

Going Global

Export Guide for Textiles and Apparel



Office of Textiles and Apparel

OTEXA



INTERNATIONAL
TRADE
ADMINISTRATION

Office of Textiles and Apparel

The Office of Textiles and Apparel (OTEXA) oversees programs and strategies to improve domestic and international competitiveness of the U.S. textiles, apparel, footwear and travel goods industries. OTEXA promotes trade programs and works on behalf of U.S. companies to improve domestic and global business environments and promote export opportunities. If you are a U.S. manufacturer, supplier or exporter, OTEXA can help you plan your market entry the right way using OTEXA's services. These resources will help you better understand your product's potential in a given market, the best prospects for success and best business practices before you start exporting.

International Trade Administration

The International Trade Administration (ITA) strengthens the competitiveness of U.S. industry, promotes trade and investment, and ensures fair trade through the rigorous enforcement of our trade laws and agreements. ITA works to improve the global business environment and helps U.S. organization compete at home and abroad. ITA supports President Obama's recovery agenda and the National Export Initiative to sustain economic growth and support American jobs.



INTERNATIONAL
TRADE
ADMINISTRATION

For questions on the Going Global report, contact:
Kim-Bang Nguyen
Email: kim-bang.nguyen@trade.gov
Phone: 202.482.4805

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OTEXA

Office of Textiles and Apparel

1401 Constitution Avenue, NW
Room 31002
Washington, D.C. 20230

Phone: 202.482.3737
Fax: 202.482.2331

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INTRODUCTION

The growth of the global economy provides U.S. firms with greater opportunities to seek out new markets and customers and to expand their businesses. Moreover, with increased competition from overseas, companies are looking to diversify their client base and find new ways to grow.

The supply chain for textiles and apparel has become increasingly global, to include North America, Latin America, Europe, Africa and the Asia Pacific region. Customers, suppliers, manufacturers, and assemblers are located throughout the world, and represent new potential partners for U.S. firms looking to expand abroad.

2011 showed an increase in total textile and apparel exports at over \$22.4 billion, up from \$19.7 billion in 2010, an increase of nearly 14 percent. As foreign markets rebound and look to increase their purchases of textiles and apparel, U.S. companies have an opportunity to grow their business internationally.

This market report presents the 15 largest export markets for U.S. exports of textiles and apparel. U.S. exporters are supplying yarns, fabrics, and finished products to mills, processors, assemblers, and consumers. The report provides economic and trade information for each of the 15 markets, as well as detailed data on export trends and processes. U.S. exporters of textiles and apparel can use this information to help determine which markets are most attractive and offer the greatest long-term growth opportunities.

This report also profiles the 5 fastest growing markets for U.S. exports of textiles and apparel. While exports to these countries are at lower levels, exports are growing rapidly and present new opportunities for U.S. companies. The increase in exports to these markets can be attributed to numerous factors including economic development and recently-signed Free Trade Agreements with the United States.

The report also highlights each textile and apparel category, classified under the Harmonized System, and the corresponding top 5 export markets. Further information on countries not detailed in this report can be found online at the Office of Textiles and Apparel (OTEXA) website at www.otexa.ita.doc.gov. In addition, OTEXA provides counseling and advisory services and can help U.S. exporters prepare for entry into new markets.

TOP 15 MARKETS FOR TEXTILES AND APPAREL

Markets for U.S. Textile and Apparel Exports

Country	Top 3 Product Exports		
1. Canada	HS 61	HS 62	HS 57
2. Mexico	HS 59	HS 52	HS 61
3. Honduras	HS 52	HS 55	HS 54
4. China	HS 55	HS 56	HS 54
5. Dominican Republic	HS 52	HS 62	HS 55
6. Japan	HS 61	HS 62	HS 56
7. El Salvador	HS 60	HS 52	HS 61
8. United Kingdom	HS 60	HS 61	HS 54
9. Belgium	HS 56	HS 55	HS 54
10. Hong Kong	HS 39	HS 59	HS 56
11. Korea, South	HS 54	HS 56	HS 55
12. Germany	HS 59	HS 56	HS 63
13. Netherlands	HS 54	HS61	HS 62
14. Guatemala	HS 52	HS 60	HS 63
15. Australia	HS 61	HS 62	HS 56

These markets are ranked based on the value of U.S. textile and apparel exports in 2011. The largest textile markets and largest apparel markets are noted within the relevant profiles. The top 3 product exports above and throughout the report use the Harmonized System (HS) categorization. See page 61 for more information.

1: CANADA



TOP 3 SELLING EXPORT PRODUCTS:

HS 61

HS 62

HS57

PROFILE

Population: 34.3 million

Capital: Ottawa

Government: Constitutional Monarchy

Language: English

Currency: Canadian Dollar

ECONOMY

2011 Nominal (Current) GDP: \$1.7 T

2011 Nominal (Current) GDP per Capita: \$50,436

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	0.7	-2.8	3.2	2.5

FOREIGN MERCHANDISE TRADE (US, BILLIONS)

	2008	2009	2010	2011
Canadian Exports to the World	455.6	315.0	386.6	450.4
Canadian Imports from the World	408.7	321.2	392.1	450.5
U.S. Exports to Canada	261.1	204.7	249.1	280.9
U.S. Imports from Canada	339.5	226.2	277.6	315.3
U.S. Trade Balance with Canada	15.2	-21.5	12.5	-34.4

Rank of Canada as U.S. Export Market in 2011: 1st Largest

Rank of Canada as Source of U.S. Imports in 2011: 2nd Largest

Principal U.S. Exports to Canada in 2011: Transportation Equipment, Machinery (except electrical), Chemicals, Computer and Electronic Products, Primary Metal Manufacturing

Principal U.S. Imports from Canada in 2011: Oil and Gas, Transportation Equipment, Chemicals, Primary Manufacturing, Petroleum and Coal Products

TEXTILE AND APPAREL TRADE WITH CANADA (RANK: 1)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	4,485	4,524	4,661	3,956	4,465	4,991
% Change	6.2	0.9	3.0	-15.1	12.9	11.8

Top U.S. Export Categories in 2011: Floor Coverings, Specialty Industrial Fabrics including Felts and Other non-Wovens, Misc. Home Furnishings, Cotton and Man-Made Fiber Broad-woven Fabrics, Yarn, Twine and Thread; and Waste and Tow Staple

EXPORTING TO CANADA

Licensing Requirements: Import Licenses are granted to all applicants for a nominal fee from Import Controls Division of the Canadian Department of Foreign Affairs and International Trade; the U.S. Shipper's Export Declaration is no longer required for shipments to Canada

Trade Agreements: North American Free Trade Agreement (NAFTA)

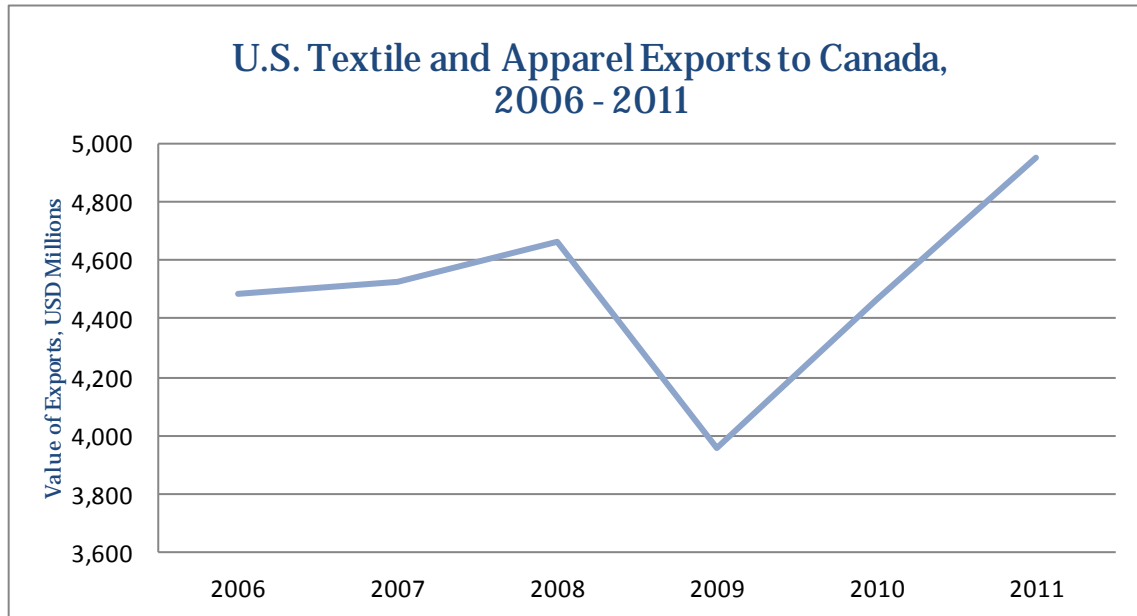
Tariffs: Textile and apparel goods manufactured in the U.S. are duty free if they qualify under NAFTA

Non-Tariff Taxes (or Value Added Tax): 5% Goods and Services Tax (GST) on textiles and apparel

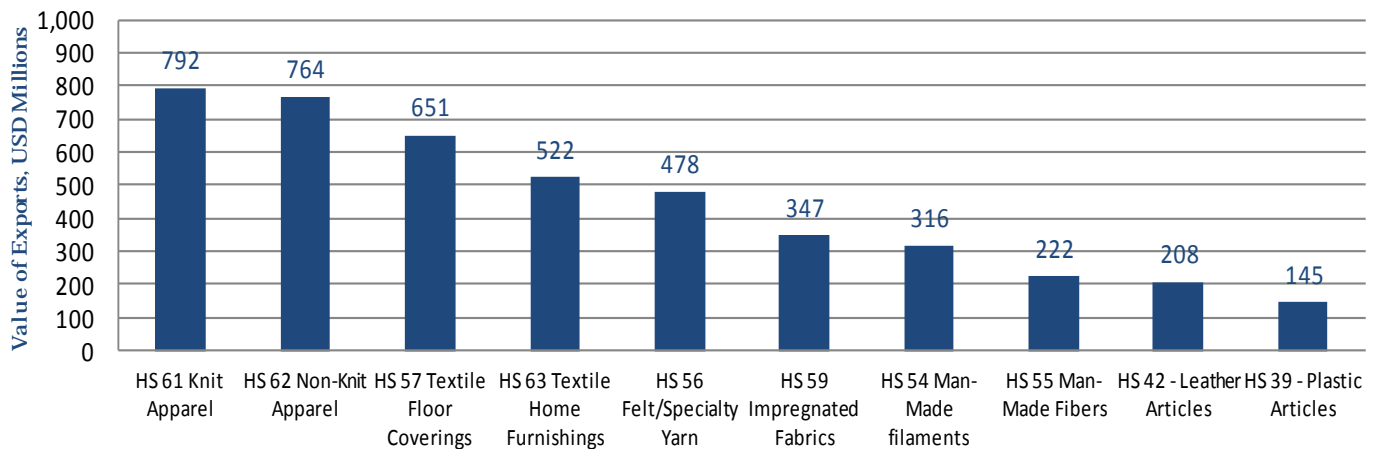
Transport: Low volume shipments should be sent by air, courier or mail to manage customs clearance charges

For more information view the [OTEXA Market Report: Canada](#) or the Country Commercial Guide: [U.S. & FCS Market Research Library](#)

CANADA



Primary U.S. Textile and Apparel Product Exports to Canada, 2011



2: MEXICO



TOP 3 SELLING EXPORT PRODUCTS:

HS 59

HS 52

HS 61

PROFILE

Population: 115 million

Capital: Mexico City

Government: Federal Republic

Language: Spanish

Currency: Mexican Peso

ECONOMY

2011 Nominal (Current) GDP: \$1.2 T

2011 Nominal (Current) GDP per Capita: \$10,153

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	1.2	-6.3	5.5	4.0

FOREIGN MERCHANDISE TRADE (US, BILLIONS)

	2008	2009	2010	2011
Mexican Exports to the World	291.3	229.7	298.3	349.6
Mexican Imports from the World	308.5	234.4	301.5	350.8
U.S. Exports to Mexico	151.2	128.9	163.3	198.4
U.S. Imports from Mexico	215.9	176.7	229.9	262.9
U.S. Trade Balance with Mexico	-64.7	-47.8	-66.4	-64.5

Rank of Mexico as U.S. Export Market in 2011: 2nd Largest

Rank of Mexico as Source of U.S. Imports in 2011: 3rd Largest

Principal U.S. Exports to Mexico in 2011: Computer and Electronic Products, Transportation Equipment, Chemicals, Petroleum and Coal Products, Machinery (except electrical)

Principal U.S. Imports from Mexico in 2011: Transportation Equipment, Computer and Electronic Products, Oil and Gas, Electrical Equipment: Appliances and Components, Machinery (non-electrical)

TEXTILE AND APPAREL TRADE WITH MEXICO (RANK: 2)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	5,097	4,478	4,262	3,640	4,308	4,898
% Change	-1.8	-12.1	-4.8	-14.6	18.3	13.7

Top U.S. Export Categories in 2011: Specialty and Industrial Fabrics, Knit & Knit Pile fabrics, Felts and other non woven, Waste & Tow Staple, Cotton & Man-Made Fiber Broadwoven Fabrics.

Note: Mexico is a major apparel assembler in the clothing supply chain; many fabrics exported to Mexico for cut and assembly are re-imported to the U.S. as finished goods for sale in the retail market

EXPORTING TO MEXICO

Licensing Requirements: Exporters must verify that the Mexican importer is registered with the Secretariat of Finance and Public Credit (Hacienda); Mexican law is very strict with documentation for textile products

U.S. Trade Agreements: North American Free Trade Agreement (NAFTA)

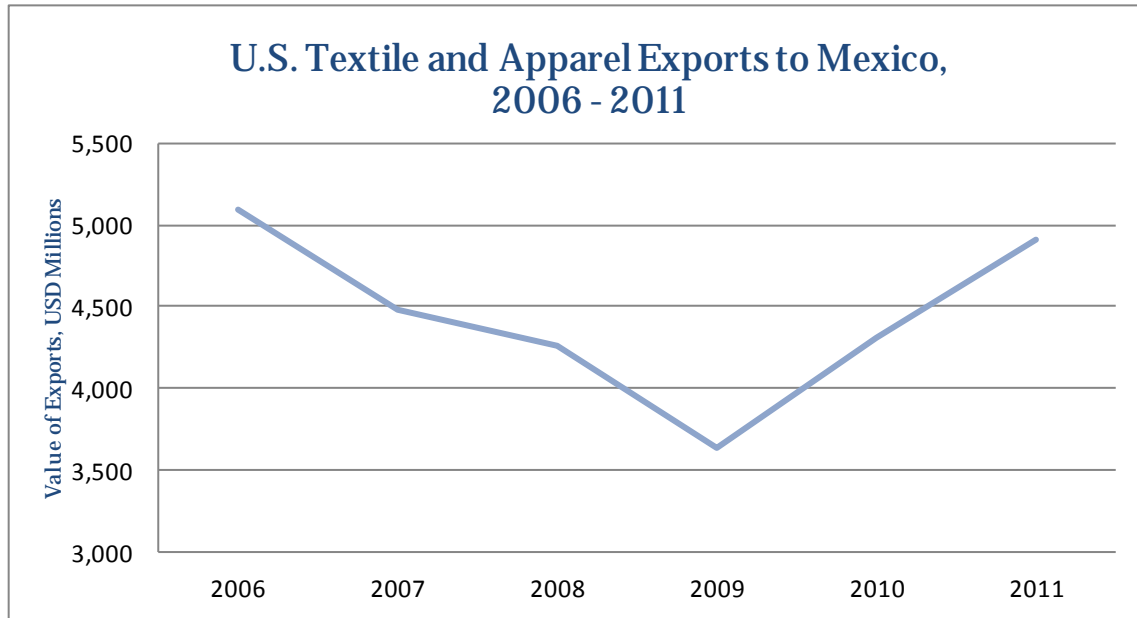
Tariffs: Textile and apparel goods manufactured in the U.S. are duty free if they qualify under NAFTA

Non-Tariff Taxes (or Value Added Tax): 11%

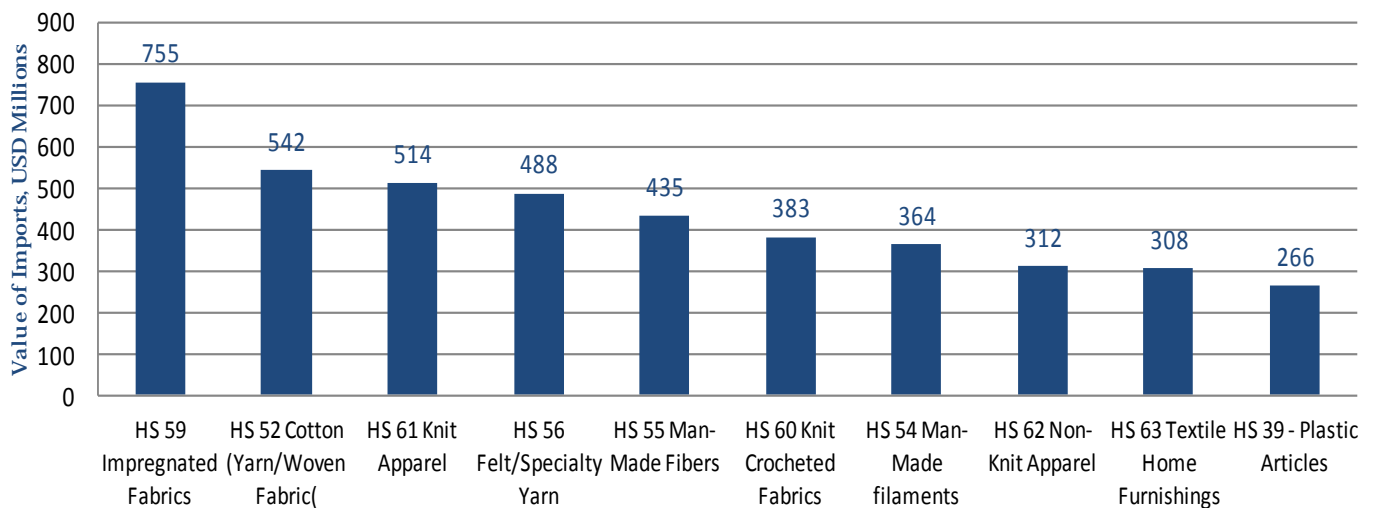
Transport: Exporters are advised to use a freight forwarder with experience when exporting to Mexico

For more information view the [OTEXA Market Report: Mexico](#)

2: MEXICO



Primary U.S. Textile and Apparel Product Exports to Mexico, 2011



3: HONDURAS



TOP 3 SELLING EXPORT PRODUCTS:

HS 52

HS 55

HS 54

PROFILE

Population: 8.3 million

Capital: Tegucigalpa

Government: Democratic Constitutional Republic

Language: Spanish

Currency: Lempira

ECONOMY

2011 Nominal GDP (Current): \$17.4 B

2011 Nominal (Current) GDP per Capita: \$2,116

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	4.1	-2.1	2.8	3.6

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Honduran Exports to the World	2.9	2.3	2.7	6.8
Honduran Imports from the World	8.8	6.1	7.1	10.0
U.S. Exports to Honduras	4.8	3.4	4.6	6.1
U.S. Imports from Honduras	4.0	3.3	3.9	4.5
U.S. Trade Balance with Honduras	0.8	0.1	0.7	1.6

Rank of Honduras as U.S. Export Market in 2011: 42rd Largest

Rank of Honduras as Source of U.S. Imports in 2011: 48st Largest

Principal U.S. Exports to Honduras in 2011: Textiles and Fabrics, Petroleum and Coal Products, Chemicals, Food Products, Agricultural Products, Computer and Electronic Products

Principal U.S. Imports from Honduras in 2011: Apparel Manufacturing Products, Transportation Equipment, Agricultural Products, Fish and Marine Products, Waste and Scrap

TEXTILE AND APPAREL TRADE WITH HONDURAS (RANK: 3)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	1,398	1,489	1,526	1,053	1,455	1,839
% Change	-3.3	6.5	2.5	-31.0	38.2	26.3

Top U.S. Export Categories in 2011: Yarns & Threads, Knit and Knit Pile fabrics, Man-Made Fiber Broadwoven Fabrics, Specialty Industrial Fabrics, Felts and other Non-Wovens, and Knit T-Shirts and Tank Tops

Note: Honduras is a major apparel assembler in the clothing supply chain; many fabrics exported to Honduras for cut and assembly are re-imported to the U.S. as finished goods for sale in the retail market

EXPORTING TO HONDURAS

Licensing Requirements: For U.S. exports to receive the preferential tariff treatment; the Honduran importer should present a certification in support of the claim of preference to the Honduran Customs authorities

U.S. Trade Agreements: U.S. – Dominican Republic–Central America Free Trade Agreement (CAFTA-DR)

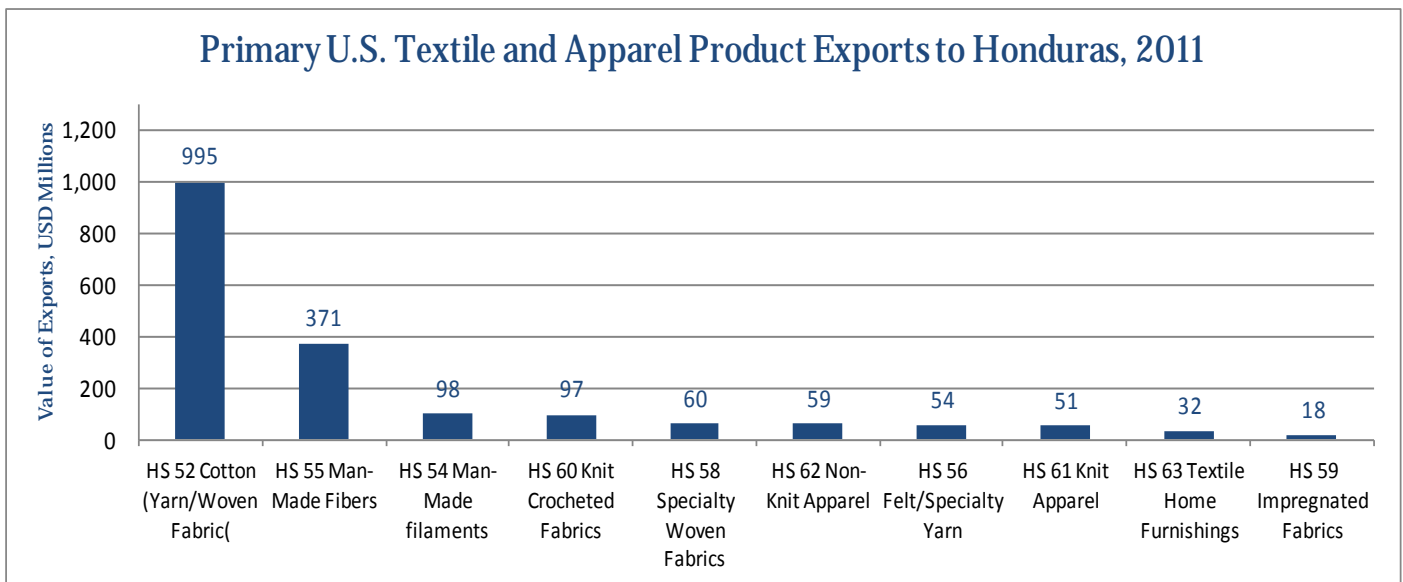
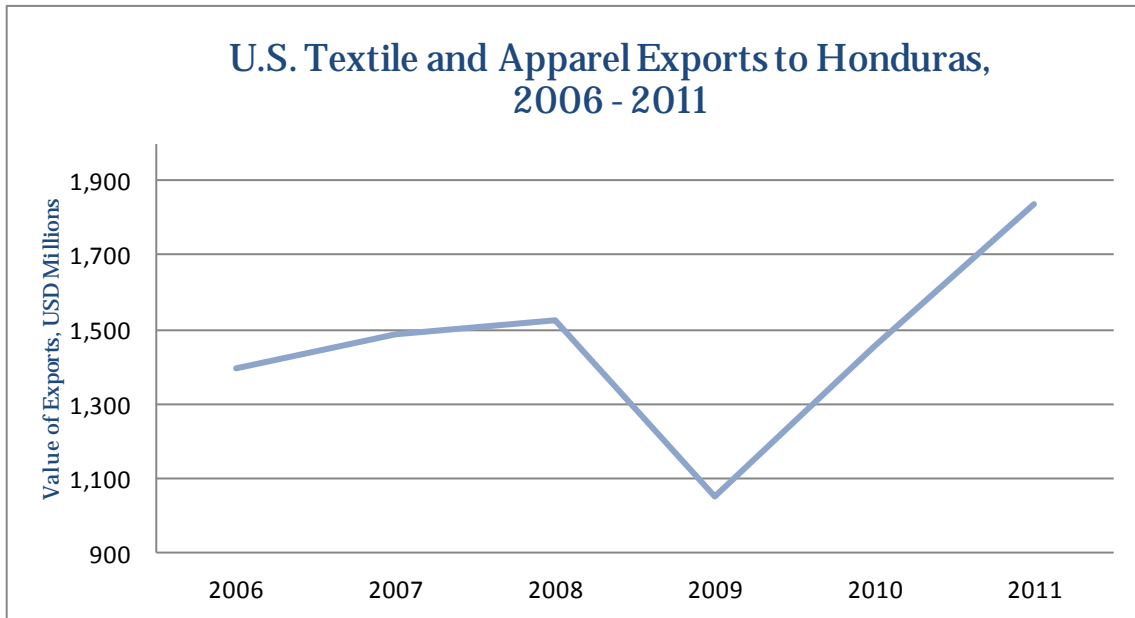
Tariffs: Qualifying U.S. exports enter duty free under the CAFTA-DR

Non-Tariff Taxes (or Value Added Tax): 12%

Transport: Customs clearance for several Central American countries to be done at a single point of entry

For more information view the [OTEXA Market Report: Honduras](#)

3: HONDURAS



4: CHINA



TOP 3 SELLING EXPORT PRODUCTS:

HS 55

HS 56

HS 54

PROFILE

Population: 1.34 billion
Capital: Beijing
Government: Communist State

Language: Chinese (Mandarin, Cantonese)
Currency: Renminbi (Yuan)

ECONOMY

2011 Nominal (Current) GDP: \$7.3 T

2011 Nominal (Current) GDP per Capita: \$5,413

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	9.6	9.2	10.4	9.2

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Chinese Exports to the World	1,430	1,202	1,578	1,898
Chinese Imports from the World	1,132	1,004	1,396	1,743
U.S. Exports to China	69.7	69.5	91.9	103.9
U.S. Imports from China	337.8	96.4	364.9	399.3
U.S. Trade Balance with China	-268.0	-226.9	-273	-295.4

Rank of China as U.S. Export Market in 2011: 3rd Largest

Rank of China as Source of U.S. Imports in 2011: 1st Largest

Principal U.S. Exports to China in 2011: Agricultural Products, Computers and Electronic Products, Chemicals, Transportation Equipment, Waste and Scrap

Principal U.S. Imports from China in 2011: Computers and Electronics Products, Manufactured Commodities, Apparel Manufacturing Products, Electrical Equipment/Appliances & Components, Leather and Allied Products

TEXTILE AND APPAREL TRADE WITH CHINA (RANK: 4)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	773.6	849.0	959.7	883.9	1,123	1,285
% Change	13.4	9.8	13.0	-7.9	27.1	14.4

Top U.S. Export Categories in 2011: Waste and Tow Staple, Industrial Fabrics including Felts and other Non-Wovens, Yarns, Woven Fabrics, and Jogging and other Athletic Suits

EXPORTING TO CHINA

Licensing Requirements: Certain goods and commodities are subject to import licensing

U.S. Trade Agreements: N/A

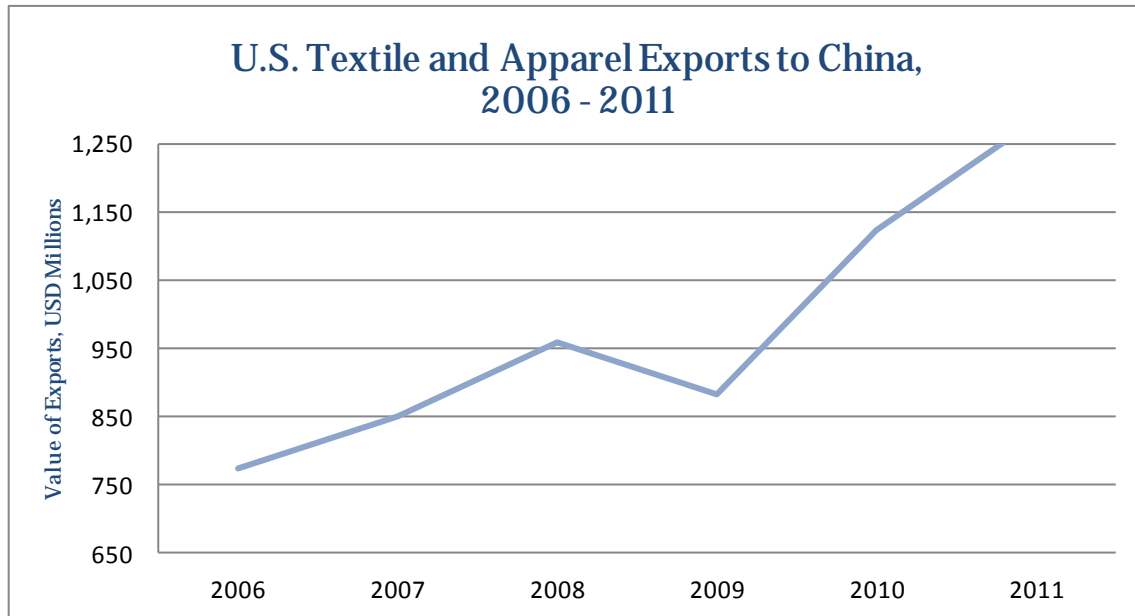
Tariffs: 2 – 38%; MFN

Non-Tariff Taxes (or Value Added Tax): 13 – 17%, application of the VAT continues to be uneven

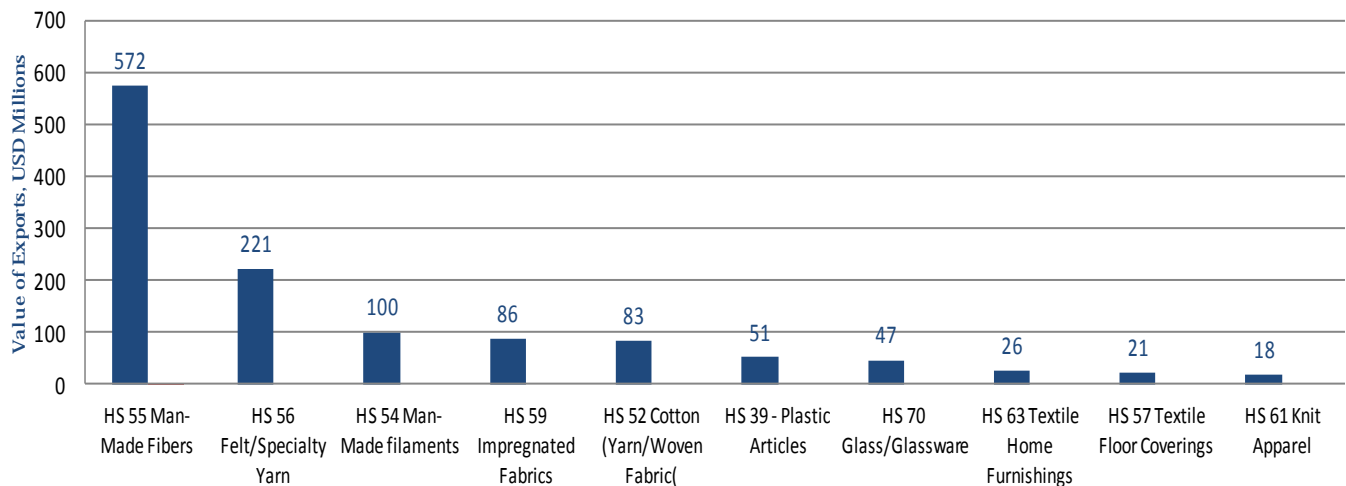
Transport: Trading and Distribution rights are considered as separate issues and granted separately

For more information view the [OTEXA Market Report: China](#)

4: CHINA



Primary U.S. Textile and Apparel Product Exports to China 2011



5: DOMINICAN REPUBLIC



TOP 3 SELLING EXPORT PRODUCTS:

HS 52

HS 62

HS 55

PROFILE

Population: 10.1 million

Capital: Santo Domingo

Government: Democratic Republic

Language: Spanish

Currency: Dominican Peso

ECONOMY

2011 Nominal (Current) GDP: \$56.7 B

2010 Nominal (Current) GDP per Capita: \$5,639

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	5.3	3.5	7.8	4.5

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Dominican Republic Exports to the World	6.4	4.4	4.7	6.1
Dominican Republic Imports from the World	12.2	12.1	15.1	18.2
U.S. Exports to Dominican Republic	6.6	5.3	6.6	7.3
U.S. Imports from Dominican Republic	4.0	3.3	3.7	4.2
U.S. Trade Balance with Dominican Republic	2.6	2.0	2.9	3.1

Rank of Dominican Republic as U.S. Export Market in 2011: 36th Largest

Rank of Dominican Republic as Source of U.S. Imports in 2011: 53rd Largest

Principal U.S. Exports to Dominican Republic in 2011: Petroleum & Coal Products, Textiles & Fabrics, Food Manufactures, Agricultural Products, and Chemicals

Principal U.S. Imports from Dominican Republic in 2011: Manufactured Commodities, Apparel Manufacturing Products, Beverages and Tobacco Products, Electrical Equipment: Appliances and Components

TEXTILE AND APPAREL TRADE WITH THE DOMINICAN REPUBLIC (RANK: 5)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	1,023	775	675	581	672	818
% Change	-6.6	-24.2	-13	-13.9	5.6	21.7

Top U.S. Export Categories in 2011: Spun Yarns and Thread, Industrial Fabric incl. Felts and Non-Wovens, Broadwoven Fabrics, Knit and Knit pile fabrics, MMF Broad Woven Fabs.

Note: The Dominican Republic (DR) is a major apparel assembler in the clothing supply chain; many fabrics exported to the DR for cut and assembly are re-imported to the U.S. as finished goods for sale in the retail market

EXPORTING TO THE DOMINICAN REPUBLIC

Licensing Requirements: For U.S. exports to the DR to receive the preferential tariff treatment, the DR importer should present certification in support of the claim of preference to the Dominican Customs Authorities

U.S. Trade Agreements: U.S. – Dominican Republic–Central America Free Trade Agreement (CAFTA-DR)

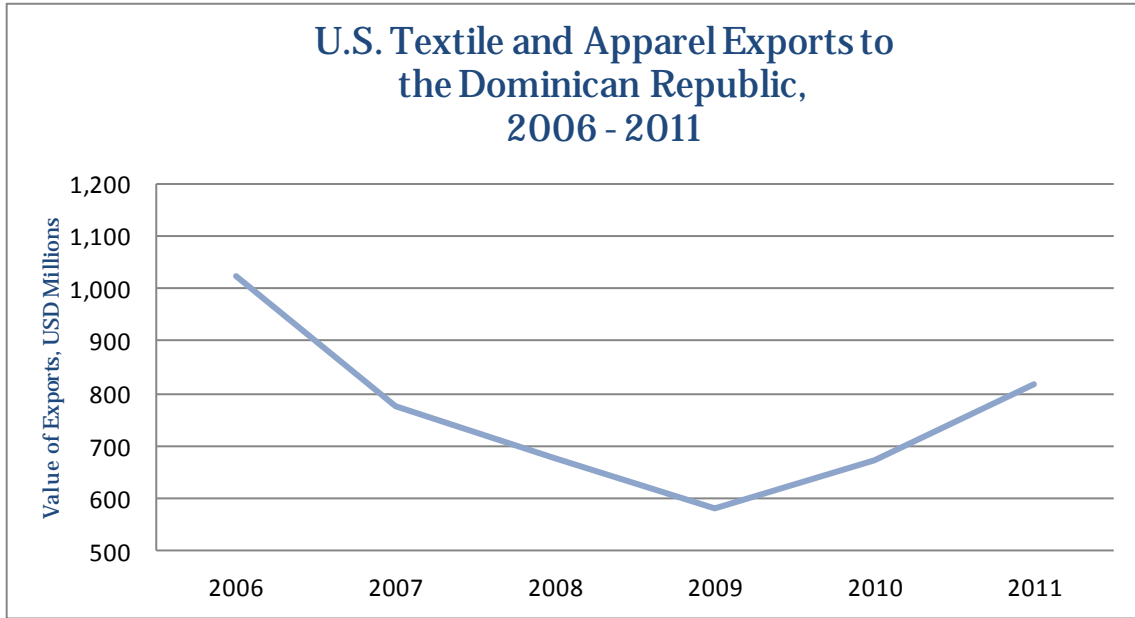
Tariffs: Qualifying U.S. exports enter duty free under the CAFTA-DR

Non-Tariff Taxes (or Value Added Tax): 16% (ITBIS - Impuesto sobre la Transferencia de Bienes Industrializay Servicios)

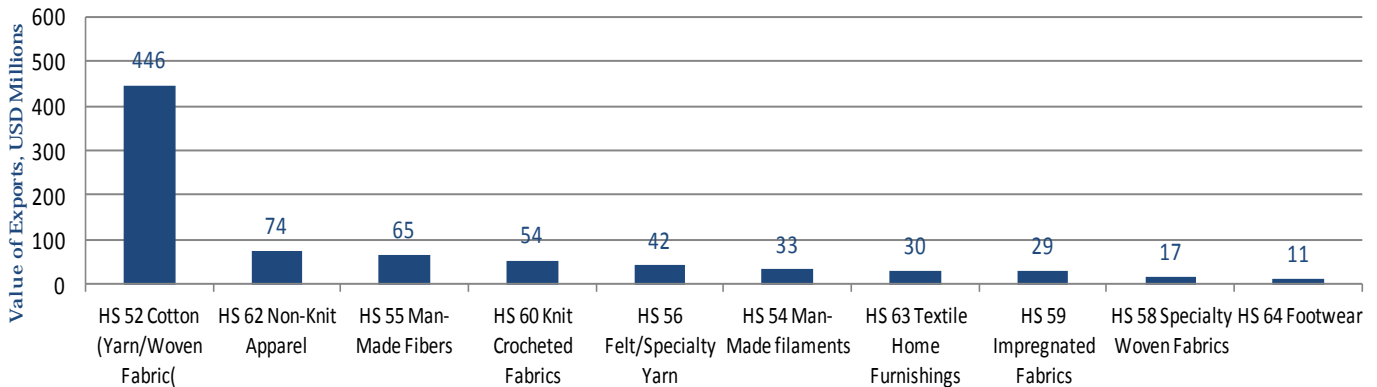
Transport: The use of pre-shipment inspection services in foreign trade transactions is not compulsory

For more information view the [OTEXA Market Report: Dominican Republic](#)

5: DOMINICAN REPUBLIC



Primary U.S. Textile and Apparel Product Exports to the Dominican Republic, 2011



6: JAPAN



TOP 3 SELLING EXPORT PRODUCTS:

HS 61

HS 62

HS 56

PROFILE

Population: 127.4 million

Language: Japanese

Capital: Tokyo

Currency: Yen

Government: Parliamentary Government with a Constitutional Monarchy

ECONOMY

2011 Nominal (Current) GDP: \$5.9 T

2010 Nominal (Current) GDP per Capita: \$45,920

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	-1.0	-5.5	4.4	-0.7

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Japanese Exports to the World	781.4	580.7	769.8	823.3
Japanese Imports from the World	762.6	552.0	692.6	854.6
U.S. Exports to Japan	65.1	51.1	60.5	65.7
U.S. Imports from Japan	139.3	95.8	120.5	128.9
U.S. Trade Balance with Japan	-74.2	-44.7	-60.0	-63.2

Rank of Japan as U.S. Export Market in 2011: 4th Largest

Rank of Japan as Source of U.S. Imports in 2011: 4th Largest

Principal U.S. Exports to Japan in 2011: Chemicals, Computer and Electronic Products, Agricultural Products, Transportation Equipment, Food Manufactures

Principal U.S. Imports from Japan in 2011: Transportation Equipment, Machinery (non-electrical), Computer and Electronic Products, Chemicals, Electrical Equipment/Appliances

TEXTILE AND APPAREL TRADE WITH JAPAN (RANK: 6)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	662.1	562.8	572.0	516.5	589.0	642.1
% Change	-1.3	-15.0	1.6	-9.7	14.0	9.0

Top U.S. Export Categories in 2011: Specialty Industrial Fabrics including Felts and other nonwoven, Yarns & Threads, Waste and Tow Staple, M&B Trousers and Shorts, Coats and Jackets, and Knit and Woven Shirts

EXPORTING TO JAPAN

Licensing Requirements: The Japanese Ministry of International Trade and Industry (MITI) licenses the importation of silk fabrics and silk materials; import approval is also required for apparel containing animal hides, feathers or leather from species covered by provisions of the Washington Convention

U.S. Trade Agreements: N/A

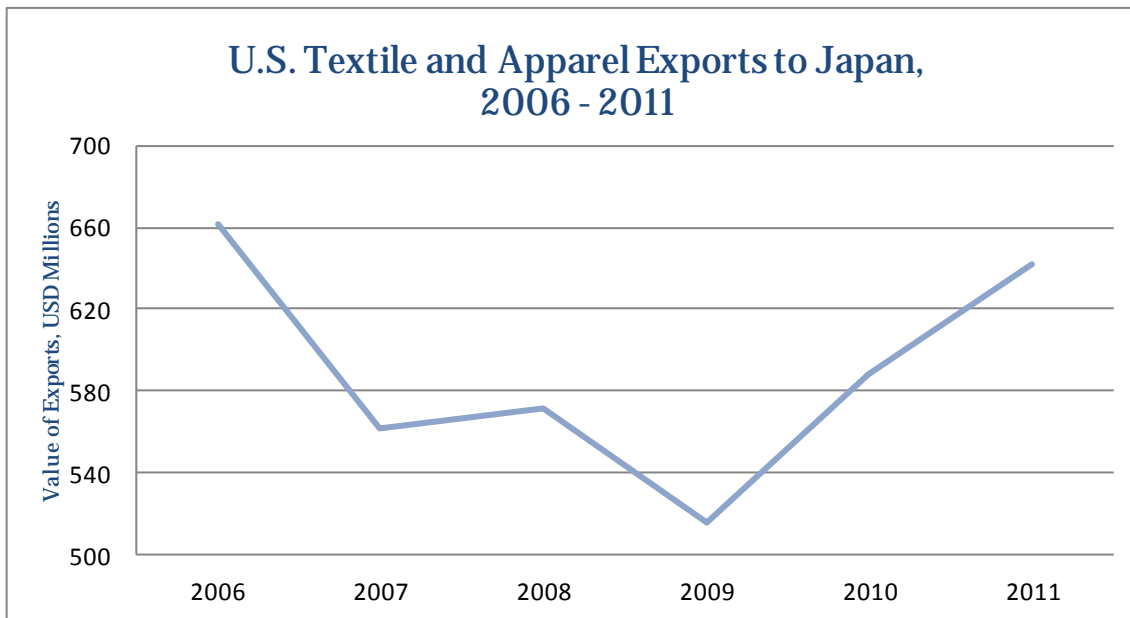
Tariffs: 0 – 30%; goods from the U.S. are charged WTO rates unless a lesser "temporary" rate exists

Non-Tariff Taxes (or Value Added Tax): 5% (consumption tax)

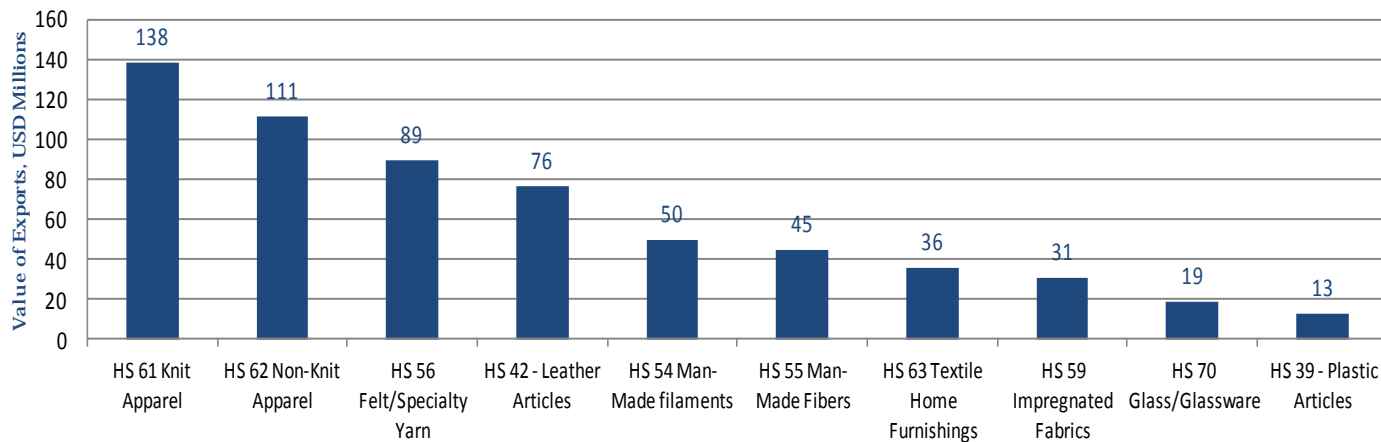
Transport: Importers are responsible for paying recycling costs associated with packaging and shipping goods

For more information view the [OTEXA Market Report: Japan](#)

6: JAPAN



Primary U.S. Textile and Apparel Product Exports to Japan, 2011



7: EL SALVADOR



TOP 3 SELLING EXPORT PRODUCTS:

HS 60

HS52

HS 61

PROFILE

Population: 6.1 million
Capital: San Salvador
Government: Republic

Language: Spanish
Currency: U.S. Dollar, Salvadoran Colon

ECONOMY

2011 Nominal (Current) GDP: \$22.8 B

2011 Nominal (Current) GDP per Capita: \$3,855

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	1.3	-3.1	1.4	1.4

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
El Salvadoran Exports to the World	4.6	3.9	4.5	5.3
El Salvadoran Imports from the World	9.8	7.3	8.5	10.2
U.S. Exports to El Salvador	2.5	2.0	2.4	3.4
U.S. Imports from El Salvador	2.2	1.8	2.2	2.5
U.S. Trade Balance with El Salvador	0.3	0.2	0.2	0.9

Rank of El Salvador as U.S. Export Market in 2011: 49rd Largest

Rank of El Salvador as Source of U.S. Imports in 2011: 64nd Largest

Principal U.S. Exports to El Salvador in 2011: Petroleum and Coal Products, Textiles and Fabrics, Agricultural Products, Chemicals, Computer and Electronic Products

Principal U.S. Imports from El Salvador in 2011: Apparel Manufacturing Products, Agricultural Products, Food Manufactures, Waste and Scrap, Chemicals, Textile Mills Products

TEXTILE AND APPAREL TRADE WITH EL SALVADOR (RANK: 7)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	582	552	507	378	435	632
% Change	-7.0	-5.2	-8.1	-25.4	14.9	45.3

Top U.S. Export Categories in 2010: Spun Yarns & Threads, Knit & Knit Pile Fabrics, Hosiery, Woven Fabrics, and Specialty & Industrial Fabrics

Notes: El Salvador is a major apparel assembler in the clothing supply chain; many fabrics exported to El Salvador for cut and assembly are re-imported to the U.S. as finished goods for sale in the retail market

EXPORTING TO EL SALVADOR

Licensing Requirements: For U.S. exports to receive the preferential tariff treatment, the El Salvadoran importer should present a certification in support of the claim of preference to the El Salvadoran Customs authorities

U.S. Trade Agreements: U.S. – Dominican Republic–Central America Free Trade Agreement (CAFTA-DR)

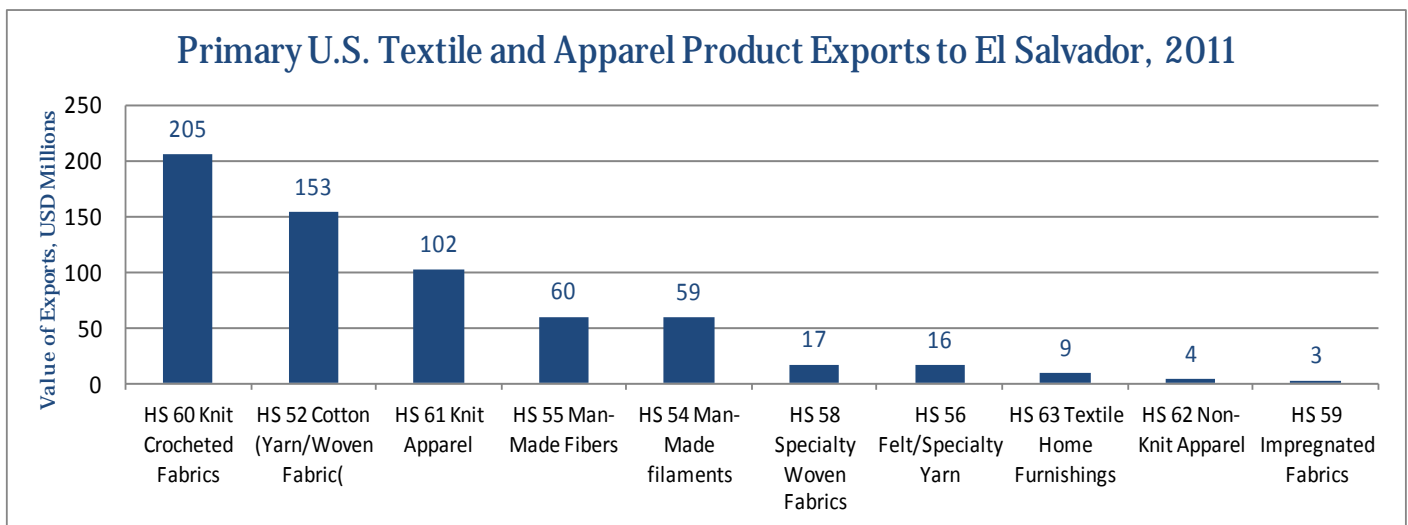
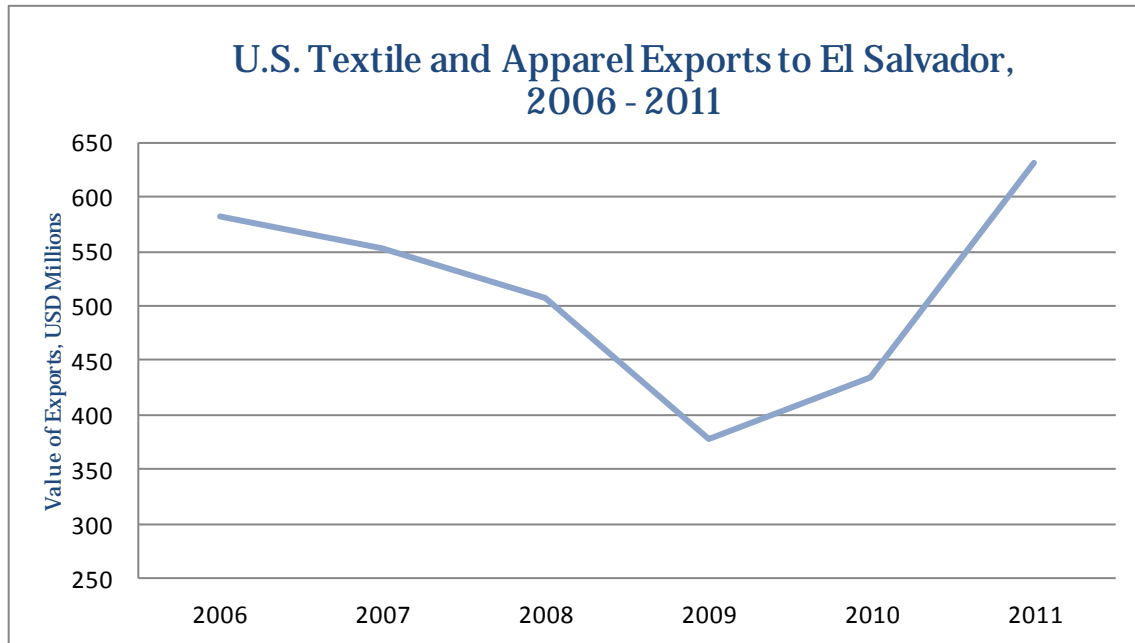
Tariffs: Qualifying U.S. exports enter duty free under the CAFTA-DR

Non-Tariff Taxes (or Value Added Tax): 13%

Transport: Customs clearance for several Central American countries to be done at a single point of entry

For more information view the [OTEXA Market Report: El Salvador](#)

7: EL SALVADOR



8: UNITED KINGDOM



TOP 3 SELLING EXPORT PRODUCTS:

HS 61

HS 62

HS 56

PROFILE

Population: 63 million

Language: English

Capital: London

Currency: Pound Sterling

Government: Constitutional Monarchy and Commonwealth Realm

ECONOMY

2010 Nominal (Current) GDP: \$2.4 T

2010 Nominal (Current) GDP per Capita: \$38,592

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	-1.1	-4.4	2.1	0.7

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
UK Exports to the World	457.7	351.2	405.9	472.1
UK Imports from the World	634.4	482.9	562.5	634.4
U.S. Exports to UK	53.6	45.7	48.5	55.9
U.S. Imports from UK	58.6	47.5	49.8	51.2
U.S. Trade Balance with UK	-5.0	-1.8	-1.3	4.6

Rank of UK as U.S. Export Market in 2011: 5th Largest

Rank of UK as Source of U.S. Imports in 2011: 6th Largest

Principal U.S. Exports to UK in 2011: Primary Metal Manufacturing, Transportation Equipment, Chemicals, Computer and Electronic Products, Machinery (except electrical)

Principal U.S. Imports from UK in 2011: Chemicals, Transportation Equipment, Petroleum and Coal Products, Machinery (except electrical), Computer and Electronic Products

TEXTILE AND APPAREL TRADE WITH THE UNITED KINGDOM (RANK: 8)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	420	482	483	450	543	557
% Change	3.9	14.7	0.2	-6.9	20.7	2.6

Top U.S. Export Categories in 2011: Specialty Industrial Fabrics, Yarns & Threads, Dresses; W&G Dresses Slacks Shorts and Shirts, Home Furnishings Including Bedroom, Bathroom, and Dining Room; Curtains and Drapes, Floor Coverings; Woven Fabrics, and Accessories

EXPORTING TO THE UNITED KINGDOM

Licensing Requirements: Authorities in the EU Member States grant import authorizations to the importer and one license is valid throughout the EU providing access to the whole EU market; Certificates of Origin are required and should be filled out by the exporter and signed by the competent authorities in the U.S.

U.S. Trade Agreements: N/A

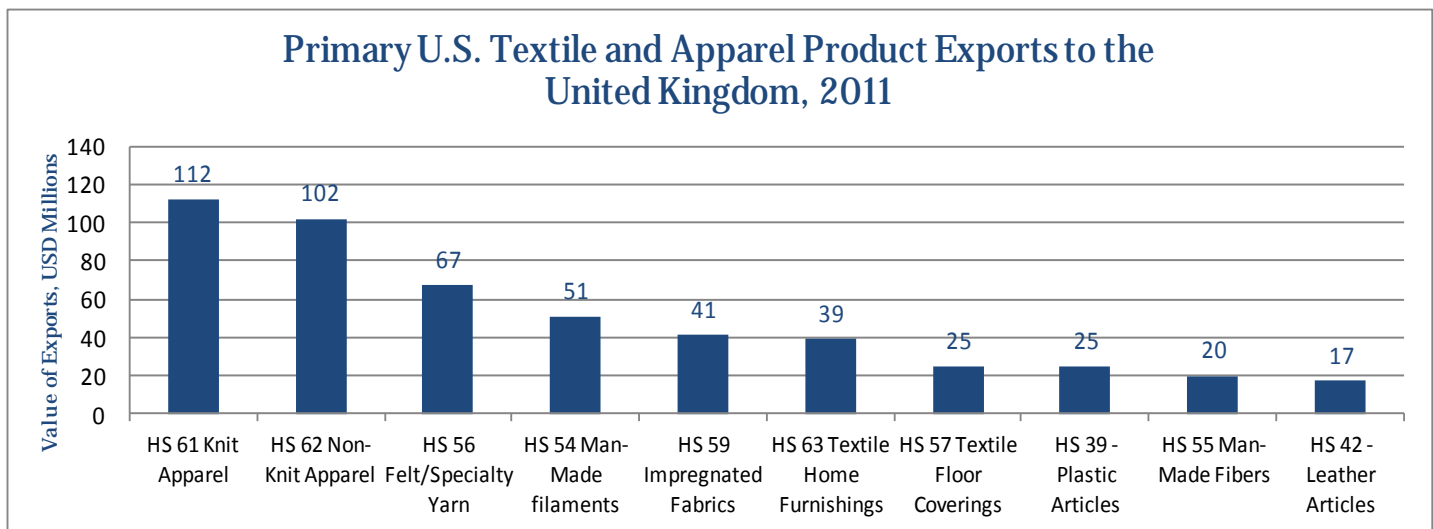
Tariffs: 0 – 17%; as a member of the European Union (EU), the UK levies EU common external tariff (CET) on goods imported from non-EU countries

Non-Tariff Taxes (or Value Added Tax): 20% (0% for children's clothing and footwear)

Transport: N/A

For more information view the [OTEXA Market Report: United Kingdom](#)

8: UNITED KINGDOM



9: BELGIUM



TOP 3 SELLING EXPORT PRODUCTS:

HS 56

HS 55

HS 54

PROFILE

Population: 10.4 million

Language: Dutch, French

Capital: Brussels

Currency: Euro

Government: Federal Parliamentary Democracy under a Constitutional Monarchy

ECONOMY

2011 Nominal (Current) GDP: \$513.4 B

2011 Nominal (Current) GDP per Capita: \$46,878

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	1.0	-2.8	2.3	1.9

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Belgian Exports to the World	477.2	370.0	411.1	477.9
Belgian Imports from the World	470.7	351.8	390.1	465.2
U.S. Exports to Belgium	28.9	21.6	25.5	29.9
U.S. Imports from Belgium	17.3	13.8	15.6	17.4
U.S. Trade Balance with Belgium	11.6	7.8	9.9	12.5

Rank of Belgium as U.S. Export Market in 2011: 12th Largest

Rank of Belgium as Source of U.S. Imports in 2011: 27th Largest

Principal U.S. Exports to Belgium in 2011: Chemicals, Manufactured Commodities, Machinery (non-electrical), Transportation Equipment, Computer and Electronic Products

Principal U.S. Imports from Belgium in 2011: Chemicals, Manufactured Commodities, Petroleum and Coal Products, Transportation Equipment, Machinery (except electrical)

TEXTILE AND APPAREL TRADE WITH BELGIUM (RANK: 9)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	398.8	444.4	498.9	370.7	417.4	428.5
% Change	11.4	11.4	12.3	-25.7	12.6	2.6

Top U.S. Export Categories in 2010: Felts and other non woven fabrics, Waste and Tow Staple, Filament Yarn, W&G Slacks Shorts and Pants, Specialty and Industrial Fabrics.

EXPORTING TO BELGIUM

Licensing Requirements: Authorities in the EU Member States grant import authorizations to the importer and one license is valid throughout the EU providing access to the whole EU market; Certificates of Origin are required and should be filled out by the exporter and signed by the competent authorities in the U.S.

U.S. Trade Agreements: N/A

Tariffs: 0 – 17%; as a member of the European Union (EU), Belgium levies EU common external tariff (CET) on goods imported from non-EU countries

Non- Tariff Taxes (or Value Added Tax): 21%

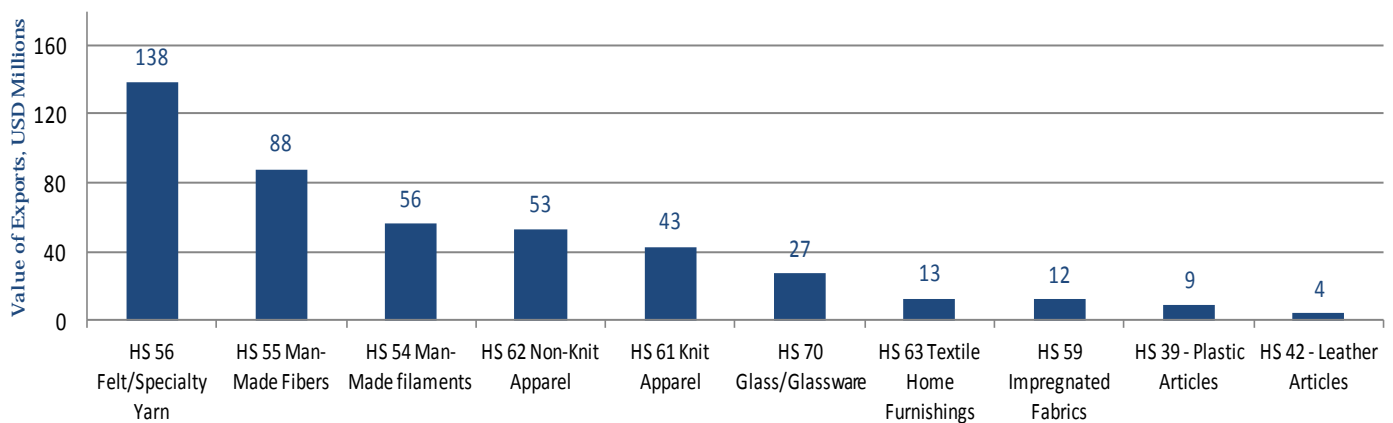
Transport: N/A

For more information view the [OTEXA Market Report: Belgium](#)

9: BELGIUM



Primary U.S. Textile and Apparel Product Exports to Belgium, 2011



10: HONG KONG



TOP 3 SELLING EXPORT PRODUCTS:

HS 39

HS 59

HS 56

PROFILE

Population: 7.2 million
Capital: Hong Kong
Government: Limited Democracy

Languages: English, Cantonese, Mandarin
Currency: Hong Kong Dollar

ECONOMY

2011 Nominal (Current) GDP: \$243.3 B

2011 Nominal (Current) GDP per Capita: \$34,049

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	2.3	-2.6	7.0	5.0

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Hong Kong Exports to the World	370.2	329.4	400.7	455.6
Hong Kong Imports from the World	393.0	352.2	441.4	510.9
U.S. Exports to Hong Kong	21.5	21.1	26.6	36.5
U.S. Imports from Hong Kong	6.5	3.6	4.3	4.3
U.S. Trade Balance with Hong Kong	15.0	17.5	22.3	32.2

Rank of Hong Kong as U.S. Export Market in 2011: 10th Largest

Rank of Hong Kong as Source of U.S. Imports in 2011: 52th Largest

Principal U.S. Exports to Hong Kong in 2011: Computer and Electronic Products, Primary Metal, Misc. Manufactured Commodities, Transportation Equipment, Chemicals, and Food Products Equipment/Appliances

Principal U.S. Imports from Hong Kong in 2011: Misc Manufactured Commodities, Computer and Electronic Products, Apparel Manufacturing Products, Electrical Equipment/Appliances, and Machinery (Except Electrical)

TEXTILE AND APPAREL TRADE WITH HONG KONG (RANK: 10)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	411.1	409.1	453.8	328.6	389.8	426.7
% Change	15.3	-0.5	10.9	-27.6	18.6	9.4

Top U.S. Export Categories in 2011: Specialty Industrial Fabrics Including Felts and Non-Wovens, Broadwoven Fabrics, Yarns & Threads, Knit & Knit Pile Fabrics, and Misc. Household Furnishings, including Floor Coverings & Bedroom Furnishings

EXPORTING TO HONG KONG

Licensing Requirements: An import license is required for textile products; the license is valid for 28 days from the date of issue, unless otherwise endorsed and can be purchased from the Hong Kong Trade and Industry Department (HK\$40 cost, 2 business days for processing)

U.S. Trade Agreements: N/A

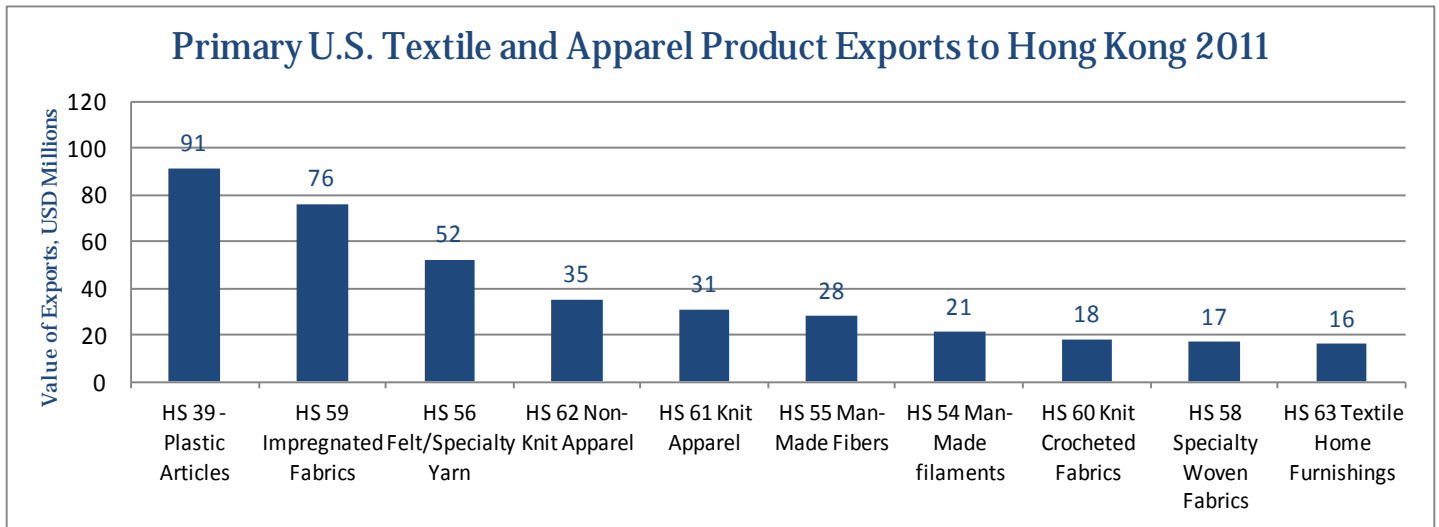
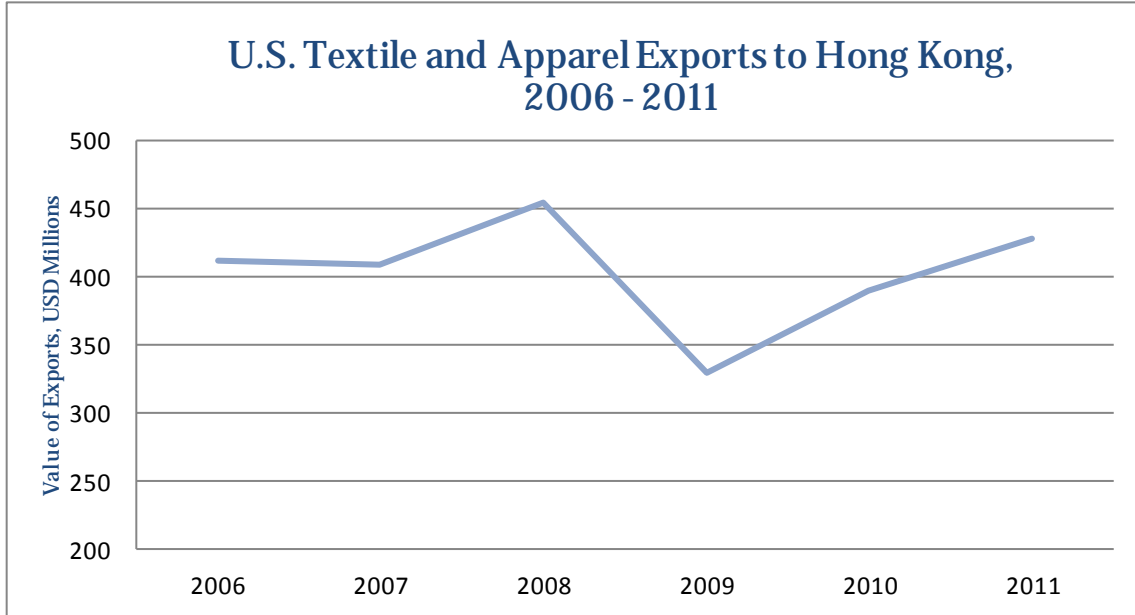
Tariffs: Hong Kong is a free port and does not levy tariffs or duties

Non-Tariff Taxes (or Value Added Tax): N/A

Transport: Hong Kong is separate customs territory from China and is not an entry port to mainland China

For more information view the [OTEXA Market Report: Hong Kong](#)

10: HONG KONG



11: SOUTH KOREA



TOP 3 SELLING EXPORT PRODUCTS:

HS 54

HS 56

HS 55

PROFILE

Population: 48.9 million
Capital: Seoul
Government: Republic

Language: Korean, English
Currency: South Korean Won

ECONOMY

2011 Nominal (Current) GDP: \$1.1 T

2011 Nominal (Current) GDP per Capita: \$22,778

Real (Constant) GDP Growth Rate (%)

	2008	2009	2010	2011
	2.3	0.3	6.3	3.6

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
South Korean Exports to the World	422.0	363.5	466.4	555.2
South Korean Imports from the World	435.3	323.1	425.2	524.4
U.S. Exports to South Korea	34.7	28.6	38.8	43.4
U.S. Imports from South Korea	48.1	39.2	48.9	56.7
U.S. Trade Balance with South Korea	-13.4	-10.6	-10.1	-13.3

Rank of South Korea as U.S. Export Market in 2011: 7th Largest

Rank of South Korea as Source of U.S. Imports in 2011: 6th Largest

Principal U.S. Exports to South Korea in 2011: Computer and Electronic Products, Chemicals, Machinery (except-electrical), Transportation Equipment, Agricultural Products

Principal U.S. Imports from South Korea in 2011: Computer and Electronic Products, Transportation Equipment, Machinery (except-electrical), Electrical Equipment/Appliances, Petroleum and Primary Metal Manufacturing

TEXTILE AND APPAREL TRADE WITH SOUTH KOREA (RANK: 11)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	223.0	263.7	290.7	273.4	397.6	417.4
% Change	-8.3	18.3	10.2	-5.9	45.4	4.9

Top U.S. Export Categories in 2011: Yarn, Twine & Thread; Waste & tow Staple, Specialty Industrial Fabrics including Felts & other Non-Wovens, Misc. Home Furnishings (Bedroom & Dining Room), and Floor Coverings; and Accessories

EXPORTING TO SOUTH KOREA

Licensing Requirements: For U.S. exports to Korea to receive the preferential tariff treatment, the Korean importer should present certification supporting the claim of preference to the Korean Customs Authorities

U.S. Trade Agreements: United States – Korea Free Trade Agreement

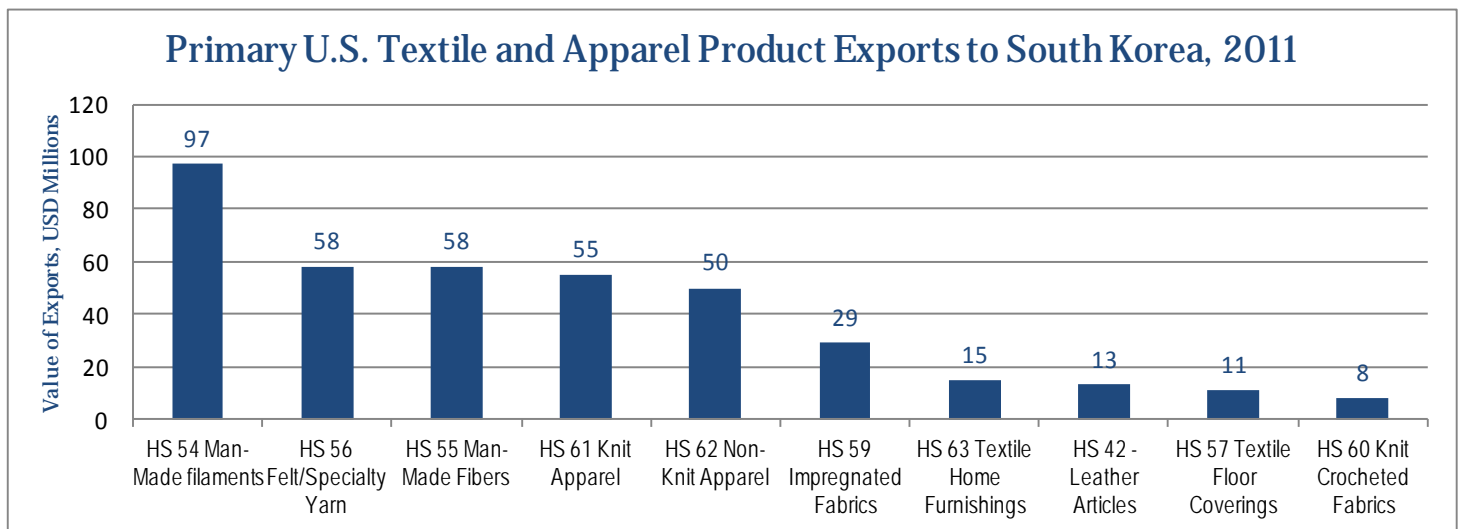
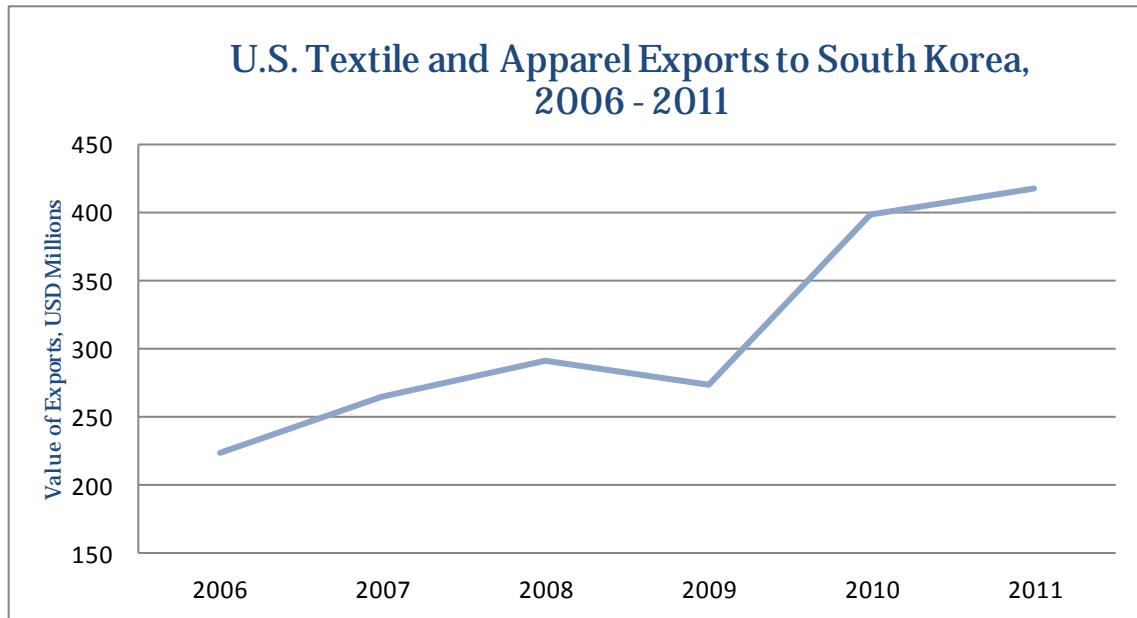
Tariffs: 0 – 13%; (the FTA would render nearly 95% of bilateral trade in consumer and industrial products duty free within 3 years, and most remaining tariffs would be eliminated within 10 years)

Non- Tariff Taxes (or Value Added Tax VAT): 10%

Transport: Goods can be released even before the filing of an import declaration and payment of tariffs; declarations may be filed at the Customs House before entering the ports, or before the goods are unloaded

For more information view the [OTEXA Market Report: South Korea](#)

11: SOUTH KOREA



12: GERMANY



TOP 3 SELLING EXPORT PRODUCTS:

HS 59

HS 56

HS 63

PROFILE

Population: 81.3 million
Capital: Berlin
Government: Federal Republic

Language: German
Currency: Euro

ECONOMY

2011 Nominal (Current) GDP: \$3.6 T

2011 Nominal (Current) GDP per Capita: \$43,742

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	1.0	-5.1	3.6	3.1

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
German Exports to the World	1,466	1,128	1,271	1,482
German Imports from the World	1,204	938.3	1,067	1,260
U.S. Exports to Germany	54.5	43.3	48.2	49.1
U.S. Imports from Germany	97.5	71.5	82.7	98.4
U.S. Trade Balance with Germany	-43.0	-28.2	-34.5	-49.3

Rank of Germany as U.S. Export Market in 2011: 6th Largest

Rank of Germany as Source of U.S. Imports in 2011: 5th Largest

Principal U.S. Exports to Germany in 2011: Transportation Equipment, Computer and Electronic Products, Chemicals, Machinery (except electrical), Misc. Manufactured Commodities

Principal U.S. Imports from Germany in 2011: Transportation Equipment, Machinery (except-electrical), Chemicals, Computer and Electronic Products, Primary Metal Manufacturing

TEXTILE AND APPAREL TRADE WITH GERMANY (RANK: 12)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	337.8	368.3	387.8	326.7	369.2	408.1
% Change	14.6	9.0	5.3	-15.8	13.0	10.5

Top U.S. Export Categories in 2011: Specialty and Industrial Fabric, Felts and Other nonwoven, Waste and Tow Staple, Spun Yarn and Thread, Knit t-Shirts and Tank Tops, and Hosiery,

EXPORTING TO GERMANY

Licensing Requirements: Authorities in the EU Member States grant import authorizations to the importer and one license is valid throughout the EU providing access to the whole EU market; Certificates of Origin are required and should be filled out by the exporter and signed by the competent authorities in the U.S.

Trade Agreements: N/A

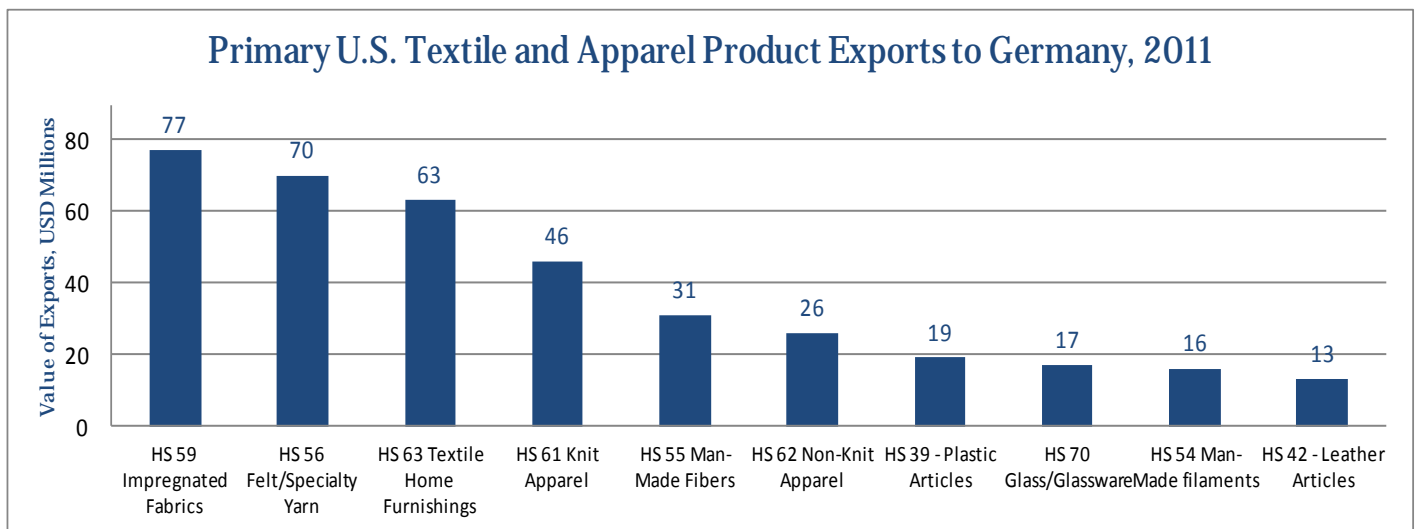
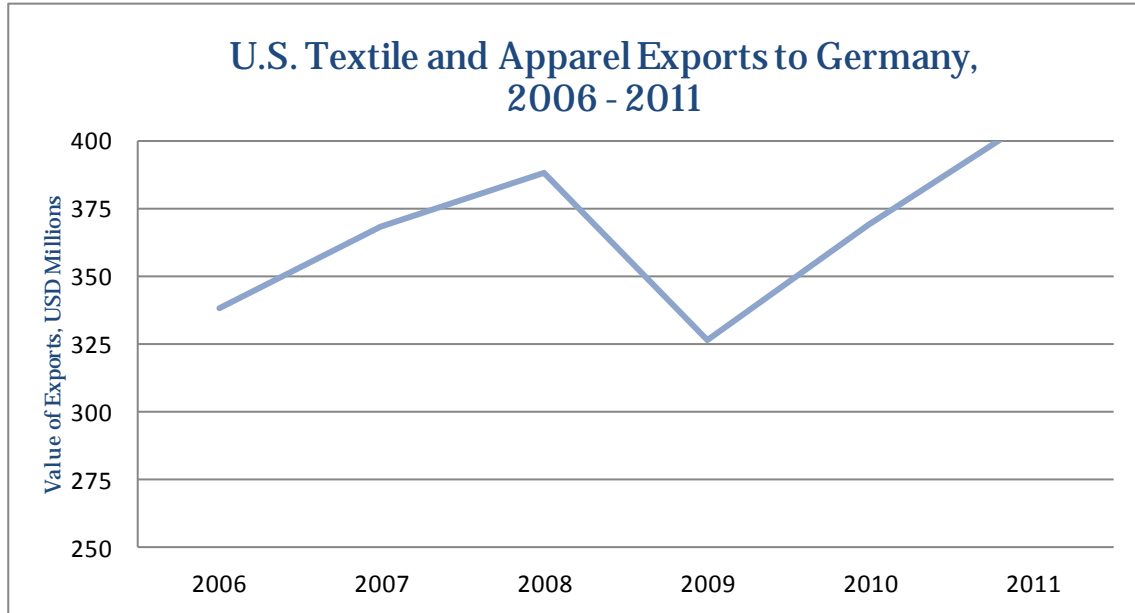
Tariffs: 0 – 17%; as a member of the European Union (EU), Germany levies EU common external tariff (CET) on goods imported from non-EU countries

Non- Tariff Taxes (or Value Added Tax): 19%

Transport: N/A

For more information, view the [OTEXA Market Report: Germany](#)

12: GERMANY





13: NETHERLANDS



TOP 3 SELLING EXPORT PRODUCTS:

HS 54

HS 61

HS 62

PROFILE

Population: 16.7 million
Capital: Amsterdam
Government: Constitutional Monarchy

Language: Dutch
Currency: Euro

ECONOMY

2011 Nominal (Current) GDP: \$840.4 B

2011 Nominal (Current) GDP per Capita: \$50,355

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	1.8	-3.5	1.6	1.3

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Dutch Exports to the World	545.9	431.5	492.6	576.9
Dutch Imports from the World	495.0	382.2	440.0	514.1
U.S. Exports to the Netherlands	39.7	32.2	34.9	42.4
U.S. Imports from the Netherlands	21.1	16.1	19.0	23.5
U.S. Trade Balance with the Netherlands	18.6	16.1	16.0	18.9

Rank of the Netherlands as U.S. Export Market in 2011: 9th Largest

Rank of the Netherlands as Source of U.S. Imports in 2011: 21nd Largest

Principal U.S. Exports to the Netherlands in 2011: Petroleum and Coal Products, Chemicals, Computer and Electronic Products, Misc. Manufactured Commodities, Machinery (except-electrical)

Principal U.S. Imports from the Netherlands in 2011: Petroleum and Coal Products, Chemicals, Machinery (except-electrical), Computer and Electronic Products, Beverages and Tobacco Products

TEXTILE AND APPAREL TRADE WITH THE NETHERLANDS (RANK: 13)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	192.0	245.0	266.6	211.6	272.8	312.0
% Change	-12.3	27.7	-8.8	-20.7	29.0	14.4

Top U.S. Export Categories in 2011: Specialty Industrial Fabrics, Yarn, Thread & Twine, Industrial Fabrics Including Felts and Non-Wovens, W&G Pants and Shorts, Knit & Knit Pile Fabrics, and Knit & Knit Pile Fabrics.

EXPORTING TO THE NETHERLANDS

Licensing Requirements: Authorities in the EU Member States grant import authorizations to the importer and one license is valid throughout the EU providing access to the whole EU market; Certificates of Origin are required and should be filled out by the exporter and signed by the competent authorities in the U.S.

U.S. Trade Agreements: N/A

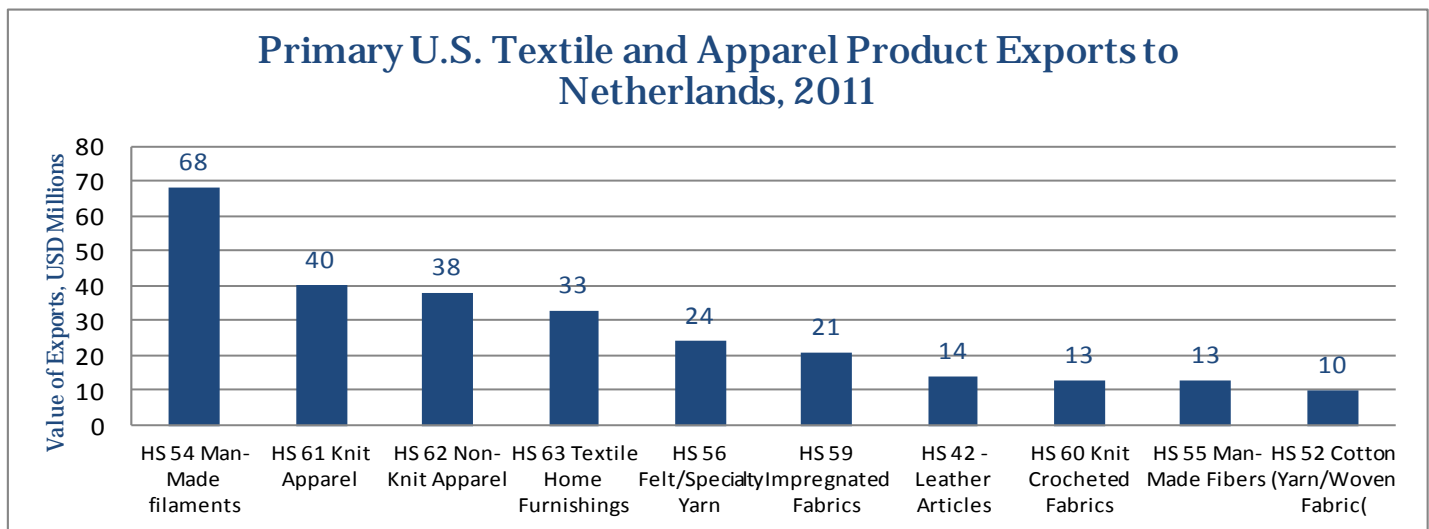
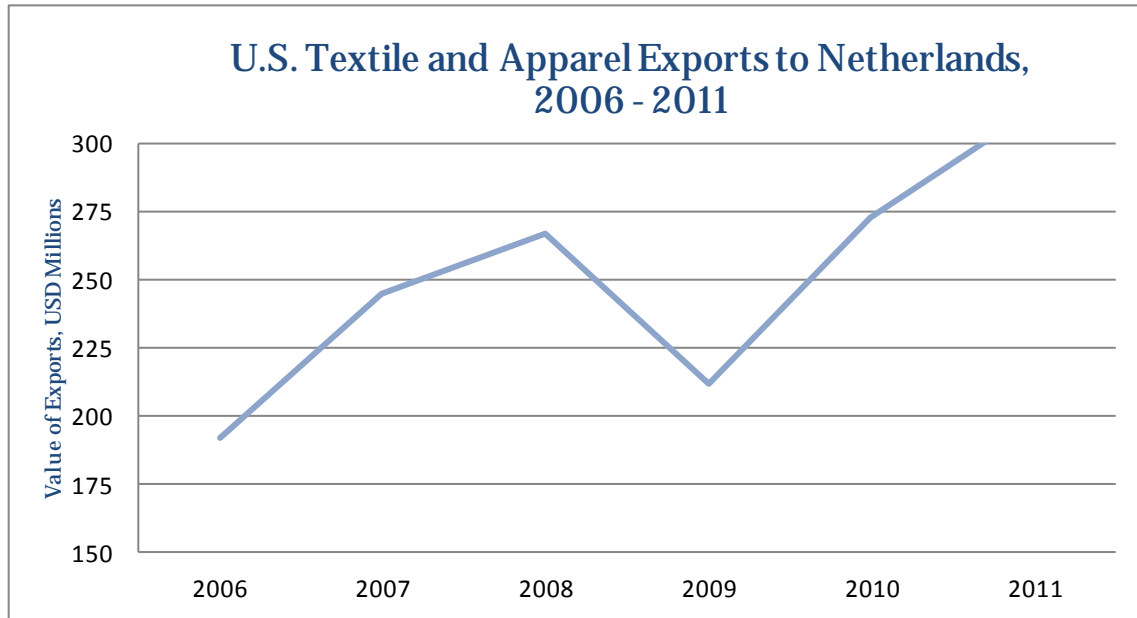
Tariffs: 0 – 17%; as a member of the European Union (EU), the Netherlands levies the EU common external tariff (CET) on goods imported from non-EU countries

Non-Tariff Taxes (or Value Added Tax): 19%

Transport: N/A

For more information view the [OTEXA Market Report: Netherlands](#)

13: NETHERLANDS



14: GUATEMALA



TOP 3 SELLING EXPORT PRODUCTS:

HS 52

HS 60

HS 63

PROFILE

Population: 14.1 million

Capital: Guatemala City

Government: Constitutional Democratic Republic

Language: Spanish

Currency: Quetzal

ECONOMY

2011 Nominal (Current) GDP: 46.9 B

2011 Nominal (Current) GDP per Capita: \$3,182

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	3.3	0.5	2.8	3.8

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Guatemalan Exports to the World*	7.7	7.2	8.5	10.2
Guatemalan Imports from the World*	14.5	11.5	13.8	16.6
U.S. Exports to Guatemala	4.7	3.9	4.4	6.2
U.S. Imports from Guatemala	3.5	3.1	3.2	4.7
U.S. Trade Balance with Guatemala	1.2	0.8	1.2	1.5

**Guatemalan data do not include trade with free trade (assembly sector) zones*

Rank of Guatemala as U.S. Export Market in 2011: 38rd Largest

Rank of Guatemala as Source of U.S. Imports in 2011: 54th Largest

Principal U.S. Exports to Guatemala in 2011: Petroleum and Coal Products, Chemicals, Food Manufactures, Agricultural Products, and Computer and Electronic Products

Principal U.S. Imports from Guatemala in 2011: Agricultural Products, Apparel and Accessories, Primary Metal Manufacturing, Oil and Gas Food Manufactures

TEXTILE AND APPAREL TRADE WITH GUATEMALA (RANK: 14)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	259.5	305.2	251.7	210.2	248.2	287.7
% Change	-28	17.6	-17.5	-16.5	18.1	15.9

Top U.S. Export Categories in 2011: Knit and Knit Pile Fabrics, Spun Yarn & Thread, Cotton Broadwoven Fabrics, Pants & Shorts, Household Furnishings, and Specialty Industrial Fabrics.

Note: Guatemala is a major apparel assembler in the clothing supply chain; many fabrics exported to Guatemala for cut and assembly are re-imported to the U.S. as finished goods for sale in the retail market

EXPORTING TO GUATEMALA

Licensing Requirements: A Certificate of Origin is required and may need to be legalized at the Embassy

Trade Agreements: U.S. – Dominican Republic–Central America Free Trade Agreement (CAFTA-DR)

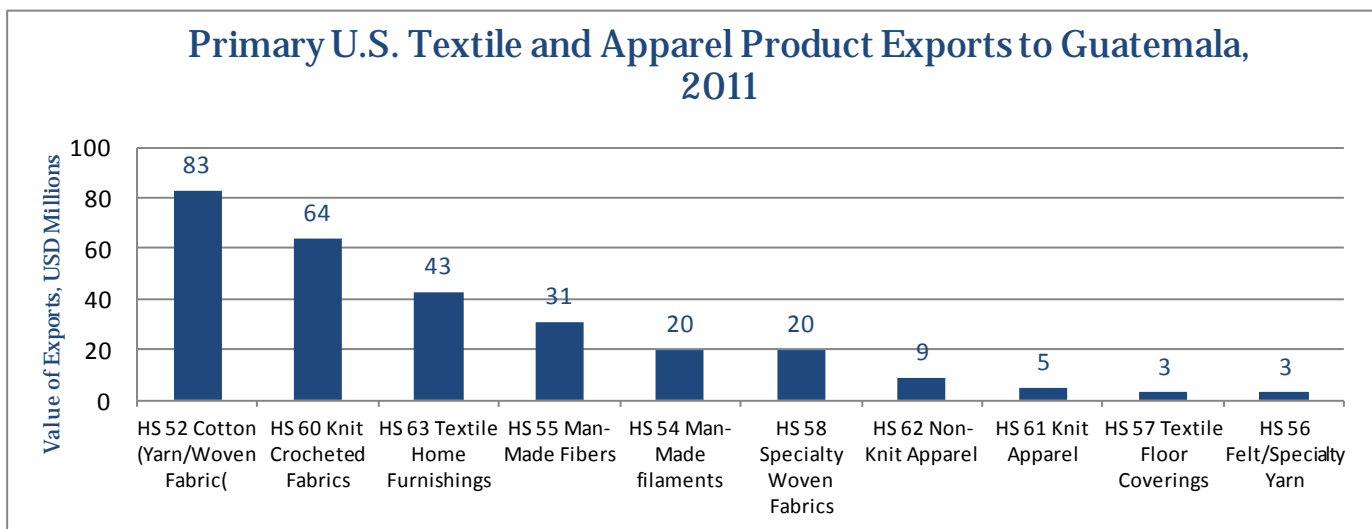
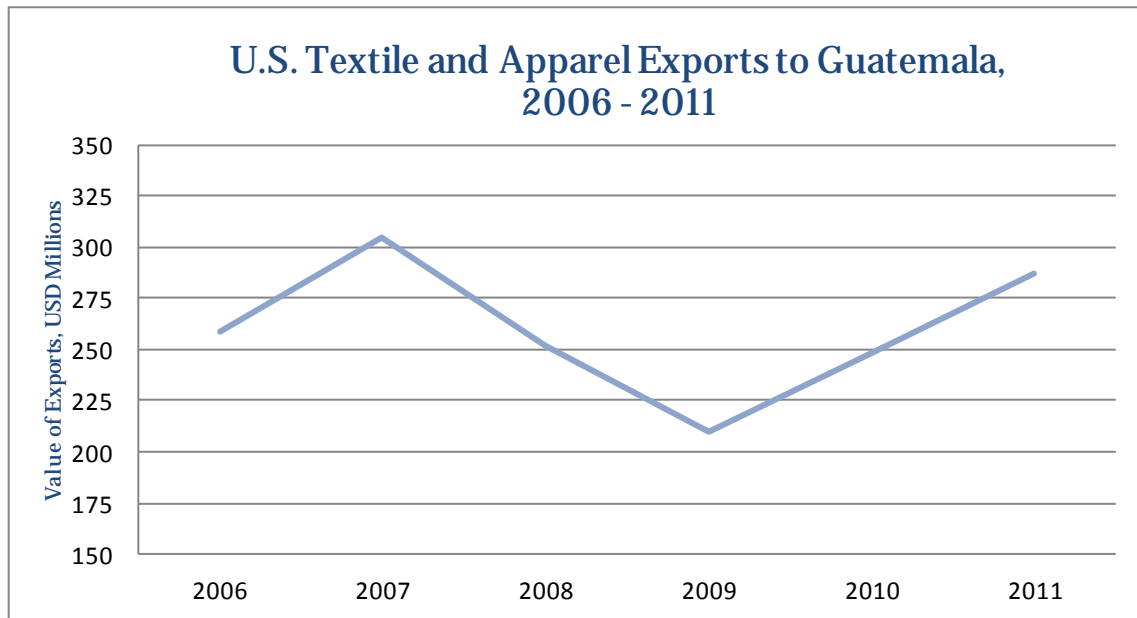
Tariffs: Qualifying U.S. exports enter duty free under the CAFTA-DR

Non-Tariff Taxes (or Value Added Tax): 12% (Impuesto al Valor Agregado)

Transport: Customs clearance for several Central American countries to be done at a single point of entry

For more information view the [OTEXA Market Report: Guatemala](#)

14: GUATEMALA



15: AUSTRALIA



TOP 3 SELLING EXPORT PRODUCTS:

HS 61

HS 62

HS56

PROFILE

Population: 22.0 million

Language: English

Capital: Canberra

Currency: Australian Dollars

Government: Federal Parliamentary Democracy

ECONOMY

2011 Nominal (Current) GDP: 1.5 T

2011 Nominal (Current) GDP per Capita: \$65,477

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	2.5	1.4	2.5	2.0

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Australian Exports to the World	186.9	153.8	206.7	245.6
Australian Imports from the World	191.6	159.0	188.7	234.3
U.S. Exports to Australia	22.2	19.6	21.8	27.5
U.S. Imports from Australia	10.6	8.0	8.6	10.2
U.S. Trade Balance with Australia	11.6	11.6	13.2	17.3

Rank of Australia as U.S. Export Market in 2011: 14th Largest

Rank of Australia as Source of U.S. Imports in 2011: 33rd Largest

Principal U.S. Exports to I in 2011: Machinery (Except Electrical), Transportation Equipment, Chemicals, Computer and Electronic Products, Misc. Manufactured Commodities

Principal U.S. Imports from I in 2011: Primary Metal Manufacturing, Foot Manufactured, Chemicals, Misc. Manufactured Commodities, Minerals & Ores

TEXTILE AND APPAREL TRADE WITH AUSTRALIA (RANK: 15)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	184	203	255	226	249	282
% Change	2.3	10.1	25.8	-11.6	10.3	13.6

Top U.S. Export Categories in 2011: Specialty Industrial Fabrics, Incl. Felts and Other Non-Wovens; Spun Yarns, Twine and Thread, Household Furnishings including other made up apparel. Pants and Shorts, and Men's and Boys' Knit T-shirts and Tank Tops;

EXPORTING TO AUSTRALIA:

Licensing Requirements: Companies or individuals are not required to hold import licenses, but importers may need to obtain permits to clear the goods. (CCG2012)

U.S. Trade Agreements: United States – Australia Free Trade Agreement

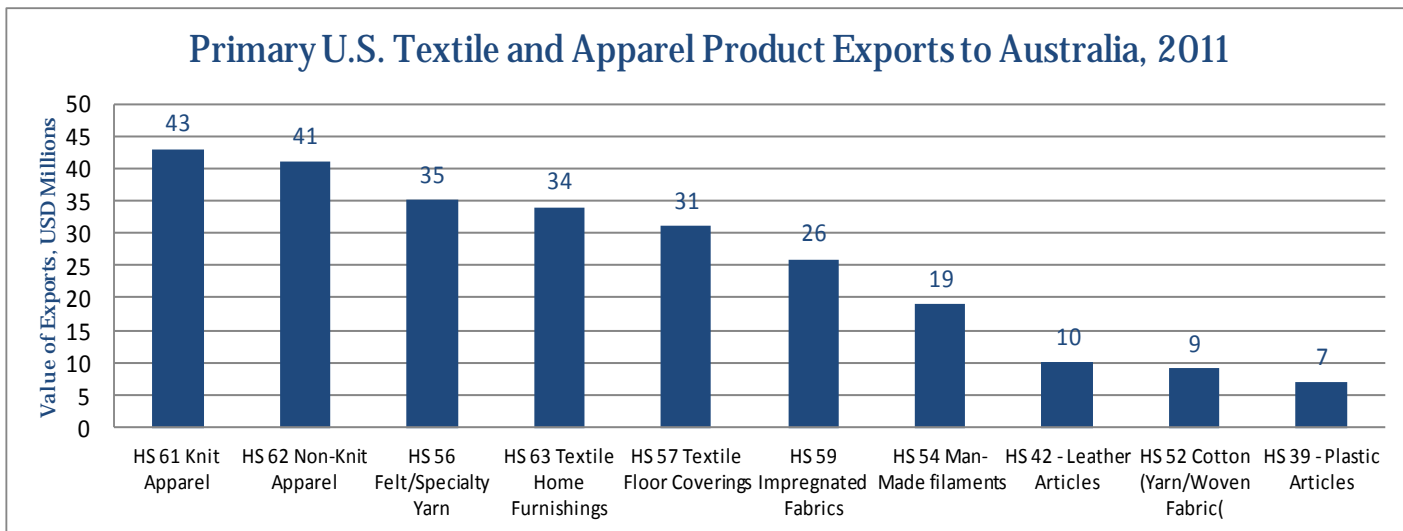
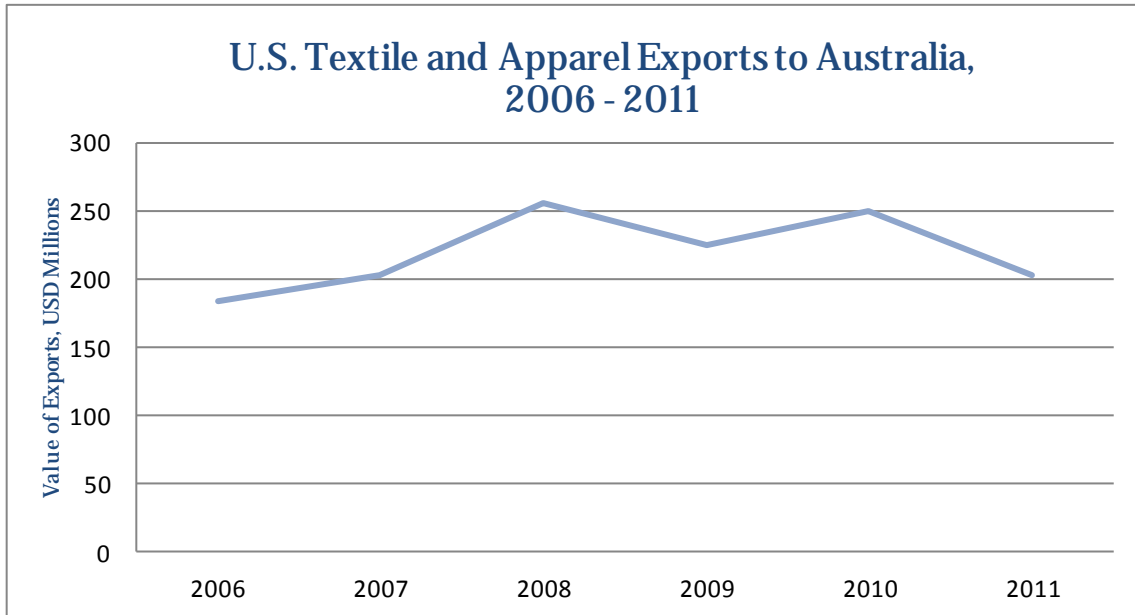
Tariffs: 0–10%; (Certain U.S. textile and apparel goods, which meet the required rules of origin under the FTA, receive preferential tariff rates in Australia and vice versa.)

Non- Tariff Taxes (or Value Added Tax VAT): The Goods and Services Tax (GST) is 10%; but 0% for apparel.

Transport: Although Australian Customs relies on clients to self-assess the accuracy of transactions, those involved in the import process may be subject o compliance checks. (CCG12, Ch.5)

For more information view the [OTEXA Market Report: Australia](#)

15: AUSTRALIA



5 FASTEST GROWING: TEXTILES

Fastest Growing Markets for U.S. Textiles Exports

Country	Top 3 Product Line Exports		
1. Chile	HS 63	HS 59	HS 57
2. Turkey	HS 52	HS 55	HS 54
3. Peru	HS 52	HS 56	HS 54
4. Sweden	HS 63	HS 54	HS 56
5. Poland	HS 55	HS 56	HS 59

1

These markets are ranked based on the average growth of textile exports since 2008 for countries receiving over \$2,500,000 US textile exports. The top 3 product exports above and throughout the report use the Harmonized System (HS) categorization. See page 61 for more information.

2

1: CHILE



TOP 3 SELLING EXPORT PRODUCTS:

HS 63

HS 59

HS 57

PROFILE

Population: 17.1 million
Capital: Santiago
Government: Republic

Language: Spanish
Currency: Chilean Peso

ECONOMY

2011 Nominal (Current) GDP: 248.4 B

2011 Nominal (Current) GDP per Capita: \$14,278

Real (Constant) GDP Growth Rate (%)

2008	2009	2010	2011
3.0	-0.9	6.1	5.9

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Chilean Exports to the World	66.7	53.6	71.0	81.4
Chilean Imports from the World	60.0	41.1	56.2	74.9
U.S. Exports to Chile	11.9	9.3	10.9	16.0
U.S. Imports from Chile	8.2	5.9	7.0	9.1
U.S. Trade Balance with Chile	3.7	3.4	2.7	6.9

Rank of Chile as U.S. Export Market in 2011: 20th Largest

Rank of Chile as Source of U.S. Imports in 2011: 39th Largest

Principal U.S. Exports to Chile in 2011: Petroleum and Coal Products, Machinery (non-electrical), Computer and Electronic Products, Chemicals, Transportation Equipment

Principal U.S. Imports from Chile in 2011: Primary Metal Manufacturing, Agricultural Products, Wood Products, Food Products, Chemicals

TEXTILE TRADE WITH CHILE ³ (Rank 1)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	47.8	50.5	72.6	72.2	90.1	91.5
% Change	16.5	5.7	43.6	-0.5	24.9	1.5

Top U.S. Export Textile Categories in 2011: Specialty and Industrial Fabrics, Waste and Tow Staple, Household Furnishings, Yarn & Twine, Wool Woven and Man-Made Fiber Broadwoven Fabric

EXPORTING TO CHILE

Licensing Requirements: Chile requires a certificate of importation, which is issued on a pro forma or virtually automatic basis to the importer or the importer's agent, provided he or she is a resident in Chile

U.S. Trade Agreements: United States-Chile Free Trade Agreement

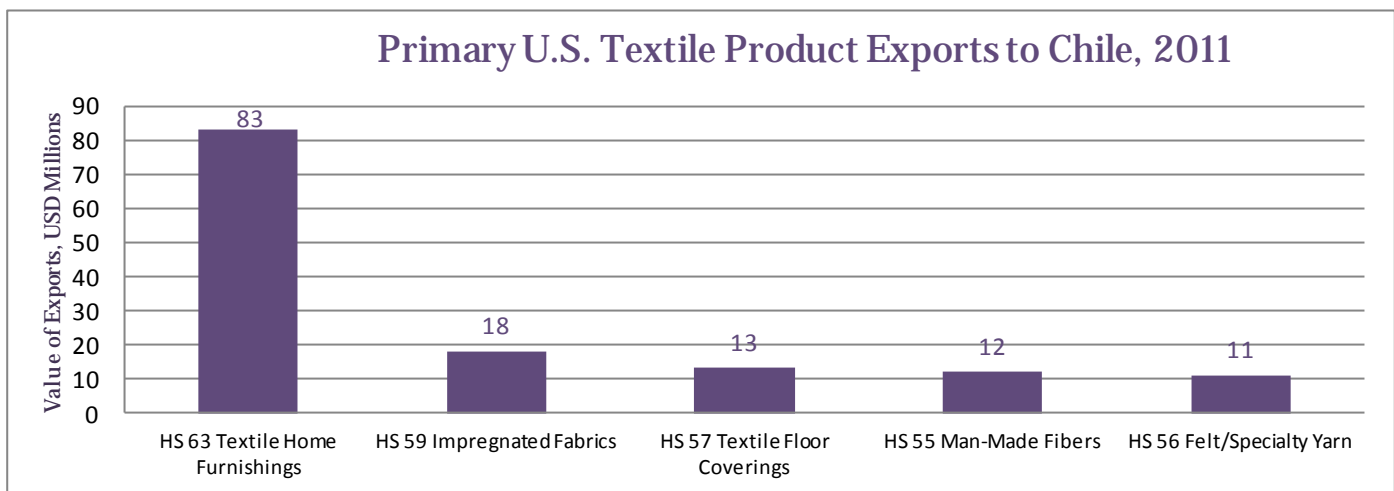
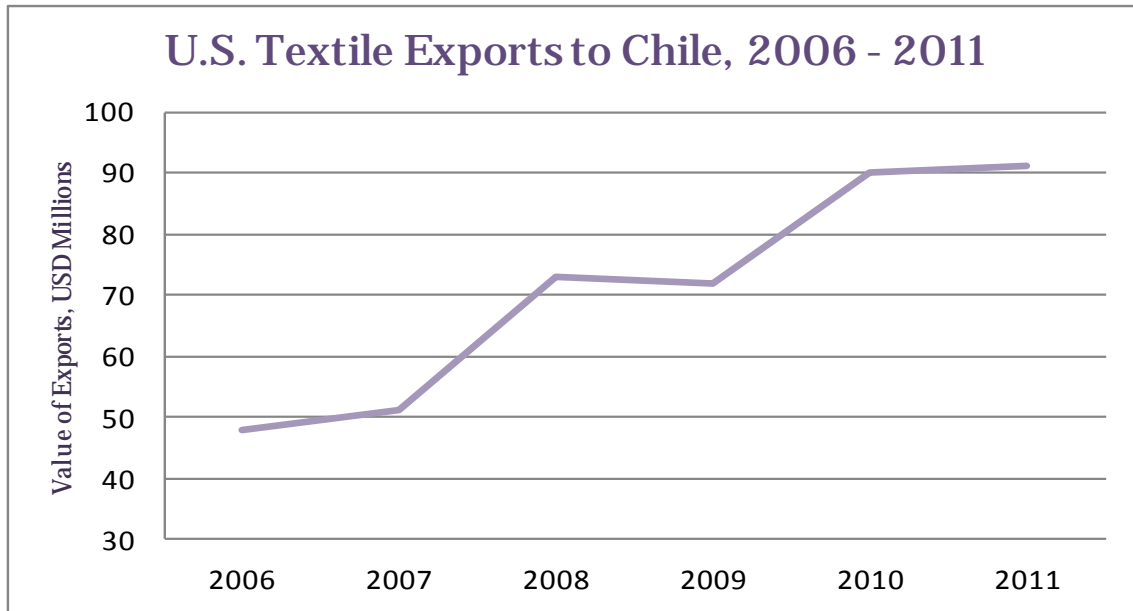
Tariffs: U.S. exports to Chile enter duty-free if they meet the rule of origin for a given product as established in the United States-Chile Free Trade Agreement

Non-Tariff Taxes (or Value Added Tax): 19%

Transport: N/A

For more information view the [OTEXA Market Report: Chile](#)

1: CHILE



2: TURKEY



TOP 3 SELLING EXPORT PRODUCTS:

HS 55

HS 54

HS 56

PROFILE

Population: 79.7million

Capital: Ankara

Government: Republican Parliamentary Democracy

Language: Turkish

Currency: Turkish Lira

ECONOMY

2011 Nominal (Current) GDP: 778.1 B

2011 Nominal (Current) GDP per Capita: \$10,522

Real (Constant) GDP Growth Rate (%)

2008	2009	2010	2011
0.7	-4.8	9.0	8.5

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Turkish Exports to the World	132.0	102.1	114.0	134.9
Turkish Imports from the World	202.0	140.9	185.5	240.8
U.S. Exports to Turkey	10.0	7.1	10.5	14.7
U.S. Imports from Turkey	4.6	3.7	4.2	5.2
U.S. Trade Balance with Turkey	5.4	3.4	6.3	9.5

Rank of Turkey as U.S. Export Market in 2011: 7th Largest

Rank of Turkey as Source of U.S. Imports in 2011: 6th Largest

Principal U.S. Exports to in 2011: Transportation Equipment, Waste & Scrap, Agricultural Products, Petroleum & Coal Products, and Chemicals

Principal U.S. Imports from in 2011: Transportation Equipment, Primary Metal, Textile Mill Products, Apparel Manufacture Products, Non-Metallic Mineral Products

TEXTILE TRADE WITH TURKEY (Rank 2)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	38.1	58.4	64.1	49.5	75.2	74.9
% Change	31.1	53.4	9.7	-22.8	52.0	-0.4

Top U.S. Export Categories in 2011: Waste & Tow Staple; Filament Yarn, Thread & Twine; Household Furnishings, Knit & Knit Pile Fabrics, and Household Furnishings.

EXPORTING TO TURKEY

Licensing Requirements: Certain textiles and apparel imports are subject to registration. Textile and apparel shipments arriving after February 1, 2009 will only be allowed through Turkish Customs, if they are from registered exporter companies.

U.S. Trade Agreements: N/A

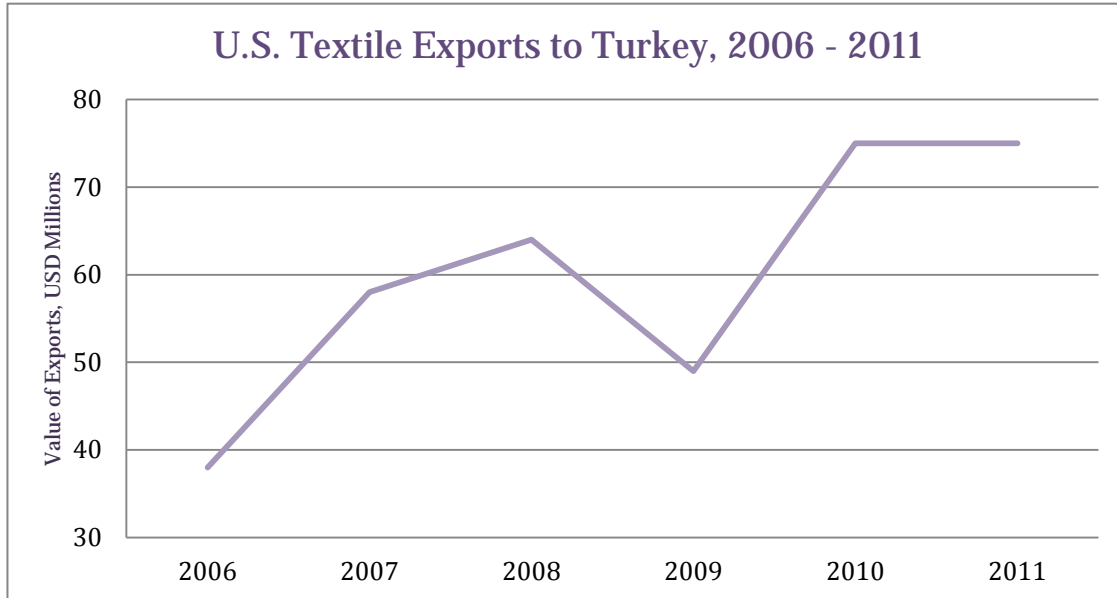
Tariffs: Turkey adopted the EU's common external tariff (CET) for imports from the United States.

Non- Tariff Taxes (or Value Added Tax VAT): 8-18%

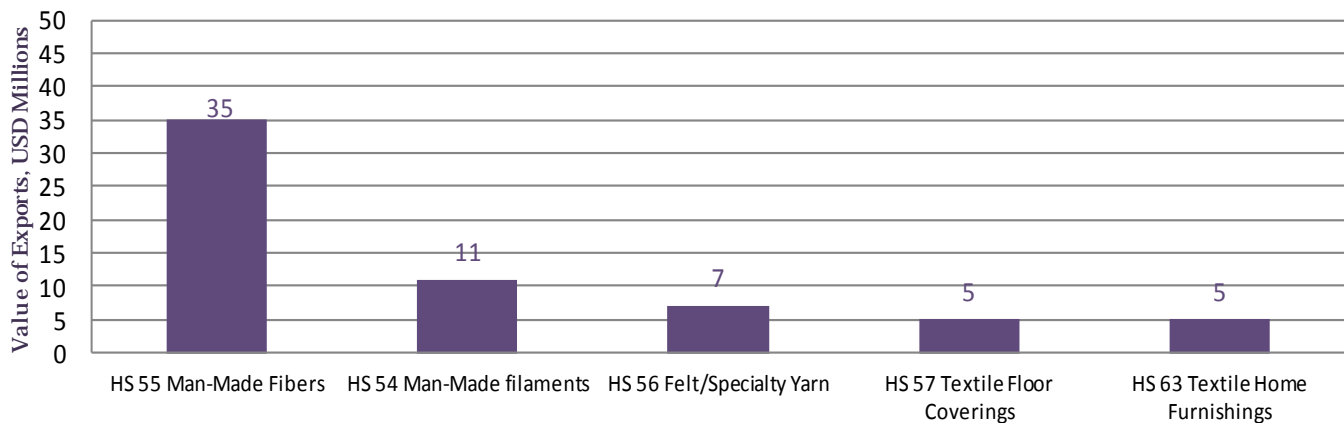
Transport: Goods: N/A

For more information view the [OTEXA Market Report: Turkey](#)

2: TURKEY



Primary U.S. Textile Product Exports to Turkey, 2011



3: PERU



TOP 3 SELLING EXPORT PRODUCTS:

HS 52

HS 56

HS 54

PROFILE

Population: 29.5 million

Capital: Lima

Government: Constitutional Republic

Language: Spanish

Currency: Nuevos Soles

ECONOMY

2011 Nominal (Current) GDP: 173.5 B

2011 Nominal (Current) GDP per Capita: \$5,782

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	9.8	0.9	8.8	6.9

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Peruvian Exports to the World	31.3	26.7	35.2	45.6
Peruvian Imports from the World	30.0	21.9	30.0	37.7
U.S. Exports to Peru	6.2	4.9	6.8	8.3
U.S. Imports from Peru	5.8	4.2	5.1	6.6
U.S. Trade Balance with Peru	0.4	0.7	1.7	1.7

Rank of Peru as U.S. Export Market in 2011: 30th Largest

Rank of Peru as Source of U.S. Imports in 2011: 44th Largest

Principal U.S. Exports to Peru in 2011: Petroleum & Coal Products, Machinery (Except Electrical), Chemicals, Computer & Electrical Products, and Agricultural Products

Principal U.S. Imports from the Netherlands in 2011: Primary Metal Manufacturing, Petroleum & Coal Products, Agricultural Products, Apparel Manufacturing Products, and Oil & Gas

TEXTILE TRADE WITH PERU (Rank 3)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	29.7	40.1	45.0	36.7	50.5	59.0
% Change	27.6	35.0	12.2	-18.4	37.4	17.0

Top U.S. Export Categories in 2011: Felts and Non-Wovens, Specialty Industrial Fabrics including Miscellaneous Home Furnishings; Yarn, Thread & Twine, and Waste & Tow Staple.

EXPORTING TO PERU

Licensing Requirements: A certificate of origin may be required for imports of textiles products and shoes.

The certificate of origin must be certified by a recognized chamber of commerce, which usually requires one additional notarized copy for its files.

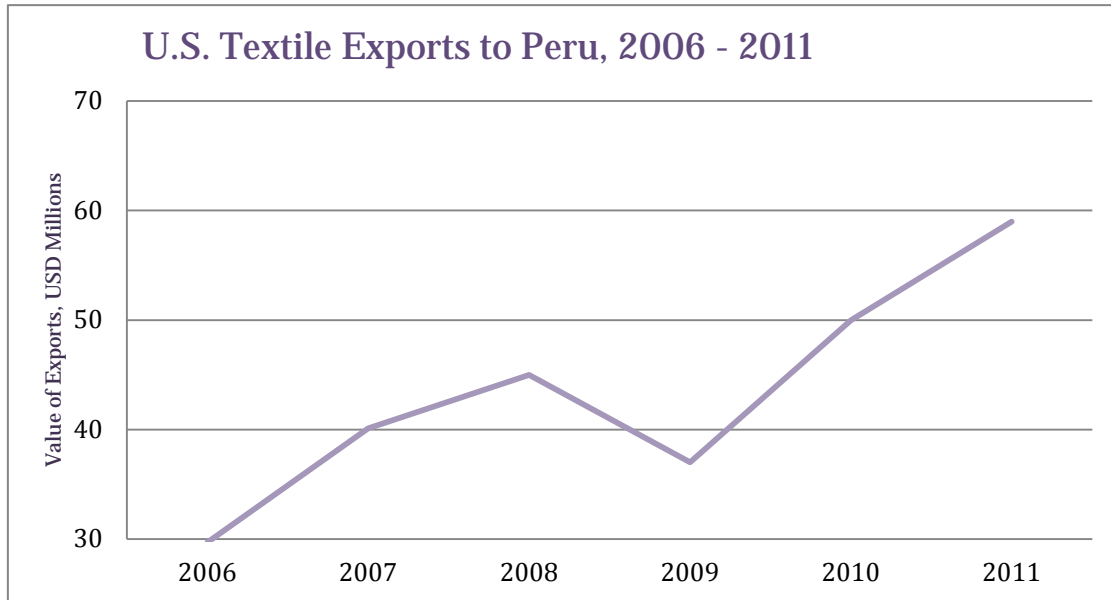
U.S Trade Agreements: United States-Peru Trade Promotion Agreement

Tariffs: Non-Tariff Taxes (or Value Added Tax): 19%

Transport: N/A

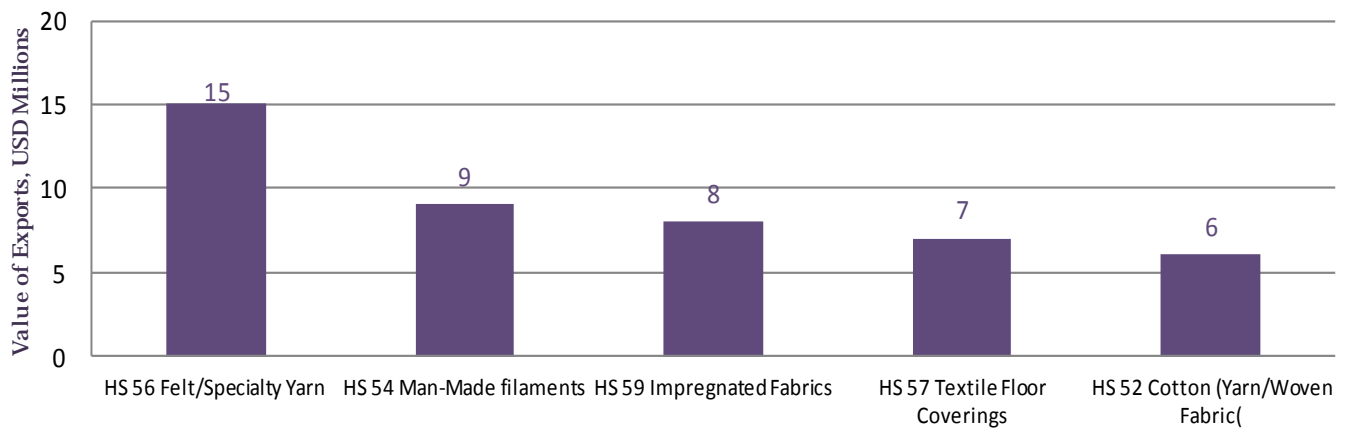
For more information view the [OTEXA Market Report: Peru](#)

3: PERU



□

Primary U.S. Textile Product Exports to Peru, 2011



4: SWEDEN



TOP 3 SELLING EXPORT PRODUCTS:

HS 63

HS 54

HS 56

PROFILE

Population: 9.1 million
Capital: Stockholm
Government: Constitutional Monarchy

Language: Swedish
Currency: Kronor

ECONOMY

2011 Nominal (Current) GDP: 538.2 B

2011 Nominal (Current) GDP per Capita: \$56,956

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	-0.8	-4.8	5.8	4.0

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Swedish Exports to the World	183.9	131.1	158.1	187.2
Swedish Imports from the World	169.0	119.9	148.4	176.0
U.S. Exports to Sweden	5.0	4.6	4.7	5.3
U.S. Imports from Sweden	12.5	8.2	10.5	11.5
U.S. Trade Balance with Sweden	- 7.5	- 3.6	- 5.8	- 6.2

Rank of Sweden as U.S. Export Market in 2011: 43rd Largest

Rank of Sweden as Source of U.S. Imports in 2011: 31st Largest

Principal U.S. Exports to Sweden in 2011: Computer & Electronic Products, Transportation Equipment, Machinery (Except Electrical), Chemicals, and Miscellaneous Manufactured Commodities

Principal U.S. Imports from Sweden in 2011: Machinery (Except Electrical), Chemicals, Transportation Equipment, Petroleum & Coal Products, and Computer & Electronic Products

TEXTILE TRADE WITH SWEDEN (Rank4)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	17.4	29.8	24.0	17.5	24.1	38.3
% Change	27.6	71.4	-19.3	-27.2	37.7	58.9

Top U.S. Export Categories in 2011: Waste & Tow Staple, Filament Yarn, Specialty Industrial Fabrics, Felts & Other Non-Wovens, and Knit & Knit Pile Fabrics

EXPORTING TO SWEDEN

Licensing Requirements: Authorities in the EU Member States grant import authorizations to the importer and one license is valid throughout the EU providing access to the whole EU market; Certificates of Origin are required and should be filled out by the exporter and signed by the competent authorities in the U.S.

U.S. Trade Agreements: N/A

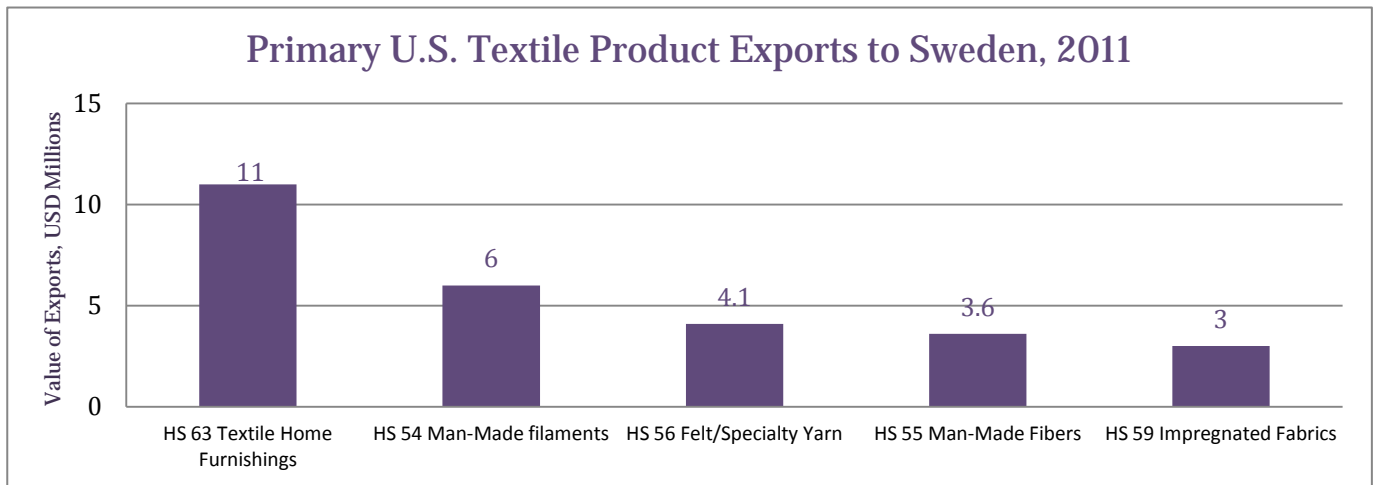
Tariffs: 0 – 17%; as a member of the European Union (EU), the Netherlands levies the EU common external tariff (CET) on goods imported from non-EU countries

Non-Tariff Taxes (or Value Added Tax): 25%

Transport: N/A

For more information view the [OTEXA Market Report: Sweden](#)

4: SWEDEN



5: POLAND



TOP 3 SELLING EXPORT PRODUCTS:

HS 55

HS 56

HS 59

PROFILE

Population: 38.4 million

Capital: Warsaw

Government: Republic

Language: Polish

Currency: Zlotys

ECONOMY

2011 Nominal (Current) GDP: 513.8 T

2011 Nominal (Current) GDP per Capita: \$13,540

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	5.1	1.6	3.9	4.4

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Polish Exports to the World	171.9	136.6	157.0	183.3
Polish Imports from the World	210.5	149.7	174.1	203.0
U.S. Exports to Poland	4.1	2.3	3.0	3.1
U.S. Imports from Poland	2.6	2.0	3.0	4.4
U.S. Trade Balance with Poland	1.5	0.3	0.0	-1.3

Rank of Poland as U.S. Export Market in 2011: 52nd Largest

Rank of Poland as Source of U.S. Imports in 2011: 51st Largest

Principal U.S. Exports to Poland in 2011: Transportation Equipment, Machinery (Except Electrical), Computer & Electronic Products, Chemicals, and Minerals & Ores

Principal U.S. Imports from Poland in 2011: Primary Metal Manufacturing, Transportation Equipment, Computer & Electronic Products, Machinery (Except Electrical), and Furniture & Fixtures

TEXTILE TRADE WITH POLAND (Rank 5)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	10.7	14.0	23.3	17.3	23.6	29.1
% Change	-19.4	31.2	66.4	-25.8	36.0	23.3

Top U.S. Export Categories in 2011: Waste & Tow Staple, Specialty & Industrial Fabrics, Felts & other Non-Wovens, Yarn & Thread; Misc. Home Furnishings including Curtains & Drapes, and Dining Room Furnishings; and Cotton Broadwoven Fabric.

EXPORTING TO POLAND

Licensing Requirements: Authorities in the EU Member States grant import authorizations to the importer and one license is valid throughout the EU providing access to the whole EU market; Certificates of Origin are required and should be filled out by the exporter and signed by the competent authorities in the U.S.

U.S. Trade Agreements: N/A

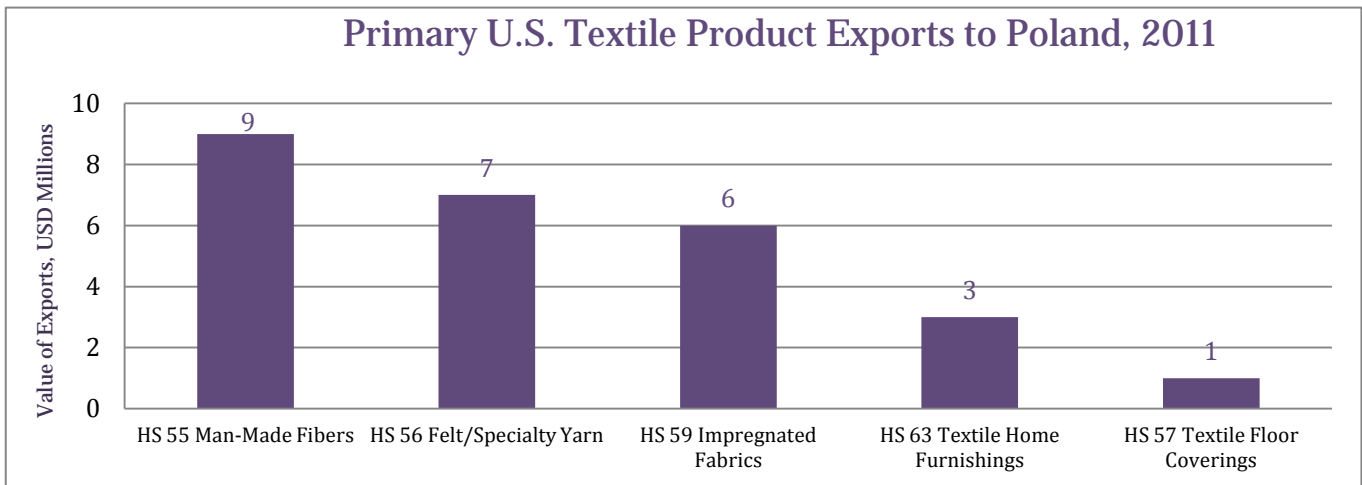
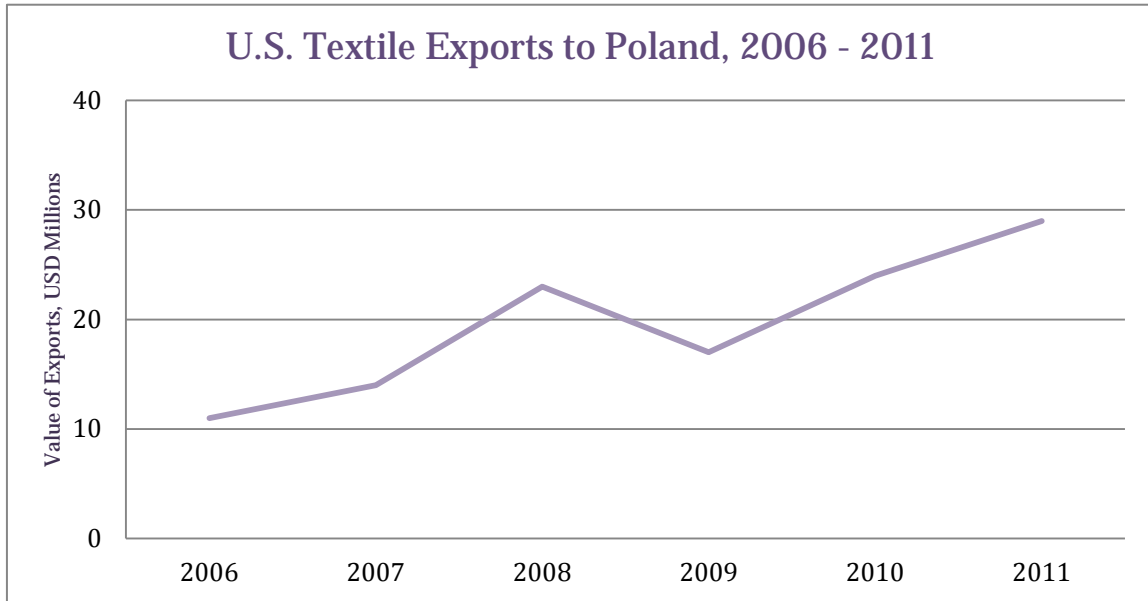
Tariffs: 0 – 17%; as a member of the European Union (EU), the Netherlands levies the EU common external tariff (CET) on goods imported from non-EU countries

Non-Tariff Taxes (or Value Added Tax): 23%

Transport: N/A

For more information view the [OTEXA Market Report: Poland](#)

5: POLAND



5 FASTEST GROWING: APPAREL

Fastest Growing Markets for U.S. Apparel Exports

Country	Top 3 Product Line Exports of Textiles and Apparel		
1. Chile	HS 6210	HS 6217	HS 6204
2. UAE	HS 6211	HS 6204	HS 6104
3. Netherlands	HS 6204	HS 6109	HS 6110
4. Israel	HS 6204	HS 6109	HS 6203
5. Malaysia	HS 6217	HS 6211	HS6116

These markets are ranked based on the average growth of apparel exports since 2008 for countries whose US apparel exports exceeded \$10,000,000. The top 3 product exports above and throughout the report use the Harmonized System (HS) categorization. See page 61 for more information. This data is based off of data collected on , 2012.

1: CHILE



TOP 3 SELLING EXPORT PRODUCTS:

HS 6210

HS 6217

HS 6204

PROFILE

Population: 17.1 million

Capital: Santiago

Government: Republic

Language: Spanish

Currency: Chilean Peso

ECONOMY

2011 Nominal (Current) GDP: 248.4 B

2011 Nominal (Current) GDP per Capita: \$14,278

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	3.0	-0.9	6.1	5.9

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Chilean Exports to the World	66.7	53.6	71.0	81.4
Chilean Imports from the World	60.0	41.1	56.2	74.9
U.S. Exports to Chile	11.9	9.3	10.9	16.0
U.S. Imports from Chile	8.2	5.9	7.0	9.1
U.S. Trade Balance with Chile	3.7	3.4	2.7	6.9

Rank of Chile as U.S. Export Market in 2011: 20th Largest

Rank of Chile as Source of U.S. Imports in 2011: 39th Largest

Principal U.S. Exports to Chile in 2011: Petroleum and Coal Products, Machinery (non-electrical), Computer and Electronic Products, Chemicals, Transportation Equipment

Principal U.S. Imports from Chile in 2011: Primary Metal Manufacturing, Agricultural Products, Wood Products, Food Products, Chemicals

APPAREL TRADE WITH CHILE (Rank 1)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	29.2	36.7	51.7	50.6	71.8	98.7
% Change	12.1	26.0	40.6	-2.0	41.7	37.6

Top U.S. Export Apparel Categories in 2011: Accessories, Gloves, W&G Dresses, Coats, Foundation Garments; Slacks, Shorts & Pants; and Knit Shirts

EXPORTING TO CHILE

Licensing Requirements: Chile requires a certificate of importation, which is issued on a pro forma or virtually automatic basis to the importer or the importer's agent, provided he or she is a resident in Chile

U.S. Trade Agreements: United States-Chile Free Trade Agreement

Tariffs: U.S. exports to Chile enter duty-free if they meet the rule of origin for a given product as established in the United States-Chile Free Trade Agreement

Non-Tariff Taxes (or Value Added Tax): 19%

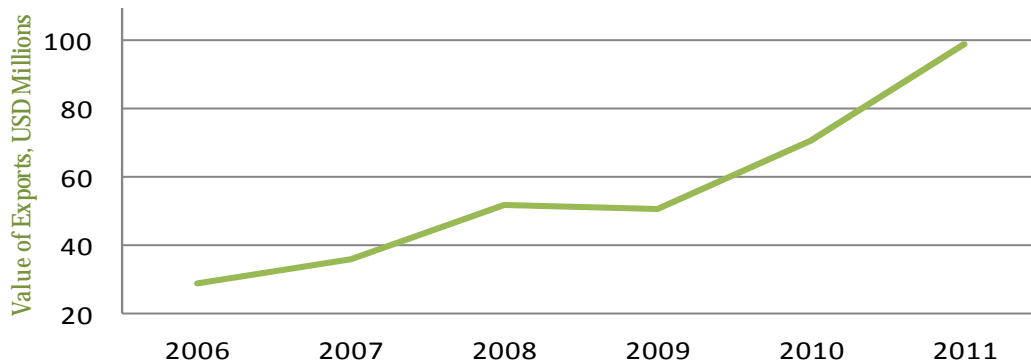
Transport: N/A

For more information view the [OTEXA Market Report: Chile](#)

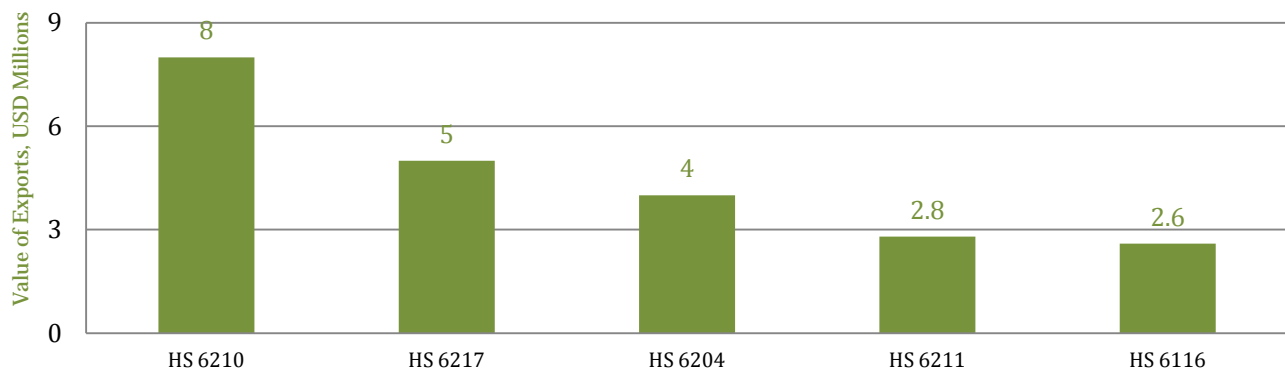
1: CHILE



U.S. Apparel Exports to Chile, 2006 - 2011



Primary U.S. Apparel Product Exports to Chile, 2011



HS 6210: Garments, Of Felt Etc, Or Fabric Impregnated Etc
HS 6217: Made-Up Cl Access Nesoi, Garment Etc Parts Nesoi
HS 6204: Womens Or Girls Suits, Ensemb Etc, Not Knit Etc
HS 6211: Track Suits, Ski-Suits & Swimwear, Not Knit Etc
HS 6116: Gloves, Mittens And Mitts, Knitted Or Crocheted

2: UNITED ARAB EMIRATES



TOP 3 SELLING EXPORT PRODUCTS:

HS 6211

HS6204

HS 6104

PROFILE

Population: 5.3 million
Capital: Abu Dhabi
Government: Federation

Language: Arabic
Currency: UAE Dirham

ECONOMY

2011 Nominal (Current) GDP: 360.1 B

2011 Nominal (Current) GDP per Capita: \$67,008

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	5.3	-3.3	1.0	4.9

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
UAE Exports to the World	210.0	174.7	198.3	265.3
UAE Imports from the World	175.5	164.3	180.7	185.6
U.S. Exports to the UAE	14.4	12.2	11.7	15.9
U.S. Imports from the UAE	1.3	1.5	1.1	2.4
U.S. Trade Balance with the UAE	13.1	10.7	10.6	13.5

Rank of UAE as U.S. Export Market in 2011: 19th Largest

Rank of UAE as Source of U.S. Imports in 2011: 72nd Largest

Principal U.S. Exports to UAE in 2010: Transportation Equipment, Computer and Electronics, Machinery (Non-Electrical), Chemicals, Miscellaneous Manufactured Commodities

Principal U.S. Imports from UAE in 2010: Primary Metal Manufacturing, Chemicals, Manufactured Commodities, Oil and Gas, Plastic and Rubber Products

APPAREL TRADE WITH THE UNITED ARAB EMIRATES (Rank 2)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	29.9	41.5	61.4	52.8	75.3	92.1
% Change	49.9	38.6	48.1	-14.0	42.7	22.3

Top U.S. Apparel Export Categories in 2011: Women's & Girls' Dresses, Accessories, W&G Slacks Shorts and Pants, W&G, Coats, Infants' Wear, and Men's & Boys' Pants & Shorts

EXPORTING TO THE UNITED ARAB EMIRATES

Licensing Requirements: N/A

U.S Trade Agreements: N/A

Tariffs: The United Arab Emirates is a member of the Gulf Cooperation Council (GCC) and as a member of the GCC, the UAE has implemented the Unified Customs Law (ULC); in accordance with the ULC, the UAE imposes a five-percent tariff on the cost, insurance, and freight (c.i.f.) invoice value of most products

Non-Tariff Taxes (or Value Added Tax): N/A

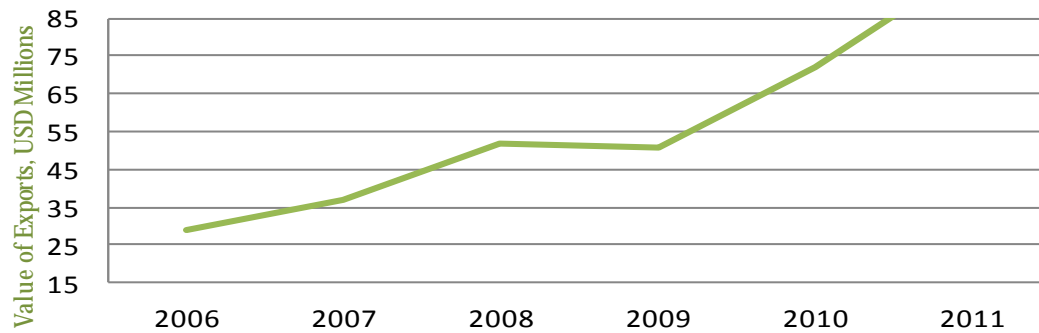
Transport: N/A

For more information view the [OTEXA Market Report: United Arab Emirates](#)

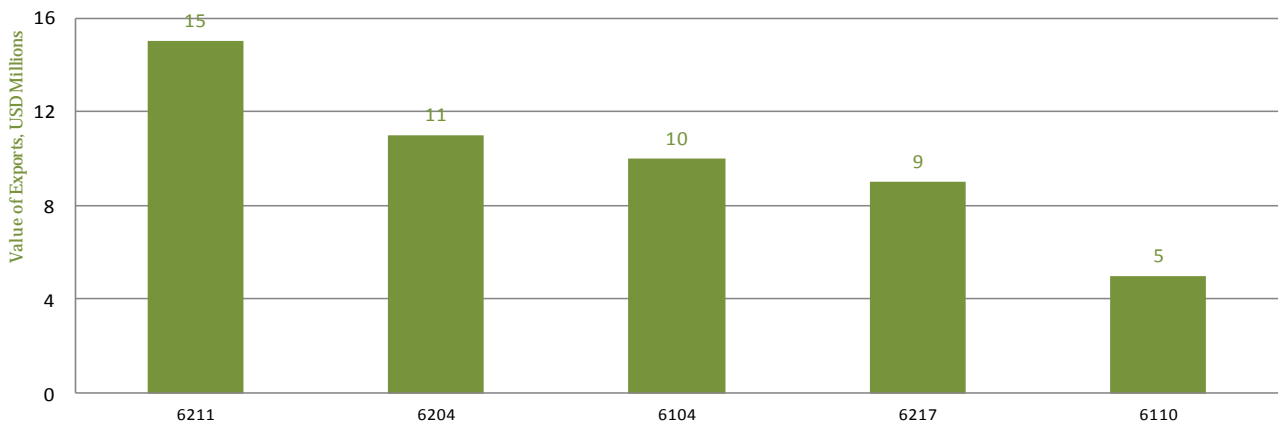
2: UNITED ARAB EMIRATES



U.S. Apparel Exports to the United Arab Emirates, 2006 - 2011



Primary U.S. Apparel Product Exports to the United Arab Emirates, 2011



HS 6211: Track Suits, Ski-Suits & Swimwear, Not Knit Etc

HS 6204: Womens Or Girls Suits, Ensemb Etc, Not Knit Etc

HS 6104: Womens Or Girls Suits, Ensem Etc, Knit Or Croch

HS 6217: Made-Up Cl Access Nesoi, Garment Etc Parts Nesoi

HS 6110: Sweaters, Pullovers, Vests Etc, Knit Or Crochet

3: NETHERLANDS



TOP 3 SELLING APPAREL EXPORTS:

HS 6204

HS 6109

HS 6110

PROFILE

Population: 16.7 million
Capital: Amsterdam
Government: Constitutional Monarchy

Language: Dutch
Currency: Euro

ECONOMY

2011 Nominal (Current) GDP: \$840.4 B

2011 Nominal (Current) GDP per Capita: \$50,355

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	1.8	-3.5	1.6	1.3

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Dutch Exports to the World	545.9	431.5	492.6	576.9
Dutch Imports from the World	495.0	382.2	440.0	514.1
U.S. Exports to the Netherlands	39.7	32.2	34.9	42.4
U.S. Imports from the Netherlands	21.1	16.1	19.0	23.5
U.S. Trade Balance with the Netherlands	18.6	16.1	16.0	18.9

Rank of the Netherlands as U.S. Export Market in 2011: 9th Largest

Rank of the Netherlands as Source of U.S. Imports in 2011: 21nd Largest

Principal U.S. Exports to the Netherlands in 2011: Petroleum and Coal Products, Chemicals, Computer and Electronic Products, Misc. Manufactured Commodities, Machinery (except-electrical)

Principal U.S. Imports from the Netherlands in 2011: Petroleum and Coal Products, Chemicals, Machinery (except-electrical), Computer and Electronic Products, Beverages and Tobacco Products

APPAREL TRADE WITH THE NETHERLANDS (Rank 3)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	24.2	33.6	36.1	42.4	56.7	80.6
% Change	17.2	38.9	7.7	17.3	33.7	42.1

Top U.S. Apparel Export Categories in 2011: W&G Pants & Shorts, Sweaters, Knit T-Shirts & Tank Tops, Hosiery, and Coats & Jackets

EXPORTING TO THE NETHERLANDS

Licensing Requirements: Authorities in the EU Member States grant import authorizations to the importer and one license is valid throughout the EU providing access to the whole EU market; Certificates of Origin are required and should be filled out by the exporter and signed by the competent authorities in the U.S.

U.S Trade Agreements: N/A

Tariffs: 0 – 17%; as a member of the European Union (EU), the Netherlands levies the EU common external tariff (CET) on goods imported from non-EU countries

Non-Tariff Taxes (or Value Added Tax): 19%

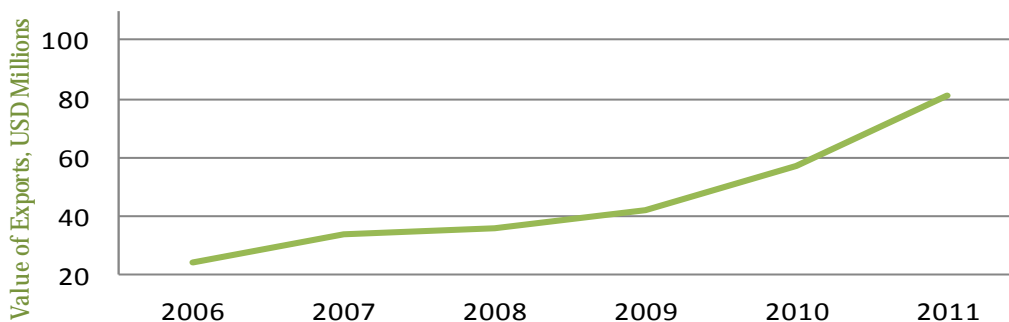
Transport: N/A

For more information view the [OTEXA Market Report: Netherlands](#)

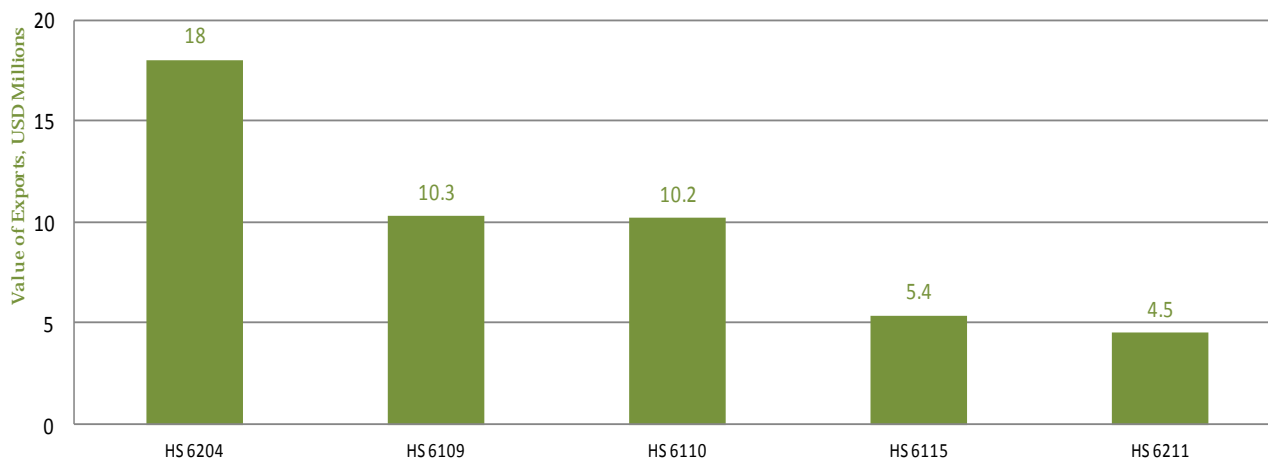
3: NETHERLANDS



U.S. Apparel Exports to the Netherlands,
2006 - 2011



Primary U.S. Apparel Product Exports to the Netherlands, 2011



HS 6204: Womens Or Girls Suits, Ensemb Etc, Not Knit Etc

HS 6109: T-Shirts, Singlets, Tank Tops Etc, Knit Or Crochet

HS 6110: Sweaters, Pullovers, Vests Etc, Knit Or Crochet

HS 6115: Pantyhose, Socks & Other Hosiery, Knit Or Crochet

HS 6211: Track Suits, Ski-Suits & Swimwear, Not Knit Etc

4: ISRAEL



TOP 3 SELLING EXPORT PRODUCTS:

HS 6204

HS 6109

HS 6203

PROFILE

Population: 7.6 million

Capital: Tel Aviv

Government: Parliamentary Democracy

Language: Hebrew, Arabic, English

Currency: New Sheqalim

ECONOMY

2011 Nominal (Current) GDP: 242.9 B

2011 Nominal (Current) GDP per Capita: \$31,986

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	4.0	1.0	4.8	4.7

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Israeli Exports to the World	61.3	47.9	58.4	67.8
Israeli Imports from the World	65.1	47.4	59.2	73.5
U.S. Exports to Israel	14.5	9.6	11.3	13.9
U.S. Imports from	22.3	18.7	21.0	23.0
U.S. Trade Balance with Israel	-7.8	-9.1	-9.7	-9.1

Rank of Israel as U.S. Export Market in 2011: 24th Largest

Rank of Israel as Source of U.S. Imports in 2011: 23rd Largest

Principal U.S. Exports to Israel in 2011: Miscellaneous Manufactured Commodities, Computer & Electronic Products, Transportation Equipment, Machinery (Except Electrical), and Chemicals

Principal U.S. Imports from Israel in 2011: Miscellaneous Manufactured Commodities, Chemicals, Computer and Electronic Products, Machinery (Except Electrical), and Transportation Equipment

APPAREL TRADE WITH ISRAEL (Rank 4)

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	7.1	10.2	13.4	13.6	17.5	22.1
% Change	-13.4	43.1	31.2	1.5	29.0	26.3

Top U.S. Apparel Export Categories in 2011: Women's & Girls' Dresses, Knit Shirts, Pants & Shorts, , Woven Shirts, and Foundation Garments

EXPORTING TO ISRAEL

Licensing Requirements: Imports requiring a license include used clothing and other used articles for sanitary reasons. Sanitary certificates are required for shipments of wool.

Trade Agreements: U.S.-Israel Free Trade Agreement

Tariffs: Tariffs range from 0-14

Non-Tariff Taxes (or Value Added Tax): 15.5

Transport: N/A

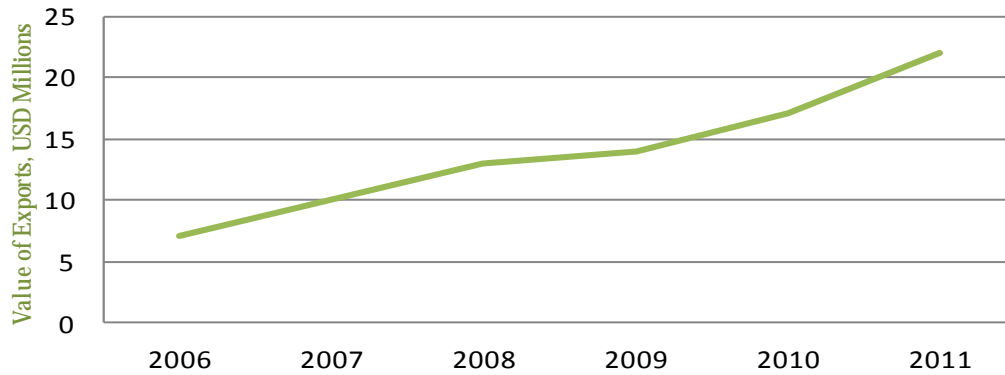
For more information view the [OTEXA Market Report: Israel](#)

4: ISRAEL



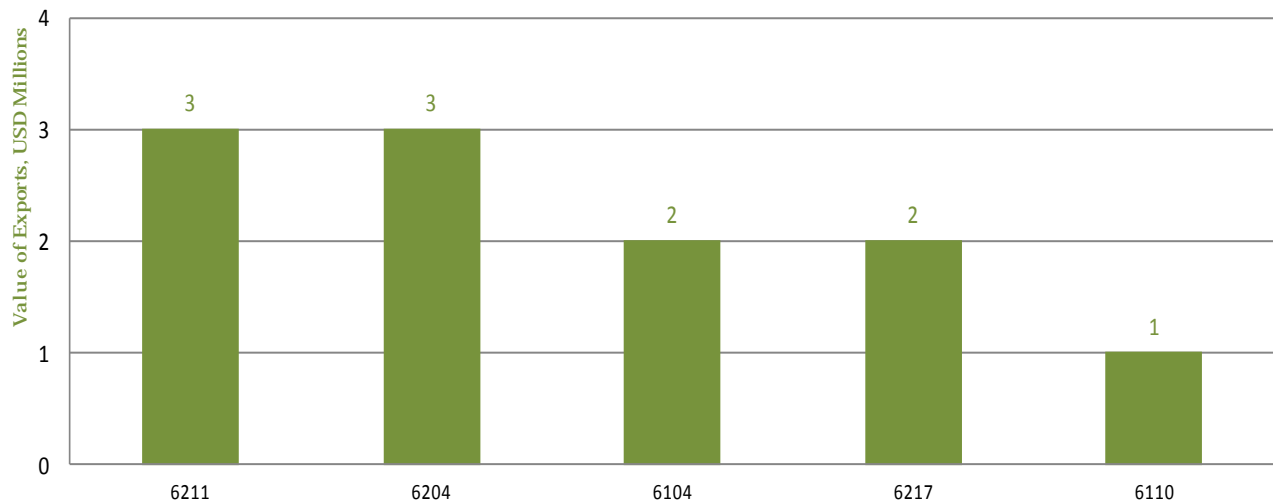
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U.S. Apparel Exports to Israel, 2006 - 2011



□

Primary U.S. Apparel Product Exports to the Israel, 2011



- HS 6211: Track Suits, Ski-Suits & Swimwear, Not Knit Etc
- HS 6204: Womens Or Girls Suits, Ensemb Etc, Not Knit Etc
- HS 6104: Womens Or Girls Suits, Ensem Etc, Knit Or Croch
- HS 6217: Made-Up Cl Access Nesoi, Garment Etc Parts Nesoi
- HS 6110: Sweaters, Pullovers, Vests Etc, Knit Or Crochet

5: MALAYSIA



TOP 3 SELLING EXPORT PRODUCTS: HS 6217 HS 6211 HS 6116 PROFILE

Population: 29.2 million
Capital: Kuala Lumpur
Government: Constitutional Monarchy
Language: Bahasa Malaysia (official), English, Chinese (Cantonese, Mandarin, Hokkien, Hakka, Hainan, Foochow)
Currency: Ringgit

ECONOMY

2011 Nominal (Current) GDP: 278.7 B **2011 Nominal (Current) GDP per Capita:** \$9,700

	2008	2009	2010	2011
Real (Constant) GDP Growth Rate (%)	4.8	-1.6	7.2	5.1

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010	2011
Malaysian Exports to the World	198.7	157.2	198.8	227.0
Malaysian Imports from the World	155.7	123.6	164.6	187.6
U.S. Exports to Malaysia	13.0	10.4	14.1	14.2
U.S. Imports from Malaysia	30.7	23.3	26.0	25.8
U.S. Trade Balance with Malaysia	-17.7	-12.9	-11.9	-11.6

Rank of Malaysia as U.S. Export Market in 2011: 23rd Largest

Rank of Malaysia as Source of U.S. Imports in 2011: 18th Largest

Principal U.S. Exports to Malaysia in 2011: Computer and Electronic Products, Machinery (Except Electrical), Transportation Equipment, Chemicals, Agricultural Products

Principal U.S. Imports from Malaysia in 2011: Computer and Electronic Products, Foot Manufactures, Miscellaneous Manufactured Commodities, Electrical Equipment, Appliances & Components, and chemicals

APPAREL TRADE WITH MALAYSIA

	2006	2007	2008	2009	2010	2011
Total U.S. Exports (USD, Millions)	4.3	7.1	8.4	8.3	9.0	13.9
% Change	-27.2	65.4	17.7	-0.7	8.5	54.4

Top U.S. Apparel Export Categories in 2011: Accessories, Gloves, Pants & Shorts, Dresses, and Underwear (Excluding Foundation Garments)

EXPORTING TO SOUTH KOREA

Licensing Requirements: Textile-related products, such as bullet-proof vests and safety belts, may be imported only after meeting specific criteria

U.S. Trade Agreements: N/A

Tariffs: Tariffs range from 0-30

Non-Tariff Taxes (or Value Added Tax VAT): 10% Sales Taxes

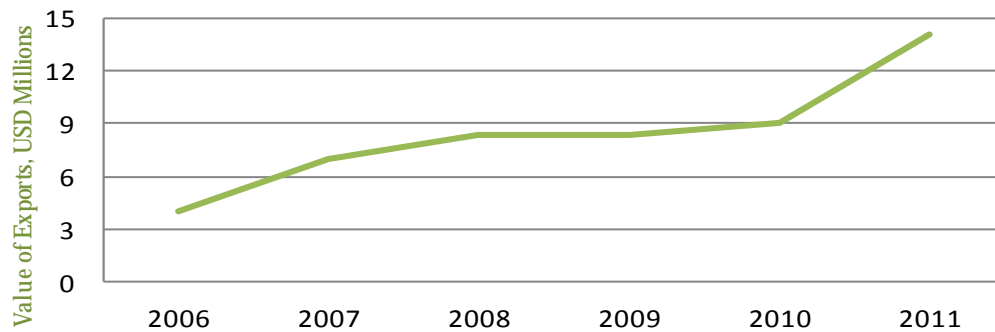
Transport: N/A

For more information view the [OTEXA Market Report: Malaysia](#)

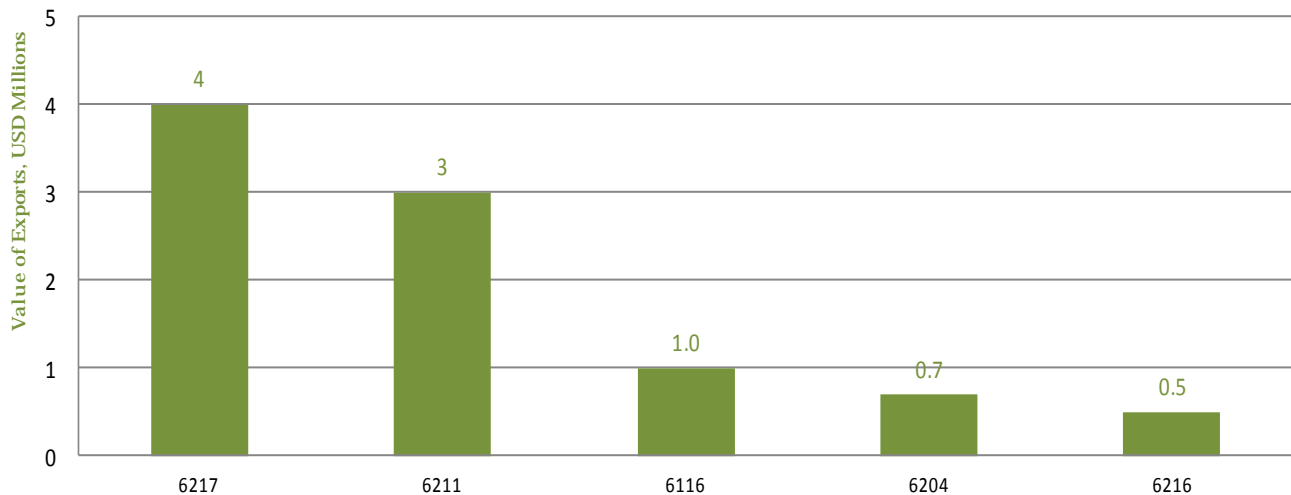
5: MALAYSIA



U.S. Apparel Exports to Malaysia, 2006 - 2011



Primary U.S. Apparel Product Exports to Malaysia, 2011



HS 6217: Made-Up Cl Access Nesoi, Garment Etc Parts Nesoi

HS 6211: Track Suits, Ski-Suits & Swimwear, Not Knit Etc

HS 6116: Gloves, Mittens And Mitts, Knitted Or Crocheted

HS 6204: Womens Or Girls Suits, Ensemb Etc, Not Knit Etc

HS 6216: Gloves, Mittens And Mitts, Not Knit Or Crocheted

HARMONIZED SYSTEM

Classification of Textile and Apparel Products

The World Customs Organization (WCO) developed the Harmonized Commodity Description and Coding System (HS), also known as the Harmonized System. The system allows for the classification and categorization of goods and is applied globally and governs almost all international trade with regards to tariffs, duties, quotas and statistical analysis. The following tables show the classification of textiles and apparel goods under the guidelines of the Harmonized System. Understanding the HS number for a certain product will help determine potential tariffs on goods exported to foreign countries.

HS Chapters are two digit codes that refer to a product's category. The subheading allows for further detail on the product within a given category. The market profiles for the top and fastest growing export markets use the HS chapter to refer to relevant textile and apparel classifications. The following HS tables use the chapter and subheading (4 digit code) to show the product subcategories within each chapter.

HS 42: LEATHER ART; SADDLERY ETC; HANDBAGS ETC; GUT ART

HS 4201: SADDLERY, HARNESS, TRACES, LEADS ETC, ANY MATERIAL

HS 4202: TRAVEL GOODS, HANDBAGS, WALLETS, JEWELRY CASES ETC

HS 4203: ARTICLES OF APPAREL & ACCESS, LEATH & COMP LEATHER


HS 4204: ARTICLES OF LEATHER USED IN MACHINERY/MECH APPLIAN

HS 4205: ARTICLES OF LEATHER, NESOI

HS 4206: ARTICLES OF GUT NESOI, OF GOLDBEATERS SKIN ETC.

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2005	2006	2007	2008	2009	2010	2011	2011
Canada	86,732	98,911	123,214	145,174	144,097	179,772	208,308	208,308
Japan	52,976	54,490	46,258	37,669	59,918	57,661	75,867	75,867
Mexico	21,287	20,597	23,384	35,192	29,211	37,129	41,054	41,054
United Kingdom						16,636	17,481	17,481
Hong Kong	5,522	7,877	16,940	21,003	24,439	17,378	14,389	14,389

 HS 4201, HS 4203 – HS 4206 are products not covered by OTEXA. Export figures in the above table and the report do not include these categories.

HS 50: SILK, INCLUDING YARNS AND WOVEN FABRIC THEREOF

HS 5001: SILKWORM COCOONS SUITABLE FOR REELING

HS 5002: RAW SILK (NOT THROWN)

HS 5003: SILK WASTE, INCLUDING SILK YARN WASTE ETC.

HS 5004: SILK YARN, NOT SPUN FROM WASTE, NOT RETAIL PACKED

HS 5005: YARN SPUN FROM SILK WASTE NOT PUT UP FOR RETAIL SALE


HS 5006: SILK YARN & YARN FROM WASTE RETAIL PK; SILKWM GUT

HS 5007: WOVEN FABRICS OF SILK OR SILK WASTE



Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2005	2006	2007	2008	2009	2010	2011
Canada	4,907	5,242	5,657	5,167	3,778	4,102	3,819
Hong Kong	3,421	4,962	4,469	2,080	1,153	1,263	1,472
Guyana	2,500	2,482	3,387	2,822	1,815	3,749	2,672
United Kingdom						1,042	1,227
Dominican Republic	1,026	4,186	2,351	1,927	1,502	1,080	1,122

 HS 5001 – HS 5003 are products not covered by OTEXA. For export assistance, contact the U.S. Department of Agriculture (USDA). Export figures in the above table and the report do not include these categories.

HS 51: WOOL & ANIMAL HAIR, INCLUDING YARN AND WOVEN FABRIC

HS 5101: WOOL, NOT CARDED OR COMBED
 HS 5102: FINE OR COARSE ANIMAL HAIR, NOT CARDED OR COMBED
 HS 5103: WASTE OF WOOL OR OF FINE OR COARSE ANIMAL HAIR
 HS 5104: GARNETTED STOCK OF WOOL/FINE OR COARSE ANIMAL HAIR
 HS 5105: WOOL & FINE OR COARSE ANIMAL HAIR, CARDED & COMBED
 HS 5106: YARN OF CARDED WOOL, NOT PUT UP FOR RETAIL SALE
 HS 5107: YARN OF COMBED WOOL, NOT PUT UP FOR RETAIL SALE
 HS 5108: YARN OF FINE ANIMAL HAIR, NOT FOR RETAIL SALE
 HS 5109: YARN OF WOOL OR FINE ANIMAL HAIR, FOR RETAIL SALE
 HS 5110: YARN COARSE ANIMAL HAIR PUT UP OR NOT RETAIL SALE
 HS 5111: WOVEN FABRICS OF CARDED WOOL OR FINE ANIMAL HAIR
 HS 5112: WOVEN FABRICS OF COMBED WOOL OR FINE ANIMAL HAIR
 HS 5113: WOVEN FABRICS OF COARSE ANIMAL HAIR OR HORSEHAIR



Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2005	2006	2007	2008	2009	2010	2011
Canada	18,180	21,712	21,536	16,440	11,067	14,852	17,599
Mexico	23,276	35,971	13,918	12,896	24,989	22,526	12,439
China						3,225	4,198
Sweden						75	4,031
Costa Rica						2,683	2,777
Dominican Republic	7,975	5,778	2,536	2,771	3,635	1,874	



HS 5101 – HS 5105 are products not covered by OTEXA. For export assistance, contact the U.S. Department of Agriculture (USDA). Export figures in the above table and the report do not include these categories.

HS 52: COTTON, INCLUDING YARN AND WOVEN FABRIC THEREOF

HS 5201: COTTON, NOT CARDED OR COMBED
 HS 5202: COTTON WASTE (INCLUDING YARN WASTE ETC.)
 HS 5203: COTTON, CARDED OR COMBED
 HS 5204: COTTON SEWING THREAD, RETAIL PACKED OR NOT
 HS 5205: COTTON YARN (NOT SEWING THREAD) NU85%COT NO RETAIL
 HS 5206: COTTON YARN (NOT SEWING THREAD) UN85%COT NO RETAIL
 HS 5207: COTTON YARN (NOT SEWING THREAD) RETAIL PACKED
 HS 5208: WOVEN COTTON FABRICS, NU 85% CIT, WT NOV 200 G/M2
 HS 5209: WOVEN COTTON FABRICS, NU 85% CIT, WT OV 200 G/M2
 HS 5210: WOVEN COTTON FABRICS, UN85%COT, MMFMIX, NOV200G/M2
 HS 5211: WOVEN COTTON FABRICS, UN85%COT, MMFMIX, OV200G/M2
 HS 5212: WOVEN COTTON FABRICS NESOI



Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	2011
Honduras	454,383	525,981	616,721	471,868	676,181	994,799
Mexico	528,553	355,095	375,617	359,942	376,111	542,098
Dominican Republic	289,367	230,090	233,860	242,586	282,895	445,841
El Salvador	74,450	93,473	108,274	83,178	26,489	152,530
Canada					71,543	87,262



HS 5201 – HS 5203 are products not covered by OTEXA. For export assistance, contact the U.S. Department of Agriculture (USDA). Export figures in the above table and the report do not include these categories.

HS 53: VEG TEXT FIB NESOI; VEG FIB & PAPER YNS & WOV FAB

HS 5301: FLAX, RAW ETC BUT NOT SPUN; FLAX TOW AND WASTE
 HS 5302: TRUE HEMP, RAW ETC NOT SPUN; TR HEM TOW AND WASTE
 HS 5303: JUTE & OTHE TEXT BAST FIB NESOI, RAW ETC & TWO ETC
 HS 5304: SISAL & OTH AGAVE TEXT FIBERS, RAW ETC & TOW ETC
 HS 5305: COCONUT, ABACA, RAMIE ETC NESOI, RAW ETC; TOW ETC
 HS 5306: FLAX YARN
 HS 5307: YARN OF JUTE & OTHER TEXTILE BAST FIBERS NESOI
 HS 5308: YARN OF VEGETABLE TEXTILE FIBERS NESOI
 HS 5309: WOVEN FABRICS OF FLAX
 HS 5310: WOVEN FABRICS OF JUTE OR OTH TEXT BAST FIBER NESOI
 HS 5311: WOV FAB OF OT VEG TEXTILE FIB WOV FAB OF PPR YARN



Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2005	2006	2007	2008	2009	2010	2011
Canada	4,200	4,994	6,199	5,798	5,292	6,442	7,021
China	623	623	195	398	2,523	2,308	2,785
Columbia						253	694
Italy						611	689
Turkey						40	634
Mexico						1,365	573
Costa Rica						3,786	62



HS 5301 – HS 5305 are products not covered by OTEXA. For export assistance, contact the U.S. Department of Agriculture (USDA). Export figures in the above table and the report do not include these categories.

HS 54: MANMADE FILAMENTS, INCLUDING YARNS & WOVEN FABRICS

HS 5401: SEWING THREAD OF MANMADE FILAMENTS, RETAIL OR NOT
 HS 5402: SYNTHETIC FILAMENT YARN (NO SEW THREAD), NO RETAIL
 HS 5403: ARTIFICIAL FILAMENT YARN (NO DEW THREAD), NO RETAIL

HS 5404: SYN MONOFIL NOT UN 67 DEC, CR-SECT NOV1MM, STNO5MM
HS 5405: ART MONOF, NUN67DEC CRSNOV1MM, STRIP ETC NOV5MM WD

HS 5406: MANMADE FILAMENT YARN (NO SEW THREAD), RETAIL PACK
 HS 5407: WOVEN FAB OF SYN FIL YN, INCL MONOFIL 67 DEC ETC
 HS 5408: WOVEN FAB OF ART FIL YN, INCL MONOFIL 67 DEC ETC

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	2011
Mexico	505,870	387,773	360,663	301,303	360,529	363,631
Canada	432,402	408,125	371,492	271,666	295,692	316,202
China					97,917	99,976
Honduras	90,028	116,054	101,811	65,625	75,503	97,905
South Korea					93,158	97,013
El Salvador	33,941	34,679	30,100	37,506	47,672	58,643

HS 5504 – HS 5505 are products not covered by OTEXA. Export figures in the above table and the report do not include these categories.

HS 55: MANMADE STAPLE FIBERS, INCL YARNS & WOVEN FABRICS

HS 5501: SYNTHETIC FILAMENT TOW
 HS 5502: ARTIFICIAL FILAMENT TOW
 HS 5503: SYNTHETIC STAPLE FIBERS, NOT CARDED, COMBED ETC.
 HS 5504: ARTIFICIAL STAPLE FIBERS, NOT CARDED, COMBED ETC.
 HS 5505: WASTE OF MANMADE FIBERS (INCLUDING NOILS ETC.)
 HS 5506: SYNTHETIC STAPLE FIBERS, CARDED, COMBED ETC.
 HS 5507: ARTIFIC STPL FIBER CRD CMB OR OTHWS PRCD FOR SPNG
 HS 5508: SEWING THREAD, MANMADE STAPLE FIBER, RETAIL OR NOT
 HS 5509: YARN (NO SEW THREAD), SYN STAPLE FIB, NOT RETAIL
 HS 5510: YARN (NO SEW THREAD), ART STAPLE FIB, NOT RETAIL
 HS 5511: YARN (NO SEW THREAD), MANMADE STAPLE FIBER, RETAIL
 HS 5512: WOV FABRIC, SYNTH STAPLE FIB NU 85% SYNTH ST FIBER
 HS 5513: WOV FABRIC, SYN ST FIB UN85%, COT MIX, NOV17OG/M2
 HS 5514: WOV FABRIC, SYN ST FIB UN85%, COT MIX, OV 170 G/M2
 HS 5515: WOVEN FABRICS OF SYNTHETIC STAPLE FIBERS NESOI
 HS 5516: WOVEN FABRICS OF ARTIFICIAL STAPLE FIBERS

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	2011
China					472,010	571,725
Mexico	463,000	427,671	394,723	274,609	368,344	435,202
Honduras	83,875	140,122	226,747	153,349	284,401	371,345
Canada	273,706	235,174	211,709	161,782	186,408	221,555
Indonesia					83,665	98,253
Belgium/Luxembourg					98,565	87,905
El Salvador	48,243	29,486	21,021	29,862	20,129	11,593

 HS 5501 – HS 5507 are products not covered by OTEXA. Export figures in the above table and the report do not include these categories.

HS 56: WADDING, FELT ETC; SP YARN; TWIN, ROPES ETC.

HS 5601: TEXT WADDING & ARTICLES; TEXT FIBERS NOV 5 MM, ETC
 HS 5602: FELT, IMPREGNATED, COATED, ETC. OR NOT
 HS 5603: NONWOVENS, WHETHER OR NOT IMPREGNATED, COATED ETC
 HS 5604: RUB THRED & CORD, TEXT COV; TEX YN ETC COV RUB ETC
 HS 5605: METAL YRN WHET O NT GIMP TEX YRN O STRIP W/METAL
 HS 5606: GIMP YRN & STROP, 5404/5405 CHEN YRN LOOP WALE-YRN
 HS 5607: TWINE, CORDAGE, ROPE & CABLES, COATED ETC OR NOT
 HS 5608: KNOTTED NET OF TWIN ETC; FISHE NET ETC OF TEXTILES
 HS 5609: ART O YRN LIKE OF HEAD 5404/5405 TWINE O CABLE NES

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	2011
Mexico	406,136	362,785	352,520	358,335	444,439	487,773
Canada	391,185	393,492	408,250	357,227	425,849	477,811
China	217,543	228,815	264,117	182,440	207,765	221,205
Belgium	134,794	121,108	145,813	105,623	138,916	137,777
Japan	103,722	68,013	75,878	70,987	89,470	88,663

HS 57: CARPETS AND OTHER TEXTILE FLOOR COVERINGS

HS 5701: CARPETS & OTHER TEXTILE FLOOR COVERINGS, KNOTTED
 HS 5702: CARPETS & OTH TEXT FLOOR COVER, WOVEN, NO TUFT ETC
 HS 5703: CARPETS & OTH TEXTILE FLOOR COVERINGS, TUFTED
 HS 5704: CARPETS & OTH TEXT FLOOR COVER, FELT, NO TUFT ETC
 HS 5705: OTHR CARPETS&OTHR TEX FLOOR COV,WHETHER/NOT MADE-UP

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	2011
Canada	645,893	662,003	676,268	573,719	640,706	651,175
Mexico	90,785	80,144	96,995	58,531	88,929	96,390
Australia	8,572	13,052	19,785	15,668	21,362	31,062
United Kingdom	30,037	31,377	34,094	18,711	19,503	24,808
China	9,626	14,455	24,432	13,231	20,688	21,153

HS 58: SPEC WOV FABRICS; TUFTED FAB; LACE; TAPESTRIES ETC

HS 5801: WOVEN PILE & CHENILLE FABRICS NESOI (NO TERRY ETC)
 HS 5802: WOVEN TERRY FABRICS NESOI; TUFTED TEX FABRIC NESOI
 HS 5803: GAUZE (OTHER THAN NARROW FABRICS NOT OVER 30 CM)
 HS 5804: TULLES & OTHER NET FABRICS; LACE IN PC, ETC. NESOI
 HS 5805: HAND-WOV TAPESTRIES WALL HANG USE ONLY
 HS 5806: NARROW WOVEN FABRICS EXCEPT LABELS ETC IN PC ETC
 HS 5807: LABELS, BADGES ETC OF TEXTILES, IN THE PC ETC
 HS 5808: BRAIDS IN PC; ORN TRIM IN PC ETC; TASSELS ETC.
 HS 5809: WOVEN FABRICS OF METAL THREAD & METALIZED YARN NEC
 HS 5810: EMBROIDERY IN THE PIECE, IN STRIPS OR IN MOTIFS
 HS 5811: QUILT TEX PROD PC 1> LAYR W/PAD STCH N/EMBR H 5810

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	2011
Mexico	392,388	311,274	242,048	192,859	205,653	199,082
Canada	73,078	71,909	69,360	55,925	57,470	65,650
Honduras	45,550	38,275	39,111	45,040	69,485	59,651
Guatemala	9,576	8,571	12,872	18,968	24,250	20,179
Hong Kong					17,782	17,298

HS 59: IMPREGNATED ETC TEXT FABRICS; TEX ART FOR INDUSTRY

HS 5901: TEXTILE BOOK COV FAB; TRAC CL; PAIN CANVAS ETC
 HS 5902: TIRE CORD FABRIC OF HIGH TENACITY YARN, NYLON ETC
 HS 5903: TEXTILE FABRICS (NOT TIRE CORD) COATE ETC, PLASTICS
 HS 5904: LINOLEUM; FLOOR COVER WITH COAT ETC ON A TEXT BASE
 HS 5905: TEXTILE WALL COVERINGS
 HS 5906: RUBBERIZED TEXTILE FABRICS, OTHER THAN TIRE CORD
 HS 5907: TEXTILE FABRC, COATED, ETC, THEATRCL SCENERY, BACK-CLOTHS
 HS 5908: TEXTILE WICKS FOR LAMPS ETC AND GAS MANTLES ETC
 HS 5909: TEXTILE HOSEPIPING AND SIMILAR TEXTILE TUBING
 HS 5910: TRANSOMS/CONVYR BELT, TEX MAT, WHTHR/NT REINFC D, CTD
 HS 5911: TEXTILE PRODUCTS ETC. FOR SPECIFIC TECH USES NESOI

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	2011
Mexico	529,877	621,042	562,734	461,995	671,198	754,716
Canada	390,322	374,862	349,315	279,808	316,117	346,778
China	56,436	63,734	70,602	66,247	83,378	85,931
Germany	48,569	61,162	65,791	51,636	63,631	77,283
Hong Kong	52,954	55,822	55,409	48,360	71,307	76,257

HS 5904 are products not covered by OTEXA. Export figures in the above table and the report does not include this category.

HS 60: KNITTED OR CROCHETED FABRICS

HS 6001: PILE FABRICS, KNITTED OR CROCHETED
 HS 6002: KNITTED OR CROCHETED FABRICS, NESOI
 HS 6003: KNIT/CROCH FAB, WD<30CM, NT OF HEADS 6001/6002
 HS 6004: KNIT/CROCH FAB. WD>30 CM,5%>ELASTO YARN NTH D 6001
 HS 6005: WARP KNIT FABRICS, OTHER THAN OF HEADIS 6001-6004
 HS 6006: KNITTED OR CROCHETED FABRICS, NESOI

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	2011
Mexico	618,445	629,806	565,597	366,825	415,409	415,409
El Salvador	231,080	234,656	252,558	137,676	202,517	202,517
Honduras	316,563	340,134	338,020	106,937	94,727	94,727
Canada	110,923	85,722	74,628	63,050	66,187	66,187
Guatemala					64,426	64,383

HS 61: APPAREL ARTICLES AND ACCESSORIES, KNIT OR CROCHET

HS 6101: MENS OR BOYS OVERCOATS ETC, KNIT OR CROCHET
 HS 6102: WOMENS OR GIRLS OVERCOATS ETC, KNIT OF CROCHET
 HS 6103: MENS OR BOYS SUITS, ENSEMBLES ETC, KNIT OR CROCH
 HS 6104: WOMENS OR GIRLS SUITS, ENSEM ETC, KNIT OR CROCH
 HS 6105: MENS OR BOYS SHIRTS, KNITTED OR CROCHETED
 HS 6106: WOMENS OR GIRLS BLOUSES & SHIRTS, KNIT OR CROCH
 HS 6107: MENS OR BOYS UNDERPANTS, PGS, ETC, KNIT OR CROCH
 HS 6108: WOMENS OR GIRLS SLIPS, PJS, ETC, KNIT OR CROCHET
 HS 6109: T-SHIRTS, SINGLET, TANK TOPS ETC, KNIT OR CROCHET
 HS 6110: SWEATERS, PULLOVERS, VESTS ETC, KNIT OR CROCHET
 HS 6111: BABIES GARMENTS & ACCESSORIES, KNIT OR CROCHETED
 HS 6112: TRACK SUITS, SKI-SUITS & SWIMWEAR, KNIT OR CROCHET
 HS 6113: GARMENTS, KNIT ETC, COATED ETC RUBBER, PLASTIC ETC
 HS 6114: GARMENTS NESOI, KNITTED OR CROCHETED
 HS 6115: PANTYHOSE, SOCKS & OTHER HOSIERY, KNIT OR CROCHET
 HS 6116: GLOVES, MITTENS AND MITTS, KNITTED OR CROCHETED
 HS 6117: MADE-UP CLOTHING ACCESS NESOI, PARTS ETC, KNIT ETC

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	2011
Canada	546,507	563,649	675,097	606,536	695,454	791,708
Mexico	580,020	405,639	395,486	423,731	478,399	513,988
Japan	105,714	96,453	100,733	121,290	140,042	137,773
United Kingdom	66,602	75,528	94,163	96,562	109,700	111,697
El Salvador					84,919	102,035

HS 62: APPAREL ARTICLES AND ACCESSORIES, NOT KNIT ETC.

HS 6201: MENS OR BOYS OVERCOATS, CLOAKS ETC, NOT KNIT ETC
 HS 6202: WOMENS OR GIRLS OVERCOATS ETC, NOT KNIT OR CROCH
 HS 6203: MENS OR BOYS SUITS, ENSEMBLES ETC, NOT KNIT ETC
 HS 6204: WOMENS OR GIRLS SUITS, ENSEMB ETC, NOT KNIT ETC
 HS 6205: MENS OR BOYS SHIRTS, NOT KNITTED OR CROCHETED
 HS 6206: WOMENS OR GIRLS BLOUSES, SHIRTS ETC NOT KNIT ETC
 HS 6207: MENS OR BOYS UNDERSHIRTS ETC, NOT KNIT OR CROCH
 HS 6208: WOMENS OR GIRLS SLIPS ETC, NOT KNIT OR CROCHET
 HS 6209: BABIES GARMENTS & ACCESSORIES, NOT KNIT OR CROCH
 HS 6210: GARMENTS, OF FELT ETC, OR FABRIC IMPREGNATED ETC
 HS 6211: TRACK SUITS, SKI-SUITS & SWIMWEAR, NOT KNIT ETC
 HS 6212: BRAS, GIRDLES, GARTERS ETC., KNITTED ETC OR NOT
 HS 6213: HANDKERCHIEFS
 HS 6214: SHAWLS, SCARVES, MUFFLERS, MANTILLAS, VEILS ETC.
 HS 6215: TIES, BOW TIES & CRAVATS, NOT KNITTED OR CROCHETED
 HS 6216: GLOVES, MITTENS AND MITTS, NOT KNIT OR CROCHETED
 HS 6217: MADE-UP CL ACCESS NESOI, GARMENT ETC PARTS NESOI

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	2011
Canada	514,226	547,763	632,165	577,569	645,417	763,970
Mexico	378,589	266,607	264,305	246,855	251,953	306,188
Japan	120,259	85,292	90,301	79,727	89,849	111,418
United Kingdom	45,469	50,874	56,818	63,482	89,614	102,270
Dominican Republic	82,476	106,676	99,297	87,796	103,976	74,094

HS 63: TEXTILE ART NESOI; NEEDLECRAFT SETS; WORK TEXT ART

HS 6301: BLANKETS AND TRAVELING RUGS
 HS 6302: BED LINEN, TABLE LINEN TOILET LINEN & KITCH LINEN
 HS 6303: CURTAINS & INTERIOR BLINDS; CURTAIN & BED VALANCES
 HS 6304: FURNISHING ARTICLES OF TEXTILE MATERIALS NESOI
 HS 6305: SACKS & BAGS OF TEXTILE MATERIAL FOR PACKING GOODS
 HS 6306: TARPAULINS, SAILS, AWNINGS, TENTS, ETC.
 HS 6307: MADE-UP ARTICLES OF TEXTILE MATERIALS NESOI
 HS 6308: NEEDLECRAFT SETS OF WOV FABRIC & YARN, RETAIL PACK
 HS 6309: WORN CLOTHING AND OTHER WORN TEXTILE ARTICLES
 HS 6310: USED OR NEW RAGS, SCRAP TWINE ETC OF TEXT MATERIAL

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	2011
Canada	428,053	438,446	451,837	410,331	453,601	521,733
Mexico	157,686	192,028	202,520	195,564	209,296	311,547
Chile					60,730	82,710
Germany	41,565	47,635	52,497	58,354	60,827	62,598
Guatemala					36,539	42,805

HS 65: HEADGEAR AND PARTS THEREOF

HS 6501: HAT FORMS/BODIES,HOODS,PLATEAU&MANCHONS OF FELT
 HS 6502: HAT SHAPES,PLAITED OR ASSEMBLED STRIPS ANY MATERIAL
 HS 6503: FELT HATS & OTHER FELT HEADGEAR FROM HEADING 6501
 HS 6504: HATS&OTHR HEGR,PLAITD/ASSEMBLD STRIPS ANY MATERIAL
 HS 6505: HATS & HEADGEAR, KNIT ETC, LACE, ETC IN PC; HR NET
 HS 6506: HEADGEAR NESOI, WHETHER OR NOT LINED OR TRIMMED
 HS 6507: HDBANDS,LININGS,COVERS,FRAMES,VISORS,ETC CHINSTRAP

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	2011
Canada	36,794	38,571	40,866	37,056	37,552	40,833
Japan	7,775	6,878	7,013	6,957	6,294	8,565
Mexico	5,106	5,782	6,957	4,980	6,829	7,687
Germany	3,325	3,595	3,137	3,592	2,711	3,810
United Kingdom	1,500	1,895	2,225	2,502	2,466	3,336

HS 70: GLASS AND GLASSWARE

HS 7001: CULLET A OTH WST A SCRIP GLASS; GLASS IN MASS
 HS 7002: GLASS IN BALLS (NOT MICROS), RODS OR TUBES, UNWORK
 HS 7003: CAST & ROLLED GLASS, IN SHEETS OR PROFILES ETC
 HS 7004: DRAWN & BLOWN GLASS, IN SHEETS ETC
 HS 7005: FLOAT GLASS & SURF GROUND OR POLISHED SHEETS ETC
 HS 7006: GLS OF 7003-5 BNT,EDG WKD, ENGR,DRL,ENML OTHR ETC
 HS 7007: SAFETY GLASS, OF TEMPERED OR LAMINATED GLASS
 HS 7008: MULTIPLE-WALLED INSULATING UNITS OF GLASS
 HS 7009: GLASS MIRRORS, FRAMED OR NOT, INC REARVIEW MIRRORS
 HS 7010: GLASS CONTAINERS FOR PACKING ETC & GLASS CLOSURES
 HS 7011: GLASS ENVELOPES, OPEN & GLASS PARTS ETC
 HS 7012: GLASS INNERS FOR VACUUM FLASKS A OTH VACUUM VESSLS
 HS 7013: GLASSWARE FOR TABLE, KITCHEN, TOILET ETC USE NESOI
 HS 7014: SIGNAL GLASSWARE & GLASS OPTIC ELEM NESOI NOT WRKD
 HS 7015: CLOCK ETC GLASSES; SPECT GLASSES NOT OPT WORK, ETC
 HS 7016: GLASS PAVING BLOCKS ETC; GL CUBES, LEAD WINDOW ETC
 HS 7017: GLASSWARE FOR LAB, HYGIENIC OR PHARMACEUTICAL USE
 HS 7018: GLASS BEADS ETC & ARTICLES NESOI, LW GLASS ORN ETC
 HS 7019: GLASS FIBERS & ARTICLES THEREOF (YARN ETC.)
 HS 7020: ARTICLES OF GLASS, NESOI

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	2011
Mexico	62,244	67,453	85,952	95,535	102,179	105,052
Canada	91,944	97,994	103,543	60,710	71,256	71,777
China	30,715	47,586	44,357	39,480	67,773	46,837
Belgium	39,016	37,420	48,485	18,553	22,043	26,817
Japan					13,952	19,367

HS 7001 – HS 7018 and 7020 are products not covered by OTEXA. Export figures in the above table and the report do not include these categories.

HS 94: FURNITURE; BEDDING ETC; LAMPS NESOI ETC; PREFAB BD

HS 9401: SEATS (EXCEPT BARBER, DENTAL, ETC), AND PARTS

HS 9402: MEDICAL, SURGICAL, DENTAL OR VETERINARY FURN ETC

HS 9403: FURNITURE NESOI AND PARTS THEREOF

HS 9404: MATTRESS SUPPORTS; ARTICLES OF BEDDING ETC.

HS 9405: LAMPS & LIGHTING FITTINGS & PARTS ETC NESOI

HS 9406: PREFABRICATED BUILDINGS

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	2011
Canada	124,329	150,054	146,234	114,473	127,398	135,506
Mexico	24,138	19,990	23,657	16,554	24,781	27,707
South Korea					2,881	3,991
Australia	1,118	2,608	1,714	2,957	2,426	1,165
Japan	3,131	3,524	3,271	2,772	3,875	3,742
United Kingdom	6,861	8,135	4,660	2,882	2,521	2,790

HS 9401 – HS 9403 and 9405 – 9406 are products not covered by OTEXA. Export figures in the above table and the report do not include these categories.

DATA SOURCES

Data used in this report were obtained from the following sources:

Central Intelligence Agency, *The World Factbook*

International Monetary Fund, World Economic Outlook Database, April 2010

United Nations, Statistics Division, International Merchandise Trade Statistics

U.S. Department of Commerce, Bureau of Census, Foreign Trade Division

U.S. Department of Commerce, Export.gov, TradeStats Express

U.S. Department of Commerce, International Trade Administration

U.S. Department of Commerce, International Trade Administration, Office of Textiles and Apparel

U.S. Department of State, Electronic Information and Publications Office, Background Notes

A flag image source is

http://www.google.com/images?q=country+flag+images+download+free&hl=en&rlz=1T4RNRN_enUS447US450&tbm=isch&ei=WLOeT5SDD6Xd0QHT4uyrDw&start=0&sa=N

O TEXA

Enhancing Competitiveness of U.S. Industry

O TEXA is actively involved in two priority initiatives: the **National Export Initiative (NEI)** and the **Sustainable Manufacturing Initiative (SMI)**. The NEI, announced by President Obama during his State of the Union speech on January 27, 2010, has a goal of doubling exports in 5 years to support the creation of 2 million American jobs. The SMI identifies U.S. industry's most pressing sustainable manufacturing challenges and coordinates public and private sector efforts to address these challenges. O TEXA is actively engaged in evaluating legislation and regulation that could impact the competitiveness of the U.S. textile and apparel industries, including the Berry Amendment.

Research and Information Services

O TEXA evaluates the current state of the domestic textiles and apparel industry, maintains economic data covering textiles and apparel, and conducts research into U.S. access to foreign markets. O TEXA provides information on a wide variety of topics including Intellectual Property Rights (IPR), customs procedures, transport, finance, tariffs and taxes.

Trade Negotiations and Enforcement

To ensure fair and balanced trade, O TEXA negotiates and implements Free Trade Agreement provisions. O TEXA also works with industry members to identify and resolve trade barriers in foreign markets and unfair trade practices.

Trade Promotion and Business Opportunities

Through trade promotion events organized by O TEXA, stakeholders can stay informed of the benefits of Free Trade Agreements (FTAs) and preference programs, potential markets for business, and new business opportunities.

Information, Counseling and Advisory Services

Access online resources and get personalized counseling as you prepare to enter new international markets. O TEXA has developed information on design, supply chain, retailing and other business areas to facilitate participation of U.S. companies in international markets. Trade specialists are also available to provide advice if your company is being adversely affected by trade barriers or unfair practices

Strategy, Planning and Market Research

As you look to enter new markets, O TEXA can help you develop and improve your international business strategy and assist you in targeting the best international markets for your products. Different countries have different tariffs and import fees – O TEXA can identify this information as well as Schedule B and HS numbers.

Advertising and Promotional Events

O TEXA can help increase your brand awareness and market exposure globally. In addition to events such as trade missions and trade shows, O TEXA organizes educational seminars, onsite company visits for training and strategy development, and matching services to help U.S. firms meet international buyers, distributors and representatives. O TEXA promotes American branded textile and apparel products, including the **Made In USA** label, as a global quality standard.

O TEXA

Office of Textiles and Apparel

1401 Constitution Avenue, NW
Room 31002
Washington, D.C. 20230

Phone: 202.482.3737
Fax: 202.482.2331

www.otexa.ita.doc.gov

