BUREAU OF ECONOMIC ANALYSIS US. DEPARTMENT OF COMMERCE	QUARTERLY SURVEY OF U.S. DIRECT INVESTMENT ABROAD Direct Transactions of U.S. Reporter with Foreign Affiliate					Affilia	te ID				
	MANDATORY				- CONFIDENTIAL						
Electronic filing:	Go to www.bea.gov	v/efile for details	1	s this report	report?						
Mail reports to:	U.S. Department of Bureau of Economi Washington, DC 20	c Analysis, BE-69(Q)					in which the <u>f</u>				
Deliver reports to:		c Analysis, BE-69(Q) iving Section, M-100	2	enter year.	5/16–8/15	or this repor 8/16–11/15	t? Mark (X) one 11/16–2/15	e and 2 0 7 Year			
FAX reports to:	(202) 606-5305		4	J.S. Reporter has a single a	r mailing ad	ddress – Ger all of its BE-5:	nerally, each U.S 77 reports.	S. Reporter			
Assistance:	E-mail Telephone Copies of form	be577@bea.gov (202) 606-5557 www.bea.gov									
		oc	5 (on all reports i	filed subsec	quently for this	ted – Use the s s affiliate with th 11 and BE-10.				

Definitions: Underlined terms are defined starting on page 9.

Due date: 30 days after the close of each calendar or fiscal quarter end; 45 days if the report is for the final quarter of the financial reporting year.

Who must report: A Form BE-577 is required from every <u>U.S. person</u> that had direct transactions or positions with a <u>foreign</u> business enterprise in which it had a direct and/or indirect ownership interest of at least 10 percent of the voting stock if an incorporated <u>business enterprise</u> or an equivalent interest if an unincorporated business enterprise at any time during the reporting period. Reports are required even though a <u>foreign affiliate</u> may have been established, acquired, seized, liquidated, expropriated, sold, or inactivated during the reporting period.

Basic requirement: A Form BE-577 must be filed for each 1) directly-owned foreign affiliate for which total assets; annual sales or gross operating revenues, excluding sales taxes; or annual net income after provision for foreign income taxes was greater than \$60 million (positive or negative) at any time during the affiliate's fiscal reporting year and each 2) indirectly-owned foreign affiliate that met the \$60 million threshold and had an intercompany debt balance with the U.S. Reporter that exceeded \$1 million. If this affiliate does not meet the reporting requirements complete Part V.

Coverage: All transactions or positions with the foreign affiliate by all U.S. domestic subsidiaries, divisions, etc., which constitute the U.S. Reporter, as defined on page 11, must be combined on one Form BE-577.

Monetary values: Report in thousands of U.S. dollars. If an amount is between positive and negative \$500, enter "0." Use parentheses to indicate negative numbers.

Estimates: In order to supply a timely report, if actual amounts are not available, supply reasonable estimates and label them as such.

6	Country of location (country where affiliate's physical 005 assets are located or primary activity is carried out) – may differ from country of incorporation		
7	Is the foreign affiliate incorporated in the country of location indicated in 6 ?		
	^{007 1} Yes ¹ 2 No		
8	If the foreign affiliate's industry classification, based on the largest annual sales or gross operating revenues, has changed, enter the revised industry code. If this is an initial filing enter the current industry code (refer to the Summary of Industry	Current Industry Code	Revised
	Classifications on page 12 or go to www.bea.gov/naics2007). For help in determining the ISI code, go to www.bea.gov for a Worksheet for Determining ISI Code.	006 1	2

Please continue on next page

9 How has the affiliate's reporting status changed during the quark (X) one	uarter?	Affiliate ID
⁰⁰⁸ ¹ 1 Affiliate was not previously reported.	l	
¹ 2 Affiliate was temporarily exempt after previously repor	ting; reporting resumes.	Month Day Year
¹ 3 Affiliate was merged or reorganized. Attach explanation	on and specify date of status change.	/
¹ 4 Affiliate was sold or seized. Only complete Part III and	d specify date of status change	//
¹ 5 Affiliate was liquidated. Only complete Part III and spe	cify date of status change	//
¹ 6 Affiliate fell below exemption level. Only complete Par	t V .	2
¹ 7 Affiliate became inactive. Specify date of status change	je	
¹ 8 Affiliate did not change reporting status during the qua	arter.	
 10 How many foreign business enterprises are fully consolidated single business enterprise, enter "1" in the box below. The U.S. Reporter must consolidate foreign business enterprise manner as on Forms BE-11 and BE-10. See Definition on page 010 Number Consolidated	es on Form BE-577 in the same a 10 for <u>rules for consolidation</u> . is foreign affiliate?	ter iate parent) eporter
 Example 2 For affiliates that are both directly and indirectly owned by the U.S. Reporter, the amounts reported in Part I, Part III, and Part IV must be based on the U.S. Reporter's direct equity interest only. Amounts reported in Part II should only reflect direct transactions, irrespective of direct or indirect ownership. 		op foreign affiliate parent) I by the U.S. Reporter

Part I - U.S. Reporter's Direct Equity Share in the Foreign Affiliate

Affiliate ID

Instructions

1

- **13** A. Report the amount that represents the U.S. Report's equity, based on its directly held equity interest in the foreign affiliate's net income (loss) for the quarter, before provision for common or preferred dividends and before any reduction for foreign withholding taxes on dividends, but after provision for other foreign income taxes.
 - If the U.S. Reporter holds both a direct and indirect equity interest, only the share representing the direct equity interest should be given in this item.
 - Do not eliminate intercompany transactions.
 - Include, on an equity basis, the foreign affiliate's share in net income of unconsolidated foreign business enterprises owned by it.
 - Include remeasurement of the foreign affiliate's foreign-currency-denominated assets and liabilities due to changes in foreign exchange rates during the reporting period and other gains and losses included in 13 B.1.
 - B. For certain gains (losses) included in net income, see Definitions on page 9.
 - For certain gains (losses) for dealers in financial instruments and finance, insurance, and real estate companies, see **Special Instructions** on page 11.
 - Include in 13 B.2, unrealized holding gains (losses) due to changes in the valuation of available-for-sale securities per FASB ASC 320 (FAS 115), and any other comprehensive income items required to be displayed separately from retained earnings as per FASB ASC 220 (FAS 130).
 - C. Report U.S. Reporter's share of currency translation adjustments resulting from the translation of the foreign affiliate's financial statements from the affiliate's functional currency into U.S. dollars. Such adjustments should be computed in accordance with FASB ASC 830 (FAS 52) or other currently applicable standards of the Financial Accounting Standards Board.
 - D. Report dividends as of the date they were declared or paid, GROSS of any foreign taxes withheld. Any subsequent settlement of dividends declared but not paid SHOULD NOT be reported a second time, but should be reflected only as a reduction in Part II 17 A.

Report all items on a quarterly basis, NOT on a cumulative or year-to-date basis.

3 What is the U.S. Reporter's share of:		C	urrent	Quarter	
For A, B, and C, base data on the books of the foreign affiliate	101	Bil.	Mil.	Thou.	Dols.
A. The foreign affiliate's quarterly net income (loss), after provision for foreign income taxes?		\$			000
B. Certain gains (losses), after provision for foreign income taxes:	111	Bil.	Mil.	Thou.	Dols.
1. Included in net income (loss) 13 A? See Definitions on page 9		\$			000
		Bil.	Mil.	Thou.	Dols.
 Not included in net income (loss) A but taken directly to other comprehensive income (loss)? Do not include foreign currency translation adjustments, report such amounts in 13 C. 	121	\$			000
	131	Bil.	Mil.	Thou.	Dols.
C. The change in the balance sheet translation adjustment account during the quarter?		\$			000
For D, E and F, base data on the books of the U.S. Reporter					
D. Dividends on common and preferred stock (gross of foreign affiliate withholding taxes) of an		Bil.	Mil.	Thou.	Dols.
incorporated foreign affiliate or distributed earnings of an unincorporated foreign affiliate (exclude stock and liquidating dividends)? Report liquidating dividends in Part III 20.		\$			000
		Dil	N.4:1	Theu	Dala
E. Foreign tax withheld on dividends of incorporated foreign affiliate or distributed earnings of	151		Mil.	Thou.	Dols.
unincorporated foreign affiliate 13 D?		\$			000
	161	Bil.	Mil.	Thou.	Dols.
F. The net amount of dividends/earnings distributed (13 D less 13 E)?		\$			000

Pari	t II – Balances and Interest Between the U.S. Reporter and Foreign Affiliate	Affiliate ID
14	Is the foreign affiliate a depository or non-depository bank (ISI codes 5221 or 5229), a securities broker or dealer (ISI code 5231), or in the finance industry (ISI codes 5223, 5224, 5238, or 5252)?	
	⁰¹² ¹ 1 Yes ¹ 2 No – SKIP to 17	
15	Is the U.S. Reporter named in 3 a "bank" or primarily acting as a securities broker or dealer Note: A "bank" is a business engaged in deposit banking or closely related functions, including corr Edge Act corporations, foreign branches and agencies of U.S. banks whether or not they accept dep savings and loans, savings banks, bank holding companies and financial holding companies under the Gramm-Leach-Bliley Act.	nmercial banks, posits abroad,
16 A.	 ⁰¹³ ¹ Yes - Go to 16 A. ¹ No - Go to 16 B. Does the U.S. Reporter named in 3 have consolidated U.S. subsidiaries or units that have i estate, or leasing activities? 	nsurance, real
	 ⁰¹⁴ ¹ 1 Yes - Complete 17 and 18 but ONLY report the balances and interest between this i units of the U.S. Reporter engaged in insurance, real estate, or leasing activities ¹ 2 No - SKIP to Part III 	foreign affiliate and the
16 B	. Does the U.S. Reporter named in 3 have consolidated U.S. subsidiaries or units that have c non-depository banking activities (ISI codes 5221 or 5229) or securities broker or dealer activ	lepository or ⁄ities (ISI code 5231)?
	⁰¹⁵ ¹ Yes – Complete 17 and 18 but ONLY report the balances and interest between this to of the U.S. Reporter NOT engaged in depository or non-depository banking actividealer activities.	foreign affiliate and the units ities or securities broker or
	¹ 2 No – Go to 17	

Remarks

Affiliate ID

Balances

17 What were the receivable and payable balances between the U.S. Reporter and the foreign affiliate?

- Base data on the books of the U.S. Reporter.
- Include current and long-term items, indebtedness resulting from a capital lease, and the net book value of equipment under a long-term operating lease.
 - If leases between the U.S. Reporter and the foreign affiliate are capitalized, then include the outstanding capitalized value as an intercompany balance. Lease payments should be disaggregated into the amount that is (i) a reduction in the intercompany balance, to be reported in items A or B, and (ii) interest to be reported in 18.
 - If leases between the U.S. Reporter and the foreign affiliate are operating leases for more than one year that have not been capitalized, include the net book value. Lease payments should be disaggregated into the amounts that represent (i) the return of capital, consisting of the depreciation component for long-term operating leases, which should be reflected as a reduction in items A or B, and (ii) rent or net rent, which is not covered by this survey.
- The current quarter's opening balance should be equal to the prior quarter's closing balance; therefore, if it is necessary to translate the balance into U.S. dollars, use the same exchange rate to translate the opening balance for the current quarter as was used to translate the closing balance of the prior quarter.
- Derivatives contracts Exclude the value of outstanding financial derivative contracts or any payments or receipts
 resulting from the settlement of these contracts. For example, the settlements of interest rate derivatives should
 NOT be reported as interest or as another type of transaction on this form. Derivatives contracts are covered by
 the Treasury International Capital (TIC) Form D, Report of Holdings of, and Transactions in, Financial Derivatives
 Contracts.

Do NOT net receivables and payables (A and B below)	Beginning of quarter			O	End f quarte	er		
A. Owed to the U.S. Reporter by the foreign affiliate (U.S. Receivables)	Bil.	Mil.	Thou.	Dols.	222 Bil. \$	Mil.	Thou.	Dols.
B. Owed to the foreign affiliate by the U.S. Reporter (U.S. Payables)	Bil.	Mil.	Thou.	Dols.	232 Bil. \$	Mil.	Thou.	Dols.

If the closing balance on the preceding quarter's report differs from the beginning balance above, please note.

Interest

What were the interest receipts and payments (gross of withholding taxes) between the U.S. Reporter and the foreign affiliate named in 5 during the quarter?							
 Report quarterly amounts (not year to date), GROSS OF WITHHOLDING TAXES. 							
Include interest on capital leases.	Curr	rent Qu	arter				
Do NOT net receipts and payments.							
A later stars into an its data the LLO. Describer as the model to the families officiate an encounte	Bil.	Mil.	Thou.	Dols.			
A. Interest receipts credited to the U.S. Reporter or charged to the foreign affiliate on amounts related to 17 A.	\$			000			
—	Bil.	Mil.	Thou.	Dols.			
b. Interest payments credited to the foreign anniate of charged to the 0.5. Reporter on amounts	172			000			
related to 17 B	\$			000			

Part III - Change in U.S. Reporter's Equity in the Foreign Affiliate **Affiliate ID** Report the transaction (i.e., market) value of consideration given or received for increases or decreases in the U.S. Reporter's equity holdings in the foreign affiliate. Include in 19 or 20: • Treasury stock transactions with the U.S. Reporter and liquidating dividends. · Capitalization of intercompany debt (report the amount of debt converted to equity as the transaction value of the equity increase in 19 B), and adjust the debt balance as appropriate in Part II 17 Exclude from 19 and 20 Changes Caused by: • Carrying net income (loss) to the equity account. • Dividends/earnings distributed and stock dividends. • Balance sheet translation adjustments. The effect of treasury stock transactions with persons other than the U.S. Reporter. Reorganizations in capital structure that do not affect total equity. • • Transactions between a directly-owned foreign affiliate and foreign affiliates that it, in turn, owns and transactions between indirectly owned affiliates. (Affiliates that are entirely indirectly-owned by the U.S. Reporter, 19 and 20 should be blank.) • Investments that are written off (include the amount written off in 21 A or 21 B, as appropriate). Unincorporated foreign affiliates must report the U.S. Reporter's share of any increase (decrease) in the foreign affiliate's equity (or home office account) arising from its transactions with the U.S. reporter, excluding amounts reported in Part I or Part II . 19 What is the increase in the U.S. Reporter's equity interest in this affiliate due to: Bil. Thou. Dols. Mil. 242 A. Establishment of affiliate or acquisition (partial or total) of an equity interest in this affiliate \$ 000 by the U.S. Reporter either from the affiliate or from other foreign persons? Bil. Mil. Thou. Dols. 252 B. Capital contributions and other transactions of the U.S. Reporter with foreign persons? \$ 000 Specify. Bil. Mil. Thou Dols. 262 C. Acquisition (partial or total) of an equity interest in this affiliate by the U.S. Reporter \$ 000 from other U.S. persons? Give name and address of seller. 20 What is the decrease in the U.S. Reporter's equity interest in this affiliate due to: Bil. Thou. Dols. Mil. 272 A. Liquidation of affiliate or sale (partial or total) of an equity interest in this affiliate by the \$ 000 U.S. Reporter either to the affiliate or to other foreign persons? Bil. Mil Thou. Dols. 282 B. Return of capital contributions and other transactions of the U.S. Reporter with foreign \$ 000 persons? Specify. Bil Mil Thou. Dols. 292 C. Sale (partial or total) of an equity interest in this affiliate by the U.S. Reporter to other \$ 000 U.S. persons? *Give name and address of new owner*. 21 For 19 and 20, what are the amounts For acquisition 19 For liquidation or sale 20 by which the transaction value: (1) (2) Bil Mil Thou. Dols. Bil. Mil. Thou. Dols. 302 301 \$ \$ 000 000 A. Exceeds the value carried on the books of the affiliate? Mil. Thou. Dols. Bil Thou. Dols. Bil. Mil 311 312 \$ 000 \$ 000

B. Is less than the value carried on the books of the affiliate?

F	Part IV – Selected Annual Data			Affiliat	e ID	
•	Complete once a year , no later than the second report following the close of the fiscal year. If an initial report, complete 22 – 26 as of the ending date of the quarter for the initial report. Include the cumulative translation adjustment in 25 D or 26 as appropriate. Retained earnings (deficit) of unconsolidated indirectly-owned affiliates should be included on the report of the directly-owned foreign affiliate parent in 25 C or 26 as appropriate, on an equity					
	basis.	322	Month	Day	Year	
22	What is the foreign affiliate's fiscal year (or, if initial report, quarter) ending date?		/	/		_
23	What is the U.S. Reporter's percent of direct ownership based on equity interest if an incorporated affiliate, or an equivalent interest in an unincorporated affiliate? Round to the nearest tenth of one percent	332		•	%	
	J.S. Reporter's Equity in Foreign Affiliate's Annual Net Income (Loss)					
24	What is the U.S. Reporter's direct equity in the affiliate's annual net income (loss) after provision for foreign income taxes?	342	Bil.	Mil.	Thou.	Dols.
	• Include, on an equity basis, this foreign affiliate's share of net income (loss) in all unconsolidated foreign enterprises it owns.					
	 Report annual net income (loss) calculated on the same basis used for calculating quarterly net income (loss), 13 A. 					
	J.S. Reporter's Share of Total Owners' Equity in Foreign Affiliate at Year End Or Quarter End if an Initial Report)					
2	What is the U.S. Reporter's direct equity in the <i>incorporated foreign affiliate:</i>	352	Bil.	Mil.	Thou.	Dols.
	A. Total equity – Equals the sum of 25 B through 25 E	•••	\$			000
		362		Mil.	Thou.	Dols.
	B. Capital stock and additional paid-in capital	• •	\$			000
	C. Retained earnings (deficit)	372	Bil.	Mil.	Thou.	Dols.
	Accumulated other comprehensive income (loss)	382		Mil.	Thou.	Dols.
	D. Translation adjustment component		\$			000
	E. All other components including other comprehensive income (loss)	392	Bil.	Mil.	Thou.	Dols.
		402	Bil.	Mil.	Thou.	Dols.
26	What is the U.S. Reporter's share of total owners' equity in the <i>unincorporated</i> foreign affiliate?		\$			000
	 In calculating owner's equity, any assets or liabilities of the affiliate carried on any owners', as well as those carried on the affiliate's, books should be included. 					
	 Owner's equity should include cumulative earnings not distributed. 					

Pa	art V – Certification of Exemptio	n				Affiliat	e ID	
lf th	e affiliate is exempt, complete 27 or	below to indicate reas	on.					
27	Is the affiliate exempt because non \$60 million (positive or negative) a							
	⁴⁸⁰ ¹ 1 Yes – Provide amounts bel ¹ 2 No – SKIP to 28	ow			Bil.	Mil.	Thou.	Dols.
	_			48		IVIII.	mou.	000
	B. Annual sales of gross operating re		taxos	49	Bil.	Mil.	Thou.	Dols.
	B. Annual sales of gross operating re	evenues, excluding sales			Bil.	Mil.	Thou.	Dols.
	C. Annual net income after provision	for foreign income taxes	3		\$			000
	D. What is the affiliate's ending date	of its financial reporting	vear for the amounts rep	ported in 50.	Month	Day	Year	
					/	′/		- 1
	 Foreign affiliate's end-of-quarter pa Foreign affiliate's end-of-quarter restricts and the second seco							
		400	400	464		05		
		462	463	464		65		
	BEA USE ONLY	466	467	468	4	69		

Survey Information

Purpose – Reports on this form are required in order to provide reliable and up-to-date information on U.S. <u>direct investment</u> abroad for inclusion in the U.S. international transactions and the national income and product accounts.

Authority – This survey is being conducted under the International Investment and Trade in Services Survey Act (P.L. 94-472, 90 Stat. 2059, 22 U.S.C. 3101-3108 as amended) – hereinafter "the Act", and the filing of reports is mandatory under Section 5(b) (2) of the Act (22 U.S.C. 3104). The implementing regulations are contained in Title 15, CFR, Part 806. This report has been approved by the Office of Management and Budget under the Paperwork Reduction Act (44 U.S.C. 3501, et seq.).

Penalties – Whoever fails to report may be subject to a civil penalty of not less than \$2,500, and not more than \$25,000, and to injunctive relief commanding such person to comply, or both. Whoever willfully fails to report shall be fined not more than \$10,000 and, if an individual, may be imprisoned for not more than one year, or both. Any officer, director, employee, or agent of any corporation who knowingly participates in such violation, upon conviction, may be punished by a like fine, imprisonment, or both. (22 U.S.C. 3105.) Civil penalties are subject to inflationary adjustments. Those adjustments are found in 15 CFR 6.4.

Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.

Respondent Burden – Public reporting burden for this collection of information is estimated to average 1 hour per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to: Director, Bureau of Economic Analysis (BE-1), U.S. Department of Commerce, Washington, DC 20230; and to the Office of Management and Budget, Paperwork Reduction Project 0608-0004, Washington, DC 20503.

Confidentiality – The Act provides that your report is CONFIDENTIAL and may be used only for analytical or statistical purposes. Without your prior written permission, the information filed in your report CANNOT be presented in a manner that allows it to be individually identified. Your report CANNOT be used for purposes of taxation, investigation, or regulation. Copies retained in your files are immune from legal process.

Accounting methods and records – Follow generally accepted U.S. accounting principles unless otherwise specified in the instructions. Corporations should generally use the same methods and records used to generate reports to stockholders, except where otherwise instructed. Generate reports for unincorporated persons on an equivalent basis. Financial Accounting Standards Board Accounting Standards Codification Topics are referred to as "FASB ASC" in the instructions.

Retention of copies - Retain a copy of filed reports for 3 years beyond the report's original due date.

Retroactive reports – Quarterly reports for a year may be required retroactively when it is determined that the exemption level has been exceeded. If a foreign affiliate's total assets, sales, or net income (loss) exceed the exemption level in a given year, it is deemed that the exemption level will also be exceeded in the following year. A U.S. Reporter claiming exemption from filing a given report must complete the Certification of Exemption, giving the levels of total assets, sales, and net income (loss).

Definitions

Affiliate means a business enterprise located in one country which is directly or indirectly owned or controlled by a person of another country to the extent of 10 percent or more of its voting securities for an incorporated business or an equivalent interest for an unincorporated business enterprise, including a <u>branch</u>.

Branch means the operations or activities conducted by a person in a different location in its own name rather than through an incorporated entity.

Business enterprise means any organization, association, branch, or venture which exists for profit making purposes or to otherwise secure economic advantage, and any ownership of any real estate.

Certain gains (losses) - Certain gains (losses) after provision for foreign income taxes.

- a. Sale or disposition of financial assets including investment securities; FASB ASC 320 (FAS 115 Accounting for Certain Investments in Debt and Equity Securities) holding gains (losses) on securities classified as trading securities; FASB ASC 320 impairment losses; and gains (losses) derived from derivative instruments. *Dealers in financial instruments (including securities, currencies, derivatives, and other financial instruments) and finance and insurance companies, see Special Instructions on page 11;*
- b. Sales or dispositions of land, other property, plant and equipment, or other assets, and FASB ASC 360 (FAS 144 Accounting for the Impairment or Disposal of Long-Lived Assets) impairment losses. Exclude gains or losses from the sale of inventory assets in the ordinary course of trade or business. *Real estate companies, see Special Instructions on page 11;*
- c. Goodwill impairment as defined by FASB ASC 350 (FAS 142 Goodwill and Other Intangible Assets);
- d. Restructuring. Include restructuring costs that reflect write-downs or write-offs of assets or liabilities. Exclude actual payments and charges to establish reserves for future expected payments, such as for severance pay, and fees to accountants, lawyers, consultants, or other contractors;
- e. Disposals of discontinued operations. Exclude income from the operations of a discontinued segment;
- f. Remeasurement of foreign affiliate's foreign-currency-denominated assets and liabilities due to changes in foreign exchange rates during the reporting period;

Certain gains (losses) continued on page 10

Definitions (Continued)

Certain gains (losses) continued

- g. The cumulative effect of a change in accounting principle;
- h. Extraordinary, unusual, or infrequently occurring items that are material. Include losses from accidental damage or disasters after estimated insurance reimbursement. Include other material items, including write-ups, write-downs, and write-offs of tangible and intangible assets; gains (losses) from the sale or other disposition of capital assets; and gains (losses) from the sale or other disposition of financial assets, including securities, to the extent not included above. Exclude legal judgments.
- The cumulative effect of a change in the estimate of stock compensation forfeitures under FASB ASC 718 (FAS 123(R) – Share-Based Payments).

Direct investment means the ownership or control, directly or indirectly by one person of 10 percent or more of the voting securities of an incorporated foreign business enterprise or an equivalent interest in an unincorporated foreign business enterprise, including a branch.

Foreign, when used in a geographic sense, means that which is situated outside the United States or which belongs to or is characteristic of a country other than the United States.

Foreign affiliate means an affiliate located outside the United States in which a U.S. person has direct investment.

Foreign affiliate parent means a U.S. Reporter's foreign affiliate that has an equity interest in another foreign affiliate of the U.S. Reporter.

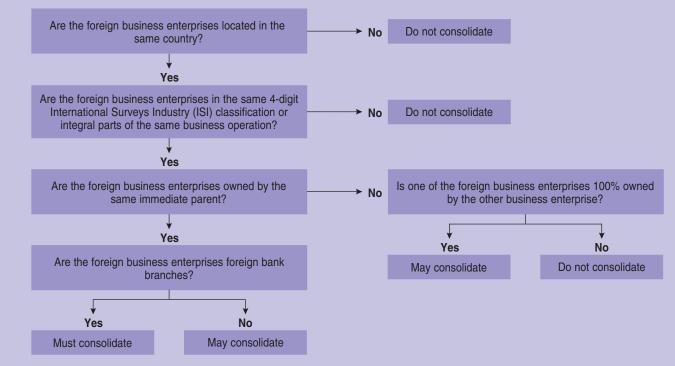
Foreign person means any person resident outside the United States or subject to the jurisdiction of a country other than the United States.

Lease is an arrangement conveying the right to use property, plant, or equipment (i.e., land and/or depreciable assets), usually for a stated period of time.

- a. Capital lease A long-term lease under which transfer of ownership is recognized at the inception of the lease. These may be shown as lease contracts or accounts receivable on the lessor's books. The asset would not be considered to be owned by the lessor.
- **b.** Operating lease Generally a lease with a term which is less than the useful life of the asset and in which a transfer of ownership is not contemplated.

Person (as the term is used in the broad legal sense) means any individual, branch, partnership, associated group, association, estate, trust, corporation, or other organization (whether or not organized under the laws of any state), and any government (including a foreign government, the United States Government, a state or local government, and any agency corporation, financial institution, or other entity or instrumentality thereof, including a government sponsored agency).

Rules for consolidation – The following rules should be used in determining which foreign business enterprises may be consolidated on one foreign affiliate form.



Note: Foreign business enterprises that have an equity investment in an unconsolidated business enterprise should report that investment using the equity method of accounting.

Definitions (Continued)

United States, when used in a geographic sense, means the several States, the District of Columbia, the Commonwealth of Puerto Rico, and all territories and possessions of the United States.

U.S. person means any person resident in the United States or subject to the jurisdiction of the United States.

U.S. Reporter means the U.S. person that has direct investment in a foreign business enterprise, including a branch. If the U.S. person is an incorporated business enterprise, the U.S. Reporter is the fully consolidated U.S. domestic enterprise, which is defined as: (1) the U.S. corporation whose voting securities are not owned more than 50 percent by another U.S. corporation, and (2) proceeding down each ownership chain from that U.S. corporation, any U.S. corporation whose voting securities are more than 50 percent owned by the U.S. corporation above it. This consolidation excludes foreign branches and all other foreign affiliates.

Special Instructions for reporting unincorporated foreign affiliates of U.S. Reporters

U.S. Reporters that cannot distinguish between equity and debt investment in their unincorporated foreign affiliates: if your accounting records do not distinguish between intercompany debt (17 A and 17 B) and equity 26, then:

- 1. Compute the net change in the home office account. (This equals: End-of-quarter home office account minus beginning-of-quarter home office account.)
- Subtract net income (loss) 13 A, certain realized and unrealized gains (losses) taken directly to other comprehensive income or owner's equity 13 B2, and the quarterly translation adjustment 13 C.
- 3. If the amount computed in 2. is positive, show it as an increase in equity 19 B. If the amount computed in 2. is negative, show it as a remittance of earnings (13 D and 13 F) to the extent that there is quarterly net income; show the residual, if any, as a decrease in equity 20 B. 17 A and 17 B should be blank.

Special Instructions for dealers in financial instruments and finance and insurance:

Dealers in financial instruments (including securities, currencies, derivatives, and other financial instruments) and finance and insurance companies:

- Include in 13 B1 (1) impairment losses as defined by FASB ASC 320 (FAS 115), (2) realized gains or losses on trading or dealing, and (3) unrealized gains or losses due to changes in the valuation of financial instruments that flow through the income statement, and goodwill impairment as defined by FASB ASC 350 (FAS 142).
- Include unrealized gains or losses due to changes in the valuation of financial instruments that are taken directly to other comprehensive income in 13 B2. Include income from explicit fees and commissions in 13 A.

Special Instructions for real estate companies:

Real estate companies:

Report gains or losses from the sale, disposition, or revaluation of land, other property, plant and equipment, or other assets as follows:

Realized gains and losses

- Include gains or losses from sale of real estate in the ordinary course of trade or business in net income, 13 A.
- Do NOT include these gains and losses in 13 B1 or in 13 B2.

Impairment of long-lived assets

 Include impairment losses, as defined by FASB ASC 360 (FAS 144), and recognized during the period, in net income, 13 A and in 13 B1.

Unrealized gains

- Include gains recognized due to the revaluation of real estate assets in 13 B1.
- Include goodwill impairment as defined by FASB ASC 350 (FAS 142).

Summary of Industry Classifications 3334 Ventilation, heating, air-conditioning, and commercial refrigeration equipment 5152

Cable and other subscription programming Wired telecommunications carriers Wireless telecommunications carriers,

Data processing, hosting, and related services Other information services

Depository credit intermediation (Banking)

Activities related to credit intermediation Nondepository credit intermediation Nondepository branches and agencies Securities and commodity contracts

Other financial investment activities and

Agencies, brokerages, and other insurance related activities Insurance carriers, except life insurance

Funds, trusts, and other financial vehicles

Automotive equipment rental and leasing

Other rental and leasing services Lessors of nonfinancial intangible assets,

Accounting, tax preparation, bookkeeping, and payroll services

Architectural, engineering, and related

Computer systems design and related

Management, scientific, and technical

Advertising, public relations, and related

Management of Companies and Enterprises

consulting services Scientific research and development

Other professional, scientific, and technical services

5512 Holding companies, except bank holding companies

Corporate, subsidiary, and regional management offices

Administrative and Support and Waste Management and Remediation Services

Travel arrangement and reservation

Investigation and security services Services to buildings and dwellings

Waste management and remediation

Office administrative services

Facilities support services Employment services

Business support services

Other support services

Health Care and Social Assistance

Ambulatory health care services

Arts, Entertainment, and Recreation

Accommodation and Food Services

7210 Accommodation7220 Food services and drinking places

Nursing and residential care facilities Social assistance

Performing arts, spectator sports, and related industries

Museums, historical sites, and similar

Amusement, gambling, and recreation

Personal and laundry services Religious, grantmaking, civic, professional, and similar organizations

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Satellite telecommunications

intermediation and brokerage

Real Estate and Rental and Leasing

except copyrighted works

Specialized design services

Legal services

services

services

services

services

services

services

Hospitals

institutions

industries

8110 Repair and maintenance

Public Administration

9200 Public administration

Other Services

Educational Services

6110 Educational services

Professional, Scientific, and Technical

carriers Life insurance carriers

Other telecommunications

except satellite

Finance and Insurance

exchanges

5310 Real estate

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Services

Agriculture, Forestry, Fishing, and Hunting

- 1110 Crop production
- 1120 Animal production
- 1130 1140
- Forestry and logging Fishing, hunting, and trapping Support activities for agriculture and forestry 1150

Mining

- Oil and gas extraction 2111
- Coal Nonmetallic minerals 2121 2123
- 2124 Iron ores
- 2125
- Gold and silver ores Copper, nickel, lead, and zinc ores 2126
- 2127 2132
- Other metal ores Support activities for oil and gas
- operations Support activities for mining, except for oil and gas operations 2133

Utilities

- Electric power generation, transmission, and distribution Natural gas distribution 2211
- 2212 2213
- Water, sewage, and other systems

Construction

- 2360 Construction of buildings
 2370 Heavy and civil engineering construction
 2380 Specialty trade contractors

Manufacturing 3111

- Animal foods
- 3112 3113
- Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products 3114
- 3115
- Meat products Seafood product preparation and 3116 3117
- packaging Bakeries and tortillas Other food products 3118 3119
- 3121 Beverages
- 3122
- Tobacco Textile mills 3130
- 3140 3150 Textile product mills Apparel
- Leather and allied products 3160
- 3210
- Wood products Pulp, paper, and paperboard mills 3221
- 3222
- Converted paper products Printing and related support activities Integrated petroleum refining and 3231 3242
- extraction
- Petroleum refining without extraction 3243 Asphalt and other petroleum and 3244
- coal products Basic chemicals
- 3251 Resins, synthetic rubbers, and artificial and synthetic fibers and 3252
- filaments 3253
- Pesticides, fertilizers, and other agricultural chemicals
- 3254
- Pharmaceuticals and medicines Paints, coatings, and adhesives Soap, cleaning compounds, and 3255 3256
- Colley, Creating Compositions, a toilet preparations Other chemical products and preparations Plastics products Rubber products 3259
- 3261
- 3262
- 3271 3272
- Clay products and refractories Glass and glass products Cement and concrete products 3273
- Lime and gypsum products Other nonmetallic mineral products 3274
- 3279 3311
- 3312
- Iron and steel mills and ferroalloys Steel products from purchased steel Alumina and aluminum production 3313
- and processing Nonferrous metal (except aluminum) 3314 production and processing Foundries
- 3315
- Forging and stamping 3321
- 3322
- Cutlery and handtools Architectural and structural metals 3323
- 3324 Boilers, tanks, and shipping containers
- 3325 Hardware
- 3326 3327
- Hardware Spring and wire products Machine shops; turned products; and screws, nuts, and bolts Coating, engraving, heat treating, and allied activities
- 3328
- Other fabricated metal products 3329
- 3331 Agriculture, construction, and mining
- machinery 3332

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- Industrial machinery Commercial and service industry machinery 3333

- Metalworking machinery Engines, turbines, and power transmission equipment 3335
- 3336
- Computer and peripheral equipment Computer and peripheral equipment 3339 3341
- 3342
- Audio and video equipment Semiconductors and other 3343 3344
- electronic components Navigational, measuring, electromedical, and control instruments 3345
- Manufacturing and reproducing magnetic and optical media 3346
- Electric lighting equipment Household appliances Electrical equipment 3351
- 3352
- 3353
- 3359 Other electrical equipment and components
- Motor vehicles 3361

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Information

Retail Trade

- 3362 3363 Motor vehicle bodies and trailers Motor vehicle parts
- Aerospace products and parts Railroad rolling stock Ship and boat building 3364
- 3365
- 3366
- Other transportation equipment Furniture and related products 3369
- 3370
- 3391 Medical equipment and supplies Other miscellaneous manufacturing 3399

Lumber and other construction materials

Lumber and other construction materia Professional and commercial equipment and supplies Metal and mineral (except petroleum) Electrical and electronic goods Hardware, and plumbing and heating equipment and supplies Machinery, equipment, and supplies

Miscellaneous durable goods

Wholesale Trade, Nondurable Goods

Paper and paper product Drugs and druggists' sundries Apparel, piece goods, and notions Grocery and related product Farm product raw material

Wholesale Trade, Electronic Markets and Agents and Brokers

Wholesale electronic markets and agents and brokers

Motor vehicle and parts dealers Furniture and home furnishings Electronics and appliance

Building material and garden equipment and supplies dealers

Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise

transportation Pipeline transportation of crude oil, refined

Pipeline transportation of crude oil, ref petroleum products, and natural gas Other pipeline transportation Scenic and sightseeing transportation Support activities for transportation Couriers and messengers Petroleum storage for hire Other warehousing and storage

Newspaper, periodical, book, and directory publishers

Motion picture and video industries

Sound recording industries Radio and television broadcasting

Software publishers

Food and beverage Health and personal care Gasoline stations

Miscellaneous store retailers Nonstore retailers

Air transportation Rail transportation Petroleum tanker operations

Other water transportation

Truck transportation Transit and ground passenger

Transportation and Warehousing

Chemical and allied products Petroleum and petroleum products Beer, wine, and distilled alcoholic beverage Miscellaneous nondurable goods

Wholesale Trade, Durable Goods

4231 Motor vehicles and motor vehicle parts and supplies Furniture and home furnishing