Personal Bankruptcy Decisions of Lower-Income Homeowners

Mark Lindblad, Roberto Quercia, Sarah Riley, Tianji Cai, Ling Wang, Kim Manturuk

UNC Center for Community Capital

Melissa Jacoby

UNC School of Law

FDIC Consumer Research Symposium: Financial Behavior in Turbulent Times
September 15, 2011

Prepared with the support of the Ford Foundation

Center for Community Capital
Research and analysis on the
transformative power of capital





Motivation

What Drives Bankruptcy Decisions of Lower Income Homeowners: Financial Gain and Adverse Events?

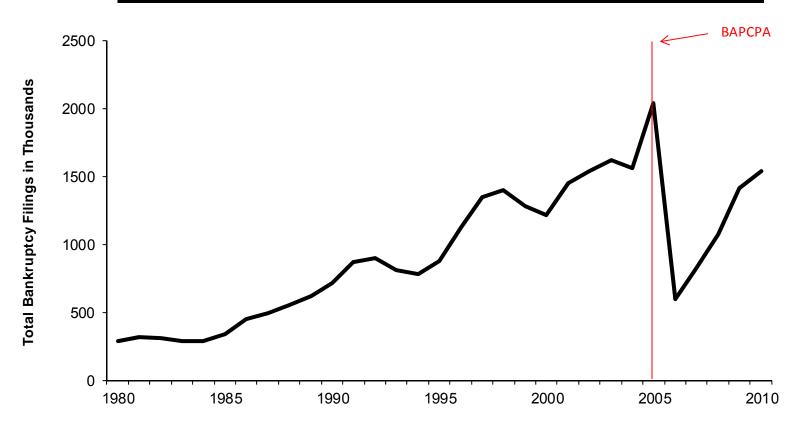


Bankruptcy Primer

- Mortgages of primary residences can not be adjusted in bankruptcy
- Filers choose Chapter 7 or 13
- BAPCPA (2005)
 - □ Income-Driven Means Test
 - □ New Requirements for Debtors & Lawyers

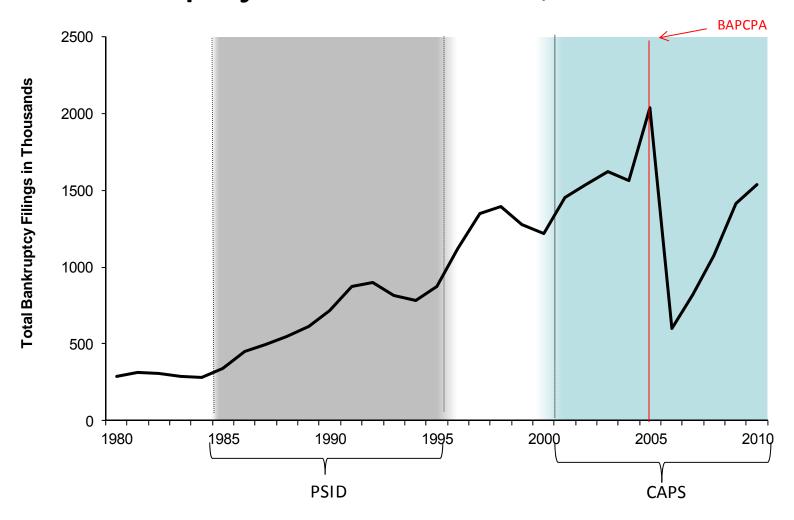


U.S. Bankruptcies Spike in 2005





Bankruptcy Decisions Data, 1980 - 2010



Community Advantage Program

Affordable Housing Goals Self-Help, Ford, Fannie, CCC

Mortgage Originations

Prime 30-year fixed

Loans: 97% of House Value

54% w/Credit Score <=680

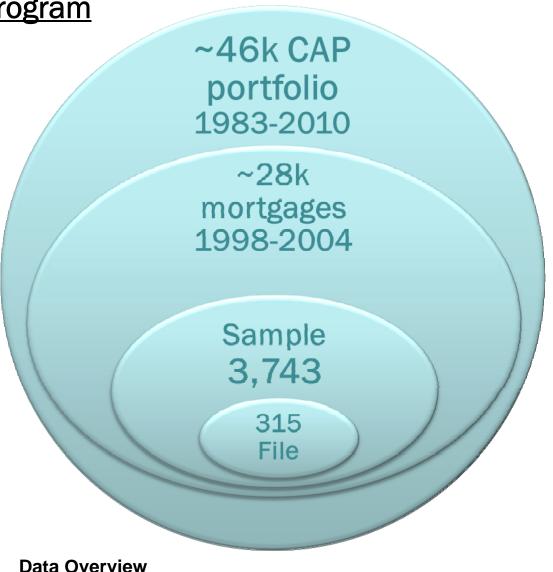
Sample:

Earned 62% AMI

40% minority

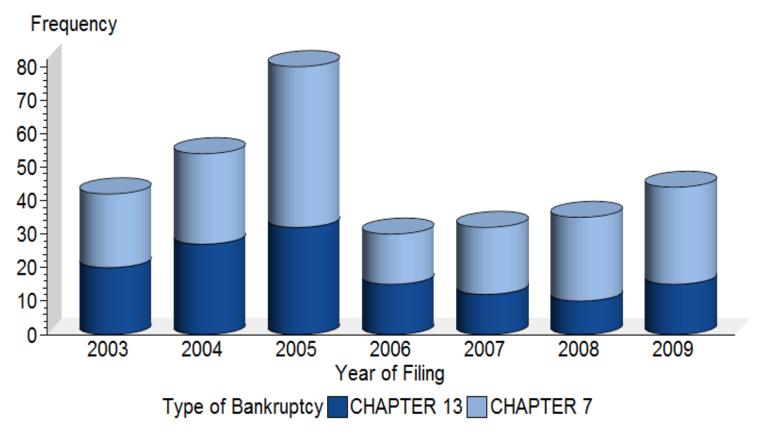
46% female head

53% have children





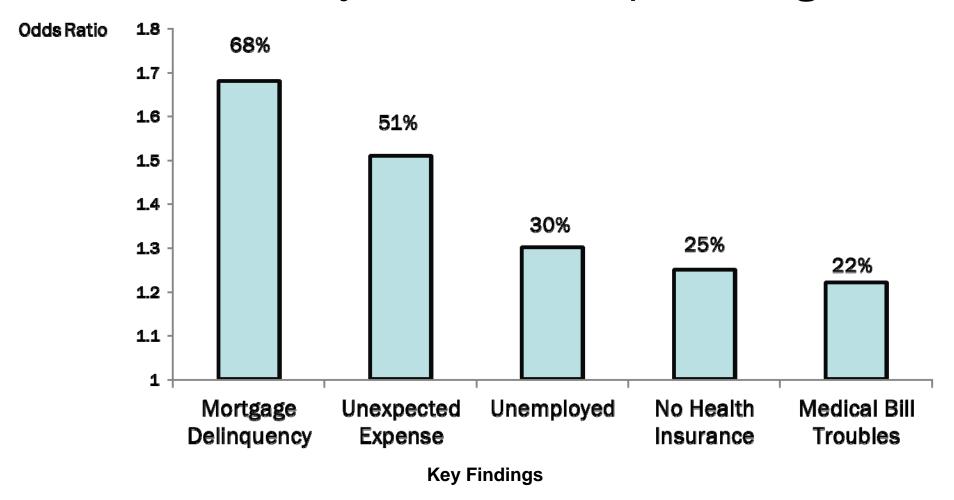
CAPS Bankruptcies Spiked in 2005, despite Incomes below BAPCPA's Means-test



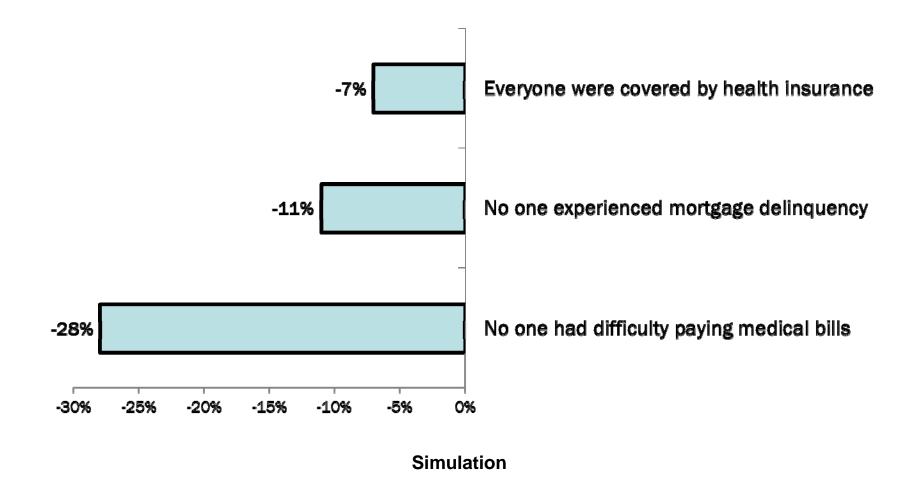
N=315 Bankruptcies



Adverse Events Matter: % more likely to file when experiencing...



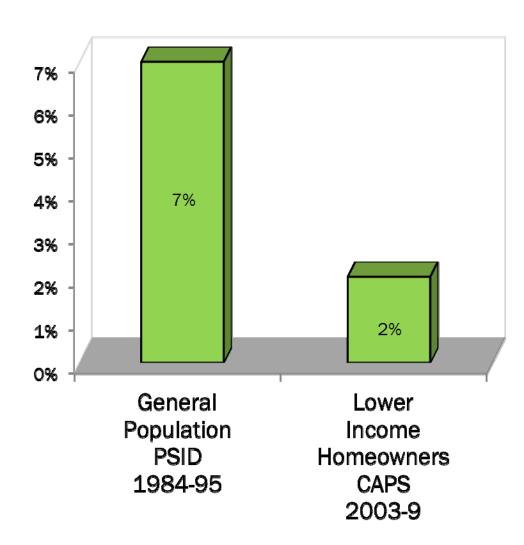
How Bankruptcy Rate Would Change IF...





Increasing Financial Benefit of Filing by \$1,000

Smaller impact in raising bankruptcy rate among lower income households



Simulation



Future Research

- Why Don't More People File for Bankruptcy?
 - □ Does stigma discourage debtors from filing?
- Bankruptcy Chapter Choice: 7 vs. 13
- Mortgage Performance and Bankruptcy
 - Does bankruptcy save homes from foreclosure?
- Researchers Need Better Data



Policy Relevance

- Health Insurance Coverage
- Unemployment Aid
- Change Financial Benefit of Filing?
- Exemptions and filing fees
- Bankruptcy Law
- Should homeowners be allowed to modify mortgages on primary residences in bankruptcy?