | Mathematicians | 0 | \$39.78 | \$82,741 | 5 |
| $\sqrt{ } \times$ | 11-9033 | Education Administrators, Postsecondary | 45 | \$39.41 | \$81,982 | 5 |
| $\sqrt{ } \times$ | 41-3031 | Securities, Commodities, and Financial Services Sales Agents | 45 | \$39.35 | \$81,843 | 4 |
| 苂 | 17-2051 | Civil Engineers | 85 | \$39.18 | \$81,502 | 4 |
| $\cdots$ | 53-2021 | Air Traffic Controllers | 5 | \$38.97 | \$81,050 | 4 |
| $\cdots$ | 15-1032 | Computer Software Engineers, Systems Software | 15 | \$38.94 | \$81,002 | 4 |
| Nos | 17-2072 | Electronics Engineers, Except Computer | 15 | \$38.36 | \$79,779 | 5 |
| $\sim$ | 15-1011 | Computer and Information Scientists, Research | 20 | \$38.21 | \$79,476 | 5 |
| $W$ | 29-1131 | Veterinarians | 25 | \$38.01 | \$79,070 | 5 |
| vx | 17-2171 | Petroleum Engineers | 15 | \$37.99 | \$79,013 | 4 |
| $\sqrt{2}$ | 25-1043 | Forestry and Conservation Science Teachers, Postsecondary | 5 | N.A. | \$78,552 | 5 |
| d | 11-3021 | Computer and Information Systems Managers | 40 | \$37.69 | \$78,390 | 5 |
| dx | 19-4051 | Nuclear Technicians | 5 | \$37.58 | \$78,169 | 3 |
| - | 17-2081 | Environmental Engineers | 25 | \$37.51 | \$78,018 | 4 |
| $X \rightarrow$ | 11-3031 | Financial Managers | 105 | \$37.47 | \$77,927 | 5 |
| $\chi \propto$ | 25-1063 | Economics Teachers, Postsecondary | 5 | N.A. | \$77,638 | 5 |
| $x \rightarrow 0$ | 25-1032 | Engineering Teachers, Postsecondary | 20 | N.A. | \$77,565 | 5 |
| $\times 6$ | 13-1021 | Purchasing Agents and Buyers, Farm Products | 0 | \$37.26 | \$77,509 | 4 |
| XV | 11-9111 | Medical and Health Services Managers | 105 | \$37.14 | \$77,257 | 5 |
| $x \times$ | 11-3051 | Industrial Production Managers | 60 | \$36.60 | \$76,130 | 4 |
| X | 11-2021 | Marketing Managers | 35 | \$36.06 | \$75,012 | 4 |
| $x x$ | 11-3042 | Training and Development Managers | 10 | \$35.95 | \$74,772 | 4 |
| XX | 15-2011 | Actuaries | 0 | \$35.80 | \$74,472 | 5 |
| Xヶ | 25-1051 | Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary | 5 | N.A. | \$74,119 | 5 |
|  | 17-2071 | Electrical Engineers | 30 | \$35.55 | \$73,943 | 5 |
| W $\sim$ | 29-1123 | Physical Therapists | 75 | \$35.29 | \$73,411 | 5 |
| Wor | 51-8011 | Nuclear Power Reactor Operators | 5 | \$35.21 | \$73,242 | 3 |
| $\cdots$ | 25-1041 | Agricultural Sciences Teachers, Postsecondary | 10 | N.A. | \$73,162 | 5 |
| $\cdots$ | 19-2021 | Atmospheric and Space Scientists | 0 | \$35.15 | \$73,106 | 4 |
| * $\times$ | 25-1071 | Health Specialties Teachers, Postsecondary | 25 | N.A. | \$72,807 | 5 |
| ** | 13-1011 | Agents and Business Managers of Artists, Performers, and Athletes | 0 | \$34.94 | \$72,681 | 3 |
| *x | 53-6051 | Transportation Inspectors | 5 | \$34.91 | \$72,615 | 4 |
| $x \times$ | 25-1031 | Architecture Teachers, Postsecondary | 0 | N.A. | \$72,548 | 5 |
| WT | 51-8012 | Power Distributors and Dispatchers | 5 | \$34.75 | \$72,278 | 4 |
| $x \rightarrow$ | 11-3061 | Purchasing Managers | 20 | \$34.74 | \$72,269 | 4 |



| Rank | $\begin{aligned} & \text { SOC } \\ & \text { Code } \end{aligned}$ | Occupational Title | Annual Demand | Average Wage |  | $\begin{gathered} \text { Job } \\ \text { Zone } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Hourly | Annual |  |
| $\chi \propto$ | 17-2021 | Agricultural Engineers | 0 | \$34.27 | \$71,292 | 4 |
| $x \rightarrow 0$ | 11-3041 | Compensation and Benefits Managers | 10 | \$34.22 | \$71,184 | 3 |
| $x \checkmark$ | 11-9071 | Gaming Managers | 15 | \$33.71 | \$70,117 | 3 |
| $X V$ | 29-2091 | Orthotists and Prosthetists | 5 | \$33.52 | \$69,722 | 3 |
| $x \times$ | 11-9032 | Education Administrators, Elementary and Secondary School | 120 | N.A. | \$69,678 | 5 |
| X ${ }^{*}$ | 53-2012 | Commercial Pilots | 20 | N.A. | \$69,644 | 4 |
| $x \times$ | 17-3021 | Aerospace Engineering and Operations Technicians | 0 | \$33.47 | \$69,612 | 3 |
| $x X$ | 53-4031 | Railroad Conductors and Yardmasters | 5 | \$33.08 | \$68,812 | 4 |
| $\chi$ ¢ | 11-3071 | Transportation, Storage, and Distribution Managers | 20 | \$32.97 | \$68,581 | 4 |
| $x \leqslant$ | 15-1031 | Computer Software Engineers, Applications | 65 | \$32.90 | \$68,430 | 4 |
| $X \oplus$ | 25-1052 | Chemistry Teachers, Postsecondary | 10 | N.A. | \$68,293 | 5 |
| $x \circ 0$ | 53-4011 | Locomotive Engineers | 5 | \$32.77 | \$68,167 | 4 |
| $x \checkmark$ | 19-1013 | Soil and Plant Scientists | 10 | \$32.60 | \$67,818 | 5 |
| $x v$ | 25-1065 | Political Science Teachers, Postsecondary | 5 | N.A. | \$67,576 | 5 |
| $X X$ | 19-3011 | Economists | 0 | \$32.41 | \$67,420 | 5 |
| $X X$ | 29-1122 | Occupational Therapists | 45 | \$32.41 | \$67,407 | 4 |
| $x X$ | 19-2031 | Chemists | 15 | \$32.29 | \$67,172 | 4 |
| XX | 25-1054 | Physics Teachers, Postsecondary | 10 | N.A. | \$66,990 | 5 |
| X4 | 17-2141 | Mechanical Engineers | 40 | \$32.07 | \$66,705 | 4 |
| t.4. | 13-2051 | Financial Analysts | 10 | \$31.96 | \$66,474 | 5 |
| $\stackrel{4}{4}$ | 25-1061 | Anthropology and Archeology Teachers, Postsecondary | 0 | N.A. | \$66,430 | 5 |
| toc | 41-4011 | Sales Reps., Wholesale and Manufacturing, Technical and Scientific Products | 30 | \$31.77 | \$66,073 | 3 |
| 4 | 19-3092 | Geographers | 0 | \$31.52 | \$65,552 | 5 |
| tV | 25-1067 | Sociology Teachers, Postsecondary | 10 | N.A. | \$65,462 | 5 |
| $4 \times$ | 19-3041 | Sociologists | 0 | \$31.46 | \$65,446 | 5 |
| 4 4 | 25-1011 | Business Teachers, Postsecondary | 40 | N.A. | \$65,379 | 5 |
| + $\times$ | 27-3021 | Broadcast News Analysts | 5 | \$31.19 | \$64,878 | 4 |
| $4 X$ | 25-1021 | Computer Science Teachers, Postsecondary | 20 | N.A. | \$64,763 | 5 |
| 4t | 29-2033 | Nuclear Medicine Technologists | 5 | \$31.07 | \$64,616 | 3 |
| coros | 17-2112 | Industrial Engineers | 130 | \$31.05 | \$64,574 | 4 |



| Rank | $\begin{aligned} & \text { SOC } \\ & \text { Code } \end{aligned}$ | Occupational Title | Annual <br> Demand | Average Wage |  | $\begin{gathered} \text { Job } \\ \text { Zone } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Hourly | Annual |  |
| $\omega$ | 29-1023 | Orthodontists | 5 | \$51.75 | \$107,639 | 5 |
| - | 29-1061 | Anesthesiologists | 10 | \$51.67 | \$107,475 | 5 |
| $\checkmark$ | 29-1022 | Oral and Maxillofacial Surgeons | 0 | \$49.66 | \$103,289 | 5 |
| $\checkmark$ | 29-1063 | Internists, General | 15 | \$46.21 | \$96,107 | 5 |
| $\times$ | 29-1062 | Family and General Practitioners | 70 | \$45.30 | \$94,227 | 5 |
| * | 19-1021 | Biochemists and Biophysicists | 0 | \$43.09 | \$89,634 | 5 |
| $x$ | 29-1065 | Pediatricians, General | 15 | \$41.09 | \$85,474 | 5 |
| $x$ | 29-1051 | Pharmacists | 95 | \$37.49 | \$77,983 | 5 |
| 4 | 17-2161 | Nuclear Engineers | 5 | \$35.49 | \$73,828 | 5 |
| (6) | 51-8011 | Nuclear Power Reactor Operators | 5 | \$35.21 | \$73,242 | 3 |
| Cos | 29-1021 | Dentists, General | 35 | \$35.06 | \$72,927 | 5 |
| cos | 13-1011 | Agents and Business Managers of Artists, Performers, and Athletes | 0 | \$34.94 | \$72,681 | 3 |
| $\infty$ | 17-2151 | Mining and Geological Engineers, Including Mining Safety Engineers | 0 | \$34.60 | \$71,972 | 4 |
| $C$ | 19-2043 | Hydrologists | 0 | \$32.52 | \$67,647 | 5 |
| $\operatorname{cox}$ | 11-3049 | Human Resources Managers, All Other | 5 | \$31.99 | \$66,533 | 4 |
| c | 11-9121 | Natural Sciences Managers | 15 | \$31.73 | \$65,992 | 5 |
| c* | 25-1053 | Environmental Science Teachers, Postsecondary | 0 | N.A. | \$65,041 | 5 |
| c | 19-4051 | Nuclear Technicians | 5 | \$30.76 | \$63,975 | 3 |
| cet | 11-9041 | Engineering Managers | 40 | \$30.66 | \$63,766 | 5 |
| $\cdots$ | 17-2011 | Aerospace Engineers | 5 | \$30.54 | \$63,513 | 5 |
| 00 | 51-8012 | Power Distributors and Dispatchers | 5 | \$30.41 | \$63,250 | 4 |
| $\infty$ | 29-1066 | Psychiatrists | 5 | \$30.17 | \$62,744 | 5 |
| - 0 | 53-2011 | Airline Pilots, Copilots, and Flight Engineers | 5 | N.A. | \$61,564 | 4 |
| - | 11-1011 | Chief Executives | 120 | \$29.21 | \$60,763 | 5 |
| - -2 | 17-2041 | Chemical Engineers | 5 | \$28.84 | \$59,982 | 5 |
| $0 \times 1$ | 19-2042 | Geoscientists, Except Hydrologists and Geographers | 20 | \$28.84 | \$59,980 | 5 |
| $0 \times$ | 29-1081 | Podiatrists | 0 | \$28.73 | \$59,764 | 4 |
| - $\alpha$ | 19-3041 | Sociologists | 0 | \$28.69 | \$59,682 | 5 |
| cot | 19-2032 | Materials Scientists | 0 | \$28.03 | \$58,300 | 4 |
| $\sqrt{3}$ | 53-4031 | Railroad Conductors and Yardmasters | 5 | \$27.59 | \$57,393 | 4 |
| $\checkmark \cdots$ | 15-1032 | Computer Software Engineers, Systems Software | 15 | \$27.19 | \$56,562 | 4 |
| Nos | 25-1032 | Engineering Teachers, Postsecondary | 20 | N.A. | \$56,414 | 5 |
| $\checkmark \checkmark$ | 25-1051 | Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary | 5 | N.A. | \$55,927 | 5 |
| $\checkmark$ | 17-2171 | Petroleum Engineers | 15 | \$26.81 | \$55,763 | 4 |
| $\checkmark$ | 17-3021 | Aerospace Engineering and Operations Technicians | 0 | \$26.80 | \$55,748 | 3 |

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| Rank | $\begin{aligned} & \text { SOC } \\ & \text { Code } \end{aligned}$ | Occupational Title | Annual <br> Demand | Average Wage |  | $\begin{gathered} \text { Job } \\ \text { Zone } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Hourly | Annual |  |
| $\sqrt{x}$ | 53-4011 | Locomotive Engineers | 5 | \$26.79 | \$55,715 | 4 |
| $\checkmark X$ | 53-2021 | Air Traffic Controllers | 5 | \$26.75 | \$55,630 | 4 |
| $\sqrt{ } \times$ | 11-9032 | Education Administrators, Elementary and Secondary School | 120 | N.A. | \$55,490 | 5 |
| $\checkmark$ | 17-2051 | Civil Engineers | 85 | \$26.14 | \$54,372 | 4 |
| $\cdots$ | 17-2072 | Electronics Engineers, Except Computer | 15 | \$25.78 | \$53,632 | 5 |
| $\cdots$ | 17-2071 | Electrical Engineers | 30 | \$25.78 | \$53,616 | 5 |
| $\infty$ | 19-2012 | Physicists | 5 | \$25.77 | \$53,596 | 5 |
| $\checkmark$ | 25-1065 | Political Science Teachers, Postsecondary | 5 | N.A. | \$53,025 | 5 |
| $w$ | 11-9033 | Education Administrators, Postsecondary | 45 | \$25.39 | \$52,809 | 5 |
| $\checkmark$ | 53-7071 | Gas Compressor and Gas Pumping Station Operators | 5 | \$25.19 | \$52,404 | 1 |
| $\cdots$ | 15-1011 | Computer and Information Scientists, Research | 20 | \$25.16 | \$52,324 | 5 |
| $x$ | 25-1031 | Architecture Teachers, Postsecondary | 0 | N.A. | \$52,188 | 5 |
| $\mathfrak{d}$ | 53-5031 | Ship Engineers | 5 | \$24.97 | \$51,940 | 5 |
|  | 29-2033 | Nuclear Medicine Technologists | 5 | \$24.94 | \$51,883 | 3 |
| $X$ 为 | 15-2021 | Mathematicians | 0 | \$24.76 | \$51,509 | 5 |
| $X \sim$ | 15-2011 | Actuaries | 0 | \$24.72 | \$51,427 | 5 |
| $x \rightarrow 0$ | 53-4021 | Railroad Brake, Signal, and Switch Operators | 10 | \$24.42 | \$50,795 | 2 |
| X | 53-6051 | Transportation Inspectors | 5 | \$24.30 | \$50,540 | 4 |
| $\times \checkmark$ | 17-2061 | Computer Hardware Engineers | 5 | \$24.27 | \$50,489 | 4 |
| $x \times$ | 25-1063 | Economics Teachers, Postsecondary | 5 | N.A. | \$50,339 | 5 |
| $X$ | 11-9071 | Gaming Managers | 15 | \$24.20 | \$50,328 | 3 |
| XX | 17-2141 | Mechanical Engineers | 40 | \$23.92 | \$49,763 | 4 |
| $x \times$ | 51-8092 | Gas Plant Operators | 0 | \$23.91 | \$49,737 | 3 |
| Xt | 25-1041 | Agricultural Sciences Teachers, Postsecondary | 10 | N.A. | \$49,341 | 5 |
| $\cdots$ | 11-3041 | Compensation and Benefits Managers | 10 | \$23.66 | \$49,209 | 3 |
| X $\odot$ | 41-9031 | Sales Engineers | 5 | \$23.60 | \$49,083 | 5 |
| Noo | 17-2021 | Agricultural Engineers | 0 | \$23.58 | \$49,053 | 4 |
| $w$ | 51-8013 | Power Plant Operators | 10 | \$23.46 | \$48,798 | 3 |
| n | 17-2112 | Industrial Engineers | 130 | \$23.44 | \$48,753 | 4 |
| *X | 43-5051 | Postal Service Clerks | 15 | \$23.35 | \$48,565 | 2 |
| * | 11-9131 | Postmasters and Mail Superintendents | 10 | \$23.30 | \$48,461 | 4 |
| *x | 19-3092 | Geographers | 0 | \$23.29 | \$48,434 | 5 |
| $3 \times$ | 17-2081 | Environmental Engineers | 25 | \$23.19 | \$48,235 | 4 |
| Wt | 25-1054 | Physics Teachers, Postsecondary | 10 | N.A. | \$47,936 | 5 |
| $x \leqslant$ | 25-1072 | Nursing Instructors and Teachers, Postsecondary | 30 | N.A. | \$47,810 | 5 |

## 

| Rank | $\begin{aligned} & \text { SOC } \\ & \text { Code } \end{aligned}$ | Occupational Title | Annual Demand | Average Wage |  | $\begin{gathered} \text { Job } \\ \text { Zone } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Hourly | Annual |  |
| $X ¢$ | 11-3042 | Training and Development Managers | 10 | \$22.93 | \$47,700 | 4 |
| $x \rightarrow 0$ | 29-1123 | Physical Therapists | 75 | \$22.92 | \$47,680 | 5 |
| $x /$ | 51-8093 | Petroleum Pump System Operators, Refinery Operators, and Gaugers | 20 | \$22.79 | \$47,407 | 3 |
| XV | 11-1021 | General and Operations Managers | 505 | \$22.74 | \$47,294 | 4 |
| $x \times$ | 29-1122 | Occupational Therapists | 45 | \$22.61 | \$47,037 | 4 |
| $x$ | 25-1052 | Chemistry Teachers, Postsecondary | 10 | N.A. | \$46,602 | 5 |
| $x x$ | 11-9111 | Medical and Health Services Managers | 105 | \$22.39 | \$46,566 | 5 |
| $x x$ | 19-2021 | Atmospheric and Space Scientists | 0 | \$22.32 | \$46,419 | 4 |
| $X{ }^{4}$ | 11-3031 | Financial Managers | 105 | \$22.28 | \$46,336 | 5 |
| $x *$ | 11-3051 | Industrial Production Managers | 60 | \$22.22 | \$46,219 | 4 |
| $X \propto$ | 29-1041 | Optometrists | 25 | \$22.19 | \$46,161 | 5 |
| $X \rightarrow 0$ | 11-3021 | Computer and Information Systems Managers | 40 | \$22.15 | \$46,062 | 5 |
| X $\sqrt{ }$ | 25-1112 | Law Teachers, Postsecondary | 15 | N.A. | \$46,052 | 5 |
| $x \checkmark$ | 15-1031 | Computer Software Engineers, Applications | 65 | \$22.07 | \$45,902 | 4 |
| XX | 11-3061 | Purchasing Managers | 20 | \$22.07 | \$45,897 | 4 |
| X* | 17-2121 | Marine Engineers and Naval Architects | 15 | \$22.04 | \$45,845 | 5 |
| $x X$ | 25-1043 | Forestry and Conservation Science Teachers, Postsecondary | 5 | N.A. | \$45,824 | 5 |
| XX | 25-1067 | Sociology Teachers, Postsecondary | 10 | N.A. | \$45,641 | 5 |
| X4 | 19-2031 | Chemists | 15 | \$21.86 | \$45,461 | 4 |
| 4* | 13-1081 | Logisticians | 5 | \$21.80 | \$45,347 | 4 |
| 4 | 29-2091 | Orthotists and Prosthetists | 5 | \$21.71 | \$45,148 | 3 |
| foc | 17-1012 | Landscape Architects | 5 | \$21.62 | \$44,975 | 4 |
| 4 | 11-2022 | Sales Managers | 60 | \$21.61 | \$44,943 | 4 |
| tv | 13-2051 | Financial Analysts | 10 | \$21.43 | \$44,573 | 5 |
| 4X | 49-9097 | Signal and Track Switch Repairers | 0 | \$21.27 | \$44,250 | 4 |
| 4* | 29-1121 | Audiologists | 5 | \$21.15 | \$43,982 | 4 |
| $4 \times$ | 13-2031 | Budget Analysts | 15 | \$21.09 | \$43,878 | 4 |
| $4 \times$ | 25-1125 | History Teachers, Postsecondary | 10 | N.A. | \$43,804 | 5 |
| At | 19-1031 | Conservation Scientists | 20 | \$21.04 | \$43,755 | 4 |
| cos | 25-1021 | Computer Science Teachers, Postsecondary | 20 | N.A. | \$43,465 | 5 |

## 

1Zones are utilized by the Occupational Inforion Network ( $\mathrm{O}^{*} \mathrm{Net}$ ) system to ascertain the l of training and/or preparation required for each occupational title. A brief description of requirements for each of the five Job Zones follows:

## 

No previous work-related skill, knowledge, or experience is needed for these occupations. Employees in these occupations need anywhere from a few days to a few months of training. These occupations involve following instructions and helping others. These occupations may require a high school diploma, GED or a formal training course to obtain a license.

## 

Some previous work-related skill, knowledge, or experience may be helpful in these occupations, but usually is not needed. Employees in these occupations need anywhere from a few months to one year of working with experienced employees. These occupations often involve using your knowledge and skills to help others. These occupations often require a high school diploma and may require some vocational training or job-related courses.

## 

Previous work-related skill, knowledge, or experience is required for these occupations. Employees in these occupations usually need one or two years of informal
training delivered by experienced workers. These occupations often involve using communication and organizational skills to coordinate, supervise, manage, or train others. Most occupations in this zone require training in vocational schools, related on-the-job experience, or an associate's degree.

## 

 A minimum of two to four years of work-related skill, knowledge, or experience is needed for these occupations. Employees in these occupations usually need several years of experience, on-the-job training, and/or formal training. Most of these occupations involve coordinating, supervising, managing, or training others. Many of these occupations require a bachelor's degree, but some do not.
## 

Extensive skill, knowledge, and experience are needed for these occupations. Many require more than five years of experience. Most employees in these occupations will already have the required skills, knowledge, work-related experience, and/or training. These occupations often involve coordinating, training, supervising, or managing the activities of others to accomplish goals. A bachelor's degree is the usual minimum formal education required for these occupations, but a signficant number of them require post graduate studies and/or advanced degrees.

##  <br> 

| Rank | $\begin{aligned} & \text { SOC } \\ & \text { Code } \end{aligned}$ | Occupational Title | Annual Demand | Entry Level Wage |  | Average Wage |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Hourly | Annual | Hourly | Annual |
| $\cdots$ | 41-2011 | Cashiers | 2,500 | \$7.19 | \$14,962 | \$8.34 | \$17,357 |
| $\infty$ | 35-3031 | Waiters and Waitresses | 1,070 | \$7.30 | \$15,184 | \$7.83 | \$16,295 |
| $\checkmark$ | 53-7062 | Laborers and Freight, Stock, and Material Movers, Hand | 895 | \$7.86 | \$16,358 | \$10.46 | \$21,765 |
| $\checkmark$ | 35-2021 | Food Preparation Workers | 770 | \$7.34 | \$15,258 | \$8.10 | \$16,848 |
| $x$ | 35-3022 | Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 585 | \$7.38 | \$15,341 | \$7.97 | \$16,583 |
| * | 39-9011 | Child Care Workers | 560 | \$7.35 | \$15,298 | \$8.15 | \$16,950 |
| $x$ | 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 540 | \$7.53 | \$15,658 | \$9.38 | \$19,501 |
| $x$ | 35-3021 | Combined Food Preparation and Serving Workers, Including Fast Food | 485 | \$7.34 | \$15,264 | \$8.09 | \$16,828 |
| \& | 51-2092 | Team Assemblers | 475 | \$9.00 | \$18,716 | \$12.14 | \$25,257 |
| c | 37-2012 | Maids and Housekeeping Cleaners | 465 | \$7.38 | \$15,343 | \$8.25 | \$17,153 |
| $\bigcirc$ | 33-9032 | Security Guards | 455 | \$7.75 | \$16,122 | \$10.04 | \$20,888 |
| $\cos$ | 51-3022 | Meat, Poultry, and Fish Cutters and Trimmers | 315 | \$8.23 | \$17,112 | \$9.89 | \$20,580 |
| 0 | 47-2061 | Construction Laborers | 275 | \$8.49 | \$17,669 | \$11.37 | \$23,650 |
| $c$ | 37-3011 | Landscaping and Groundskeeping Workers | 270 | \$8.02 | \$16,692 | \$10.23 | \$21,269 |
| c. $x$ | 53-7051 | Industrial Truck and Tractor Operators | 260 | \$9.90 | \$20,587 | \$12.60 | \$26,208 |
| c | 31-1011 | Home Health Aides | 255 | \$7.66 | \$15,925 | \$9.23 | \$19,203 |
| c* | 53-3033 | Truck Drivers, Light or Delivery Services | 245 | \$8.34 | \$17,353 | \$13.12 | \$27,297 |
| cx | 35-9021 | Dishwashers | 215 | \$7.32 | \$15,222 | \$8.04 | \$16,728 |
| C) | 35-9031 | Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 195 | \$7.33 | \$15,245 | \$8.47 | \$17,611 |
| $\cdots$ | 43-5071 | Shipping, Receiving, and Traffic Clerks | 185 | \$9.51 | \$19,781 | \$13.45 | \$27,967 |

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| Rank | $\begin{aligned} & \text { SOC } \\ & \text { Code } \end{aligned}$ | Occupational Title | Annual Demand | Entry Level Wage |  | Average Wage |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Hourly | Annual | Hourly | Annual |
| $\omega$ | 41-2031 | Retail Salespersons | 1,645 | \$7.59 | \$15,787 | \$11.16 | \$23,216 |
| - | 53-3032 | Truck Drivers, Heavy and Tractor-Trailer | 900 | \$11.93 | \$24,809 | \$17.92 | \$37,267 |
| $\checkmark$ | 41-1011 | First-Line Supervisors/Managers of Retail Sales Workers | 805 | \$10.27 | \$21,355 | \$16.10 | \$33,482 |
| $\checkmark$ | 43-4051 | Customer Service Representatives | 695 | \$9.45 | \$19,647 | \$13.06 | \$27,170 |
| $x$ | 43-6014 | Secretaries, Except Legal, Medical, and Executive | 665 | \$9.09 | \$18,913 | \$12.39 | \$25,777 |
| * | 31-1012 | Nursing Aides, Orderlies, and Attendants | 650 | \$7.96 | \$16,549 | \$9.52 | \$19,800 |
| $x$ | 43-5081 | Stock Clerks and Order Fillers | 645 | \$7.72 | \$16,063 | \$10.30 | \$21,426 |
| $x$ | 35-2011 | Cooks, Fast Food | 525 | \$7.38 | \$15,358 | \$8.15 | \$16,953 |
| 4 | 49-9042 | Maintenance and Repair Workers, General | 460 | \$9.88 | \$20,548 | \$14.44 | \$30,029 |
| c | 43-9061 | Office Clerks, General | 410 | \$7.71 | \$16,047 | \$10.77 | \$22,407 |
| $\cos$ | 43-4171 | Receptionists and Information Clerks | 385 | \$8.14 | \$16,927 | \$10.52 | \$21,887 |
| 00 | 41-4012 | Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 335 | \$14.03 | \$29,189 | \$25.06 | \$52,130 |
| $\infty$ | 39-3011 | Gaming Dealers | 320 | \$7.24 | \$15,053 | \$9.60 | \$19,968 |
| $\infty$ | 51-4121 | Welders, Cutters, Solderers, and Brazers | 315 | \$12.41 | \$25,817 | \$17.28 | \$35,932 |
| c) | 43-3071 | Tellers | 305 | \$8.76 | \$18,220 | \$11.06 | \$23,001 |
| c | 35-2012 | Cooks, Institution and Cafeteria | 280 | \$7.39 | \$15,361 | \$8.76 | \$18,220 |
| c* | 33-3012 | Correctional Officers and Jailers | 235 | \$9.60 | \$19,958 | \$13.46 | \$27,999 |
| $c$ | 43-4081 | Hotel, Motel, and Resort Desk Clerks | 165 | \$7.45 | \$15,498 | \$9.06 | \$18,848 |
| C ${ }^{\text {a }}$ | 29-2052 | Pharmacy Technicians | 160 | \$9.08 | \$18,888 | \$11.79 | \$24,518 |
| $\cdots$ | 39-9021 | Personal and Home Care Aides | 160 | \$7.31 | \$15,214 | \$7.94 | \$16,519 |



| Rank | $\begin{aligned} & \text { SOC } \\ & \text { Code } \end{aligned}$ | Occupational Title | Annual Demand | Entry Level Wage |  | Average Wage |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Hourly | Annual | Hourly | Annual |
| $\bigcirc$ | 25-9041 | Teacher Assistants | 660 | N.A. | \$15,309 | N.A. | \$16,719 |
| $\cdots$ | 29-2061 | Licensed Practical and Licensed Vocational Nurses | 610 | \$13.34 | \$27,756 | \$16.76 | \$34,861 |
| $\checkmark$ | 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 520 | \$10.88 | \$22,621 | \$15.31 | \$31,842 |
| $\checkmark$ | 43-1011 | First-Line Supervisors/Managers of Office and Administrative Support Workers | 450 | \$13.44 | \$27,950 | \$21.29 | \$44,275 |
| X | 35-2014 | Cooks, Restaurant | 330 | \$7.72 | \$16,064 | \$9.65 | \$20,067 |
| * | 33-3051 | Police and Sheriff's Patrol Officers | 295 | \$11.31 | \$23,525 | \$15.29 | \$31,802 |
| $x$ | 47-2152 | Plumbers, Pipefitters, and Steamfitters | 250 | \$12.01 | \$24,980 | \$17.25 | \$35,880 |
| $x$ | 47-2111 | Electricians | 245 | \$14.07 | \$29,261 | \$19.80 | \$41,176 |
| 4 | 35-1012 | First-Line Supervisors/Managers of Food Preparation and Serving Workers | 230 | \$9.37 | \$19,485 | \$13.16 | \$27,377 |
| C | 49-3023 | Automotive Service Technicians and Mechanics | 220 | \$9.51 | \$19,780 | \$14.67 | \$30,504 |
| Cos | 47-2031 | Carpenters | 210 | \$10.32 | \$21,463 | \$14.31 | \$29,755 |
| $\cos$ | 43-4111 | Interviewers, Except Eligibility and Loan | 175 | \$9.49 | \$19,739 | \$12.50 | \$26,009 |
| 0 | 33-2011 | Fire Fighters | 165 | \$10.38 | \$21,598 | \$15.09 | \$31,377 |
| $c$ | 47-2073 | Operating Engineers and Other Construction Equipment Operators | 150 | \$11.69 | \$24,322 | \$15.00 | \$31,200 |
| c. $x$ | 51-1011 | First-Line Supervisors/Managers of Production and Operating Workers | 145 | \$14.80 | \$30,784 | \$22.72 | \$47,255 |
| c | 41-3021 | Insurance Sales Agents | 135 | \$12.32 | \$25,617 | \$24.24 | \$50,409 |
| c* | 43-3021 | Billing and Posting Clerks and Machine Operators | 130 | \$10.01 | \$20,828 | \$13.39 | \$27,860 |
| c $X$ | 25-3021 | Self-Enrichment Education Teachers | 125 | \$9.95 | \$20,701 | \$17.58 | \$36,559 |
| C) 4 | 45-2021 | Animal Breeders | 115 | \$12.90 | \$26,834 | \$12.90 | \$26,834 |
| - ${ }^{4}$ | 15-1041 | Computer Support Specialists | 110 | \$12.26 | \$25,506 | \$18.66 | \$38,808 |



| Rank | $\begin{aligned} & \text { SOC } \\ & \text { Code } \end{aligned}$ | Occupational Title | Annual Demand | Entry Level Wage |  | Average Wage |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Hourly | Annual | Hourly | Annual |
| $\bigcirc$ | 29-1111 | Registered Nurses | 1,360 | \$20.44 | \$42,510 | \$27.93 | \$58,097 |
| $\theta$ | 25-2021 | Elementary School Teachers, Except Special Education | 660 | N.A. | \$32,777 | N.A. | \$41,771 |
| $\checkmark$ | 25-2031 | Secondary School Teachers, Except Special and Vocational Education | 605 | N.A. | \$31,637 | N.A. | \$42,125 |
| $\checkmark$ | 11-1021 | General and Operations Managers | 505 | \$22.74 | \$47,294 | \$42.95 | \$89,336 |
| $x$ | 25-2022 | Middle School Teachers, Except Special and Vocational Education | 410 | N.A. | \$31,947 | N.A. | \$40,609 |
| * | 47-1011 | First-Line Supervisors/Managers of Construction Trades and Extraction Workers | 305 | \$16.49 | \$34,304 | \$24.47 | \$50,907 |
| $x$ | 13-2011 | Accountants and Auditors | 220 | \$17.10 | \$35,565 | \$26.58 | \$55,289 |
| $x$ | 43-6011 | Executive Secretaries and Administrative Assistants | 190 | \$12.71 | \$26,443 | \$17.38 | \$36,156 |
| 4 | 49-1011 | First-Line Supervisors/Managers of Mechanics, Installers, and Repairers | 185 | \$15.97 | \$33,219 | \$24.75 | \$51,471 |
| c) | 25-2011 | Preschool Teachers, Except Special Education | 165 | \$7.42 | \$15,424 | \$10.85 | \$22,566 |
| Cos | 17-2112 | Industrial Engineers | 130 | \$23.44 | \$48,753 | \$31.05 | \$64,574 |
| cos | 11-9021 | Construction Managers | 120 | \$19.89 | \$41,371 | \$30.77 | \$64,011 |
| $\infty$ | 27-2042 | Musicians and Singers | 120 | \$7.73 | N.A. | \$9.02 | N.A. |
| $\infty$ | 47-2141 | Painters, Construction and Maintenance | 120 | \$10.28 | \$21,383 | \$13.32 | \$27,705 |
| $c$ | 27-3031 | Public Relations Specialists | 110 | \$13.46 | \$28,007 | \$19.78 | \$41,140 |
| a | 51-4041 | Machinists | 110 | \$15.12 | \$31,447 | \$18.09 | \$37,620 |
| c* | 25-2012 | Kindergarten Teachers, Except Special Education | 100 | N.A. | \$30,746 | N.A. | \$40,638 |
| c $x$ | 49-9051 | Electrical Power-Line Installers and Repairers | 100 | \$16.68 | \$34,687 | \$22.21 | \$46,203 |
| C. 碞 | 11-9141 | Property, Real Estate, and Community Association Managers | 95 | \$9.86 | \$20,511 | \$17.59 | \$36,594 |
| $0 \cdot 8$ | 25-2041 | Special Education Teachers, Preschool, Kindergarten, and Elementary School | 95 | N.A. | \$34,741 | N.A. | \$44,902 |



| Rank | $\begin{aligned} & \text { SOC } \\ & \text { Code } \end{aligned}$ | Occupational Title | Annual Demand | Entry Level Wage |  | Average Wage |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Hourly | Annual | Hourly | Annual |
| $\bigcirc$ | 21-2011 | Clergy | 405 | \$11.90 | \$24,757 | \$17.17 | \$35,718 |
| 0 | 23-1011 | Lawyers | 165 | \$16.51 | \$34,351 | \$42.48 | \$88,351 |
| $\checkmark$ | 21-1021 | Child, Family, and School Social Workers | 135 | \$12.16 | \$25,288 | \$16.59 | \$34,510 |
| $\checkmark$ | 11-9032 | Education Administrators, Elementary and Secondary School | 120 | N.A. | \$55,490 | N.A. | \$69,678 |
| $X$ | 11-1011 | Chief Executives | 120 | \$29.21 | \$60,763 | \$63.41 | \$131,901 |
| * | 11-3031 | Financial Managers | 105 | \$22.28 | \$46,336 | \$37.47 | \$77,927 |
| $x$ | 11-9111 | Medical and Health Services Managers | 105 | \$22.39 | \$46,566 | \$37.14 | \$77,257 |
| $x$ | 21-1022 | Medical and Public Health Social Workers | 105 | \$12.07 | \$25,104 | \$17.63 | \$36,678 |
| \& | 29-1051 | Pharmacists | 95 | \$37.49 | \$77,983 | \$50.07 | \$104,138 |
| c 6 | 29-1127 | Speech-Language Pathologists | 80 | \$19.70 | \$40,967 | \$28.41 | \$59,088 |
| Cos | 25-4021 | Librarians | 75 | \$13.37 | \$27,809 | \$20.41 | \$42,446 |
| cos | 29-1123 | Physical Therapists | 75 | \$22.92 | \$47,680 | \$35.29 | \$73,411 |
| 0 | 19-3031 | Clinical, Counseling, and School Psychologists | 70 | \$15.57 | \$32,378 | \$22.59 | \$46,989 |
| $c$ | 27-2022 | Coaches and Scouts | 70 | N.A. | \$25,301 | N.A. | \$51,825 |
| c. $x$ | 29-1062 | Family and General Practitioners | 70 | \$45.30 | \$94,227 | \$84.36 | \$175,476 |
| c | 25-9031 | Instructional Coordinators | 55 | \$17.71 | \$36,847 | \$27.95 | \$58,131 |
| c* | 11-9033 | Education Administrators, Postsecondary | 45 | \$25.39 | \$52,809 | \$39.41 | \$81,982 |
| c $x$ | 21-1023 | Mental Health and Substance Abuse Social Workers | 45 | \$11.56 | \$24,053 | \$16.51 | \$34,333 |
| Ct | 11-3021 | Computer and Information Systems Managers | 40 | \$22.15 | \$46,062 | \$37.69 | \$78,390 |
| $\cdots$ | 11-9041 | Engineering Managers | 40 | \$30.66 | \$63,766 | \$45.67 | \$95,003 |

variety of methods could have been used to determine which occupations might prove to be the most attractive. For purposes of this publication, a fairly simple method of indexing desirability was used. Assuming that any person seeking work in a particular occupation would want to ensure that there was at least moderate demand for workers in that field and that it should pay a reasonable wage, a method of indexing these factors.

It was determined that the average annual demand for workers among all occupational titles was approximately 65 workers annually. The average annual wage for all surveyed occupations was found to be approximately $\$ 33,770$. For starting wages the average was determined to be about $\$ 17,015$. As a first step, any occupation with below average demand or not paying average or above wages was eliminated.

To arrive at the "Hot Factor" used for ranking the remaining occupations, the annual demand for that occupation was divided by the overall average of 65 . Then the average annual wage for each occupation was divided by the average of $\$ 33,770$ and the starting wage was divided by $\$ 17,015$.

The three "indexes" derived from these calculations were then added together to obtain the "Hot Factor". For example, if a certain occupation had an annual demand of 1,360 persons, the first "index" would be 1,360 divided by 65 , or 20.92 . If that same occupation had an annual wage of $\$ 58,097$, the second "index" would be $\$ 58,097$ divided by $\$ 33,770$ which equals 1.72 . If the entry wage was $\$ 42,510$, then dividing $\$ 42,510$ by $\$ 17,015$ would yield 2.50. Adding the three "indexes" together would produce a "Hot Factor" of 25.14 which would have placed it among this year's hottest occupations.


| Rank | SOC Code | Occupational Title | Annual Demand | Entry Level Wage | Average Wage | "Hot" Factor | $\begin{gathered} \text { Job } \\ \text { Zone } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\omega$ | 29-1111 | Registered Nurses | 1,360 | \$42,510 | \$58,097 | 25.14 | 4 |
| - | 53-3032 | Truck Drivers, Heavy and Tractor-Trailer | 900 | \$24,809 | \$37,267 | 16.41 | 2 |
| $\checkmark$ | 25-2021 | Elementary School Teachers, Except Special Education | 660 | \$32,777 | \$41,771 | 13.32 | 4 |
| $\checkmark$ | 11-1021 | General and Operations Managers | 505 | \$47,294 | \$89,336 | 13.19 | 4 |
| X | 25-2031 | Secondary School Teachers, Except Special and Vocational Education | 605 | \$31,637 | \$42,125 | 12.41 | 4 |
| * | 29-2061 | Licensed Practical and Licensed Vocational Nurses | 610 | \$27,756 | \$34,861 | 12.05 | 3 |
| $x$ | 29-1062 | Family and General Practitioners | 70 | \$94,227 | \$175,476 | 11.81 | 5 |
| $x$ | 43-1011 | First-Line Supervisors/Managers of Office and Administrative Support Workers | 450 | \$27,950 | \$44,275 | 9.88 | 3 |
| \& | 25-2022 | Middle School Teachers, Except Special and Vocational Education | 410 | \$31,947 | \$40,609 | 9.39 | 4 |
| (6) | 11-1011 | Chief Executives | 120 | \$60,763 | \$131,901 | 9.32 | 5 |
| 00 | 29-1051 | Pharmacists | 95 | \$77,983 | \$104,138 | 9.13 | 5 |
| cos | 21-2011 | Clergy | 405 | \$24,757 | \$35,718 | 8.74 | 5 |
| 0 | 41-4012 | Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 335 | \$29,189 | \$52,130 | 8.41 | 2 |
| $\infty$ | 47-1011 | First-Line Supervisors/Managers of Construction Trades and Extraction Workers | 305 | \$34,304 | \$50,907 | 8.22 | 4 |
| c. $x$ | 51-4121 | Welders, Cutters, Solderers, and Brazers | 315 | \$25,817 | \$35,932 | 7.43 | 2 |
| c | 23-1011 | Lawyers | 165 | \$34,351 | \$88,351 | 7.17 | 5 |
| c* | 11-9032 | Education Administrators, Elementary and Secondary School | 120 | \$55,490 | \$69,678 | 7.17 | 5 |
| cx | 13-2011 | Accountants and Auditors | 220 | \$35,565 | \$55,289 | 7.11 | 4 |
| C) ${ }^{\text {a }}$ | 17-2051 | Civil Engineers | 85 | \$54,372 | \$81,502 | 6.92 | 4 |
| $\cdots$ | 17-2112 | Industrial Engineers | 130 | \$48,753 | \$64,574 | 6.78 | 4 |
| 00 | 47-2111 | Electricians | 245 | \$29,261 | \$41,176 | 6.71 | 3 |
| $\infty$ | 11-3031 | Financial Managers | 105 | \$46,336 | \$77,927 | 6.65 | 5 |
| of | 11-9111 | Medical and Health Services Managers | 105 | \$46,566 | \$77,257 | 6.64 | 5 |
| - | 47-2152 | Plumbers, Pipefitters, and Steamfitters | 250 | \$24,980 | \$35,880 | 6.38 | 3 |
| - 0 | 49-1011 | First-Line Supervisors/Managers of Mechanics, Installers, and Repairers | 185 | \$33,219 | \$51,471 | 6.32 | 4 |



| Rank | SOC Code | Occupational Title | Annual Demand | Entry Level Wage | Average Wage | "Hot" Factor | $\begin{gathered} \text { Job } \\ \text { Zone } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - 0 | 11-9021 | Construction Managers | 120 | \$41,371 | \$64,011 | 6.17 | 4 |
| - $*$ | 29-1123 | Physical Therapists | 75 | \$47,680 | \$73,411 | 6.13 | 5 |
| $0 \times$ | 15-1031 | Computer Software Engineers, Applications | 65 | \$45,902 | \$68,430 | 5.72 | 4 |
| -0t | 43-6011 | Executive Secretaries and Administrative Assistants | 190 | \$26,443 | \$36,156 | 5.55 | 4 |
| $\sqrt{6}$ | 51-1011 | First-Line Supervisors/Managers of Production and Operating Workers | 145 | \$30,784 | \$47,255 | 5.44 | 3 |
| $\checkmark \times$ | 29-1127 | Speech-Language Pathologists | 80 | \$40,967 | \$59,088 | 5.39 | 5 |
| $\sqrt{0}$ | 43-5052 | Postal Service Mail Carriers | 115 | \$35,919 | \$46,670 | 5.26 | 1 |
| $\checkmark \checkmark$ | 15-1051 | Computer Systems Analysts | 65 | \$41,217 | \$59,978 | 5.20 | 4 |
| $\checkmark$ | 41-3021 | Insurance Sales Agents | 135 | \$25,617 | \$50,409 | 5.08 | 3 |
| $\sqrt{ } \times$ | 15-1071 | Network and Computer Systems Administrators | 75 | \$37,664 | \$54,107 | 4.97 | 4 |
| $\sqrt{ } \times$ | 49-9051 | Electrical Power-Line Installers and Repairers | 100 | \$34,687 | \$46,203 | 4.95 | 4 |
| $\sqrt{ } \times$ | 41-1012 | First-Line Supervisors/Managers of Non-Retail Sales Workers | 80 | \$31,783 | \$59,207 | 4.85 | 3 |
| $\sqrt{ } \times$ | 25-2041 | Special Education Teachers, Preschool, Kindergarten, and Elementary School | 95 | \$34,741 | \$44,902 | 4.83 | 4 |
| $\sqrt{4}$ | 21-1012 | Educational, Vocational, and School Counselors | 90 | \$33,772 | \$48,847 | 4.82 | 4 |
| $\cdots$ | 39-1011 | Gaming Supervisors | 95 | \$33,920 | \$45,347 | 4.80 | 2 |
| $\cdots$ | 13-1023 | Purchasing Agents, Except Wholesale, Retail, and Farm Products | 100 | \$30,627 | \$48,086 | 4.76 | 3 |
| No | 13-2072 | Loan Officers | 70 | \$32,573 | \$57,414 | 4.69 | 3 |
| $\checkmark$ | 11-9051 | Food Service Managers | 85 | \$32,170 | \$50,395 | 4.69 | 4 |
| $W$ | 51-4041 | Machinists | 110 | \$31,447 | \$37,620 | 4.65 | 4 |
| vx | 29-1126 | Respiratory Therapists | 65 | \$36,848 | \$49,925 | 4.64 | 3 |
| v | 11-3011 | Administrative Services Managers | 70 | \$32,497 | \$55,359 | 4.63 | 4 |
| $x$ | 13-1051 | Cost Estimators | 70 | \$33,398 | \$52,526 | 4.60 | 4 |
| dx | 21-1021 | Child, Family, and School Social Workers | 135 | \$25,288 | \$34,510 | 4.59 | 5 |
| -4 | 27-3031 | Public Relations Specialists | 110 | \$28,007 | \$41,140 | 4.56 | 4 |
| $X$ | 25-2012 | Kindergarten Teachers, Except Special Education | 100 | \$30,746 | \$40,638 | 4.55 | 4 |



## *

*lthough the focus of this publicaion is on those occupations most in demand, the LMI Department has data available on hundreds of other job titles. Visiting our website at http://mdes. $\mathrm{ms} . g o v$ will open the doorway to a myriad of other information about occupational trends across the state and substate regions.

In addition, the U.S. Department of Labor has developed a system for occupational exploration known as the Occupational Information Network, or $\mathrm{O}^{*}$ Net for short. This system is free to all users with internet access, requires no special software and is very user friendly. It can be accessed online at http://online.onetcenter.org. The $\mathrm{O}^{*} \mathrm{Net}$ system is an innovative tool for finding out all sorts of pertinent information about a particular occupation. Users can find a wealth of
information about skills required to succeed in a particular occupation, common tasks performed, and working environments. The system utilizes the same SOC code found in this document, but it also uses keywords and partial job titles to help people select an occupational field of interest. $\mathrm{O}^{*}$ Net will even provide a list of related occupations for any job title chosen, so as to expose the user to a broader range of possibilities.

Used in conjunction with this publication, $\mathrm{O}^{*}$ Net should become an invaluable tool for those involved in guidance counseling, or for anyone desiring to expand their knowledge of occupational information. Any questions about $\mathrm{O}^{*} \mathrm{Net}$ or anything else contained in this document should be directed to the LMI Department of the Mississippi Department of Employment Security.


## MDES

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Increasing Employment in Mississippi

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[^0]:    Cover photo courtesy of National Cancer Institute, Rhoda Baer (Photographer)

