

U.S. International Sales and Purchases of Private Services

- U.S. Cross-Border Transactions in 1996
- Sales by Affiliates in 1995

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BOTH IN cross-border trade and in services delivered through the majority-owned affiliates of multinational companies, the U.S. position in international markets for private services remains strong. The U.S. recorded another surplus on cross-border transactions in private services in 1996, when the balance rose to a record \$78.1 billion, as exports grew faster than imports for the second year in a row. The large surplus on private services contrasted sharply with the deficit on trade in goods, which rose to a record

\$191.2 billion. In 1995, as in earlier years, the sales of services abroad by the foreign affiliates of U.S. companies exceeded the sales of services in the United States by the U.S. affiliates of foreign companies.

The estimates of U.S. international sales and purchases of private services that are presented in this article measure transactions that take place through two distinct channels: (1) Cross-border transactions between U.S. residents and foreign residents, and (2) sales of services through non-

Channels of Delivery of Services to International Markets: Cross-Border Transactions and Sales by Affiliates

Services are delivered to international markets through two distinct channels. The first channel of delivery is cross-border transactions in services that are sold by residents of one country to residents of another country. These transactions include intrafirm trade by multinational companies and trade between unaffiliated parties. The full amounts of these transactions are recorded directly in the current account of the international transactions accounts of both countries—as exports of services by the seller's country and as imports by the buyer's country.

The second channel of delivery is sales through affiliates of multinational companies, which from the U.S. viewpoint, are sales to foreigners by foreign affiliates of U.S. companies or U.S. purchases from other countries' U.S. affiliates. These sales are not considered U.S. international transactions, because by balance-of-payments-accounting convention, affiliates of multinational companies are regarded as residents of the countries where they are located rather than of the countries of their owners. Thus, sales abroad by foreign affiliates are transactions between foreign residents, and sales in the United States by U.S. affiliates are transactions between U.S. residents. However, the direct investors' shares of the profits earned on these sales are recorded as U.S. international transactions.

Although conceptually distinct, both channels may sometimes be involved in the delivery of a particular service. For example, an affiliate might sell services abroad, but the affiliate's parent does some of the work and bills the cost to the affiliate. In this case, the amount received by the affiliate from the foreign customer would be recorded under sales by affiliates, and the funds received by the parent from the foreign affiliate for its share of the work would be recorded in cross-border transactions as intrafirm trade between parents and affiliates. However, because the parent's receipts would be recorded under both channels—directly in the cross-border transactions and implicitly embodied in the sales by affiliates—the data for the two channels

cannot be regarded as free of duplication and therefore cannot simply be added together.¹

The two channels of delivery typically differ in their effect on an economy. For example, U.S. cross-border exports usually have a greater effect on the U.S. economy than the otherwise equivalent sales through foreign affiliates, because most or all of the income generated by the production of the services generally accrues to U.S.-supplied labor and capital. In contrast, for sales through foreign affiliates, only the U.S. parent company's share in profits accrues to the United States (and is recorded as a U.S. international transaction); the other income generated by production—including, most importantly, compensation of employees—accrues to foreigners.

Notwithstanding these differing economic impacts, the channel of delivery is often largely predetermined by the nature of the service rather than by a choice between equally viable alternatives. For example, travel services are inherently cross-border in nature; in contrast, many business, professional, and technical services are delivered mainly through the affiliate channel because of the need for close and continuing contact between the service providers and their customers. Some services can be delivered equally well through either channel, but they are the exception rather than the rule. Overall, a majority of U.S. sales of services to foreigners appear to have been delivered through cross-border transactions in recent years (data on bank affiliate sales are not available), whereas a majority of U.S. purchases of services from foreigners have been from the foreigners' affiliates located in the United States.

1. At an aggregate level and for transactions in goods as well as in services, BEA has provided a duplication-free economic-accounting framework for integrating data on cross-border trade with data on sales by affiliates; because of differences in the basis of classification and for other technical reasons, this framework cannot be extended to the level of detail reflected in this article. See "Alternative Frameworks for U.S. International Transactions," SURVEY 73 (December 1993): 50-61; and "An Ownership-Based Disaggregation of the U.S. Current Account, 1982-93," SURVEY 75 (October 1995): 52-61.

bank majority-owned affiliates of multinational companies, which cover the sales of services abroad by foreign affiliates of U.S. companies and the sales of services in the United States by U.S. affiliates of foreign companies.¹ Cross-border transactions represent international trade in the conventional sense—exports and imports—and are recorded, in summary form, in the U.S. international transactions accounts.² Sales through affiliates represent services delivered to international markets through the channel of direct investment; the data are drawn from larger data sets on affiliate operations that are presented in annual articles on the operations of U.S. multinational companies and of U.S. affiliates of foreign companies.³ (Also see the box “Channels of Delivery of Services to Foreign Markets.”) Most of the estimates are based on surveys conducted by the Bureau of Economic Analysis (BEA) (see the box “Data Sources” on page 99).

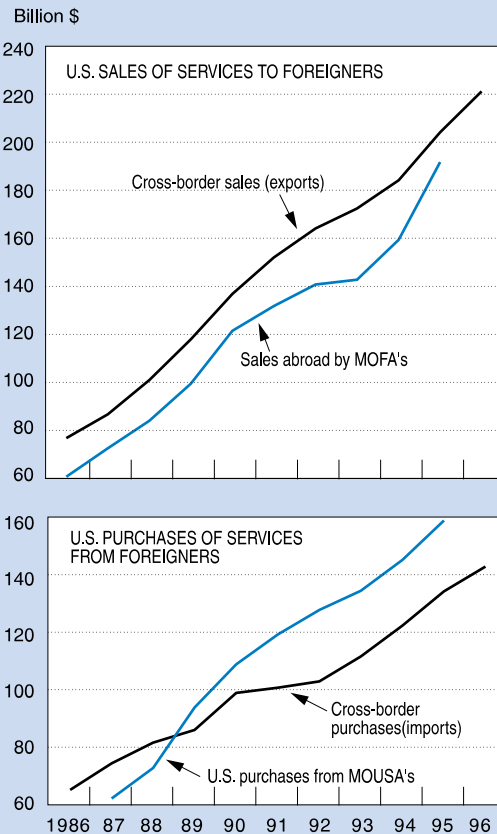
1. These data are limited to nonbank affiliates because the surveys used to collect the data do not cover banking affiliates. The data exclude minority-owned affiliates because data on sales of services by foreign affiliates are collected only for affiliates that are majority owned by U.S. direct investors. However, the exclusion of minority-owned affiliates may also be preferred conceptually. Unlike majority-owned affiliates, minority-owned affiliates are not as unambiguously under foreign control; a direct investor may own as little as 10 percent of an affiliate, and the principal interest in the affiliate's sales may lie with local investors.

2. See tables 1 and 3 in the quarterly article on the U.S. international transactions in the January, April, July, and October issues of the SURVEY OF CURRENT BUSINESS. In table 1, cross-border exports of private services are presented in lines 5–9, and cross-border imports, in lines 19–23. In table 3, additional detail is provided.

3. See “U.S. Multinational Companies: Operations in 1995,” in this issue and “Foreign Direct Investment in the United States: New Investment in 1996 and Affiliate Operations in 1995,” SURVEY 77 (June 1997): 42–69.

CHART 1

U.S. International Sales and Purchases of Private Services, 1986–96



NOTE—Data reflect the adjustment discussed in the footnote to table 1. MOFA Majority-owned foreign affiliates of U.S. companies MOUSA Majority-owned U.S. affiliates of foreign companies

U.S. Department of Commerce, Bureau of Economic Analysis

Table A.—Delivery of Services to Foreign and U.S. Markets Through Cross-Border Transactions and Through Sales by Affiliates

	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996
Billions of dollars											
U.S. cross-border (balance of payments) transactions:											
U.S. sales (exports)	76.8	86.7	101.0	117.9	136.9	152.0	164.1	172.4	184.2	204.2	221.2
U.S. purchases (imports)	65.6	74.8	82.0	86.4	99.3	101.1	103.3	111.9	122.6	134.5	143.1
Sales by nonbank majority-owned affiliates:											
Sales to foreign persons by foreign affiliates of U.S. companies ¹	60.5	72.3	83.8	99.2	121.3	131.6	140.6	142.6	159.1	191.5	n.a.
Sales to U.S. persons by U.S. affiliates of foreign companies	n.a.	62.6	73.2	94.2	109.2	119.5	128.0	134.7	145.4	159.1	n.a.
Percent change from prior year											
U.S. cross-border (balance of payments) transactions:											
U.S. sales (exports) .....	.....	12.9	16.5	16.7	16.1	11.0	7.9	5.1	6.9	10.8	8.4
U.S. purchases (imports) .....	.....	14.1	9.5	5.3	15.0	1.8	2.2	7.5	9.5	9.7	6.4
Sales by nonbank majority-owned affiliates:											
Sales to foreign persons by foreign affiliates of U.S. companies .....	.....	19.5	15.9	18.4	22.2	8.5	6.8	1.5	11.6	20.3	n.a.
Sales to U.S. persons by U.S. affiliates of foreign companies .....	.....	.....	17.0	28.7	15.9	9.5	7.1	5.3	8.0	9.4	n.a.

n.a. Not available.

1. The figures shown on this line for 1986–88 have been adjusted to be consistent with those for 1989 forward, which reflect definitional and methodological improvements made in the 1989 Benchmark Survey of U.S. Direct Investment Abroad. The primary improvement was that invest-

ment income of affiliates in finance and insurance were excluded from sales of services. The adjustment for 1986–88 was made by assuming that investment income of finance and insurance affiliates accounted for the same share of sales of services plus investment income as in 1989.

This article presents the annual data for cross-border transactions for 1996 and annual data on services delivered through majority-owned affiliates for 1995, the most recent year for which the affiliate data are available. In 1996, U.S. cross-border sales, or exports, of services to foreigners rose 8 percent, slightly above the 6-percent increase in U.S. exports of goods. U.S. cross-border purchases, or imports, of services from foreigners rose 6 percent, slightly below the 7-percent increase in U.S. imports of goods.

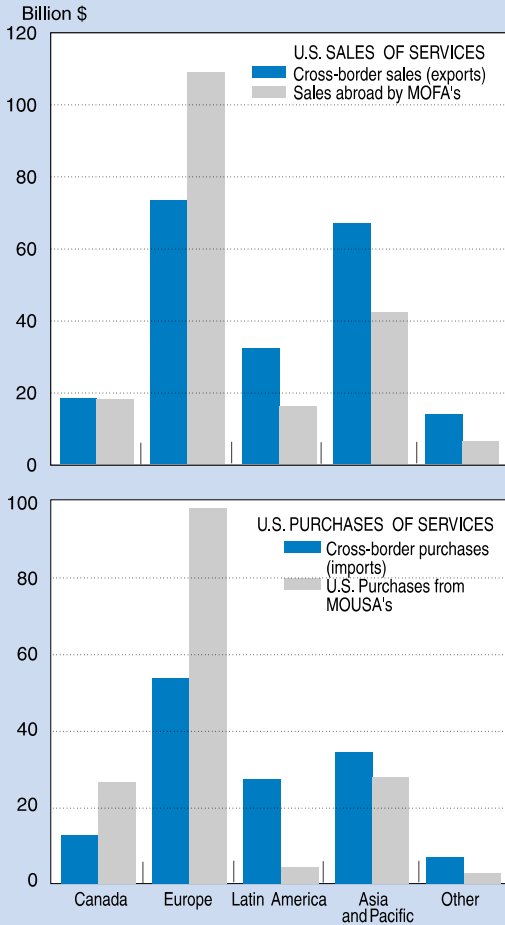
In 1995, U.S. exports of services increased 11 percent, and U.S. imports increased 10 percent. However, for services delivered through majority-owned affiliates, U.S. sales increased 20 percent, well above the 9-percent increase in U.S. purchases.

Additional highlights for 1995 include the following:

- The excess of U.S. sales over U.S. purchases was much greater for services sold across borders than for services sold through affiliates. Cross-border exports exceeded cross-border imports by \$69.6 billion, or about 50 percent, while sales abroad by foreign affiliates exceeded sales in the United States by U.S. affiliates by \$32.4 billion, or about 20 percent (table A).
- Overall, the cross-border channel was the preferred channel of delivery for U.S. sales of services to foreigners. U.S. exports of services were \$204.2 billion, compared with \$191.5 billion for sales through foreign affiliates (chart 1). By area, the cross-border channel predominated in Latin America, Asia and Pacific, and "Other," and the affiliate channel predominated in Europe (chart 2).

CHART 2

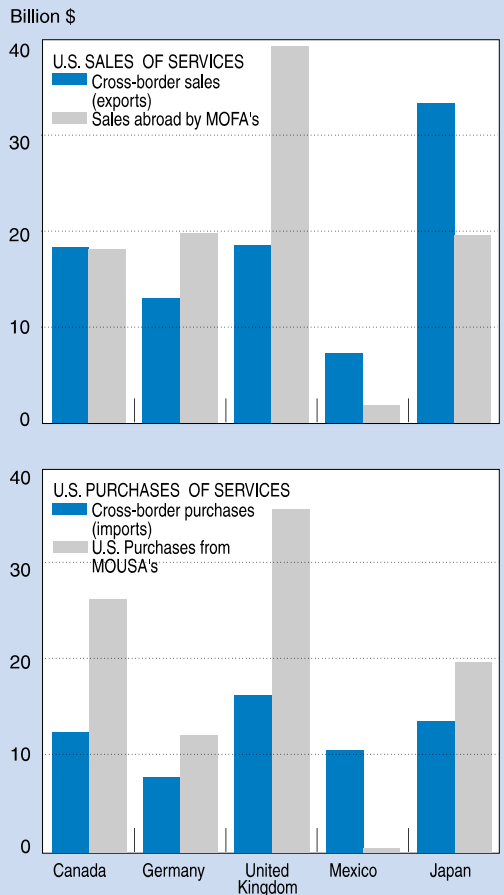
U.S. Sales and Purchases of Services by Major Area in 1995



MOFA: Majority-owned foreign affiliates of U.S. companies
 MOUSA: Majority-owned U.S. affiliates of foreign companies
 U.S. Department of Commerce, Bureau of Economic Analysis

CHART 3

U.S. Sales and Purchases of Services by Major Country in 1994



MOFA: Majority-owned foreign affiliates of U.S. companies
 MOUSA: Majority-owned U.S. affiliates of foreign companies
 U.S. Department of Commerce, Bureau of Economic Analysis

In Canada, sales through the two channels were roughly equal (chart 3).

- Overall, the affiliate channel was the preferred channel of delivery for U.S. purchases of services from foreigners. Purchases from U.S. affiliates were \$159.1 billion, compared with U.S. cross-border imports of \$134.5 billion. By area, the affiliate channel predominated for Europe and Canada, and the cross-border channel predominated for Latin America, Asia and Pacific, and "Other."

The remainder of this article is presented in two parts. The first part discusses cross-border sales and purchases, and it presents preliminary estimates for 1996 and revised estimates for 1986–95. The second part discusses sales through majority-owned affiliates, and it presents preliminary estimates for 1995 and revised estimates for 1994.

U.S. Cross-Border Transactions in 1996

U.S. exports of cross-border services (receipts) increased 8 percent in 1996 to \$221.2 billion, compared with an 11-percent increase in 1995. U.S. imports of cross-border services (payments) increased 6 percent in 1996 to \$143.1 billion, compared with a 10-percent increase in 1995. This marked the second consecutive year that exports of private services increased at a faster rate than imports of private services.

Additional highlights for 1996 are as follows:

- All major categories except "other transportation" (mostly freight and port services) increased. In percentage terms, the fastest growing categories of exports were "other private services" (such as education, financial, insurance, telecommunications, and business, professional, and technical services) and travel and passenger fares. The fastest growing categories of imports were royalties and license fees and "other private services."

	Percent change from prior year			
	Exports		Imports	
	1995	1996	1995	1996
Private services	11	8	10	6
Travel and passenger fares	9	10	7	7
Other transportation	10	-1	4	1
Royalties and license fees	21	9	17	13
Other private services	9	10	19	9

- In dollar terms, the largest increase in exports was in travel and passenger fares, particularly in receipts from travelers from overseas. The

largest increase in imports was also in travel and passenger fares.

	Change from prior year in millions of dollars			
	Exports		Imports	
	1995	1996	1995	1996
Private services	19,970	17,059	11,903	8,563
Travel and passenger fares	7,020	7,945	3,819	4,029
Other transportation	2,471	-196	994	204
Royalties and license fees	4,722	2,591	943	819
Other private services	5,757	6,719	6,147	3,511

- By country, U.S. exports of services to Japan continued to far exceed those to any other country. The U.S. surplus on trade in services with Japan increased 13 percent to \$22.0 billion, partly offsetting the \$49.2 billion deficit on trade in goods with Japan. U.S. exports of services to Japan increased 6 percent to \$35.3 billion, and imports of services from Japan decreased 4 percent to \$13.2 billion. U.S. imports of services from the United Kingdom continued to exceed those from any other country.

The following two sections discuss cross-border transactions in services in 1996 by major type of service and by geographic area. These sections, along with the accompanying tables, provide information for more types of services and more geographic areas than are available in the U.S. international transactions accounts. The estimates for cross-border transactions incorporate recent improvements in source data; these include improvements to transportation services, affiliated services transactions, and "business, professional, and technical services." (For details, see the box "Revisions to the Estimates of Cross-Border Service Transactions.") The transactions covered are those between U.S. residents and both affiliated and unaffiliated foreign residents.⁴ Affiliated transactions consist of intrafirm trade by multinational companies—specifically, transactions between U.S. parent companies and their foreign affiliates and transactions between U.S. affiliates and their foreign parent groups. (Cross-border transactions between affiliated enterprises should not be confused with sales by affiliates, which are discussed in the second half of this article.)

4. The term "affiliated" refers to a direct investment relationship in which a business enterprise located in one country is directly or indirectly owned or controlled by an investor in another country to the extent of 10 percent or more of its voting stock for an incorporated business, or an equivalent interest for an unincorporated business.

By type of service

Cross-border services transactions are classified under the same five broad categories used in the U.S. international transactions accounts: Travel, passenger fares, other transportation, royalties and license fees, and other private services.

Travel.—This category covers purchases of goods and services by U.S. persons traveling abroad and by foreign persons traveling in the United States for business or personal reasons for less than 1 year. The types of goods and services most likely to be purchased by these travelers are lodging, food, recreation and entertainment, local transportation, and gifts. Travel transactions between the United States and both Canada and Mexico include border transactions, which often involve stays of less than 24 hours.

U.S. receipts for travel increased 10 percent in 1996, to \$69.9 billion, following a 9-percent increase in 1995. The increase in 1996 was largely accounted for by an increase in receipts from travelers from overseas; 44 percent of the increase was attributable to travelers from the Asia and Pacific area. Japan and South Korea continued to be the largest source of travelers to the United States from the Asia and Pacific area. Receipts from Japan increased 12 percent, and receipts from South Korea increased 37 percent. Receipts from Canada increased 9 percent, the first increase since 1991, partly reflecting a 17-percent

increase in Canadian air travelers to the United States; the turnaround is partly attributable to the "Open Skies" agreement between the United States and Canada, which became effective in 1995 and which has resulted in an increase in the number of scheduled flights between the two countries. Receipts from Mexico increased 5 percent, following a 41-percent decline, as Mexico began to recover from the devaluation of the peso that occurred in late 1994.

U.S. payments for travel increased 6 percent in 1996, to \$48.7 billion, following a 5-percent increase in 1995. The increase in 1996 largely reflected the effects of continued expansion in the U.S. economy, which led to an increased propensity for Americans to travel abroad. U.S. payments to Canada increased 7 percent, following a 10-percent increase. U.S. payments to Mexico increased 12 percent after virtually no change.

Passenger fares.—This category covers fares paid by residents of one country to airline and vessel operators who reside in another country. Exports consist of fares received by U.S. operators for transporting foreign residents between the United States and a foreign country and between foreign countries. Imports consist of fares paid to foreign operators by U.S. residents for travel to and from the United States.

U.S. passenger fare receipts increased 7 percent in 1996, to \$20.6 billion, following a 12-percent

Data Sources

Most of the estimates in this article are based on surveys conducted by BEA. However, the estimates for some services are based on a variety of other sources, including surveys conducted by other Federal Government agencies, data provided by private sources, customs data, and data obtained from partner countries.

BEA's surveys of cross-border transactions with unaffiliated foreigners cover the following six categories of services: (1) Selected services (mainly miscellaneous business, professional, and technical services), (2) construction, engineering, architectural, and mining services, (3) insurance, (4) financial services, (5) royalties and license fees, and (6) transportation. Each of these categories is covered by a separate survey or by a group of surveys; for transportation, four surveys are conducted, differentiated by mode of transport and by residency of carrier. BEA is preparing a publication that describes the methodologies for these surveys.

Data on cross-border transactions with affiliated foreigners and on sales by majority-owned affiliates are collected in BEA's surveys of U.S. direct investment abroad and of foreign direct investment in the United

States; the methodologies for these surveys are described in *U.S. Direct Investment Abroad: 1989 Benchmark Survey, Final Results* (Washington, DC: U.S. Government Printing Office, 1992) and in *Foreign Direct Investment in the United States: 1992 Benchmark Survey, Final Results* (Washington, DC: U.S. Government Printing Office, 1995).

For information on the methodology for the estimates of cross-border transactions—both affiliated and unaffiliated—and on the balance-of-payments concepts, see *The Balance of Payments of the United States: Concepts, Data Sources, and Estimating Procedures* (Washington DC: U.S. Government Printing Office, 1990). For changes in methodology that have been made since 1990, see the section "Technical Notes" in the quarterly articles on the U.S. international transactions in the June 1990 and 1991 issues of the SURVEY and the section "Revised Estimates for 1976-91" in the June 1992 issue. Also see the annual articles on the revised estimates of U.S. international transactions in the June 1992-95 issues and in the July 1996 and 1997 issues.

Revisions to the Estimates of Cross-Border Services Transactions

The estimates of cross-border services transactions were revised earlier this year to incorporate improvements in source data. The revised estimates were first presented in summary form in tables 1 and 3 of "U.S. International Transactions, Revised Estimates for 1974-96" in the July 1997 SURVEY OF CURRENT BUSINESS. That article also discussed the sources of the revisions, which are summarized below.

Transportation services.— "Other freight" receipts and payments for 1995 and 1996 were revised to incorporate newly available source data on freight charges for the transportation of goods by truck between the United States and Canada. "Ocean port" receipts for 1992-96 were revised to incorporate new details on foreign-operated ocean carriers' expenses in U.S. ports.

Affiliated services transactions.—The estimates of affiliated transactions recorded under royalties and license fees and other private services for 1992-95 were revised to incorporate the results from BEA's 1992 Benchmark Survey of Foreign Direct Investment in the United States (FDIUS); previously, these estimates were linked to the 1987 benchmark survey. The revisions to the estimates for 1993-95 also reflect the incorporation of new or revised data from BEA's quarterly and annual surveys of FDIUS.

Other unaffiliated services.—The estimates of these services for 1986-96, which are shown at the bottom of table 1 and in table 5, were revised to incorporate new estimates of earnings and expenditures of foreign residents temporarily employed in the United States. These new estimates cover seasonal migrant agricultural workers, mostly from Mexico, and foreign professionals working temporarily in the United States.

"Other private services."—The estimates of "other private services" for 1996 were revised to incorporate the preliminary results of BEA's 1996 Benchmark Survey of Selected Services Transactions with Unaffiliated Foreign Persons. Most of the estimates of business, professional, and technical services in tables 1 and 5 are based on data from this quinquennial benchmark survey and from annual follow-on surveys.

The 1996 benchmark survey differed in four ways from the annual surveys used from 1992 through 1995. First, the benchmark survey captured a more detailed breakdown of transactions for telecommunications receipts and payments, advertising receipts, computer and data processing receipts, and receipts for data base and other information services. Only aggregate data for these types of services are collected in the annual surveys. The added detail is shown in the accompanying table.

Second, the benchmark survey covered transactions in the following small services that are not covered in the annual surveys: Agricultural services; mailing, reproduction and commercial art; employment agencies and temporary help services; and management of health care facilities. Although these services are not reported annually, estimates for them are made by extrapolating the data from the benchmark survey.

Third, the 1996 benchmark survey provided data that filled gaps in several new, growing, and volatile services categories. These services include merchanting services, operational leasing services,

selling agent services, and "other business, professional, and technical services."¹ This last category consists of language translation services, security services, collection services, actuarial services, salvage services, satellite photography services, and oil spill and toxic waste cleanup services.²

Finally, the exemption criterion on the benchmark survey for reporters is lower than that on the annual surveys in order to capture a larger number of small transactions. On the benchmark survey, all U.S. individuals, companies, and other organizations whose sales or purchases of a given service exceeded \$500,000 were required to file a report. On the annual surveys, the threshold is set at \$1 million to reduce respondent burden.

In benchmark years, transactions falling between the two thresholds have tended to be small and fairly evenly divided between exports and imports (\$0.1 billion each for exports and imports in the preliminary data for 1996). To date, no estimates of such transactions have been made for nonbenchmark years, but the revised data from the 1996 survey will be reviewed to determine whether estimates should be introduced beginning with 1997.

1. The survey results for merchanting and operational leasing are not included in the estimates published here, because the results are preliminary and still under review.

2. BEA did not attempt to prepare prior year estimates for services that were collected for the first time on the 1996 benchmark survey. These services represent less than 0.2 percent of both exports and imports of "other private services."

Added Detail Collected in the 1996 Benchmark Survey of Selected Services Transactions With Unaffiliated Foreign Persons—Preliminary Estimates

[Billions of dollars]

U.S. receipts	
Advertising	0.6
Through agencies .....	.5
Direct sales by media companies .....	.1
Computer and data processing services	3.1
Data entry, processing, and tabulation	1.8
Systems analysis, design, engineering, and custom programming .....	.4
Software royalties and license fees .....	.4
Integrated hardware/software systems .....	.3
Other .....	.2
Data base and other information services	1.6
Business and economic data base services	1.2
Miscellaneous data base services .....	.1
Other .....	.3
Telecommunications	3.4
Message telephone services	2.9
Private leased channel services .....	.3
Telex, telegram, and other jointly-provided (basic) services	(*)
Value added services .....	.1
Support services .....	.2
U.S. payments	
Telecommunications	8.4
Message telephone services	8.1
Private leased channel services .....	.2
Telex, telegram, and other jointly-provided (basic) services	(*)
Value added services	(*)
Support services	(*)

* Less than \$50 million.

NOTE.—Details may not add to totals because of rounding.

increase in 1995. The deceleration reflected a smaller increase in foreign travelers coming to the United States on U.S. airlines.

U.S. passenger fare payments increased 9 percent, to \$15.8 billion, following a 12-percent increase in 1995.

Other transportation.—This category primarily covers transactions for freight and port services for the transportation of goods by ocean, air, and truck to and from the United States. Freight receipts of U.S. carriers are for transporting U.S. goods exports and for transporting goods between two foreign points; freight payments to foreign carriers are for transporting U.S. goods imports.⁵ Port services receipts are the value of the goods and services procured by foreign carriers in both U.S. ocean and air ports; port services payments are the value of goods and services procured by U.S. carriers in foreign ocean and air ports.

U.S. receipts for “other transportation” decreased 1 percent in 1996, following a 10-percent increase in 1995. Receipts for freight services decreased 2 percent, and receipts for port services decreased 1 percent. A decrease in ocean freight receipts was partly offset by an increase in air freight services receipts that was attributable to an increase in the volume of air exports carried by U.S. airlines. Receipts for ocean port services decreased, as a decline in the export volumes of foreign vessels and lower average costs in U.S.

5. By balance-of-payments-accounting convention, the importer assumes ownership of the goods and bears all subsequent costs of transportation when the goods cross the border of the exporting country. Thus, receipts of U.S. carriers for transporting U.S. imports are excluded from U.S. transportation receipts because by this convention, they represent transactions between U.S. importers and U.S. vessel and airline operators. Similarly, payments to foreign carriers for transporting U.S. exports are excluded from U.S. payments because they represent transactions between foreign importers and foreign carriers.

ports more than offset an increase in the import volumes of foreign vessels.

U.S. payments for “other transportation” increased 1 percent in 1996, to \$28.5 billion, following a 4-percent increase in 1995. Payments for ocean freight services decreased 2 percent, as freight rates per ton decreased because of overcapacity in the ocean freight market. Payments for ocean port services decreased 13 percent. These decreases were partly offset by increases of 3 percent in air freight payments and 7 percent in air port payments, partly reflecting an upward trend in the air cargo industry that was attributable to increases in the use of time-sensitive cargo services.

Royalties and license fees.—This category covers transactions with foreign residents that involve patented and unpatented techniques, processes, formulas, and other intangible property rights used in the production of goods; transactions involving copyrights, trademarks, franchises, broadcast rights, and other intangible rights; and the rights to sell products under a particular trademark, brand name, or signature.

Receipts of royalties and license fees increased 9 percent in 1996, to \$30.0 billion, following a 21-percent increase in 1995. The increase in 1996 was largely attributable to a \$1.7 billion increase in receipts of U.S. parent companies from their foreign affiliates. These affiliates were mostly concentrated in manufacturing, particularly in the chemicals industry. Royalties and license fees from unaffiliated foreigners increased 9 percent, reflecting an 11-percent increase in fees for the use of industrial processes and a 7-percent increase in fees for the rights to sell products under a particular trademark, brand name, or signature (see footnote 1, table 4).

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Other transportation—Patricia Watts and Ed Dozier

Royalties and license fees and other private services—affiliated, Gregory G. Fouch (for transactions of U.S. affiliates) and Mark W. New (for transactions of U.S. parents); unaffiliated, Shirley J. Davis, Christopher J. Emond, Rafael I. Font, Pamela Aiken, Debra Blagburn, Annette Boyd, Faith Brannam, Hope Jones, Eddie L. Key, Christine Locke-Paddon, Steven Munro, Jennifer Ribarsky, John Sondheimer, Jane Newstedt, and Robert Becker.

The estimates of sales of services by affiliates were prepared by staff members of the International Investment Division. The estimates of sales by foreign affiliates were prepared by the staff of the Annual and Benchmark Section of the Direct Investment Abroad Branch; the estimates of sales by U.S. affiliates were prepared by the staff of the Annual and Benchmark Section of the Foreign Direct Investment in the United States Branch.

John Sondheimer, assisted by Robert Becker, was responsible for consolidating the information in tables 1, 2, 3, and 5. Peter Bowman, Jane M. Fry-Emond, Arnold Gilbert, and Neeta Kapoor established the data retrieval systems and were responsible for the computer generation of most of the remaining tables in this article.

Payments of royalties and license fees increased 13 percent in 1996, to \$7.3 billion, following a 17-percent increase in 1995. Payments to affiliated foreigners increased 3 percent. Payments to unaffiliated foreigners increased 47 percent; the substantial increase was due to payments to the International Olympic Committee for broadcast rights to the Summer Olympic Games.

Other private services.—This category consists of a variety of private services: Education; financial services; insurance; telecommunications; business, professional, and technical services; and other affiliated and unaffiliated services.

Receipts for “other private services” increased 10 percent in 1996, to \$73.6 billion, following a 9-percent increase in 1995. Affiliated services receipts increased 13 percent, to \$22.8 billion, primarily reflecting increased receipts by U.S. affiliates from their foreign parents. Unaffiliated services receipts increased 9 percent, to \$50.8 billion, reflecting increases across most services categories.

Payments for “other private services” increased 9 percent in 1996, to \$42.8 billion, following a 19-percent increase in 1995. Payments to affiliated foreigners increased 18 percent; the increase was mostly attributable to a 26-percent increase in payments by U.S. affiliates to their foreign parents. Payments to unaffiliated foreigners increased 4 percent, following a 21-percent increase in 1995.

“Education” receipts consist of expenditures for tuition and living expenses by foreign students enrolled in U.S. colleges and universities; payments consist of tuition and living expenses of U.S. students for study abroad. Education receipts increased 4 percent to \$7.8 billion, and payments increased 10 percent to \$1.0 billion, as the number of foreign students studying in the United States rose only slightly while the number of U.S. students studying overseas continued to increase.

“Financial services” covers a variety of services, including funds management, credit card services, explicit fees and commissions on transactions in securities, fees on credit-related activities, and other miscellaneous financial services; implicit fees paid and received on bond trading are also covered. In 1996, receipts for financial services increased 14 percent to \$8.0 billion, and payments increased 29 percent to \$3.2 billion, as a result of stepped up activity in U.S. and foreign financial markets. The increases in both financial service receipts and payments also reflected the globalization of financial services—

deregulation of financial markets, advances in technology and telecommunications in the finance industry, and cross-border diversification of investors’ and borrowers’ portfolios.

“Insurance” includes premiums received and paid for primary insurance and for reinsurance; losses paid by U.S. insurers and losses recovered from foreign insurers are netted against the premiums. Primary insurance includes life insurance, accident and health insurance, and property and casualty insurance. Each type of primary insurance may be reinsured by the primary insurer; reinsurance is the ceding of a portion of a premium to another insurer, who then assumes a corresponding portion of the risk. Reinsurance is one way of providing coverage for events with so high a degree of risk or liability that a single insurer is unwilling or unable to underwrite insurance against their occurrence. In 1996, net insurance receipts increased 53 percent to \$2.1 billion. The increase was largely attributable to a leveling off in losses paid, as premiums continued to increase steadily. Reinsurance losses paid returned to more normal levels after unusually large payments in 1995 that covered a variety of claims, mainly related to product liability and the environment. Net insurance payments decreased 19 percent to \$4.4 billion; the decrease was almost solely the result of a 13-percent increase in losses recovered from foreign insurers.

“Telecommunications” includes settlements between U.S. and foreign communications companies for the transmission of messages between the United States and other countries; channel leasing; telex, telegram and other jointly provided (basic) services; value-added services, such as electronic mail and video conferencing; and telecommunications support services. Receipts for telecommunications services increased 7 percent to \$3.4 billion in 1996, and payments increased 8 percent to \$8.4 billion, as the volume of international telephone calls increased more than rates fell.

“Business, professional, and technical services” covers a wide variety of services (table 1). Receipts for business, professional, and technical services increased 8 percent to \$19.2 billion in 1996, following a 12-percent increase in 1995. The fastest growing categories were research, development, and testing services; legal services; and installation, maintenance, and repair of equipment. Payments for business, professional, and technical services increased 12 percent to \$5.3 billion. By subcategory, the fastest growing services were installation, maintenance, and repair of equip-

ment; construction, engineering, architectural, and mining services; and advertising.

"Other unaffiliated services" receipts cover a wide variety of services, including expenditures by foreign governments for services related to maintaining embassies and consulates in the United States; expenditures of international organizations—such as the United Nations, the International Monetary Fund, and the World Bank—headquartered in the United States; receipts from unaffiliated foreigners for sales and rentals of U.S. motion picture and television films and tapes; and expenditures of foreign residents employed temporarily in the United States. Payments consist primarily of earnings of foreign residents employed temporarily in the United States and of payments by U.S. film distributors to unaffiliated foreign residents for purchases and rentals of motion picture and television films and tapes. Receipts of "other unaffiliated services" increased 5 percent to \$10.1 billion in 1996, and payments increased 2 percent to \$4.5 billion.

By area

Twelve countries accounted for nearly two-thirds of U.S. cross-border exports and U.S. cross-border imports (table B). The top six countries for both exports and imports of U.S. services—Japan, the United Kingdom, Germany, France, Canada and Mexico—accounted for 48 percent of services exports and 49 percent of services imports and for 45 percent of the \$78.1 billion U.S. surplus on private services. By area, the combined areas of Europe and of Asia and Pacific accounted for more than two-thirds of exports and for slightly less than two-thirds of imports (chart 4).

Europe.—Europe accounted for 36 percent of exports and 39 percent of imports of private services in 1996. The U.S. services surplus with Europe increased 25 percent to \$24.4 billion. European travelers to the United States accounted for 33 percent of U.S. travel and passenger fare receipts; payments by U.S. travelers to Europe accounted for 40 percent of U.S. travel and passenger fare payments. Europe accounted for 36 percent of both exports and imports of "other private services."

The United Kingdom ranked as the leading source of U.S. imports of services in 1996, but the growth rate for U.S. services imports from the United Kingdom was less than the growth in total U.S. imports of private services. The United Kingdom ranked second to Japan as a destination

of U.S. exports of services, but the growth rate for U.S. services exports to the United Kingdom exceeded the growth rate for total U.S. exports of services. An acceleration in exports to the United Kingdom was primarily attributable to step-ups in travel and "other private services"; each of these two categories increased by 10 percent in 1996, compared with increases of 5 percent and 7 percent, respectively, in 1995. The United Kingdom ranks first in imports of "other private services," with 14 percent of the total, and it ranks second in exports of "other private services," with 10 percent. The U.S. services surplus with the United Kingdom increased 53 percent to \$3.4 billion.

The U.S. services surplus with Germany increased 4 percent to \$5.2 billion in 1996. Travel and "other private services" accounted for the largest portions of this surplus. Exports of "other private services" to Germany increased 24 percent, and imports of "other private services" from Germany increased 17 percent; these growth rates

Table B.—Cross-Border Service Exports and Imports by Type and Country, 1996

[Millions of dollars]

	Total services	Travel	Passenger fares	Other transportation	Royalties and license fees	Other private services
	Exports					
All countries	221,224	69,908	20,557	27,216	29,974	73,569
12 major countries ¹	139,162	47,766	15,108	14,772	20,327	41,189
Japan	35,253	13,163	6,174	3,205	5,484	7,227
United Kingdom	20,482	7,306	1,645	1,433	2,665	7,433
Canada	19,951	6,763	1,331	2,889	1,416	7,552
Germany	13,790	4,573	1,757	840	2,653	3,967
France	8,749	2,255	991	418	2,257	2,828
Mexico	7,923	3,001	647	603	469	3,203
Korea, Republic of	7,886	2,460	447	2,412	989	1,578
Netherlands	6,421	847	228	827	2,102	2,417
Brazil	5,142	2,636	835	310	355	1,006
Italy	4,750	1,440	519	318	1,095	1,378
Australia	4,575	1,819	461	297	575	1,423
Taiwan	4,240	1,503	73	1,220	267	1,177
Other countries	82,062	22,142	5,449	12,444	9,647	32,380
	Imports					
All countries	143,086	48,739	15,776	28,453	7,322	42,796
12 major countries ¹	90,529	29,067	8,949	17,200	5,195	30,118
United Kingdom	17,128	4,790	2,844	1,646	1,874	5,974
Canada	13,818	4,606	391	3,607	192	5,022
Japan	13,245	3,166	679	4,340	1,398	3,662
Mexico	11,562	5,971	618	525	53	4,395
Germany	8,586	2,455	949	1,567	719	2,896
France	6,309	2,865	591	713	351	1,789
Korea, Republic of	3,881	913	556	1,957	43	412
Bermuda	3,810	269	0	4	2	3,535
Italy	3,724	2,069	528	427	129	571
Netherlands	3,238	515	746	702	408	867
Taiwan	2,683	641	601	1,113	13	315
Hong Kong	2,545	807	446	599	13	680
Other countries	52,557	19,672	6,827	11,253	2,127	12,678

1. Ranked by trade in dollar amounts.

exceeded those for both total U.S. exports and total U.S. imports of “other private services.”

Excluding the United Kingdom, exports to Europe increased 10 percent, and imports from Europe increased 4 percent; these countries accounted for \$21.1 billion of the U.S. services surplus.

Asia and Pacific.—This area accounted for 33 percent of exports and 25 percent of imports of private services in 1996 and for 48 percent of the U.S. services surplus. The U.S. services surplus with this area was \$37.4 billion, the largest for any area.

Japan accounted for 16 percent of exports and 9 percent of imports of private services. Japan accounted for 45 percent of all U.S. private services transactions with Asia and Pacific and for nearly 15 percent of all U.S. private services transactions, but the growth rate of U.S. private services transactions with Japan did not keep pace with the growth rates either for the area or for total U.S. private services transactions. Within payments for private services, Japan accounted for 15 percent of “other transportation” payments, reflecting the high volume of goods shipped from Japan to the United States on Japanese-operated vessels, and it accounted for 18 percent of royalties and license fees receipts.

The U.S. services surplus with Japan increased 13 percent to \$22.0 billion—of which \$15.5 billion was attributable to travel and passenger fares. Japanese visitors to the United States accounted

for 21 percent of U.S. travel and passenger fare receipts in 1996. In contrast, U.S. residents traveling to Japan accounted for only 6 percent of total U.S. travel and passenger fare payments.

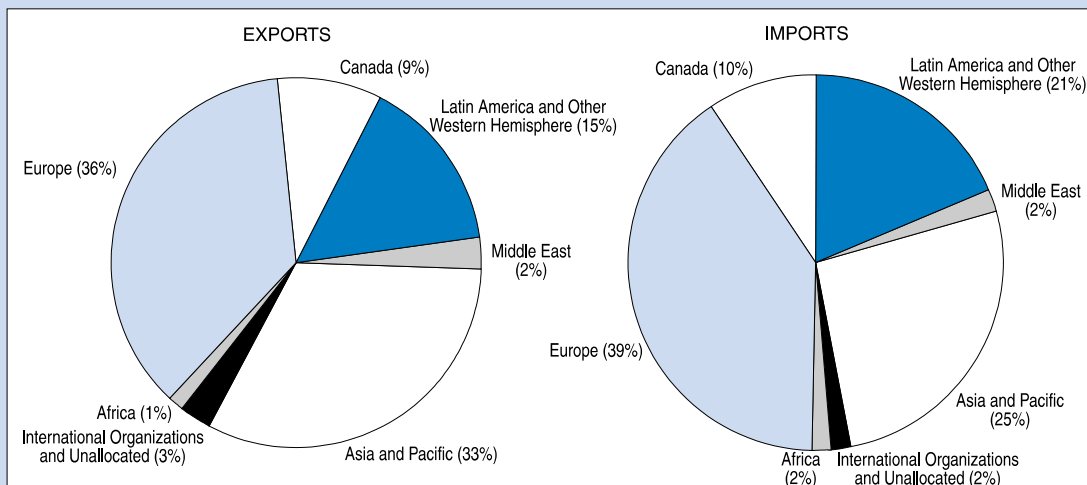
Excluding Japan, exports of private services to Asia and Pacific increased 11 percent, and imports increased 7 percent; the U.S. services surplus was \$15.3 billion.

Latin America and Other Western Hemisphere.—This area accounted for 15 percent of U.S. exports and 21 percent of U.S. imports of private services in 1996. The U.S. services surplus with the area was \$4.0 billion—of which one-half was attributable to travel and passenger fares. This area accounted for 27 percent of “other private services” payments and for 15 percent of “other private services” receipts in 1996.

Mexico accounted for 23 percent of the area’s total exports of private services and 38 percent of the area’s imports. The growth rate of exports of private services to Mexico kept pace with the worldwide growth rate; imports exceeded the worldwide growth rate. The U.S. services deficit with Mexico increased 7 percent to \$3.6 billion—of which \$2.9 billion was attributable to travel and passenger fares. Mexican visitors to the United States accounted for 4 percent of total U.S. travel and passenger fare receipts, while U.S. visitors to Mexico accounted for 10 percent of travel and passenger fare payments. Excluding Mexico, exports of private services to Latin America and Other Western Hemisphere increased 5 per-

CHART 4

U.S. Cross-Border Services Transactions: Share By Area in 1996



cent, and imports increased 12 percent; the U.S. services surplus was \$7.6 billion.

Canada.—Transactions with Canada accounted for about 9 percent of both U.S. exports and U.S. imports of private services in 1996. Canada ranked as the second largest source of U.S. imports of services and as the third largest destination for U.S. exports of services. The growth rate of exports of private services to Canada kept pace with the growth rate for total U.S. services exports, and the growth rate of imports from Canada exceeded the growth rate for total U.S. services imports. The U.S. services surplus with Canada increased 8 percent to \$6.1 billion—of which one-half was attributable to travel and passenger fares.

For both U.S. exports and U.S. imports of “other transportation” services, transactions with Canada ranked second to Japan, partly reflecting the high volume of goods shipped by truck, pipeline and inland waterway between the United States and Canada. Exports of “other private services” to Canada exceeded those to any other country, and imports of these services from Canada were second only to those from the United Kingdom. The growth in imports of “other private services” from Canada exceeded the growth in these imports from all countries combined, and the growth in exports to Canada kept pace with the worldwide growth in exports. The increase in payments for “other private services” was concentrated in telecommunications and insurance.

Other.—The remaining areas—Africa, the Middle East, and “International organizations and unallocated”—combined accounted for about 6 percent of total U.S. exports and imports of private services in 1996. Exports of private services to these areas increased by only 4 percent, one-half the growth rate for total U.S. exports of these services. In contrast, imports from these areas increased 17 percent, more than double the growth rate in U.S. imports from all countries. Imports of “other private services” from these areas increased 23 percent; this increase was largely attributable to payments to the International Olympic Committee for the rights to broadcast the Summer Olympic Games.

Sales by Affiliates in 1995

In 1995, worldwide sales of private services by nonbank majority-owned foreign affiliates of U.S. companies were \$205.8 billion, up 20 percent

from 1994 (table 8).⁶ Worldwide sales of services by nonbank majority-owned U.S. affiliates of foreign companies were \$167.6 billion, up 8 percent.

Sales of services by affiliates tend to be predominantly local transactions, reflecting the importance of proximity to the customer in the delivery of many services. In 1995, sales in the country of the affiliate (local sales) accounted for 81 percent of worldwide sales of services by foreign affiliates, well above the corresponding share—66 percent—for sales of goods. Sales of services by foreign affiliates to other foreign countries accounted for 12 percent of worldwide sales by foreign affiliates. Only 7 percent of sales by foreign affiliates were to U.S. persons, and a majority of these sales were to the U.S. parents of the affiliate making the sale. Partly reflecting the large U.S. market, local sales accounted for 95 percent of sales by U.S. affiliates.

Sales by foreign affiliates to foreign persons and sales by U.S. affiliates to U.S. persons both represent services delivered to international markets through the channel of direct investment. Unlike cross-border transactions, which are generally classified by type of service, these sales are classified by the primary industry of the affiliate. These sales are shown by country of affiliate or ultimate beneficial owner (UBO) in table 9.⁷ The sales by foreign affiliates in table 10 and by U.S. affiliates in table 11 are shown by industry of affiliate cross-classified by country.

The following two sections discuss foreign affiliates' sales to foreign persons and U.S. affiliates' sales to U.S. persons in 1995.

Foreign affiliates' sales to foreign persons

In 1995, foreign affiliates' sales of services to foreign persons were \$191.5 billion. As in past years, affiliates in Europe had the largest share, accounting for 57 percent of the total. Affiliates in Asia and Pacific had the next largest share—22 percent. By industry, affiliates classified in the “services” division of the Standard Industrial Classification (SIC) had the largest share, accounting for 38 percent of the total.⁸ Affiliates in insurance had the next largest share—18 percent.

6. In this section, sales of services are defined as sales characteristic of establishments classified in the industries listed in the footnote to table 8.

7. The UBO of a U.S. affiliate is that person (in the broad legal sense, including a company), proceeding up the affiliate's ownership chain and beginning with and including the foreign parent, that is not owned more than 50 percent by another person. The UBO ultimately owns or controls the affiliate and derives the benefits associated with ownership or control. Unlike the foreign parent, the UBO of a U.S. affiliate may be located in the United States.

8. In the SIC, the “services” division includes a variety of business and personal services industries (see the group “services” in tables 10 and 11)

Foreign affiliates' sales increased \$32.4 billion, or 20 percent, in 1995. The continuing operations of existing affiliates accounted for 90 percent of the increase. The remaining 10 percent was accounted for by affiliates that were established or acquired by U.S. direct investors in 1995, as a boom in mergers and acquisitions resulted in a substantial number of new direct investments by U.S. multinational companies.⁹

The strong rate of growth in 1995 was partly attributable to exchange rate changes; the trade-weighted value of the U.S. dollar against the currencies of 10 major trading partners fell 8 percent in 1995, so the dollar value of foreign-currency-denominated sales by foreign affiliates rose.

By area, sales of services to foreign persons by affiliates in Europe increased \$24.2 billion—75 percent of the overall increase. Affiliates in the United Kingdom and Germany accounted for 61 percent of the increase in Europe; the remainder was concentrated among affiliates in France, the Netherlands, and Italy.

Foreign sales by affiliates in Latin America and Other Western Hemisphere increased \$3.5 billion—11 percent of the overall increase. Affili-

but excludes several industries—such as finance, insurance, transportation, and communication—that also are considered as services producing in disaggregating total sales between goods and services.

9. For additional information about U.S. direct investment abroad in 1995, see "Direct Investment Positions on a Historical-Cost Basis, Country and Industry Detail for 1995 and Changes in Geographic Composition Since 1982," SURVEY 76 (July 1996): 45–55, and "U.S. Multinational Companies: Operations in 1995" in this issue.

Data Availability

Estimates for cross-border transactions for 1986–96 and transactions by majority-owned affiliates for 1989–95 are available online from the Commerce Department's STAT-USA and on diskette from BEA. The estimates for the years before 1992 do not reflect the expanded country detail that is available beginning with the estimates for 1992.

To subscribe to STAT-USA's Economic Bulletin Board, call (202) 482-1986. To subscribe to STAT-USA's Internet service, visit their Web site at <http://www.stat-usa.gov>.

The diskette "U.S. International Private Services, 1986–96" is available from BEA: Product ID number IDN-0172, price \$20.00. To order using Visa or MasterCard, contact the BEA Order Desk at 1-800-704-0415 (outside the United States, (202) 606-9666). To order by mail, send a check made payable to "Bureau of Economic Analysis, BE-53" to BEA Order Desk, Bureau of Economic Analysis, BE-53, U.S. Department of Commerce, Washington, DC 20230. The article can also be viewed on BEA's Web site at <http://www.bea.doc.gov>.

ates in Brazil, Chile, and Bermuda had the largest increases. Sales by affiliates in the Asia and Pacific area rose \$3.2 billion—10 percent of the overall increase. Affiliates in Australia and Taiwan had the largest increases; sales by affiliates in Japan were virtually unchanged. Sales by affiliates in Canada increased only \$0.3 billion—1 percent of the overall increase.

By industry, the largest increases were by affiliates classified in "services," followed by affiliates in manufacturing and in finance. Within both "services" and manufacturing, the largest increases were in computer-related services provided by affiliates whose principal business is to provide computer and data processing services or to manufacture computers and related equipment. The only decrease was in real estate.

U.S. affiliates' sales in the United States

In 1995, sales of services to U.S. businesses and individuals by U.S. affiliates of foreign companies were \$159.1 billion. As in previous years, affiliates with UBO's in Europe had the largest share, accounting for 61 percent of the total. Affiliates with UBO's in Asia and Pacific had the next largest share—18 percent. By industry, affiliates in insurance had the largest share, accounting for 36 percent of the total. Affiliates classified in "services" had the next largest share—26 percent.

U.S. affiliates' sales in the United States increased \$13.7 billion, or 9 percent, in 1995. The continuing operations of existing affiliates accounted for 95 percent of the increase; the remaining 5 percent was accounted for by affiliates that were established or acquired by foreign direct investors in 1995.

By area, sales by affiliates with UBO's in Europe increased \$11.6 billion—85 percent of the overall increase. Affiliates with UBO's in Switzerland—particularly insurance affiliates—accounted for \$5.9 billion, or more than one-half, of the increase for Europe; the remainder was concentrated among affiliates with UBO's in Germany, Sweden, and France.

Sales by affiliates with UBO's in Canada increased \$4.2 billion; more than three-fourths of this increase was by affiliates whose primary industry is in "services." Sales by affiliates with UBO's in Latin America and Other Western Hemisphere increased \$0.2 billion. In contrast, sales by affiliates with UBO's in Asia and Pacific decreased \$2.2 billion; the decrease was more than accounted for by Japan.

By industry, sales by affiliates in insurance increased \$8.6 billion—nearly two-thirds of the

total increase. Property and casualty insurers with UBO's in Switzerland accounted for most of the increase in insurance. Sales by affiliates in "services" were up \$3.5 billion; within "services,"

the largest increases were in motion pictures and hotels. Sales by affiliates in wholesale trade, real estate, and petroleum decreased.


Tables 1 through 11 follow. 

Table 1.—Private Services Transactions by Type, 1986–96

[Millions of dollars]

	Exports										
	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996
Total private services	77,167	86,921	101,076	117,990	137,224	152,413	163,926	172,357	184,195	204,165	221,224
Travel	20,385	23,563	29,434	36,205	43,007	48,385	54,742	57,875	58,417	63,395	69,908
Overseas	15,650	18,044	22,314	26,939	30,806	34,518	40,864	45,298	47,299	54,331	60,144
Canada	2,701	3,309	4,150	5,340	7,093	8,500	8,182	7,458	6,252	6,207	6,763
Mexico	2,034	2,210	2,970	3,926	5,108	5,367	5,696	5,119	4,866	2,857	3,001
Passenger fares	5,582	7,003	8,976	10,657	15,298	15,854	16,618	16,611	17,083	19,125	20,557
Other transportation	15,784	17,471	19,811	21,106	22,745	23,331	22,616	23,050	24,941	27,412	27,216
Freight	4,651	5,205	6,250	6,913	8,063	8,356	8,450	8,682	9,697	11,420	11,161
Port services	10,574	11,575	12,820	13,318	13,662	13,979	13,088	13,364	14,180	14,810	14,691
Other	559	692	732	876	1,020	996	1,078	1,005	1,065	1,184	1,364
Royalties and license fees	8,113	10,183	12,146	13,818	16,634	17,819	19,656	20,304	22,661	27,383	29,974
Affiliated	6,174	7,897	9,501	10,961	13,250	14,106	15,658	15,688	17,793	21,670	23,760
U.S. parents' transactions	5,994	7,668	9,238	10,612	12,867	13,523	14,925	14,936	16,788	20,210	21,916
U.S. affiliates' transactions	180	229	263	349	383	583	733	752	1,025	1,460	1,844
Unaffiliated	1,939	2,285	2,645	2,857	3,385	3,712	3,997	4,616	4,869	5,713	6,214
Industrial processes	n.a.	1,592	1,863	1,947	2,333	2,434	2,525	2,820	3,026	3,583	3,979
Other	n.a.	693	782	910	1,052	1,278	1,472	1,796	1,843	2,131	2,235
Other private services	27,303	28,701	30,709	36,204	39,540	47,024	50,294	54,517	61,093	66,850	73,569
Affiliated services	8,385	8,494	9,568	12,296	13,622	14,539	16,823	16,813	18,651	20,272	22,810
U.S. parents' transactions	5,577	5,658	6,808	9,117	9,532	9,976	10,479	10,902	12,138	12,795	13,763
U.S. affiliates' transactions	2,808	2,836	2,760	3,179	4,090	4,563	6,344	5,911	6,513	7,477	9,047
Unaffiliated services	18,918	20,208	21,141	23,908	25,918	32,486	33,471	37,704	42,442	46,578	50,759
Education	3,495	3,821	4,142	4,575	5,126	5,679	6,186	6,738	7,175	7,512	7,807
Financial services	3,301	3,731	3,831	5,036	4,417	5,012	4,034	4,999	5,763	7,029	8,034
Insurance, net	1,385	1,573	847	103	230	491	682	1,020	1,676	1,390	2,121
Premiums	3,424	3,615	3,534	3,117	3,388	3,365	3,852	3,981	4,921	5,524	6,179
Losses	2,039	2,042	2,687	3,015	3,158	2,874	3,170	2,961	3,245	4,133	4,058
Telecommunications	1,827	2,111	2,196	2,519	2,735	3,291	2,885	2,785	2,865	3,183	3,405
Business, professional, and technical services	4,428	4,280	5,426	6,152	6,951	11,249	11,994	13,446	15,893	17,765	19,247
Accounting, auditing, and bookkeeping services	21	27	37	124	119	168	164	164	132	208	238
Advertising	94	109	145	145	130	274	315	338	487	558	597
Agricultural services	4	7	4	3	4	56	54	47	30	30	12
Computer and data processing services	985	649	1,198	978	1,031	1,738	1,902	2,308	2,796	3,197	3,142
Construction, engineering, architectural, and mining services	759	668	790	939	867	1,478	1,935	2,407	2,474	2,848	2,990
Data base and other information services	124	133	196	205	283	442	641	694	1,026	1,463	1,629
Industrial engineering	98	304	278	219	473	363	212	268	575	757	840
Installation, maintenance, and repair of equipment	1,033	1,087	1,276	1,717	2,031	2,574	2,744	2,978	3,497	3,179	3,716
Legal services	97	147	272	397	451	1,309	1,358	1,442	1,617	1,664	1,910
Mailing, reproduction, and commercial art	(P)	22	29	9	8	18	14	12	10	4	14
Management of health care facilities	1	0	(*)	0	0	22	22	19	18	18	18
Management, consulting, and public relations services	306	327	344	300	354	870	728	826	1,134	1,456	1,473
Medical services	490	516	541	588	630	672	708	750	794	841	872
Miscellaneous disbursements	n.a.	n.a.	n.a.	n.a.	n.a.	89	97	222	222	240	272
Personnel supply services	(P)	38	(P)	2	1	160	127	113	85	94	150
Research, development, and testing services	282	177	231	375	384	602	611	464	522	660	750
Sports and performing arts	32	11	(P)	43	47	71	43	77	86	116	146
Training services	73	60	54	109	138	345	320	319	388	432	370
Other business, professional, and technical services ¹	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	107
Other unaffiliated services²	4,482	4,692	4,699	5,524	6,459	6,764	7,690	8,717	9,070	9,699	10,145

See footnotes at end of table.

Table 1.—Private Services Transactions by Type, 1986–96—Continued
 [Millions of dollars]

	Imports										
	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996
Total private services	66,421	75,506	82,441	87,001	100,570	102,671	104,157	111,947	122,620	134,523	143,086
Travel	25,913	29,310	32,114	33,416	37,349	35,322	38,552	40,713	43,782	46,053	48,739
Overseas	20,311	23,313	25,260	25,746	28,929	26,506	29,838	31,859	34,534	36,418	38,162
Canada	3,034	2,939	3,232	3,394	3,541	3,705	3,554	3,692	3,914	4,319	4,606
Mexico	2,568	3,058	3,622	4,276	4,879	5,111	5,160	5,162	5,334	5,316	5,971
Passenger fares	6,505	7,283	7,729	8,249	10,531	10,012	10,556	11,313	12,885	14,433	15,776
Other transportation	17,817	19,057	20,969	22,260	25,168	25,204	24,894	25,746	27,255	28,249	28,453
Freight	11,888	11,993	13,147	13,306	14,353	13,881	13,784	14,846	16,324	16,759	16,879
Port services	5,254	6,392	7,099	8,176	9,920	10,421	10,197	10,005	10,013	10,579	10,792
Other	674	673	724	778	895	902	914	895	919	911	783
Royalties and license fees	1,401	1,857	2,601	2,528	3,135	4,035	5,089	4,819	5,560	6,503	7,322
Affiliated	917	1,309	1,426	1,703	2,206	2,955	3,396	3,386	3,776	5,128	5,301
U.S. parents' transactions	118	168	141	71	239	166	189	234	261	448	553
U.S. affiliates' transactions	799	1,141	1,285	1,632	1,967	2,789	3,207	3,152	3,515	4,680	4,748
Unaffiliated	484	547	1,175	824	931	1,080	1,694	1,433	1,784	1,373	2,021
Industrial processes	n.a.	436	487	568	666	796	818	1,054	1,034	962	1,126
Other	n.a.	111	688	256	265	284	876	379	750	411	895
Other private services	14,785	17,999	19,028	20,548	24,387	28,098	25,066	29,356	33,138	39,285	42,796
Affiliated services	3,915	5,357	6,043	7,911	9,118	9,732	9,640	10,677	11,860	13,597	16,026
U.S. parents' transactions	2,391	3,050	3,461	4,783	5,334	5,260	5,355	5,721	5,948	6,820	7,505
U.S. affiliates' transactions	1,524	2,307	2,582	3,128	3,784	4,472	4,285	4,956	5,912	6,777	8,521
Unaffiliated services	10,870	12,643	12,985	12,637	15,269	18,366	15,426	18,680	21,278	25,689	26,770
Education	433	452	539	586	658	698	720	767	816	949	1,041
Financial services	1,789	2,077	1,656	2,056	2,475	2,669	986	1,371	1,654	2,472	3,184
Insurance, net	2,201	3,241	2,628	823	1,910	2,467	1,324	3,095	4,034	5,383	4,387
Premiums	7,217	8,538	8,954	9,909	10,222	11,207	11,738	12,093	14,075	15,187	15,473
Losses	5,016	5,297	6,326	9,086	8,312	8,740	10,414	8,998	10,041	9,804	11,086
Telecommunications	3,253	3,736	4,576	5,172	5,593	6,608	6,052	6,365	6,928	7,773	8,385
Business, professional, and technical services	1,253	1,319	1,848	1,971	1,891	2,785	2,835	3,350	3,628	4,691	5,253
Accounting, auditing, and bookkeeping services	29	37	31	22	57	89	104	103	130	170	199
Advertising	77	128	188	228	243	301	450	646	728	718	971
Agricultural services	5	7	4	2	(*)	22	21	18	14	17	12
Computer and data processing services	32	74	107	46	44	116	141	304	244	422	334
Construction, engineering, architectural, and mining services	301	163	307	443	170	315	261	319	280	339	489
Data base and other information services	23	25	39	31	54	51	72	110	141	172	174
Industrial engineering	75	103	133	53	74	30	112	142	100	160	188
Installation, maintenance, and repair of equipment	467	496	616	704	714	538	191	175	164	204	315
Legal services	40	56	98	81	111	244	311	321	383	468	516
Mailing, reproduction, and commercial art	12	9	9	8	8	38	37	33	17	27	56
Management of health care facilities	(*)	0	2	(*)	(*)	13	13	11	12	16	20
Management, consulting, and public relations services	60	67	73	143	135	271	243	287	321	475	543
Medical services	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Miscellaneous disbursements	n.a.	n.a.	n.a.	n.a.	n.a.	342	395	371	538	852	799
Personnel supply services	25	7	10	10	5	15	14	13	3	4	12
Research, development, and testing services	76	114	182	133	210	241	225	239	294	358	322
Sports and performing arts	21	25	40	54	48	84	145	156	122	134	125
Training services	7	9	10	13	17	77	101	101	137	156	136
Other business, professional, and technical services ¹	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	41
Other unaffiliated services ²	1,961	1,818	1,737	2,028	2,752	3,139	3,509	3,733	4,217	4,420	4,520

n.a. Not available

* Less than \$500,000.

^D Suppressed to avoid disclosure of data of individual companies.

1. Other business, professional, and technical services consists of language translation services, security services, collection services, actuarial services, salvage services, satellite photography services, and oil spill and toxic waste

cleanup services.

2. Exports include mainly expenditures of foreign governments and international organizations in the United States. Imports include mainly wages of foreign residents temporarily employed in the United States and of Canadian and Mexican commuters in the U.S. border area.

Table 2.—Private Services Transactions by Area and Country, 1986–96

[Millions of dollars]

	Exports										
	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996
All countries	77,167	86,921	101,076	117,990	137,224	152,413	163,926	172,357	184,195	204,165	221,224
Canada	8,532	9,434	10,762	13,381	15,743	17,818	17,697	17,366	17,251	18,247	19,951
Europe	25,281	30,684	36,207	42,115	48,716	54,041	60,557	62,517	65,567	73,090	80,230
Belgium-Luxembourg	1,046	1,048	1,235	1,503	1,796	1,971	2,322	2,223	2,517	2,719	2,800
France	2,940	3,682	3,916	4,675	5,573	6,208	7,081	6,882	6,508	7,991	8,749
Germany ¹	4,091	5,295	5,989	6,262	7,489	8,925	10,930	11,407	11,405	12,919	13,790
Italy	1,885	2,178	2,491	2,716	3,324	3,719	4,512	4,097	4,154	4,569	4,750
Netherlands	1,934	2,114	2,458	2,593	3,281	3,582	3,736	4,112	5,106	5,927	6,421
Norway							1,119	1,244	1,135	1,207	1,358
Spain							2,444	2,247	2,680	3,013	3,151
Sweden							1,754	1,729	1,714	1,917	2,413
Switzerland							2,953	2,990	3,409	3,594	3,918
United Kingdom	6,554	8,443	10,169	12,515	13,050	14,160	15,795	17,230	17,327	18,546	20,482
Other							7,915	8,352	9,635	10,694	12,397
Latin America and Other Western Hemisphere	13,915	14,252	15,781	17,879	21,718	24,530	26,213	28,652	31,722	32,113	34,073
South and Central America	11,124	11,537	13,061	15,099	18,126	20,801	22,665	24,689	26,694	28,625	28,183
Argentina							1,814	2,166	2,454	2,448	2,793
Brazil							2,462	2,901	3,627	4,839	5,142
Chile							614	770	1,115	985	1,174
Mexico	3,890	3,962	4,643	6,218	7,875	8,842	9,491	9,341	9,870	7,290	7,923
Venezuela	936	841	925	1,042	1,284	1,576	2,007	2,444	2,129	2,489	2,312
Other Western Hemisphere	2,791	2,714	2,720	2,781	3,593	3,728	6,283	7,075	7,701	8,771	8,839
Bermuda							3,549	3,963	4,629	5,289	5,889
Other							415	533	743	603	793
Other							3,132	3,427	4,086	4,686	5,095
Africa, Middle East, and Asia and Pacific	25,916	28,618	33,713	39,721	45,726	51,656	55,561	59,423	65,141	75,744	81,280
Africa							2,348	2,449	2,636	2,957	3,184
South Africa							474	505	624	800	967
Other							1,874	1,944	2,014	2,158	2,217
Middle East							4,109	4,256	5,121	5,935	5,524
Israel							947	1,155	1,529	1,726	1,978
Saudi Arabia							1,379	1,260	1,870	2,101	1,759
Other							1,785	1,841	1,721	2,107	1,787
Asia and Pacific							49,104	52,718	57,384	66,852	72,572
Australia	1,626	1,872	2,343	2,865	3,302	3,257	3,504	3,604	3,729	4,273	4,575
China							1,609	2,021	2,213	2,647	3,090
Hong Kong							2,238	2,353	2,673	3,033	3,307
India							1,103	1,151	1,230	1,323	1,459
Indonesia							775	899	854	1,287	1,440
Japan	10,333	12,439	14,898	18,452	21,260	24,093	25,622	26,856	28,877	33,275	35,253
Korea, Republic of							3,418	3,792	4,686	5,988	7,686
Malaysia							722	766	867	1,074	1,377
New Zealand							768	801	815	979	1,049
Philippines							1,040	1,322	1,226	1,123	1,165
Singapore							2,159	2,418	2,718	3,285	3,928
Taiwan							3,169	3,465	4,164	4,552	4,240
Thailand							764	1,026	997	1,199	1,312
Other							2,214	2,240	2,335	2,815	2,492
International organizations and unallocated	3,523	3,927	4,612	4,900	5,325	4,368	3,874	4,383	4,508	4,970	5,691
Addenda:											
European Union ²	21,013	25,569	29,774	34,687	39,530	44,495	51,285	52,635	54,381	64,093	69,809
Eastern Europe ³	327	342	452	745	1,009	1,188	1,223	1,657	2,198	2,614	3,028

See footnotes at end of table.

Table 2.—Private Services Transactions by Area and Country, 1986–96—Continued

[Millions of dollars]

	Imports										
	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996
All countries	66,421	75,506	82,441	87,001	100,570	102,671	104,157	111,947	122,620	134,523	143,086
Canada	6,440	6,989	8,500	8,801	9,307	9,937	9,671	10,291	11,180	12,542	13,818
Europe	24,254	28,443	31,030	33,226	40,030	39,489	40,351	44,682	49,026	53,604	55,815
Belgium-Luxembourg	607	562	628	823	1,027	962	1,039	1,059	1,248	1,522	1,611
France	2,283	2,695	2,948	3,535	4,187	3,959	4,765	4,966	5,671	6,175	6,309
Germany ¹	3,999	5,217	5,562	6,081	6,852	6,461	6,407	6,849	7,294	7,895	8,586
Italy	2,264	2,516	2,880	2,874	3,485	3,315	3,185	3,156	3,446	3,732	3,724
Netherlands	1,038	1,311	1,326	1,618	1,945	2,169	2,486	2,222	2,585	3,171	3,238
Norway							1,581	1,457	1,397	1,178	1,178
Spain							1,515	1,081	1,144	1,092	1,190
Sweden							804	969	875	858	871
Switzerland							1,718	1,957	2,303	2,259	2,512
United Kingdom	7,577	8,959	9,460	9,864	11,624	12,155	10,596	13,700	14,627	16,359	17,128
Other							6,752	7,263	8,429	9,366	9,401
Latin America and Other Western Hemisphere	14,316	16,096	16,566	17,912	20,298	21,495	22,385	22,954	25,309	27,212	30,076
South and Central America	8,755	10,131	11,074	12,167	14,305	15,105	15,671	15,920	17,437	18,234	19,788
Argentina							451	467	573	578	695
Brazil							684	738	813	1,185	1,299
Chile							332	360	408	417	507
Mexico	4,895	5,542	5,874	6,936	8,279	8,877	9,482	9,756	10,467	10,687	11,562
Venezuela	494	549	627	505	670	602	636	718	754	701	728
Other Western Hemisphere	5,561	5,966	5,494	5,745	5,993	6,389	4,085	3,891	4,324	4,666	4,863
Bermuda							6,713	7,034	7,872	8,978	10,281
Other							1,520	1,279	1,779	2,751	3,810
Other							5,193	5,751	6,093	6,227	6,471
Africa, Middle East, and Asia and Pacific	19,494	22,164	23,823	24,482	28,225	29,680	29,428	32,098	35,352	38,873	40,356
Africa								1,529	1,579	1,974	1,983
South Africa							199	232	295	404	473
Other							1,330	1,347	1,677	1,579	1,698
Middle East							2,081	2,201	2,259	2,680	2,963
Israel							1,023	1,076	1,189	1,170	1,399
Saudi Arabia							342	343	308	563	514
Other							713	781	760	947	1,050
Asia and Pacific							25,818	28,317	31,119	34,210	35,221
Australia	1,169	1,510	1,650	1,756	2,301	2,394	2,231	2,184	1,913	2,139	2,403
China							1,152	1,420	1,560	1,762	1,972
Hong Kong							1,439	1,355	1,896	1,939	2,545
India							667	723	800	885	1,059
Indonesia							451	440	449	453	554
Japan	6,676	7,544	8,415	8,955	10,564	11,861	10,653	11,844	12,572	13,739	13,245
Korea, Republic of							2,008	2,257	2,611	3,335	3,881
Malaysia							274	308	359	462	484
New Zealand							527	541	569	589	589
Philippines							789	857	1,038	1,128	1,298
Singapore							698	952	1,173	1,233	1,723
Taiwan							1,997	2,404	2,680	2,684	2,683
Thailand							396	384	482	704	820
Other							2,541	2,649	3,017	2,955	1,966
International organizations and unallocated	1,917	1,817	2,524	2,582	2,706	2,069	2,322	1,923	1,754	2,290	3,026
Addenda:											
European Union ²	20,507	24,063	25,938	28,223	33,552	33,085	33,480	36,844	40,044	46,129	47,852
Eastern Europe ³	350	483	515	594	815	1,075	1,632	1,537	1,998	2,235	2,241

1. Prior to 1990, this line includes data only for the Federal Republic of Germany. Beginning in 1990, this line also includes the former German Democratic Republic.

2. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

3. Eastern Europe comprises Albania, Armenia, Azerbaijan, Belarus, Bulgaria, Czech Republic, Estonia, Georgia, Hungary, Kazakhstan, Kyrgyzstan, Latvia, Lithuania, Moldova, Poland, Romania, Russia, Slovakia, Tajikistan, Turkmenistan, Ukraine, and Uzbekistan.

NOTE.—The full country and area detail shown in the stub is available only since 1992.

Table 3.1.—Travel, Passenger Fares, and Other Transportation, 1993

[Millions of dollars]

	Receipts											Payments												
	Travel	Pas- senger fares	Other transportation								Travel	Pas- senger fares	Other transportation											
			Total	Freight			Port services						Total	Freight				Port services				Other		
				Total	Ocean	Air	Other	Total	Ocean	Air				Other	Total	Ocean	Air	Other	Total	Ocean	Air		Other	
All countries	57,875	16,611	23,050	8,682	3,951	2,812	1,833	13,364	7,477	5,753	135	1,005	40,713	11,313	25,746	14,846	10,030	2,580	2,236	10,005	2,010	7,917	77	895
Canada	7,458	1,191	2,094	1,594	11	42	1,541	413	45	233	135	87	3,692	260	2,910	2,360	78	46	2,236	414	89	248	77	136
Europe	19,192	6,031	7,652	2,293	1,369	899	25	5,047	2,594	2,453	312	14,759	5,597	8,777	4,719	3,841	878	3,671	649	3,022	387	14	14	387
Belgium-Luxembourg	399	229	257	156	107	48	1	96	45	51	5	223	112	378	106	56	50	258	53	205	14	14	205	
France	1,706	1,055	528	221	63	156	2	267	28	239	40	2,181	364	644	137	34	103	496	48	448	11	11	448	
Germany	3,957	1,397	981	295	139	152	4	685	233	452	1	2,436	713	1,298	543	198	198	678	79	599	77	77	599	
Italy	1,203	519	435	124	79	44	1	300	145	155	11	1,498	465	489	269	186	83	201	62	139	19	19	139	
Netherlands	751	122	736	298	239	51	8	433	80	353	5	331	387	561	204	80	124	345	111	234	12	12	234	
Norway	261	.....	682	12	8	4	.....	670	670	.....	.....	80	1	1,193	1,147	1,147	.....	7	7	.....	.....	.....	39
Spain	781	285	185	114	72	42	.....	71	.....	.....	.....	637	121	56	11	.....	11	45	45	.....	.....	.....	.....
Sweden	497	196	354	31	16	13	.....	323	204	119	.....	216	30	250	231	208	23	8	8	.....	.....	.....	11
Switzerland	1,265	140	293	25	.....	25	.....	203	203	.....	65	525	289	80	79	.....	79	0	0	.....	.....	.....	1
United Kingdom	6,370	1,782	1,189	464	152	308	4	637	132	505	88	4,047	2,008	1,467	355	201	154	1,002	80	922	110	110	922	
Other	2,022	306	2,012	553	492	56	5	1,362	1,057	305	97	2,585	1,107	2,361	1,637	1,584	53	631	156	475	93	93	475	
Latin America and Other Western Hemisphere	13,607	2,942	2,818	1,282	538	570	87	1,308	378	930	228	12,163	2,011	1,938	732	558	174	1,186	406	780	20	20	780	
South and Central America	12,464	2,537	2,363	1,123	444	529	63	1,035	268	767	205	8,118	1,560	1,295	497	340	157	783	286	497	15	15	497	
Argentina	918	490	174	86	14	72	.....	88	11	77	.....	292	59	28	22	16	6	6	6	.....	.....	.....	.....
Brazil	1,402	398	406	105	31	74	.....	301	20	281	.....	246	184	84	56	19	37	28	28	.....	.....	.....	.....
Chile	307	94	152	24	16	8	.....	128	45	83	.....	134	76	103	99	68	31	4	4	.....	.....	.....	.....
Mexico	5,119	554	509	147	58	84	5	319	39	280	43	5,162	641	397	52	45	7	340	80	260	4	4	260	
Venezuela	1,389	188	163	101	46	48	7	62	56	6	0	283	94	221	73	71	2	148	57	91	.....	.....	.....
Other	3,329	813	959	660	279	243	138	137	97	40	162	2,004	506	463	195	127	74	257	111	146	.....	.....	.....
Other Western Hemisphere	1,143	405	455	159	94	41	24	273	110	163	23	4,045	451	643	235	218	17	403	120	283	5	5	283	
Bermuda	6	5	4	4	.....	4	.....	0	.....	.....	.....	423	1	0	.....	.....	1	1	.....	.....	.....	.....	.....
Other	1,137	400	451	155	94	37	24	273	110	163	23	3,622	451	642	235	218	17	402	119	283	5	5	283	
Africa	485	6	456	309	280	27	2	147	109	38	0	829	169	259	98	89	9	133	132	1	28	28	1	
South Africa	203	1	32	12	7	3	2	20	20	.....	0	127	45	10	4	.....	4	6	5	.....	.....	.....	0
Other	282	5	424	297	273	24	.....	127	109	18	.....	702	124	249	94	89	5	127	127	0	.....	.....	.....
Middle East	1,103	213	832	403	366	37	0	390	132	258	39	887	374	346	271	182	89	73	73	2	2	2	2	
Israel	289	116	416	154	138	16	.....	238	.....	238	24	447	233	119	56	.....	56	63	63	.....	.....	.....	.....
Saudi Arabia	229	2	93	73	67	6	.....	20	.....	20	.....	165	48	29	19	.....	19	10	10	.....	.....	.....	.....
Other	585	95	323	176	161	15	.....	132	132	0	15	275	93	198	196	182	14	0	0	.....	.....	.....	.....
Asia and Pacific	16,030	6,228	8,736	2,802	1,387	1,237	178	5,596	3,755	1,841	338	8,383	2,902	10,515	5,718	4,334	1,384	4,527	661	3,866	270	270	270	
Australia	1,428	512	258	88	3	67	18	156	14	142	14	859	347	607	41	19	22	534	1	533	32	32	533	
China	322	13	511	67	44	23	.....	384	178	206	60	592	78	460	408	239	169	26	26	.....	.....	.....	.....
Hong Kong	539	233	465	318	134	184	.....	147	145	2	.....	683	306	200	121	119	2	70	70	.....	.....	.....	.....
India	394	.....	107	81	77	4	.....	26	18	8	.....	421	69	69	31	14	17	34	34	.....	.....	.....	.....
Indonesia	222	19	91	27	23	4	.....	64	57	7	.....	243	33	80	43	33	10	34	34	.....	.....	.....	.....
Japan	9,631	4,721	2,930	975	444	485	46	1,880	1,252	628	75	2,988	527	4,341	2,021	1,452	569	2,158	207	1,951	162	162	1,951	
Korea	840	236	1,268	159	89	70	.....	1,090	671	419	19	668	376	905	864	828	36	40	40	.....	.....	.....	.....
Malaysia	136	.....	174	57	15	42	.....	39	1	38	78	140	57	28	19	1	.....	8	8	.....	.....	.....	.....
New Zealand	417	141	75	14	3	6	5	61	2	59	.....	276	103	129	12	4	.....	117	.....	.....	.....	.....	.....
Philippines	327	67	361	89	58	31	.....	212	93	119	60	301	207	103	82	64	18	19	19	.....	.....	.....	.....
Singapore	174	33	604	211	56	155	.....	390	244	146	.....	258	186	376	351	279	72	13	13	.....	.....	.....	.....
Taiwan	1,040	164	1,093	340	218	122	.....	753	731	22	.....	429	424	1,282	1,137	1,111	26	145	145	.....	.....	.....	.....
Thailand	271	4	137	91	47	44	.....	46	1	45	.....	187	64	50	12	11	.....	37	37	.....	.....	.....	.....
Other	289	85	662	285	176	.....	109	348	348	0	29	358	125	1,885	576	170	406	1,292	27	1,265	17	17	1,265
International organizations and unallocated	464	464	464	1,001	948	948	53
Addenda:
European Union ¹	15,828	5,509	5,488	1,793	946	828	19	3,453	1,431	2,022	242	12,526	4,930	6,227	2,665	1,912	753	3,256	490	2,766	306	306	2,766	
Eastern Europe ²	479	109	530	359	342	16	1	171	125	46	0	722	159	384	191	187	4	190	123	67	.....	.....	.....

Table 3.2.—Travel, Passenger Fares, and Other Transportation, 1994

	Receipts											Payments													
	Travel	Pas- senger fares	Other transportation									Travel	Pas- senger fares	Other transportation											
			Total	Freight			Port services			Total	Freight			Port services			Total	Freight	Port services			Other			
				Total	Ocean	Air	Other	Total	Ocean					Air	Other	Total			Ocean	Air	Other				
All countries	58,417	17,083	24,941	9,697	4,447	3,176	2,072	14,180	7,899	6,134	146	1,065	43,782	12,885	27,255	16,324	10,967	2,913	2,445	10,013	2,326	7,608	77	919	
Canada	6,252	1,186	2,293	1,735	26	48	1,661	449	28	275	146	109	3,914	302	3,200	2,596	97	54	2,445	456	141	238	77	148	
Europe	18,669	5,725	8,152	2,338	1,346	967	25	5,524	2,899	2,625	290	290	16,188	6,368	9,671	5,667	4,628	1,039	3,620	668	2,952	384	15	384	
Belgium-Luxembourg	442	218	348	192	139	52	1	151	44	107	5	5	295	98	408	128	64	64	265	67	198	15	15	15	
France	1,639	823	428	196	44	150	2	198	46	152	34	34	2,511	460	675	184	62	122	478	45	433	13	13	13	
Germany	3,577	1,296	1,177	305	141	160	4	872	275	597	0	0	2,458	763	1,449	702	467	235	664	86	578	83	83	83	
Italy	1,219	437	492	106	62	43	1	383	231	152	3	3	1,651	458	651	423	342	81	208	73	135	20	20	20	
Netherlands	756	132	791	325	260	57	8	462	77	385	4	4	380	557	600	243	91	152	345	119	226	12	12	12	
Norway	246	39	496	10	6	4	4	486	486	*	.....	.....	146	36	868	846	846	.....	3	3	.....	19	19	19
Spain	659	408	286	114	67	47	.....	95	.....	95	77	77	638	131	58	7	.....	7	38	38	.....	13	13	13
Sweden	480	180	286	36	21	15	.....	250	148	102	.....	.....	138	42	256	238	216	22	10	10	.....	8	8	8
Switzerland	1,202	284	314	34	.....	34	.....	214	.....	214	66	66	661	361	82	77	0	77	0	.....	5	5	5	5
United Kingdom	6,119	1,575	1,176	494	160	329	5	582	125	457	100	100	4,375	2,259	1,583	403	220	183	1,074	101	973	106	106	106	
Other	2,330	333	2,358	526	446	76	4	1,831	1,467	364	.....	.....	2,935	1,203	3,041	2,416	2,320	96	535	126	409	90	90	90
Latin America and Other Western Hemisphere	14,122	3,361	3,392	1,547	713	645	189	1,534	355	1,179	311	311	12,803	2,194	2,126	747	565	182	1,350	551	799	29	29	29	
South and Central America	12,537	2,899	2,896	1,368	598	607	163	1,238	279	959	290	290	8,568	1,761	1,487	513	354	159	961	408	553	13	13	13	
Argentina	1,096	447	197	105	24	81	.....	92	7	85	.....	.....	304	100	33	15	11	4	18	18	.....	.....	.....	.....
Brazil	1,817	487	466	134	36	98	.....	332	16	316	.....	.....	269	286	103	45	18	27	56	56	.....	2	2	2
Chile	345	103	173	26	16	10	.....	145	63	82	.....	.....	180	70	104	99	79	20	5	5	.....	.....	.....	.....
Mexico	4,866	733	589	230	132	94	4	304	43	261	54	54	5,334	601	476	57	49	8	417	127	290	2	2	2	
Venezuela	1,162	210	161	88	59	22	7	73	50	23	0	0	245	104	286	62	60	2	224	123	101	.....	.....	.....
Other	3,251	919	1,311	785	331	302	152	292	100	192	234	234	2,236	600	485	235	137	98	241	79	162	9	9	9	
Other Western Hemisphere	1,585	462	496	179	115	38	26	296	76	220	21	21	4,235	433	639	234	211	23	389	143	246	16	16	16	
Bermuda	12	6	5	5	.....	5	.....	0	.....	0	.....	.....	393	1	4	0	.....	0	0	0	.....	4	4	4
Other	1,573	456	491	174	115	33	26	296	76	220	21	21	3,842	432	635	234	211	23	389	143	246	12	12	12	
Africa	607	55	534	411	378	30	3	123	77	46	0	0	1,029	204	321	119	108	11	157	157	0	45	45	45	
South Africa	288	14	34	12	6	3	3	22	2	20	0	0	141	77	16	10	6	4	6	6	0	0	0	0	
Other	319	41	500	399	372	27	.....	101	75	26	.....	.....	888	127	305	109	102	7	151	151	0	45	45	45
Middle East	1,391	220	882	578	522	56	0	281	72	209	23	23	881	392	299	192	115	77	106	106	0	1	1	1	
Israel	432	151	534	318	292	26	.....	193	.....	193	23	23	506	216	131	45	.....	45	86	86	.....	.....	.....	.....
Saudi Arabia	383	.....	84	68	55	13	.....	16	.....	16	.....	.....	126	47	27	19	.....	19	8	8	.....	.....	.....	.....
Other	576	69	264	192	175	17	.....	72	72	.....	.....	.....	249	129	141	128	115	13	12	12	.....	.....	.....	.....
Asia and Pacific	17,376	6,536	9,412	3,086	1,462	1,430	194	5,992	4,192	1,800	334	334	8,967	3,425	10,998	6,376	4,826	1,550	4,322	703	3,619	300	300	300	
Australia	1,431	427	219	104	2	82	20	115	15	100	0	0	784	422	243	39	14	25	166	3	163	38	38	38	
China	369	9	659	121	89	32	.....	455	257	198	83	83	616	60	506	451	297	154	35	35	0	20	20	20
Hong Kong	567	249	633	372	144	228	.....	261	258	3	.....	.....	812	350	276	197	194	3	64	64	0	15	15	15
India	364	16	167	67	64	3	.....	100	88	12	.....	.....	380	96	114	79	62	17	23	23	0	12	12	12
Indonesia	190	20	35	24	19	5	.....	11	5	6	.....	.....	256	43	42	11	5	6	29	29	0	2	2	2
Japan	9,868	5,092	3,086	1,076	470	556	50	1,952	1,413	539	58	58	2,917	546	4,791	2,325	1,751	574	2,286	213	2,073	180	180	180	
Korea	1,417	261	1,344	217	99	118	.....	1,098	677	421	29	29	775	448	976	938	891	47	36	36	0	2	2	2
Malaysia	168	.....	158	66	15	51	.....	52	12	40	40	40	130	64	36	24	8	16	8	8	0	4	4	4
New Zealand	407	118	81	10	1	3	6	71	0	71	.....	.....	293	165	64	14	0	14	50	0	50	0	0	0
Philippines	318	86	369	106	75	31	.....	212	104	108	51	51	514	180	121	93	77	16	24	24	0	4	4	4
Singapore	272	45	688	219	50	169	.....	469	305	164	0	0	264	264	412	381	316	65	12	12	0	2	2	2
Taiwan	1,468	119	1,274	311	194	117	.....	912	834	78	51	51	576	516	1,314	1,202	1,161	41	110	110	0	2	2	2
Thailand	282	.....	147	103	68	35	.....	44	4	40	.....	.....	249	69	39	7	3	4	30	30	0	2	2	2
Other	255	94	552	290	172	.....	118	240	220	20	22	22	401	202	2,064	615	47	568	1,449	116	1,333	0	0	0
International organizations and unallocated .....	.....	.....	276	.....	.....	.....	.....	276	276	.....	.....	.....	.....	.....	640	628	628	.....	.....	.....	.....	.....	.....	12
Addenda:
European Union ¹	15,219	5,041	5,967	1,866	969	875	22	3,877	1,705	2,172	224	224	13,545	5,510	6,998	3,389	2,								

Table 3.3.—Travel, Passenger Fares, and Other Transportation, 1995

[Millions of dollars]

	Receipts											Payments													
	Travel	Pas- senger fares	Other transportation									Travel	Pas- senger fares	Other transportation											
			Total	Freight			Port services			Other	Total			Freight			Port services			Other					
				Total	Ocean	Air	Other	Total	Ocean					Air	Other	Total	Ocean	Air	Other						
All countries	63,395	19,125	27,412	11,420	5,213	3,654	2,553	14,810	8,299	6,361	149	1,184	46,053	14,433	28,249	16,759	11,132	3,116	2,513	10,579	2,553	7,948	77	911	
Canada	6,207	1,284	2,688	2,053	60	55	1,938	470	30	291	149	165	4,319	306	3,357	2,654	87	54	2,513	545	197	271	77	158	
Europe	20,665	6,169	8,446	2,764	1,597	1,086	81	5,451	2,942	2,509	231	1,177	17,177	7,440	9,545	5,618	4,443	1,175	3,588	634	2,954	339	339	339	
Belgium-Luxembourg	486	272	361	234	181	49	4	121	50	71	.....	6	345	107	439	149	70	79	277	75	202	13	13	13
France	2,063	972	439	226	54	166	6	184	13	171	.....	29	2,801	539	645	154	17	137	476	35	441	15	15	15
Germany	4,212	1,584	1,172	378	153	213	12	786	319	467	.....	8	2,407	849	1,519	760	489	271	680	91	589	79	79	79
Italy	1,344	482	452	108	54	51	3	344	194	150	.....	0	1,927	532	526	357	283	74	167	30	137	2	2	2
Netherlands	782	159	916	389	301	62	26	523	117	406	.....	4	442	701	681	299	120	179	362	132	230	13	13	13
Norway	251	0	535	13	10	3	.....	522	522	.....	.....	1	124	50	876	860	860	.....	3	3	.....	.....	.....	.....
Spain	753	450	181	97	56	41	.....	73	.....	73	.....	11	563	137	44	26	.....	26	18	18	.....	.....	.....	.....
Sweden	506	211	283	41	21	20	.....	242	151	91	.....	.....	162	49	262	250	218	.....	7	7	.....	.....	.....	.....
Switzerland	1,252	325	266	35	0	35	.....	205	205	205	.....	26	510	459	117	109	.....	109	.....	.....	.....	.....	.....	.....
United Kingdom	6,662	1,451	1,319	544	181	354	9	265	134	548	.....	93	4,613	2,623	1,505	432	219	213	977	95	882	96	96	96
Other	2,354	263	2,522	699	586	92	21	1,769	1,442	327	.....	54	3,283	1,394	2,931	2,222	2,167	55	621	148	473	88	88	88
Latin America and Other Western Hemisphere	13,482	3,572	3,695	1,739	862	667	210	1,587	397	1,190	369	12,876	2,241	2,278	759	600	159	1,473	662	811	46	46	46	46	
South and Central America	11,699	3,076	3,089	1,472	661	631	180	1,270	305	965	347	8,639	1,808	1,642	519	369	150	1,100	553	547	23	23	23	23	
Argentina	1,072	387	169	86	19	67	.....	71	6	65	.....	12	245	128	23	3	5	.....	10	10	.....	.....	.....	.....
Brazil	2,431	740	480	198	59	139	.....	282	43	239	.....	10	331	366	94	62	38	28	31	31	.....	.....	.....	.....
Chile	441	121	128	30	6	24	.....	88	44	44	.....	12	188	74	96	95	59	36	1	1	.....	.....	.....	.....
Mexico	2,857	515	473	137	75	58	4	260	60	200	.....	76	5,316	569	481	85	77	8	393	107	286	.....	.....	.....
Venezuela	1,384	296	168	100	61	32	7	67	50	17	.....	1	224	72	275	61	59	2	214	114	100	.....	.....	.....
Other	3,514	1,017	1,671	921	441	311	169	502	102	400	248	2,335	599	674	203	135	66	.....	451	290	161	.....	.....	.....
Other Western Hemisphere	1,783	496	606	267	201	36	30	317	92	225	.....	22	4,237	433	636	240	231	9	373	109	264	.....	.....	.....
Bermuda	15	4	7	7	2	5	.....	0	.....	.....	.....	.....	345	1	1	0	0	.....	1	1	.....	.....	.....	.....
Other	1,768	492	599	260	199	31	30	317	92	225	.....	22	3,892	432	635	240	231	9	372	108	264	.....	.....	.....
Africa	699	33	568	347	307	34	6	220	81	139	0	1,063	277	197	79	65	14	104	101	3	14	14	14	14	
South Africa	344	1	84	16	7	3	6	67	2	65	.....	0	198	119	22	13	8	5	104	101	3	.....	.....	.....
Other	355	32	484	331	300	31	.....	153	79	74	.....	.....	865	158	175	66	57	9	95	95	0	.....	.....	.....
Middle East	1,852	370	976	491	438	53	0	447	159	288	38	1,058	395	446	313	198	115	132	132	1	1	1	1	1	
Israel	638	239	386	229	199	30	.....	142	.....	142	.....	15	439	215	139	73	.....	73	.....	66	66	.....	.....	.....
Saudi Arabia	523	4	100	60	51	9	.....	40	.....	40	.....	.....	343	60	41	26	.....	26	.....	15	15	.....	.....	.....
Other	691	127	490	202	188	14	.....	265	159	106	.....	23	276	120	266	214	198	16	51	51	.....	.....	.....	.....
Asia and Pacific	20,490	7,697	10,669	4,021	1,944	1,759	318	6,268	4,324	1,944	380	9,560	3,774	11,555	6,504	4,905	1,599	4,736	827	3,909	315	315	315	315	
Australia	1,639	429	280	126	2	89	35	154	19	135	.....	0	831	452	289	45	20	25	205	4	201	39	39	39
China	406	18	846	211	110	101	.....	527	370	157	.....	108	644	66	658	596	397	199	54	54	0	.....	.....	.....
Hong Kong	644	323	602	455	184	271	.....	147	147	0	.....	.....	776	415	185	104	104	0	72	72	0	.....	.....	.....
India	445	17	140	98	91	7	.....	42	34	8	.....	.....	414	134	76	36	23	13	35	35	0	.....	.....	.....
Indonesia	237	10	64	58	46	12	.....	6	4	2	.....	.....	256	47	43	7	2	5	34	34	0	.....	.....	.....
Japan	11,760	6,017	3,314	1,332	564	694	74	1,919	1,377	542	63	2,983	614	4,770	2,178	1,607	571	2,398	219	2,179	194	194	194	194	
Korea	1,798	380	1,552	286	150	136	.....	1,248	791	457	.....	18	880	509	1,464	1,412	1,005	407	50	50	0	.....	.....	.....
Malaysia	228	.....	180	92	25	67	.....	41	9	32	.....	47	212	64	44	34	6	.....	8	8	0	.....	.....	.....
New Zealand	493	133	123	36	17	7	12	87	0	87	.....	.....	260	198	73	15	0	15	58	1	57	0	.....	.....
Philippines	325	83	326	111	86	25	.....	158	74	84	.....	57	557	233	99	65	46	19	31	31	0	.....	.....	.....
Singapore	350	61	672	221	56	165	.....	451	310	141	.....	0	341	235	448	419	328	91	19	19	0	.....	.....	.....
Taiwan	1,559	118	1,397	371	239	132	.....	942	822	120	.....	84	580	534	1,408	1,282	1,146	136	126	126	0	.....	.....	.....
Thailand	331	2	151	112	73	39	.....	39	10	29	.....	.....	403	64	48	10	5	.....	37	37	0	.....	.....	.....
Other	275	106	1,022	512	301	14	197	507	357	150	3	423	209	1,950	301	216	85	1,609	137	1,472	40	40	40	40	
International organizations and unallocated .....	.....	.....	371	5	5	.....	.....	366	366	.....	.....	.....	.....	871	834	834	.....	.....	.....	.....	.....	.....	.....	37
Addenda:
European Union ¹	18,293	5,780	6,432	2,231	1,160	1,001	70	3,996	1,805	2,191															

Table 3.4.—Travel, Passenger Fares, and Other Transportation, 1996

[Millions of dollars]

	Receipts											Payments													
	Travel	Pas- senger fares	Other transportation									Travel	Pas- senger fares	Other transportation											
			Total	Freight			Port services			Other	Total			Freight			Port services			Other					
				Total	Ocean	Air	Other	Total	Ocean					Air	Other	Total	Ocean	Air	Other						
All countries	69,908	20,557	27,216	11,161	4,647	3,820	2,693	14,691	7,788	6,744	160	1,364	48,739	15,776	28,453	16,879	10,930	3,202	2,749	10,792	2,230	8,477	82	783	
Canada	6,763	1,331	2,889	2,137	32	57	2,048	583	60	363	160	169	4,606	391	3,607	2,921	112	60	2,749	541	131	328	82	145	
Europe	23,008	6,904	8,177	2,776	1,509	1,184	83	5,172	2,877	2,295	229	229	17,825	8,139	9,836	5,585	4,355	1,230	3,966	691	3,275	286	10	10	
Belgium-Luxembourg	539	320	323	263	204	55	4	54	19	35	6	6	312	132	455	120	41	79	325	98	227	10	10	10	
France	2,255	991	418	236	59	172	5	153	6	147	29	29	2,865	591	713	160	13	147	540	44	496	13	13	13	
Germany	4,573	1,757	840	364	132	220	12	474	393	81	2	2	2,455	949	1,567	725	450	275	765	102	663	77	77	77	
Italy	1,440	519	318	103	40	59	4	215	89	126	0	0	2,069	528	427	251	185	66	175	21	154	14	14	14	
Netherlands	847	228	827	385	278	79	28	438	68	370	0	0	515	746	702	287	113	174	401	142	259	14	14	14	
Norway	293	1	503	20	16	4	0	483	483	0	0	0	131	29	958	957	0	0	1	1	0	0	0	0	
Spain	814	476	206	90	47	43	0	105	0	105	0	0	580	166	99	28	0	28	71	13	58	0	0	0	
Sweden	603	225	308	45	18	27	0	263	167	96	0	0	186	40	352	335	299	36	9	9	0	0	0	0	
Switzerland	1,318	321	334	40	0	40	0	271	45	226	0	0	504	548	122	105	0	105	9	9	0	0	0	0	
United Kingdom	7,306	1,645	1,433	576	180	387	9	760	135	625	97	97	4,790	2,844	1,646	455	191	264	1,123	117	1,006	68	68	68	
Other	3,020	421	2,667	654	535	98	21	1,956	1,472	484	57	57	3,418	1,566	2,796	2,162	2,106	56	547	144	403	87	87	87	
Latin America and Other Western Hemisphere	14,379	3,933	3,438	1,652	660	772	220	1,391	394	997	395	395	13,850	2,426	2,241	771	622	149	1,431	493	938	39	39	39	
South and Central America	12,288	3,377	2,842	1,415	498	728	189	1,054	275	779	373	373	9,560	1,946	1,557	493	353	140	1,041	397	644	23	23	23	
Argentina	1,225	446	163	84	25	59	0	68	2	66	11	11	280	142	22	8	6	6	14	14	0	0	0	0	
Brazil	2,636	835	310	217	63	154	0	73	16	57	20	20	416	440	97	44	22	22	49	29	20	4	4	4	
Chile	483	147	168	50	28	22	0	108	68	40	10	10	243	74	117	105	73	32	11	21	0	0	0	0	
Mexico	3,001	647	603	186	96	86	4	323	88	235	94	94	5,971	618	525	106	98	8	416	79	337	3	3	3	
Venezuela	1,261	249	159	116	48	61	7	43	26	17	0	0	235	70	235	51	50	1	184	66	118	15	15	15	
Other	3,682	1,053	1,439	762	238	346	178	439	75	364	238	238	2,415	602	561	179	108	71	367	198	169	15	15	15	
Other Western Hemisphere	2,091	556	596	237	162	44	31	337	119	218	22	22	4,290	480	684	278	269	9	390	96	294	16	16	16	
Bermuda	13	4	4	4	0	4	0	0	0	0	0	0	289	0	4	0	0	0	0	0	0	4	4	4	
Other	2,078	552	592	233	162	40	31	337	119	218	22	22	4,021	480	680	278	269	9	390	96	294	12	12	12	
Africa	815	79	450	209	176	26	7	236	49	187	22	22	1,086	278	204	85	80	5	91	79	12	29	29	29	
South Africa	403	12	84	12	2	3	7	67	3	64	5	5	233	109	17	9	4	5	8	4	4	1	1	1	
Other	412	67	366	197	174	23	0	169	46	123	17	17	853	169	187	76	76	0	83	75	8	28	28	28	
Middle East	1,578	340	1,091	634	565	69	0	439	147	292	18	18	1,057	436	494	273	178	95	220	146	74	1	1	1	
Israel	723	277	499	348	318	30	0	133	0	133	18	18	497	231	251	75	75	0	176	107	69	0	0	0	
Saudi Arabia	536	1	88	49	49	0	0	39	0	39	0	0	288	70	22	20	20	0	2	0	2	0	0	0	
Other	319	62	504	237	198	39	0	267	147	120	0	0	272	135	221	178	178	0	42	39	3	0	0	0	
Asia and Pacific	23,365	7,970	10,644	3,736	1,689	1,712	335	6,360	3,750	2,610	548	548	10,315	4,106	11,091	6,295	4,632	1,663	4,540	690	3,850	256	256	256	
Australia	1,819	461	297	147	14	95	38	150	15	135	0	0	943	503	326	46	19	27	251	9	242	29	29	29	
China	682	95	726	132	76	56	0	465	301	164	129	129	722	94	616	557	343	214	54	50	4	5	5	5	
Hong Kong	716	336	459	389	139	250	0	70	69	1	0	0	807	446	599	141	139	2	444	65	379	14	14	14	
India	525	44	156	126	119	7	0	30	11	19	0	0	441	136	106	44	35	9	54	46	8	8	8	8	
Indonesia	277	15	86	41	33	8	0	45	0	45	0	0	281	55	64	38	34	4	25	25	0	0	0	0	
Japan	13,163	6,174	3,205	1,275	502	695	78	1,871	1,173	698	59	59	3,166	679	4,340	2,004	1,454	550	2,174	177	1,997	162	162	162	
Korea	2,460	447	2,412	374	238	136	0	1,965	1,092	873	73	73	913	556	1,957	1,690	1,249	441	260	116	144	7	7	7	
Malaysia	273	0	283	109	23	86	0	65	28	37	109	109	225	63	35	28	7	21	6	6	0	0	0	0	
New Zealand	540	122	130	29	9	8	12	101	0	101	0	0	220	194	76	17	0	17	59	2	57	0	0	0	
Philippines	371	63	280	93	61	32	0	134	46	88	53	53	686	237	130	61	43	18	67	13	54	2	2	2	
Singapore	391	45	626	220	39	181	0	406	258	148	0	0	421	259	730	542	426	116	171	6	165	17	17	17	
Taiwan	1,503	73	1,220	283	183	100	0	832	686	146	105	105	641	601	1,113	912	757	155	200	81	119	1	1	1	
Thailand	377	3	127	95	52	43	0	32	1	31	0	0	425	77	118	8	2	6	108	19	89	2	2	2	
Other	268	92	637	423	201	15	207	194	70	124	20	20	424	206	881	207	124	83	667	75	592	7	7	7	
International organizations and unallocated			527	16	16			511	511						978	951	951							27	
Addenda:																									
European Union ¹	20,092	6,443	6,113	2,327	1,146	1,108	73	3,583	1,768	1,815	203	203	15,573	7,102	7,545	3,652	2,549	1,103	3,671	585	3,086	222	222	222	
Eastern Europe																									

Table 4.1.—Royalties and License Fees, 1993

[Millions of dollars]

	Receipts										Payments									
	Total	Affiliated			Unaffiliated						Total	Affiliated			Unaffiliated					
		Total	By U.S. parents from their foreign affiliates	By U.S. affiliates from their foreign parents	Total	Industrial processes	Books, records, and tapes	Broadcasting and recording of live events	Franchise fees	Other ¹		Total	Total	By U.S. parents from their foreign affiliates	By U.S. affiliates from their foreign parents	Total	Industrial processes	Books, records, and tapes	Broadcasting and recording of live events	Franchise fees	Other^{1}
All countries	20,304	15,688	14,936	752	4,616	2,820	271	180	397	948	4,819	3,386	234	3,152	1,433	1,054	83	34	5	257
Canada	1,162	1,001	977	25	160	41	21	11	48	39	89	64	17	47	25	8	10	2	(¹)	4
Europe	10,637	9,335	8,968	367	1,303	642	154	94	164	249	3,380	2,367	162	2,204	1,014	820	60	30	3	100
Belgium-Luxembourg	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)
France	1,562	1,397	1,358	39	163	90	23	14	14	24	268	162	10	152	105	92	4	5	1	4
Germany	2,144	1,883	1,826	57	262	109	37	24	57	34	553	342	33	309	211	187	(^D)	(^D)	(^D)	(^D)
Italy	907	771	768	3	136	69	16	7	4	40	34	24	9	14	11	9	1	1	0	1
Netherlands	1,087	1,039	950	89	49	27	5	4	4	8	(^D)	(^D)	(^D)	238	20	15	1	1	0	3
Norway	66	58	57	1	9	3	1	1	1	2	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)
Spain	390	331	325	6	59	23	11	6	5	14	5	3	2	1	2	1	1	1	0	0
Sweden	237	155	151	5	81	53	3	5	12	8	(^D)	42	5	37	(^D)	198	1	1	0	0
Switzerland	481	418	404	14	63	45	4	2	4	8	428	353	12	342	75	80	1	1	0	0
United Kingdom	1,899	1,664	1,539	125	236	103	39	20	36	38	1,322	1,086	34	1,052	235	123	47	(^D)	(^D)	(^D)
Other	(^D)	(^D)	1,090	(^D)	177	70	10	8	19	69	(^D)	(^D)	(^D)	26	42	(^D)	(^D)	0	(^D)	(^D)
Latin America and Other Western Hemisphere	961	706	686	20	255	84	21	33	57	60	97	42	6	36	55	4	4	1	0	0
South and Central America	878	649	640	8	232	(^D)	20	31	49	(^D)	14	6	9	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)
Argentina	87	48	48	0	39	14	2	(^D)	3	(^D)	(^D)	(^D)	0	0	1	1	1	0	0	0
Brazil	133	96	96	0	37	7	7	5	5	14	6	3	0	0	3	2	1	1	0	0
Chile	24	12	11	(¹)	12	5	(¹)	2	2	3	1	0	0	0	3	0	0	0	0	0
Mexico	464	379	372	8	84	28	8	7	25	16	13	11	2	9	2	2	1	1	0	0
Venezuela	84	63	63	0	21	7	2	2	4	6	(^D)	(^D)	0	0	2	1	1	0	0	0
Other	90	50	50	0	39	(^D)	1	1	10	11	(^D)	(^D)	0	0	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)
Other Western Hemisphere	83	57	46	11	23	(^D)	(^D)	1	8	8	(^D)	(^D)	28	28	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)
Bermuda	43	(^D)	(^D)	2	(^D)	(^D)	0	0	1	7	(^D)	(^D)	4	4	0	0	0	0	0	0
Other	37	(^D)	(^D)	9	(^D)	(^D)	(^D)	(^D)	1	(^D)	(^D)	(^D)	24	24	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)
Africa	114	49	48	1	66	36	4	5	5	16	0	0	0	0	0	0	0	0	0	0
South Africa	82	32	31	1	51	32	4	4	4	8	0	0	0	0	0	0	0	0	0	0
Other	32	17	17	0	15	5	(¹)	(¹)	2	8	(¹)	(¹)	0	0	0	0	0	0	0	0
Middle East	70	16	16	(¹)	54	33	3	2	10	6	13	3	2	10	9	5	0	0	0	0
Israel	25	11	11	0	14	5	2	1	4	1	10	2	2	2	8	8	(¹)	(¹)	(¹)	(¹)
Saudi Arabia	27	3	2	(¹)	25	18	1	(¹)	4	2	2	0	0	2	2	0	0	0	0	0
Other	18	2	2	0	16	10	(¹)	(¹)	3	2	(¹)	(¹)	0	0	0	0	0	0	0	0
Asia and Pacific	6,300	3,798	3,496	301	2,502	1,966	61	34	103	339	962	745	37	708	217	200	5	0	0	12
Australia	468	383	376	7	84	36	7	5	12	24	28	22	17	5	6	1	3	1	1	1
China	113	(^D)	(^D)	(^D)	61	1	0	0	(^D)	(^D)	0	0	0	0	0	0	0	0	0	0
Hong Kong	212	(^D)	146	(^D)	(^D)	12	8	2	12	(^D)	8	5	5	0	2	2	0	0	0	0
India	37	(^D)	0	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	(^D)	0	0	0	0	0	0	0	0	0	0
Indonesia	48	15	15	0	33	20	2	5	6	(^D)	0	0	0	0	0	0	0	0	0	0
Japan	4,158	2,379	2,120	259	1,779	1,434	36	40	7	40	912	711	13	698	201	191	2	2	8	8
Korea, Republic of	403	(^D)	91	(^D)	24	18	1	1	1	(^D)	3	1	1	0	2	1	0	0	1	1
Malaysia	58	34	33	1	24	18	(¹)	(¹)	3	2	0	0	0	0	0	0	0	0	0	0
New Zealand	36	28	28	0	9	2	(¹)	(¹)	3	3	0	0	0	0	0	0	0	0	0	0
Philippines	46	33	33	0	13	(^D)	2	(^D)	7	1	(^D)	(^D)	0	0	0	0	0	0	0	0
Singapore	516	488	480	8	29	20	(¹)	(¹)	2	2	1	1	1	1	0	0	0	0	0	0
Taiwan	123	71	70	1	52	34	2	1	8	6	6	4	3	2	2	2	0	0	0	0
Thailand	76	50	50	0	26	15	(¹)	(¹)	6	4	0	0	0	1	1	0	0	0	0	0
Other	6	(¹)	(¹)	0	6	2	(¹)	(¹)	1	2	1	(¹)	(¹)	0	1	1	(¹)	(¹)	(¹)	(¹)
International organizations and unallocated	1,060	784	746	38	276	17	7	2	11	240	278	166	12	154	112	4	(¹)	(¹)	(¹)	(^D)
Addenda:																				
European Union ²	9,528	8,505	8,158	347	1,024	496	140	81	134	173	2,538	1,906	100	1,806	632	472	57	25	3	74
Eastern Europe ³	47	20	20	0	27	16	(¹)	1	3	7	9	(¹)	(¹)	0	9	9	(¹)	0	0	0

¹ Less than \$500,000.^D Suppressed to avoid disclosure of data of individual companies.

1. Receipts include \$683 million, and payments include \$143 million, for the rights to sell products under a particular trademark, brand name, or signature.

2. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

3. See footnote 3, table 2.

Table 4.2.—Royalties and License Fees, 1994

[Millions of dollars]

	Receipts										Payments									
	Total	Affiliated			Unaffiliated						Total	Affiliated			Unaffiliated					
		Total	By U.S. parents from their foreign affiliates	By U.S. affiliates from their foreign parents	Total	Industrial processes	Books, records, and tapes	Broadcasting and recording of live events	Franchise fees	Other ¹		Total	Total	By U.S. parents to their foreign affiliates	By U.S. affiliates to their foreign parents	Total	Industrial processes	Books, records, and tapes	Broadcasting and recording of live events	Franchise fees	Other^{1}
All countries	22,661	17,793	16,768	1,025	4,869	3,026	276	172	342	1,053	5,560	3,776	261	3,515	1,784	1,034	126	296	1	327
Canada	1,154	1,013	975	38	141	54	20	9	34	23	68	40	8	32	29	11	13	2	(*)	2
Europe	11,912	10,480	9,922	558	1,433	768	160	79	142	285	3,900	2,713	196	2,518	1,185	712	95	(D)	(*)	(D)
Belgium-Luxembourg	676	577	568	8	100	88	3	2	2	6	86	59	7	52	28	27	0	0	0	1
France	1,587	1,405	1,323	82	181	107	21	18	7	29	250	138	17	121	113	92	5	0	0	15
Germany	2,337	2,043	1,966	77	294	142	40	61	(D)	61	609	453	33	420	156	113	0	0	0	39
Italy	980	836	791	45	145	71	20	5	2	46	52	35	15	21	15	7	1	1	0	1
Netherlands	1,474	1,419	1,246	173	55	30	7	4	2	12	303	265	8	257	38	22	1	0	0	15
Norway	75	55	55	(*)	20	15	1	1	1	2	(D)	1	0	0	0	0	0	0	0	0
Spain	429	373	364	10	56	18	9	7	2	20	27	4	4	(D)	(D)	(D)	(D)	(D)	0	0
Sweden	255	178	176	2	77	55	3	2	13	4	(D)	53	2	50	(D)	(D)	1	1	0	0
Switzerland	484	422	411	11	62	44	4	2	2	10	549	420	15	405	129	114	2	2	0	11
United Kingdom	2,148	1,902	1,756	146	247	113	41	16	33	43	1,405	1,140	35	1,105	266	104	73	(D)	(D)	0
Other	1,466	1,269	1,266	4	197	85	11	(D)	16	(D)	181	(D)	60	(D)	(D)	54	(D)	0	0	(D)
Latin America and Other Western Hemisphere	1,191	913	901	13	278	86	27	41	43	81	68	40	6	33	29	15	8	1	1	4
South and Central America	1,106	843	832	10	263	83	26	39	35	80	39	(D)	6	(D)	(D)	(D)	0	0	0	0
Argentina	116	71	71	0	45	13	4	(D)	(D)	(D)	(D)	(D)	0	0	0	0	0	0	0	0
Brazil	182	144	140	4	39	8	6	7	2	17	2	0	0	0	2	2	0	0	0	0
Chile	28	13	13	(*)	15	6	(*)	2	2	4	0	0	0	0	0	0	0	0	0	0
Mexico	593	491	485	6	101	33	13	11	16	29	28	4	4	(D)	(D)	1	0	0	0	1
Venezuela	67	49	48	(*)	18	8	1	1	2	6	(D)	2	2	(D)	(D)	0	0	0	0	0
Other	120	76	76	45	16	2	2	(D)	8	1	28	1	1	(D)	(D)	2	2	0	0	0
Other Western Hemisphere	86	71	68	2	15	3	(*)	2	8	8	0	0	0	0	0	0	0	0	0	1
Bermuda	51	(D)	(D)	0	(D)	1	0	0	(*)	(*)	(D)	1	1	(D)	(D)	0	0	0	0	0
Other	34	(D)	(D)	2	(D)	2	(*)	2	(D)	1	(D)	5	0	(D)	(D)	2	2	0	0	1
Africa	111	55	54	1	56	26	7	1	5	18	1	0	0	0	2	1	1	1	0	0
South Africa	80	37	35	1	44	23	6	1	2	12	0	0	0	0	1	1	1	1	0	0
Other	31	18	18	0	12	2	(*)	0	3	6	(*)	0	0	0	(*)	0	(*)	(*)	0	0
Middle East	73	26	21	4	47	20	3	(*)	15	7	11	1	1	10	9	9	0	0	0	1
Israel	32	16	15	1	16	7	2	2	4	2	10	1	1	1	9	9	0	0	0	0
Saudi Arabia	28	6	3	3	22	12	2	(*)	6	3	(*)	0	0	0	0	0	0	0	0	1
Other	13	4	4	0	9	1	(*)	0	5	3	0	0	0	0	0	0	0	0	0	0
Asia and Pacific	7,047	4,417	4,057	360	2,630	2,063	51	38	93	385	1,061	762	34	728	299	283	6	(*)	0	10
Australia	513	(D)	415	(D)	37	7	7	11	11	20	12	7	5	7	7	3	2	0	0	2
China	113	74	74	(*)	39	33	1	(*)	3	7	0	0	0	0	0	0	0	0	0	0
Hong Kong	178	(D)	111	(D)	15	6	6	6	21	9	7	7	0	0	3	3	0	0	0	0
India	37	6	6	0	30	28	1	0	1	1	(*)	(*)	0	0	0	0	0	0	0	0
Indonesia	56	20	20	(*)	35	20	3	1	5	7	0	0	0	0	0	0	0	0	0	0
Japan	4,595	2,878	2,556	322	1,719	1,372	25	(D)	31	(D)	1,005	732	14	717	273	262	2	0	0	8
Korea, Republic of	521	98	94	4	422	396	2	1	5	19	7	(*)	0	0	0	0	0	0	0	0
Malaysia	69	44	43	1	25	19	(*)	1	3	3	(*)	2	2	0	0	0	0	0	0	0
New Zealand	51	40	40	(*)	11	3	(*)	1	3	5	2	2	0	0	0	0	0	0	0	0
Philippines	62	45	45	0	17	1	2	1	9	2	1	1	0	0	0	0	0	0	0	0
Singapore	610	529	519	10	81	73	(*)	1	3	2	2	1	1	1	0	0	0	0	0	0
Taiwan	144	85	82	3	59	39	2	2	8	9	7	3	4	2	2	2	0	0	0	0
Thailand	88	50	50	3	38	25	2	2	6	3	(*)	0	0	0	0	0	0	0	0	0
Other	8	(*)	(*)	0	8	2	0	(*)	3	3	(*)	0	0	0	0	0	0	0	0	0
International organizations and unallocated	1,173	890	838	51	283	9	8	3	9	254	450	220	17	203	230	3	3	(D)	0	(D)
Addenda:																				
European Union ²	10,717	9,568	9,027	541	1,149	617	144	67	117	203	2,802	2,153	120	2,033	649	395	91	25	(*)	138
Eastern Europe ³	81	35	35	0	46	30	1	(*)	5	9	14	3	2	(D)	(D)	1	0	0	0	0

* Less than \$500,000.

^D Suppressed to avoid disclosure of data of individual companies.

1. Receipts include \$794 million, and payments include \$185 million, for the rights to sell products under a particular trademark, brand name, or signature.

2. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

3. See footnote 3, table 2.

Table 4.3.—Royalties and License Fees, 1995

[Millions of dollars]

	Receipts										Payments									
	Total	Affiliated			Unaffiliated						Total	Affiliated			Unaffiliated					
		Total	By U.S. parents from their foreign affiliates	By U.S. affiliates from their foreign parents	Total	Industrial processes	Books, records, and tapes	Broadcasting and recording of live events	Franchise fees	Other ¹		Total	Total	By U.S. parents to their foreign affiliates	By U.S. affiliates to their foreign parents	Total	Industrial processes	Books, records, and tapes	Broadcasting and recording of live events	Franchise fees	Other^{1}
All countries	27,383	21,670	20,210	1,460	5,713	3,583	279	218	413	1,221	6,503	5,128	448	4,680	1,373	962	131	37	1	242
Canada	1,212	1,060	1,023	38	152	55	15	13	33	35	139	105	26	79	34	13	16	2	(*)	3
Europe	14,383	12,698	11,791	907	1,684	896	160	106	173	349	4,273	3,438	309	3,130	836	587	97	34	(*)	117
Belgium-Luxembourg	744	620	610	10	122	107	4	3	2	7	114	(D)	64	(D)	42	(*)	(*)	0	(D)	0
France	1,991	1,818	1,598	219	173	84	22	22	10	36	296	162	20	142	134	121	4	4	0	5
Germany	2,748	2,382	2,296	86	367	188	37	25	78	38	652	521	49	473	130	114	3	(*)	(*)	13
Italy	1,111	968	876	92	144	66	17	8	2	50	75	57	16	42	17	9	6	1	0	1
Netherlands	1,822	1,761	1,519	242	61	36	7	4	3	11	438	409	10	399	29	27	2	2	0	(D)
Norway	78	(D)	67	(D)	5	1	1	1	2	(D)	8	(D)	1	(D)	0	0	0	0	0	(D)
Spain	645	556	548	9	89	31	10	8	3	36	25	23	8	15	2	1	1	1	0	0
Sweden	353	198	197	1	155	135	5	4	4	7	52	46	2	45	6	4	1	1	0	0
Switzerland	555	494	483	11	62	41	5	3	2	11	614	525	13	512	89	79	1	1	0	8
United Kingdom	2,339	2,073	1,849	223	266	112	40	22	33	59	1,803	1,486	100	1,387	316	125	76	28	0	87
Other	1,996	(D)	1,748	(D)	(D)	90	12	6	34	(D)	197	134	(D)	(D)	64	(D)	2	(*)	(*)	(D)
Latin America and Other Western Hemisphere	1,256	985	954	31	272	88	20	46	40	79	78	57	5	53	20	14	5			1
South and Central America	1,133	(D)	874	(D)	(D)	18	43	23	29	3	54	(D)	4	(D)	(D)	(D)	3			1
Argentina	143	95	90	6	47	9	4	(D)	(D)	(D)	3	3	3	0	0	0	0	0	0	0
Brazil	303	256	256	0	47	9	6	10	3	19	1	0	1	0	0	0	0	0	0	0
Chile	30	9	9	0	21	8	6	4	3	6	(*)	0	0	0	0	0	0	0	0	0
Mexico	401	(D)	334	(D)	(D)	24	3	8	8	46	(D)	1	1	(D)	1	1	1	0	0	0
Venezuela	94	75	75	0	19	9	2	1	1	6	(D)	0	0	(D)	0	0	0	0	0	0
Other	162	(D)	111	(D)	(D)	3	3	(D)	12	3	3	0	1	(D)	3	1	1	1	1	0
Other Western Hemisphere	124	(D)	80	(D)	(D)	1	1	3	11	(D)	24	(D)	3	(D)	0	2	0	0	0	0
Bermuda	88	(D)	0	(D)	(D)	1	1	(*)	1	1	3	3	0	0	0	0	0	0	0	0
Other	36	(D)	(D)	(D)	(D)	2	1	2	11	(D)	21	(D)	1	(D)	0	2	2	0	0	0
Africa	166	95	94	1	71	35	8	1	6	20	2	1	1	0	1	1	1	0	0	0
South Africa	130	79	78	1	52	28	8	1	2	13	(*)	(*)	(*)	0	0	0	0	0	0	0
Other	35	16	16	0	18	7	(*)	(*)	4	7	(*)	(*)	(*)	0	0	0	0	0	0	0
Middle East	96	21	20	1	75	35	7	(*)	25	7	17	4	(*)	4	13	13	(*)	(*)	0	0
Israel	31	12	12	0	20	7	3	3	7	2	17	4	4	4	13	13	(*)	(*)	0	0
Saudi Arabia	46	6	5	1	40	26	4	(*)	8	2	(*)	0	0	0	0	0	0	0	0	0
Other	19	4	4	0	15	2	1	0	10	3	0	0	0	0	0	0	0	0	0	0
Asia and Pacific	8,848	5,727	5,317	410	3,122	2,466	57	48	125	426	1,576	1,226	81	1,145	350	333	7			10
Australia	529	444	436	8	84	34	8	8	10	24	19	6	5	7	3	2	2	0	0	1
China	87	42	40	2	45	31	1	1	4	8	0	0	0	0	0	0	0	0	0	0
Hong Kong	292	232	228	4	60	22	3	3	10	22	(D)	6	6	0	0	0	0	0	0	3
India	41	9	9	0	32	27	(*)	0	1	5	(*)	0	0	0	0	0	0	0	0	0
Indonesia	62	22	22	(*)	40	15	4	2	8	12	0	0	0	0	0	0	0	0	0	0
Japan	5,430	3,491	3,129	361	1,939	1,553	28	25	40	292	1,491	1,177	55	1,122	314	307	1	1	0	5
Korea, Republic of	810	163	160	4	647	607	5	1	10	23	(D)	7	5	1	0	0	0	0	0	0
Malaysia	99	63	63	(*)	36	(D)	1	1	8	(D)	0	0	0	0	0	0	0	0	0	0
New Zealand	43	30	30	0	13	3	(*)	1	5	5	(*)	0	0	(*)	2	1	1	1	0	0
Philippines	80	(D)	4	(D)	3	2	3	1	5	2	1	1	0	0	0	0	0	0	0	0
Singapore	1,021	(D)	(D)	19	(D)	34	(*)	1	4	(D)	3	2	(*)	2	1	1	1	1	0	1
Taiwan	223	121	113	7	103	80	1	3	11	9	24	23	8	15	1	1	1	0	0	0
Thailand	120	71	71	0	49	33	1	2	7	4	5	0	0	0	5	5	0	0	0	0
Other	14	3	3	0	11	(D)	(*)	(*)	3	(D)	(*)	0	0	0	0	0	0	0	0	0
International organizations and unallocated	1,423	1,083	1,010	73	339	8	12	4	10	305	418	297	27	269	118	3	4	(*)	0	111
Addenda:																				
European Union ²	13,601	12,066	11,172	893	1,535	823	150	97	158	307	3,619	2,906	292	2,614	713	475	95	34	(*)	110
Eastern Europe ³	104	60	57	3	44	21	3	1	6	14	5	3	2	1	2	1	0	0	(*)	0

* Less than \$500,000.

^D Suppressed to avoid disclosure of data of individual companies.

1. Receipts include \$932 million, and payments include \$153 million, for the rights to sell products under a particular trademark, brand name, or signature.

2. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

3. See footnote 3, table 2.

Table 4.4.—Royalties and License Fees, 1996

[Millions of dollars]

	Receipts										Payments									
	Total	Affiliated			Unaffiliated						Total	Affiliated			Unaffiliated					
		Total	By U.S. parents from their foreign affiliates	By U.S. affiliates from their foreign parents	Total	Industrial processes	Books, records, and tapes	Broadcasting and recording of live events	Franchise fees	Other ¹		Total	Total	By U.S. parents to their foreign affiliates	By U.S. affiliates to their foreign parents	Total	Industrial processes	Books, records, and tapes	Broadcasting and recording of live events	Franchise fees	Other^{1}
All countries	29,974	23,760	21,916	1,844	6,214	3,979	324	153	425	1,333	7,322	5,301	553	4,748	2,021	1,126	135	523	(*)	236
Canada	1,416	1,242	1,194	48	174	70	15	9	40	40	192	122	17	105	71	49	16	3	0	3
Europe	15,649	13,778	12,468	1,310	1,870	1,025	196	107	170	372	4,551	3,606	369	3,236	946	715	97	(D)	(*)	(D)
Belgium-Luxembourg	723	612	602	9	112	92	3	4	2	11	132	(D)	69	(D)	35	(*)	(*)	(*)	(*)	(D)
France	2,257	2,037	1,641	396	220	126	27	19	10	38	351	202	22	180	149	137	5	4	0	3
Germany	2,653	2,269	2,108	161	385	209	41	22	81	32	719	551	46	504	169	155	4	(*)	(*)	10
Italy	1,095	950	900	50	145	66	21	10	2	46	129	85	16	69	43	(D)	2	1	0	(D)
Netherlands	2,102	(D)	1,824	(D)	85	5	9	6	3	6	408	384	13	371	25	22	2	3	0	1
Norway	90	75	75	(*)	15	5	1	1	2	6	9	4	1	3	6	5	(*)	(*)	(*)	(*)
Spain	672	567	565	(*)	105	38	14	9	4	40	12	9	8	1	1	1	(*)	(*)	(*)	(*)
Sweden	496	(D)	215	(D)	137	6	4	4	(D)	85	53	3	50	12	10	1	(*)	(*)	(*)	(*)
Switzerland	559	481	443	38	77	53	5	3	2	15	659	544	19	525	115	89	3	(*)	(*)	(*)
United Kingdom	2,665	2,376	2,042	334	290	123	52	(D)	35	(D)	1,875	1,571	139	1,432	303	143	74	33	0	53
Other	2,334	2,089	2,053	36	245	89	16	(D)	24	(D)	192	(D)	(D)	31	(D)	(D)	3	(D)	(D)	(D)
Latin America and Other Western Hemisphere	1,401	1,132	1,108	24	268	95	23	11	37	102	144	106	7	99	37	(D)	6	1	0	(D)
South and Central America	1,288	1,051	1,032	19	237	83	22	11	25	96	127	98	6	92	29	11	5	1	0	0
Argentina	180	145	142	3	35	7	4	2	2	20	35	34	2	33	0	0	0	0	0	0
Brazil	355	299	299	0	56	10	11	4	4	29	1	(*)	0	0	0	0	0	0	0	0
Chile	36	18	16	2	19	7	1	(*)	2	9	0	0	0	0	0	0	0	0	0	0
Mexico	469	(D)	393	(D)	31	4	4	5	6	(D)	53	(D)	3	(D)	1	1	3	1	0	0
Venezuela	89	(D)	86	(D)	13	1	1	(*)	1	(D)	34	(D)	1	(D)	0	0	0	0	0	0
Other	160	116	115	1	44	16	2	1	14	4	(D)	(D)	1	(D)	2	2	0	0	0	0
Other Western Hemisphere	112	80	76	4	32	12	1	(*)	12	7	16	7	7	8	8	0	0	0	0	0
Bermuda	83	(D)	(D)	0	(D)	0	0	(*)	0	(D)	2	2	1	1	0	0	0	0	0	0
Other	29	(D)	(D)	4	(D)	(*)	1	(*)	12	(D)	14	6	(D)	6	8	8	1	0	0	0
Africa	196	118	117	2	78	38	6	2	9	23	3	1	1	1	1	(D)	1	1	0	0
South Africa	152	100	100	0	53	30	6	1	3	13	1	1	1	0	0	0	0	0	0	0
Other	43	18	17	2	25	8	(*)	(*)	6	10	1	(*)	(*)	(*)	(*)	0	0	0	0	0
Middle East	102	38	35	4	63	19	7	(*)	24	13	9	2	2	6	6	(D)	0	0	0	0
Israel	41	16	16	0	25	6	4	(*)	8	7	9	2	2	6	6	0	0	0	0	0
Saudi Arabia	38	16	16	(*)	23	10	3	(*)	3	(*)	0	0	0	0	0	0	0	0	0	0
Other	23	6	3	4	16	3	(*)	(*)	9	4	0	0	0	0	0	0	0	0	0	0
Asia and Pacific	9,661	6,262	5,897	365	3,400	2,725	61	22	133	459	1,521	1,159	127	1,032	362	341	10	1	0	10
Australia	575	482	480	2	92	36	13	6	14	23	32	18	12	6	14	9	3	(*)	(*)	2
China	140	84	81	3	56	43	1	(*)	7	7	2	2	0	0	0	0	0	0	0	0
Hong Kong	289	223	220	3	65	21	2	(*)	5	32	13	10	10	0	3	0	0	0	0	2
India	53	11	11	0	42	37	1	1	3	0	0	0	0	0	0	0	0	0	0	0
Indonesia	71	27	27	1	44	14	4	1	8	17	(*)	0	0	0	0	0	0	0	0	0
Japan	5,484	3,495	3,181	314	1,990	1,600	28	11	41	309	1,398	1,070	81	989	328	320	3	0	0	5
Korea, Republic of	989	(D)	206	(D)	743	4	4	(*)	9	(D)	43	(D)	0	(D)	(D)	(D)	0	0	0	0
Malaysia	113	67	67	1	46	(D)	1	(*)	3	6	(*)	3	(*)	0	0	0	0	0	0	0
New Zealand	56	42	42	0	13	4	1	1	4	6	(*)	1	(*)	0	0	0	0	0	0	0
Philippines	84	61	59	2	23	2	2	2	4	15	1	1	1	0	0	0	0	0	0	0
Singapore	1,408	(D)	1,328	(D)	36	2	2	(*)	8	(D)	13	(D)	1	(D)	2	2	0	0	0	0
Taiwan	267	124	119	4	143	121	2	(*)	10	10	13	(D)	0	0	0	0	0	0	0	0
Thailand	119	75	75	0	44	26	2	(*)	10	6	(*)	0	0	0	0	0	0	0	0	0
Other	15	1	1	0	13	(D)	(*)	(*)	3	(D)	(*)	0	0	0	0	0	0	0	0	0
International organizations and unallocated	1,550	1,188	1,095	93	363	9	15	3	12	324	904	306	32	274	596	(D)	5	(D)	0	(D)
Addenda:																				
European Union ²	14,804	13,100	11,829	1,271	1,703	948	186	101	154	315	3,820	3,053	346	2,707	768	566	91	38	(*)	73
Eastern Europe ³	127	94	94	0	32	11	4	2	7	8	8	4	3	1	5	3	0	0	0	0

* Less than \$500,000.

^D Suppressed to avoid disclosure of data of individual companies.

1. Receipts include \$997 million, and payments include \$128 million, for the rights to sell products under a particular trademark, brand name, or signature.

2. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

3. See footnote 3, table 2.

Table 5.1.—Other Private Services, 1993

[Millions of dollars]

	Receipts													Addendum: Film and tape rentals
	Total	Affiliated				Unaffiliated								
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Telecom- munications	Business, profes- sional, and technical services	Other services	
								Net	Premiums	Losses				
All countries	54,517	16,813	10,902	5,911	37,704	6,738	4,999	1,020	3,981	2,961	2,785	13,446	8,717	3,276
Canada	5,461	2,660	2,013	646	2,801	343	428	219	836	617	252	1,056	504	234
Europe	19,005	8,336	5,559	2,777	10,669	1,022	2,039	90	1,609	1,520	928	4,488	2,102	2,306
Belgium-Luxembourg	753	326	283	43	427	15	93	24	74	50	35	195	65	48
France	2,032	946	698	248	1,087	91	185	8	119	112	91	453	259	366
Germany	2,927	1,430	667	764	1,496	127	120	15	126	110	173	665	395	420
Italy	1,033	338	241	97	695	42	82	6	43	38	80	207	277	306
Netherlands	1,416	932	717	215	484	32	113	13	28	15	41	194	92	423
Norway	235	61	55	7	174	39	24	1	19	18	17	65	28	13
Spain	626	103	102	1	523	80	67	-19	27	45	46	140	210	218
Sweden	445	152	39	113	293	45	33	-6	18	24	32	131	57	53
Switzerland	811	416	238	178	395	23	203	-69	76	146	44	149	46	24
United Kingdom	5,990	2,622	1,626	995	3,369	123	947	104	1,016	911	191	1,646	357	327
Other	2,734	1,009	893	116	1,725	406	171	12	63	51	177	643	316	108
Latin America and Other Western Hemisphere	8,324	1,096	725	371	7,229	681	1,430	314	616	302	589	1,831	2,384	155
South and Central America	6,447	649	482	167	5,798	524	642	228	414	186	474	1,658	2,273	151
Argentina	497	37	37	0	460	32	100	60	95	35	28	131	108	22
Brazil	(D)	(D)	68	(D)	460	72	70	8	9	1	54	141	115	28
Chile	193	17	13	4	176	16	33	11	26	14	12	48	56	8
Mexico	2,686	290	255	35	2,406	120	230	77	126	49	180	495	1,303	45
Venezuela	620	28	26	3	592	55	34	6	13	7	31	427	40	19
Other	(D)	(D)	84	(D)	1,709	229	174	65	144	79	168	421	651	30
Other Western Hemisphere	1,877	447	243	204	1,430	157	788	86	203	117	115	173	111	11
Bermuda	475	156	97	60	319	8	188	54	151	97	(D)	47	(D)	0
Other	1,402	291	146	144	1,111	149	600	32	51	20	(D)	125	(D)	4
Africa	1,388	185	129	56	1,203	312	57	5	10	4	81	560	188	17
South Africa	187	13	13	(*)	174	30	15	2	3	1	18	77	31	15
Other	1,201	172	116	56	1,029	282	42	3	7	3	63	483	157	2
Middle East	2,038	351	122	229	1,687	357	139	4	21	17	170	887	130	18
Israel	309	13	3	10	296	46	31	1	11	10	45	117	56	14
Saudi Arabia	(D)	(D)	11	(D)	710	57	39	1	3	2	54	524	35	3
Other	(D)	(D)	108	(D)	682	254	69	2	7	5	71	246	39	2
Asia and Pacific	15,424	4,066	2,233	1,833	11,358	4,024	864	344	772	428	756	4,369	1,002	528
Australia	936	247	201	47	690	35	99	33	63	30	57	303	163	94
China	1,062	19	14	5	1,043	565	13	3	4	2	63	290	110	1
Hong Kong	904	359	339	20	545	175	126	27	50	24	62	142	12	12
India	613	3	3	(*)	610	450	9	1	4	4	62	65	23	1
Indonesia	519	151	149	2	368	137	24	1	3	2	22	156	29	9
Japan	5,416	2,231	517	1,714	3,185	660	315	217	457	241	214	1,421	358	315
Korea, Republic of	1,045	50	41	9	995	357	44	-2	25	27	94	427	76	31
Malaysia	398	57	56	(*)	341	158	20	9	17	9	13	122	18	4
New Zealand	132	16	15	1	116	13	9	9	11	3	11	44	30	20
Philippines	521	20	20	(*)	501	46	16	11	15	4	27	368	33	10
Singapore	1,091	705	679	26	386	61	85	11	29	18	18	201	10	7
Singapore	1,045	141	133	8	904	468	34	18	74	56	71	293	20	20
Taiwan	538	48	48	(*)	490	108	21	7	13	6	15	317	23	3
Thailand	1,198	17	17	0	1,181	790	49	(*)	3	3	25	219	98	1
International organizations and unallocated	2,859	121	121	0	2,738	0	41	44	116	72	9	258	2,386	18
Addenda:														
European Union ¹	16,282	7,616	5,163	2,453	8,663	621	1,662	159	1,477	1,315	718	3,755	1,749	2,146
Eastern Europe ²	492	37	35	3	454	118	33	1	6	4	56	217	29	15

See footnotes at end of table.

Table 5.1.—Other Private Services, 1993—Continued

[Millions of dollars]

	Payments													Addendum: Film and tape rentals
	Total	Affiliated			Unaffiliated									
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Telecommunications	Business, professional, and technical services	Other services	
								Net	Premiums	Losses				
All countries	29,356	10,677	5,721	4,956	18,680	767	1,371	3,095	12,093	8,998	6,365	3,350	3,733	74
Canada	3,340	1,680	600	1,080	1,661	8	97	532	1,048	516	361	323	340	16
Europe	12,169	5,936	3,251	2,685	6,233	513	746	1,448	5,819	4,372	1,593	1,537	397	38
Belgium-Luxembourg	288	156	116	40	132	7	16	-10	37	46	57	53	10	(*)
France	1,510	887	468	419	623	78	43	157	437	280	155	152	39	2
Germany	1,848	1,064	608	456	783	35	53	133	934	801	298	210	54	(*)
Italy	669	302	154	148	367	59	14	26	133	106	(P)	75	(D)	3
Netherlands	681	525	223	302	156	6	16	-12	23	35	46	72	28	5
Norway	110	22	8	14	88	1	3	32	50	18	19	29	5	0
Spain	(P)	(P)	(P)	8	230	71	11	4	10	6	97	38	9	(*)
Sweden	(P)	(P)	(P)	70	111	2	11	25	159	134	23	33	17	(*)
Switzerland	635	513	74	438	122	6	43	-40	576	616	55	43	13	(*)
United Kingdom	4,856	2,062	1,456	607	2,794	176	516	1,049	3,266	2,218	262	687	104	27
Other	1,092	270	86	184	822	70	21	81	193	112	(P)	142	(D)	1
Latin America and Other Western Hemisphere	6,745	466	272	194	6,280	140	205	1,125	4,614	3,489	2,146	195	2,469	12
South and Central America	4,888	171	94	77	4,720	124	125	-8	19	27	1,863	184	2,432	11
Argentina	87	5	5	(*)	82	3	9	(*)	4	58	12	4	0	0
Brazil	(P)	(P)	(P)	(P)	156	4	12	-8	1	120	22	7	(*)	0
Chile	46	(*)	(*)	0	46	7	2	(*)	(*)	33	3	1	0	0
Mexico	3,543	69	43	26	3,474	66	66	-1	1	2	884	83	2,376	10
Venezuela	85	7	2	5	78	1	8	1	(*)	-1	(P)	9	(D)	0
Other	(P)	(P)	(P)	(P)	886	42	28	5	16	11	56	(D)	(D)	1
Other Western Hemisphere	1,857	295	178	117	1,559	17	80	1,133	4,595	3,463	283	11	37	2
Bermuda	851	174	117	58	677	0	25	631	2,869	2,239	(P)	6	(D)	1
Other	1,002	120	61	59	882	16	55	502	1,726	1,224	(P)	5	(D)	1
Africa	322	3	1	2	319	13	3	-2	4	6	189	89	26	0
South Africa	50	(*)	(*)	0	50	1	2	-1	(*)	1	(P)	10	(D)	0
Other	272	3	1	2	269	12	1	-1	4	5	(P)	80	(D)	0
Middle East	581	84	66	18	497	20	8	5	9	3	378	58	28	(*)
Israel	(P)	(P)	(P)	10	206	19	0	3	(*)	1	149	25	9	(*)
Saudi Arabia	99	4	4	0	95	0	0	(*)	1	-1	(P)	16	(D)	0
Other	(P)	(P)	(P)	9	196	0	8	2	8	5	(P)	17	(D)	0
Asia and Pacific	5,555	2,331	1,355	977	3,224	73	293	-10	586	597	1,404	1,041	423	6
Australia	343	82	65	17	261	20	14	26	69	44	56	110	35	1
China	288	2	1	1	286	3	1	5	10	5	138	46	93	0
Hong Kong	178	134	105	30	44	0	49	-166	(P)	(P)	102	48	10	(*)
India	164	10	8	2	154	1	1	-2	3	5	112	9	32	0
Indonesia	84	12	12	(*)	72	0	3	(*)	(*)	(*)	35	22	12	0
Japan	3,076	1,906	1,047	859	1,170	24	157	122	427	305	239	551	78	5
Korea, Republic of	305	43	32	11	262	1	6	-8	7	14	183	54	27	0
Malaysia	83	10	10	(*)	73	0	17	(*)	1	1	24	23	9	0
New Zealand	33	4	3	2	28	2	2	2	2	2	12	8	2	0
Philippines	245	1	1	(*)	244	0	2	2	1	-1	176	60	4	0
Singapore	131	61	39	23	70	0	14	-2	(P)	(P)	27	28	4	0
Singapore	283	61	31	30	202	1	1	11	15	4	121	41	27	0
Taiwan	83	3	1	2	80	1	5	-1	2	(*)	(D)	20	(D)	0
Thailand	280	1	1	(*)	279	19	23	(*)	(*)	(*)	(P)	20	(D)	0
Other														
International organizations and unallocated	644	177	177	0	467	0	18	-3	13	16	295	107	49	1
Addenda:														
European Union ¹	10,622	5,201	3,107	2,094	5,421	456	680	1,422	4,993	3,570	1,235	1,329	300	37
Eastern Europe ²	263	(*)	(*)	(*)	262	26	1	1	1	1	(P)	55	(D)	0

* Less than \$500,000.

^D Suppressed to avoid disclosure of data of individual companies.

1. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

2. See footnote 3, table 2.

Table 5.2.—Other Private Services, 1994

[Millions of dollars]

	Receipts												Addendum: Film and tape rentals	
	Total	Affiliated			Unaffiliated									
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Telecommunications	Business, professional, and technical services		Other services
								Net	Premiums	Losses				
All countries	61,093	18,651	12,138	6,513	42,442	7,175	5,763	1,676	4,921	3,245	2,865	15,893	9,070	4,127
Canada	6,366	3,091	2,376	715	3,275	383	389	391	1,027	636	244	1,430	438	290
Europe	21,109	8,985	6,119	2,866	12,125	1,139	2,454	359	2,076	1,717	924	5,120	2,130	2,908
Belgium-Luxembourg	833	359	325	34	474	16	138	36	95	58	37	191	56	45
France	2,031	968	717	252	1,062	99	214	8	173	166	72	462	207	348
Germany	3,018	1,368	686	683	1,649	142	169	74	180	106	144	705	416	436
Italy	1,026	340	244	96	686	43	89	10	40	31	83	242	219	232
Netherlands	1,953	1,373	1,119	254	580	31	141	10	35	25	45	274	78	890
Norway	279	90	67	23	189	42	15	12	21	10	16	71	33	18
Spain	878	154	153	1	724	84	66	20	27	7	46	264	244	271
Sweden	513	169	50	119	344	55	41	8	22	14	28	150	62	65
Switzerland	1,125	543	238	304	582	27	237	7	104	97	46	210	55	33
United Kingdom	6,309	2,847	1,840	1,006	3,462	132	1,055	174	1,305	1,131	199	1,493	408	430
Other	3,148	773	680	93	2,375	469	287	1	73	73	208	1,058	352	140
Latin America and Other Western Hemisphere	9,656	1,185	802	383	8,471	740	1,529	465	843	377	669	2,408	2,661	219
South and Central America	7,456	748	537	210	6,708	569	694	226	457	231	547	2,128	2,545	210
Argentina	598	44	43	1	554	33	107	69	120	51	65	161	119	30
Brazil	675	97	56	41	578	81	106	9	12	3	46	195	140	51
Chile	466	28	26	2	438	15	56	12	32	20	19	273	63	14
Mexico	3,089	355	285	70	2,734	131	231	50	117	68	195	638	1,489	56
Venezuela	(D)	(D)	(D)	(D)	477	61	40	11	19	8	43	277	45	23
Other	(D)	(D)	75	(D)	1,929	247	154	76	156	80	179	585	689	37
Other Western Hemisphere	2,200	437	264	173	1,763	171	835	240	386	146	121	281	117	9
Bermuda	669	196	96	100	473	10	174	203	321	118	22	60	4	5
Other	1,532	241	169	73	1,291	161	661	37	65	28	99	221	112	4
Africa	(D)	(D)	92	(D)	1,216	325	54	-1	7	8	95	568	175	26
South Africa	208	13	13	1	195	31	14	2	2	(*)	17	88	42	25
Other	(D)	(D)	79	(D)	1,022	293	40	-3	4	7	78	480	133	2
Middle East	(D)	(D)	64	(D)	2,183	351	178	8	30	22	172	1,337	137	22
Israel	(D)	(D)	2	(D)	359	46	56	3	16	13	60	138	56	13
Saudi Arabia	(D)	(D)	11	(D)	1,098	59	42	3	4	1	43	916	36	3
Other	799	74	51	23	725	246	80	2	9	7	68	283	45	5
Asia and Pacific	17,013	4,781	2,561	2,220	12,232	4,238	1,111	393	821	428	756	4,738	996	619
Australia	1,139	386	350	36	753	39	87	28	76	49	59	378	163	152
China	1,063	25	20	5	1,038	576	7	-1	7	8	78	265	113	2
Hong Kong	1,046	390	347	43	656	178	157	26	44	19	58	222	14	14
India	646	3	3	(*)	643	452	32	2	2	1	58	75	24	1
Indonesia	553	103	101	1	450	152	31	(*)	3	3	21	212	34	13
Japan	6,236	2,688	663	2,025	3,548	701	382	246	471	225	212	1,717	290	324
Korea, Republic of	1,143	51	41	10	1,092	403	65	5	26	21	96	446	77	31
Malaysia	(D)	(D)	54	(D)	394	178	29	12	18	6	14	141	20	6
New Zealand	158	19	19	1	139	13	11	11	15	4	14	56	35	25
Philippines	391	30	30	(*)	361	46	25	5	5	27	219	34	11	11
Singapore	1,103	740	690	51	363	63	96	16	38	22	19	155	14	11
Taiwan	1,159	207	183	24	952	488	56	27	87	60	61	298	22	22
Thailand	480	46	45	1	434	124	29	10	16	6	15	228	28	8
Other	(D)	(D)	15	(D)	1,411	825	104	2	2	1	26	327	127	1
International organizations and unallocated	3,059	124	124	0	2,935	0	49	61	118	57	5	291	2,534	42
Addenda:														
European Union ¹	17,437	8,068	5,686	2,382	9,369	656	2,023	338	1,909	1,571	695	3,922	1,734	2,699
Eastern Europe ²	1,020	45	42	3	975	164	40	1	5	5	78	572	121	31

See footnotes at end of table.

Table 5.2.—Other Private Services, 1994—Continued
[Millions of dollars]

	Payments												Addendum: Film and tape rentals	
	Total	Affiliated			Unaffiliated									
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Telecommunications	Business, professional, and technical services		Other services
								Net	Premiums	Losses				
All countries	33,138	11,860	5,948	5,912	21,278	816	1,654	4,034	14,075	10,041	6,928	3,628	4,217	139
Canada	3,696	1,732	490	1,242	1,964	8	121	715	1,171	456	391	344	385	32
Europe	12,899	6,082	3,198	2,884	6,817	539	860	1,661	6,663	5,002	1,603	1,686	468	93
Belgium-Luxembourg	361	204	153	50	158	9	19	6	43	38	57	55	11	4
France	1,775	865	444	420	911	81	59	341	638	296	111	263	56	18
Germany	2,015	1,063	588	474	953	36	61	332	1,175	843	237	225	63	2
Italy	634	228	139	89	406	65	17	45	158	113	176	75	27	5
Netherlands	745	581	149	432	164	7	20	-19	27	46	47	72	38	13
Norway	108	27	6	21	81	1	4	30	43	13	16	26	5	(*)
Spain	290	39	31	8	251	72	12	6	4	-2	101	44	16	1
Sweden	(P)	(P)	(P)	102	111	3	16	22	88	66	26	28	16	(*)
Switzerland	650	526	123	403	124	8	51	-68	659	727	61	57	15	2
United Kingdom	5,005	2,131	1,436	695	2,674	183	554	1,073	3,533	2,460	291	659	114	36
Other	(P)	(P)	(P)	189	782	75	47	-108	296	404	480	181	107	11
Latin America and Other Western Hemisphere	8,118	623	345	279	7,495	149	223	1,659	5,595	3,936	2,361	270	2,833	4
South and Central America	5,582	194	119	75	5,388	132	157	-8	21	29	2,054	259	2,793	4
Argentina	136	9	7	2	127	4	16	-2	(*)	3	81	23	5	(*)
Brazil	253	47	36	11	206	5	21	-9	4	14	143	36	10	1
Chile	54	(*)	(*)	0	54	9	3	2	2	(*)	33	6	1	0
Mexico	4,027	91	71	20	3,936	67	75	2	1	(*)	966	105	2,721	2
Venezuela	117	5	2	4	112	1	28	1	2	(*)	62	12	7	(*)
Other	998	42	3	38	956	46	15	-1	12	12	769	79	49	1
Other Western Hemisphere	2,536	429	225	204	2,107	17	66	1,667	5,574	3,907	307	11	39	1
Bermuda	1,372	224	147	77	1,148	0	15	1,113	3,383	2,270	16	3	1	1
Other	1,164	205	78	127	959	17	51	554	2,191	1,637	292	7	38	(*)
Africa	(P)	(P)	1	(P)	381	16	6	1	4	3	210	123	25	(*)
South Africa	61	7	1	6	54	2	3	(*)	(*)	(*)	15	(P)	(P)	(*)
Other	(P)	(P)	(*)	(P)	326	14	3	1	4	3	(P)	108	(P)	0
Middle East	(P)	(P)	99	(P)	559	23	4	7	15	8	415	83	27	(*)
Israel	326	88	(P)	(P)	238	22	1	(*)	2	2	172	34	9	(*)
Saudi Arabia	108	9	9	0	99	0	1	(*)	(*)	(*)	14	(P)	(P)	0
Other	(P)	(P)	(P)	6	220	0	2	6	12	6	(P)	35	(P)	0
Asia and Pacific	6,668	3,078	1,625	1,453	3,590	82	410	-19	616	635	1,684	1,008	426	10
Australia	444	141	111	30	303	23	34	49	97	48	66	104	28	5
China	371	38	2	36	333	4	1	-8	8	16	211	33	92	0
Hong Kong	449	259	208	51	190	1	68	-68	(P)	(P)	111	66	12	2
India	210	10	8	2	200	2	3	1	3	3	143	20	32	0
Indonesia	108	16	15	1	92	1	8	-2	-3	(*)	42	34	9	0
Japan	3,313	2,257	1,061	1,196	1,056	25	169	10	434	424	268	503	80	(*)
Korea, Republic of	405	112	38	74	293	2	10	-2	(P)	(P)	210	45	29	(*)
Malaysia	129	40	38	2	89	0	35	(*)	(*)	(*)	25	19	10	0
New Zealand	45	6	3	3	39	2	9	(*)	(*)	(*)	16	11	3	1
Philippines	221	7	3	5	214	0	5	(*)	(*)	(*)	178	26	4	1
Singapore	231	141	111	30	90	0	27	(*)	1	(*)	33	26	5	1
Taiwan	265	41	22	19	224	1	3	2	6	3	151	40	28	0
Thailand	125	9	6	3	116	1	15	(*)	(*)	(*)	55	38	7	0
Other	350	1	1	(*)	349	21	23	1	2	(*)	174	42	87	0
International organizations and unallocated	664	190	190	0	474	0	30	10	11	1	265	114	56	1
Addenda:														
European Union ¹	11,189	5,313	3,001	2,312	5,877	477	757	1,659	5,768	4,110	1,185	1,446	353	87
Eastern Europe ²	376	(*)	(*)	0	376	27	1	2	(*)	-2	207	85	54	4

* Less than \$500,000.

P Suppressed to avoid disclosure of data of individual companies.

1. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

2. See footnote 3, table 2.

Table 5.3.—Other Private Services, 1995

[Millions of dollars]

	Receipts												Addendum: Film and tape rentals	
	Total	Affiliated			Unaffiliated									
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Telecom- munications	Business, profes- sional, and technical services		Other services
								Net	Premiums	Losses				
All countries	66,850	20,272	12,795	7,477	46,578	7,512	7,029	1,390	5,524	4,133	3,183	17,765	9,699	4,662
Canada	6,856	3,428	2,493	935	3,428	403	580	388	1,075	687	275	1,322	461	307
Europe	23,427	9,744	6,365	3,379	13,683	1,243	2,948	317	2,630	2,313	955	5,889	2,332	3,128
Belgium-Luxembourg	856	355	329	27	500	17	143	55	148	93	40	171	75	82
France	2,526	1,194	812	382	1,332	101	246	81	215	134	73	548	283	503
Germany	3,203	1,374	640	734	1,829	148	196	66	247	181	118	901	400	387
Italy	1,180	402	308	94	778	47	121	25	58	33	92	278	215	255
Netherlands	2,248	1,505	1,090	416	742	32	179	19	42	23	40	381	91	825
Norway	343	154	64	90	189	38	20	7	27	27	33	65	34	18
Spain	(D)	(D)	192	(D)	691	86	70	6	22	16	45	197	288	328
Sweden	564	124	54	71	440	61	51	7	31	24	25	217	79	82
Switzerland	1,196	517	296	221	679	29	303	-45	86	131	44	295	53	30
United Kingdom	6,775	2,961	1,906	1,055	3,814	137	1,272	64	1,653	1,589	222	1,672	447	472
Other	(D)	(D)	674	(D)	2,694	550	346	39	100	61	223	1,168	368	146
Latin America and Other Western Hemisphere	10,108	1,328	763	565	8,780	791	1,705	164	821	658	770	2,475	2,874	347
South and Central America	7,828	757	511	246	7,071	604	679	214	465	251	653	2,189	2,751	335
Argentina	677	51	45	6	626	33	111	43	102	59	50	234	154	63
Brazil	885	175	89	87	710	84	122	8	15	6	71	230	195	112
Chile	265	36	34	2	229	15	42	20	46	26	26	61	65	15
Mexico	3,044	279	228	50	2,765	151	160	37	102	64	245	590	1,581	78
Venezuela	(D)	(D)	37	(D)	503	69	60	9	16	7	39	277	70	28
Other	(D)	(D)	78	(D)	2,236	252	184	96	186	90	222	776	706	40
Other Western Hemisphere	2,280	571	252	319	1,709	187	1,027	-51	356	406	117	306	123	11
Bermuda	489	321	66	252	168	10	184	-131	224	355	13	89	3	3
Other	1,791	250	184	67	1,541	177	843	81	132	51	104	216	120	8
Africa	1,492	141	85	56	1,351	341	66	6	12	6	111	646	181	34
South Africa	241	18	15	3	223	34	20	3	4	1	28	90	48	31
Other	1,252	124	70	53	1,128	307	46	3	8	5	83	556	133	3
Middle East	2,641	335	101	233	2,306	355	206	21	34	13	171	1,405	148	31
Israel	(D)	(D)	6	(D)	411	44	54	8	18	10	66	176	63	19
Saudi Arabia	(D)	(D)	14	(D)	1,214	67	46	2	4	2	38	1,023	38	5
Other	780	100	82	18	680	244	106	11	12	1	67	205	47	7
Asia and Pacific	19,148	5,127	2,819	2,309	14,021	4,379	1,406	433	825	391	896	5,760	1,147	799
Australia	1,396	448	401	46	948	40	121	43	92	50	57	483	204	221
China	1,290	62	29	32	1,228	530	23	23	25	2	75	458	118	5
Hong Kong	1,172	424	379	45	748	174	191	26	50	24	64	267	26	26
India	680	7	7	(*)	673	451	29	4	5	1	59	105	24	1
Indonesia	914	134	128	6	780	160	83	3	5	2	19	473	42	21
Japan	6,754	2,686	716	1,969	4,068	743	482	239	458	220	282	2,010	312	359
Korea, Republic of	(D)	(D)	70	(D)	1,368	452	89	13	23	10	112	608	94	48
Malaysia	(D)	(D)	74	(D)	401	183	36	4	12	7	27	127	24	9
New Zealand	187	40	38	2	147	15	13	12	14	2	14	53	41	30
Philippines	309	28	28	(*)	281	47	30	8	12	4	31	125	40	16
Singapore	1,181	785	709	77	396	60	105	3	27	24	28	180	20	17
Taiwan	1,255	186	161	26	1,069	490	76	51	94	43	79	345	28	28
Thailand	595	58	57	1	537	147	36	4	5	2	21	293	37	16
Other	1,398	22	22	0	1,376	887	91	1	1	(*)	30	229	137	2
International organizations and unallocated	3,176	168	168	0	3,008	0	117	61	127	65	4	269	2,556	16
Addenda:														
European Union ¹	19,987	9,010	5,958	3,051	10,977	673	2,501	371	2,504	2,133	747	4,689	1,998	3,006
Eastern Europe ²	1,227	53	36	17	1,174	213	54	(*)	7	7	87	688	133	41

See footnotes at end of table.

Table 5.3.—Other Private Services, 1995—Continued
[Millions of dollars]

	Payments												Addendum: Film and tape rentals	
	Total	Affiliated			Unaffiliated									
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Telecommunications	Business, professional, and technical services		Other services
								Net	Premiums	Losses				
All countries	39,285	13,597	6,820	6,777	25,689	949	2,472	5,383	15,187	9,804	7,773	4,691	4,420	172
Canada	4,421	1,918	493	1,426	2,503	9	190	604	1,288	683	677	605	418	48
Europe	15,169	6,926	3,439	3,487	8,243	616	1,413	1,890	6,982	5,092	1,726	2,119	480	87
Belgium-Luxembourg	517	285	197	87	233	7	57	29	56	27	57	74	9	(*)
France	1,894	919	427	492	975	84	101	269	644	376	120	343	57	11
Germany	2,468	1,091	623	468	1,377	38	250	346	1,150	803	353	325	66	6
Italy	672	254	102	152	418	76	39	43	227	184	158	77	26	5
Netherlands	909	658	196	462	251	8	73	-6	26	33	55	93	29	4
Norway	120	45	4	41	75	0	6	-36	42	5	14	14	4	(*)
Spain	(D)	(D)	26	(D)	270	83	22	4	(*)	(*)	101	52	9	(*)
Sweden	333	137	36	101	196	1	33	82	129	47	21	40	18	(*)
Switzerland	559	474	121	352	85	3	98	-160	682	842	60	67	17	3
United Kingdom	5,815	2,539	1,615	923	3,276	226	611	1,248	3,652	2,405	275	780	136	56
Other	(D)	(D)	90	(D)	1,090	90	125	-2	369	370	513	254	110	1
Latin America and Other Western Hemisphere	9,739	824	393	431	8,915	172	259	2,659	6,195	3,537	2,536	326	2,964	5
South and Central America	6,091	309	187	122	5,782	152	173	-13	16	29	2,237	312	2,923	3
Argentina	(D)	(D)	3	3	152	4	10	-2	(*)	2	107	28	5	(*)
Brazil	393	126	82	44	267	5	30	-10	(*)	10	169	62	11	2
Chile	59	(*)	(*)	(*)	59	11	5	-1	2	1	32	9	1	(*)
Mexico	4,275	95	50	45	4,180	69	79	-1	2	3	1,067	113	2,853	(*)
Venezuela	(D)	(D)	14	(D)	108	3	12	2	2	(*)	68	17	6	(*)
Other	(D)	(D)	(D)	(D)	1,017	60	37	-3	10	13	793	85	46	1
Other Western Hemisphere	3,648	515	206	309	3,133	20	87	2,671	6,179	3,508	300	14	42	1
Bermuda	2,401	251	141	109	2,150	0	13	2,120	3,938	1,818	15	1	1	1
Other	1,247	264	65	200	983	20	74	552	2,242	1,690	284	13	41	(*)
Africa	444	11	3	8	433	21	10	5	7	2	234	139	24	0
South Africa	64	5	3	2	59	1	5	-1	1	1	33	16	5	0
Other	381	6	(*)	6	375	20	5	6	8	2	201	123	20	0
Middle East	764	141	129	12	623	30	12	6	15	9	455	94	26	(*)
Israel	(D)	(D)	(D)	8	245	30	2	-2	1	3	175	32	9	(*)
Saudi Arabia	119	6	6	0	113	0	2	(*)	(*)	(*)	88	18	4	0
Other	(D)	(D)	(D)	5	265	0	8	8	14	6	192	44	13	0
Asia and Pacific	7,745	3,321	1,908	1,413	4,424	102	517	189	672	482	1,877	1,298	441	30
Australia	548	194	166	29	354	36	43	52	124	72	70	124	29	7
China	394	16	5	11	378	5	3	-2	4	7	246	36	90	1
Hong Kong	552	310	256	55	242	1	78	-68	58	126	132	89	10	1
India	261	10	8	2	251	2	7	(*)	4	4	(D)	36	(D)	0
Indonesia	107	14	13	1	93	1	13	(*)	1	1	42	28	9	0
Japan	3,881	2,389	1,233	1,155	1,492	26	248	198	455	257	276	650	94	12
Korea, Republic of	462	112	32	81	350	2	16	1	9	8	227	70	35	5
Malaysia	142	57	52	4	85	0	36	-1	(*)	(*)	29	12	9	(*)
New Zealand	56	11	6	5	45	2	6	-1	(*)	(*)	16	16	6	4
Philippines	238	3	3	(*)	235	0	9	(*)	(*)	1	179	42	4	1
Singapore	206	117	93	25	89	0	22	(*)	3	3	44	20	3	(*)
Taiwan	338	76	38	38	262	1	6	3	7	4	183	44	25	(*)
Thailand	184	9	2	6	175	1	18	3	3	(*)	61	84	8	(*)
Other	373	2	1	1	371	26	13	2	2	(*)	(D)	46	(D)	0
International organizations and unallocated	1,001	455	455	0	546	0	71	30	28	-3	268	111	67	2
Addenda:														
European Union ¹	13,774	6,379	3,313	3,066	7,395	550	1,246	2,015	6,259	4,243	1,327	1,899	359	83
Eastern Europe ²	480	19	1	18	461	29	15	-1	-1	(*)	245	116	54	(*)

* Less than \$500,000.

^D Suppressed to avoid disclosure of data of individual companies.

1. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

2. See footnote 3, table 2.

Table 5.4.—Other Private Services, 1996

[Millions of dollars]

	Receipts													Addendum: Film and tape rentals
	Total	Affiliated			Unaffiliated									
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Telecommunications	Business, professional, and technical services	Other services	
								Net	Premiums	Losses				
All countries	73,569	22,810	13,763	9,047	50,759	7,807	8,034	2,121	6,179	4,058	3,405	19,247	10,145	4,834
Canada	7,552	3,911	2,452	1,460	3,641	426	629	346	1,114	768	297	1,474	468	310
Europe	26,492	11,252	6,805	4,446	15,240	1,345	3,413	693	2,852	2,159	882	6,412	2,495	3,266
Belgium-Luxembourg	895	342	320	22	553	17	164	60	132	72	36	187	89	84
France	2,828	1,435	838	597	1,393	102	318	23	197	174	58	649	244	428
Germany	3,967	1,780	640	1,139	2,188	160	250	216	410	193	73	963	525	519
Italy	1,378	485	324	161	893	49	163	16	75	60	68	377	220	263
Netherlands	2,417	1,641	1,192	449	776	34	205	-13	42	56	31	416	103	855
Norway	471	205	74	131	266	40	27	42	65	23	40	69	48	32
Spain	(D)	(D)	181	(P)	668	83	85	8	33	24	37	216	239	269
Sweden	781	278	56	221	503	70	68	15	41	26	23	245	82	86
Switzerland	1,386	624	308	316	762	30	327	-45	83	129	35	367	48	24
United Kingdom	7,433	3,130	2,083	1,047	4,303	144	1,407	356	1,641	1,284	246	1,681	470	505
Other	(D)	(D)	788	(D)	2,938	616	399	14	133	119	235	1,245	429	202
Latin America and Other Western Hemisphere	10,922	1,293	795	498	9,629	818	1,925	400	1,024	624	898	2,725	2,864	296
South and Central America	8,388	820	599	221	7,568	628	889	208	539	331	781	2,327	2,736	283
Argentina	779	68	55	13	711	37	159	40	119	79	55	293	126	32
Brazil	1,006	165	124	41	841	95	158	3	15	12	96	295	194	99
Chile	340	27	27	(*)	313	17	56	26	65	40	35	110	69	17
Mexico	3,203	313	260	53	2,890	149	237	41	95	55	322	575	1,564	61
Venezuela	554	47	41	7	507	77	77	3	23	20	43	255	53	31
Other	2,505	199	93	107	2,306	253	202	96	222	126	230	797	729	43
Other Western Hemisphere	2,534	473	196	277	2,061	189	1,036	192	485	293	117	399	129	12
Bermuda	689	256	78	178	433	11	233	112	355	243	15	59	3	3
Other	1,844	217	118	99	1,627	179	803	79	129	50	102	339	126	9
Africa	1,644	153	84	69	1,491	355	96	7	17	10	135	711	187	36
South Africa	(D)	(D)	17	(D)	290	35	23	1	7	6	53	127	50	32
Other	(D)	(D)	67	(D)	1,201	320	73	5	10	4	83	584	136	4
Middle East	2,413	302	92	210	2,111	359	225	10	48	38	183	1,176	158	37
Israel	438	24	8	16	414	45	55	9	28	19	64	174	67	22
Saudi Arabia	(D)	(D)	12	(D)	911	71	56	4	4	3	38	705	39	5
Other	(D)	(D)	73	(D)	786	243	114	1	16	15	81	296	51	9
Asia and Pacific	20,932	5,655	3,292	2,364	15,277	4,503	1,624	419	945	527	1,004	6,500	1,227	871
Australia	1,423	464	434	30	959	42	160	34	131	97	60	457	206	227
China	1,447	88	45	43	1,359	551	29	(*)	10	10	189	465	125	7
Hong Kong	1,507	637	578	59	870	167	223	25	60	35	59	364	32	32
India	681	17	17	(*)	664	442	30	3	7	5	53	110	26	2
Indonesia	991	110	95	15	881	178	106	2	16	14	24	528	43	21
Japan	7,227	2,793	787	2,006	4,434	769	475	327	528	201	230	2,280	355	399
Korea, Republic of	1,578	155	94	61	1,423	504	113	7	25	18	127	572	99	57
Malaysia	708	85	79	6	623	195	40	2	14	12	31	331	24	9
New Zealand	201	28	28	1	173	16	29	8	16	8	12	59	50	39
Philippines	367	45	38	7	322	44	47	-10	15	25	37	162	43	18
Singapore	1,458	970	881	89	488	57	146	11	25	14	39	217	18	15
Taiwan	1,177	170	131	39	1,007	455	80	9	86	78	87	350	26	26
Thailand	686	71	63	8	615	169	42	4	13	8	26	334	39	18
Other	1,480	23	22	1	1,457	913	104	(*)	(*)	(*)	30	269	141	2
International organizations and unallocated	3,614	244	244	0	3,370	0	122	246	179	-67	7	248	2,747	20
Addenda:														
European Union ¹	22,357	10,263	6,267	3,996	12,094	694	2,905	682	2,677	1,994	653	5,042	2,120	3,118
Eastern Europe ²	1,485	151	148	3	1,334	250	74	4	20	16	103	752	152	57

See footnotes at end of table.

Table 5.4.—Other Private Services, 1996—Continued
[Millions of dollars]

	Payments													Addendum: Film and tape rentals
	Total	Affiliated			Unaffiliated									
		Total	Between U.S. parents and their foreign affiliates	Between U.S. affiliates and their foreign parents	Total	Education	Financial services	Insurance			Telecommunications	Business, professional, and technical services	Other services	
								Net	Premiums	Losses				
All countries	42,796	16,026	7,505	8,521	26,770	1,041	3,184	4,387	15,473	11,086	8,385	5,253	4,520	198
Canada	5,022	2,603	605	1,999	2,419	10	195	473	1,140	667	689	636	416	30
Europe	15,464	8,273	3,815	4,459	7,190	663	1,929	162	6,576	6,414	1,478	2,397	562	134
Belgium-Luxembourg	580	346	238	108	234	10	73	30	72	41	38	72	11	(*)
France	1,789	1,059	451	609	730	92	113	91	454	363	96	268	70	22
Germany	2,896	1,448	620	828	1,448	41	321	360	1,406	1,046	272	389	67	3
Italy	571	290	112	178	281	74	46	-41	60	101	100	80	23	1
Netherlands	867	595	206	389	272	8	83	-5	26	32	45	109	33	4
Norway	127	71	4	67	56	0	9	11	16	6	10	21	4	0
Spain	333	69	48	21	264	89	21	6	11	5	65	72	11	(*)
Sweden	228	166	29	137	62	1	45	-49	55	104	13	31	21	(*)
Switzerland	679	631	115	516	48	3	126	-270	654	923	47	92	50	37
United Kingdom	5,974	3,037	1,781	1,256	2,937	251	913	378	3,395	3,018	237	1,006	152	67
Other	1,429	561	212	349	868	95	179	-348	427	775	555	268	119	(*)
Latin America and Other Western Hemisphere	11,409	926	483	443	10,483	190	384	3,650	7,186	3,536	2,917	376	2,965	5
South and Central America	6,598	344	210	134	6,254	167	272	1	46	45	2,532	360	2,921	4
Argentina	216	27	27	(*)	189	5	15	1	15	14	135	26	7	1
Brazil	475	147	98	49	328	6	39	-6	(*)	5	179	99	11	1
Chile	73	3	1	2	70	12	8	2	2	1	36	11	1	(*)
Mexico	4,395	120	64	55	4,276	85	89	-3	4	6	1,157	115	2,833	(*)
Venezuela	154	31	8	23	123	1	15	6	6	(*)	78	21	7	(*)
Other	1,281	17	13	5	1,264	58	107	1	19	18	948	88	63	1
Other Western Hemisphere	4,811	582	273	309	4,229	23	112	3,649	7,140	3,492	385	16	44	1
Bermuda	3,535	279	155	124	3,256	0	22	3,212	5,052	1,840	18	3	1	1
Other	1,276	303	118	186	973	23	90	437	2,088	1,651	367	13	43	(*)
Africa	(D)	(D)	(D)	33	543	23	17	5	7	1	332	140	25	(*)
South Africa	113	37	(D)	(D)	76	1	5	(*)	1	(*)	46	17	6	(*)
Other	(D)	(D)	(*)	(D)	467	22	12	5	6	1	285	124	20	0
Middle East	(D)	(D)	(D)	13	801	34	11	18	11	-7	528	184	26	(*)
Israel	(D)	(D)	(D)	9	271	33	2	12	2	-10	180	35	9	(*)
Saudi Arabia	134	5	5	0	129	0	2	(*)	(*)	(*)	97	25	4	0
Other	(D)	(D)	(D)	4	400	0	7	6	9	3	250	124	13	0
Asia and Pacific	8,188	3,338	1,765	1,574	4,850	122	582	54	538	484	2,205	1,432	455	24
Australia	599	218	192	26	380	44	42	51	132	82	66	153	24	2
China	538	14	8	6	524	6	6	5	1	-5	357	56	94	0
Hong Kong	680	430	303	128	250	1	85	-85	80	165	144	92	13	4
India	376	17	11	6	359	2	16	(*)	3	4	269	42	29	(*)
Indonesia	154	19	14	5	135	1	22	3	3	(*)	59	40	10	0
Japan	3,662	2,237	1,001	1,236	1,425	26	247	55	275	219	276	715	107	17
Korea, Republic of	412	65	26	39	347	2	19	7	13	6	218	68	32	0
Malaysia	161	64	49	15	97	0	42	(*)	(*)	(*)	29	16	10	0
New Zealand	(D)	(D)	(D)	2	68	3	19	7	(D)	(D)	21	16	2	(*)
Philippines	244	4	1	3	240	0	14	1	2	(*)	175	46	3	(*)
Singapore	300	167	99	67	133	0	38	3	5	2	55	34	3	0
Taiwan	315	56	30	26	259	1	9	2	9	7	178	46	23	(*)
Thailand	(D)	(D)	(D)	14	183	1	21	2	2	(*)	81	69	9	(*)
Other	455	3	2	1	452	33	2	2	(D)	(D)	280	39	96	0
International organizations and unallocated	1,144	661	661	0	483	0	65	26	15	-10	235	88	70	5
Addenda:														
European Union ¹	13,812	7,560	3,692	3,868	6,252	594	1,692	417	5,906	5,488	1,026	2,120	402	97
Eastern Europe ²	561	7	4	3	554	31	24	(*)	(*)	(*)	305	135	58	0

* Less than \$500,000.

D Suppressed to avoid disclosure of data of individual companies.

1. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

2. See footnote 3, table 2.

Table 6.1.—Insurance, 1993

[Millions of dollars]

	Receipts									Payments									
	Total			Primary insurance			Reinsurance			Total			Primary insurance			Reinsurance			
	Net	Premiums received	Losses paid	Net	Premiums received	Losses paid	Net	Premiums received	Losses paid	Net	Premiums paid	Losses recovered	Net	Premiums paid	Losses recovered	Net	Premiums paid	Losses recovered	
All countries	1,020	3,981	2,961	310	935	625	710	3,046	2,336	3,095	12,093	8,998	1,005	1,442	437	2,089	10,651	8,562	
Canada	219	836	617	110	346	236	108	490	382	532	1,048	516	22	(^D)	(^D)	510	(^D)	(^D)	
Europe	90	1,609	1,520	-58	155	213	147	1,454	1,307	1,448	5,819	4,372	626	896	270	821	4,923	4,102	
Belgium-Luxembourg	24	74	50	2	5	4	23	69	46	-10	37	46	6	6	0	-15	30	46	
France	8	119	112	5	14	9	3	106	103	157	437	280	76	80	4	81	357	276	
Germany	15	126	110	3	12	9	13	114	102	133	934	801	9	10	1	125	924	800	
Italy	6	43	38	2	6	4	4	37	33	26	133	106	1	1	(*)	25	131	106	
Netherlands	13	28	15	(*)	4	4	13	24	11	-12	23	35	(*)	(*)	0	-12	23	35	
Norway	1	19	18	1	6	4	(*)	13	13	32	50	18	20	28	8	12	21	10	
Spain	-19	27	45	1	7	4	-20	21	41	4	10	6	0	0	0	4	10	6	
Sweden	-6	18	24	1	5	4	-7	13	21	25	159	134	-1	1	2	26	158	132	
Switzerland	-69	76	146	(*)	5	4	-70	71	141	-40	576	616	19	19	(*)	-59	558	616	
United Kingdom	104	1,016	911	-76	84	160	181	932	751	1,049	3,266	2,218	495	748	253	554	2,518	1,964	
Other	12	63	51	4	11	7	8	52	44	81	193	112	1	2	1	81	192	111	
Latin America and Other Western Hemisphere	314	616	302	135	66	179	415	237	1,125	4,614	3,489	329	(^D)	(^D)	795	(^D)	(^D)	(^D)	
South and Central America	228	414	186	134	(^D)	(^D)	179	(^D)	(^D)	-8	19	27	13	(^D)	(^D)	-4	(^D)	(^D)	
Argentina	60	95	35	56	76	20	4	19	15	4	(*)	4	0	0	0	-4	4	4	
Brazil	11	26	14	7	7	2	6	3	2	-8	1	10	0	0	0	-9	1	10	
Chile	77	126	49	23	29	6	54	97	43	(*)	(*)	2	0	0	0	-1	1	2	
Mexico	6	13	7	2	3	1	4	10	6	1	1	1	(*)	(*)	0	1	1	1	
Venezuela	65	144	79	41	(^D)	(^D)	24	(^D)	(^D)	5	16	11	12	(^D)	(^D)	-7	(^D)	(^D)	
Other Western Hemisphere	86	203	117	2	(^D)	(^D)	84	(^D)	(^D)	1,133	4,595	3,463	317	(^D)	(^D)	816	(^D)	(^D)	
Bermuda	54	151	97	-1	(^D)	(^D)	55	(^D)	(^D)	631	2,869	2,239	289	(^D)	(^D)	341	(^D)	(^D)	
Other	32	51	20	2	4	2	29	47	18	502	1,726	1,224	27	0	474	1,699	1,224		
Africa	5	10	4	1	1	(^D)	4	8	4	-2	4	6	1	1	0	-3	2	6	
South Africa	2	3	1	(*)	(*)	(*)	2	3	1	-1	(*)	0	0	0	0	-1	1	1	
Other	3	7	3	1	(*)	(*)	2	6	4	-1	4	5	1	1	0	-2	2	5	
Middle East	4	11	17	1	1	1	4	21	16	5	9	3	4	4	0	1	5	3	
Israel	4	21	10	(*)	1	1	1	21	10	3	(*)	-3	1	1	0	2	-1	-3	
Saudi Arabia	1	3	2	(*)	0	1	1	3	2	(*)	1	1	0	0	0	-1	1	1	
Other	2	7	5	(*)	(*)	(*)	2	7	5	2	8	5	3	3	0	5	5	5	
Asia and Pacific	344	772	428	82	126	44	262	646	384	-10	586	597	13	15	2	-24	572	595	
Australia	33	63	30	8	15	7	24	48	24	26	69	44	(*)	(*)	0	26	69	44	
China	3	4	2	(*)	(*)	(*)	3	4	1	5	10	5	5	0	0	(*)	5	5	
Hong Kong	27	50	24	21	(^D)	(^D)	5	(^D)	(^D)	-166	(^D)	(^D)	1	1	0	-167	(^D)	(^D)	
India	1	4	4	-2	0	0	2	4	2	-2	3	5	0	0	0	-2	3	5	
Indonesia	1	3	2	0	0	0	1	3	2	(*)	(*)	0	0	0	0	(*)	(*)	(*)	
Japan	217	457	241	5	5	(*)	212	452	240	122	427	305	7	8	2	115	418	304	
Korea, Republic of	-2	25	27	(*)	9	9	-3	16	19	-6	7	14	(*)	(*)	0	-8	6	14	
Malaysia	9	17	9	6	9	3	8	9	6	(*)	17	1	0	0	0	(*)	1	1	
New Zealand	9	11	3	1	1	(*)	6	3	2	2	2	0	0	0	0	1	2	(*)	
Philippines	11	15	4	8	9	1	3	6	3	1	-1	(*)	(*)	0	2	1	1	1	
Singapore	11	29	18	11	(^D)	(^D)	(^D)	(^D)	(^D)	-2	(^D)	(^D)	0	0	0	-2	(^D)	(^D)	
Taiwan	18	74	56	15	18	3	3	56	53	11	15	4	(*)	(*)	0	11	15	4	
Thailand	7	13	6	7	(^D)	(^D)	(^D)	(^D)	(^D)	1	2	(*)	0	0	0	1	2	2	
Other	(*)	3	3	1	2	1	-1	1	2	(*)	(*)	(*)	0	0	0	(*)	(*)	(*)	
International organizations and unallocated	44	116	72	39	104	65	5	12	7	-3	13	16	10	10	(*)	-12	3	15	
Addenda:																			
European Union ¹	159	1,477	1,315	-62	135	198	224	1,341	1,117	1,422	4,993	3,570	587	846	260	836	4,146	3,311	
Eastern Europe ²	1	6	4	2	5	3	-1	1	2	1	1	1	1	1	0	-1	(*)	(*)	

* Less than \$500,000.

^D Suppressed to avoid disclosure of data of individual companies.

1. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

2. See footnote 3, table 2.

Table 6.2.—Insurance, 1994

[Millions of dollars]

	Receipts									Payments									
	Total			Primary insurance			Reinsurance			Total			Primary insurance			Reinsurance			
	Net	Premiums received	Losses paid	Net	Premiums received	Losses paid	Net	Premiums received	Losses paid	Net	Premiums paid	Losses recovered	Net	Premiums paid	Losses recovered	Net	Premiums paid	Losses recovered	
All countries	1,676	4,921	3,245	361	870	509	1,316	4,051	2,736	4,034	14,075	10,041	1,769	1,980	211	2,265	12,095	9,830	
Canada	391	1,027	636	129	302	172	262	725	464	715	1,171	456	130	(P)	(P)	585	(P)	(P)	
Europe	359	2,076	1,717	-59	128	186	418	1,949	1,531	1,661	6,663	5,002	1,145	1,247	102	516	5,417	4,900	
Belgium-Luxembourg	36	95	58	2	5	3	34	89	55	6	43	38	12	13	1	-7	30	37	
France	8	173	166	5	(P)	(P)	2	(P)	(P)	341	638	296	186	(P)	(P)	156	(P)	(P)	
Germany	74	180	106	9	18	9	65	162	98	332	1,175	843	24	25	1	308	1,150	842	
Italy	10	40	31	2	5	3	7	35	28	45	158	113	23	(P)	(P)	22	(P)	(P)	
Netherlands	10	35	25	2	2	1	9	33	24	-19	27	46	1	1	0	-19	26	46	
Norway	12	21	10	1	4	3	10	17	7	30	43	13	32	37	5	-2	6	8	
Spain	20	27	7	2	5	3	18	22	4	6	4	-2	0	0	6	4	-2	4	
Sweden	8	22	14	2	5	3	6	17	11	22	88	66	4	5	1	18	83	65	
Switzerland	7	104	97	2	5	3	5	99	93	-66	659	727	40	40	0	-108	620	727	
United Kingdom	174	1,305	1,131	-91	(P)	(P)	265	(P)	(P)	1,073	3,533	2,460	796	878	82	277	2,655	2,378	
Other	1	73	73	5	(P)	(P)	-4	(P)	(P)	-108	296	404	27	(P)	(P)	-135	(P)	(P)	
Latin America and Other Western Hemisphere	465	843	377	131	184	54	335	658	323	1,659	5,595	3,936	416	503	87	1,243	5,093	3,849	
South and Central America	226	457	231	128	180	52	98	277	179	-8	21	29	13	13	0	-2	8	29	
Argentina	69	120	51	57	83	26	12	38	25	-2	(*)	3	(*)	(*)	0	-2	(*)	3	
Brazil	12	32	20	6	7	3	6	26	20	2	4	14	(*)	(*)	(*)	-10	(*)	4	
Chile	50	117	68	19	26	7	30	92	61	1	(*)	(*)	(*)	(*)	0	1	(*)	1	
Mexico	11	19	8	4	5	1	7	14	7	1	2	(*)	1	(P)	(P)	(P)	(P)	(P)	
Venezuela	76	156	80	36	53	17	40	103	63	-1	12	12	9	(P)	(P)	-10	(P)	(P)	
Other Western Hemisphere	240	386	146	3	5	2	237	381	144	1,667	5,574	3,907	403	489	87	1,265	5,085	3,820	
Bermuda	203	321	118	(*)	1	1	202	320	118	1,113	3,383	2,270	378	465	87	735	2,918	2,183	
Other	37	65	28	2	4	2	35	61	26	554	2,191	1,637	24	24	0	530	2,167	1,637	
Africa	-1	7	8	(*)	(*)	(*)	6	8	1	4	3	2	2	0	-1	2	3	3	
South Africa	2	2	(*)	(*)	(*)	0	1	2	(*)	(*)	(*)	0	0	0	0	(*)	2	(*)	
Other	-3	4	7	(*)	(*)	(*)	-3	4	7	1	4	3	2	2	0	-1	2	3	
Middle East	8	30	22	1	2	1	7	28	21	7	15	8	9	9	-2	6	8	8	
Israel	3	16	13	(*)	1	1	3	16	13	(*)	2	2	2	2	0	-2	(*)	2	
Saudi Arabia	3	4	1	1	1	1	2	3	1	(*)	(*)	(*)	(*)	(*)	0	(*)	(*)	(*)	
Other	2	9	7	(*)	(*)	0	2	9	7	6	12	6	7	7	(*)	5	6	6	
Asia and Pacific	393	821	428	116	156	40	278	665	388	-19	616	635	62	64	3	-81	552	633	
Australia	28	76	49	7	14	8	21	62	41	49	97	48	1	1	0	49	97	48	
China	-1	7	(*)	(*)	(*)	-1	7	8	-8	8	16	5	5	0	-13	4	16	4	
Hong Kong	26	44	19	24	(P)	(P)	2	(P)	(P)	-68	(P)	(P)	2	2	0	-70	(P)	(P)	
India	2	2	1	(*)	(*)	(*)	2	2	1	1	3	3	0	0	0	0	3	3	
Indonesia	(*)	3	3	(*)	(*)	(*)	3	3	3	-2	-3	(*)	0	0	0	-2	-3	-3	
Japan	246	471	225	5	3	3	243	465	222	10	434	424	54	(P)	(P)	-44	(P)	(P)	
Korea, Republic of	5	26	21	6	9	3	-1	17	16	-2	(P)	(P)	1	(P)	(P)	-3	(P)	(P)	
Malaysia	12	18	6	10	(P)	(P)	11	(P)	(P)	(*)	(*)	0	0	0	0	0	1	2	
New Zealand	11	15	4	(*)	(*)	(*)	11	14	4	1	2	0	0	0	0	-1	1	2	
Philippines	10	15	5	7	9	2	3	6	3	(*)	(*)	(*)	(*)	(*)	0	0	1	2	
Singapore	16	38	22	18	(P)	(P)	-2	(P)	(P)	-1	1	2	0	0	0	-1	1	2	
Taiwan	27	87	60	32	40	8	-4	47	52	2	6	3	0	0	0	2	6	3	
Thailand	10	16	6	8	(P)	(P)	3	(P)	(P)	(*)	(*)	0	0	0	0	1	2	(*)	
Other	2	2	1	2	2	(*)	(*)	(*)	(*)	1	2	(*)	(*)	(*)	0	0	2	(*)	
International organizations and unallocated	61	118	57	43	98	55	18	20	2	10	11	1	6	(P)	(P)	4	(P)	(P)	
Addenda:																			
European Union ¹	338	1,909	1,571	-64	112	177	402	1,797	1,394	1,659	5,768	4,110	1,070	1,166	96	589	4,602	4,013	
Eastern Europe ²	1	5	5	(*)	(*)	(*)	1	5	4	2	(*)	-2	(*)	(*)	0	2	(*)	-2	

* Less than \$500,000.

P Suppressed to avoid disclosure of data of individual companies.

1. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Neth-

erlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

2. See footnote 3, table 2.

Table 6.3.—Insurance, 1995

[Millions of dollars]

	Receipts									Payments								
	Total			Primary insurance			Reinsurance			Total			Primary insurance			Reinsurance		
	Net	Premiums received	Losses paid	Net	Premiums received	Losses paid	Net	Premiums received	Losses paid	Net	Premiums paid	Losses recovered	Net	Premiums paid	Losses recovered	Net	Premiums paid	Losses recovered
All countries	1,390	5,524	4,133	353	776	423	1,037	4,747	3,710	5,383	15,187	9,804	1,529	1,852	322	3,855	13,335	9,481
Canada	388	1,075	687	94	270	176	293	805	511	604	1,288	683	101	(P)	(P)	503	(P)	(P)
Europe	317	2,630	2,313	36	136	100	281	2,494	2,213	1,890	6,982	5,092	887	1,159	272	1,003	5,824	4,820
Belgium-Luxembourg	55	148	93	2	6	5	54	142	88	29	56	27	13	(P)	(P)	17	(P)	(P)
France	81	215	134	4	15	11	77	200	123	269	644	376	163	163	(*)	105	482	376
Germany	66	247	181	13	27	14	53	220	167	346	1,150	803	18	(P)	(P)	329	(P)	(P)
Italy	25	58	33	2	7	5	23	52	28	43	227	184	21	(P)	(P)	23	(P)	(P)
Netherlands	19	42	23	5	5	7	14	37	23	-6	26	33	1	(*)	0	-8	26	33
Norway	(*)	27	27	2	8	7	-2	19	21	36	42	5	36	38	2	(*)	4	4
Spain	6	22	16	1	6	5	16	12	4	4	(*)	(*)	(*)	(*)	4	4	(*)	(*)
Sweden	7	31	24	1	6	4	5	25	19	82	129	47	10	(*)	72	119	47	47
Switzerland	-45	86	131	2	6	4	-47	80	127	-160	682	842	53	(*)	-213	629	842	842
United Kingdom	64	1,653	1,589	(*)	36	36	65	1,618	1,553	1,248	3,652	2,405	546	803	257	701	2,849	2,148
Other	39	100	61	6	15	9	34	85	51	-2	369	370	27	(P)	(P)	-28	(P)	(P)
Latin America and Other Western Hemisphere	164	821	658	112	158	46	52	663	611	2,659	6,195	3,537	456	483	27	2,202	5,712	3,510
South and Central America	214	465	251	103	149	46	111	316	205	-13	16	29	11	12	1	-24	4	28
Argentina	43	102	59	37	(P)	(P)	6	(P)	(P)	-2	(*)	2	(*)	(*)	0	-2	2	2
Brazil	8	15	6	6	8	2	2	7	5	-10	(*)	10	(*)	(*)	0	-10	(P)	(P)
Chile	20	46	26	6	8	1	14	38	24	1	2	1	2	0	0	0	1	1
Mexico	37	102	64	10	16	6	27	85	58	-1	2	3	(*)	(P)	(P)	-1	(P)	(P)
Venezuela	9	16	7	4	5	1	5	11	6	2	2	(*)	0	0	0	2	2	2
Other	96	186	90	39	(P)	(P)	57	(P)	(P)	-3	10	13	9	(P)	(P)	-12	(P)	(P)
Other Western Hemisphere	-51	356	406	8	9	(*)	-59	347	406	2,671	6,179	3,508	445	471	26	2,227	5,709	3,482
Bermuda	-131	224	355	4	4	(*)	-135	220	355	2,120	3,938	1,818	423	449	26	1,696	3,488	1,792
Other	81	132	51	5	5	(*)	76	127	51	552	2,242	1,690	21	21	0	530	2,220	1,690
Africa	6	12	6	2	3	2	4	9	4	5	7	2	7	7	0	-2	(*)	2
South Africa	3	4	1	(*)	(*)	0	3	4	1	-1	-1	0	0	0	0	-1	1	1
Other	3	8	5	1	3	2	2	5	3	6	8	2	7	7	0	-1	1	2
Middle East	21	34	13	2	3	1	20	31	12	6	15	9	11	(P)	(P)	-5	(P)	(P)
Israel	8	18	10	1	1	(*)	7	17	10	-2	1	3	1	(P)	(P)	-3	(P)	(P)
Saudi Arabia	2	4	2	1	1	1	1	3	2	(*)	(*)	(*)	0	(*)	0	0	0	3
Other	11	12	1	(*)	1	(*)	11	12	(*)	8	14	6	10	(P)	(P)	-2	(P)	(P)
Asia and Pacific	433	825	391	65	95	30	369	730	361	189	672	482	61	64	3	129	608	480
Australia	43	92	50	6	12	6	37	81	44	52	124	72	4	4	0	48	120	72
China	23	25	2	(*)	(*)	(*)	23	24	2	-2	4	7	2	2	0	-4	3	7
Hong Kong	26	50	24	8	(P)	(P)	19	(P)	(P)	-66	58	126	3	(P)	(P)	-71	(P)	(P)
India	4	5	1	(*)	1	1	3	4	(*)	4	4	0	0	0	0	4	4	4
Indonesia	3	5	2	1	1	1	2	4	2	(*)	(*)	1	1	1	0	-1	1	1
Japan	239	458	220	5	9	4	234	449	216	198	455	257	51	(P)	(P)	147	(P)	(P)
Korea, Republic of	13	23	10	2	3	1	11	21	9	1	9	8	1	1	0	1	1	8
Malaysia	4	12	7	1	1	1	4	10	7	-1	(*)	(*)	0	0	0	-1	(*)	(*)
New Zealand	12	14	2	(*)	1	1	12	14	2	1	(*)	(*)	0	0	0	0	0	1
Philippines	8	12	4	2	3	1	6	10	5	(*)	(*)	(*)	(*)	(*)	0	0	0	3
Singapore	3	27	24	4	(P)	(P)	-1	(P)	(P)	3	3	3	3	(*)	(*)	0	3	3
Taiwan	51	94	43	35	(P)	(P)	16	(P)	(P)	3	7	4	0	(*)	(*)	0	3	4
Thailand	4	5	2	(*)	(*)	(*)	4	5	2	3	3	0	0	0	0	3	3	3
Other	1	1	(*)	(*)	(*)	(*)	1	(*)	(*)	2	2	(*)	(*)	(*)	0	2	(*)	(*)
International organizations and unallocated	61	127	65	43	111	67	18	16	-2	30	28	-3	6	7	1	24	20	-4
Addenda:																		
European Union ¹	371	2,504	2,133	32	119	87	339	2,385	2,045	2,015	6,259	4,243	798	1,068	270	1,217	5,191	3,974
Eastern Europe ²	(*)	7	7	(*)	1	(*)	-1	7	7	-1	-1	(*)	(*)	0	-1	-1	-1	1,690

* Less than \$500,000.

P Suppressed to avoid disclosure of data of individual companies.

1. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

2. See footnote 3, table 2.

Table 6.4.—Insurance, 1996

[Millions of dollars]

	Receipts									Payments									
	Total			Primary insurance			Reinsurance			Total			Primary insurance			Reinsurance			
	Net	Premiums received	Losses paid	Net	Premiums received	Losses paid	Net	Premiums received	Losses paid	Net	Premiums paid	Losses recovered	Net	Premiums paid	Losses recovered	Net	Premiums paid	Losses recovered	
All countries	2,121	6,179	4,058	689	1,065	376	1,432	5,114	3,682	4,387	15,473	11,086	1,114	1,565	451	3,274	13,908	10,635	
Canada	346	1,114	768	110	377	267	236	737	500	473	1,140	667	45	84	39	428	1,057	629	
Europe	693	2,852	2,159	199	291	92	494	2,561	2,067	162	6,576	6,414	682	980	298	-520	5,596	6,116	
Belgium-Luxembourg	60	132	72	5	8	3	56	124	68	30	72	41	9	9	0	22	64	41	
France	23	197	174	11	18	8	13	179	166	91	454	363	49	56	7	42	398	356	
Germany	216	410	193	16	25	9	201	385	185	360	1,406	1,046	4	(D)	(D)	356	(D)	(D)	
Italy	16	75	60	6	9	3	10	66	56	-41	60	101	(*)	1	1	-41	60	100	
Netherlands	-13	42	56	5	6	1	-19	36	55	-5	26	32	(*)	0	0	-6	26	32	
Norway	42	65	23	17	(D)	(D)	25	(D)	(D)	11	16	6	11	(D)	(D)	(*)	(D)	(D)	
Spain	8	33	24	5	8	3	4	35	21	6	11	5	(*)	0	0	6	11	5	
Sweden	15	41	26	4	8	4	11	33	22	-49	55	104	1	2	1	-49	53	103	
Switzerland	-45	83	129	4	8	3	-50	76	126	-270	654	923	19	19	(*)	-289	635	923	
United Kingdom	356	1,641	1,284	120	162	42	236	1,479	1,242	378	3,395	3,018	588	863	274	-211	2,533	2,743	
Other	14	133	119	7	(D)	(D)	8	(D)	(D)	-348	427	775	1	1	(*)	-349	426	775	
Latin America and Other Western Hemisphere	400	1,024	624	99	156	57	301	868	567	3,650	7,186	3,536	370	474	105	3,281	6,712	3,431	
South and Central America	208	539	331	90	141	51	118	399	280	1	46	45	17	18	1	-16	28	44	
Argentina	40	119	79	33	(D)	(D)	7	(D)	(D)	1	15	14	(D)	(D)	0	(D)	(D)	(D)	
Brazil	3	15	12	4	5	1	(*)	10	10	-6	5	5	(*)	0	0	-1	5	1	
Chile	26	65	40	5	6	1	21	59	39	2	2	1	2	2	0	-1	1	5	
Mexico	41	95	55	16	23	6	24	73	49	-3	4	6	(*)	1	1	-3	2	5	
Venezuela	3	23	20	4	5	1	-1	18	19	6	6	(*)	5	5	0	1	(*)	(D)	
Other	96	222	126	28	(D)	(D)	68	(D)	(D)	1	19	18	(D)	(D)	(D)	(D)	(D)	(D)	
Other Western Hemisphere	192	485	293	9	15	6	183	470	287	3,649	7,140	3,492	352	456	104	3,297	6,684	3,388	
Bermuda	112	355	243	1	4	3	111	351	241	3,212	5,052	1,840	331	434	104	2,882	4,618	1,737	
Other	79	129	50	7	11	4	72	118	46	437	2,088	1,651	22	22	(*)	415	2,066	1,651	
Africa	7	17	10	3	4	1	4	12	9	5	7	1	4	4	0	2	3	1	
South Africa	1	7	6	1	1	(*)	1	6	5	6	(*)	1	0	0	0	(*)	1	3	
Other	5	10	4	2	3	1	3	6	3	5	6	1	4	4	0	1	2	1	
Middle East	10	48	38	2	4	1	8	45	36	18	11	-7	8	8	8	10	3	-7	
Israel	9	28	19	1	1	(*)	8	27	19	12	2	-10	2	2	0	10	(*)	-10	
Saudi Arabia	1	4	3	1	1	(*)	1	3	2	(*)	(*)	(*)	0	0	0	(*)	(*)	(*)	
Other	1	16	15	(*)	1	1	(*)	15	15	6	9	3	6	6	(*)	(*)	3	3	
Asia and Pacific	419	945	527	47	77	30	372	869	497	54	538	484	(D)	10	(D)	(D)	(D)	528	
Australia	34	131	97	7	20	13	27	111	84	51	132	82	(D)	(D)	(D)	(D)	(D)	(D)	
China	(*)	10	10	(*)	1	(*)	-1	9	10	5	1	-5	0	0	0	5	1	-5	
Hong Kong	25	60	35	8	13	5	17	47	30	-85	80	165	4	(D)	(D)	-89	(D)	(D)	
India	3	7	5	1	1	(*)	2	7	4	(*)	3	4	0	0	0	(*)	3	4	
Indonesia	2	16	14	1	2	(*)	1	14	14	3	3	(*)	2	2	0	1	1	1	
Japan	327	528	201	9	11	2	317	517	199	55	275	219	2	2	(*)	54	273	219	
Korea, Republic of	7	25	18	2	3	1	5	23	18	7	13	6	(*)	(*)	(*)	7	13	6	
Malaysia	2	14	12	(*)	1	(*)	1	14	12	(*)	(*)	(*)	0	0	0	(*)	(D)	(D)	
New Zealand	8	16	8	1	1	(*)	7	15	6	7	(D)	(D)	0	0	0	7	(D)	(D)	
Philippines	-10	15	25	1	2	1	-11	13	24	1	2	(*)	(*)	(*)	0	1	1	1	
Singapore	11	25	14	11	(D)	(D)	1	(D)	(D)	3	5	2	(*)	(*)	0	3	4	4	
Taiwan	9	86	78	5	8	3	3	78	74	2	9	7	0	0	0	2	9	7	
Thailand	4	13	8	1	1	(*)	3	12	8	2	2	(*)	0	0	0	2	2	2	
Other	(*)	(*)	(*)	(*)	(D)	(D)	-1	(D)	(D)	2	(D)	(D)	1	1	0	1	(D)	(D)	
International organizations and unallocated	246	179	-67	229	157	-73	17	22	6	26	15	-10	(D)	5	(D)	(D)	10	(D)	
Addenda:																			
European Union ¹	682	2,677	1,994	177	260	83	505	2,417	1,911	417	5,906	5,488	652	948	296	-235	4,957	5,192	
Eastern Europe ²	4	20	16	1	2	1	3	18	15	(*)	(*)	(*)	(*)	(*)	0	(*)	(*)	(*)	

* Less than \$500,000.

D Suppressed to avoid disclosure of data of individual companies.

1. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden.

The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

2. See footnote 3, table 2.

Table 7.1.—Business, Professional, and Technical Services, Unaffiliated, 1993

[Millions of dollars]

	Receipts										Payments											
	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²
All countries	13,446	338	2,308	694	464	826	1,442	2,407	268	2,978	1,723	3,350	646	304	110	239	287	321	319	142	175	806
Canada	1,056	66	221	85	29	36	97	47	12	258	207	323	58	14	11	29	10	22	51	14	27	86
Europe	4,488	153	1,059	354	153	296	779	337	77	949	330	1,537	228	247	71	118	123	161	83	59	65	381
Belgium-Luxembourg	195	4	54	9	3	11	38	21	1	47	6	53	8	2	(*)	9	4	5	(*)	1	21	
France	453	23	70	53	16	25	124	15	(*)	103	24	152	31	23	5	14	9	11	14	1	11	33
Germany	665	31	190	62	25	40	110	30	6	123	48	210	34	13	11	16	13	37	6	9	17	55
Italy	207	13	58	22	10	15	22	7	1	46	13	75	24	1	2	5	5	5	2	(P)	6	(P)
Netherlands	194	5	50	20	8	7	26	19	1	52	5	72	8	10	3	2	6	6	4	(P)	13	(P)
Norway	65	(*)	8	7	1	(*)	12	5	4	23	5	29	2	(P)	1	1	2	(P)	(P)	(P)	(P)	(P)
Spain	140	3	23	9	5	3	13	14	1	54	14	38	19	1	1	4	4	(*)	(*)	(*)	(*)	(P)
Sweden	131	3	40	11	12	6	18	1	3	22	14	33	3	(*)	1	12	7	3	(*)	(*)	(*)	(P)
Switzerland	149	6	23	15	23	11	28	(P)	(P)	20	(P)	43	7	6	2	6	10	4	(*)	(*)	(*)	(P)
United Kingdom	1,646	60	477	122	37	134	324	65	(P)	292	(P)	687	75	(P)	39	32	58	66	30	8	26	(P)
Other	643	5	66	24	12	43	63	(P)	(P)	167	81	142	21	(P)	2	17	10	16	(P)	2	(P)	(P)
Latin America and Other Western Hemisphere	1,831	54	172	44	15	109	73	429	26	377	530	195	34	7	6	11	16	29	18	(*)	1	74
South and Central America	1,658	35	159	35	15	97	49	387	25	357	499	184	34	5	6	10	15	27	16	(*)	1	70
Argentina	131	1	14	2	(*)	5	7	5	(P)	24	(P)	12	1	(*)	(*)	1	3	3	(*)	(*)	(*)	4
Brazil	44	(P)	39	3	2	4	6	4	(*)	18	(P)	22	4	(*)	(*)	2	4	5	(*)	(*)	(*)	7
Chile	48	1	14	2	1	4	2	5	1	11	6	3	1	(*)	0	(*)	(*)	(*)	(*)	(*)	(*)	1
Mexico	495	11	54	17	6	21	19	45	5	222	90	83	21	1	6	3	4	11	2	(*)	(*)	33
Venezuela	427	(*)	22	2	2	8	9	300	1	47	37	9	1	1	(*)	1	2	1	(*)	(*)	(*)	2
Other	421	(P)	17	8	3	55	6	29	(P)	35	242	56	5	2	0	3	5	5	12	(*)	(*)	23
Other Western Hemisphere	173	19	13	10	(*)	12	25	42	1	20	31	11	1	2	(*)	1	(*)	2	1	0	0	4
Bermuda	47	(P)	2	3	0	6	13	1	0	0	(P)	6	(*)	2	0	0	0	0	0	0	0	2
Other	125	(P)	11	7	(*)	6	12	41	1	20	(P)	5	1	(*)	(*)	1	1	1	1	0	0	2
Africa	560	2	47	4	37	95	6	182	9	62	116	89	2	(*)	(*)	9	13	2	15	0	1	47
South Africa	77	1	12	2	1	5	2	36	11	6	6	10	1	(*)	(*)	1	(*)	0	0	0	0	5
Other	483	(*)	35	2	36	91	4	146	9	51	109	80	1	(*)	0	8	13	1	15	(*)	1	41
Middle East	887	3	139	15	9	46	46	294	14	276	46	58	9	(*)	(*)	3	5	3	5	3	7	22
Israel	117	2	57	9	5	3	11	5	2	18	7	25	3	(*)	(*)	3	2	2	3	3	12	12
Saudi Arabia	524	1	(P)	2	3	23	14	197	(P)	231	(P)	16	5	(*)	(*)	(*)	2	2	1	(*)	3	3
Other	246	(P)	(P)	4	2	20	21	92	(P)	38	(P)	17	1	(*)	(*)	1	1	3	(*)	(*)	4	6
Asia and Pacific	4,369	54	660	191	212	226	414	1,116	124	1,050	322	1,041	310	30	20	60	106	74	143	63	72	164
Australia	303	5	108	44	9	32	24	12	2	40	27	110	23	1	3	11	10	15	1	(P)	1	5
China	290	10	3	8	3	2	163	27	64	10	46	10	1	(P)	2	1	2	5	(P)	(P)	1	5
Hong Kong	142	8	26	10	1	15	29	10	1	32	11	48	9	1	(*)	1	2	3	(P)	(P)	2	24
India	65	(*)	5	2	1	6	13	4	21	11	9	9	1	1	(*)	3	1	(*)	(*)	(*)	(*)	3
Indonesia	156	1	4	1	3	19	1	84	4	23	17	22	1	2	0	8	2	2	(P)	(P)	(P)	5
Japan	1,421	24	299	92	148	49	317	33	33	297	128	551	234	5	12	42	19	36	(P)	(P)	(P)	68
Korea, Republic of	427	5	71	15	8	3	24	125	7	157	13	54	18	(*)	(*)	1	1	5	(P)	(P)	14	6
Malaysia	122	1	9	2	1	1	1	62	2	31	10	23	1	(*)	0	2	6	1	(P)	(P)	1	1
New Zealand	44	(*)	8	3	(*)	3	2	1	(P)	20	5	8	2	(*)	(*)	1	1	0	(P)	(P)	2	1
Philippines	368	1	3	2	2	16	5	1	(P)	39	(P)	60	1	7	3	2	1	1	(P)	(P)	3	(P)
Singapore	201	4	14	9	2	2	1	(P)	(P)	156	(P)	28	6	(*)	2	5	1	1	(P)	(P)	10	9
Taiwan	293	3	96	4	16	2	7	42	17	98	8	41	9	(*)	3	4	5	3	8	(*)	3	10
Thailand	317	(*)	4	3	3	3	1	247	9	39	9	20	3	(*)	0	8	8	2	(*)	(*)	4	4
Other	219	1	3	1	8	71	1	26	(P)	32	(P)	20	2	(*)	0	3	1	1	0	(P)	1	10
International organizations and unallocated	258	6	10	1	9	18	27	1	5	8	173	107	5	6	2	10	15	29	5	3	3	32
Addenda:																						
European Union ³	3,755	140	951	308	110	239	677	246	59	791	233	1,329	203	235	66	87	98	138	73	55	62	313
Eastern Europe ⁴	217	1	12	2	5	34	20	44	2	68	29	55	5	(*)	(*)	8	6	5	6	3	(*)	22

* Less than \$500,000.

^P Suppressed to avoid disclosure of data of individual companies.

1. Receipts for engineering, architectural, construction, and mining services are published net of merchandise exports, which are included in merchandise trade in the U.S. international transactions accounts, and net of outlays abroad for wages, services, materials, and other expenses. In 1993, net receipts of \$2,407 million were derived as gross operating revenues of \$4,289 million less merchandise exports of \$282 million and foreign expenses of \$1,600 million. Payments for engineering, architectural, construction, and mining services are not published net of merchandise imports and outlays for wages and other expenses. Data are not collected for merchandise imports and wages and other expenses, and no estimates are made because they are believed to be small.

2. Consists of accounting, auditing, and bookkeeping services, agricultural services, mailing, reproduction, and commercial art, management of health care facilities, medical services, miscellaneous disbursements, personnel supply services, sports and performing arts, training services, and other business, professional, and technical services (see footnote 1, table 1).

3. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

4. See footnote 3, table 2.

Table 7.2.—Business, Professional, and Technical Services, Unaffiliated, 1994

[Millions of dollars]

	Receipts										Payments											
	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²
All countries	15,893	487	2,796	1,026	522	1,134	1,617	2,474	575	3,497	1,765	3,628	728	244	141	294	321	383	280	100	164	973
Canada	1,430	207	339	92	35	72	116	44	71	252	202	344	47	31	9	35	27	23	58	17	14	83
Europe	5,120	118	943	517	183	394	876	585	74	1,078	352	1,686	287	163	96	143	153	196	72	28	82	465
Belgium-Luxembourg	191	1	38	17	7	7	42	(P)	(*)	55	(P)	55	12	2	(*)	4	4	5	3	(*)	1	24
France	462	13	71	72	15	18	148	8	4	94	18	263	54	(P)	6	13	9	13	5	3	(P)	(P)
Germany	705	23	215	89	32	47	125	22	5	111	35	225	58	(P)	8	14	18	38	5	5	(P)	10
Italy	242	18	77	47	15	24	20	5	5	19	13	75	23	1	(*)	4	7	6	4	(*)	14	13
Netherlands	274	2	76	28	9	23	36	28	2	62	9	72	8	6	7	7	5	8	10	(*)	2	17
Norway	71	(*)	23	5	1	2	15	4	3	14	6	26	2	(*)	3	2	3	3	(*)	(*)	(*)	(P)
Spain	264	2	18	18	6	7	10	125	3	55	18	44	18	(*)	1	3	2	2	(*)	(*)	(*)	8
Sweden	150	(P)	22	17	10	10	16	5	7	25	(P)	28	5	1	7	3	6	6	(*)	(*)	(*)	4
Switzerland	210	5	49	25	28	17	30	5	5	29	17	57	9	7	2	10	12	2	1	(*)	1	8
United Kingdom	1,493	25	225	134	51	128	355	128	12	334	102	659	77	(P)	65	54	67	82	9	33	(P)	(P)
Other	1,058	(P)	129	66	9	112	78	(P)	27	281	(P)	181	22	2	6	23	23	23	13	6	(P)	(P)
Latin America and Other Western Hemisphere	2,408	72	252	81	15	152	99	477	(P)	430	(P)	270	51	4	1	12	26	33	32	1	8	102
South and Central America	2,128	40	227	69	15	130	71	397	(P)	381	(P)	259	51	4	1	11	25	31	31	1	8	97
Argentina	161	3	32	6	1	6	8	18	2	24	62	23	6	(*)	3	3	4	4	0	0	1	7
Brazil	195	(P)	62	11	4	6	12	3	4	25	(P)	36	8	(*)	3	6	5	5	(*)	(*)	2	9
Chile	273	(P)	6	(*)	1	5	5	(P)	7	14	7	6	1	(*)	1	1	1	1	(*)	(*)	2	2
Mexico	638	14	69	30	6	52	29	72	26	241	100	105	29	1	3	4	12	7	(*)	(*)	3	46
Venezuela	277	(P)	19	4	2	6	9	163	3	33	37	12	1	(*)	1	1	2	2	(*)	(*)	5	5
Other	585	(P)	(P)	12	3	58	9	136	4	44	(P)	79	7	2	4	9	6	20	(*)	(*)	2	29
Other Western Hemisphere	281	33	25	12	(*)	22	27	80	2	48	32	11	(*)	(*)	0	2	1	2	1	0	(*)	4
Bermuda	60	(P)	3	4	(*)	10	15	(*)	(*)	5	(P)	3	(*)	(*)	0	(*)	1	0	0	0	0	3
Other	221	(P)	21	8	(*)	11	12	80	(*)	43	(P)	7	(*)	(*)	0	2	1	1	1	0	(*)	2
Africa	568	1	51	21	32	110	6	150	5	91	102	123	2	2	(*)	13	22	3	26	(*)	1	53
South Africa	88	1	27	14	(*)	5	3	15	5	16	7	15	1	(*)	2	1	1	0	0	(*)	0	9
Other	480	(*)	24	6	32	105	3	135	(*)	75	95	108	1	1	0	11	22	2	26	(*)	1	44
Middle East	1,337	3	419	30	13	111	52	237	(P)	401	(P)	83	14	2	(*)	4	3	5	22	2	2	29
Israel	138	2	60	16	5	5	13	6	1	14	18	34	8	(*)	3	1	2	2	2	(*)	17	
Saudi Arabia	916	1	(P)	4	5	77	17	119	(P)	342	(P)	14	4	1	(*)	1	1	1	(*)	(*)	1	4
Other	283	(P)	10	3	29	21	112	(P)	(P)	46	(P)	35	1	(*)	0	2	2	21	0	(*)	0	8
Asia and Pacific	4,738	81	751	283	228	275	442	977	143	1,238	320	1,008	317	37	32	75	71	90	65	52	51	218
Australia	378	5	127	67	12	41	22	11	2	56	36	104	23	11	2	5	6	11	8	1	(P)	9
China	265	20	5	4	7	6	135	14	63	10	33	33	3	(*)	2	5	4	7	1	1	1	9
Hong Kong	222	17	41	17	1	24	45	40	2	20	14	66	13	1	(*)	1	2	2	(*)	(*)	4	34
India	75	1	5	6	2	8	1	21	4	13	13	20	(*)	3	4	4	1	2	(*)	(*)	6	6
Indonesia	212	(*)	6	2	(P)	26	2	107	3	30	(P)	34	1	2	0	2	5	2	3	(*)	2	16
Japan	1,717	39	320	116	150	61	322	97	55	440	116	503	231	11	19	54	17	46	7	(P)	(P)	69
Korea, Republic of	446	6	63	17	12	11	19	140	12	150	16	45	20	(*)	1	3	7	1	1	0	4	7
Malaysia	141	(*)	13	5	1	1	1	60	7	42	11	19	1	(*)	0	0	5	5	(*)	(*)	(*)	4
New Zealand	56	(*)	10	10	(*)	6	2	(*)	(*)	20	7	11	2	(*)	(*)	1	2	2	(*)	(*)	(*)	2
Philippines	219	2	12	3	1	18	3	140	4	25	11	26	2	3	3	1	5	1	7	(*)	4	4
Singapore	155	5	35	13	(*)	3	5	29	4	56	5	26	6	1	(*)	1	2	2	2	(*)	1	10
Taiwan	298	3	80	10	19	11	6	41	13	100	11	40	9	2	2	4	3	6	6	1	1	9
Thailand	228	2	17	7	1	7	1	121	(P)	59	(P)	38	2	(*)	0	2	6	5	(*)	(*)	(*)	(P)
Other	327	1	2	3	(P)	51	4	34	(P)	163	(P)	42	3	(*)	(*)	2	7	(*)	0	(*)	(*)	(P)
International organizations and unallocated	291	5	41	3	16	21	27	4	7	10	160	114	10	6	3	11	19	32	4	1	5	24
Addenda:																						
European Union ³	3,922	86	748	442	136	260	763	385	54	832	215	1,446	260	154	88	112	120	165	56	23	78	388
Eastern Europe ⁴	572	(*)	61	6	6	98	30	170	2	133	66	85	5	(*)	(*)	6	13	9	(P)	1	1	(P)

* Less than \$500,000.

^P Suppressed to avoid disclosure of data of individual companies.

1. Receipts for engineering, architectural, construction, and mining services are published net of merchandise exports, which are included in merchandise trade in the U.S. international transactions accounts, and net of outlays abroad for wages, services, materials, and other expenses. In 1994, net receipts of \$2,474 million were derived as gross operating revenues of \$4,834 million less merchandise exports of \$690 million and foreign expenses of \$1,670 million. Payments for engineering, architectural, construction, and mining services are not published net of merchandise imports and outlays for wages and other expenses. Data are not collected for merchandise imports and wages and other expenses, and no estimates are made because they are believed to be small.

2. Consists of accounting, auditing, and bookkeeping services, agricultural services, mailing, reproduction, and commercial art, management of health care facilities, medical services, miscellaneous disbursements, personnel supply services, sports and performing arts, training services, and other business, professional, and technical services (see footnote 1, table 1).

3. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

4. See footnote 3, table 2.

Table 7.3.—Business, Professional, and Technical Services, Unaffiliated, 1995

[Millions of dollars]

	Receipts										Payments												
	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²	
All countries	17,765	558	3,197	1,463	660	1,456	1,664	2,848	757	3,179	1,983	4,691	718	422	172	358	475	468	339	160	204	1,376	
Canada	1,322	81	258	131	65	88	107	53	75	258	206	605	49	32	13	44	76	27	65	34	31	234	
Europe	5,889	234	1,199	771	273	578	910	105	942	471	2,119	248	259	121	191	193	239	133	(D)	104	(D)	(D)	
Belgium-Luxembourg	171	3	29	33	10	12	55	5	(*)	15	9	74	7	(D)	(*)	15	5	7	3	(D)	5	(D)	
France	548	27	114	93	28	20	162	12	11	78	29	343	38	(D)	8	14	9	16	8	(D)	8	(D)	
Germany	901	43	325	114	29	51	133	49	15	76	65	325	53	17	13	28	23	46	(D)	4	24	(D)	
Italy	278	25	74	75	9	13	26	11	2	19	23	77	14	(*)	5	8	6	6	1	(D)	16	(D)	
Netherlands	381	4	116	39	12	20	47	10	3	118	10	93	6	(D)	16	10	5	8	(D)	(*)	2	(D)	
Norway	65	(*)	17	5	2	5	11	1	3	14	7	14	2	(*)	2	2	1	1	(*)	(*)	1	(*)	
Spain	197	10	28	24	25	3	10	23	7	45	21	52	19	1	2	4	4	(*)	(*)	2	4	(D)	
Sweden	217	(D)	55	20	17	19	18	6	10	29	(D)	40	3	1	(*)	8	(D)	2	0	(*)	0	(*)	
Switzerland	295	9	60	43	40	27	34	3	8	40	30	67	7	(D)	2	11	8	2	2	(*)	1	(*)	
United Kingdom	1,672	74	264	257	85	144	327	98	13	283	126	780	75	31	73	61	81	106	25	23	39	267	
Other	1,168	(D)	119	68	17	264	84	187	32	225	(D)	254	23	1	6	35	(D)	27	10	(D)	6	107	
Latin America and Other Western Hemisphere	2,475	92	288	102	30	188	91	556	152	375	601	326	42	11	2	29	40	41	21	(*)	7	133	
South and Central America	2,169	60	269	84	29	132	69	455	152	353	567	312	41	11	1	28	39	39	20	(*)	7	126	
Argentina	234	3	31	7	(*)	7	5	62	2	46	72	28	2	1	(*)	2	6	5	2	0	1	8	
Brazil	230	(*)	8	11	5	10	10	14	5	17	69	62	6	1	(*)	10	12	8	0	(*)	0	24	
Chile	61	(*)	22	8	1	5	2	8	1	8	7	9	1	(*)	0	1	2	2	0	(*)	0	2	
Mexico	590	17	64	37	10	37	26	51	35	211	104	113	27	2	(*)	5	5	12	9	(*)	4	47	
Venezuela	277	(D)	30	6	1	6	11	125	(D)	29	37	17	1	1	(*)	1	4	7	3	(*)	7	7	
Other	776	(D)	42	15	12	66	14	196	(D)	41	279	85	4	7	(*)	9	12	7	6	(*)	2	38	
Other Western Hemisphere	306	32	19	18	1	56	23	101	(*)	22	34	14	(*)	(*)	1	1	1	2	1	(*)	(*)	7	
Bermuda	89	(D)	4	4	(*)	46	12	1	0	0	(D)	1	(*)	0	(*)	(*)	(*)	0	0	(*)	0	1	
Other	216	(D)	15	13	1	10	10	100	(*)	21	(D)	13	(*)	(*)	1	1	1	1	1	(*)	(*)	6	
Africa	646	1	47	35	29	140	7	216	14	61	96	139	3	(*)	(*)	22	27	4	25	(*)	4	53	
South Africa	90	1	32	25	3	9	3	3	(*)	9	5	16	1	(*)	(*)	3	1	2	0	(*)	2	8	
Other	556	(*)	15	9	26	132	4	213	14	53	91	123	2	(*)	(*)	20	27	2	24	(*)	2	45	
Middle East	1,405	5	405	40	20	119	39	231	64	423	59	94	13	4	(*)	11	8	6	22	(*)	4	27	
Israel	176	3	(D)	18	5	11	12	23	(D)	7	20	32	5	1	(*)	10	1	2	1	(*)	1	12	
Saudi Arabia	1,023	1	(D)	11	14	82	12	123	(D)	370	26	18	5	2	(*)	(*)	2	1	1	0	0	3	
Other	205	(*)	5	12	1	26	15	86	(*)	46	13	44	3	(*)	(*)	1	5	2	21	(*)	1	12	
Asia and Pacific	5,760	139	982	380	235	319	480	1,385	344	1,121	374	1,298	359	107	33	52	111	118	72	(D)	52	(D)	
Australia	483	8	146	85	21	45	26	28	7	67	49	124	14	17	2	5	16	14	11	(D)	(D)	(D)	
China	458	(*)	34	5	2	9	11	264	13	106	13	36	2	3	1	1	2	5	9	1	12	(D)	
Hong Kong	267	25	34	36	2	36	47	18	(D)	32	(D)	89	16	2	(*)	3	12	2	2	(*)	5	47	
India	105	(*)	13	10	2	11	1	29	14	13	11	36	(*)	6	2	1	8	1	(*)	(*)	17	(D)	
Indonesia	473	2	10	2	7	37	5	266	(D)	21	(D)	28	1	2	(*)	1	2	2	0	(D)	17	(D)	
Japan	2,010	76	463	162	154	72	328	123	(D)	381	(D)	650	264	64	20	23	30	59	5	5	0	91	
Korea, Republic of	608	10	96	14	15	9	26	235	34	146	23	70	24	5	0	9	10	10	1	4	12	2	
Malaysia	127	(*)	9	7	3	4	1	41	2	48	12	12	1	(*)	0	3	1	1	1	(*)	1	2	
New Zealand	53	(*)	11	12	1	7	2	17	(*)	17	7	16	2	1	(*)	3	2	2	0	(*)	5	(D)	
Philippines	125	1	7	5	2	23	2	40	4	34	7	42	1	2	(*)	12	1	14	0	(*)	5	(D)	
Singapore	180	4	41	22	2	9	7	16	8	65	6	20	1	3	(*)	2	2	2	1	(*)	1	10	
Taiwan	345	9	100	9	12	8	12	52	19	112	12	44	11	3	(*)	6	5	1	1	0	1	12	
Thailand	293	1	15	9	5	8	2	(D)	2	48	(D)	84	(D)	1	(*)	3	(D)	9	0	(*)	0	36	
Other	229	2	3	4	6	39	9	(D)	(D)	32	38	46	(D)	(*)	(*)	1	1	16	0	(*)	1	19	
International organizations and unallocated	269	6	18	4	8	24	30	1	3	(*)	176	111	5	9	3	8	20	33	3	1	1	27	
Addenda:																							
European Union ³	4,689	223	1,073	708	223	295	818	228	77	732	311	1,899	236	247	119	159	157	216	125	46	101	491	
Eastern Europe ⁴	688	1	46	7	7	244	40	151	14	98	81	116	1	(*)	(*)	18	22	10	2	1	1	60	

* Less than \$500,000.

D Suppressed to avoid disclosure of data of individual companies.

1. Receipts for engineering, architectural, construction, and mining services are published net of merchandise exports, which are included in merchandise trade in the U.S. international transactions accounts, and net of outlays abroad for wages, services, materials, and other expenses. In 1995, net receipts of \$2,848 million were derived as gross operating revenues of \$5,193 million less merchandise exports of \$850 million and foreign expenses of \$1,495 million. Payments for engineering, architectural, construction, and mining services are not published net of merchandise imports and outlays for wages and other expenses. Data are not collected for merchandise imports and wages and other expenses, and no estimates are made because they are believed to be small.

2. Consists of accounting, auditing, and bookkeeping services, agricultural services, mailing, reproduction, and commercial art, management of health care facilities, medical services, miscellaneous disbursements, personnel supply services, sports and performing arts, training services, and other business, professional, and technical services (see footnote 1, table 1).

3. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

4. See footnote 3, table 2.

Table 7.4.—Business, Professional, and Technical Services, Unaffiliated, 1996

[Millions of dollars]

	Receipts										Payments											
	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²	Total	Advertising	Computer and data processing services	Data base and other information services	Research, development, and testing services	Management, consulting, and public relations services	Legal services	Construction, engineering, architectural, and mining services ¹	Industrial engineering	Installation, maintenance, and repair of equipment	Other ²
All countries	19,247	597	3,142	1,629	750	1,473	1,910	2,990	840	3,716	2,199	5,253	971	334	174	322	543	516	489	188	315	1,400
Canada	1,474	87	315	127	76	104	115	69	79	246	256	636	57	35	13	30	72	30	77	22	23	277
Europe	6,412	254	1,373	872	256	590	999	424	121	974	548	2,397	396	187	128	183	238	257	149	69	201	590
Belgium-Luxembourg	187	3	34	31	12	13	58	1	1	22	15	72	12	3	(*)	7	6	8	5	1	5	22
France	649	31	140	95	29	22	194	15	5	85	35	268	48	(*)	9	19	17	18	7	(*)	43	43
Germany	963	47	308	131	36	63	155	29	6	107	80	389	102	21	14	27	31	52	(*)	(*)	15	65
Italy	377	24	87	94	10	13	28	(*)	1	31	(*)	80	24	1	(*)	2	4	7	1	3	11	25
Netherlands	416	5	166	43	13	30	26	4	(*)	106	(*)	109	6	6	16	10	6	8	18	(*)	2	33
Norway	69	1	21	6	2	5	11	1	3	11	7	21	3	9	(*)	1	1	1	1	(*)	1	1
Spain	216	10	33	25	5	4	11	34	(*)	54	(*)	72	35	2	2	3	3	8	(*)	(*)	6	12
Sweden	245	(*)	50	23	19	19	26	7	(*)	40	(*)	31	6	1	(*)	9	3	5	0	0	2	4
Switzerland	367	14	69	57	53	37	37	6	(*)	57	37	92	15	(*)	2	25	11	6	2	(*)	(*)	(*)
United Kingdom	1,681	71	332	291	60	142	332	57	10	249	137	1,006	120	52	80	64	128	108	32	20	137	265
Other	1,245	(*)	134	77	17	242	121	(*)	54	219	148	268	25	4	5	27	27	33	(*)	(*)	(*)	(*)
Latin America and Other Western Hemisphere	2,725	108	253	101	37	173	112	681	179	452	628	376	56	13	1	30	42	44	49	3	5	132
South and Central America	2,327	69	238	81	37	152	76	491	179	408	594	360	56	13	(*)	28	41	42	49	3	5	125
Argentina	293	(*)	44	7	(*)	9	8	30	16	89	75	26	5	1	(*)	2	4	6	(*)	(*)	(*)	7
Brazil	295	7	62	12	3	19	14	52	1	39	76	99	13	2	(*)	17	14	10	(*)	(*)	(*)	(*)
Chile	110	1	7	5	1	5	5	(*)	(*)	17	7	11	2	(*)	0	2	2	1	1	1	2	2
Mexico	575	19	58	40	9	44	31	65	23	174	114	115	28	2	(*)	10	5	11	10	1	2	46
Venezuela	255	(*)	25	7	2	11	7	124	(*)	27	(*)	21	1	0	(*)	4	4	3	0	0	(*)	8
Other	797	(*)	42	10	(*)	64	11	(*)	(*)	62	(*)	88	6	7	0	8	11	9	(*)	(*)	(*)	(*)
Other Western Hemisphere	399	39	14	19	(*)	21	36	189	(*)	44	34	16	1	(*)	1	2	2	2	1	0	0	7
Bermuda	59	(*)	3	6	(*)	6	19	1	0	0	(*)	3	(*)	(*)	(*)	1	1	1	0	0	0	1
Other	339	(*)	11	13	(*)	15	17	189	(*)	44	(*)	13	1	(*)	1	2	1	1	1	0	0	6
Africa	711	(*)	67	42	18	137	17	185	16	136	92	140	5	(*)	(*)	25	26	6	31	0	2	45
South Africa	127	(*)	41	31	2	9	8	4	(*)	6	(*)	17	1	(*)	(*)	3	(*)	(*)	0	0	2	7
Other	584	(*)	26	11	15	128	9	181	(*)	130	(*)	124	4	(*)	(*)	22	25	3	31	0	0	38
Middle East	1,176	5	69	55	91	120	47	267	27	438	57	184	34	2	(*)	5	9	9	(*)	3	2	(*)
Israel	174	4	40	20	(*)	13	14	24	2	29	(*)	35	13	1	(*)	2	2	3	(*)	(*)	(*)	13
Saudi Arabia	705	(*)	20	20	(*)	74	11	95	22	363	(*)	25	(*)	1	(*)	2	3	2	(*)	(*)	(*)	(*)
Other	296	1	10	15	(*)	34	22	148	2	47	(*)	124	(*)	0	(*)	4	4	0	(*)	(*)	(*)	(*)
Asia and Pacific	6,500	138	1,053	426	267	335	596	1,363	415	1,466	439	1,432	417	92	31	43	140	145	(*)	91	79	(*)
Australia	457	9	120	95	23	35	31	20	6	69	49	153	24	12	7	17	19	29	(*)	(*)	(*)	(*)
China	465	1	29	5	3	11	16	213	32	137	17	56	4	1	1	2	7	8	(*)	(*)	(*)	24
Hong Kong	364	36	46	47	2	30	76	6	1	103	23	92	21	1	(*)	4	17	4	(*)	(*)	(*)	6
India	110	1	17	11	3	14	2	14	18	10	20	42	2	5	(*)	2	9	1	(*)	(*)	(*)	22
Indonesia	528	3	13	1	9	47	7	252	(*)	58	(*)	40	3	1	(*)	1	4	2	(*)	(*)	(*)	8
Japan	2,280	61	488	178	175	73	372	208	106	449	169	715	306	54	21	17	27	67	3	(*)	(*)	45
Korea, Republic of	331	(*)	15	9	3	3	2	178	(*)	75	(*)	16	2	(*)	(*)	4	19	14	(*)	(*)	(*)	1
Malaysia	59	(*)	14	12	1	7	2	(*)	(*)	13	9	16	3	0	(*)	2	1	2	(*)	(*)	(*)	3
New Zealand	162	1	17	5	3	36	6	51	8	26	9	46	2	4	4	1	13	1	15	2	1	4
Philippines	217	8	58	26	4	10	11	18	12	63	8	34	10	5	(*)	1	2	3	1	0	1	10
Singapore	350	10	122	9	13	5	14	29	32	97	19	46	16	5	(*)	4	3	7	2	1	(*)	8
Taiwan	334	2	22	9	4	10	3	200	8	66	9	69	2	1	(*)	2	2	2	(*)	(*)	(*)	(*)
Thailand	269	(*)	4	4	6	39	9	52	(*)	91	(*)	39	4	(*)	(*)	1	1	1	(*)	(*)	0	15
International organizations and unallocated	248	4	12	6	6	12	23	1	2	3	178	88	6	6	1	6	15	25	2	1	2	24
Addenda:																						
European Union ³	5,042	236	1,231	791	193	321	879	209	84	723	377	2,120	372	163	125	146	203	229	143	45	195	495
Eastern Europe ⁴	752	1	47	8	7	213	66	165	(*)	127	(*)	135	3	1	(*)	11	21	13	2	(*)	2	(*)

* Less than \$500,000.

^D Suppressed to avoid disclosure of data of individual companies.

1. Receipts for engineering, architectural, construction, and mining services are published net of merchandise exports, which are included in merchandise trade in the U.S. international transactions accounts, and net of outlays abroad for wages, services, materials, and other expenses. In 1996, net receipts of \$2,990 million were derived as gross operating revenues of \$5,383 million less merchandise exports of \$1,274 million and foreign expenses of \$1,119 million. Payments for engineering, architectural, construction, and mining services are not published net of merchandise imports and outlays for wages and other expenses. Data are not collected for merchandise imports and wages and other expenses, and no estimates are made because they are believed to be small.

2. Consists of accounting, auditing, and bookkeeping services, agricultural services, mailing, reproduction, and commercial art, management of health care facilities, medical services, miscellaneous disbursements, personnel supply services, sports and performing arts, training services, and other business, professional, and technical services (see footnote 1, table 1).

3. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

4. See footnote 3, table 2.

Table 8.—Sales of Services by Nonbank Majority-Owned Foreign Affiliates of U.S. Companies and by Nonbank Majority-Owned U.S. Affiliates of Foreign Companies, 1994–95

(Millions of dollars)

	1994	1995		1994	1995
Sales by foreign affiliates			Local sales	143,520	165,980
Total	171,174	205,813	To other foreign affiliates	5,490	7,319
To affiliated persons	19,955	29,476	To unaffiliated foreigners	138,030	158,660
To unaffiliated persons	151,219	176,336	Sales to other countries	15,629	25,527
To U.S. persons	12,025	14,306	To other foreign affiliates	7,510	12,801
To U.S. parents	6,955	9,356	To unaffiliated foreigners	8,119	12,727
To unaffiliated U.S. persons	5,069	4,950	Sales by U.S. affiliates		
To foreign persons	159,149	191,507	Total	154,753	167,604
To other foreign affiliates	13,000	20,120	To U.S. persons	145,414	159,096
To unaffiliated foreign persons	146,149	171,387	To foreign persons	9,339	8,508
			To the foreign parent group	4,048	4,122
			To foreign affiliates	265	281
			To other foreigners	5,027	4,104

NOTE.—Sales of services in this table are those characteristic of establishments in the following industries: Industries in the "services" division of the Standard Industrial Classification; finance (except depository institutions), insurance, and real estate; agricultural, mining, and petroleum serv-

ices; and transportation, communication and public utilities. Depository institutions are excluded from this listing because data on them are not available.

Table 9.—Sales of Services to Foreign Persons by Nonbank Majority-Owned Foreign Affiliates of U.S. Companies, and to U.S. Persons by Nonbank Majority-Owned U.S. Affiliates of Foreign Companies, by Country, 1989–95

(Millions of dollars)

Country ¹	Sales by MOFA's to foreign persons							Sales by MOUSA's to U.S. persons						
	1989	1990	1991	1992	1993	1994	1995	1989	1990	1991	1992	1993	1994	1995
All countries	99,226	121,259	131,623	140,553	142,603	159,149	191,507	94,169	109,169	119,520	127,969	134,700	145,414	159,096
Canada	16,065	18,214	17,967	17,531	18,265	17,776	18,041	18,874	21,994	20,875	20,138	23,507	22,285	26,454
Europe	53,132	69,233	74,091	80,124	79,578	84,599	108,803	57,410	64,540	71,983	77,531	78,255	86,156	97,781
Belgium	2,412	3,206	3,591	(D)	(D)	3,886	4,218	(D)	415	469	767	533	471	512
France	7,070	8,376	9,349	10,869	10,292	10,897	13,691	4,456	5,104	5,649	6,923	7,506	11,315	12,558
Germany	6,884	8,339	9,730	11,379	12,744	12,434	19,769	5,095	5,564	8,416	8,850	10,687	10,728	12,255
Italy	3,532	4,842	5,337	6,005	5,187	4,528	5,841	(D)	(D)	(D)	785	819	917	810
Netherlands	5,138	7,989	7,537	6,925	7,740	8,111	9,454	7,374	8,145	8,634	10,374	8,667	(D)	(D)
Norway	595	635	704	846	793	878	(D)	395	177	300	358	479	539	535
Spain	1,576	2,001	2,298	2,608	2,095	2,211	2,860	144	220	204	147	168	179	178
Sweden	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Switzerland	2,413	2,968	2,776	2,759	3,140	3,187	3,734	8,763	10,211	11,029	11,577	11,655	12,589	18,517
United Kingdom	19,716	26,131	27,636	29,480	28,496	31,810	39,190	27,406	30,336	30,616	32,661	33,359	35,563	35,807
Other	(D)	(D)	(D)	(D)	(D)	(D)	(D)	1,914	2,174	2,469	(D)	(D)	(D)	(D)
Latin America and Other Western Hemisphere	6,139	7,972	8,441	8,999	9,526	12,588	16,119	2,428	2,309	2,630	2,523	3,432	4,100	4,325
South and Central America	3,541	(D)	4,042	4,705	5,580	8,354	10,941	522	497	518	756	819	944	1,003
Argentina	477	437	509	612	751	1,463	1,868	9	10	10	3	3	3	3
Brazil	1,459	1,921	1,700	1,685	1,875	2,361	3,309	20	16	20	(D)	36	40	45
Chile	168	184	218	399	465	865	1,500	(*)	(*)	(*)	0	0	0	0
Mexico	723	626	796	(D)	1,310	1,772	1,797	106	105	133	321	348	488	527
Venezuela	251	(D)	348	(D)	(D)	1,054	1,455	39	99	120	(D)	197	214	243
Other	631	(D)	689	519	(D)	839	1,012	348	267	236	229	235	199	185
Other Western Hemisphere	2,598	(D)	4,399	4,294	3,946	4,233	5,178	1,906	1,813	2,112	1,769	2,613	3,156	3,322
Bermuda	(D)	(D)	(D)	(D)	(D)	(D)	(D)	490	697	894	968	1,133	1,373	1,474
Other	(D)	(D)	(D)	(D)	(D)	(D)	(D)	1,416	1,115	1,217	801	1,480	1,783	1,848
Africa, Middle East, and Asia and Pacific	21,299	23,187	28,008	31,348	32,496	41,663	46,045	15,004	19,810	23,399	(D)	(D)	(D)	(D)
Africa	563	650	637	(D)	727	(D)	1,768	293	187	126	(D)	(D)	(D)	(D)
South Africa	35	39	35	35	35	109	423	(D)	(D)	(D)	154	173	179	185
Other	528	611	601	(D)	692	(D)	1,345	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Middle East	1,101	1,205	1,420	(D)	1,808	(D)	2,074	1,706	1,459	1,462	1,657	1,848	1,915	1,848
Israel	338	(D)	(D)	(D)	(D)	(D)	(D)	95	92	159	200	172	164	232
Saudi Arabia	(D)	(D)	614	772	809	720	(D)	424	359	352	439	533	570	577
Other	(D)	421	(D)	700	(D)	(D)	592	1,187	1,008	951	1,018	1,143	1,181	1,039
Asia and Pacific	19,635	21,332	25,952	28,753	29,961	39,033	42,203	13,005	18,164	21,811	24,312	26,756	30,069	27,859
Australia	3,880	4,124	4,282	4,238	3,964	5,550	6,478	3,607	4,431	(D)	(D)	(D)	(D)	(D)
China	39	133	128	(D)	59	320	390	(*)	(*)	2	40	42	45	48
Hong Kong	2,777	3,088	3,293	2,970	3,351	4,043	4,429	807	776	1,024	1,163	1,682	1,759	2,166
India	34	(D)	(D)	(D)	(D)	47	130	(*)	(*)	1	15	16	24	28
Indonesia	157	255	237	266	256	249	330	4	10	19	27	44	53	57
Japan	9,787	9,934	12,072	13,859	15,672	19,545	19,522	7,504	12,489	15,097	17,705	20,337	23,203	19,847
Korea, Republic of	(D)	366	419	598	699	(D)	1,145	36	66	191	(D)	375	252	281
Malaysia	282	298	353	568	642	1,136	1,411	16	17	22	50	124	180	164
New Zealand	382	430	1,746	1,798	394	806	(D)	(D)	43	(D)	(D)	19	15	16
Philippines	(D)	(D)	214	243	257	397	(D)	50	39	39	10	12	12	10
Singapore	762	1,179	1,458	1,613	1,733	2,234	2,317	61	85	107	110	112	188	236
Taiwan	595	771	1,009	1,542	1,898	2,473	3,051	(D)	140	147	154	148	283	316
Thailand	346	495	629	797	879	(D)	1,578	2	2	2	2	2	2	2
Other	(D)	(D)	(D)	107	(D)	(D)	(D)	50	65	(D)	53	(D)	(D)	(D)
International ²	2,590	2,652	3,116	2,550	2,738	2,523	2,500							
United States ³								453	517	632	(D)	(D)	(D)	(D)
Addenda:														
European Union ⁴	47,938	62,867	67,676	73,540	72,315	76,497	103,082	46,563	52,107	56,777	61,803	64,243	71,319	78,648
Eastern Europe ⁵	6	(D)	(D)	12	53	423	434	14	16	17	13	10	12	12

¹ Less than \$500,000.

² Suppressed to avoid disclosure of data of individual companies.

MOFA Majority-owned foreign affiliate

MOUSA Majority-owned U.S. affiliate

1. For MOFA's, "country" is the country of the affiliate; for MOUSA's, it is the country of the affiliate's ultimate beneficial owner.

2. Foreign affiliates classified in "International" are those that have operations in more than one country and that are engaged in petroleum shipping, other water transportation, or operating

movable oil- and gas-drilling equipment.

3. Contains data for U.S. affiliates that have a foreign parent but whose ultimate beneficial owner is a U.S. person.

4. The European Union comprises Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, United Kingdom, Austria, Finland, and Sweden. The last three countries joined the Union on January 1, 1995. The estimates prior to 1995 do not reflect the addition of these three countries.

5. See footnote 3, table 2.

Table 10.—Sales of Services to Foreign Persons by Nonbank Majority-Owned Foreign Affiliates of U.S. Companies, Industry of Affiliate by Country of Affiliate, 1994–95

[Millions of dollars]

	All countries	Canada	Europe					Latin America and Other Western Hemisphere	Other countries			International	
			Total	Of which:					Total	Of which:			
				France	Germany	Netherlands	Switzerland			United Kingdom	Australia		Japan
1994													
All industries	159,149	17,776	84,599	10,897	12,434	8,111	3,187	31,810	12,588	41,663	5,550	19,545	2,523
Petroleum	7,170	526	2,251	151	95	88	(^b)	1,282	1,154	1,632	243	(^b)	1,607
Manufacturing	13,176	1,679	6,190	1,505	2,143	51	7	1,530	580	4,727	158	4,450	0
Food and kindred products	94	1	40	0	1	19	0	0	43	11	9	0	0
Chemicals and allied products	92	6	60	3	0	14	5	38	10	15	0	(*)	0
Primary and fabricated metals	46	1	37	14	2	0	0	13	7	(*)	(*)	0	0
Machinery ¹	10,997	(^b)	(^b)	(^b)	(^b)	(^b)	2	(^b)	(^b)	(^b)	29	(^b)	0
Other manufacturing	1,946	(^b)	(^b)	(^b)	(^b)	(^b)	0	(^b)	(^b)	(^b)	119	(^b)	0
Wholesale trade	13,836	901	8,268	1,039	510	951	579	1,362	1,339	3,327	922	959	0
Retail trade	(^b)	100	(^b)	(^b)	228	33	31	213	51	184	111	3	0
Finance, except depository institutions	(^b)	1,976	(^b)	368	(^b)	(^b)	232	5,916	(^b)	3,416	479	2,096	0
Insurance	31,507	5,424	(^b)	473	584	(^b)	(^b)	6,399	3,098	(^b)	(^b)	(^b)	0
Real estate	(^b)	499	(^b)	8	(^b)	(^b)	(*)	209	(^b)	(^b)	(^b)	21	0
Services	60,187	4,604	41,413	6,798	6,330	(^b)	1,737	12,230	3,731	10,439	2,718	3,223	0
Hotels and other lodging places	(^b)	224	1,197	171	(^b)	(^b)	213	406	408	181	0	0	0
Advertising	(^b)	314	3,466	351	574	270	70	764	254	691	197	195	0
Equipment rental and leasing, except autos and computers	(^b)	202	(^b)	(^b)	(^b)	5	3	(^b)	82	(^b)	4	21	0
Computer and data processing services	18,777	853	13,131	(^b)	(^b)	(^b)	1,124	(^b)	(^b)	(^b)	806	(^b)	0
Motion pictures, including television tape and film	6,552	(^b)	(^b)	605	530	(^b)	36	880	204	(^b)	232	530	0
Engineering, architectural, and surveying services	(^b)	299	4,460	(^b)	192	(^b)	(*)	1,870	(^b)	(^b)	347	(^b)	0
Accounting, research, management, and related services	5,702	660	4,014	269	760	122	154	1,527	(^b)	769	(^b)	225	0
Health services	476	0	285	0	0	0	(^b)	114	(^b)	(^b)	(^b)	0	0
Other	(^b)	(^b)	(^b)	529	950	158	70	748	(^b)	(^b)	(^b)	(^b)	0
Other industries	15,646	2,067	6,696	(^b)	(^b)	(^b)	(^b)	(^b)	1,708	4,260	(^b)	(^b)	916
Agriculture, forestry, and fishing	70	12	22	0	0	0	0	0	14	23	(^b)	0	0
Mining	60	51	8	0	6	0	0	0	1	0	0	0	0
Construction	247	9	(^b)	0	0	2	0	(^b)	(^b)	(^b)	2	(^b)	0
Transportation	8,766	1,544	3,817	308	1,060	238	62	1,598	(^b)	(^b)	145	299	916
Communication	(^b)	28	(^b)	9	(^b)	5	(^b)	650	(^b)	(^b)	(^b)	(^b)	0
Public utilities	(^b)	422	(^b)	(^b)	(^b)	(^b)	0	285	(^b)	(^b)	297	0	0
1995													
All industries	191,507	18,041	108,803	13,691	19,769	9,454	3,734	39,190	16,119	46,045	6,478	19,522	2,500
Petroleum	8,910	742	2,928	163	86	144	(^b)	1,685	1,678	1,982	242	(^b)	1,581
Manufacturing	18,633	771	12,011	2,550	4,518	64	12	3,496	808	5,044	167	4,670	0
Food and kindred products	147	1	124	0	1	32	0	72	21	2	0	0	0
Chemicals and allied products	116	1	84	3	0	16	6	57	0	31	0	(*)	0
Primary and fabricated metals	59	1	47	18	3	0	0	15	10	(*)	(*)	0	0
Machinery ¹	14,720	(^b)	(^b)	(^b)	(^b)	7	1	(^b)	(^b)	(^b)	46	(^b)	0
Other manufacturing	3,594	(^b)	(^b)	(^b)	(^b)	9	4	(^b)	(^b)	(^b)	120	(^b)	0
Wholesale trade	14,977	746	8,491	741	535	857	774	926	2,071	3,669	658	1,075	0
Retail trade	1,133	138	761	(^b)	251	10	30	100	57	177	(^b)	4	0
Finance, except depository institutions	(^b)	2,892	(^b)	465	(^b)	(^b)	432	5,828	(^b)	4,015	777	1,913	0
Insurance	35,240	4,762	(^b)	536	3,664	577	48	7,112	3,428	(^b)	(^b)	7,342	0
Real estate	(^b)	9	(^b)	11	(^b)	(^b)	(*)	163	(^b)	(^b)	(^b)	26	0
Services	73,004	5,571	50,669	8,558	7,216	(^b)	2,036	16,006	4,247	12,518	3,451	3,912	0
Hotels and other lodging places	2,806	398	1,533	187	(^b)	42	(^b)	255	419	457	206	0	0
Advertising	4,917	344	3,482	442	781	324	73	674	298	792	196	198	0
Equipment rental and leasing, except autos and computers	(^b)	194	(^b)	(^b)	(^b)	8	0	(^b)	144	68	5	22	0
Computer and data processing services	22,662	1,009	16,544	(^b)	(^b)	(^b)	1,296	(^b)	710	4,399	1,366	(^b)	0
Motion pictures, including television tape and film	8,048	(^b)	(^b)	879	566	(^b)	43	1,229	295	1,230	279	798	0
Engineering, architectural, and surveying services	(^b)	(^b)	5,209	(^b)	160	(^b)	1	2,354	(^b)	(^b)	410	133	0
Accounting, research, management, and related services	6,015	720	3,975	328	909	114	158	1,242	(^b)	991	(^b)	297	0
Health services	469	0	438	0	0	0	0	213	31	(*)	0	0	0
Other	(^b)	(^b)	(^b)	902	949	215	81	865	(^b)	(^b)	(^b)	(^b)	0
Other industries	19,227	2,410	9,028	(^b)	1,674	(^b)	(^b)	3,874	2,020	4,850	(^b)	(^b)	919
Agriculture, forestry, and fishing	68	13	10	0	0	0	0	2	13	32	(^b)	0	0
Mining	112	101	10	0	7	0	0	0	1	0	0	0	0
Construction	236	15	(^b)	0	0	3	0	81	(^b)	(^b)	0	3	0
Transportation	9,553	1,712	4,497	360	1,360	362	97	1,604	(^b)	(^b)	169	366	919
Communication	3,713	152	(^b)	11	(^b)	5	(^b)	1,084	(^b)	(^b)	56	(^b)	0
Public utilities	5,544	417	3,005	(^b)	(^b)	(^b)	0	1,104	387	1,735	379	0	0

* Less than \$500,000.
 D Suppressed to avoid disclosure of data of individual companies.
 1. Consists of the industrial machinery and equipment and the electronic and other electric equipment industries.
 NOTE.—Because petroleum is shown in this table as a major industry, covering all phases of petroleum production, transportation, and distribution, several other industries that would otherwise include these activities exclude them in this table. In particular, manufacturing excludes petroleum and coal products manufacturing, mining excludes oil

and gas extraction, wholesale trade excludes petroleum wholesale trade, retail trade excludes gasoline service stations, and transportation excludes petroleum tanker operations, pipelines, and storage.
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Table 11.—Sales of Services to U.S. Persons by Nonbank Majority-Owned U.S. Affiliates of Foreign Companies, Industry of Affiliate by Country of UBO, 1994–95

[Millions of dollars]

	All countries	Canada	Europe						Latin America and Other Western Hemisphere	Other countries			United States
			Total	Of which:						Total	Of which:		
				France	Germany	Netherlands	Switzerland	United Kingdom			Australia	Japan	
1994													
All industries	145,414	22,285	86,156	11,315	10,728	(P)	12,589	35,563	4,100	(P)	(P)	23,203	(P)
Petroleum	3,563	421	1,593	64	26	124	45	(P)	(P)	343	155	51	(P)
Manufacturing	11,132	1,115	9,013	737	737	638	2,100	4,311	103	879	53	537	21
Food and kindred products	575	0	(P)	0	0	2	112	169	0	(P)	0	261	0
Chemicals and allied products	3,291	0	3,163	144	65	(P)	(P)	1	127	0	8	0	0
Primary and fabricated metals	484	151	249	6	41	0	0	155	76	8	0	7	0
Machinery ¹	4,065	(P)	3,596	425	605	(P)	(P)	1,080	(*)	(P)	0	194	21
Other manufacturing	2,718	(P)	(P)	163	27	4	48	(P)	26	(P)	121	53	66
Wholesale trade	10,284	104	2,568	30	1,973	181	239	77	5	7,607	0	7,474	0
Retail trade	447	43	157	18	0	2	4	89	49	197	0	108	0
Finance, except banking	6,315	340	3,862	213	182	198	891	1,883	203	(P)	39	1,675	(P)
Insurance	48,805	11,638	36,263	4,493	5,026	5,814	6,439	12,899	(P)	(P)	41	521	88
Real estate	11,210	2,410	3,489	303	684	844	220	1,180	478	(P)	236	2,835	(P)
Services	38,266	2,986	20,587	4,138	1,247	985	1,889	10,465	1,756	12,875	3,187	7,383	62
Hotels and other lodging places	6,727	103	1,906	720	43	61	(P)	996	240	4,479	6	2,633	0
Advertising	3,009	13	2,752	883	4	(P)	0	1,705	(P)	(P)	0	(P)	49
Equipment rental and leasing, except autos and computers	1,422	75	1,023	(P)	12	0	0	466	(P)	(P)	(P)	49	0
Computer and data processing services	3,146	450	2,324	477	(P)	225	4	1,327	13	355	(P)	212	2
Motion pictures, including television tape and film	7,738	(P)	1,887	455	5	1	0	(P)	112	(P)	(P)	(P)	0
Engineering, architectural, and surveying services	2,883	184	2,396	556	341	140	85	1,170	0	303	0	294	0
Accounting, research, management, and related services	2,332	63	1,956	(P)	95	68	32	1,299	13	299	8	271	2
Health services	1,630	870	600	0	600	0	0	0	(*)	160	0	160	0
Other	9,379	(P)	5,743	411	(P)	(P)	(P)	1,208	(P)	(P)	234	1,175	9
Other industries	15,392	3,226	8,625	1,321	853	(P)	763	(P)	(P)	3,136	(P)	(P)	(P)
Agriculture, forestry, and fishing	84	10	60	15	14	0	27	(*)	1	13	3	9	0
Mining	44	14	30	0	20	4	0	(*)	0	0	0	0	0
Construction	955	0	638	(P)	(P)	0	0	4	13	303	0	303	0
Transportation	10,394	1,339	6,299	670	(P)	(P)	(P)	2,711	(P)	2,439	44	2,129	(P)
Communication	987	(P)	882	2	0	0	0	804	(P)	9	0	4	0
Public utilities	2,928	(P)	716	(P)	0	0	0	(P)	(P)	371	(P)	(P)	0
1995													
All industries	159,096	26,454	97,781	12,558	12,255	(P)	18,517	35,807	4,325	(P)	(P)	19,847	(P)
Petroleum	3,324	456	1,329	67	26	124	47	(P)	1,229	310	175	53	0
Manufacturing	12,102	1,530	9,467	665	999	743	1,552	5,017	89	992	58	607	23
Food and kindred products	654	8	311	0	0	2	120	188	0	336	0	304	(*)
Chemicals and allied products	3,149	0	3,003	15	52	(P)	(P)	1	145	0	0	11	0
Primary and fabricated metals	561	170	312	6	60	0	0	193	69	10	0	9	0
Machinery ¹	4,297	146	3,750	473	859	(P)	(P)	1,100	0	378	0	218	23
Other manufacturing	3,441	1,207	2,090	171	28	4	81	(P)	19	124	58	65	0
Wholesale trade	9,364	105	3,202	41	2,339	213	293	249	5	6,051	0	5,885	0
Retail trade	576	41	207	26	0	41	4	85	48	279	0	125	0
Finance, except banking	6,776	408	4,171	221	445	308	1,079	1,680	(P)	1,825	36	1,730	(P)
Insurance	57,445	11,738	44,752	4,959	5,344	6,277	12,458	12,428	(P)	(P)	43	550	90
Real estate	10,596	1,920	3,468	302	722	810	214	1,134	(P)	4,636	208	2,894	(P)
Services	41,774	6,199	21,869	4,474	1,478	1,115	2,005	10,806	1,910	11,779	3,737	5,248	17
Hotels and other lodging places	7,527	136	2,046	781	47	64	(P)	1,058	255	5,091	6	2,761	0
Advertising	3,223	14	3,000	996	4	168	0	1,826	(P)	(P)	0	155	4
Equipment rental and leasing, except autos and computers	1,610	82	1,175	285	(P)	0	0	501	146	206	(P)	51	0
Computer and data processing services	3,504	508	2,536	517	(P)	242	4	1,482	15	442	61	295	3
Motion pictures, including television tape and film	8,658	2,857	2,179	492	6	2	0	(P)	(P)	(P)	(P)	94	0
Engineering, architectural, and surveying services	3,018	212	2,504	554	369	160	92	1,201	0	303	0	293	0
Accounting, research, management, and related services	2,655	58	2,305	403	168	88	39	1,509	14	275	8	245	2
Health services	1,786	966	649	0	649	0	0	0	0	171	0	171	0
Other	9,793	1,366	5,475	446	54	391	(P)	(P)	(P)	(P)	255	1,183	8
Other industries	17,139	4,056	9,317	1,803	903	(P)	863	(P)	191	(P)	(P)	2,753	(P)
Agriculture, forestry, and fishing	101	25	62	15	14	0	27	4	1	13	3	9	0
Mining	69	15	55	0	45	3	(*)	0	0	0	0	0	0
Construction	998	0	627	178	(P)	0	0	4	2	369	0	368	0
Transportation	11,188	1,592	6,625	703	(P)	(P)	(P)	2,867	118	(P)	36	2,330	(P)
Communication	941	(P)	(P)	0	0	0	0	(P)	5	5	0	(*)	0
Public utilities	3,841	(P)	(P)	(P)	0	0	0	(P)	65	(P)	(P)	46	0

* Less than \$500,000.

^P Suppressed to avoid disclosure of data of individual companies.

1. See footnote 1, table 10.

NOTE.—Because petroleum is shown in this table as a major industry, covering all phases of petroleum production, transportation, and distribution, several other industries that would otherwise include these activities exclude them in this table. In particular, manufacturing excludes petroleum and coal products manufacturing, mining excludes oil

and gas extraction, wholesale trade excludes petroleum wholesale trade, retail trade excludes gasoline service stations, and transportation excludes petroleum tanker operations, pipelines, and storage.

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