# **Workforce Development Agency**

# **State of Michigan**

# Program Year 2010 Workforce Investment Act Annual Report

For the Period Covering July 1, 2010 through June 30, 2011



#### Introduction:

The annual report provides a summary of Michigan's Workforce Investment Act (WIA) performance information, programs, and accomplishments for the period of July 1, 2010 through June 30, 2011.

#### Michigan's Vision

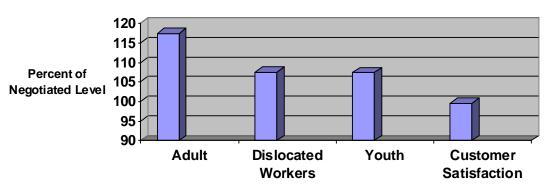
We will transform the Michigan economy by growing and attracting business, keeping talented residents here, and revitalizing our urban centers.

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# **EXECUTIVE SUMMARY:**

As the table illustrates, performance for Program Year (PY) 2010 of WIA has resulted in Michigan meeting or exceeding the negotiated performance levels in the Adult, Dislocated Worker, and Youth Programs as well as the Customer Satisfaction measures.



Performance Level Achieved

Note: Performance levels are calculated by dividing actual statewide PY 2010 performance by the negotiated planned performance level for the state for each WIA program and overall customer satisfaction.

# **PERFORMANCE MEASURES**

# **COST EFFECTIVE PROGRAMS:**

The Adult program served 30,110 participants beyond self-service with expenditures totaling \$41.9 million for an average cost per participant of \$1,394. Total adult exits beyond self-service were 8,790 with 7,492 employed at time of exit for an average cost per employment of \$7,492. Adult participants' employment rate was 85.2 percent, and their average earnings were \$14.55 per hour.

The Dislocated Worker program served 27,989 participants with expenditures totaling \$62.7 million for an average cost per participant of \$2,242. Total dislocated worker exits were 7,844 with 6,990 employed at time of exit for an average cost per employment of \$6,990. Dislocated Worker participants' employment rate was 89.1 percent, and their average earnings were \$14.92 per hour.

The Youth program served 19,134 participants with expenditures totaling \$44.4 million for an average cost per participant of \$2,321. Total youth exits were 7,644 with younger youth (aged 14 to 18) representing the bulk of the exits at 5,952. Older youth exits totaled 1,692 with 934 employed at time of exit. Return on investment is difficult to measure for the Youth program because younger youth are primarily exited to secondary school rather than employment. Older Youth participants' employment rate was 55.2 percent, and their average earnings were \$9.21 per hour.

#### **EVALUATION OF PROGRAMS:**

Michigan utilizes the Value Added Performance Improvement System (VAPIS) model to measure workforce development program success. VAPIS offers a systematic, objective and transparent framework for:

- Setting performance targets
- Focusing on the value-added of the WIA
- Diagnosing WIA performance

Accounts for factors outside the control of state and local programs

- "Outside the control," means factors that affect performance outcomes but are not related to the services provided by the programs
- Local labor market conditions (unemployment rates)
- Personal characteristics of participants (prior work history, educational attainment, barriers to employment)
- Diagnoses performance by understanding factors affecting outcomes

This performance reporting system, developed for the State of Michigan, continued to serve as a valuable performance improvement system for program year 2010.

The VAPIS is based on a model developed by the W.E Upjohn Institute for Employment Research; the system adjusts the U.S. Department of Labor's (USDOL) common measures for the WIA workforce programs for factors that are beyond the control of local administrators, such as the characteristics of program participants and local labor market conditions. The common measures include three labor market outcomes: entered employment, job retention, and earnings levels. By making these adjustments, the common measures more closely approximate the value added that the workforce programs contribute to the labor market outcomes of participants. The VAPIS also provides a short-term forecasting component that assists local workforce administrators in understanding the likelihood that their current participants will find and retain jobs. Because of the long lag in reporting common measures, local administrators have little systematic knowledge of their performance. TheVAPIS tries to fill that gap by measuring the amount of value added by the local workforce area programs in terms of the effectiveness of services delivered, identifies areas for program improvement, and provides information to program managers on a real-time basis to predict area performance.

#### **INNOVATIVE SERVICE STRATEGIES:**

#### Improving the Skills of Michigan's Workforce: Special Projects and Initiatives

#### **Gang Diversion Activities for At-Risk Youth**

Funding: WIA Statewide Activities

The Gang Diversion project supports coordinated efforts between local Michigan Works! Agencies (MWAs) and police and sheriff departments to create programs that offer gang diversion activities and support services to at-risk youth in select urban areas. Information about the program is provided to schools, service agencies, churches, and community organizations. Once eligibility is determined, a case coordinator is assigned to work one-on-one with the participant to develop a mutually derived education and training action plan, which is included in the Individual Service Strategy. Participation is encouraged through a variety of strategies to engage participants in the WIA Youth activities. After-school "clubs" were designed for active participation using stimulating resources and collaborative activities for in-school youth. Rewards and incentives and public recognition of successes were built into the program. Follow-up services are provided for twelve months after leaving the program.

At the end of 2010, the number of participants enrolled in the program and recommended for employment was 61, exceeding the original goal of 50 participants.

#### Michigan Earn and Learn Initiative:

Funding: WIA Statewide Activities – Training Wagner-Peyser – Job Development Specialists Philanthropic Organizations/Foundations - Subsidized Wages

The Michigan Learn and Earn Initiative is a transitional jobs project, which utilizes philanthropic and public funding resources to offer life-changing employment and educational opportunities to disadvantaged individuals with limited workforce attachment. Individuals prioritized for Earn and Learn include low-income, disconnected, at-risk youth ages 18-24, formerly incarcerated individuals re-entering the workforce, and chronically unemployed adults in select urban areas (Detroit, Highland Park, Hamtramck, Flint, and Saginaw).

The philanthropic and public investments in Earn and Learn will create and fund immediate subsidized job opportunities that are intended to provide incentives for concurrent participant involvement in related education and training programs. Additionally, it provides comprehensive barrier management, supportive services, and job placement assistance. As a condition of grant award distribution to selected areas, a one dollar to one dollar match in both local philanthropic and State of Michigan provided funds are matched with the Open Society Foundation's match of one dollar. That is, every dollar invested by the state is matched with two dollars in philanthropic funds.

During 2010, the program was implemented in Flint, with rolling implementation to the other areas as local resources allowed. Outcomes are as follows:

- Training: 38 participants were enrolled in training.
- Subsidized/Unsubsidized Employment: 84 participants were enrolled in subsidized employment opportunities with 16 agencies/companies. Of the 84 participants, six were enrolled in On-the-Job Training activities.
- At-Risk Youth: 26 youth were being served in collaboration with a Gang Diversion grant.

#### Michigan Partnership for Training in Healthcare (M-PaTH):

Funding: WIA Dislocated Worker

The M-PaTH is designed for dislocated/displaced workers to transfer careers across industries. It is collaboration between private sector, education, economic and workforce development to build upon the nationally recognized success of the Flint Healthcare Employment Opportunities (FHEO) project and to regionalize the training program.

Prima Civitas Foundation partnered with the FHEO and three community colleges to train dislocated workers in healthcare related fields. At the end of PY 2009, a total of 304 participants were enrolled in the program. At the end of PY 2010, a total of 481 participants were enrolled in training, exceeding the initial goal of 400 participants. Components included assessment testing, life skills curriculum, transferable skills workshops, and case management.

#### SPECIAL PROJECTS AND INITIATIVES SUCCESS STORIES:

Name: Byron Blair
Program: Michigan Earn and Learn Initiative
Employers: Modern Drywall and Superior Design
MWA: Genesee Shiawassee Michigan Works! (GMSW) – Career Alliance, Inc.

Byron Blair is an ex-offender who spent most of his adult life in and out of prison. Byron initially came in to see a job development specialist at Genesee Shiawassee Michigan Works! to go over potential job opportunities and participate in the Workforce Investment Act (WIA) onsite intake session for enrollment. While there, he also attended an Earn and Learn information session.

The job development specialist was contacted by Modern Drywall, a company preparing to start work on the new Department of Human Services (DHS) building, requesting a worker who was a resident of Flint with experience in hanging drywall. Byron's name and resume were referred to the company and he was placed on assignment through the Earn and Learn program. As part of

Earn and Learn, Byron's wages were subsidized at a prevailing wage, which was \$27.10 per hour for the three-week project. After evaluating Byron's work ethic and abilities, the owner of Modern Drywall was quite impressed and prepared to offer Byron a full time position with the company. However, Byron lacked transportation.

Superior Design, another company working on the same DHS project, contacted the job development specialist and requested a Plaster Laborer with some experience with Stucco to assist with completing the outside portion of the building. After the owner of Superior Design spoke with the owner of Modern Drywall, Byron's name was mentioned and a referral was made to Superior Design for a two-week project upon completion of his work at Modern Drywall. This particular position was also paying a prevailing wage of \$27.46 per hour, which was subsidized through the Earn and Learn program.

Byron's placement with Modern Drywall allowed him to earn and save a majority of his income and he was eager to accept the position at Superior Design in order to continue saving for a vehicle. Byron was recently hired as a full time employee at Agree Construction Company, a privately-owned, green construction company.

Name: Candice Welch Program: M-PaTH Employer: Living Well MWA: Genesee Shiawassee Michigan Works!

Candice Welch was a dislocated worker who had previously worked in various positions in the auto industry prior to becoming dislocated in May of 2009. She was accepted into the Greater Flint Health Coalition's Program in July 2009. In the M-PaTH Program, she completed a curriculum that included specialized life skills training and healthcare career exploration workshops. Following completion of specialized healthcare training, Ms. Welch enrolled into credential training, provided via the American Red Cross' Nurse Aide Training Program in November 2010. She obtained a Nurse Assistant credential in February 2011. Candice is now employed with the Living Well facility in Flint and has three other offers for interviews for positions with companies in her area.

#### WIA SUCCESS STORIES

A total of 35,514 Adult and Dislocated Workers were trained during PY 2010. Below are just a few examples of success achieved by the WIA participants in Michigan.

Name: Angela Strong Program: Workforce Investment Act - Adult Employer: Lakeland Hospital MWA: Berrien/Cass/Van Buren

Angela Strong began her career in a factory, but always had a strong desire to work in the health care field. She took the first step in beginning her career in health care by becoming a Certified Nurse's Assistant and then an Obstetrics Technician. While an Obstetric Technician involved a lot of cleaning up after deliveries and the monotonous task of restocking surgical charts, she was happy just to be working in health care. It was her four-year-old son who inspired her to take the next step. "He motivated me to further my education. I wanted better for him; he gave me that extra push." That push led Angela to Michigan Works! where she applied for funding to return to school to become a Registered Nurse.

"It's amazing; I love it," Strong says about her position in the postpartum lab at Lakeland Hospital, in St. Joseph, Michigan. Angela admits, working part-time, studying full-time at Lake Michigan College's competitive Nursing Program, and raising a young child wasn't easy. "It took tremendous sacrifice; it was hard on all of us." Strong believes the sacrifices were all worth it. She's better able to provide for her son and she loves going to work every day. "It's hard when you don't have money for school, without Michigan Works! help, I don't know that I could have been able to do this."

Name: Casey Vanderploeg Program: Workforce Investment Act – Dislocated Worker Employer: Stryker Instruments (Medical Device Company) MWA: Kalamazoo & St. Joseph Counties

Casey worked for Scott's Lawn Services as their Sales Manager for three years before he was laid off due to the slow economy in 2008. He had a family of four and had exhausted his unemployment benefits; he was feeling desperate. Casey heard of the Dislocated Worker program through a mutual friend and contacted Heather Michel, a case manager for the Michigan Works! Dislocated Worker program.

After meeting with Heather and completing an interest and skills assessment, Casey stated that he would be interested in the MIG and TIG Welding Training program. He was enrolled in the Dislocated Worker program and began the eight week welding training at W-TEC/FabMasters. He became a certified welder on December 1, 2010.

On December 6, one week after completing his training, he was hired by OnStaff USA, a temp agency, to work at Stryker Instruments as a welder. After working for three months through OnStaff, he was hired into Stryker in March 2011.

"This has been a great experience for me to go through this program and obtain the welding certification. My instructor at W-TEC was phenomenal, as he was a hands-on trainer which really helped me to retain what he was teaching. My job with Stryker has been fulfilling as well as bringing in a decent wage with great benefits. I am very happy to be working for this company," states Casey.

Name: Carissa McDonald Program: Workforce Investment Act – Younger Youth Status: Student –Northern Michigan University Fall of 2011 MWA: Northeast Michigan Consortium

Carissa McDonald joined the WIA Youth Program in early 2010, after working with the ARRA Youth Program for her first job. Coming from a family of five and living in rural Montmorency County, Carissa struggled to achieve her academic, employment and leadership plans. Her goals upon entering the program were to succeed in high school, apply to college, find reliable transportation, and work. In less than two years, with the help of program funds, mentors and friends, Carissa achieved all of her goals.

The Youth program provided materials necessary for her to complete her higher-level math courses and even acquire college credit while in high school. Youth program instructors helped her complete her financial aid forms and college applications. She also completed her driver's training course and received her driver's license with financial assistance from the program. Lastly, she worked as a tutor, teaching other WIA youth students who had difficulty in mathematics. Carissa's geometry ability and leadership skills made her an excellent tutor and ensured that other WIA youth students could succeed in math.

This past May, Carissa graduated as the valedictorian of her high school class. As of Fall 2011, she is attending Northern Michigan University.

Name: Lisa Baird Program: Workforce Investment Act – Older Youth Employer: Medical Administrative Assistant MWA: Capital Area Michigan Works!

Lisa enrolled in the WIA Older Youth program initially seeking help with employment and training in the medical field. Due to health issues and becoming a new mother, she was unable to complete her training when she had initially hoped. Lisa had to put her dreams on hold for a short period of time to focus on her health and her child. She didn't give up, nor did Capital Area Michigan Works! give up on her. Lisa was able to secure a position with Sparrow Health

Systems as a receptionist but still wanted more for herself and her family. With the help of her youth employment specialist, she enrolled in the Medical Administrative Assistant (MAA) classes at Career Quest Learning Center in June of 2009. After 11 months, Lisa successfully completed her courses and graduated with her MAA credential. After graduation, Lisa worked with the youth employment specialist on her resume building skills and also attended the various free employment workshops offered at the St. Johns Service Center. She also continued following up on job leads and applied for various positions in her field of study. In December of 2010 her hard work paid off and Lisa was able to secure full time employment at St. Lawrence Hospital as a Medical Administrative Assistant. Lisa loves her job and says she could not have gotten where she is now without the support and constant encouragement of Capital Area Michigan Works!. She is proof that hard work and diligence does pay off.

# **EMPLOYER TESTIMONIALS:**

# WIA Funded On-the-Job and Incumbent Worker (IW) Training Programs Help Businesses Grow

**Employer:** Diplomat Specialty Pharmacy **MWA:** Genesee/Shiawassee Michigan Works! (GMSW) – Career Alliance, Inc.

Diplomat Specialty Pharmacy in Flint is a family-owned business that got its start over 34 years ago and has expanded across the Midwest to cities including Cleveland and Chicago.

Diplomat Specialty Pharmacy's relationship with GSMW began in early 2010 in order to provide employment and training to individuals who were in career transition and/or were unemployed or underemployed. Through this partnership, Diplomat has been able to provide over 60 employees with gainful, full-time and permanent employment through the utilization of On-the-Job Training funding. Positions that have been successfully filled range from Patient Care Coordinators to Information Technology professionals.

Diplomat has also been able to train current employees through Incumbent Worker (IW) training funds that allow staff members to update their skill sets and remain on top of industry trends. Diplomat will maintain their successful relationship with GSMW to employ, train, and engage their employees.

Diplomat hired about 100 new employees in 2010, and plans to add another 200 during 2011. With long-term growth in mind, the company plans to add an additional 1,000 new employees over the next five years. The majority of the jobs pay an average of \$37,000 per year plus benefits.

#### **Employer:** First Telecommunications

MWA: Area Community Services Employment & Training Council (ACSET)

First Telecommunications delivers voice and data communications products and services. Locally owned and operated, the business has expanded to include three additional offices. The company has worked with the MWA since 2007 and recently submitted a letter about their success in utilizing Michigan Works! services. In particular, the company indicated that their success with their hiring workers via the On-the-Job-Training program was invaluable. Having the opportunity to hire individuals with the basic skills needed, along with being able to receive assistance financially with training has helped the company grow their business.

# WAIVER SECTION:

#### 1) Waivers for which the state has received approval

The following waivers, approved by the USDOL, were implemented during PY 2010.

- Waiver allowing up to *twenty percent* of the funds reserved for Appropriation Year 2010 **Rapid Response** (RR) activities to be used to operate an IW training program as part of the state's overall layoff aversion strategy, as defined under the WIA Section 134(a) (1) (A). All training under this waiver is restricted to skill attainment activities.
- Waiver allowing local WDBs to use up to *twenty percent* of AY 2010 **Dislocated Worker** funds to support local IW training programs as part of a layoff aversion strategy under the WIA Section 134(a) (3). All training under this waiver is restricted to skill attainment activities.
- Waiver allowing the transfer of up to *fifty percent* of local formula funds between the **Adult and Dislocated Worker** programs under Section 133(b) (4).
- Waiver allowing the use of a sliding scale based on employer size for **On-the-Job Training** employer **reimbursement** under the WIA Section 101(31) (B).
- Waiver allowing a sliding scale based on employer size for the **customized training** employer **contribution** requirement under WIA Section 101(8) (C).
- Waiver allowing the use of Individual Training Accounts for Older and Out-of-School Youth program participants at 20 CFR 664.510.

#### 2) How waivers have changed the activities of the State and local areas

The aforementioned waivers assisted the state in developing and operating an IW training program and allowed Workforce Development Board (WDBs) to take a proactive approach in saving jobs by averting layoffs.

The increased ability to transfer local formula funds between the Adult and Dislocated Worker programs provided local WDBs the flexibility to meet the fluctuating demand for services and increase capacity in response to individual training needs.

Additional analysis and data to reflect how waivers were implemented and the impact on program operations at both the state and local level is provided below.

#### Waiver Implementation:

Waivers are a critical tool for Michigan's workforce investment system. They provide local areas with flexibility in meeting local demand, layoff aversion, and skills attainment for workers.

#### **Incumbent Worker (IW) Training Waivers:**

Training for employed workers is beneficial for employers, workers, and regional economies. Layoff aversion strategies focus workforce development efforts on upgrading and expanding the skills of employed workers to prevent layoffs. IW training promotes greater job retention, facilitates more stability in the workforce, and heightens chances for advancement, higher wages, and continued employability.

Michigan was granted a waiver to allow local areas to use Dislocated Worker formula funds to support IW training. The use of Dislocated Worker formula funds to support IW training is documented in the table below. The amount of funds used for training varied greatly, with Capital Area using a little more than 10 percent, while South Central used approximately one percent.

		<b>Dislocated Worker</b>					
AGENCY	WAIVER	FORMULA \$	To IW	Percent			
Capital Area	20% DW for IW	\$1,528,058	\$157,882	10.33%			
Central Area	20% DW for IW	\$ 872,385	\$ 14,787	1.70%			
Livingston	20% DW for IW	\$ 583,637	\$ 36,524	6.26%			
South Central	20% DW for IW	\$1,327,157	\$ 13,992	1.05%			

#### 2010 Dislocated Worker for IW Training

\*Oakland (20% DW), Ottawa (20% DW), Region 7B (20% DW), and West Central (20% DW), all had waiver approval but chose not to implement the waiver.

During Program Year 2010, \$2,902,359 in state set-aside Rapid Response (RR) funds were identified for use in the operation of the statewide IW program as part of an overall layoff aversion strategy. Twenty-two out of 25 MWAs aggressively used their RR supported IW training fund allocations to operate local IW training programs. Three of the MWAs only partially utilized their RR funds, which were recaptured and redistributed, based on expenditures, to MWAs in need of additional funds.

A total of 3,666 participants received training. Approximately half of the individuals were trained in five high-demand fields of study including production/manufacturing, engineering and management occupations, computer professionals, and healthcare professions.

Additionally, employer satisfaction survey results indicate mostly positive feedback. Overall employer satisfaction with the training programs was ranked 9 out of a possible 10. The IW training programs provided low-cost training to area employers and provided the community with increased awareness of and access to training. Based on the number of trainees (3,666), PY 2010 cost per training was approximately \$792 per participant.

#### **Dislocated Worker/Adult Funding Transfer Waiver**

This waiver provided local WDBs greater flexibility by aligning resources with current demand for services. A transfer authority of up to 50 percent between Adult and DW programs allowed both programs to more effectively and efficiently respond to changes in demand for services, increased capacity, and improved customer service.

Five out of twelve MWAs utilized their waiver authority to transfer funds between programs, as documented in the table below. The waivers were utilized to keep students enrolled, eliminate waiting lists, enroll students into accelerated certificate programs, and provided innovative training in high growth – high demand industry areas.

			DW FORMULA		
AGENCY	WAIVER	FROM/TO	\$	TRANSFER	PERCENT
Capital Area	50% A <> DW	DW/Adult	\$1,528,058	\$ 75,000	4.91%
Central Area	50% A <> DW	DW/Adult	\$ 872,385	\$ 261,715	30.00%
Great Lakes Bay	50% A <> DW	DW/Adult	\$1,239,930	\$ 619,965	50.00%
South Central	50% A <> DW	DW/Adult	\$1,327,157	\$ 360,000	27.13%
West Central	50% A <> DW	Adult/DW	\$ 612,178	\$ 100,000	16.34%

#### 2010 Adult/Dislocated Worker Transfers

\*Career Alliance (50%), Livingston (50%), Northeast (50%), Oakland (50%), Ottawa (50%), Region 7B (50%), and Western U.P. (50%) all had waiver approval but chose not to transfer funds between Adult and DW.

#### **On-the-Job Training and Customized Training Waivers**

Waivers were granted to four MWAs that allowed sliding scales based on employer size for Onthe-Job Training employer reimbursement and for customized training employer contribution requirements.

On-the-Job Training waivers to increase employer reimbursement for On-the-Job Training through a sliding scale were based on the size of the business. All training delivered under the waiver was restricted to skill attainment activities, and allowed local WDBs to provide additional assistance to area employers in creating jobs for WIA participants. The waivers provide assistance to employers in creating jobs sooner, rather than later, by reimbursing the cost of training new workers.

Waivers of the required 50 percent employer contribution for customized training utilizing a sliding scale were also based on the size of the business. Under the waiver, a sliding scale for the employer matching cost component created an incentive for small and mid-sized employers to participate in customized training, resulting in high skill, high demand, and/or high wage attainment.

#### Individual Training Accounts (ITAs) for Older and Out of School Youth

Funds utilized for Older and Out-of-School Youth ITAs allowed youth to access training earlier and provided the experience of responsibility through real-life informed decision-making. Allowing youth to use ITAs streamlined services, increased customer choice, and increased local flexibility. Waivers were approved for five of the MWAs, which are in the early stages of implementation.

# 3) <u>How activities carried out under the waivers directly or indirectly affected state and local area performance outcomes</u>

The PY 2010 waivers provided the state and local service delivery areas with increased flexibility in the administration and operation of WIA funded programs. State set-aside RR funds enabled local areas to tailor their programs to meet local employer demand and insure specific worker needs were met. The funds enabled local service delivery areas to provide definitive layoff aversion strategies through upgrading and expanding skills of their current workforce.

#### **CHALLENGES:**

As in 2009, there were challenges identified with operating an IW training program as authorized under our waiver. Challenges included:

- Additional administrative responsibilities and costs associated with reporting requirements. Employer time and costs associated with the coordination and follow up with paperwork and documentation creates administrative burdens and disincentives for employers to participate in IW training programs. Employers view IW reporting requirements as "bureaucratic red tape." Time required by WDB staff to conduct expanded data entry and documentation requirements adds additional administrative costs.
- Employer liability concerns in collecting data to satisfy reporting requirements. Employers are apprehensive about possible complications and ramifications for collecting, maintaining, and disposing of additional employee records.
- Worker privacy concerns over the collection of private information by employers and local WDBs.

- Reductions in RR funding to support IW training forces WDBs to utilize local DW and Adult funds to support IW training programs. A 56 percent reduction in funding used to support IW training over the previous two years has eroded the support and momentum achieved by the program. Subsequently, statewide participation was reduced from 5,760 participants in PY 2009 to 870 participants in PY 2010.
- Ensuring that MWAs are operating IW training that is in compliance with USDOL's definition of layoff aversion. The narrowly defined layoff aversion strategy offers less flexibility in the use of funds for companies expanding or diversifying product lines and operations. The additional flexibility would benefit more employers, workers, and regional economies.

# **IMPACT:**

As in PY 2009, Michigan's waivers for PY 2010 focused primarily on program operations, rather than on local performance outcomes. The waivers indirectly affected performance by averting potential layoffs, reducing the potential for additional dislocated workers and the need for public workforce investment system to support individuals following layoff. Waiver impact can be summarized as follows:

- Local areas had greater control over program design and program management. The increased local flexibility to respond to ever-changing local and regional economic conditions provided the ability to more effectively respond to ever changing workforce training commands.
- Provided employers with access to training resources necessary to remain viable and competitive in today's global economy. Higher local labor force quality is a key competitive factor affecting a local area's attractiveness for location and growth of business. The higher labor force quality drives the local creation of high-quality jobs, thereby resulting in increases in local earnings per capita.
- Increased the skills of local and regional workforces by learning new technologies, enabling Michigan's workers to be globally competitive and offering workers the chance to advance to higher positions or maintain their current jobs and avoid layoffs. Increased skills increases long-run earnings potential.
- Filled employment gaps in high-demand, high-growth occupations, such as manufacturing, healthcare, and information technology with training relevant to the employer needs.
- Built and expanded positive relationships between employers, WDBs, service providers, and community colleges and other training institutions by better aligning capacity with demand for services.

- Increased access to training and consumer choice through building a stronger partnership base with training institutions by offering training that is customized to the particular skills needs of individual employers.
- Michigan's IW training funds, leveraged with other training funds, proved to be a very cost effective method for providing training with limited resources.

Michigan's PY 2010 waivers encouraged innovative solutions in averting layoffs and assisting employers in retooling their businesses to adjust to a difficult economic environment. The impact of the waivers can be defined in greater detail in the Waiver Success Stories section below.

#### WAIVER SUCCESS STORIES:

**Employer:** Peacock Industries **MWA:** Michigan Works! West Central **Waiver:** Rapid Response Reserve funds for IW training

Peacock Industries is a metal fabrication, welding and machining company – one of only three manufacturers in Lake County. Considered a "job shop," they don't make a particular product, but they make anything that their customer requires, given the specifications. Catering to a wide variety of industries, the company makes everything from ballistic and blast security products (mainly door and window systems) to magnetic conveyors used by automotive suppliers. The company did not have a certified quality program and was finding it difficult to acquire new business (and maintain current customers) because so many fabrication contracts required ISO certification. Without ISO certification, the company faced layoffs if it could not maintain its current customer base.

Michigan Works! West Central met with leaders at Peacock Industries to discuss potential solutions. By using IW training funds, Peacock Industries could educate current employees in quality standards, obtain an ISO 9001:2008 certification, and maintain its current workforce level.

Peacock Industries has now integrated the quality standards for ISO 9001:2008 into its business. The company has not only been able to better maintain its current customer base, but has experienced an increase in opportunities for new market penetration, as holding this quality management system certification allows Peacock Industries to better position itself in the marketplace.

Peacock Industries currently employs 18 people and is seeing a rebound in orders, particularly related to the automotive industry. The company has plans to hire additional workers this year, including an engineer, some laborers, and a quality manager to bring the company back to its peak size prior to the economic downturn.

Employer: Harsco Rail MWA: Michigan Works! West Central Waiver: Dislocated Worker Formula Funding to Support IW Training

In operation for 90 years, Ludington's Harsco Rail is a major international supplier of track construction and maintenance equipment to the world's railways. Employing 175 people, Harsco designs and manufactures an extensive line of railway and track maintenance equipment for not only local customers, but across the globe.

Because of their strong history of building track construction and maintenance equipment for European customers, Harsco recognized the need to re-train its welders and certify them in the new European EN 15085 welding standard. This would allow Harsco to continue to manufacture railway equipment for its European customers at the Ludington facility and avert layoffs.

Through IW training dollars, Harsco's welders were trained in 2009 at West Shore Community College (WSCC) in the new European Welding standards by an instructor who flew to the U.S. from the Czech Republic to specifically certify the welders; WSCC's training program, and WSCC Instructor Dave Cutler.

Michigan Works! West Central helped Harsco again in program year 2010 by assisting the company with re-certification training, which was made possible by a waiver that allowed a limited percentage of Dislocated Worker funds to be used for IW training. The continuing certification contributed to layoff aversion and the immediate return of four welders to make parts for the company's European Union customers.

"We are very thankful for the initial training of our welders and the assistance with our recertification," said Roger Nash, general manager of Harsco Rail. Harsco is one of only a few U.S. companies to achieve this certification, which puts them at an extreme advantage for securing more international contracts and continuing to be the viable business they are today.

# Program Year 2010 WIA Annual Report

# Table A - Workforce Investment Act Customer Satisfaction Results

Customer Satisfaction	Negotiated Performance Level	Actual Performance Level – American Customer Satisfaction Index	Number of Surveys Completed	Number of Customers Eligible for the Survey	Number of Customers Included in the Sample	Response Rate
Participants	91.0	96	17,140	24,182	21,617	79.3
Employers	86.0	95	1,678	2,249	2,249	74.6

# Table B - Adult Program Results

Reported Information	Negotiated Performance Level	Actual Performance Level	
Entered Employment Rate	88.0	89.1	5,470 6,137
Employment Retention Rate	85.0	93.0	7,541 8,109
Average Earnings	10,200	16,541	105,054,634 6,351
Employment and Credential Rate	83.0	81.5	<u>8,225</u> 10,093

# Table C - Outcomes for Adult Special Populations

Reported Information	Public Assistance Recipients Receiving Intensive or Training Services		Veterans		Individuals with Disabilities		Older Individuals	
Entered Employment Rate	79.7	1,283	92.1	291	80.1	173	88.0	380
Entered Employment Kate	15.1	1,610	72.1	316 80.1 216 88.0	432			
Employment Detention Data	87.5	1,395	91.6	294	86.3	176	93.3	516
Employment Retention Rate	87.5	1,595	91.0	321	80.5	204	75.5	553
Assessed Estimate Data	10,021	11,394,840	18,026	4,362,418	10.270	1,355,668	19,593.5	8,288,068
Average Earnings Rate	10,021	1,137	18,020	242	10,270	132	19,393.3	423
	82.6	1,078	85.6	338	74.7	127	77.4	688
Employment and Credential Rate	82.0	1,305	65.0	395		170		889

# Table D - Other Outcome Information for the Adult Program

Reported Information	Individuals Who Receiv	ved Training Services	Individuals Who Only Received Core and Intensive Services		
Entered Employment Rate	92.8	3,541	83.1	1,929	
	92.0	3,815	05.1	2,322	
Envelopment Detention Dete	94.1	5,644	89.9	1,897	
Employment Retention Rate	94.1	5,999	07.7	2,110	
Avanaga Farminga Bata	18,277	88,884,044	10.867	16,170,590	
Average Earnings Rate	10,277	4,863	10,007	1,488	

# Table E - Dislocated Worker Program Results

Reported Information	Negotiated Performance Level	Actual Performance Level	
Entered Employment Pate	94.0	94.9	7,552
Entered Employment Rate	94.0	94.9	7,959
England Detention Dete	92.0	94.8	5,368
Employment Retention Rate	92.0	94.0	5,660
A viene as Earmines		16,437	75,152,089
Average Earnings	13,200	10,437	4,572
Employment and Credential Rate	83.0	84.1	4,630
	85.0	04.1	5,504

# Table F - Outcomes for Dislocated Worker Special Populations

Reported Information	Vete	erans		uals with abilities	Older Individuals		Displaced Homemakers		
Entered Employment Rate	95.2	579	93.4	128	91.2	792	59.5	25	
Entered Employment Rate	2012	608	2011	137	7112	868		42	
Employment Detention Date	95.7	399	- 96.8	06.8	91	93.9	495	93.9	62
Employment Retention Rate	93.7	417		94	)3.)	527	93.9	66	
A	18,292	6,109,589	13,733	1,002,549	16.007	6,595,189	11,677	583,853	
Average Earnings Rate	18,292	334	15,755	73	10,007	412	11,077	50	
	81.7	309	76.8	73	81.8	445	65.5	19	
Employment and Credential Rate	01./	378	/0.8	95	01.0	544	03.5	29	

# Table G - Other Outcome for the Dislocated Worker Program

Reported Information	Individuals Who	Received Training Services		ly Received Core and ve Services
	95.5	5,122	93.6	2,430
Entered Employment Rate	95.5	5,363	95.0	2,596
E a la mart Data d'an Data	95.4	3,523	93.8	1,845
Employment Retention Rate	95.4	3,693	95.0	1,967
Average Earnings Rate	16,687	50,445,005	15,950	24,707,084
	10,087	3,023	15,950	1,549

# Table H.1 - Youth (14 - 21) Program Results

Reported Information	Negotiated Performance Level	Actual Performance Level		
Placement in Employment or Education	N/A	51.4	3,391	
r lacement in Employment of Education			6,593	
Attainment of Doorse on Contificate	N/A	37.2	2,170	
Attainment of Degree or Certificate	N/A	51.2	5,834	
	N/A	7.2	196	
Literacy and Numeracy Gains	N/A	1.2	2,726	

# Table H.2 – Older Youth (19 - 21) Program Results

Reported Information	Negotiated Performance Level	Actual Pe	rformance Level
Entered Employment Rate	83.0	85.3	1,106
Employment Retention Rate	85.0	90.3	992
	2,500	4 707	1,099 3,648,165
Average Earnings	3,500	4,707	775
Credential Rate	79.0	77.0	1,262
			1,639

# **Table I - Outcomes for Older Youth Special Populations**

Reported Information		ssistance pients	Veterans		Individuals with Disabilities		Out-of- School Youth	
Entered Employment Rate	81.9	403	87.5	7	82.9	107	86.7	885
Entered Employment Rate	01.9	492	07.5	8	02.9	129	00.7	1,021
Employment Retention Rate	87.9	311	100.0	1	92.9	92	90.1	808
Employment Retention Rate	01.9	354	100.0	1	)2.)	99	50.1	897
Assessed Familie as Data	4,153	1,100,566	0.0	0	4,278	278,095	3,875	2,391,149
Average Earnings Rate	4,155	265	0.0	0	4,278	65	5,675	617
Crashential Data	71.0	439	62.5	5	74.2	121	77.6	970
Credential Rate	/1.0	618	62.5	8	14.2	163	//.0	1,250

# Table J - Younger Youth (14 - 18) Results

Reported Information	Negotiated Performance Level	Actual Performance Level		
Skill Attainment Rate	95.0	93.1	12,681	
Skiii Attaininent Kate	95.0	95.1	13,621	
Vouth Diplome or Equivalent Pate	89.0	91.9	2,238	
Youth Diploma or Equivalent Rate	67.0	91.9	2,435	
Retention Rate	79.0	85.8	2,153	
Retention Rate	19.0	65.6	2,509	

# **Table K - Outcomes for Younger Youth Special Populations**

Reported Information	Public Assistance Recipients		Individuals with Disabilities		Out-of-School Youth	
Skill Attainment Rate	92.8	6,439	96.4	2,327	91.4	2,594
Skin Attainment Kate	92.0	6,935	90.4	2,414	91.4	2,839
Vouth Dialogue on Equipalogt Data	92.1	1,023	90.5	497	87.4	403
Youth Diploma or Equivalent Rate	92.1	1,111	90.5	549	07.4	461
Detertion Dete	83.7	847	816	457	82.2	523
Retention Rate	83.7	1,012	84.6	540	82.2	636

Reported Information	Emplo Rete	lonth oyment ention ate	Incr Adults a Yo o 12 Mont Repla	h Earning rease and Older uth) r hs Earning acement ed Workers)	Placeme Non-tradi Employ	itional	For T Individua Ente Unsuba	bloyment hose als Who ered sidized	Entry Unsubsi Employ Related Training R of Those Completed Servio	idized ment to the eceived Who Training
Adults	80.0	<u>5,450</u> 6,810	4,143	23,191,013 5,597	3.3	183 5,470	5,939	27,447,771 4,621	· 73.3	2,594 3,541
Dislocated Workers	84.8	<u>3,997</u> 4,713	108	57,913,395 53,573,359	3.7	281 7,552	- 7,823	52,424,765 6,701	69.8	3,574 5,122
Older Youths	68.7	<u> </u>	3,831	2,544,358 664	1.9	21 1,106	2,848	2,463,964 865		

# Table L - Other Reported Information

# **Table M - Participation Levels**

Reported Information	Total Participants Served	Total Exiters	
Total Adult Customers	641,659	593,762	
Total Adult self-service only	581,263	572,332	
WIA Adult	613,873	585,035	
WIA Dislocated Worker	27,790	8,734	
Total Youth (14-21)	18,030	7,295	
Younger Youth (14-18)	12,472	5,640	
Older Youth (19-21)	5,558	1,655	
Out-of-School Youth	7,309	2,359	
In-School Youth	10,721	4,936	

Table H.2 - Older Youth (19 - 21) Program Results	
Table N – Cost of Program Activities	

Program Activity	Total Federal Spending
	\$ 41,999,602
l Worker	\$ 62,768,141
	\$ 44,417,443
(up to 25%) WIA Section 134(a)(2)(B)	\$ 16,855,810
red Activities (up to 15%) WIA Section	\$ 2,562,105
Program Activity Description	
WF - Support (JET)	\$ 5,213,424
Focus: HOPE	\$ 1,771,803
Misc. Other(s)	\$ 27,561,668
eral Spending Listed Above	\$ 203,149,996
	I Worker         (up to 25%) WIA Section 134(a)(2)(B)         red Activities (up to 15%) WIA Section         Program Activity Description         WF - Support (JET)         Focus: HOPE

Skill Attainment Rate

Placement in Employment or Education

Attainment of Degree or Certificate

Literacy or Numeracy Gains

performance

<u>7</u>	Table O – Local Perforn	nance	
		Adults	44,403
Local Area Name		Dislocated Workers	1,744
ACSET	Total Participants Served	Older Youth (19 - 21)	775
		Younger Youth (14 - 18)	1,067
		Adults	42,429
ETA Assigned #		Dislocated Workers	952
<u>26160</u>	Total Exiters	Older Youth (19 - 21)	357
		Younger Youth (14 - 18)	581
Reported Information		Negotiated Performance Level	Actual Performance Level
Customer Satisfaction	Program Participants	91.0	97.2
	Employers	86.0	82.8
	Adults	89.0%	95.3%
Entered Employment Rates	Dislocated Workers	95.0%	96.7%
	Older Youth	84.0%	89.9%
	Adults	86.0%	95.6%
Retention Rates	Dislocated Workers	93.0%	98.0%
	Older Youth	86.0%	95.1%
	Younger Youth	80.0%	94.0%
Average Earnings (Adults/DWs)	Adults	\$10,400	\$12,278
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$13,400	\$16,514
	Older Youth	\$3,500	\$3,758
	Adults	84.0%	90.7%
Credential/Diploma Rates	Dislocated Workers	84.0%	90.0%
*	Older Youth	80.0%	84.3%

	Not Met	Met	Exceeded
Overall Status of Local Performance		Х	

95.0%

N.A.

N.A.

N.A.

NONE

94.2%

60.6%

41.8%

NONE

0.0

Younger Youth

Youth (14 - 21)

Youth (14 - 21)

Youth (14 - 21)

Description of Other State Indicators of Performance (WIA Section 136(d)(1) -

Insert additional rows if there are more than two other state indicators of

T	able O – Local Perforn	nance	
		Adults	24,210
Local Area Name		Dislocated Workers	350
Berrien/Cass/Van Buren	Total Participants Served	Older Youth (19 - 21)	41
		Younger Youth (14 - 18)	306
		Adults	23,150
ETA Assigned #		Dislocated Workers	30
<u>26110</u>	Total Exiters	Older Youth (19 - 21)	3
		Younger Youth (14 - 18)	132
Reported Information		Negotiated Performance Level	Actual Performance Level
Customer Satisfaction	Program Participants	91.0	97.5
	Employers	86.0	80.6
	Adults	82.0%	94.1%
Entered Employment Rates	Dislocated Workers	93.0%	93.8%
	Older Youth	77.0%	92.9%
	Adults	80.0%	97.8%
Retention Rates	Dislocated Workers	92.0%	96.2%
	Older Youth	86.0%	100.0%
	Younger Youth	67.0%	90.9%
Average Earnings (Adults/DWs)	Adults	\$9,000	\$16,359
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$12,800	\$15,744
	Older Youth	\$3,300	\$5,732
	Adults	62.0%	92.5%
Credential/Diploma Rates	Dislocated Workers	75.0%	94.1%
	Older Youth	65.0%	71.4%
	Younger Youth	82.0%	95.0%
Skill Attainment Rate	Younger Youth	92.0%	88.1%
Placement in Employment or Education	Youth (14 - 21)	N.A.	31.7%
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.	16.3%
Literacy or Numeracy Gains	Youth (14 - 21)	N.A.	0.0
Description of Other State Indicators of Perfor Insert additional rows if there are more than t performance		NONE	NONE

	Not Met	Met	Exceeded
Overall Status of Local Performance		Х	

<b>Table O – Local Performance</b>	Table	0-1	Local	l Performan	ce
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		Not Met	Met Exceeded
Description of Other State Indicators of Performance		NONE	NONE
Literacy or Numeracy Gains	Youth (14 - 21)	N.A. 0.0	
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.	69.7%
Placement in Employment or Education	Youth (14 - 21)	N.A.	77.8%
Skill Attainment Rate	Younger Youth	95.0%	97.6%
	Younger Youth	89.0%	97.6%
	Older Youth	77.0%	68.8%
Credential/Diploma Rates	Dislocated Workers	84.0%	86.0%
	Adults	84.0%	93.6%
	Older Youth	\$3,800	\$4,128
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$13,200	\$15,527
Average Earnings (Adults/DWs)	Adults	\$10,400	\$14,706
	Younger Youth	80.0%	80.9%
Retention Rates	Older Youth	82.0%	93.3%
	Dislocated Workers	92.0%	93.3%
	Adults	84.0%	90.6%
	Older Youth	78.0%	85.7%
Entered Employment Rates	Dislocated Workers	94.0%	95.9%
	Adults	89.0%	98.7%
Customer Satisfaction	Employers	86.0	81.8
Reported Information	Program Participants	Negotiated Performance 91.0	Level Actual Performance Le 97.8
<u></u>		Younger Youth (14 - 18)	65
<u>26050</u>	Total Exiters	Older Youth (19 - 21)	11
ETA Assigned #		Dislocated Workers	16,194 342
		Younger Youth (14 - 18) Adults	273
Calhoun ISD	Ĩ	Older Youth (19 - 21)	148
Local Area Name	Total Participants Served	Dislocated Workers	766
		Adults	16,022

Х

		Adults	9,138	
Local Area Name		Dislocated Workers	938	
Capital Area	Total Participants Served	Older Youth (19 - 21)	229	
1		Younger Youth (14 - 18)	865	
		Adults	4,758	
ETA Assigned #		Dislocated Workers	266	
<u>26045</u>	Total Exiters	Older Youth (19 - 21)	68	
		Younger Youth (14 - 18)	279	
Reported Information		Negotiated Performance Level	Actual Performance Leve	
Customer Satisfaction	Program Participants	91.0	91.7	
	Employers	86.0	83.9	
	Adults	89.0%	89.2%	
Entered Employment Rates	Dislocated Workers	94.0%	96.5%	
	Older Youth	82.0%	93.0%	
	Adults	85.0%	92.2%	
Retention Rates	Dislocated Workers	92.0%	95.2%	
	Older Youth	85.0%	93.3%	
	Younger Youth	79.0%	90.9%	
Average Earnings (Adults/DWs)	Adults	\$10,200	\$14,429	
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$13,000	\$16,818	
	Older Youth	\$3,000	\$4,848	
	Adults	84.0%	91.1%	
Credential/Diploma Rates	Dislocated Workers	84.0%	94.4%	
	Older Youth	79.0%	77.8%	
	Younger Youth	88.0%	94.0%	
Skill Attainment Rate	Younger Youth	95.0%	99.7%	
Placement in Employment or Education	Youth (14 - 21)	N.A.	89.9%	
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.	91.9%	
Literacy or Numeracy Gains	Youth (14 - 21)	N.A.	1.3%	
Description of Other State Indicators of Perfor Insert additional rows if there are more than t performance		NONE	NONE	

	Not Met	Met	Exceeded
Overall Status of Local Performance		Х	

Table O – Local P	Performance
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	able O – Local Perforn				
		Adults			32,008
Local Area Name		Dislocated Worker	rs		3,711
Career Alliance	Total Participants Served	Older Youth (19 - 21)			653
		Younger Youth (1	4 - 18)		938
		Adults			28,932
ETA Assigned #		Dislocated Worker	rs		716
<u>26030</u>	Total Exiters	Older Youth (19 - 21)			45
		Younger Youth (14 - 18)		251	
Reported Information		Negotiated Perf	ormance Level	Actual	Performance Leve
Customer Satisfaction	Program Participants	91.	0		96.1
	Employers	86.0			82.0
	Adults	82.0	%		94.0%
Entered Employment Rates	Dislocated Workers	92.0%			97.3%
	Older Youth	80.0%			90.0%
	Adults	80.0%			92.1%
Retention Rates	Dislocated Workers	90.0	%		93.7%
	Older Youth	75.0	%		89.7%
	Younger Youth	67.0%			73.9%
Average Earnings (Adults/DWs)	Adults	\$8,500			\$8,329
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$10,8	800		\$13,615
, ,	Older Youth	\$2,6	00		\$4,020
	Adults	80.0	%		92.0%
Credential/Diploma Rates	Dislocated Workers	83.0%			92.4%
•	Older Youth	75.0%			82.1%
	Younger Youth	90.0%			83.2%
Skill Attainment Rate	Younger Youth	92.0%			94.6%
Placement in Employment or Education	Youth (14 - 21)	N.A.			46.3%
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.			57.4%
Literacy or Numeracy Gains	Youth (14 - 21)	N.A. 0.0		0.0	
Description of Other State Indicators of Performance (WIA Section 136(d)(1) - Insert additional rows if there are more than two other state indicators of performance		NONE		NONE	
performance					

Overall Status of Local Performance

Х

		Adults	4,324	
Local Area Name		Dislocated Workers	896	
Central Area	Total Participants Served	Older Youth (19 - 21)	427	
		Younger Youth (14 - 18)	238	
		Adults	3,621	
ETA Assigned #		Dislocated Workers	290	
<u>26130</u>	Total Exiters	Older Youth (19 - 21)	102	
		Younger Youth (14 - 18)	69	
Reported Information		Negotiated Performance Level	Actual Performance Leve	
Customer Satisfaction	Program Participants	91.0	96.4%	
	Employers	86.0	79.8%	
	Adults	89.0%	95.5%	
Entered Employment Rates	Dislocated Workers	95.0%	95.7%	
	Older Youth	84.0%	92.6%	
Retention Rates	Adults	86.0%	89.6%	
	Dislocated Workers	92.0%	95.8%	
	Older Youth	86.0%	98.0%	
	Younger Youth	80.0%	90.3%	
Average Earnings (Adults/DWs)	Adults	\$9,500	\$11,288	
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$12,800	\$13,726	
	Older Youth	\$3,800	\$5,547	
	Adults	84.0%	91.1%	
Credential/Diploma Rates	Dislocated Workers	84.0%	92.0%	
	Older Youth	80.0%	87.2%	
	Younger Youth	89.0%	91.7%	
Skill Attainment Rate	Younger Youth	95.0%	91.3%	
Placement in Employment or Education	Youth (14 - 21)	N.A.	92.0%	
Attainment of Degree or Certificate	Youth (14 - 21)	N.A 52.8%		
Literacy or Numeracy Gains	Youth (14 - 21)	N.A.	43.8%	
Description of Other State Indicators of Perfo Insert additional rows if there are more than t performance		NONE	NONE	

	Not Met	Met	Exceeded
Overall Status of Local Performance		Х	

	lable O – Local Perforn	nance			
		Adults		39,506	
Local Area Name		Dislocated Worker	"S	1,481	
City of Detroit	Total Participants Served	Older Youth (19 -	Older Youth (19 - 21)		
		Younger Youth (14	4 - 18)	2,647	
		Adults		35,557	
ETA Assigned #		Dislocated Workers		289	
<u>26010</u>	Total Exiters	Older Youth (19 - 21)		79	
		Younger Youth (14 - 18)		1,734	
Reported Information		Negotiated Perfe	ormance Level	Actual Performance	) Leve
Customer Satisfaction	Program Participants	91.0		94.2	
	Employers	86.0		81.8	
	Adults	82.0%		68.3%	
Entered Employment Rates	Dislocated Workers	94.0%		80.3%	
	Older Youth	78.0%		67.2%	
	Adults	82.0%		84.4%	
Retention Rates	Dislocated Workers	90.09	%	90.7%	
	Older Youth	85.09	%	81.9%	
	Younger Youth	67.09	67.0%		
Average Earnings (Adults/DWs)	Adults	\$10,400		\$10,052	
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$11,3	00	\$13,127	
,	Older Youth	\$3,50	00	\$2,904	
	Adults	84.0%		80.7%	
Credential/Diploma Rates	Dislocated Workers	84.0%		88.1%	
Ĩ	Older Youth	72.0%		52.8%	
	Younger Youth	90.0%		80.7%	
Skill Attainment Rate	Younger Youth	96.0%		94.1%	
Placement in Employment or Education	Youth (14 - 21)	N.A.		14.7%	
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.		5.1%	
Literacy or Numeracy Gains	Youth (14 - 21)	N.A.		0.0	
Description of Other State Indicators of Performance (WIA Section 136(d)(1) - Insert additional rows if there are more than two other state indicators of performance		NONE		NONE	
Overall Status of Local Performance		Not Met	Met	Exceede	ed
		X			

# **Table O – Local Performance**

	Table	0-]	Local	Performance
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	able O – Local Perform					
		Adults			1,780	
Local Area Name	Tetal Dertisia anto Serra d	Dislocated Workers		97		
Eastern U.P.	Total Participants Served	Older Youth (19 - 21)			49	
	Younger Youth (14 - 1		- 18)		41	
		Adults			1,855	
ETA Assigned #		Dislocated Workers			44	
<u>26115</u>	Total Exiters	Older Youth (19 - 21)			29	
		Younger Youth (14	Younger Youth (14 - 18)		26	
Reported Information		Negotiated Perfo	rmance Level	Actual Pe	rformance Leve	
Customer Satisfaction	Program Participants	91.0 94.9		.9		
	Employers	86.0		90	.1	
	Adults	89.0%	6	94.0%		
Entered Employment Rates	Dislocated Workers	95.0%	6	95.3%		
	Older Youth	84.0%		92.9%		
	Adults	86.0%	6	98	.5%	
Retention Rates	Dislocated Workers	92.0%	6	88.0%		
	Older Youth	86.0%	6	10	0.0%	
	Younger Youth	80.0%	6	94	.1%	
Average Earnings (Adults/DWs)	Adults	\$10,400		\$1	5,341	
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$12,200		\$1	8,844	
	Older Youth	\$3,800		\$8	,419	
	Adults	84.0%	6	86	.7%	
Credential/Diploma Rates	Dislocated Workers	84.0%		80	.0%	
	Older Youth	80.0%	6	100.0%		
	Younger Youth	90.0%		10	0.0%	
Skill Attainment Rate	Younger Youth	96.0%		10	0.0%	
Placement in Employment or Education	Youth (14 - 21)	N.A.		89	.3%	
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.		35	.4%	
Literacy or Numeracy Gains	Youth (14 - 21)	N.A.		0.0	)	
Description of Other State Indicators of Perfo Insert additional rows if there are more than to performance		NON	E	N	ONE	
Overall Status of Local Performance		Not Met	Met		Exceeded	
Overall Status of Local Performance			X			

Table O – Local Performance					
		Adults	21,216		
Local Area Name		Dislocated Workers	1,325		
Great Lakes Bay	Total Participants Served	Older Youth (19 - 21)	1		
5		Younger Youth (14 - 18)	635		
		Adults	19,931		
ETA Assigned #		Dislocated Workers	472		
<u>26020</u>	Total Exiters	Older Youth (19 - 21)	1		
		Younger Youth (14 - 18)	116		
Reported Information		Negotiated Performance	Level Actual Performance Leve		
Customer Satisfaction	Program Participants	91.0	97.3		
	Employers	86.0	70.1		
	Adults	89.0%	97.6%		
Entered Employment Rates	Dislocated Workers	94.0%	99.2%		
	Older Youth	80.0%	100.0%		
	Adults	85.0%	90.7%		
Retention Rates	Dislocated Workers	92.0%	96.7%		
	Older Youth	75.0%	33.3%		
	Younger Youth	77.0%	91.2%		
Average Earnings (Adults/DWs)	Adults	\$10,400	\$15,259		
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$13,200	\$18,834		
	Older Youth	\$2,400	\$-763		
	Adults	84.0%	99.4%		
Credential/Diploma Rates	Dislocated Workers	84.0%	98.3%		
	Older Youth	72.0%	66.7%		
	Younger Youth	82.0%	93.6%		
Skill Attainment Rate	Younger Youth	92.0%	97.4%		
Placement in Employment or Education	Youth (14 - 21)	N.A.	91.1%		
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.	93.9%		
Literacy or Numeracy Gains	Youth (14 - 21)	N.A.	16.7%		
Description of Other State Indicators of Perfo Insert additional rows if there are more than t performance		NONE	NONE		
		Not Mot	Met Exceeded		

	Not Met	Met	Exceeded
Overall Status of Local Performance	Х		

#### **Table O – Local Performance**

Total Participants Served	Adults         Dislocated Workers         Older Youth (19 - 21)         Younger Youth (14 - 18)         Adults	18,231 351 185 252	
	Older Youth (19 - 21) Younger Youth (14 - 18)	185	
	Younger Youth (14 - 18)		
		252	
	Adults		
		19,574	
T ( 1 F ')	Dislocated Workers	274	
Total Exiters	Older Youth (19 - 21)	66	
	Younger Youth (14 - 18)	102	
	Negotiated Performance Level	Actual Performance Lev	
Program Participants	91.0	90.0	
Employers	86.0	76.2	
Adults	89.0%	95.2%	
Dislocated Workers	95.0%	94.2%	
Older Youth	84.0%	97.8%	
Adults	85.0%	91.1%	
Dislocated Workers	92.0%	90.5%	
Older Youth	85.0%	95.0%	
Younger Youth	79.0%	93.0%	
Adults	\$9,000	\$10,543	
Dislocated Workers	\$13,400	\$15,840	
Older Youth	\$3,300	\$2,422	
Adults	82.0%	90.5%	
Dislocated Workers	84.0%	88.7%	
Older Youth	79.0%	93.8%	
Younger Youth	89.0%	92.5%	
Younger Youth	92.0%	96.6%	
Youth (14 - 21)	N.A.	83.6%	
Youth (14 - 21)	N.A.	43.8%	
Youth (14 - 21)	N.A. 0.0		
	NONE	NONE	
	Not Met Met	Exceeded	
	EmployersAdultsDislocated WorkersOlder YouthAdultsDislocated WorkersOlder YouthYounger YouthAdultsDislocated WorkersOlder YouthAdultsDislocated WorkersOlder YouthAdultsDislocated WorkersOlder YouthAdultsDislocated WorkersOlder YouthAdultsDislocated WorkersOlder YouthYounger YouthYounger YouthYounger YouthYounger YouthYouth (14 - 21)Youth (14 - 21)	Program Participants91.0Employers86.0Adults89.0%Dislocated Workers95.0%Older Youth84.0%Adults85.0%Dislocated Workers92.0%Older Youth85.0%Younger Youth79.0%Adults\$9,000Dislocated Workers\$13,400Older Youth\$3,300Adults\$2.0%Dislocated Workers\$13,400Older Youth\$3,300Adults82.0%Dislocated Workers84.0%Older Youth79.0%Younger Youth89.0%Younger Youth89.0%Younger Youth92.0%Younger Youth92.0%Youth (14 - 21)N.A.Youth (14 - 21)N.A.rmance (WIA Section 136(d)(1) - wo other state indicators ofNONE	

Overall Status of Local Performance

Х

#### **Table O – Local Performance**

1	able O – Local Perform	lance		
		Adults	8,577	
Local Area Name		Dislocated Workers	569	
L'inimante a Consulta	Total Participants Served	Older Youth (19 - 21)	26	
Livingston County		Younger Youth (14 - 18)	114	
		Adults	8,311	
ETA Assigned #		Dislocated Workers	103	
<u>26145</u>	Total Exiters	Total Exiters Older Youth (19 - 21)		
		Younger Youth (14 - 18)	33	
Reported Information		Negotiated Performance Level	Actual Performance Leve	
Customer Satisfaction	Program Participants	91.0	94.1	
	Employers	86.0	95.1	
	Adults	89.0%	89.5%	
Entered Employment Rates	Dislocated Workers	95.0%	97.3%	
	Older Youth	84.0%	87.5%	
	Adults	86.0%	97.7%	
Retention Rates	Dislocated Workers	92.0%	98.9%	
	Older Youth	86.0%	100.0%	
	Younger Youth	80.0%	78.6%	
Average Earnings (Adults/DWs)	Adults	\$10,200	\$20,464	
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$13,200	\$19,422	
	Older Youth	\$3,800	\$2,115	
	Adults	84.0%	90.3%	
Credential/Diploma Rates	Dislocated Workers	84.0%	89.3%	
-	Older Youth	80.0%	80.0%	
	Younger Youth	90.0%	91.7%	
Skill Attainment Rate	Younger Youth	92.0%	92.3%	
Placement in Employment or Education	Youth (14 - 21)	N.A.	62.5%	
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.	58.1%	
Literacy or Numeracy Gains	Youth (14 - 21)	N.A.	0.0	
Description of Other State Indicators of Perfo Insert additional rows if there are more than t performance		NONE	NONE	

	Not Met	Met	Exceeded
Overall Status of Local Performance	Х		

<b>Table O – Local Performance</b>	Table	0-1	Local	Performa	ance
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	able O – Local Perform	Adults	70,451	
Local Area Name		Dislocated Workers	3,964	
	Total Participants Served	Older Youth (19 - 21)	255	
Macomb/St. Clair		Younger Youth (14 - 18)	1,603	
		Adults	68,471	
ETA Assigned #		Dislocated Workers	1,052	
<u>26015</u>	Total Exiters	Older Youth (19 - 21)	89	
		Younger Youth (14 - 18)	555	
Reported Information		Negotiated Performance Level	Actual Performance Leve	
Customer Satisfaction	Program Participants	91.0	92.8	
	Employers	86.0	81.3	
	Adults	88.0%	91.3%	
Entered Employment Rates	Dislocated Workers	94.0%	98.0%	
	Older Youth	80.0%	95.1%	
	Adults	85.0%	94.1%	
Retention Rates	Dislocated Workers	92.0%	94.3%	
	Older Youth	78.0%	96.6%	
	Younger Youth	79.0%	89.0%	
Average Earnings (Adults/DWs)	Adults	\$9,500	\$12,106	
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$12,800	\$16,093	
, ,	Older Youth	\$3,000	\$4,869	
	Adults	82.0%	77.4%	
Credential/Diploma Rates	Dislocated Workers	83.0%	75.9%	
	Older Youth	72.0%	84.3%	
	Younger Youth	88.0%	96.4%	
Skill Attainment Rate	Younger Youth	92.0%	86.8%	
Placement in Employment or Education	Youth (14 - 21)	N.A.	85.5%	
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.	84.7%	
Literacy or Numeracy Gains	Youth (14 - 21)	N.A.	3.8%	
Description of Other State Indicators of Perfor Insert additional rows if there are more than t performance		NONE	NONE	
performance				

	Not Met	Met	Exceeded
Overall Status of Local Performance		Х	

## **Table O – Local Performance**

	ible O – Local Perform	Adults			24,448
Local Area Name		Dislocated Workers Older Youth (19 - 21) Younger Youth (14 - 18)			1,244
	Total Participants Served				133
Muskegon County					351
		Adults			22,462
ETA Assigned #		Dislocated Workers			439
<u>26055</u>	Total Exiters	Older Youth (19 - 21		51	
20000		Younger Youth (14 - 18)		119	
Reported Information		Negotiated Performance Level		Actual	Performance Lev
Customer Satisfaction	Program Participants	91.0			96.5
	Employers	86.0			79.4
	Adults	89.0%			85.6%
Entered Employment Rates					95.5%
	Older Youth	84.0%		75.7%	
	Adults	86.0%		92.3%	
Retention Rates	Dislocated Workers	92.0%			91.9%
	Older Youth	86.0%			90.5%
	Younger Youth	80.0%			79.2%
Average Earnings (Adults/DWs)	Adults	\$10,200			\$11,300
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$13,200			\$16,621
	Older Youth	\$2,500			\$3,610
	Adults	84.0%			87.3%
Credential/Diploma Rates	Dislocated Workers	84.0%			85.7%
	Older Youth	70.0%			68.1%
	Younger Youth	89.0%			87.0%
Skill Attainment Rate	Younger Youth	95.0%			85.1%
Placement in Employment or Education	Youth (14 - 21)	N.A.			64.0%
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.			64.0%
Literacy or Numeracy Gains	Youth (14 - 21)	N.A.			0.0
Description of Other State Indicators of Perfor Insert additional rows if there are more than tw performance		NONE			NONE
		Not Met	Met		Exceeded

Overall Status of Local Performance

	Table	0-]	Local	Performance
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Northeast     Total Participants Served       ETA Assigned #     Total Exiters		11,761	
NortheastImage: state of the sta	Dislocated Workers	219	
ETA Assigned # 26060Total ExitersReported InformationCustomer SatisfactionProgram ParticipantsEntered Employment RatesAdultsDislocated WorkersOlder YouthAtultsAtultsDislocated WorkersOlder YouthAverage Earnings (Adults/DWs) Six Months Earnings Increase (Older YouthAverage Earnings (Adults/DWs) Six Months Earnings Increase (Older YouthAverage Earnings Increase (Older YouthOlder YouthDislocated WorkersOlder YouthAdultsSix Months Earnings Increase (Older YouthOlder YouthDislocated WorkersOlder YouthSkill Attainment RateYounger YouthPlacement in Employment or EducationYouth (14 - 21)Attainment of Degree or CertificateYouth (14 - 21)	Older Youth (19 - 21)	1	
ETA Assigned # 26060Total Exiters26060Total ExitersReported InformationICustomer SatisfactionProgram ParticipantsEntered Employment RatesAdultsDislocated WorkersOlder YouthRetention RatesOlder YouthAdultsDislocated WorkersOlder YouthIAverage Earnings (Adults/DWs) Six Months Earnings Increase (Older YouthOlder YouthSix Months Earnings Increase (Older YouthDislocated WorkersOlder YouthIOlder YouthISix Months Earnings Increase (Older YouthIOlder YouthISix Months Earnings Increase (Older YouthIImplement RateYounger YouthSkill Attainment RateYounger YouthSkill Attainment RateYouth (14 - 21)Placement in Employment or EducationYouth (14 - 21)Attainment of Degree or CertificateYouth (14 - 21)Implement InterplotImplement InterplotStatianment InterplotYouth (14 - 21)Implement InterplotImplement InterplotImplement InterplotImplement InterplotImplement InterplotImplement InterplotImplement Interplot<	Younger Youth (14 - 18)	341	
26060Total Exiters26060Total ExitersReported InformationProgram ParticipantsCustomer SatisfactionProgram ParticipantsEntered Employment RatesAdultsDislocated WorkersOlder YouthRetention RatesAdultsDislocated WorkersOlder YouthAverage Earnings (Adults/DWs) Six Months Earnings Increase (Older YouthAdultsAverage Earnings (Adults/DWs) Six Months Earnings Increase (Older YouthAdultsOlder YouthIsilocated WorkersOlder YouthOlder YouthIsilocated WorkersImage: Color of the text of text of the text of the text of the text of text	Adults	11,928	
26060       Image: Addition         Reported Information       Program Participants         Customer Satisfaction       Employers         Entered Employment Rates       Adults         Dislocated Workers       Older Youth         Adults       Dislocated Workers         Older Youth       Dislocated Workers         Adults       Dislocated Workers         Older Youth       Older Youth         Average Earnings (Adults/DWs)       Adults         Six Months Earnings Increase (Older Youth       Dislocated Workers         Vouth)       Older Youth         Adults       Dislocated Workers         Six Months Earnings Increase (Older Youth       Dislocated Workers         Older Youth       Older Youth         Adults       Dislocated Workers         Older Youth       Image: Adults         Adults       Dislocated Workers         Older Youth       Image: Adults         Adults       Image: Adults         Adults       Image: Adults         Adults       Image: Adults         Older Youth       Image: Adults         Adults       Image: Adults         Adults       Image: Adults         Skill Attainment Rate       Youth (14 - 21)	Dislocated Workers	84	
Reported InformationCustomer SatisfactionProgram ParticipantsEmployersEmployersEntered Employment RatesAdultsDislocated WorkersOlder YouthRetention RatesDislocated WorkersRetention RatesOlder YouthAverage Earnings (Adults/DWs) Six Months Earnings Increase (Older Youth)AdultsDislocated WorkersOlder YouthAdultsDislocated WorkersSix Months Earnings Increase (Older Youth)Older YouthCredential/Diploma RatesOlder YouthSkill Attainment RateYounger YouthSkill Attainment RateYouth (14 - 21)Attainment of Degree or CertificateYouth (14 - 21)	Older Youth (19 - 21)	1	
Customer SatisfactionProgram ParticipantsEmployersEmployersAdultsDislocated WorkersDislocated WorkersOlder YouthAdultsDislocated WorkersRetention RatesDislocated WorkersOlder YouthOlder YouthAverage Earnings (Adults/DWs) Six Months Earnings Increase (Older Youth)AdultsAverage Earnings (Adults/DWs) Sis Months Earnings Increase (Older Youth)AdultsCredential/Diploma RatesOlder YouthDislocated WorkersOlder YouthSkill Attainment RateYounger YouthPlacement in Employment or EducationYouth (14 - 21)Attainment of Degree or CertificateYouth (14 - 21)	Younger Youth (14 - 18)	218	
Entered Employment RatesEmployersEntered Employment RatesAdultsDislocated WorkersOlder YouthOlder YouthAdultsRetention RatesDislocated WorkersOlder YouthOlder YouthAverage Earnings (Adults/DWs) Six Months Earnings Increase (Older Youth)AdultsDislocated WorkersDislocated WorkersOlder YouthOlder YouthAuterage Earnings (Adults/DWs) Six Months Earnings Increase (Older Youth)AdultsDislocated WorkersOlder YouthOlder YouthOlder YouthSkill Attainment RateYounger YouthPlacement in Employment or EducationYouth (14 - 21)Attainment of Degree or CertificateYouth (14 - 21)	Negotiated Performance Level	Actual Performance Lev	
Entered Employment RatesAdultsDislocated WorkersOlder YouthAdultsDislocated WorkersRetention RatesDislocated WorkersOlder YouthOlder YouthAverage Earnings (Adults/DWs) Six Months Earnings Increase (Older Youth)AdultsAverage Earnings Increase (Older Youth)Dislocated WorkersOlder YouthOlder YouthAtultsDislocated WorkersOlder YouthDislocated WorkersOlder YouthOlder YouthAtultsDislocated WorkersOlder YouthOlder YouthAtultsDislocated WorkersOlder YouthDislocated WorkersDislocated WorkersOlder YouthSkill Attainment RateYounger YouthPlacement in Employment or EducationYouth (14 - 21)Attainment of Degree or CertificateYouth (14 - 21)	91.0	95.7	
Entered Employment RatesDislocated WorkersOlder YouthAdultsAtultsDislocated WorkersOlder YouthOlder YouthYounger YouthAverage Earnings (Adults/DWs) Six Months Earnings Increase (Older Youth)Dislocated WorkersDislocated WorkersOlder YouthOlder YouthOlder YouthCredential/Diploma RatesOlder YouthSkill Attainment RateYounger YouthPlacement in Employment or EducationYouth (14 - 21)Attainment of Degree or CertificateYouth (14 - 21)	86.0	86.6	
Dislocated WorkersOlder YouthAdultsDislocated WorkersDislocated WorkersOlder YouthYounger YouthAverage Earnings (Adults/DWs)Six Months Earnings Increase (Older Youth)Older YouthOlder YouthOlder YouthOlder YouthAdultsDislocated WorkersOlder YouthOlder YouthOlder YouthOlder YouthSix Months Earnings Increase (Older Youth)Older YouthOlder YouthOlder YouthSkill Attainment RatePlacement in Employment or EducationYouth (14 - 21)Attainment of Degree or CertificateYouth (14 - 21)	89.0%	90.9%	
AdultsRetention RatesAdultsDislocated WorkersOlder YouthOlder YouthYounger YouthAverage Earnings (Adults/DWs) Six Months Earnings Increase (Older Youth)AdultsDislocated WorkersDislocated WorkersOlder YouthOlder YouthAdultsDislocated WorkersOlder YouthImage: State of the s	95.0%	91.0%	
Retention RatesDislocated WorkersOlder YouthOlder YouthAverage Earnings (Adults/DWs) Six Months Earnings Increase (Older Youth)AdultsDislocated WorkersOlder YouthOlder YouthImage: State of the state of	84.0%	100.0%	
Retention Rates       Older Youth         Older Youth       Younger Youth         Average Earnings (Adults/DWs)       Adults         Six Months Earnings Increase (Older       Dislocated Workers         Youth)       Older Youth         Credential/Diploma Rates       Adults         Dislocated Workers       Older Youth         Adults       Dislocated Workers         Older Youth       Older Youth         Skill Attainment Rate       Younger Youth         Placement in Employment or Education       Youth (14 - 21)         Attainment of Degree or Certificate       Youth (14 - 21)	86.0%	91.5%	
Younger YouthAverage Earnings (Adults/DWs) Six Months Earnings Increase (Older Youth)AdultsDislocated WorkersOlder YouthOlder YouthImage: Credential/Diploma RatesCredential/Diploma RatesDislocated WorkersOlder YouthImage: Credential/Diploma RatesSkill Attainment RateYounger YouthPlacement in Employment or EducationYouth (14 - 21)Attainment of Degree or CertificateYouth (14 - 21)	93.0%	96.2%	
Average Earnings (Adults/DWs)       Adults         Six Months Earnings Increase (Older       Dislocated Workers         Youth)       Older Youth         Credential/Diploma Rates       Adults         Dislocated Workers       Older Youth         Skill Attainment Rate       Younger Youth         Placement in Employment or Education       Youth (14 - 21)         Attainment of Degree or Certificate       Youth (14 - 21)	86.0%	100.0%	
Average Earnings (Aduits/Dws)         Six Months Earnings Increase (Older         Youth)         Dislocated Workers         Older Youth         Adults         Dislocated Workers         Older Youth         Veredential/Diploma Rates         Older Youth         Vounger Youth         Skill Attainment Rate         Younger Youth         Placement in Employment or Education         Youth (14 - 21)         Attainment of Degree or Certificate         Youth (14 - 21)	80.0%	79.6%	
Youth)       Dislocated Workers         Older Youth          Adults          Dislocated Workers          Older Youth          Dislocated Workers          Older Youth          Skill Attainment Rate       Younger Youth         Placement in Employment or Education       Youth (14 - 21)         Attainment of Degree or Certificate       Youth (14 - 21)	\$10,200	\$15,000	
Credential/Diploma Rates       Adults         Dislocated Workers       Dislocated Workers         Older Youth       Younger Youth         Skill Attainment Rate       Younger Youth         Placement in Employment or Education       Youth (14 - 21)         Attainment of Degree or Certificate       Youth (14 - 21)	\$13,000	\$13,086	
Credential/Diploma Rates       Dislocated Workers         Older Youth       Vounger Youth         Skill Attainment Rate       Younger Youth         Placement in Employment or Education       Youth (14 - 21)         Attainment of Degree or Certificate       Youth (14 - 21)	\$3,100	\$0.0	
Older Youth       Younger Youth       Skill Attainment Rate       Younger Youth       Placement in Employment or Education       Youth (14 - 21)       Attainment of Degree or Certificate       Youth (14 - 21)	84.0%	88.3%	
Younger Youth       Skill Attainment Rate     Younger Youth       Placement in Employment or Education     Youth (14 - 21)       Attainment of Degree or Certificate     Youth (14 - 21)	84.0%	91.5%	
Skill Attainment Rate     Younger Youth       Placement in Employment or Education     Youth (14 - 21)       Attainment of Degree or Certificate     Youth (14 - 21)	80.0%	100.0%	
Placement in Employment or Education     Youth (14 - 21)       Attainment of Degree or Certificate     Youth (14 - 21)	90.0%	97.2%	
Attainment of Degree or Certificate     Youth (14 - 21)	96.0%	97.8%	
	N.A.	58.8%	
Literacy or Numeracy Gains Youth (14 - 21)	N.A.	55.8%	
	N.A.	0.0	
Description of Other State Indicators of Performance (WIA Section 136(d)(1) - Insert additional rows if there are more than two other state indicators of performance	NONE	NONE	
	Not Met Met	Exceeded	

<b>Table O – Local Performance</b>	Table	0-1	Local	l Performan	ce
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Table O – Local Performance						
		Adults			24,068	
Local Area Name		Dislocated Workers			572	
Northwest	Total Participants Served	Older Youth (19 -	21)		89	
Worthwest		Younger Youth (1	4 - 18)		406	
		Adults			24,164	
ETA Assigned #		Dislocated Worke	rs		203	
<u>26105</u>	Total Exiters	Older Youth (19 -	21)		40	
		Younger Youth (1	4 - 18)	242		
Reported Information		Negotiated Performance Level		Actual Performance Leve		
Customer Satisfaction	Program Participants	91.0			98.4	
	Employers	86.	0		85.3	
	Adults	89.0	9%		94.9%	
Entered Employment Rates	Dislocated Workers	95.0	9%	92.9%		
	Older Youth	83.0	9%		81.0%	
	Adults	85.0%		93.1%		
Retention Rates	Dislocated Workers	92.0%		95.2%		
	Older Youth	86.0%		100.0%		
	Younger Youth	80.0	0%		92.1%	
Average Earnings (Adults/DWs)	Adults	\$10,4	400		\$11,812	
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$13,400		\$12,931		
	Older Youth	\$3,300			\$5,283	
	Adults	83.0%			88.7%	
Credential/Diploma Rates	Dislocated Workers	77.0%			86.4%	
	Older Youth	80.0%			78.6%	
	Younger Youth	90.0	9%		96.5%	
Skill Attainment Rate	Younger Youth	96.0	9%		98.8%	
Placement in Employment or Education	Youth (14 - 21)	N.A	Α.		69.9%	
Attainment of Degree or Certificate	Youth (14 - 21)	N.A	Α.		58.9%	
Literacy or Numeracy Gains	Youth (14 - 21)	N.A.		50.0		
Description of Other State Indicators of Perfo Insert additional rows if there are more than to performance		NOI	NE		NONE	
		Not Met	Met		Exceeded	
Overall Status of Local Performance			Х			

Table O – I	Local Performance

		Not Met	Met	Exceeded	
Description of Other State Indicators of Performance		NONE		NONE	
Literacy or Numeracy Gains	Youth (14 - 21)	N.A.		0.0	
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.		42.7%	
Placement in Employment or Education	Youth (14 - 21)	N.A.		73.8%	
Skill Attainment Rate	Younger Youth	96.0%		95.1%	
	Younger Youth	90.0%		89.7%	
	Older Youth	79.0%		90.4%	
Credential/Diploma Rates	Dislocated Workers	84.0%		87.1%	
	Adults 84.0%			90.8%	
	Older Youth	\$3,800		\$3,681	
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$13,400		\$22,100	
Average Earnings (Adults/DWs)	Adults	\$10,400		\$20,328	
	Younger Youth	80.0%		90.7%	
Recention Rates	Older Youth	86.0%		87.5%	
Retention Rates	Dislocated Workers	92.0%		98.3%	
	Adults	86.0%		96.9%	
	Older Youth	84.0%		89.1%	
Entered Employment Rates	Dislocated Workers	95.0%		98.7%	
	Adults	89.0%		96.2%	
Customer Satisfaction	Employers	91.0 86.0		85.0	
Reported Information	Program Participants	Negotiated Performance Level		94.3	
		Younger Youth (14 - 18)		212	
<u>26170</u>	Total Exiters			174	
ETA Assigned #		Adults Dislocated Workers		60,776 174	
		Younger Youth (14 - 18)		325	
Oakland County		Dislocated Workers Older Youth (19 - 21) Younger Youth (14 - 18)		308	
Local Area Name	Total Participants Served			672	
		Adults		61,993	

Overall Status of Local Performance	

		Adults	14,868	
Local Area Name		Dislocated Workers	690	
Ottawa County	Total Participants Served	Older Youth (19 - 21)	39	
		Younger Youth (14 - 18)	320	
		Adults	15,508	
ETA Assigned #		Dislocated Workers	276	
<u>26165</u>	Total Exiters	Older Youth (19 - 21)	27	
		Younger Youth (14 - 18)	268	
Reported Information		Negotiated Performance Level	Actual Performance Leve	
Customer Satisfaction	Program Participants	91.0	99.8	
	Employers	86.0	78.4	
	Adults	88.0%	85.3%	
Entered Employment Rates	Dislocated Workers	94.0%	94.2%	
	Older Youth	83.0%	85.0%	
	Adults	85.0%	88.4%	
Retention Rates	Dislocated Workers	92.0%	95.0%	
	Older Youth	85.0%	84.4%	
	Younger Youth	79.0%	65.6%	
Average Earnings (Adults/DWs)	Adults	\$9,000	\$10,718	
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$12,800	\$15,586	
	Older Youth	\$3,100	\$4,379	
	Adults	80.0%	67.2%	
Credential/Diploma Rates	Dislocated Workers	84.0%	76.4%	
	Older Youth	80.0%	66.7%	
	Younger Youth	82.0%	80.9%	
Skill Attainment Rate	Younger Youth	96.0%	95.4%	
Placement in Employment or Education	Youth (14 - 21)	N.A.	43.8%	
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.	35.1%	
Literacy or Numeracy Gains	Youth (14 - 21)	N.A.	13.3%	
Description of Other State Indicators of Perfo Insert additional rows if there are more than to performance		NONE	NONE	

	Not Met	Met	Exceeded
Overall Status of Local Performance		Х	

				10 /
		Adults		13,162
Local Area Name	Total Participants Served	Dislocated Workers		258
Region 7B	Total Latterpants Served	Older Youth (19 - 21)		43
		Younger Youth (14 - 18)		214
		Adults		13,142
ETA Assigned #		Dislocated Workers		102
<u>26095</u>	Total Exiters Older Ye			14
		Younger Youth (14 - 18)		82
Reported Information		Negotiated Performanc	e Level Actu	ual Performance Lev
Customer Satisfaction	Program Participants	91.0 95.1		95.1
	Employers	86.0		86.0
	Adults	89.0%		93.9%
Entered Employment Rates	Dislocated Workers	94.0%		97.0%
	Older Youth	83.0%		100.0%
	Adults	85.0%		93.1%
Retention Rates	Dislocated Workers	92.0%		91.1%
	Older Youth	85.0%		75.0%
	Younger Youth	77.0%		70.7%
Average Earnings (Adults/DWs)	Adults	\$9,500		\$11,174
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$11,200		\$13,139
	Older Youth	\$3,100		\$2,338
	Adults	83.0%		93.8%
Credential/Diploma Rates	Dislocated Workers	84.0%		91.8%
	Older Youth	80.0%		100.0%
	Younger Youth	90.0%		87.0%
Skill Attainment Rate	Younger Youth	95.0%		90.0%
Placement in Employment or Education	Youth (14 - 21)	N.A.		59.1%
Attainment of Degree or Certificate	Youth (14 - 21)	N.A. 73.3%		73.3%
Literacy or Numeracy Gains	Youth (14 - 21)	N.A. 0.0		0.0
Description of Other State Indicators of Perfor Insert additional rows if there are more than ty performance		NONE		NONE

Overall Status of Local Performance

Tab	le O – Local Performa	nce
		Adults
		Dislocated Workers
	Total Participants Served	Older Youth (19 - 21)
		Younger Youth (14 - 18)

Table O – Loca	l Performance
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		Adults	92,174
Local Area Name		Dislocated Workers	3829
SEMCA	Total Participants Served	Older Youth (19 - 21)	397
SEWICH		Younger Youth (14 - 18)	467
		Adults	89,402
ETA Assigned #		Dislocated Workers	1,041
<u>26155</u>	Total Exiters	Older Youth (19 - 21)	173
		Younger Youth (14 - 18)	171
Reported Information		Negotiated Performance Level	Actual Performance Lev
Customer Satisfaction	Program Participants	91.0	95.3
	Employers	86.0	77.9
	Adults	89.0%	91.8%
Entered Employment Rates	Dislocated Workers	94.0%	95.2%
	Older Youth	83.0%	85.3%
	Adults	85.0%	91.3%
Retention Rates	Dislocated Workers	92.0%	95.3%
	Older Youth	85.0%	88.6%
	Younger Youth	79.0%	80.2%
Average Earnings (Adults/DWs)	Adults	\$10,200	\$13,596
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$13,400	\$18,602
	Older Youth	\$3,300	\$4,057
	Adults	84.0%	75.5%
Credential/Diploma Rates	Dislocated Workers	84.0%	75.7%
	Older Youth	75.0%	74.3%
	Younger Youth	89.0%	92.9%
Skill Attainment Rate	Younger Youth	95.0%	90.7%
Placement in Employment or Education	Youth (14 - 21)	N.A.	71.5%
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.	35.1%
Literacy or Numeracy Gains	Youth (14 - 21)	N.A.	10.3%
Description of Other State Indicators of Perfo Insert additional rows if there are more than t performance		NONE	NONE
		Not Met Met	Exceeded

	Not Met	Met	Exceeded
Overall Status of Local Performance		Х	

		Not Met	Met	Exceeded
Description of Other State Indicators of Perfor Insert additional rows if there are more than t performance		NONE		NONE
Literacy or Numeracy Gains	Youth (14 - 21)	N.A. 0.0		0.0
Attainment of Degree or Certificate	Youth (14 - 21)	N.A. 73.1%		73.1%
Placement in Employment or Education	Youth (14 - 21)	N.A.		100.0%
Skill Attainment Rate	Younger Youth	96.0%		98.9%
	Younger Youth	90.0%		98.0%
	Older Youth	80.0%		100.0%
Credential/Diploma Rates	Dislocated Workers	84.0%		97.0%
	Adults	84.0%		100.0%
	Older Youth	\$3,500		\$5,202
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$13,200 \$		\$19,932
Average Earnings (Adults/DWs)	Adults	\$10,200		\$12,908
	Younger Youth	80.0%		100.0%
	Older Youth	85.0%		100.0%
Retention Rates	Dislocated Workers	93.0%		100.0%
	Adults	86.0%		98.3%
	Older Youth	84.0%		100.0%
Entered Employment Rates	Dislocated Workers	95.0%		99.3%
	Adults	89.0%		100.0%
Customer Satisfaction	Employers	86.0		87.9
Reported Information	Program Participants	Negotiated Performance 91.0	e Levei	Actual Performance Le 94.7
<u></u>		Younger Youth (14 - 18)		61
<u>26080</u>	Total Exiters	Older Youth (19 - 21)		49
ETA Assigned #		Dislocated Workers		21,273 190
		Younger Youth (14 - 18) Adults		180
South Central	1	Older Youth (19 - 21)		167
Local Area Name	Total Participants Served	Dislocated Workers		856
		Adults		22,007

Overall Status of Local Performance	

<b>Table O – Local Performance</b>	Table	0-1	Local	l Performan	ce
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		Not Met	Met Exceeded
Description of Other State Indicators of Performance		NONE	NONE
Literacy or Numeracy Gains	Youth (14 - 21)	N.A. 0.0	
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.	66.1%
Placement in Employment or Education	Youth (14 - 21)	N.A.	84.4%
Skill Attainment Rate	Younger Youth	95.0%	98.4%
	Younger Youth	90.0%	95.5%
	Older Youth	79.0%	88.0%
Credential/Diploma Rates	Dislocated Workers	84.0%	96.2%
	Adults	84.0%	94.3%
	Older Youth	\$3,500	\$6,249
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$12,800	\$23,959
Average Earnings (Adults/DWs)	Adults	\$9,500	\$14,466
	Younger Youth	80.0%	96.2%
	Older Youth	86.0%	97.5%
Retention Rates	Dislocated Workers	93.0%	97.9%
	Adults	86.0%	96.0%
	Older Youth	84.0%	86.7%
Entered Employment Rates	Dislocated Workers	95.0%	97.9%
	Adults	89.0%	92.9%
Customer Satisfaction	Employers	86.0	82.1
Reported Information	Program Participants	Negotiated Performance 91.0	Level Actual Performance Lo 99.4
<u></u>		Younger Youth (14 - 18)	73
<u>26125</u>	Total Exiters	Older Youth (19 - 21)	48
ETA Assigned #		Dislocated Workers	7,342
		Adults	110
The Job Force		Older Youth (19 - 21) Younger Youth (14 - 18)	102
Local Area Name	Total Participants Served	Dislocated Workers	389
		Adults	7,995

Overall Status of	Local Performance

Overall Status of Local Performance		Not Met X	Met		Exceeded	
Description of Other State Indicators of Perfor Insert additional rows if there are more than t performance		NON	ΝE		NONE	
Literacy or Numeracy Gains	Youth (14 - 21)	N.A	N.A.		8.0%	
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.			32.8%	
Placement in Employment or Education	Youth (14 - 21)	N.A	Α.	59.3%		
Skill Attainment Rate	Younger Youth	92.0	%		91.5%	
	Younger Youth	89.0	89.0%		90.0%	
	Older Youth	72.0%			45.4%	
Credential/Diploma Rates	Dislocated Workers	72.0%			62.7%	
	Adults	75.0%			67.5%	
, 	Older Youth	\$3,3	\$3,300		\$3,201	
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$12,800			\$14,144	
Average Earnings (Adults/DWs)	Adults	\$10,000			\$10,842	
	Younger Youth	79.0	79.0%		75.9%	
Retention Rates	Older Youth	85.0%		73.7%		
Detertion Deter	Dislocated Workers	92.0%			90.4%	
	Adults	84.0%		81.0%		
	Older Youth		87.0% 80.0%		77.2% 68.3%	
Entered Employment Rates	Dislocated Workers					
	Adults	78.0			78.6 69.0%	
Customer Satisfaction	Employers	91.			87.7	
Reported Information	Program Participants	Negotiated Perf		Actua	al Performance Lev	
			1 10)		07	
<u>26120</u>		Volder Youth (19 - 21) Younger Youth (14 - 18)		139 67		
ETA Assigned #	Total Exiters	Dislocated Worke	Older Youth (19 - 21)		352	
		Adults			17,850	
		Younger Youth (14 - 18)			133	
Thumb Area	Total Latterpants Served	Older Youth (19 - 21)		252		
Local Area Name	Total Participants Served	Dislocated Workers			716	
		Adults			18,782	

Table O – L	ocal Performance
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		Adults	15,210	
Local Area Name		Dislocated Workers	670	
Washtenaw County	Total Participants Served	Older Youth (19 - 21)	162	
		Younger Youth (14 - 18)	220	
		Adults	13,932	
ETA Assigned #		Dislocated Workers	156	
<u>26150</u>	Total Exiters	Older Youth (19 - 21)	36	
		Younger Youth (14 - 18)	36	
Reported Information		Negotiated Performance Level	Actual Performance Leve	
Customer Satisfaction	Program Participants	91.0	97.1	
	Employers	86.0	77.8	
	Adults	89.0%	88.0%	
Entered Employment Rates	Dislocated Workers	92.0%	92.3%	
	Older Youth	84.0%	90.3%	
	Adults	86.0%	97.6%	
Retention Rates	Dislocated Workers	92.0%	96.0%	
	Older Youth	85.0%	92.3%	
	Younger Youth	80.0%	88.2%	
Average Earnings (Adults/DWs)	Adults	\$10,200	\$17,241	
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$13,400	\$20,592	
	Older Youth	\$3,000	\$18,131	
	Adults	84.0%	86.2%	
Credential/Diploma Rates	Dislocated Workers	83.0%	83.5%	
	Older Youth	80.0%	81.8%	
	Younger Youth	89.0%	91.7%	
Skill Attainment Rate	Younger Youth	95.0%	87.5%	
Placement in Employment or Education	Youth (14 - 21)	N.A.	88.5%	
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.	58.5%	
Literacy or Numeracy Gains	Youth (14 - 21)	N.A.	5.9	
Description of Other State Indicators of Perfor Insert additional rows if there are more than to performance		NONE	NONE	

	Not Met	Met	Exceeded
Overall Status of Local Performance		Х	

		Adults	11,646	
Local Area Name		Dislocated Workers	355	
West Central	Total Participants Served	Older Youth (19 - 21)	142	
		Younger Youth (14 - 18)	112	
		Adults	11,228	
ETA Assigned #		Dislocated Workers	120	
<u>26100</u>	Total Exiters	Older Youth (19 - 21)	46	
		Younger Youth (14 - 18)	55	
Reported Information		Negotiated Performance Level	Actual Performance Leve	
Customer Satisfaction	Program Participants	91.0	89.0	
	Employers	86.0	86.6	
	Adults	88.0%	93.4%	
Entered Employment Rates	Dislocated Workers	94.0%	98.2%	
	Older Youth	84.0%	92.5%	
	Adults	84.0%	89.3%	
Retention Rates	Dislocated Workers	92.0%	96.0%	
	Older Youth	85.0%	100.0%	
	Younger Youth	80.0%	96.2%	
Average Earnings (Adults/DWs)	Adults	\$10,200	\$10,750	
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$13,200	\$13,972	
	Older Youth	\$3,800	\$5,159	
	Adults	82.0%	90.4%	
Credential/Diploma Rates	Dislocated Workers	83.0%	83.8%	
	Older Youth	79.0%	91.7%	
	Younger Youth	89.0%	91.7%	
Skill Attainment Rate	Younger Youth	95.0%	97.5%	
Placement in Employment or Education	Youth (14 - 21)	N.A.	68.9%	
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.	44.3%	
Literacy or Numeracy Gains	Youth (14 - 21)	N.A.	5.6%	
Description of Other State Indicators of Perfo Insert additional rows if there are more than ty performance		NONE	NONE	

	Not Met	Met	Exceeded
Overall Status of Local Performance		Х	

		Adults	899	
Local Area Name		Dislocated Workers	223	
Western U.P.	Total Participants Served	Older Youth (19 - 21)	154	
		Younger Youth (14 - 18)	284	
		Adults	388	
ETA Assigned #		Dislocated Workers	42	
<u>26090</u>	Total Exiters	Older Youth (19 - 21)	3	
		Younger Youth (14 - 18)	63	
Reported Information		Negotiated Performance Level	Actual Performance Leve	
Customer Satisfaction	Program Participants	91.0	95.2	
	Employers	86.0	87.0	
	Adults	87.0%	70.6%	
Entered Employment Rates	Dislocated Workers	94.0%	90.0%	
	Older Youth	78.0%	75.0%	
Retention Rates	Adults	82.0%	89.6%	
	Dislocated Workers	92.0%	100.0%	
	Older Youth	78.0%	80.0%	
	Younger Youth	67.0%	66.7%	
Average Earnings (Adults/DWs)	Adults	\$9,500	\$10,219	
Six Months Earnings Increase (Older Youth)	Dislocated Workers	\$12,200	\$9,708	
roum)	Older Youth	\$3,000	\$738	
	Adults	83.0%	82.1%	
Credential/Diploma Rates	Dislocated Workers	84.0%	86.2%	
	Older Youth	70.0%	50.0%	
	Younger Youth	82.0%	78.6%	
Skill Attainment Rate	Younger Youth	96.0%	83.1%	
Placement in Employment or Education	Youth (14 - 21)	N.A.	25.8%	
Attainment of Degree or Certificate	Youth (14 - 21)	N.A.	12.9%	
Literacy or Numeracy Gains	Youth (14 - 21)	N.A.	0.0	
Description of Other State Indicators of Performance		NONE	NONE	
		Not Met Met	Exceeded	

## **Table O – Local Performance**

	Not Met	Met	Exceeded
Overall Status of Local Performance	Х		

State of Michigan Workforce Investment Act Annual Report Program Year 2010 Date Submitted: October 1, 2011