# GUIDE TO INDUSTRY AND FOREIGN TRADE CLASSIFICATIONS FOR INTERNATIONAL SURVEYS, 2002

Industry classifications adapted from the 2002 North American Industry Classification System (NAICS)

Foreign trade classifications adapted from the Standard International Trade Classification, Revision 3 (SITC)

**U.S. Department of Commerce** 



**Bureau of Economic Analysis** 

# **CONTENTS**

Industry classifications	2
Part II Foreign trade classifications	51

This guide provides detailed descriptions of each of the industry and foreign trade classification categories to be used in completing BEA's international surveys. Industry classifications described in the first part of this guide are used to determine the type of business conducted by the entity being reported (pages 2-50). Foreign trade classifications, described in the second part of this guide (pages 51-54), are used to classify, by product, U.S. exports and imports of goods.

#### **PART I.--INDUSTRY CLASSIFICATIONS**

The international surveys industry (ISI) classifications described here are to be used when completing the industry classifications items in BEA's surveys of direct investment and services. The classifications and their code numbers were adapted by BEA from the 2002 North American Industry Classification System (hereafter referred to as the "2002 NAICS"). Industry classifications in the previous version of this guide were adapted from the 1997 North American Industry Classification System.

Reflecting the changes made to the NAICS for 2002, the new 2002 NAICS-based ISI classifications differ from the 1997 NAICS-based ISI classifications for the Construction, Wholesale Trade, and Information sectors. If you have activities in these sectors, please classify them carefully using the new ISI codes. In the Construction sector, changes were made to better reflect similar production processes (in accordance with the NAICS conceptual framework); in the Wholesale Trade sector, changes were made to differentiate between businesses that take title to goods and those that do not, and to better capture the emergence of business-to-business electronic markets; and in the Information sector, new classifications were added to recognize new and emerging activities, particularly for Internet-related activities and telecommunications services.

For reporting on BEA surveys, 205 individual ISI classifications were adapted from the 2002 NAICS, and each has been assigned a four-digit numerical code. (The previously used NAICS-based 1997 ISI classifications had 197 four-digit codes.) The titles of some ISI classifications, by themselves, may not be sufficiently descriptive to classify certain activities. More information on the content of each classification is provided in the detailed definitions below. For some classifications, a "NOTE" given after the definition lists closely related activities NOT included in the classification being defined and the ISI codes for those activities.

For the convenience of those U.S. reporters familiar with the 2002 NAICS, the 2002 NAICS code or codes that correspond to a given ISI classification are shown in parentheses under the heading of each ISI classification. Because differences between a given ISI classification and the corresponding 2002 NAICS classification(s) may exist, the detailed definitions of the ISI classifications should be consulted when completing industry classification items in the survey.

BE-799 (REV. 12/2002) Page 2

# PART I -INDUSTRY CLASSIFICATIONS -Continued SUMMARY OF INDUSTRY CLASSIFICATIONS

AGRICULTURE, FORESTRY, FISHING, AND HUNTING		3255 3256	Paints, coatings, and adhesives Soap, cleaning compounds, and		LESALE TRADE
1110	Crop production		toilet preparations Other chemical products and	GOOD	HANT WHOLESALERS, DURABLE S
1120 1130	Animal production Forestry and logging		preparations .	4231	Motor vehicles and motor vehicle
1140	Fishing, hunting, and trapping		Plastics products Rubber products		parts and supplies merchant wholesalers
1150	Support activities for agriculture and forestry	3271	Clay products and refractories	4232	Furniture and home furnishing
	and forestry	3272	Glass and glass products Cement and concrete products	1222	merchant wholesalers Lumber and other construction
MINI	NG	3273	Lime and gypsum products	4233	materials merchant wholesalers
	Oil and gas extraction	3279	Other nonmetallic mineral	4234	Professional and commercial
2121 2123	Nonmetallic minerals	3311	products Iron and steel mills and		equipment and supplies merchant wholesalers
2124	Iron ores		ferroalloys	4235	Metal and mineral (except
	Gold and silver ores Copper, nickel, lead, and zinc ores	3312	Steel products from purchased steel		petroleum) merchant wholesalers
2127	Other metal ores	3313	Alumina and aluminum	4236	Electrical and electronic goods
2132	Support activities for oil and gas	2214	production and processing	4007	merchant wholesalers
2133	operations Support activities for mining,	3314	Nonferrous metal (except aluminum) production and	4237	Hardware, and plumbing and heating equipment and supplies
2.00	except for oil and gas		processing		merchant wholesalers
	operations		Foundries Forging and stamping	4238	Machinery, equipment, and supplies merchant wholesalers
UTILI	TIES	3322	Cutlery and handtools	4239	Miscellaneous durable goods
2211	Electric power generation,	3323	Architectural and structural metals		merchant wholesalers
	transmission, and distribution	3324	Boilers, tanks, and shipping containers	MERC	HANT WHOLESALERS
	Natural gas distribution Water, sewage, and other systems		Hardware		OURABLE GOODS
		3326 3327	Spring and wire products Machine shops; turned products;	4241	Paper and paper product
CON	STRUCTION		and screws, nuts, and bolts	1212	merchant wholesalers Drugs and druggists' sundries
	Construction of buildings	3328	Coating, engraving, heat treating, and allied activities	4242	merchant wholesalers
23/0	Heavy and civil engineering construction	3329	Other fabricated metal products	4243	Apparel, piece goods, and notions
2380	Specialty trade contractors		Agriculture, construction, and	4244	merchant wholesalers Grocery and related product
		0000	mining machinery		merchant wholesalers
$NJ \wedge NI$	HEACTHRING	3332	Industrial machinery		
MAN	UFACTURING	3332	Industrial machinery Commercial and service industry	4245	Farm product raw material
3111	Animal foods	3333	Commercial and service industry machinery		
3111 3112	Animal foods Grain and oilseed milling	3333	Commercial and service industry machinery Ventilation, heating, air-conditioning, and commercial	4246	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers
3111 3112 3113	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving	3333 3334	Commercial and service industry machinery Ventilation, heating, air-conditioning, and commercial refrigeration equipment	4246	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum
3111 3112 3113 3114	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods	3333 3334 3335	Commercial and service industry machinery Ventilation, heating, air-conditioning, and commercial refrigeration equipment Metalworking machinery	4246 4247	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic
3111 3112 3113 3114 3115 3116	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products	3333 3334 3335 3336	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment	4246 4247 4248	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers
3111 3112 3113 3114 3115 3116	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and	3333 3334 3335 3336 3339	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery	4246 4247 4248	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic
3111 3112 3113 3114 3115 3116 3117	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and packaging	3333 3334 3335 3336 3339 3341	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment	4246 4247 4248 4249	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods merchant wholesalers
3111 3112 3113 3114 3115 3116 3117 3118 3119	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and packaging Bakeries and tortillas Other food products	3333 3334 3335 3336 3339 3341 3342	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment Communications equipment	4246 4247 4248 4249 ELECT	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods
3111 3112 3113 3114 3115 3116 3117 3118 3119 3121	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and packaging Bakeries and tortillas Other food products Beverages	3333 3334 3335 3336 3339 3341 3342 3343	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment	4246 4247 4248 4249 ELECT AND E	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods merchant wholesalers FRONIC MARKETS AND AGENTS BROKERS
3111 3112 3113 3114 3115 3116 3117 3118 3119 3121 3122 3130	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and packaging Bakeries and tortillas Other food products Beverages Tobacco Textile mills	3333 3334 3335 3336 3339 3341 3342 3343 3344	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components	4246 4247 4248 4249 ELECT AND E	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods merchant wholesalers FRONIC MARKETS AND AGENTS
3111 3112 3113 3114 3115 3116 3117 3118 3119 3121 3122 3130 3140	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and packaging Bakeries and tortillas Other food products Beverages Tobacco Textile mills Textile product mills	3333 3334 3335 3336 3339 3341 3342 3343 3344	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other	4246 4247 4248 4249 ELECT AND E 4251	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods merchant wholesalers TRONIC MARKETS AND AGENTS BROKERS Wholesale electronic markets and agents and brokers
3111 3112 3113 3114 3115 3116 3117 3118 3119 3121 3122 3130 3150 3160	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and packaging Bakeries and tortillas Other food products Beverages Tobacco Textile mills Textile product mills Apparel Leather and allied products	3333 3334 3335 3336 3339 3341 3342 3343 3344 3345	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments	4246 4247 4248 4249 ELECT AND E 4251	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods merchant wholesalers FRONIC MARKETS AND AGENTS BROKERS Wholesale electronic markets and agents and brokers
3111 3112 3113 3114 3115 3116 3117 3118 3119 3121 3122 3130 3150 3150 3160 3210	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and packaging Bakeries and tortillas Other food products Beverages Tobacco Textile mills Textile product mills Apparel Leather and allied products Wood products	3333 3334 3335 3336 3339 3341 3342 3343 3344 3345	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing	4246 4247 4248 4249 ELECT AND E 4251 <b>RETA</b> 4410	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods merchant wholesalers TRONIC MARKETS AND AGENTS BROKERS Wholesale electronic markets and agents and brokers
3111 3112 3113 3114 3115 3116 3117 3118 3119 3121 3122 3130 3140 3150 3150 3210 3221	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Meat products Seafood product preparation and packaging Bakeries and tortillas Other food products Beverages Tobacco Textile mills Textile product mills Apparel Leather and allied products Wood products Pulp, paper, and paperboard mills	3333 3334 3335 3336 3339 3341 3342 3343 3344 3345	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing magnetic and optical media Electric lighting equipment	4246 4247 4248 4249 ELECT AND E 4251 <b>RETA</b> 4410 4420	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods merchant wholesalers FRONIC MARKETS AND AGENTS BROKERS Wholesale electronic markets and agents and brokers  IL TRADE  Motor vehicle and parts dealers Furniture and home furnishings stores
3111 3112 3113 3114 3115 3116 3117 3118 3119 3121 3122 3130 3140 3150 3210 3221 3221	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and packaging Bakeries and tortillas Other food products Beverages Tobacco Textile mills Textile product mills Apparel Leather and allied products Wood products Pulp, paper, and paperboard mills Converted paper products Printing and related support	3333 3334 3335 3336 3339 3341 3342 3343 3344 3345 3346 3351 3352	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing magnetic and optical media Electric lighting equipment Household appliances	4246 4247 4248 4249 ELECTAND E 4251 <b>RETA</b> 4410 4420 4431	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods merchant wholesalers TRONIC MARKETS AND AGENTS BROKERS Wholesale electronic markets and agents and brokers IL TRADE Motor vehicle and parts dealers Furniture and home furnishings stores Electronics and appliance stores
3111 3112 3113 3114 3115 3116 3117 3118 3119 3122 3130 3140 3150 3160 3210 3221 3222 3231	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and packaging Bakeries and tortillas Other food products Beverages Tobacco Textile mills Textile product mills Apparel Leather and allied products Wood products Pulp, paper, and paperboard mills Converted paper products Printing and related support activities	3333 3334 3335 3336 3339 3341 3342 3343 3344 3345 3346 3351 3352	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing magnetic and optical media Electric lighting equipment Household appliances Electrical equipment	4246 4247 4248 4249 ELECT AND E 4251 <b>RETA</b> 4410 4420 4431 4440	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods merchant wholesalers FRONIC MARKETS AND AGENTS BROKERS Wholesale electronic markets and agents and brokers  IL TRADE Motor vehicle and parts dealers Furniture and home furnishings stores Electronics and appliance stores Building material and garden equipment and supplies dealers
3111 3112 3113 3114 3115 3116 3117 3118 3119 3121 3122 3130 3140 3150 3210 3221 3222 3231 3242	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and packaging Bakeries and tortillas Other food products Beverages Tobacco Textile mills Textile product mills Apparel Leather and allied products Wood products Pulp, paper, and paperboard mills Converted paper products Printing and related support activities Integrated petroleum refining and extraction	3333 3334 3335 3336 3339 3341 3342 3343 3344 3345 3353 3359	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing magnetic and optical media Electric lighting equipment Household appliances Electrical equipment Other electrical equipment and components	4246 4247 4248 4249 ELECT AND E 4251 <b>RETA</b> 4410 4420 4431 4440 4450	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods merchant wholesalers FRONIC MARKETS AND AGENTS BROKERS Wholesale electronic markets and agents and brokers  IL TRADE Motor vehicle and parts dealers Furniture and home furnishings stores Electronics and appliance stores Building material and garden equipment and supplies dealers Food and beverage stores
3111 3112 3113 3114 3115 3116 3117 3118 3119 3121 3122 3130 3140 3150 3210 3221 3222 3231 3242	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and packaging Bakeries and tortillas Other food products Beverages Tobacco Textile mills Textile product mills Apparel Leather and allied products Wood products Pulp, paper, and paperboard mills Converted paper products Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without	3333 3334 3335 3336 3339 3341 3342 3343 3344 3345 3353 3359	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing magnetic and optical media Electric lighting equipment Household appliances Electrical equipment Other electrical equipment and components Motor vehicles	4246 4247 4248 4249 ELECTAND E 4251 <b>RETA</b> 4410 4420 4431 4440 4450 4461 4471	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods merchant wholesalers FRONIC MARKETS AND AGENTS BROKERS Wholesale electronic markets and agents and brokers  IL TRADE  Motor vehicle and parts dealers Furniture and home furnishings stores Electronics and appliance stores Building material and garden equipment and supplies dealers Food and beverage stores Health and personal care stores Gasoline stations
3111 3112 3113 3114 3115 3116 3117 3118 3119 3121 3122 3130 3140 3150 3210 3221 3222 3231 3242 3243	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and packaging Bakeries and tortillas Other food products Beverages Tobacco Textile mills Textile product mills Apparel Leather and allied products Wood products Pulp, paper, and paperboard mills Converted paper products Printing and related support activities Integrated petroleum refining and extraction	3333 3334 3335 3336 3339 3341 3342 3343 3344 3351 3352 3353 3359 3361 3362 3363	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing magnetic and optical media Electric lighting equipment Household appliances Electrical equipment Other electrical equipment and components Motor vehicles Motor vehicle bodies and trailers Motor vehicle parts	4246 4247 4248 4249 ELECTAND E 4251 <b>RETA</b> 4410 4420 4431 4440 4450 4461 4471	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods merchant wholesalers FRONIC MARKETS AND AGENTS BROKERS Wholesale electronic markets and agents and brokers  IL TRADE  Motor vehicle and parts dealers Furniture and home furnishings stores Electronics and appliance stores Building material and garden equipment and supplies dealers Food and beverage stores Health and personal care stores Gasoline stations Clothing and clothing accessories
3111 3112 3113 3114 3115 3116 3117 3118 3119 3121 3122 3130 3140 3150 3160 3210 3221 3221 3221 3221 3231 3242 3243 3244	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and packaging Bakeries and tortillas Other food products Beverages Tobacco Textile mills Textile product mills Apparel Leather and allied products Wood products Pulp, paper, and paperboard mills Converted paper products Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products	3333 3334 3335 3336 3339 3341 3342 3343 3344 3345 3351 3352 3353 3359 3361 3362 3363 3364	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing magnetic and optical media Electric lighting equipment Household appliances Electrical equipment Other electrical equipment and components Motor vehicles Motor vehicle bodies and trailers Motor vehicle parts Aerospace products and parts	4246 4247 4248 4249 ELECTAND E 4251 <b>RETA</b> 4410 4420 4431 4440 4450 4461 4471 4480	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods merchant wholesalers FRONIC MARKETS AND AGENTS BROKERS Wholesale electronic markets and agents and brokers  IL TRADE  Motor vehicle and parts dealers Furniture and home furnishings stores Electronics and appliance stores Building material and garden equipment and supplies dealers Food and beverage stores Health and personal care stores Gasoline stations
3111 3112 3113 3114 3115 3116 3117 3118 3119 3122 3130 3140 3150 3150 3221 3222 3231 3242 3243 3244 3251	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and packaging Bakeries and tortillas Other food products Beverages Tobacco Textile mills Textile product mills Apparel Leather and allied products Wood products Pulp, paper, and paperboard mills Converted paper products Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals	3333 3334 3335 3336 3339 3341 3342 3343 3344 3345 3351 3352 3353 3359 3361 3362 3363 3364 3365 3366	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing magnetic and optical media Electric lighting equipment Household appliances Electrical equipment Other electrical equipment Other electrical equipment and components Motor vehicles Motor vehicle bodies and trailers Motor vehicle parts Aerospace products and parts Railroad rolling stock Ship and boat building	4246 4247 4248 4249 ELECTAND E 4251 <b>RETA</b> 4410 4420 4431 4440 4450 4461 4471 4480 4510	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods merchant wholesalers FRONIC MARKETS AND AGENTS BROKERS Wholesale electronic markets and agents and brokers  IL TRADE Motor vehicle and parts dealers Furniture and home furnishings stores Electronics and appliance stores Building material and garden equipment and supplies dealers Food and beverage stores Health and personal care stores Gasoline stations Clothing and clothing accessories stores Sporting goods, hobby, book, and music stores
3111 3112 3113 3114 3115 3116 3117 3118 3119 3122 3130 3140 3150 3150 3221 3222 3231 3242 3243 3244 3251	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and packaging Bakeries and tortillas Other food products Beverages Tobacco Textile mills Textile product mills Apparel Leather and allied products Wood products Pulp, paper, and paperboard mills Converted paper products Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals Resins, synthetic rubbers, and artificial and synthetic fibers	3333 3334 3335 3336 3339 3341 3342 3343 3344 3345 3351 3352 3353 3359 3361 3362 3363 3364 3365 3366 3369	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing magnetic and optical media Electric lighting equipment Household appliances Electrical equipment Other electrical equipment Other electrical equipment Other vehicles Motor vehicle bodies and trailers Motor vehicle parts Aerospace products and parts Railroad rolling stock Ship and boat building Other transportation equipment	4246 4247 4248 4249 ELECTAND E 4251 <b>RETA</b> 4410 4420 4431 4440 4450 4461 4471 4480 4510 4520	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods merchant wholesalers FRONIC MARKETS AND AGENTS BROKERS Wholesale electronic markets and agents and brokers  IL TRADE Motor vehicle and parts dealers Furniture and home furnishings stores Electronics and appliance stores Building material and garden equipment and supplies dealers Food and beverage stores Health and personal care stores Gasoline stations Clothing and clothing accessories stores Sporting goods, hobby, book, and music stores General merchandise stores
3111 3112 3113 3114 3115 3116 3117 3118 3119 3121 3122 3130 3140 3150 3210 3221 3222 3231 3242 3243 3244 3251 3252	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and packaging Bakeries and tortillas Other food products Beverages Tobacco Textile mills Textile product mills Apparel Leather and allied products Wood products Pulp, paper, and paperboard mills Converted paper products Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals Resins, synthetic rubbers, and artificial and synthetic fibers and filaments	3333 3334 3335 3336 3339 3341 3342 3343 3344 3345 3351 3352 3353 3359 3361 3362 3363 3364 3365 3366 3369	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing magnetic and optical media Electric lighting equipment Household appliances Electrical equipment Other electrical equipment Other electrical equipment Other vehicles Motor vehicle bodies and trailers Motor vehicle parts Aerospace products and parts Railroad rolling stock Ship and boat building Other transportation equipment Furniture and related products	4246 4247 4248 4249 ELECTAND E 4251 <b>RETA</b> 4410 4420 4431 4440 4450 4461 4471 4480 4510 4520 4530	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods merchant wholesalers FRONIC MARKETS AND AGENTS BROKERS Wholesale electronic markets and agents and brokers  IL TRADE Motor vehicle and parts dealers Furniture and home furnishings stores Electronics and appliance stores Building material and garden equipment and supplies dealers Food and beverage stores Health and personal care stores Gasoline stations Clothing and clothing accessories stores Sporting goods, hobby, book, and music stores
3111 3112 3113 3114 3115 3116 3117 3118 3119 3121 3122 3130 3140 3150 3210 3221 3222 3231 3242 3243 3244 3251 3252	Animal foods Grain and oilseed milling Sugar and confectionery products Fruit and vegetable preserving and specialty foods Dairy products Meat products Seafood product preparation and packaging Bakeries and tortillas Other food products Beverages Tobacco Textile mills Textile product mills Apparel Leather and allied products Wood products Pulp, paper, and paperboard mills Converted paper products Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals Resins, synthetic rubbers, and artificial and synthetic fibers	3333 3334 3335 3336 3339 3341 3342 3343 3344 3345 3351 3352 3353 3359 3361 3362 3363 3364 3365 3366 3369 3370	Commercial and service industry machinery Ventilation, heating, airconditioning, and commercial refrigeration equipment Metalworking machinery Engines, turbines, and power transmission equipment Other general purpose machinery Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing magnetic and optical media Electric lighting equipment Household appliances Electrical equipment Other electrical equipment Other electrical equipment Other electrical equipments Motor vehicles Motor vehicle bodies and trailers Motor vehicle parts Aerospace products and parts Railroad rolling stock Ship and boat building Other transportation equipment Furniture and related products Medical equipment and supplies	4246 4247 4248 4249 ELECTAND E 4251 <b>RETA</b> 4410 4420 4431 4440 4450 4461 4471 4480 4510 4520 4530	Farm product raw material merchant wholesalers Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverage merchant wholesalers Miscellaneous nondurable goods merchant wholesalers FRONIC MARKETS AND AGENTS BROKERS Wholesale electronic markets and agents and brokers  IL TRADE Motor vehicle and parts dealers Furniture and home furnishings stores Electronics and appliance stores Building material and garden equipment and supplies dealers Food and beverage stores Health and personal care stores Gasoline stations Clothing and clothing accessories stores Sporting goods, hobby, book, and music stores General merchandise stores Miscellaneous store retailers

BE-799 (REV. 12/2002) Page 3

SUMMARY OF INDUSTRY CLASSIFICATIONS										
TRANSPORTATION AND WAREHOUSING		REAL ESTATE AND RENTAL AND LEASING		ARTS, ENTERTAINMENT, AND RECREATION						
4821 4833 4839 4840	Air transportation Rail transportation Petroleum tanker operations Other water transportation Truck transportation Transit and ground passenger transportation	5321 5329	Real estate Automotive equipment rental and leasing Other rental and leasing services Lessors of nonfinancial intangible assets (except copyrighted	7121	Performing arts, spectator sports, and related industries Museums, historical sites, and similar institutions Amusement, gambling, and recreation industries					
4863	Pipeline transportation of crude oil, refined petroleum products, and natural gas	PROF	works) ESSIONAL, SCIENTIFIC, AND	ACC(	OMMODATION AND FOOD ICES					
4868 4870	Other pipeline transportation Scenic and sightseeing	<b>TECH</b> 5411	NICAL SERVICES Legal services		Accommodation Food services and drinking places					
	transportation Support activities for transportation	5412	Accounting, tax preparation, bookkeeping, and payroll services		R SERVICES Repair and maintenance					
4932 4939	Couriers and messengers Petroleum storage for hire Other warehousing and storage	5414	Architectural, engineering, and related services Specialized design services Computer systems design and		Personal and laundry services Religious, grantmaking, civic, professional, and similar organizations					
	Newspaper, periodical, book, and	5416	related services Management, scientific, and	PUBL	IC ADMINISTRATION					
5112 5121	directory publishers Software publishers Motion picture and video industries	5418	technical consulting services Scientific research and development services Advertising and related services Other professional, scientific, and	9200	Public administration					
5151	Sound recording industries Radio and television broadcasting Cable and other subscription		technical services  AGEMENT OF COMPANIES							
5161	programming Internet publishing and broadcasting	AND	ENTERPRISES							
5171	Wired telecommunications carriers		Holding companies, except bank holding companies Corporate, subsidiary, and							
	Wireless telecommunications carriers (except satellite)	3313	regional management offices							
5174 5175	Telecommunications resellers Satellite telecommunications Cable and other program distribution	AND	INISTRATIVE AND SUPPORT WASTE MANAGEMENT AND EDIATION SERVICES							
	Other telecommunications Internet service providers and web search portals	5612	Office administrative services Facilities support services Employment services							
	Data processing, hosting, and related services Other information services	5614	Business support services Travel arrangement and reservation services							
FINΔ	NCE AND INSURANCE	5616	Investigation and security services Services to buildings and							
	Depository credit intermediation		dwellings							
5223	(Banking) Activities related to credit intermediation		Other support services Waste management and remediation services							
5224	Nondepository credit	EDITO	CATIONAL SERVICES							
5229	intermediation Nondepository branches and agencies		Educational services							
5231	Securities and commodity contracts intermediation and brokerage		TH CARE AND SOCIAL STANCE							
	Other financial investment activities and exchanges	6220	Ambulatory health care services Hospitals							
5242	Agencies, brokerages, and other insurance related activities		Nursing and residential care facilities							
5243	Insurance carriers, except life insurance carriers	6240	Social assistance							

5249 Life insurance carriers

5252 Funds, trusts, and other financial vehicles

#### **AGRICULTURE, FORESTRY, FISHING, AND HUNTING**

The agriculture, forestry, fishing, and hunting sector (ISI codes 1110-1150) comprises businesses that are engaged in growing crops, raising animals, harvesting timber, and harvesting fish and other animals from a farm, ranch, or their natural habitats. The sector distinguishes two basic activities: agricultural production and agricultural support activities. Agricultural production includes businesses performing the complete farm or ranch operation, such as farm owner-operators, tenant farm operators, and sharecroppers. Agricultural support activities include businesses that perform one or more activities associated with farm operation, such as soil preparation, planting, harvesting, and management, on a contract or fee basis.

#### 1110 **Crop production**

(2002 NAICS code 111)

Businesses engaged in growing crops for food and fiber.

Examples of such crops are:

Corn Potatoes

Soybeans and other oilseeds Cotton Dry peas and beans Sugarcane and sugarbeets Fruits and tree nuts Tobacco Maple sap Vegetables and melons

Mushrooms Wheat

Also included are nursery, tree (with growth cycles of 10 years or less), and floriculture production.

NOTE - Managing farms without owning and/or operating the farms is classified in ISI code 1150.

#### **Animal production** 1120

(2002 NAICS code 112)

Businesses that raise or fatten animals or sell animal products.

Examples of businesses in, or products of, this industry are:

Beef cattle ranches, farms, and feedlots Hog and pig farms

Horses Dairy cattle and milk production

Farm-raised fish Poultry and egg products

Fur-bearing animals

NOTE - The catching or taking of fish from their natural habitat is classified in ISI code 1140.

# Forestry and logging

(2002 NAICS code 113)

Businesses in this industry grow and harvest timber on a long production cycle of 10 years or more. They engage in the operation of timber tracks for the purpose of selling standing timber. These businesses also grow trees for reforestation or for gathering forest products such as barks, fibers, ginseng, gums, and truffles.

NOTE - Growing short rotation woody trees with a growth cycle of less than 10 years is classified in ISI code 1110. Gathering maple sap is classified in ISI code 1110.

Acting as lessors of land with trees as real estate property is classified in ISI code 5310.

#### 1140 Fishing, hunting, and trapping

(2002 NAICS code 114)

Businesses engaged in:

Commercial catching or taking of finfish, shellfish, or miscellaneous marine products from a natural habitat Commercial hunting or trapping

Operating game or hunting preserves NOTE - The farm raising of finfish and shellfish are classified in ISI code 1120.

The commercial catching or taking and processing of fresh fish such as canning, freezing, etc, on the fishing vessel are classified in ISI code 3117. Operating nature preserves is classified in ISI code 7121.

#### Support activities for agriculture and forestry 1150

(2002 NAICS code 115)

Businesses that provide support services to agricultural and forestry production.

Examples of activities of this industry are:

Breeding services for animals Forestry consulting Crop production and harvesting services Postharvest crop activities Farm labor and management services Soil preparation services

**NOTE** – Stemming and redrying tobacco are classified in ISI code 3122. Landscaping services are classified in ISI code 5617.

## **MINING**

The mining sector (ISI codes 2111-2133) comprises businesses that extract naturally occurring mineral solids, such as coal and ores; liquid minerals, such as crude petroleum; and gases, such as natural gas. The term mining is used in the broad sense to include quarrying, well operations, crushing, washing, and other operations performed at the mine site. This sector consists of two basic activities: (1) mine operation and (2) mining support activities. Mine operations are classified according to the natural resource mined. Businesses that mine and further process the mined materials into a finished product, are classified in manufacturing. For example, a business operating a granite quarry, producing dimension stone, and further shaping the dimension stone into building stone would be classified in manufacturing. building stone would be classified in manufacturing.

## Oil and gas extraction (2002 NAICS code 211) 2111

Businesses engaged in operating oil and gas field properties, including all activities in the preparation of oil and gas up to the point of shipment from the producing property. Includes businesses that operate oil and gas wells for others on a contract or fee basis.

Examples of activities in the industry are:

Drilling, completing, and equipping wells
Exploring for crude petroleum and natural gas
Mining and extraction of oil from oil shale and oil sands Operating separators, emulsion breakers, and desilting equipment Producing natural gas and recovering hydrocarbon liquids of oil from oil and gas field gases

NOTE - Crude petroleum extraction combined with refining is classified in ISI code 3242.

## 2121

(2002 NAICS code 2121)

Businesses engaged in developing mine sites for, or in mining, and preparing (crushing, screening, washing, sizing, etc.) the following minerals:

Anthracite Bituminous coal Lignite

NOTE - The production of coal fuel briquettes and packed fuel is classified in ISI code 3244.

#### 2123 **Nonmetallic minerals**

(2002 NAICS code 2123)

Businesses engaged in developing mine sites for, or in mining, quarrying, and preparing (crushing, screening, washing, sizing, etc.) nonmetallic minerals (other than coal, oil, and gas) such as:

Chemical and fertilizer minerals, such as Gypsum, mica, and talc celestite, flourspar, barite, and sulphur Phosphate Clay, ceramic, and refractory minerals Potash, soda, and borate Crushed and broken limestone and granite Sand and gravel Dimension stone

NOTE – Production of phosphoric acid, superphosphates, or other manufactured phosphate compounds or chemicals is classified in ISI code 3253.

Grinding, pulverizing, or otherwise treating clay, ceramic, and refractory minerals is classified in ISI code 3271. Production of lime is classified in ISI code 3274.

Dressing of dimension stone and other crushed and ground minerals such as talc, mica, and feldspar is

classified in ISI code 3279.

# 2124 Iron ores

(2002 NAICS code 21221)

Businesses engaged in developing mine sites for, or in mining, and preparing (crushing, screening, washing, sizing, etc.) iron ores and manganiferous ores, and/or producing sinter and other agglomerates.

NOTE - Operating blast furnaces to produce pig iron is classified in ISI code 3311.

# Gold and silver ores

(2002 NAICS code 21222)

Businesses engaged in developing mine sites for mining, and preparing (crushing, screening, washing, sizing, etc.) ores valued chiefly for their gold and silver content. The transformation of these ores into bullion or dore bar in

NOTE - Manufacturing gold or silver bullion or dore bar without mining is classified in ISI code 3314.

#### **MINING** - Continued

#### 2126 Copper, nickel, lead, and zinc ores

(2002 NAICS code 21223)

Businesses engaged in developing mine sites for mining, and preparing (crushing, screening, washing, sizing, etc.) ores valued chiefly for their copper, nickel, lead, or zinc content. The transformation of these ores into concentrates is also included in this industry.

NOTE - Refining copper concentrates is classified in ISI code 3314.

#### 2127 Other metal ores

(2002 NAICS code 21229)

Businesses engaged in developing mine sites for, mining, and preparing (crushing, screening, washing, sizing, etc.) other metal ores such as:

Antimony Molybdenum Colombiúm Tungsten

Uranium-radium-vanadium Ilmenite

Magnesium

NOTE - Enriching uranium is classified in ISI code 3251.

#### Support activities for oil and gas operations 2132

(2002 NAICS code 213111 and 213112)

Businesses engaged in performing oil or gas field services, for others, on a contract or fee basis.

Examples of services provided in this industry are:

Drilling wells for oil or gas field operations

Exploration

Grading and building foundations at well locations

Well surveying

NOTE - Complete responsibility for operating oil and gas wells for others on a contract or fee basis is classified in ISI code 2111.

Site preparation and related construction activities is classified in ISI code 2380.

Performing geophysical surveying services for oil and gas on a contract or fee basis is classified in ISI code 5413.

# Support activities for mining, except oil and gas operations

(2002 NAICS code 2131 except for 213111 and 213112)

Businesses engaged in performing support services, on a contract or fee basis, required for the mining and quarrying of minerals.

Examples of services provided in this industry are:

Exploration, including prospecting and taking ore samples

Making geological observations

NOTE – Complete responsibility for operating mines for others on a contract or fee basis is classified according to the product mined rather than in support activities for mining.

Site preparation and related construction activities is classified in ISI code 2380

Performing geophysical surveying services for oil and gas on a contract or fee basis is classified in ISI code 5413.

# **UTILITIES**

The utilities sector (ISI codes 2211-2213) comprises businesses engaged in the provision of the following utility services: electric power, natural gas, steam supply, water supply, and sewage removal.

#### 2211 Electric power generation, transmission, and distribution

(2002 NAICS code 2211)

Businesses engaged in generating, transmitting, and/or distributing electric power. Includes hydroelectric, fossil fuel, nuclear, and solar power generation. Also includes brokers or agents that arrange the sale of electricity via power distribution systems operated by others.

NOTE - Operating trash incinerators that also generate electricity is classified in ISI code 5620.

#### 2212 **Natural gas distribution**

(2002 NAICS code 2212)

Businesses that operate natural gas distribution systems, buy gas from the well and sell it to a distribution system, or brokers or agents that arrange the sale of gas over distribution systems operated by others.

NOTE - Transmitting natural gas from the producer to the distributor via pipelines is classified in ISI code 4863.

## **UTILITIES - Continued**

## 2213 Water, sewage, and other systems

Businesses engaged in operating water treatment plants and/or operating water supply systems, operating sewer systems, or sewage treatment facilities that collect, treat, and dispose of waste.

**NOTE** – Operating waste treatment or disposal facilities (other than sewer systems or sewage treatment facilities) are classified in ISI code 5620.

#### **CONSTRUCTION**

The construction sector (ISI codes 2360-2380) comprises businesses engaged in the construction of buildings or engineering projects (e.g., highways and utility systems). Work performed includes new work, additions, alterations, or maintenance and repairs. This sector includes businesses engaged in the preparation of sites for new construction and businesses engaged in the subdividing of land for sale as building sites.

Construction performed by a business primarily engaged in an activity other than construction, for its own account and use, and by its own employees (force construction), is excluded from this industry, and is classified according to the principle activity of the business.

## **Construction of buildings**

(2002 NAICS code 236)

Businesses in this industry are primarily responsible for the construction of buildings. The work performed may include new work, additions, alterations, or maintenance and repairs. Part or all of the production work may be subcontracted to other construction businesses.

Examples of construction products of this industry are:

Commercial buildings Industrial buildings Industrial non-building structures, such as incinerators Residential buildings

#### 2370 Heavy and civil engineering construction

(2002 NAICS code 237)

Businesses whose primary activity is the construction of entire engineering projects (e.g., highways and dams) and specialty trade contractors, whose primary activity is the production of a specific component for such projects. The work performed may include new work, additions, alterations, or maintenance and repairs.

Examples of construction projects in this industry are:

Bridges and tunnels Highways and streets Irrigation systems Land development and subdivision Power and communication transmission lines Utilities systems construction Water mains, sewers, and pipelines

NOTE - Businesses constructing buildings for sale, on lots they subdivide are classified in ISI 2360.

#### **Special trade contractors** 2380

(2002 NAICS code 238)

Businesses engaged in performing specific activities (e.g., pouring concrete, site preparation, plumbing, painting, electrical work) involved in building construction or other activities that are similar for all types of construction but that are not responsible for the entire project. The work performed may include new work, additions, alterations, or maintenance and repairs.

Examples of businesses in this industry are:

Carpentry and floor contractors Electrical contractors Foundation, structure, and building exterior contractors Heating and air-conditioning contractors Masonry and drywall contractors Plumbing contractors Roofing, siding, and sheet metal contractors Site preparation contractor

NOTE - Special trade contractors performing work relating to heavy construction, such as grading for highways are classified in ISI code 2370.

BE-799 (REV. 12/2002) Page 8

#### **MANUFACTURING**

The manufacturing sector (ISI codes 3111-3399) comprises businesses engaged in the mechanical, physical, or chemical transformation of materials, substances, or components into new products. The assembling of component parts of manufactured products is considered manufacturing, except in cases where the activity is classified in Construction (e.g., structures).

Manufacturing businesses acquire materials that are products of agriculture, forestry, fishing, mining, and quarrying as well as products of other manufacturing businesses. A business may process the materials itself or may contract with another manufacturer to perform the processing on materials which they provide to the other manufacturer. Both types of businesses are included in manufacturing.

The product produced by a manufacturer may be finished for final consumption or it may be a material input for an entity engaged in further manufacturing. For example, the product of an alumina refinery is the input used in the primary production of aluminum; primary aluminum is the input to an aluminum wire drawing plant; and aluminum wire is the input for a fabricated wire product manufacturer.

Within the manufacturing sector, the individual industries generally reflect distinct production processes related to material inputs and production equipment. In the machinery area, where assembling is a key activity, parts and accessories for manufactured products are classified in the industry of the finished manufactured item when they are made for sale separately. For example, a replacement refrigerator door would be classified with refrigerators and an attachment for a piece of metal working machinery would be classified with metal working machinery. However, components and inputs from other manufacturers are classified based on the production function of the component manufacturer.

## Some borderline activities that <u>are</u> classified in manufacturing are:

Apparel jobbing (assigning of materials to contract factories or shops for fabrication or other contract operations) as well as contracting on materials owned by others Aircraft and aerospace research and development Electroplating, plating, metal heat treating, and polishing for the trade Fabricating signs and advertising displays Fresh fish packaging (oyster shucking, fish filleting) Lapidary work for the trade Machine shop work

Mass production of computer software or video tapes from a master copy Milk bottling and pasteurizing Printing and related support activities Ready-mixed concrete production Rebuilding machinery, but not repairing (i.e., automotive parts) Ship repair and renovation Tire retreading Wood preserving

## Some borderline activities that are not classified in manufacturing are:

Logging is classified in Agriculture, Forestry, Fishing, and Hunting (ISI codes 1110-1150).

The dressing and beneficiating of ores is classified in Mining (ISI codes 2111-2133).

The construction of structures and fabricating operations performed at the site of construction by contractors is classified in Construction (ISI codes 2360-2380).

The breaking of bulk and redistribution in smaller lots, including packaging and repackaging products, such as liquors or chemicals; the customized assembly of computers; sorting of scrap; mixing paints to customer order; and cutting metals etc. to customer order are classified in Wholesale or Retail Trade (ISI codes 4231-4540).

Publishing and the combined activity of publishing and printing is classified in Information (ISI codes 5111-5191). Although the activity performed is the transformation of information into a product, the value of the product to the consumer lies in the information content, not in the format in which it is distributed (i.e., the book, the software diskette).

#### 3111 **Animal foods**

(2002 NAICS code 3111)

Businesses engaged in manufacturing food and feed for animals from ingredients such as grains, oilseed mill products, and meat products.

# Grain and oilseed milling

(2002 NAICS code 3112)

Examples of products or processes of this industry are:

Breakfast cereals Fats and oils refining and blending, including blending purchased animal fats and oils with vegetable fats Flour milling Malt manufacturing

Rice milling Shortenings and margarines Soybean processing Vegetable oils and fats Wet milled corn products, such as sweeteners

# **NOTE** – Manufacturing:

Rendered or refined animal fats and oils are classified in ISI code 3116. Prepared flour mixes or doughs from flour ground elsewhere is classified in ISI code 3118 Table syrups from corn syrup and starch base dessert powders is classified in ISI code 3119. Coffee substitutes from grain is classified in ISI code 3119. Malt extracts and syrups is classified in ISI code 3119. Malt beverages is classified in ISI code 3121.

#### **MANUFACTURING - Continued**

## Sugar and confectionery products

(2002 NAICS code 3113)

Businesses that process agricultural inputs such as sugar cane, beet, and cacao to manufacture sugars, chocolates, or confectioneries and businesses that further process purchased sugar and chocolate.

Examples of businesses in, or products of, this industry are:

Molasses

Chewing gum Retail candy stores, if confectioneries Chocolate are manufactured on the premises, and Confectioneries are not for immediate consumption Granola bars Sugars, such as cane and beet

## **NOTE** – Manufacturing:

Maple syrup is classified in ISI code 1110.

Corn sweeteners by wet milling corn is classified in ISI code 3112. Sweetening syrups from corn syrup is classified in ISI code 3119. Artificial sweeteners is classified in ISI code 3251.

# Fruit and vegetable preserving and specialty foods (2002 NAICS code 3114)

Businesses engaged in manufacturing frozen foods of vegetable or animal origins or in manufacturing canned, pickled and dried fruits, vegetables, and specialty foods.

Examples of products of this industry are:

Canned baby foods
Canned fruits, juices and vegetables
Canned (non-seafood) soups Catsup, salsa, barbeque, and other tomato-based sauces

Dried and dehydrated fruits and vegetables Dry soup mixes and bouillon made in dehydration plants

Frozen food specialties such as dinners, entrees, and side dishes Frozen fruits, juices, and vegetables
Frozen waffles, pancakes, and french toast
Frozen whipped toppings Jams and jellies

Pickled fruits and vegetables

# **NOTE** - Manufacturing:

Frozen or canned dairy products are classified in ISI code 3115. Frozen or canned meat products are classified in ISI code 3116.

Frozen or canned seafood soups and products are classified in ISI code 3117.

Frozen bakery products are classified in ISI code 3118.

Dry soup mixes and bouillon made from purchased ingredients is classified in ISI code 3119.

Canned fruit and vegetable drinks are classified in ISI code 3121.

#### 3115 **Dairy products**

(2002 NAICS code 3115)

Businesses engaged in manufacturing dairy products from raw milk, processed milk, and dairy substitutes.

Examples of products of this industry are:

Butter and cheeses Canned, condensed, and evaporated milk Fluid milk and cream Ice cream, frozen yogurt, and other dairy desserts Whipped toppings

# **NOTE** – Manufacturing:

Margarine or margarine-butter blends is classified in ISI code 3112.

Frozen whipped toppings is classified in ISI code 3114.

#### 3116 **Meat products**

(2002 NAICS code 3116)

Examples of products or processes of this industry are:

Animal slaughtering and processing yielding meats, meat by-products, and variety meats Poultry processing Refined animal fats and oils Small game processing

Meat-based animal feeds from carcasses is classified in ISI code 3111. Canned meat, small game, and poultry for baby food is classified in ISI code 3114.

Drying, freezing, and breaking eggs is classified in ISI code 3119.

#### **MANUFACTURING** - Continued

## Seafood product preparation and packaging

(2002 NAICS code 3117)

Examples of processes of this industry are:

Canning seafood (including soup) Fresh and frozen seafood processing Shucking and packing fresh shellfish Smoking, salting, and drying seafoods

#### 3118 **Bakeries and tortillas**

(2002 NAICS code 3118)

Examples of products of this industry are:

Breads and other bakery products, from "retail" bakeries, if the goods are manufactured on the premises, and are not for immediate on the premises consumption Cookies and crackers

Dry pasta Flour mixes and dough mixes from purchased flour Soft pretzels

## **NOTE** - Manufacturing:

Canned pasta and tortillas and frozen tortillas is classified in ISI code 3114. Pretzels (except soft) and tortilla chips is classified in ISI code 3119. Fresh pasta is classified in ISI code 3119.

Retailing bakery products manufactured elsewhere, not for immediate consumption is classified in ISI code 4450. Selling bakery products for immediate consumption on premises is classified in ISI code 7220.

#### Other food products 3119

(2002 NAICS code 3119)

Examples of products of this industry are:

Coffee and tea Dressings, mayonnaise, and other prepared sauces (except tomato based) Flavoring syrups, concentrates, and extracts Fresh pastas and pizzas Natural food colorings

Peanut butter Potato chips, corn chips, popcorn, pretzels (except soft), nuts and other snack foods Powdered drink mixes Seasonings, extracts, and spices

# **NOTE** – Manufacturing:

Chocolate or candy coated nuts and candy covered popcorn is classified in ISI code 3113. Chocolate syrup is classified in ISI code 3113. Tomato-based sauces is classified in ISI code 3114. Soft pretzels is classified in ISI code 3118. Bottled or canned ice tea is classified in ISI code 3121. Synthetic food colorings and natural colorings for non-food uses is classified in ISI code 3251.

# 3121

**Beverages** (2002 NAICS code 3121)

Examples of products or processes of this industry are:

Beer, ale, and malt liquor Distilled and blended liquors Ice manufacturing

Purifying and bottling water Soft drinks Wines and brandies

# **NOTE** - Manufacturing:

Milk-based drinks is classified in ISI code 3115. Soft drink bases are classified in ISI code 3119. Non-alcoholic cider is classified in ISI code 3119. Dry ice is classified in ISI code 3251.

Bottling purchased purified water is classified in ISI code 4224. Bottling liquors, malt beverages, and wines produced elsewhere is classified in ISI code 4228.

# 3122 Tobacco

(2002 NAICS code 3122)

Examples of products or processes of this industry are:

Cigarettes Smoking and chewing tobacco Stemming or redrying of tobacco

#### **MANUFACTURING** - Continued

#### 3130 **Textile mills**

(2002 NAICS code 313)

Businesses engaged in transforming a basic fiber (natural or synthetic) into a product, such as a yarn or fabric, that is further manufactured into usable items, such as apparel, sheets and towels. The main processes in this industry include preparation and spinning of fiber, knitting or weaving of fabric, and the finishing of the product.

Examples of businesses in this industry are:

Fabric coating mills Fabric mills, broadwoven, narrow, and nonwoven Lace manufacturers Textile and fabric finishing mills

Fiber, yarn, and thread mills

**NOTE** - Manufacturing:

Textile products (except apparel) from purchased fabric is classified in ISI code 3140. Apparel from purchased fabric is classified in ISI code 3150. Artificial and synthetic fibers is classified in ISI code 3252.

#### 3140 **Textile product mills**

(2002 NAICS code 314)

Businesses engaged in producing non-apparel textile products using "cut and sew" processes, i.e., purchasing fabric and cutting and sewing the fabric to make the products.

Examples of businesses in, or products of, this industry are:

Carpet and rug mills Curtain and linen mills Rope, cordage, and twine

Sheets and towels Textile bag and canvas mills Tire cord and tire fabric mills

**NOTE** - Manufacturing:

Lace curtains on lace machines is classified in ISI code 3130. Luggage is classified in ISI code 3160. Canvas blinds and shades is classified in ISI code 3370.

3150

(2002 NAICS code 315)

Businesses engaged in producing garments using "cut and sew" processes, i.e., purchasing fabric and cutting and sewing to make apparel; and the manufacture of apparel by first knitting a fabric and then cutting and sewing the fabric into apparel.

Examples of businesses in, or products of, this industry are:

Athletic wear Belts and neckties Fur and leather apparel Hosiery and sock mills Men's, women's, and children's cut and sew apparel Underwear, nightwear, and outerwear knitting mills

Gloves and mittens Hats and caps

**NOTE** - Manufacturing:

Orthopedic hosiery is classified in ISI code 3391.

Athletic gloves, such as golf and batting gloves, is classified in ISI code 3399.

Knitting fabric, when not combined with the production of complete apparel, is classified in ISI code 3130.

#### 3160 Leather and allied products

(2002 NAICS code 316)

Businesses engaged in transforming hides into leather by tanning or curing, and fabricating the leather into products for final consumption. Also includes manufacturers of certain products made from "leather substitutes," such as rubber, plastic, or textiles.

Examples of products or processes of this industry are:

Footwear, including plastic and rubber footwear Handbags, purses, and wallets Leather and hide tanning Luggage

Personal leather goods (of any material, except precious metal) such as key cases and coin purses Saddles

NOTE - Manufacturing:

Leather apparel and accessories is classified in ISI code 3150.

Orthopedic footwear is classified in ISI code 3391. Personal goods of precious metal is classified in ISI code 3399.

## **MANUFACTURING** - Continued

#### 3210 Wood products

(2002 NAICS code 321)

Businesses engaged in the manufacturing of wood products from logs that are cut into bolts, planks, or boards that then may be further cut or shaped by lathes or other shaping tools. Processing may include sawing, planing, shaping, laminating, and assembly.

Examples of products of this industry are:

Reconstituted wood Clothes pins Cork products Sawmill products Tool handles Dowels

Millwork Veneers, plywood, and engineered wood products

Mobile homes Wood trusses

Prefabricated wood buildings Wood windows and doors

**NOTE** - Manufacturing:

Wood furniture frames is classified in ISI code 3370. Wood burial caskets is classified in ISI code 3399.

## Pulp, paper, and paperboard mills (2002 NAICS code 3221) 3221

Businesses engaged in the manufacture of pulp and paper, including newsprint and paperboard. Pulp is produced by separating cellulose fibers from impurities in wood or other materials. Paper is produced by matting these fibers into a sheet. Businesses that manufacture paper in combination with paper converting are classified in this industry.

## 3222 Converted paper products

(2002 NAICS code 3222)

Businesses engaged in converting paper or paperboard, but that are not engaged in manufacturing paper or paperboard. Converted paper products are produced from paper and other materials by various cutting and shaping techniques. Processing may include coating and laminating.

Examples of products of this industry are:

Coated and laminated papers, including combinations of paper, plastics film, and metal foils for packaging purposes Corrugated and solid fiber boxes Fiber cans, tubes, and drums Folding and setup paperboard boxes Gift wrap paper Paper bags Sanitary food containers and paper products Stationery products and paper office supplies

# **NOTE** – Manufacturing:

Wallpaper

Paper and/or paperboard and converting those products is classified in ISI code 3221. Photographic and blueprint paper is classified in ISI code 3259. Carbon paper is classified in ISI code 3399.

#### 3231 Printing and related support activities

(2002 NAICS code 3231)

Businesses engaged in printing by transferring an image from a plate, screen, or computer file to some medium, such as paper, plastic, metal, apparel and textile articles, or wood. Processes include lithographic, gravure, screen, digital, and flexographic printing. Support activities include bookbinding, plate making, typesetting, and data imaging.

Publishing of printed products, i.e., the reporting, writing, editing, and other processes that are required to create an edition of a newspaper, for example, is treated as an activity in its own right rather than as a subsidiary activity to a manufacturing activity (printing) and is classified in ISI code 5111. A business that also prints what it publishes is classified in ISI code 5111.

Examples of products printed by businesses in, and processes of, this industry are:

Newspapers Quick printing **Business forms** Digital printing Periodicals Greeting cards

Printing on fabrics (or "grey goods") is classified in ISI code 3130.

Duplicating services and photocopying without printing services are classified in ISI code 5614.

## **MANUFACTURING - Continued**

## 3242 Integrated petroleum refining and extraction

(part of 2002 NAICS codes 211 and 32411)

Businesses engaged in both extraction (operating oil and gas field properties) AND refining (separating crude petroleum into component products through such techniques as fractionation, cracking, and distillation).

NOTE - Crude petroleum extraction without refining is classified in ISI code 2111.

## 3243 Petroleum refining without extraction

(part of 2002 NAICS code 32411)

Businesses engaged in separating crude petroleum into component products through such techniques as fractionation, cracking, and distillation.

Examples of products of this industry are:

Fuel oils Gasoline Jet fuel Kerosene

**NOTE** – Crude petroleum extraction without refining is classified in ISI code 2111. Crude petroleum extraction combined with refining is classified in ISI code 3242.

## 3244 Asphalt and other petroleum and coal products

(2002 NAICS code 3241, except 32411)

Businesses engaged in further processing of refined petroleum and coal products.

Examples of products or processes of this industry are:

Asphalt and tar paving mixtures
Brake fluids
Petroleum coke, not produced in petroleum refineries
Petroleum fuel briquettes, not produced in petroleum refineries

Petroleum lubricating oils, greases, and waxes, not produced in petroleum refineries
Roofing cements and coatings from refined petroleum
Saturating **purchased** mats and felts with asphalt or tar

## **NOTE** - Manufacturing:

Paper mats and felts and saturating them with asphalt or tar into sheets and rolls is classified in

Petrochemicals from refined petroleum is classified in ISI code 3251. Synthetic lubricating oils and greases is classified in ISI code 3259.

# 3251 Basic chemicals

(2002 NAICS code 3251)

Businesses engaged in the transformation of organic and inorganic raw materials by a chemical process.

Examples of products of this industry are:

Alkalies and chlorine (100 percent) and other inorganic chemicals
Carbon black
Charcoal briquettes
Cyclic crudes
Dyes, pigments, lakes, and toners
Ethyl alcohol
Gum and wood chemicals

Industrial bleaches
Industrial gases
Petrochemicals from refined petroleum or liquid
hydrocarbons, such as acyclic aliphatics, benzene,
toluene, styrene, and xylene
Potassium and sodium compounds
Sulphuric acids
Synthetic flavors, artificial sweeteners, food dyes, and

perfume materials

**NOTE** - Manufacturing:

Food dyes (except synthetic) is classified in ISI code 3119. Household bleaches is classified in ISI code 3256. Electrostatic and photographic toners is classified in ISI code 3259. Chlorine for swimming pools is classified in ISI code 3259. Alumina is classified in ISI code 3313.

# 3252 Resins, synthetic rubbers, and artificial and synthetic fibers and filaments

(2002 NAICS code 3252)

Businesses engaged in manufacturing synthetic resins, plastics materials, and nonvulcanizable elastomers, and mixing and blending resins to a custom basis.

Examples of products of this industry are:

Butyl rubber, latex rubber, silicon rubber, and other synthetic rubbers
Plastics materials

Rayon, acetate, nylon, polyester, and other synthetic fibers
Resins
Thermoplastic elastomers

**NOTE** – Manufacturing resin adhesives is classified in ISI code 3255.

Processing natural, synthetic, or reclaimed rubber into intermediate or final products is classified in ISI code 3262.

#### **MANUFACTURING - Continued**

#### 3253 Pesticides, fertilizers, and other agricultural chemicals

(2002 NAICS code 3253)

Businesses engaged in manufacturing nitrogenous or phosphatic materials and mixing those ingredients into fertilizers or mixing ingredients produced elsewhere into fertilizers, or formulating and preparing agricultural and household pest control chemicals.

Examples of products of this industry are:

Ammonia fertilizers

Compost and potting soil

Herbicides

Plant hormones Urea

Insecticides

NOTE - Manufacturing nitrogenous or phosphatic materials not for use as fertilizers is classified in ISI code 3251.

#### 3254 **Pharmaceuticals and medicines**

(2002 NAICS code 3254)

Businesses engaged in one or more of the following activities: (1) manufacturing biological and medicinal products; (2) processing (grading, grinding and milling) botanical drugs and herbs; (3) isolating active medicinal principals from botanical drugs and herbs; and (4) manufacturing pharmaceutical products intended for internal and external consumption in such forms as ampules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

Examples of products of this industry are:

Alkaloids Endocrine substances

Antibiotics In vitro and in vivo diagnostics **Blood derivatives** 

Vaccines Vitamins

## Paints, coatings, and adhesives (2002 NAICS code 3255) 3255

**Botanicals** 

Businesses engaged in mixing pigments, solvents, and binders into paints, stains, and other coatings and/or manufacturing allied paint products and adhesives.

Examples of products of this industry are:

Caulking compounds Enamels Paint and varnish removers Varnishes, lacquers, and shellacs Wood sealers and preservers

Glues Paint

NOTE - Manufacturing: Turpentine is classified in ISI code 3251. Artists' paints is classified in ISI code 3399.

#### 3256 Soap, cleaning compounds, and toilet preparations

(2002 NAICS code 3256)

Businesses engaged in manufacturing and packaging soap and other cleaning compounds, surface active agents, and toilet preparations.

Examples of products of this industry are:

Air and room fresheners Oven cleaners

Household bleaches Perfumes, cosmetics, creams, and lotions Laundry and dishwashing detergents Toothpaste and denture cleaners Natural glycerin Wetting agents, emulsifiers, and penetrants

NOTE - Manufacturing industrial bleaches and synthetic glycerin is classified in ISI code 3251.

#### 3259 Other chemical products and preparations

(2002 NAICS code 3259)

Examples of products of this industry are:

Aerosol packaging (mixing chemicals and Gelatin capsules

propellant in aerosol cans) Matches Photographic (sensitized) film, paper, plates, and chemicals Automotive antifreeze

Custom compounding of purchased plastics resins Printing ink Explosives

**NOTE** – Manufacturing:

Medicinal gelatins is classified in ISI code 3254. Photographic toner cartridges is classified in ISI code 3333.

Computer printer toner cartridges is classified in ISI code 3341.

BE-799 (REV. 12/2002) Page 15

#### **MANUFACTURING - Continued**

#### 3261 **Plastics products**

(2002 NAĪCS code 3261)

Businesses engaged in the processing of new or spent (recycled) plastics resins into intermediate or final products, using such processes as compression molding, extrusion molding, injection molding, blow molding, and casting.

Examples of products of this industry are:

Laminated plastics plates, sheets, and shapes

Plastics bottles

Plastics cups and dinnerware Plastics pipes and fittings

Plastics plumbing fixtures, such as bathtubs

and shower stalls

**NOTE** – Manufacturing:

Plastics footwear is classified in ISI code 3160. Coated paper is classified in ISI code 3222.

Plastics hoses is classified in ISI code 3262.

Plastics furniture parts is classified in ISI code 3370.

Assembling plastics components into plumbing fixture fittings such as faucets is classified in ISI code 3329.

**Rubber products** (2002 NAICS code 3262)

Businesses engaged in processing natural, synthetic, or reclaimed rubber materials into intermediate or final products using processes such as vulcanizing, cementing, molding, extruding, and lathe-cutting.

Examples of products or processes of this industry are:

Latex foam

**Prophylactics** 

Rebuilding and retreading tires

Rubber and plastics hoses and belting Rubber floor mats and stair treads

Rubber medical sundries

Tire repair materials

Tires and inner tubes from natural and synthetic rubber

Plastics resilient floor coverings

Polystyrene and urethane foam

Unsupported plastics films, sheets, and bags

Unsupported plastics profile shapes, such as rods

Tread rubber

## **NOTE** – Manufacturing:

Rubber footwear is classified in ISI code 3160.

Rubber gaskets, packing, and sealing devices is classified in ISI code 3399.

Repairing tires is classified in ISI code 8110.

#### 3271 Clay products and refractories

(2002 NAICS code 3271)

Businesses engaged in transforming mined or quarried clay and like materials into bricks, refractory, and ceramic products. Processes used include grinding, mixing, cutting, shaping, and honing raw materials. Heat and chemicals are often used to change the composition and properties of the intended product.

Examples of products of this industry are:

Bricks and other clay structural products

Ceramic wall and floor tiles Clay and vitreous china plumbing fixtures Crucibles and furnace linings Earthenware and vitreous china table and kitchen articles

Porcelain electric supplies

Pottery

# **NOTE** – Manufacturing:

Enameled iron and steel plumbing fixtures is classified in ISI code 3329. Ferrite microwave devices and electronic components is classified in ISI code 3344.

#### 3272 Glass and glass products

(2002 NAICS code 3272)

Businesses engaged in manufacturing glass and glass products. Glass is produced by heating silica sand to the melting point and then drawn, floated, or blow molded to the desired shape. Glass products may be produced from purchased glass.

Examples of products of this industry are:

Flat glass

Glass containers

Glassware

Pressed and blown glass Unsheathed fiber optic material

NOTE - Manufacturing: Glass wool (fiberglass) insulation is classified in ISI code 3279.

Optical lenses is classified in ISI code 3333.

Fiber optic cable from purchased fiber optic strands is classified in ISI code 3359.

Ophthalmic lenses is classified in ISI code 3391.

#### **MANUFACTURING** - Continued

#### 3273 **Cement and concrete products**

(2002 NAICS code 3273)

Businesses engaged in manufacturing hydraulic cement from mined, quarried, manufactured, or purchased lime and businesses engaged in manufacturing concrete from mined, quarried, or purchased sand and gravel.

Examples of products of this industry are:

Concrete brick and block Concrete pipe Portland cement Ready-mix concrete

NOTE - Manufacturing: Lime is classified in ISI code 3274.

Dry mixed concrete is classified in ISI code 3279.

#### 3274 Lime and gypsum products

(2002 NAICS code 3274)

Businesses engaged in manufacturing lime from mined, quarried, collected, or purchased calcitic or dolomitic limestone or other calcareous material and businesses engaged in manufacturing gypsum products from mined, quarried, or purchased gypsum.

Examples of products of this industry are:

Lime Plaster Plasterboard Wallboard

#### 3279 Other nonmetallic mineral products

(2002 NAICS code 3279)

Examples of products of this industry are:

Abrasives and abrasive products Mica products Cut stone and stone products Mineral wool Dry mixed concrete Papier-mache Fiberglass insulation Synthetic gemstones Ground or treated mineral and earth

NOTE - Manufacturing metallic scouring sponges and soap-impregnated scouring pads is classified in ISI code 3329.

#### 3311 Iron and steel mills and ferroalloys

(2002 NAICS code 3311)

Examples of products or processes of this industry are:

Pig iron manufacturing in molten or solid form Direct reduction of iron ore Ferroalloys Steel pipes and tubes Steel shapes, such as plates, sheets, strips, rods, wire, and bars Ferrous powder

Pig iron conversion into steel

# **Steel products from purchased steel** (2002 NAICS code 3312)

Businesses engaged in manufacturing iron and steel pipe and tube, drawing steel wire, and rolling shapes from purchased iron or steel.

NOTE - Manufacturing wire products from purchased wire is classified in ISI code 3326.

# Alumina and aluminum production and processing

(2002 NAICS code 3313)

Examples of products or processes of this industry are:

Alumina refining, generally from bauxite Aluminum alloys, powder, paste, or flake Aluminum primary production from alumina Aluminum shape production, such as sheet, plate, foil, rod, bar, pipe, tube, and wire Aluminum smelting (secondary) from scrap or dross

NOTE - Manufacturing aluminum oxide abrasives and refractories are classified in ISI code 3279.

## **MANUFACTURING - Continued**

#### 3314 Nonferrous metal (except aluminum) production and processing

(2002 NAICS code 3314)

Businesses engaged in smelting ores, such as copper, lead, and zinc, into nonferrous metals; primary refining of nonferrous metals using electrolytic or other processes; and/or rolling, drawing, extruding, and alloying of copper and other nonferrous metals.

NOTE – Mining and producing copper and other nonferrous concentrates, including gold and silver bullion, by processes such as solvent extraction or electrowinning are classified in ISI codes 2125-7. Primary production and secondary smelting of aluminum are classified in ISI code 3313. Die-casting purchased copper is classified in ISI code 3315. Manufacturing wire products from purchased copper wire is classified in ISI code 3326. Insulating purchased copper and nonferrous wire is classified in ISI code 3359.

#### 3315 Foundries

(2002 NAICS code 3315)

Businesses engaged in pouring molten metal into molds or dies to form castings. Foundries may clean and deburr the castings they manufacture. More involved processes, such as tapping, threading, milling, or machining to tight tolerances that transform castings into more finished products are classified in other manufacturing industries.

Examples of businesses in this industry are:

Ferrous metal foundries that manufacture castings such as cast iron pipe, skillets, and manhole covers Nonferrous metal foundries, such as aluminum foundries Steel foundries

NOTE - Businesses both producing castings and further manufacturing them using processes such as machining or assembling to create a specific manufactured product are classified in the industry of the finished product.

## Forging and stamping

(2002 NAICS code 3321)

Businesses engaged in manufacturing iron, steel, and nonferrous forgings from purchased metals.

Examples of products of this industry are:

Crowns and closures

Metal custom roll forming products

Metal stamped and spun products (except automotive, cooking and kitchen utensils and coins) Powder metallurgy products

Iron and steel forgings in integrated iron and steel mills is classified in ISI code 3311. Automotive stampings is classified in ISI code 3363.

## Cutlery and handtools (2002 NAICS code 3322) 3322

Examples of products of this industry are:

Cutlery and flatware of nonprecious and precious plated metal Kitchen utensils and pots and pans, stamped or spun

Nonelectric kitchen tools, such as can openers and peelers Nonpowered hand and edge tools, such as pliers, wrenches, and screwdrivers

Safety razors and razor blades Saw blades and handsaws Scissors and shears Yard tools, such as rakes, shovels, and wheelbarrows

# **NOTE** - Manufacturing:

Cast metal cooking utensils is classified in ISI code 3315.

Power-driven handtools is classified in ISI code 3339.

Precious metal (except precious plated) and pewter cutlery and flatware is classified in ISI code 3399.

#### 3323 **Architectural and structural metals**

(2002 NAICS code 3323)

Examples of products of this industry are:

Bar joists, concrete reinforcing bars, and other fabricated structural metal products Fabricated metal plate work Flumes, ducts, and dampers and other sheet Metal railings, fences, and moldings and other ornamental and architectural metal products Metal windows and doors Prefabricated metal buildings, panels, and sections

BE-799 (REV. 12/2002)

metal work

NOTE - Manufacturing:

Metal covered woodframed windows and doors is classified in ISI code 3210. Mobile homes is classified in ISI code 3210.

Page 18

#### **MANUFACTURING** - Continued

## 3324 Boilers, tanks, and shipping containers

(2002 NAICS code 3324)

Examples of products of this industry are:

Bulk storage tanks Septic tanks Metal cans, barrels, drums, kegs, and pails Steam condensers Power boilers and heat exchangers

NOTE - Manufacturing heating boilers and hot water heating boilers is classified in ISI code 3334.

#### 3325 Hardware

(2002 NAICS code 3325)

Examples of products of this industry are:

Locks (except coin-operated) and keys

Metal handles and knobs

Metal hinges and latches

## **NOTE** - Manufacturing:

Nails and spikes from wire drawn elsewhere is classified in ISI code 3326. Bolts, nuts, screws, rivets, and washers is classified in ISI code 3327. Coin-operated locking mechanisms is classified in ISI code 3333. Time locks is classified in ISI code 3345.

# 3326

**Spring and wire products** (2002 NAICS code 3326)

Businesses engaged in manufacturing heavy gauge springs by processes including cutting, bending, and heat winding metal rods or strip stock, or in manufacturing light gauge springs and fabricated wire products from wire drawn elsewhere.

Examples of products of this industry are:

Barbed wire Wire carts

Chain link fencing Wire garment hangers Heavy and light gauge springs Wire rope, cable, and strands

Wire screening Paper clips and staples

NOTE - Manufacturing watch and clock springs from purchased wire is classified in ISI code 3345.

# Machine shops; turned products; and screws, nuts, and bolts

(2002 NAICS code 3327)

Businesses engaged in:

3327

Custom machining parts for machines and equipment using machine tools such as lathes, automatic screw machines, and machines for boring, grinding, and milling

Machining precision turned products Manufacturing metal bolts, nuts, screws, rivets, and washers

## Coating, engraving, heat treating, and allied activities (2002 NAICS code 3328) 3328

Businesses engaged in:

Electroplating, plating, anodizing, coloring and finishing metals and metal formed products Enameling, lacquering, and varnishing metals and metal formed products Engraving, chasing, or etching metals and metal formed products (except printing plates) Heat treating metals and metal formed products

Hot dip galvanizing metals and metal formed products Powder coating metals and metal formed products

#### 3329 Other fabricated metal products

(2002 NAICS code 3329)

Examples of products of this industry are:

Ball and roller bearings Enameled iron and metal sanitary ware, sinks, bathtubs and toilets Fabricated pipes and fittings Fluid power valves and hose fittings Industrial patterns, such as foundry cores

Metal ladders Ordnance and accessories, including artillery and ammunition Plumbing fixture fittings and trim, metal and plastics, such as faucets, shower heads, and flush valves Safes and vaults Small arms

# **NOTE** - Manufacturing:

Industrial valves

Plastics plumbing fixtures, such as plastics tubs and shower stalls, is classified in ISI code 3261. Cast iron pipes and fittings is classified in ISI code 3315. Safe and vault locks is classified in ISI code 3325. Hydraulic intake and exhaust valves for internal combustion engines is classified in ISI code 3363.

## **MANUFACTURING** - Continued

#### 3331 Agriculture, construction, and mining machinery

(2002 NAICS code 3331)

Businesses engaged in manufacturing farm machinery and equipment, construction equipment, surface mining equipment, and logging and forestry equipment.

Examples of products of this industry are:

Bulldozers Lawnmowers and other powered home lawn and

Coal breakers garden equipment

Concrete mixers Mine cars

Core and rock drills Oil and gas field equipment

Dairy farm machinery and

livestock equipment Planting, seeding, fertilizing, and harvesting

Farm tractors

NOTE – Manufacturing:
Farm handtools and nonpowered lawnmowers and other garden equipment is classified in ISI code 3322.
Coal and ore conveyors and farm conveyors and elevators is classified in ISI code 3339.
Offshore oil and gas well drilling and floating production platforms is classified in ISI code 3366.

#### 3332 **Industrial machinery**

(2002 NAICS code 3332)

Examples of products of this industry are:

Bookbinding, typesetting, and other printing machinery Chemical machinery and equipment and petroleum manufacturing equipment Food and beverage manufacturing machinery, such as:

Bakery ovens Dough mixers

Ice cream freezers

Meat and poultry preparation equipment
Plastics compression, extrusion, injection molding, and other plastics and rubber industry machinery
Pulp, paper, and paper product machinery
Sawmill and woodworking machinery (except hand held), such as:

Band saws

Circular saws

Sanding machinery

Semiconductor machinery, such as wafer processing equipment

Sewing machines (including household) Textile machinery

**NOTE** – Manufacturing:

Planes, axes, drawknives, and handsaws is classified in ISI code 3322.

Power driven handtools is classified in ISI code 3339.

#### 3333 **Commercial and service industry machinery**

(2002 NAICS code 3333)

Examples of products of this industry are:

Automatic vending machinery

Automotive maintenance equipment, except mechanic's handtools

Commercial cooking equipment

Commercial laundry, dry-cleaning, and pressing machines

Office machinery (except computers), such as calculators and dedicated

word processing equipment

Optical instrument and lens manufacturing, such as:

Binoculars

Lenses (except ophthalmic focus)

Microscopes

Photographic and photocopying equipment, such as:

Cameras (except television, video, and digital cameras)

Film development equipment Projectors

**NOTE** – Manufacturing:

Sensitized film, paper, cloth, and plates is classified in ISI code 3259

Mechanic's handtools is classified in ISI code 3322. Computers and peripheral equipment is classified in ISI code 3341.

Video cameras, broadcast and studio, is classified in ISI code 3342.

Facsimile equipment is classified in ISI code 3342. Video cameras (except broadcast and studio) is classified in ISI code 3343.

Time clocks is classified in ISI code 3345.

Ophthalmic focus lenses, such as eyeglass lenses and contact lenses, is classified in ISI code 3391.

## **MANUFACTURING** - Continued

#### 3334 Ventilation, heating, air-conditioning, and commercial refrigeration equipment

(2002 NAICS code 3334)

Examples of products of this industry are:

Air-conditioning (except motor vehicle) equipment, such as central and room air conditioners Air purification equipment, such as industrial dust and fume collection equipment and warm air furnace filters Attic fans

Commercial refrigeration equipment, such as water coolers, soda fountains, and beer dispensing equipment Heating equipment, such as:

Furnaces

Heating boilers and stoves Wall and baseboard heating units

Industrial and commercial fans and blowers, such as exhaust and ventilating fans

Industrial refrigeration equipment

#### **NOTE** - Manufacturing:

Industrial process furnaces and ovens is classified in ISI code 3339.

Household fans (except attic), portable electric airspace heaters, humidifiers and dehumidifiers, and refrigerators and freezers is classified in ISI code 3352.

Motor vehicle air conditioners and compressors is classified in ISI code 3363.

#### 3335 **Metalworking machinery**

(2002 NAICS code 3335)

Businesses engaged in manufacturing machinery that cuts, molds, and shapes metal.

Examples of products of this industry are:

Cutting tools and machine tools accessories, such as twist drills and counter sinks

Industrial molds, such as die-casting and foundry-casting molds Machine tools, such as:

Die-casting machines

Forging machines

Lathes

Milling machines

Metal molds for plaster, plastics, rubber, and glass working machinery

Rolling mill machinery and equipment Special die and tools, die sets, and jigs and fixtures Wire drawing and fabricating machines

# **NOTE** - Manufacturing:

Cutting dies (except metal cutting) is classified in ISI code 3322.

Welding and soldering equipment is classified in ISI code 3339.

#### 3336 Engines, turbines, and power transmission equipment

(2002 NAICS code 3336)

Examples of products of this industry are:

Electric outboard motors

Gasoline and diesel engines, except motor vehicle and aircraft

Industrial high-speed drives and gears

Mechanical power transmission equipment, except motor vehicle and aircraft, such as:

Brakes

Clutches Joints

Plain bearings and bushings

Speed changers
Turbine and turbine generator set units, such as steam, hydraulic, gas, and wind

# **NOTE** – Manufacturing:

Motor vehicle engines and power transmission equipment is classified in ISI code 3363. Gasoline aircraft engines, transmission equipment, and turbines is classified in ISI code 3364.

## **MANUFACTURING** - Continued

#### 3339 Other general purpose machinery

(2002 NAICS code 3339)

Examples of products of this industry are:

Air and gas compressors Fluid power cylinders, actuators, pumps, and motors Industrial process furnaces and ovens Material handling equipment, such as: Automobile lifts Conveyors Elevators and escalators Industrial trucks and tractors Overhead traveling cranes Nonagricultural spraying and dusting equipment Packaging machinery Power-driven hand tools Pumps and pumping equipment Scales and balances (except laboratory) Welding and soldering equipment

NOTE - Manufacturing: Hand held soldering tools is classified in ISI code 3322.

Farm type tractors, agricultural spraying and dusting equipment, and construction cranes is classified in

ISI code 3331.

Bakery ovens and industrial kilns is classified in ISI code 3332. Industrial refrigeration and air-conditioning compressors is classified in ISI code 3334. Transformers for arc-welding is classified in ISI code 3353.

Pumps and compressors for motor vehicles is classified in ISI code 3363.

Laboratory scales, furnaces, and ovens is classified in ISI code 3391.

## 3341 **Computer and peripheral equipment** (2002 NAICS code 3341)

Businesses engaged in the design and use of integrated circuits and the application of highly specialized miniaturization technologies in the manufacture of computers and electronic products.

Machinery that incorporates electronic computers for operation or control purposes and embedded control applications are classified in other manufacturing industries based on the classifications of the complete machinery. The manufacture of other parts such as casings, stampings, cable sets, switches, etc. for computers are classified in other manufacturing industries based as their appointed maduation are dustries as a second as their appointed maduation are dustries. in other manufacturing industries based on their associated production processes.

Examples of products of this industry are:

Automatic teller machines Computer storage devices, such as:
CD-ROM drives
Floppy disk drives
Hard disk drives Tape storage and backup drives
Computer terminals
Electronic computers, such as:
Laptops
Mainframes Personal computers Servers Workstations Peripheral equipment such as: Keyboards Mice, trackballs, and joystick devices Monitors Optical and bar code scanners Plotters **Printers** 

# **NOTE** - Manufacturing:

Digital telecommunication switches, and local area network and wide area network communication equipment, such as bridgers, routers, and gateways, is classified in ISI code 3342. loaded printed circuit board devices such as sound, video, and network interface cards; modems; and solid state storage devices for computers is classified in ISI code 3344. Magnetic and optical recording media is classified in ISI code 3346.

BE-799 (REV. 12/2002) Page 22

#### **MANUFACTURING** - Continued

## 3342 Communications equipment

(2002 NAICS code 3342)

Businesses engaged in manufacturing telephone and data communications equipment that may be stand alone or board level components of a larger system and/or engaged in manufacturing radio and television broadcast and wireless communication equipment.

Examples of products of this industry are:

Answering machines
Communications antennas
Facsimile machines
Fire and security alarm equipment
Global positioning system equipment
Intercoms
Local area network and wide area
network communications equipment

Pagers
Radios, fixed and mobile
Space satellites
Studio and broadcast video cameras
Switching equipment
Telephones, wired, cordless, and cellular
Television broadcast equipment

#### **NOTE** – Manufacturing:

Household audio and video equipment is classified in ISI code 3343. Internal and external computer modems, fax/modems and telephone transformers is classified in ISI code 3344.

## 3343 Audio and video equipment

(2002 NAICS code 3343)

Businesses engaged in manufacturing electronic audio and video equipment for home entertainment, motor vehicles, public address systems, and musical instrument amplification.

Examples of products of this industry are:

Amplifiers
Audio receivers
Compact disc players
Magnetic and digital audio tape recorders and players
Phonographs and microphones
Radio sets
Speakers and speaker systems
Televisions
Video cameras (except broadcast and studio)
Video cassette recorders and players

# NOTE - Manufacturing:

Mobile radios, such as citizens band and FM transceivers for motor vehicle use, cable decoders, satellite television equipment, and studio and broadcast video cameras is classified in ISI code 3342. Phonograph needles and cartridges is classified in ISI code 3344.

# 3344 Semiconductors and other electronic components

(2002 NAICS code 3344)

Examples of products of this industry are:

Bare and loaded printed circuit boards
Electron tubes and parts
Electronic capacitors, condensers, and resistors
Electronic coils, transformers, and other inductors
Electronic switches and transducers
LCD (liquid crystal display) unit screens
Light emitting diodes
Modems
Semiconductors and related devices, such as:
Diodes
Integrated circuits
Memory chips
Optoelectronic devices
Transistors

# NOTE - Manufacturing:

Glass blanks for electron tubes is classified in ISI code 3272. Communications antennas and telephone system modules is classified in ISI code 3342. X-ray tubes is classified in ISI code 3345.

## **MANUFACTURING** - Continued

## Navigational, measuring, electromedical, and control instruments

(2002 NAICS code 3345)

Examples of products of this industry are:

Aircraft engine instruments

Automatic environmental controls for residential, commercial, and appliance use, such as:

Gas burner controls

Humidstats

Refrigeration controls

Thermostats

Electromedical and electrotherapeutic apparatus, such as:

Electrocardiographs

Hearing aids

Magnetic resonance imaging equipment

Medical ultrasound equipment

**Pacemakers** 

Instruments and related products for measuring, displaying, and controlling industrial process variables, such as: temperature, humidity, pressure, flow, level, and viscosity

Instruments for measuring and testing of electricity and electrical signals, such as:

Ammeters

Circuit testers

Voltmeters

Wattmeters Irradiation apparatus, such as:

Computerized axial tomography (CT/CAT scanners) apparatus

Gamma-ray equipment

X-ray systems

Laboratory instruments for chemical and physical analysis of solid, fluid, gaseous, or composite material

samples, such as:

Hematology instruments Ph meters

Spectrophotometric instruments

Meteorological equipment

Radiation detecting equipment Search, detection, navigation, guidance, aeronautical, and nautical systems and instruments, such as:
Aircraft and missile control systems

Gyroscopes

Radar Sonar

Surveying and drafting equipment Totalizing fluid meters and counting devices, such as:

Fare collection equipment

Parking meters Water and gas meters Watches, clocks, and parts

# **NOTE** - Manufacturing:

Optical alignment and test and inspection equipment is classified in ISI code 3333. Global positioning system equipment is classified in ISI code 3342. Motor control switches and relays is classified in ISI code 3353.

Appliance switches is classified in ISI code 3359.

Nonelectrical medical and therapeutic apparatus is classified in ISI code 3391.

#### 3346 Manufacturing and reproducing magnetic and optical media

(2002 NAICS code 3346)

Examples of products or processes of this industry are:

Blank audio and video tapes

Blank diskettes

Blank optical disks Hard drive media

Mass duplication of (copying of) audio, video, software, and other data on magnetic, optical,

similar media

Mass reproduction of computer software (generally excluding software development) onto diskettes, CD-ROMs, and game cartridges Prerecorded compact disks (except software) Tape and record reproducing

Theatrical duplication of motion pictures

Designing, developing, or publishing prepackaged software or documentation; and integrated

facilities that publish and reproduce software, are classified in ISI code 5112. Audio and video producing and publishing; integrated facilities that publish and reproduce audio, video, and film materials; and related services are classified in ISI codes 5121 or 5122, depending on the

#### **MANUFACTURING - Continued**

## Electric lighting equipment (2002 NAICS code 3351) 3351

Examples of products of this industry are:

Commercial, industrial, institutional, and residential lighting fixtures Electric lamp bulbs and parts Flashlights and other portable lamps

Lampshades (except glass and plastics) Motor vehicle light bulbs Nonelectric lighting fixtures, such as gas lanterns

NOTE - Manufacturing:
Plastics lampshades is classified in ISI code 3261.
Glass parts for lighting fixtures is classified in ISI code 3272.
Light emitting diodes is classified in ISI code 3344.
Current-carrying wiring devices for lighting fixtures is classified in ISI code 3359.
Motor vehicle lighting fixtures is classified in ISI code 3363.

## 3352 Household appliances

(2002 NAICS code 3352)

Examples of products of this industry are:

Barbecue grills Dishwashers and disposals
Electric blankets and portable electric space heaters
Refrigerators, freezers, stoves, ovens, and
other major household appliances Toasters, household vacuum cleaners, ceiling fans and other small electrical appliances and housewares Washers and dryers, household and coin operated

## **NOTE** – Manufacturing:

Household sewing machines is classified in ISI code 3332.

Commercial and industrial cooking and cleaning equipment is classified in ISI code 3333.

Commercial and industrial refrigerators, room air conditioners, attic fans, and commercial ventilation and exhaust fans is classified in ISI code 3334.

#### **Electrical equipment** 3353

(2002 NAICS code 3353)

Examples of products of this industry are:

Motors and generators such as: Fractional and integral horsepower electric motors Land transportation motors and generators Prime mover generator sets

Power, distribution, and specialty transformers, such as: Florescent lamp ballasts Lighting transformers Welding transformers

Relays and industrial controls, such as: Digital positioning equipment Electronic relays Solenoids Switchgear and switchboard apparatus, such as: Circuit breakers Control panels **Fuses** 

# **NOTE** - Manufacturing:

Turbine generator set units and electric outboard motors is classified in ISI code 3336.

Electronic transformers and switches is classified in ISI code 3344.

Environmental controls and industrial process control instruments is classified in ISI code 3345.

Switches for electrical circuits is classified in ISI code 3359. Starting motors and generators for internal combustion engines is classified in ISI code 3363.

#### Other electrical equipment and components 3359

(2002 NAICS code 3359

Examples of products of this industry are:

Carbon and graphite electrodes and brushes Conduits, junction boxes, and other noncurrentcarrying wiring devices

Current-carrying wiring devices, such as ground fault circuit interrupters and wiring switches Electric bells and gongs

Electric garage door and other electric openers Electrical outlets, switches, and other currentcarrying wiring devices

Fiber-optic cable from purchased fiber-optic strand and nonferrous wire and cable from purchased nonferrous wire and other communication and energy wire and cable

Industrial capacitors and condensers Lasers and laser parts for incorporation into other equipment

Uninterruptable power supplies

# Manufacturing:

Electrical cord sets

Porcelain and ceramic insulators is classified in ISI code 3271. Unsheathed fiber-optic materials is classified in ISI code 3272.

Drawn nonferrous wire is classified in ISI code 3313 or 3314 (depending on the material drawn).

Cable sets consisting of insulated wire and connectors for electronic applications is classified in ISI code 3344. Electronic capacitors, condensers, laser diodes, and semiconductor rectifiers is classified in ISI code 3344.

## **MANUFACTURING** - Continued

#### **Motor vehicles** 3361

(2002 NAICS code 3361)

Businesses engaged in manufacturing complete motor vehicles (body, chassis or unibody), or chassis only.

Examples of products of this industry are:

Automobiles and minivans Light trucks and sport utility vehicles

Buses Motor homes (complete) Heavy duty trucks

**NOTE** – Manufacturing off highway construction equipment is classified in ISI code 3331.

#### 3362 Motor vehicle bodies and trailers

(2002 NAICS code 3362)

Businesses engaged in manufacturing motor vehicle bodies, cabs, trucks, automobile and utility trailers, truck trailer chassis, detachable trailer bodies, and detachable trailer chassis. The products may be sold separately or may be assembled on purchased chassis and sold as complete vehicles.

Examples of products of this industry are:

Automobile bodies Travel trailers and campers

Covers for mounting on pickup trucks Truck bodies Motor homes on a purchased chassis Truck cabs

**NOTE** – Manufacturing:

Mobile homes is classified in ISI code 3210.

Motor homes chassis and assembly of complete motor homes is classified in ISI code 3361.

## 3363

Motor vehicle parts (2002 NAICS code 3363)

Examples of products of this industry are:

Air bags Gasoline engines for motor vehicles Brake systems and related components

Electrical and electronic equipment for motor Lighting fixtures for vehicles

vehicles, such as: Metal stampings Motor vehicle air-conditioning systems Alternators

Cruise control mechanisms Mufflers Electronic control modules Radiators

Seating and interior trim Ignition apparatus and parts Steering and suspension components Starters

Filters for internal combustion engines (except springs), such as:

Fuel injection systems Ball joints Gasoline engine parts, whether or not for vehicular Shock absorbers Tie rods use, such as:

Transmissions and power train parts, such as: Carburetors Crankshafts Pistons Clutches Torque converters Valves Universal joints

Water pumps **NOTE** - Manufacturing:

Stationary and diesel engines is classified in ISI code 3336.

Car stereos is classified in ISI code 3343.

Automotive lamps and bulbs is classified in ISI code 3351. Electric motors for motor vehicles is classified in ISI code 3353. Batteries is classified in ISI code 3359.

#### 3364 Aerospace products and parts

(2002 NAICS code 3364)

Businesses engaged in (1) manufacturing complete aircraft, missiles, and space vehicles; and engines, propulsion units, auxiliary equipment and parts; (2) research and development units of aerospace manufacturers primarily engaged in the production of prototypes; and (3) factory conversion and overhaul of aircraft and propulsion systems.

Examples of products of this industry are:

Aircraft Rockets

Spacecraft and their parts, except satellites Aircraft engines, parts, and components Guided missiles

**NOTE** - Manufacturing:

Aircraft fluid valve assemblies is classified in ISI code 3329. Space satellites is classified in ISI code 334

Aeronautical, navigational, and guidance systems is classified in ISI code 3345.

Aircraft internal combustion engines and parts is classified in ISI code 3363.

The repair of aircraft or aircraft engines (except overhaul, conversion, or rebuilding) is classified

## **MANUFACTURING** - Continued

#### Railroad rolling stock 3365

(2002 NAICS code 3365)

Examples of products or activities of this industry are:

Locomotives and their frames and parts, building and rebuilding Rail layers and ballast distributors Railroad, street, and rapid transit cars Railway track maintenance equipment

NOTE - Repair businesses owned by railroad and local transit companies are classified in ISI code 4880. Repair businesses not owned by railroad and local transit companies are classified in ISI code 8110.

#### Ship and boat building 3366

(2002 NAICS code 3366)

Businesses engaged in operating a shipyard or manufacturing boats. Shipyards are fixed facilities with drydocks and fabrication equipment capable of building a ship. Activities of shipyards include the construction of ships, their repair, conversion and alteration, the production of prefabricated ship and barge sections and specialized services, such as ship scaling.

Examples of products of this industry are:

Barges Canoes Cruise ships Freighters
Offshore oil and gas well drilling and production platforms (whether or not self-propelled) Recreational power boats Sailboats **Submarines** 

## **NOTE** - Manufacturing:

Inflatable plastic boats is classified in ISI code 3261.

Rubber boats is classified in ISI code 3262.

#### 3369 Other transportation equipment

(2002 NAICS code 3369)

Examples of products of this industry are:

Bicycles Golf carts Military armored vehicles and tanks Motorcycles Snowmobiles

## Furniture and related products (2002 NAICS code 337) 3370

Businesses engaged in producing furniture and related articles such as mattresses, window blinds, cabinets, and fixtures. Processes used include the cutting, bending, molding, laminating and assembly of such materials as wood, metal, glass, plastics, and rattan. Furniture may be produced on a stock or custom basis and may be shipped assembled or unassembled.

Examples of products of this industry are:

Bathroom vanities Blinds and shades Custom architectural woodwork and millwork Display fixtures Furniture frames and parts Mattresses Metal, wood, plastic, rattan and wicker household furniture Office and institutional furniture and fixtures Showcases, partitions, shelving, and lockers Television, radio, and sewing machine cabinets Upholstered and nonupholstered wood household furniture Wall shelving units Wood kitchen cabinets

# **NOTE** – Manufacturing:

Curtains, draperies, and canvas awnings is classified in ISI code 3140. Seating for transportation equipment is classified in ISI code 3363. Laboratory and hospital furniture is classified in ISI code 3391.

#### **MANUFACTURING** - Continued

#### **Medical equipment and supplies** 3391

(2002 NAICS code 3391)

Examples of products of this industry are:

Dental equipment and supplies, such as: Artificial teeth

Dental chairs

Dental hand instruments

Laboratory apparatus and furniture, such as:

Balances and scales Centrifuges Laboratory cabinets

Ophthalmic goods, such as:

Contact lenses Eyeglasses Goggles Sunglasses

Surgical and medical instruments, appliances, and

supplies, such as: Ċatheters Hospital beds Syringes

NOTE – Manufacturing: Molded plastic lens blanks is classified in ISI code 3261.

Molded glass lens blanks is classified in ISI code 3272.

Laboratory instruments, x-ray apparatus, and electromedical apparatus is classified in ISI code 3345.

Retailing and grinding of prescription eyeglasses and contact lenses is classified in ISI code 4461.

#### Other miscellaneous manufacturing 3399

(2002 NAICS code 3399)

#### Includes the following:

## 1. Manufacturing jewelry and silverware

Businesses engaged in one or more of the following: (1) manufacturing, engraving, chasing or etching jewelry, novelties or precious metal flatware, and other plated ware; (2) stamping coins; (3) manufacturing unassembled jewelry parts and stock shop products such as sheet, wire, and tubing; (4) cutting, slabbing, tumbling, carving, engraving, polishing or faceting precious or semiprecious stones and gems; (5) recutting, repolishing and setting gem stones; and (6) drilling, sawing, and peeling cultured and costume pearls; and (7) metal personal goods (e.g., compacts, cigarette cases).

Examples of jewelry and silverware products are:

**Bracelets** Necklaces

Brooches and pins Lapidary work Precious metal (except precious plated) cutlery

Rings, precious and costume

**NOTE** – Manufacturing:

Synthetic stones or gemstones is classified in ISI code 3279.

Nonprecious and precious plated metal cutlery and flatware is classified in ISI code 3322.

# 2. Manufacturing sporting and athletic goods

Examples of sporting and athletic goods products are:

Baseball, football, and basketball equipment Billiard and pool tables Fishing tackle and equipment Gymnasium and playground equipment Roller skates and ice skates

**NOTE** - Manufacturing:

Athletic apparel is classified in ISI code 3150. Athletic footwear is classified in ISI code 3160. Small arms and small arms ammunition is classified in ISI code 3329.

# 3. Manufacturing dolls, toys, and games

Examples of doll, toy, and game products are:

Children's vehicles, such as scooters, wagons, and sleds Craft and hobby kits Dolls, doll parts, doll clothes, and action figures Games (including electronic)

**NOTE** – Manufacturing:

Electronic video game cartridges and mass reproduction of these cartridges is classified in ISI code 3346. Bicycles and metal tricycles is classified in ISI code 3369.

#### **MANUFACTURING** - Continued

## 3399 Other miscellaneous manufacturing - Continued

(2002 NAICS code 3399)

## 4. Manufacturing office supplies (except paper)

Examples of office supply products are:

Artists' air brushes, palettes, colors, and waxes Crayons and chalks

Pens, pencils, and refill cartridges

Stamps, hand and embossing Staplers and pencil sharpeners

**NOTE** – Manufacturing:

Paper office supplies is classified in ISI code 3222.

Manifold business forms and loose-leaf binders is classified in ISI code 3231.

Writing, drawing, and india inks is classified in ISI code 3259.

Inkjet cartridges is classified in ISI code 3259.

Rubber erasers is classified in ISI code 3262.

Drafting tables and boards is classified in ISI code 3370.

## 5. Manufacturing signs

Businesses engaged in manufacturing signs and related displays of all materials (except paper and paperboard).

NOTE – Manufacturing paperboard displays is classified in ISI code 3222. Printing signs is classified in ISI code 3231. Sign lettering and painting is classified in ISI code 5418.

## 6. Other miscellaneous manufacturing

Examples of other miscellaneous manufactured products are:

Brooms, brushes, and mops
Burial caskets
Candles
Cigar and cigarette lighters
Coin-operated amusement machines
Fasteners, buttons, needles, and pins

Gaskets, packing, and sealing devices Hair pieces Musical instruments Portable fire extinguishers Tobacco pipes Umbrellas

# WHOLESALE TRADE

The wholesale trade sector (ISI codes 4231-4251) comprises businesses engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means.

Although in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery are included in wholesale trade

The sector comprises two main types of wholesalers: (1) merchant wholesalers that sell goods on their own account and (2) business to business electronic markets, agents, and brokers that arrange sales and purchases for others generally for a commission or fee.

MERCHANT WHOLESALERS, DURABLE GOODS

# 4231 Motor vehicles and motor vehicle parts and supplies merchant wholesalers

(2002 NAICS code 4231)

Merchant wholesale distribution of products such as:

Automobiles Motor homes Motor vehicle supplies, parts, and accessories Motorcycles Tires and tubes Trailers Trucks

BE-799 (REV. 12/2002) Page 29

#### **WHOLESALE TRADE - Continued**

MERCHANT WHOLESALERS, DURABLE GOODS - Continued

## 4232 Furniture and home furnishing merchant wholesalers

(2002 NAICS code 4232)

Merchant wholesale distribution of products such as:

Carpets and other floor surfaces China, glassware, and earthenware Household-type furniture Household-type kitchen utensils and pans

Linens and towels Office furniture Public building furniture

**NOTE** – Merchant wholesaling of:

Hospital beds and medical furniture is classified in ISI code 4234. Precious metal flatware is classified in ISI code 4239.

#### 4233 Lumber and other construction materials merchant wholesalers

(2002 NAICS code 4233)

Merchant wholesale distribution of products such as:

Asphalt and concrete mixtures Brick and stone Doors and windows and frames (all materials) Fencing Glass

Mobile homes and prefabricated buildings Reconstituted wood fiber products Roofing, siding, and insulation materials Wood and metal millwork

**NOTE** – Merchant wholesaling of:

Refractory brick is classified in ISI code 4238. Timber and timber products is classified in ISI code 4239.

#### Professional and commercial equipment and supplies merchant wholesalers 4234

(2002 NAICS code 4234)

Lumber

Merchant wholesale distribution of products such as:

Balances and scales Commercial cooking and food service equipment Computers, peripheral equipment, and software Electrical signs

Mailing machines and equipment Medical, dental, and hospital equipment and supplies

Ophthalmic goods Photocopy machines, microfilm machines, and other office equipment Photographic cameras, film, accessories, and equipment Shelving and store fixtures Video cameras (except household-type)

**NOTE** – Merchant wholesaling of modems and other electronic communications equipment is classified in ISI code 4236.

Selling, planning, and designing computer systems that integrate computer hardware, software, and communication technologies are classified in ISI code 5415.

#### 4235 Metals and minerals (except petroleum) merchant wholesalers

(2002 NAICS code 4235)

In addition to merchant wholesaling of the products listed below, this industry includes metal service centers. These centers maintain inventory and may perform value added functions such as sawing, shearing, bending, leveling, cleaning or edging on a custom basis as part of sales transactions.

Merchant wholesale distribution of minerals such as:

Coal and coke

Metal ores

Nonmetallic minerals (except those used in construction, such as sand and gravel)

Merchant wholesale distribution of primary metal products such as:

Bars Non-insulated wire Castings Non-threaded pipe Ingots **Plates** Nails, spikes, and rods Sheets

NOTE – Merchant wholesaling of: Nonmetallic minerals used in construction is classified in ISI code 4233. Gold, silver, and platinum is classified in ISI code 4239.

Crude petroleum is classified in ISI code 4247.

BE-799 (REV. 12/2002)

#### **WHOLESALE TRADE - Continued**

MERCHANT WHOLESALERS, DURABLE GOODS - Continued

## Electrical and electronic goods merchant wholesalers

(2002 NAICS code 4236)

Merchant wholesale distribution of products such as:

Electrical apparatus and equipment Electrical appliances Electrical light fixtures

Household-type audio and video equipment, such as televisions and radios

Household-type refrigerators and freezers Telecommunications equipment Unloaded computer boards Wiring supplies and electrical construction materials

NOTE - Merchant wholesaling of computers, computer peripheral equipment, and loaded computer boards is classified in ISI code 4234.

#### 4237 Hardware, and plumbing and heating equipment and supplies merchant wholesalers

(2002 NAICS code 4237)

Merchant wholesale distribution of products such as:

Automotive air-conditioning equipment Central air-conditioning equipment Bolts, nuts, rivets, and screws Handtools

Hardware Knives Plumbing and heating equipment and supplies Refrigeration equipment (except household-type)

NOTE - Merchant wholesaling of household room air-conditioners, refrigerators, and freezers, is classified in ISI code 4236.

#### Machinery, equipment, and supplies merchant wholesalers 4238

(2002 NAICS code 4238)

Merchant wholesale distribution of products such as:

Service industry equipment and supplies

Construction, mining, and logging machinery and equipment Farm and garden machinery and equipment Industrial machinery and equipment Industrial supplies

Transportation equipment and supplies (except motor vehicles and marine pleasure craft), such as: Aircraft Motorized passenger golf carts Railroad cars Ships

# **NOTE** – Merchant wholesaling of:

Motor vehicles and motor vehicle parts is classified in ISI code 4231. Janitorial chemicals is classified in ISI code 4246.

Miscellaneous durable goods merchant wholesalers (2002 NAICS code 4239)

4239

Merchant wholesale distribution of products such as:

Ammunition Flatware, including precious metal
Jewelry, watches, and precious stones and metals
Marine pleasure craft, equipment, and supplies Musical instruments

Prerecorded music Recyclable materials Sporting and recreational goods and supplies, including specialty sport footwear Timber and timber products, except lumber Toy and hobby goods and supplies

# **NOTE** – Merchant wholesaling of:

Motorized passenger golf carts is classified in ISI code 4238. Athletic apparel is classified in ISI code 4243.

Sorting recyclable materials is classified in ISI code 5620.

# MERCHANT WHOLESALERS, NONDURABLE GOODS

## Paper and paper product merchant wholesalers (2002 NAICS code 4241) 4241

Merchant wholesale distribution of products such as:

Greeting cards Industrial and personal service paper, such as: Bags and boxes Disposable plastics eating utensils Sanitary paper

Pens and pencils Printing and writing paper Stationery and office supplies

#### **WHOLESALE TRADE - Continued**

MERCHANT WHOLESALERS, NONDURABLE GOODS - Continued

## 4242 Drugs and druggists' sundries merchant wholesalers

(2002 NAICS code 4242)

Merchant wholesale distribution of products such as:

Biological and medical products Botanical herbs and drugs Pharmaceuticals Vitamins

#### Apparel, piece goods, and notions merchant wholesalers 4243

(2002 NAICS code 4243)

Merchant wholesale distribution of products such as:

Clothing and furnishings Footwear of leather, rubber, and other materials Piece goods and notions

NOTE - Converters who buy fabric goods in the grey, have them finished on contract, and sell at wholesale are classified in ISI code 3130.

#### 4244 **Grocery and related product merchant wholesalers**

(2002 NAICS code 4244)

Merchant wholesale distribution of products such as:

Canned foods Confectioneries and snack foods Dairy products Fish and seafood Fresh fruit and vegetables Frozen foods (packaged)

General line groceries Meat and meat products Pet food Poultry and poultry products Soft drinks

## NOTE - Pasteurizing and bottling milk are classified in ISI code 3115.

Slaughtering and dressing of poultry are classified in ISI code 3116.

Canning or freezing seafoods are classified in ISI code 3117. Roasting coffee is classified in ISI code 3119.

Bottling soft drinks is classified in ISI code 3121.

Merchant wholesaling of grains, field beans, and livestock is classified in ISI code 4245.

Merchant wholesaling of beer, wine, and distilled alcoholic beverages is classified in ISI code 4248.

#### 4245 Farm product raw material merchant wholesalers

(2002 NAICS code 4245)

In addition to merchant wholesaling of the products listed below, also includes businesses engaged in operating country or terminal grain elevators primarily for the purpose of merchant wholesaling.

Merchant wholesale distribution of products such as:

Grains and field beans Livestock Hides and pelts Raw cotton Leaf tobacco

NOTE - Merchant wholesaling of field and garden seeds is classified in ISI code 4249.

#### 4246 Chemical and allied products merchant wholesalers

(2002 NAICS code 4246)

Merchant wholesale distribution of products such as:

Industrial chemicals and salts Acids Dyestuffs Plastics materials and resins Plastics films, sheets, rods, and tubes Explosives

# **NOTE** – Merchant wholesaling of:

Ammunition and fireworks is classified in ISI code 4239.

Biological, medical, and pharmaceutical products is classified in ISI code 4242.

Agricultural chemicals and fertilizers is classified in ISI code 4249.

Paints and varnishes is classified in ISI code 4249.

#### **WHOLESALE TRADE - Continued**

MERCHANT WHOLESALERS, NONDURABLE GOODS - Continued

## 4247 Petroleum and petroleum products merchant wholesalers

(2002 NAICS code 4247)

Merchant wholesale distribution of products such as:

Crude petroleum and petroleum products, such as fuel oil, gasoline and lubricating oil Liquid petroleum gas

## 4248 Beer, wine, and distilled alcoholic beverage merchant wholesalers

(2002 NAICS code 4248)

Merchant wholesale distribution of products such as:

Ale Neutral spirits and ethyl alcohol used in blended wines and

Distilled alcoholic boverages distilled liquors

Distilled alcoholic beverages Wine Wine

# 4249 Miscellaneous nondurable goods merchant wholesalers

(2002 NAICS code 4249)

Merchant wholesale distribution of products such as:

Agricultural chemicals, pesticides, and fertilizers
Books, periodicals, and newspapers
Pet supplies
Textile bags

Farm supplies Tobacco and tobacco products

Flowers and nursery stock Ya Paints, varnishes, and wallpapers

**NOTE** – Merchant wholesaling of pet food is classified in ISI code 4244.

## ELECTRONIC MARKETS AND AGENTS AND BROKERS

## 4251 Wholesale electronic markets and agents and brokers

(2002 NAICS code 4251)

Business-to-business electronic markets bringing together buyers and sellers of goods using the Internet or other electronic means and generally receiving a commission or fee for the service.

Agents and brokers that arrange for the sale of goods owned by others. Agents and brokers do not take title to the goods being sold but rather receive a fee or commission for their service.

**NOTE** – Businesses engaged in bringing together buyers and sellers of goods using the Internet in a business-to-consumer or consumer-to-consumer environment are classified in ISI code 4540.

# RETAIL TRADE

The retail trade sector (ISI codes 4410-4540) comprises businesses selling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise. Retailers sell merchandise to the general public. Store retailers operate permanent point-of-sale locations. Non-store retailers reach customers through methods such as the broadcasting and publishing of direct response advertising, the publishing of traditional and electronic catalogues, and distribution through vending machines. Businesses may be engaged in providing after-sales services such as repair and installation. Businesses that both manufacture and sell their products to the general public, such as retail bakeries, are not classified in retail trade, but rather in manufacturing.

Businesses that both retail goods and repair and maintain those goods should provide a breakdown of revenues for both activities. If no breakdown is available, classify the revenues in retail trade according to the type of good that is retailed.

# 4410 Motor vehicle and parts dealers

(2002 NAICS code 441)

Examples of businesses in this industry are:

Automobile dealers
Automotive parts and accessories dealers
Boat dealers
Light truck dealers

Motorcycle dealers
Recreational vehicle dealers
Tire dealers
Utility trailer dealers

**NOTE** – Selling of medium and heavy duty trucks is classified in ISI code 4231. Selling and installing automotive parts other than tires is classified in ISI code 8110.

# 4420 Furniture and home furnishings stores

(2002 NAICS code 442)

Examples of businesses in this industry are:

Floor coverings stores
Household furniture stores
Kitchenware stores

Kitchenware stores

Window treatment stores

NOTE - Retailing:

Custom made curtains and drapes made on premises is classified in ISI code 3140. Used furniture is classified in ISI code 4530.

BE-799 (REV. 12/2002) Page 33

#### **RETAIL TRADE - Continued**

#### **Electronics and appliance stores** 4431

(2002 NAICS code 4431)

Examples of businesses in this industry are:

Camera and photographic supplies stores Computers, peripherals, and prepackaged software stores Household appliance stores

## **NOTE** – Retailing:

Automotive electronic sound systems is classified in ISI code 4410.

New sewing machines in combination with selling new sewing supplies, fabrics, patterns, yarns and other needlework accessories is classified in ISI code 4510.

Computers, peripherals, and prepackaged software in combination with retailing office equipment, furniture and supplies is classified in ISI code 4530.

#### 4440 Building material and garden equipment and supplies dealers

(2002 NAICS code 444)

Examples of businesses in this industry are:

Building materials and supplies dealers Hardware stores Home centers Lawn and garden equipment and supplies stores Nursery and garden centers Outdoor power equipment stores Paint and wallpaper stores

#### 4450 Food and beverage stores

(2002 NAICS code 445)

Examples of businesses in this industry are:

Convenience stores Grocery stores Liquor stores

Meat, fish, fruit and vegetable, and other specialty food markets

Candy and chocolate made on the premises not for immediate consumption is classified in ISI code 3113. A general line of baked goods made on the premises not for immediate consumption is classified in ISI code 3118.

Convenience stores that sell gasoline are classified in ISI code 4471.

#### 4461 Health and personal care stores

(2002 NAICS code 4461)

Examples of businesses in this industry are:

Cosmetics and beauty supplies stores Health and personal care stores selling such items as food supplements, hearing aids, and convalescent supplies

Optical goods stores Pharmacies and drug stores

**NOTE** – Grinding, but not retailing, optical lenses is classified in ISI code 3391.

#### 4471 **Gasoline stations**

(2002 NAICS code 4471)

Retailing motor fuels and automotive oils. Includes businesses that sell motor fuels in combination with convenience store items and/or repair services.

NOTE - Businesses engaged solely in repairing motor vehicles are classified in ISI code 8110.

#### 4480 Clothing and clothing accessories stores

(2002 NAICS code 448)

Examples of businesses in this industry are:

Clothing stores Luggage and leather goods stores Shoe stores

NOTE – Cutting and setting gemstones is classified in ISI code 3399.

Retailing new specialty sports footwear (e.g., bowling shoes, golf shoes, spiked shoes) is classified in ISI code 4510.

BE-799 (REV. 12/2002 Page 34

## **RETAIL TRADE - Continued**

#### Sporting goods, hobby, book, and music stores

(2002 NAICS code 451)

Examples of businesses in this industry are:

Book stores

Hobby, games, and toy stores

Prerecorded music and musical instruments stores

Sporting goods stores

**NOTE** - Retailing new computer game software is classified in ISI code 4430. Retailing general-purpose athletic shoes is classified in ISI code 4480.

#### 4520 **General merchandise stores**

(2002 NAICS code 452)

Retailing a large variety of goods with no one merchandise line predominating.

Examples of businesses in this industry are:

Department stores Discount department stores Warehouse clubs and supercenters

#### 4530 Miscellaneous store retailers

(2002 NAICS code 453)

Examples of businesses in this industry are:

Art dealers Manufactured mobile homes retailers

Pawnshops are classified in ISI code 5224.

Used merchandise stores Office equipment and supplies retailers NOTE - Retailing used automobiles is classified in ISI code 4410.

#### Nonstore retailers 4540

(2002 NAICS code 454)

Examples of businesses in this industry are:

Direct selling businesses, such as heating oil dealers Electronic auction Electronic shopping houses

Mail order houses Telemarketing sales Vending machine operators

Stationery and gift stores

NOTE - Facilitating business-to-business sales of new and used merchandise on an auction basis using the

Internet is classified in code 4251.

Providing telemarketing services for others is classified in ISI code 5614.

Supplying and servicing coin-operated amusement and gambling devices in places of business

operated by others is classified in ISI code 7130.

# TRANSPORTATION AND WAREHOUSING

The transportation and warehousing sector (ISI codes 4810-4939) comprises businesses providing transportation of passengers and cargo, scenic and sightseeing transportation, support activities related to transportation and warehousing and storage for goods. Businesses in transportation use transportation equipment or transportation related facilities as a productive asset.

# Air transportation (2002 NAICS code 481)

Businesses engaged in providing scheduled and nonscheduled air transportation of passengers and/or cargo using aircraft such as airplanes and helicopters.

Launch services

**NOTE** – Scenic and sightseeing air transportation is classified in ISI code 4870. Air courier services are classified in ISI code 4920.

# Rail transportation

(2002 NAICS code 4821)

Businesses engaged in providing line-haul or short-line rail transportation of passengers and/or cargo using railroad rolling stock. The railroads primarily operate on networks, with physical facilities, labor force, and equipment spread

NOTE - Commuter rail and urban rapid transit are classified in ISI code 4850.

Scenic and sightseeing rail transportation is classified in ISI code 4870. Operating switching and terminal facilities as a separate business is classified in ISI code 4880.

BE-799 (REV. 12/2002) Page 35

#### **TRANSPORTATION AND WAREHOUSING - Continued**

#### 4833 **Petroleum tanker operations**

(Part of 2002 NAICS code 483)

Businesses engaged in operating water craft on the deep seas or on foreign or domestic coastal and inland waterways for the transportation of crude petroleum, petroleum products, or liquid natural gas. Businesses in this industry can either own or lease the water craft. The services can be rendered for the firm's own account, the account of affiliated persons, or the account of unaffiliated persons.

#### 4839 Other water transportation

(Part of 2002 NAICS code 483)

Businesses engaged in providing water transportation of passengers and cargo (except petroleum and related products, which is in ISI code 4833) using water craft such as ships, barges, and boats either on the deep sea or coastal and inland waterways.

**NOTE** – Scenic and sightseeing water transportation is classified in ISI code 4870. Operating floating casinos is classified in ISI code 7130.

#### 4840 **Truck transportation**

(2002 NAICS code 484)

Businesses engaged in providing local and long-distance over-the-road transportation of cargo using motor vehicles, such as trucks and tractor trailers. This industry includes specialized trucking, such as moving of household and office

#### 4850 Transit and ground passenger transportation

(2002 NAICS code 485

Businesses engaged in providing urban transit systems; commuter rail; chartered bus, school bus and interurban bus transportation; and taxi and limousine service.

**NOTE** – Scenic and sightseeing ground transportation is classified in ISI code 4870. Ambulance services are classified in ISI code 6210.

## Pipeline transportation of crude oil, refined petroleum products, and natural gas (2002 NAICS codes 4861, 4862, and 48691) 4863

Businesses engaged in the use of distribution and transmission pipelines to transport crude oil, refined petroleum products, and natural gas. The pipeline transportation of natural gas also includes storage of natural gas.

NOTE - Pipeline transportation of natural gas to the end consumer is classified in ISI code 2212.

#### 4868 Other pipeline transportation

(2002 NAICS code 48699)

Businesses engaged in the use of distribution and transmission pipelines to transport commodities such as coal and

NOTE - Pipeline transportation of water by utilities is classified in ISI code 2213.

#### 4870 Scenic and sightseeing transportation

(2002 NAICS code 487)

Businesses engaged in the use of transportation equipment to provide recreation and entertainment. The activity is local in nature, usually involving a same-day return to the point of departure.

Examples of businesses in this industry are:

Charter fishing boats Hot air balloon rides Sightseeing buses and trolleys Steam train excursions

#### 4880 **Support activities for transportation**

(2002 NAICS code 488)

Businesses engaged in providing services to transportation carriers or to the general public, which support a single mode or several modes of transportation.

Examples of activities in this industry are:

Aircraft and rail transportation equipment maintenance and repair Airport operation Cargo handling

Freight forwarding Motor vehicle towing Port and harbor operation Rail terminal operation

ngaged in providing complete overhauls or rebuilding of transportation equipment are classified in transportation equipment manufacturing according to the type of equipment.

#### **TRANSPORTATION AND WAREHOUSING - Continued**

#### 4920 **Couriers and messengers**

(2002 NAICS code 492)

Businesses engaged in providing air, surface, or combined courier delivery services of parcels, letters, and documents. Deliveries of meals and groceries on a fee basis are also included.

# **4932** Petroleum storage for hire (Part of 2002 NAICS code 49319)

Businesses engaged in operating bulk petroleum storage facilities and terminals for hire.

#### Other warehousing and storage

(2002 NAICS codes 49311, 49312, 49313, and part of 49319)

Businesses engaged in operating warehousing and storage facilities for general merchandise, refrigerated goods, farm products, and other warehouse products, except petroleum.

**NOTE** – Renting space for self storage of goods (mini-warehouses) is classified in ISI code 5310. Storing hazardous materials for treatment and disposal is classified in ISI code 5620.

#### **INFORMATION**

The Information sector (ISI codes 5111-5191) comprises businesses engaged in producing and distributing information and cultural products; providing the means to transmit or distribute these products as well as data or communications; and processing data. (Cultural products are those that directly express attitudes, opinions, ideas, values, and artistic creativity; provide entertainment; or offer information and analysis concerning the past and present.)

The unique characteristics of information and cultural products, and of the processes involved in their production and distribution, distinguish businesses in the Information sector from those in other sectors. Some of these characteristics are:

- 1. Unlike traditional goods, an "information or cultural product" such as an on-line newspaper or a television program does not necessarily have tangible qualities, nor is it necessarily associated with a particular form.
- 2. Unlike traditional services, the delivery of informational and cultural products does not require direct contact between the supplier and the consumer.
- 3. The intangible property aspect of information and cultural products makes the processes involved in their production and distribution different from goods and services. Only those possessing the rights to these works are authorized to reproduce, alter, improve, and distribute them.
- 4. Distributors of information and cultural products often add value to the products they distribute. For instance, broadcasters may add advertising to the original product. This capacity means that unlike other distributors of goods and services, some information distributors may derive revenue not from the sale of the distributed product to the final consumer, but from those who pay for adding information to the original product.

## Newspaper, periodical, book, and directory publishers

(2002 NAICS code 5111)

Businesses engaged in publishing newspapers, magazines, other periodicals, books, directories, and mailing lists, and other works, such as calendars, greeting cards, maps. These works are characterized by the intellectual creativity required in their development and are usually protected by copyright. Businesses may create the works in-house, contract for, purchase, or compile works that were originally created by others. These works may be published in one or more formats, such as print and/or electronic form, including proprietary electronic networks. Businesses may print, reproduce, or offer direct access to the works themselves or may arrange with others to carry out such functions.

**NOTE** – Printing newspapers, periodicals, books, and greeting cards but not publishing is classified in ISI code 3231. Book clubs primarily engaged in direct sales activities without publishing are classified in ISI code 4540. Music publishers are classified in ISI code 5122.

Publishing periodicals, books, greeting cards, or developing compilations of creative works or facts exclusively on the Internet is classified in ISI code 5161.

Operating Web search portals is classified in ISI code 5181.

Supplying the news media with information such as news, reports, and pictures is classified in ISI code 5191.

## 5112 Software publishers

(2002 NAICS code 5112)

Businesses engaged in computer software publishing or publishing and reproduction. Such businesses carry out operations necessary for producing and distributing computer software such as designing, providing documentation, ting in installatio on, and providing support services to software purchasers. These businesses may design and publish or only publish.

NOTE - Mass duplication of computer software is classified in ISI code 3346. Providing access to software for clients from a central host site is classified in ISI code 5182. Designing software to meet the needs of specific users is classified in ISI code 5415.

#### **INFORMATION - Continued**

### 5121 Motion picture and video industries

(2002 NAICS code 5121)

Businesses engaged in the production and/or distribution of motion pictures, videos, television programs, or commercials; in the exhibition of motion pictures; or in the provision of post-production and related services, such as editing, closed captioning, animation, and special effects.

NOTE - Mass duplication and packaging of video tapes is classified in ISI code 3346. Providing audio services for film, television, and video productions is classified in ISI code 5122.

## 5122 Sound recording industries

(2002 NAICS code 5122)

Businesses engaged in producing and distributing musical recordings, in publishing music, or in providing sound recording and related services. Includes integrated record production and distribution.

NOTE - Mass duplication of recorded products is classified in ISI code 3346.

#### Radio and television broadcasting

(2002 NAICS code 5151)

Businesses engaged in operating broadcasting studios and facilities for over-the-air or satellite delivery of radio and television programs. These businesses are engaged in the production or purchase of programs and generate revenues from the sale of airtime to advertisers, from donations and subsidies, or from the sale of programs.

NOTE - Producing and broadcasting television programs for cable and satellite television systems is classified in ISI code in 5152.

Broadcasting exclusively on the Internet is classified in ISI code 5161. Furnishing cable and other pay television services is classified in ISI code 5175.

#### 5152 Cable and other subscription programming

(2002 NAICS code 5152)

Businesses engaged in operating studios and facilities for the broadcasting of programs on a subscription or fee basis. The programming is usually narrowcast in nature (e.g., limited format, such as news, sports, or youth-oriented). These businesses produce programming in their own facilities or acquire programming from external sources. The programming material is usually delivered to a third party, such as cable systems or direct-to-home satellite systems, for transmissions to viewers.

NOTE - Producing taped television program material is classified in ISI code 5121. Furnishing cable and other pay television services is classified in ISI code 5175.

## 5161 Internet publishing and broadcasting

(2002 NAICS code 5161)

Businesses engaged in publishing and/or broadcasting content on the Internet exclusively. They do not provide traditional (non-Internet) versions of the content they publish or broadcast.

Examples of businesses in this industry are:

Internet book, news, and periodical publishers Internet entertainment and game sites Internet radio stations Internet video broadcast sites

NOTE - Providing both Internet publishing and other print or electronic editions is classified in ISI code 5111 or 5112

based on the materials produced.

Providing Internet access (Internet service provider) and/or operating Web search portals is classified in ISI

Providing streaming services on content owned by others is classified in ISI code 5182.

Operating stock brokerages, travel reservation services, purchasing services, and similar activities using the Internet rather than traditional methods are classified with the more traditional businesses that provide these services.

#### 5171 Wired telecommunications carriers

(2002 NAICS code 5171)

Businesses engaged in operating, maintaining or providing access to facilities for the transmission of voice, data, text, sound, and video using wired telecommunications networks. Transmission facilities may be based on a single technology or a combination of technologies.

Providing coin-operated pay telephones is classified in ISI code 8120.

#### **INFORMATION - Continued**

### 5172 Wireless telecommunications carriers (except satellite)

(2002 NAICS code 5172)

Businesses engaged in operating, maintaining or providing access to facilities for the transmission of voice, data, text, sound, and video using wireless telecommunications networks. Transmission facilities may be based on a single technology or a combination of technologies.

Examples of businesses in this industry are:

Cellular telephone service Paging networks

NOTE - Businesses engaged in providing telephone answering services using pagers are classified in ISI code 5614.

#### **Telecommunications resellers** 5173

(2002 NAICS code 5173)

Businesses engaged in purchasing access and network capacity from owners and operators of the networks and reselling wired and wireless telecommunications services to businesses and households. These businesses do not operate and maintain telecommunications switching and transmission facilities.

NOTE - Businesses engaged in reselling satellite telecommunications services are classified in ISI code 5174.

### **Satellite telecommunications** (2002 NAICS code 5174) 5174

Businesses engaged in providing point-to-point telecommunications services to other businesses in the telecommunications and broadcasting industries by forwarding and receiving communications signals via a system of satellites. Also included are businesses that resell satellite communications.

NOTE - Businesses engaged in providing direct-to-home satellite television systems to individual households or consumers are classified in ISI code 5175.

#### Cable and other program distribution 5175

(2002 NAICS code 5175)

Businesses engaged as third-party distribution systems for broadcast programming. These businesses deliver programming received from cable networks, local television stations, and or radio networks via cable or direct-to-home satellite systems on a subscription or fee basis. These businesses do not generally originate programming material.

NOTE - Businesses engaged in producing and broadcasting television programs for cable and satellite television systems are classified in ISI code 5152.

#### 5179 Other telecommunications

(2002 NAICS code 5179)

Businesses engaged in (1) providing specialized telecommunication applications, such as satellite tracking, communications telemetry, and radar stations operations; or (2) providing satellite terminal stations and associated facilities operationally connected with one or more terrestrial communications systems and capable of transmitting telecommunications to or receiving telecommunications from satellite systems.

NOTE - Businesses engaged in providing satellite telecommunications services are classified in ISI code 5174.

#### 5181 Internet service providers and web search portals

(2002 NAICS code 5181)

Businesses in this industry provide clients access to the Internet or operate Web sites that use a search engine to provide Internet search services. These businesses also provide related services, such as Web hosting and Web page design. Web search portals often provide additional Internet services, such as email, connections to other Web sites, auctions, news, and serve as a home base for Internet users.

## NOTE - Businesses engaged in-

Publishing or broadcasting exclusively on the Internet are classified in ISI code 5161.

Web hosting are classified in ISI code 5182. Designing Web sites for others on a fee basis are classified in ISI code 5415.

Operating stock brokerages, travel reservation services, purchasing services, and similar activities using the Internet rather than traditional methods are classified with the more traditional businesses that provide these

### **INFORMATION - Continued**

#### Data processing, hosting, and related services 5182

(2002 NAICS code 5182)

Businesses engaged in providing infrastructure for hosting or data processing services. These businesses may provide specialized hosting activities, such as Web hosting, streaming services or application hosting, provide application service provisioning, or may provide general time-share mainframe facilities to clients. Data processing businesses provide complete processing and specialized reports from data supplied by clients or provide automated data processing and data entry services.

NOTE - Providing Internet access services in combination with Web hosting is classified in ISI code 5181. Processing financial transactions, such as credit card transactions, is classified in ISI code 5223. Providing payroll processing services is classified in ISI code 5412. Providing on-site management and operation of a client's data-processing facility is classified in ISI code 5415.

## Other information services

(2002 NAICS code 5191)

5191

Businesses engaged in supplying information, storing information, providing access to information, and searching and retrieving information.

Providing text processing and related document preparation services is classified in ISI code 5614.

Example of businesses in this industry are:

Archives News syndicates

Telephone-based information services Libraries

#### **FINANCE AND INSURANCE**

The finance and insurance sector (ISI codes 5221-5252) comprises businesses engaged in financial transactions (transactions involving the creation, liquidation, or change in ownership of financial assets) and/or in facilitating financial transactions. Three principal types of activities are included:

- Raising funds by taking deposits and/or issuing securities, and in the process, incurring liabilities.
- 2. Pooling of risk by underwriting insurance and annuities.
- 3. Providing specialized services facilitating, or supporting, financial intermediation, insurance, or employee benefit programs.

## **Depository credit intermediation (Banking)**

(2002 NAICS codes 5221 and 551111)

Businesses engaged in accepting deposits and in lending funds from these deposits.

Examples of businesses in this industry are:

Bank holding companies Commercial banks Credit unions Savings institutions

#### 5223 **Activities related to credit intermediation**

(2002 NAICS code 5223)

Businesses engaged in facilitating credit intermediation by performing activities, such as arranging loans by bringing borrowers and lenders together, and clearing checks and credit card transactions.

Examples of services provided by businesses in this industry are:

Money order and travelers check issuing Check cashing Mortgage and other loan arranging Credit card processing Reserve and clearing house activities Debit card issuing Servicing loans originated by others Electronic funds transfer Financial transactions processing

#### Non-depository credit intermediation 5224

(Part of 2002 NAICS code 5222)

Businesses engaged in extending credit or lending funds raised by credit market borrowing, such as issuing commercial paper or other debt instruments.

Examples of services provided by businesses in this industry are:

Consumer lending Real estate credit Credit card issuing Sales financing Mortgage compa

NOTE - U.S. branches and agencies of foreign banks and foreign branches and agencies of U.S. banks engaged in financing are classified in ISI code 5229. Debit card issuing, servicing loans originated by others, and loan arranging are classified in ISI code 5223.

#### FINANCE AND INSURANCE -Continued

#### 5229 Nondepository branches and agencies

(Part of 2002 NAICS code 5222)

Foreign branches and agencies of U.S. banks that do not accept deposits abroad. U.S. branches and agencies of foreign banks that do not accept deposits in the United States.

# 5231 Securities and commodity contracts intermediation and brokerage (2002 NAICS code 5231)

Businesses engaged in putting capital at risk in the process of underwriting securities issues or in making markets for securities and commodities and businesses acting as agents and/or brokers and sellers of securities and commodities.

Examples of services provided by businesses in this industry are:

Commodity contracts dealing and brokerage Investment banking Securities brokerage

### 5238 Other financial investment activities and exchanges

(2002 NAICS codes 5232 and 5239)

Businesses engaged in furnishing physical or electronic marketplaces for the purpose of facilitating the buying and selling of stocks, options, bonds, or commodity contracts.

Businesses engaged in acting as principals, agents and/or brokers in buying or selling financial contracts (except investment bankers, securities dealers, and commodity contracts dealers) or providing other investment services, such as portfolio management, investment advice, and trust, fiduciary, and custody services.

Examples of businesses in, or services provided by, this industry are:

Commodity and exchange clearinghouses
Financial planning
Pension fund and mutual fund management
Royalties or leases dealers

Securities and commodity exchanges
Stock quotation services
Trust, fiduciary, custody and other investment services
Venture capital companies

**NOTE** – Businesses providing investment advice in conjunction with their primary activity, such as the sale of stocks, bonds, real estate, etc. are classified according to their primary activity. Businesses known as publishers that provide generalized investment information to subscribers are classified in ISI code 5111.

## 5242 Agencies, brokerages, and other insurance related activities

(2002 NAICS code 5242)

Businesses engaged in acting as agents or brokers in selling insurance policies and annuities or providing other employee benefits and insurance related services, such as claims adjustment and processing and third party administration of insurance and pension funds.

**NOTE** – Third party portfolio management of funds' assets is classified in ISI 5238. Providing actuarial consulting services is classified in ISI 5416.

## 5243 Insurance carriers, except life insurance carriers

(2002 NAICS code 5241, except code 524113)

Businesses engaged in underwriting insurance policies, except life insurance policies, and annuities and investing premiums to build up a portfolio of financial assets to be used against future claims.

Examples of businesses in this industry are:

Health and medical insurance carriers HMO's providing health and medical insurance Property, casualty, title, and deposit insurance carriers

NOTE - HMO's providing health care services are classified in ISI code 6210.

## 5249 Life insurance carriers

(2002 NAICS code 524113)

Businesses engaged in underwriting life insurance policies and annuities, disability income insurance policies, and accidental death and dismemberment insurance policies.

## 5252 Funds, trusts, and other financial vehicles

(2002 NAICS code 525)

Legal entities organized to pool securities or other assets on behalf of shareholders or beneficiaries of employee benefit or other trust funds. These entities earn interest, dividends, and other property income, but have little or no employment. This industry also includes individual investors.

Examples of entities in this industry are:

Individual investors
Insurance or employee benefit funds, such as pension funds, health and welfare funds

Open-end investment funds and closed-end investment funds

Trust, estate, and agency accounts

**NOTE** – Businesses with employees devoted to the management of funds are classified in ISI code 5238. Entities engaged in holding the securities of (or other equity interests in) other firms are classified in ISI code 5512.

#### **REAL ESTATE AND RENTAL AND LEASING**

#### 5310 Real estate

(2002 NAICS code 531)

Businesses engaged in renting or leasing real estate to others; managing real estate for others; selling, buying or renting real estate for others; and providing real estate related services, such as appraisal services.

Examples of businesses in this industry are:

Owners and lessors of land used for agriculture or timber growing that the owner-lessors do not operate

Owners and lessors of miniwarehouses and self-storage units Real estate agencies, brokerages, and property managers

**NOTE** – Subdividing and constructing buildings for sale is classified in ISI code 2360. Subdividing and improving raw land for subsequent sale to builders is classified in ISI code 2370. Operating public and contract general merchandise warehousing and storage facilities is classified in ISI

#### 5321 Automotive equipment rental and leasing

(2002 NAICS code 5321)

Businesses engaged in renting or leasing passenger cars and trucks, without drivers, or renting or leasing utility trailers and recreational vehicles. Rentals can be on a short-term or a long-term basis.

NOTE - Retailing passenger cars through lease arrangements is classified in ISI code 4410. Renting or leasing passenger cars with drivers is classified in ISI code 4850. Leasing vehicles in combination with providing loans to buyers of such vehicles is classified in ISI

Renting recreational goods such as pleasure boats or mopeds is classified in ISI code 5329.

#### Other rental and leasing services 5329

(2002 NAICS code 532, except 5321)

Businesses engaged in renting or leasing a wide array of tangible goods, such as consumer goods, goods for business operations, and industrial machinery and equipment in return for a periodic rental or lease payment.

Examples of tangible goods rented or leased by businesses in this industry are:

Aircraft, tugboats, and other transportation equipment, without operators Bicycles, skis, and other recreational goods Bulldozers, cranes, and other heavy construction equipment, without operators Computers, copiers, and other office machinery Formal wear and costumes **Furniture** 

General rental centers Home health equipment

Televisions, stereos, refrigerators, and other consumer electronics and appliances Video tapes and discs

NOTE – Retailing and renting musical instruments is classified in ISI code 4510.

Leasing goods or heavy equipment in combination with providing loans to buyers of such goods is classified in ISI code 5224.

Leasing real property is classified in ISI code 5310.

Leasing automotive equipment without drivers is classified in ISI code 5321; leasing with drivers is classified in ISI code 4850.

Leasing heavy equipment with operators is classified according to the nature of the service provided, for example, mining or construction.

#### 5331 Lessors of nonfinancial intangible assets (except copyrighted works)

(2002 NAICS code 5331)

Businesses in this industry are engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

NOTE – Businesses, engaged in producing, reproducing, and or distributing copyrighted works, are classified in ISI codes 5111-5122, depending on the nature of the work.

Businesses that allow franchisees the use of the franchise name, contingent upon the franchisee buying

products or services from the franchiser are classified elsewhere, depending on the nature of the product or service provided.

### PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

#### 5411 Legal services

(2002 NAICS code 5411)

Businesses engaged in providing services in a range of, or in a specific area of law, such as criminal law, corporate law, or real estate law. Includes the provision of other legal services by businesses such as notaries public services, patent agents services and real estate settlement offices.

#### Accounting, tax preparation, bookkeeping, and payroll services 5412

(2002 NAICS code 5412)

Examples of services provided by businesses in this industry are:

Accounting systems design Auditing of accounting records Bookkeeping Budget development Financial statement preparation Payroll preparation Tax return preparation

### Architectural, engineering, and related services (2002 NAICS code 5413) 5413

Examples of services provided by businesses in this industry are:

Architectural services including planning and designing the construction of residential, institutional, commercial, or industrial building and structures
Building inspection services

Drafting services

Engineering services including designing, developing, and utilizing machines, materials, instruments, structures, processes, and systems

Landscape architectural services including planning and designing the development of land areas for projects such as parks, schools, and highways

Surveying and mapping services

Testing laboratories performing physical, chemical, and other analytical testing services

**NOTE** – The design and construction of buildings, highways, and other structures or in managing construction projects are classified in Construction (ISI codes 2360-2380) according to the type of project.

Providing advice on environmental issues and inspecting buildings for hazardous materials is classified in

ISI code 5416. Providing landscape care and maintenance services and/or installing trees, shrubs, plants, etc., along with

the design of landscape plans is classified in ISI code 5617. Inspecting buildings for termites and other pests is classified in ISI code 5617.

Laboratory testing services for the medical profession are classified in ISI code 6210.

#### Specialized design services 5414

(2002 NAICS code 5414)

Examples of services provided by businesses in this industry are:

Fashion design Graphic design Industrial design Interior design

### Computer systems design and related services (2002 NAICS code 5415) 5415

Businesses engaged in providing services in the field of information technologies through one or more of the following activities: (1) writing, modifying, testing, and supporting software to meet the needs of a particular customer; (2) planning and designing computer systems that integrate computer hardware, software, and communication technologies; (3) on-site management and operation of clients' computer systems and/or data processing facilities; and (4) other professional and technical computer-related advice and services.

Examples of services provided by businesses in this industry are:

Computer systems facilities management Computer programming

Computer systems integration design, such as local area network computer systems integration designers

Computer systems design consulting Data processing center management

Software installation

## **NOTE** – Publishing packaged software is classified in ISI code 5112.

Providing computer data processing services at your own facility for others is classified in ISI code 5182.

### PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES - Continued

#### 5416 Management, scientific, and technical consulting services

(2002 NAICS code 5416)

Businesses engaged in providing advice and assistance to businesses, and other organizations on management issues, such as strategic and organizational planning; financial planning and budgeting; marketing objectives and policies; human resource policies, practices, and planning; production scheduling; and control planning.

Examples of businesses in this industry are:

Actuarial, benefit, and compensation consultants Administrative and general management consultants Biological consultants Environmental consultants

Human resources and executive search consultants Management consultants Marketing consultants Process, physical distribution, and logistics consultants

**NOTE** – Planning and designing computer systems is classified in ISI code 5415.

Developing and implementing marketing research or public opinion polling is classified in ISI code 5419. Providing general management and/or administrative support services to subsidiaries is classified in ISI code

Providing resources to other enterprises to administer, direct, or coordinate a range of day-to-day business operations is classified in ISI code 5611.

### Scientific research and development services

(2002 NAICS code 5417)

Businesses engaged in conducting original investigation undertaken on a systematic basis to gain new knowledge (research) and/or in the application of research findings or other scientific knowledge for the creation of new or significantly improved products or processes (experimental development).

Examples of businesses in this industry are:

Biological research and development laboratories Environmental research and development laboratories Industrial research laboratories

Physical science research and development laboratories Social science and humanities research

**NOTE** – Providing physical, chemical, or other analytical testing services is classified in ISI code 5413. Marketing research is classified in ISI code 5419.

#### 5418 Advertising agencies and related services

(2002 NAICS code 5418)

Examples of businesses in this industry are:

Advertising agencies Direct mail advertisers Display advertising, such as outdoor advertising services Media buying agencies and representatives Public relations agencies

NOTE - Compiling and selling mailing lists without providing direct mail advertising services is classified in ISI code

Providing marketing consulting services is classified in ISI code 5416.

#### 5419 Other professional, scientific, and technical services

(2002 NAICS code 5419)

Examples of businesses in this industry are:

Broadcast media rating services Marketing research and public opinion polling Photographic services, including still, video, and digital photography Translation and interpretation services Veterinary offices and animal hospitals Weather forecasting services

**NOTE** – Developing motion picture film is classified in ISI code 5121.

Providing marketing strategies advice and counsel is classified in ISI code 5416. Veterinary research and development services are classified in ISI 5417. Developing still photographs is classified in ISI code 8120. Non-veterinary pet care services is classified in ISI code 8120.

#### **MANAGEMENT OF COMPANIES AND ENTERPRISES**

#### 5512 Holding companies, except bank holding companies

(2002 NAICS code 551112)

Businesses engaged in holding the securities or financial assets of companies and enterprises for the purpose of owning a controlling interest in them or influencing their management decisions. Businesses in this industry do <u>not</u> manage the day-to-day operations of the firms whose securities they hold.

For consolidated enterprises, ISI code 5512 is generally an invalid industry classification. Determination of industry code <u>must</u> be based on the activities of the fully consolidated business enterprise being reported to BEA. A business that engages in holding company activities but generates more than 50 percent of its total income from other activities is <u>not</u> a holding company.

**NOTE** – Holding companies for which over 50 percent of their total income is derived from banks that they hold are classified in ISI code 5221.

Holding companies that manage the day-to-day operations of another part of the same multinational enterprise are classified in ISI code 5513.

## 5513 Corporate, subsidiary, and regional management offices

(2002 NAICS code 551114)

Offices engaged in providing resources to other parts of the same multinational enterprise to administer, direct, or coordinate a range of day-to-day business operations, such as financial planning; personnel; physical distribution and logistics; and long-term strategic and organization planning.

Included in this industry are:

Central administrative offices Corporate headquarters Holding companies that manage Regional offices

**NOTE** – Businesses engaged in providing resources to clients in other companies or enterprises to administer, direct, or coordinate a range of day-to-day business operations are classified in ISI code 5611. Providing a single support (e.g., accounting services) service to a related enterprise, but not the range of services that businesses in this industry provide is classified in other industries according to the service provided.

## ADMINISTRATIVE AND SUPPORT AND WASTE MANAGEMENT AND REMEDIATION SERVICES

## 5611 Office administrative services

(2002 NAICS code 5611)

Businesses engaged in providing resources to clients in other companies or enterprises to administer, direct, or coordinate a range of day-to-day business operations, such as financial planning; billing and record keeping; personnel; and physical distribution and logistics. These businesses do not provide operating staff to carry out the complete operations of a client's business.

NOTE - Computer systems facilities management is classified in ISI code 5415.

Providing management advice but not day-to-day management is classified in ISI code 5416.

Offices providing general management and/or administrative support services to other parts of the same multinational enterprise are classified in ISI 5513.

Providing both management and operating staff for the complete operation of a client's business is classified according to the industry of the client's business.

A single support service (e.g., accounting services) to an unrelated enterprise, but not the range of services that businesses in this industry provide, is classified in other industries according to the service provided.

## 5612 Facilities support services

(2002 NAICS code 5612)

Businesses engaged in providing operating staff to perform a combination of support services within a clients' facilities. The businesses typically provide a combination of services, such as janitorial; maintenance; trash disposal; guard and security; mail routing; reception; laundry; and related services to support operations within facilities. These businesses provide operating staff to carry out these support activities but, are not involved with, or responsible for, the core business or activities of the client.

Examples of services provided by businesses in this industry are:

Base or facilities operations support services (except computer systems and/or data processing) Correctional facilities (i.e., jails) operations on a contract or fee basis

NOTE – Providing a single support service to clients (e.g., janitorial services), but not the range of services that businesses in this industry provide, is classified in other industries according to the service provided. Providing both management and operating staff for the complete operation of a client's business is classified according to the industry of the client's business.

Providing on-site management and operation of clients' computer systems and/or data processing facilities is classified in ISI code 5415.

#### ADMINISTRATIVE AND SUPPORT AND WASTE MANAGEMENT AND REMEDIATION SERVICES —Continued

#### 5613 **Employment services**

(2002 NAICS code 5613)

Businesses engaged in: (1) listing employment vacancies and in referring or placing applicants for employment; (2) supplying workers to clients for limited periods of time to supplement the work force of the client; or (3) providing human resources and human resource management services to clients.

Examples of businesses in this industry are:

Casting bureaus and agencies Employee leasing services

**Employment agencies** 

Labor (except farm) contractors Temporary employment or staffing services

**NOTE** – Supplying farm labor is classified in ISI code 1150.

Providing executive search consulting services is classified in ISI code 5416.

Agents and managers for entertainers, athletes, and other public figures are classified in ISI code 7110.

#### 5614 **Business support services**

(2002 NAICS code 5614)

Businesses engaged in performing activities that are ongoing routine business support functions that businesses and organizations traditionally do for themselves.

Examples of businesses in this industry are:

Collection agencies Copy centers

Credit bureaus and credit investigating services Desktop publishing services, including typing

and word processing Document preparation services, such as resume writing

Private mail centers and other postal and mailing services

Repossession services Telephone answering services

Telemarketing bureaus and services provided for others

NOTE - Performing prepress and postpress services in support of printing activities or providing document copying services in combination with printing services are classified in ISI code 3231.

#### 5615 Travel arrangement and reservation services

(2002 NAICS code 5615)

Examples of businesses in this industry are:

Airline, hotel, and restaurant reservation services Convention and visitors bureaus Ticket agencies and offices, including travel, sports, and theatrical

Tour operators that arrange and assemble tours sold through travel agencies or for their own account Travel agencies

#### 5616 **Investigation and security services**

(2002 NAICS code 5616)

Examples of businesses in this industry are:

Armored car services Security guard services

Security systems services, such as selling Bodyguard services

burglar and fire alarm systems, along with installation Polygraph services Private detective and investigation services and monitoring

NOTE - Retailers of motor vehicle security systems with or without installation or repair services are classified in ISI code 4410.

Providing credit checks is classified in ISI code 5614.

Selling security systems for buildings without installation, repair, or monitoring services is classified in retail or wholesale trade depending on the type of sale.

### Services to buildings and dwellings (2002 NAICS code 5617) 5617

Examples of businesses in this industry are:

Carpet and upholstery cleaning services

Exterminating and pest control services, such as termite control services

Janitorial services, such as cleaning building interiors and interiors of transportation equipment

Landscaping services

NOTE - Retailers of landscaping materials that may also provide the installation and maintenance of these materials are classified in ISI code 4440.

Planning and designing the development of land areas for projects such as parks, schools, and highways without installing trees, shrubs, or similar items is classified in ISI code 5413.

#### ADMINISTRATIVE AND SUPPORT AND WASTE MANAGEMENT AND REMEDIATION SERVICES - Continued

#### 5619 Other support services

(2002 NAICS code 5619)

Examples of businesses in this industry are:

Convention and trade show organizers Inventory taking services Packaging and labeling services

## 5620 Waste management and remediation services

(2002 NAICS code 562)

Businesses engaged in the collection, treatment, and disposal of waste materials. Includes businesses engaged in collecting and/or local hauling of waste and/or recyclable materials; operating waste treatment or disposal facilities (except sewer systems or sewage treatment facilities); operating materials recovery facilities (those that sort recyclable materials from the trash stream); providing remediation services (those that provide for the cleanup of contaminated buildings, mine sites, and soil or ground water); and providing septic pumping and other miscellaneous waste management services, such as portable toilet rental services.

**NOTE** – Collecting, treating, and disposing waste through sewer systems or sewage treatment facilities is classified in ISI code 2213.

Long-distance hauling of waste materials is classified in ISI code 4840. Waste management consulting services, such as developing remedial action plans, are classified in ISI code 5416.

#### **EDUCATIONAL SERVICES**

### 6110 Educational services

(2002 NAICS code 61)

Businesses engaged in providing instruction and training in a wide variety of subjects.

Examples of businesses in this industry are:

Business schools
Colleges, universities, and professional schools
Computer and management training schools

Professional development programs Sports and recreation instruction schools or camps Technical and trade schools

NOTE - Nursery schools and preschools are classified in ISI code 6240.

## HEALTH CARE AND SOCIAL ASSISTANCE

## 6210 Ambulatory health care services

(2002 NAICS code 621)

Businesses engaged in providing health care services directly or indirectly to ambulatory patients and that do not usually provide inpatient services.

Examples of businesses in this industry are:

Ambulance services Dentists' offices Health maintenance organization medical centers Home health care services Kidney dialysis centers Medical and diagnostic laboratories, including diagnostic imaging centers
Mental health practitioners
Optometrists' offices
Physicians' offices and walk-in centers

NOTE - Optical, orthopedic, and dental laboratories are classified in ISI code 3391.

Opticians engaged in selling and fitting prescription eyeglasses and contact lenses are classified in ISI code 4461.

Weight reducing centers, nonmedical, are classified in ISI code 8120.

## 6220 Hospitals

(2002 NAICS code 622)

Businesses engaged in providing medical, diagnostic, and treatment services including physician, nursing, and other health services to inpatients. Hospitals may also provide outpatient services as a secondary activity. Includes general and special medical and surgical facilities and psychiatric and substance abuse facilities.

**NOTE** – Businesses that are engaged in providing residential care for persons diagnosed with mental retardation or that provide inpatient treatment of mental health and substance abuse illness with the emphasis on counseling, rehabilitation, and support services rather than medical treatment are classified in ISI code 6230.

#### **HEALTH CARE AND SOCIAL ASSISTANCE — Continued**

#### 6230 **Nursing and residential care facilities**

(2002 NAICS code 623)

Businesses engaged in providing residential care combined with either nursing, supervisory, or other types of care as required by the residents.

Examples of businesses in this industry are:

Assisted living facilities

Continuing care retirement communities Hospices

Nursing homes

Residential mental health and substance abuse facilities

#### 6240 Social assistance

(2002 NAICS code 624)

Businesses engaged in providing a wide variety of social assistance services directly to their clients. These services do not include residential or accommodation services, except on a short stay basis.

Examples of businesses in this industry are:

Adoption agencies Child day-care services Nursery schools and preschools Senior citizens centers

Community food and housing services

Vocational rehabilitation facilities

#### ARTS, ENTERTAINMENT, AND RECREATION

The arts, entertainment and recreation sector (ISI codes 7110-7130) comprises businesses that operate facilities or provide services to meet varied cultural, entertainment, and recreational interests of their

### **Performing arts, spectator sports, and related industries** (2002 NAICS code 711) 7110

Businesses engaged in producing or organizing and promoting live presentations involving the performances of actors and actresses, singers, dancers, musical groups and artists, athletes and other entertainers, including independent (freelance) entertainers, and the businesses that manage their careers.

Examples of businesses in this industry are:

Agents and managers for entertainers, athletes,

and other public figures

Circuses

Ice skating shows

Promoters of performing arts, sports, and similar events

Professional sports teams

Racetracks Theater companies and other performing arts companies

NOTE - Restaurants and night clubs that provide live non-theatrical entertainment in addition to the sale of food and beverages are classified in ISI code 7220. Professional athletic associations or leagues are classified in ISI code 8130.

#### 7121 Museums, historical sites, and similar institutions

(2002 NAICS code 7121)

Businesses engaged in the preservation and exhibition of objects, sites, and natural wonders of historical, cultural and/or educational value.

Examples of businesses in this industry are:

Art galleries and museums Botanical gardens Zoos and nature preserves

NOTE - Commercial art galleries primarily engaged in selling art objects are classified in ISI code 4510.

#### Amusement, gambling, and recreation industries 7130

(2002 NAICS code 713)

Businesses engaged in operating facilities where patrons can participate in sports, recreation, amusement or gambling activities. Includes supplying and servicing amusement devices in places of business operated by others.

Examples of businesses in this industry are:

Amusement parks, theme parks, and arcades Bowling centers Coin-operated amusement and gambling devices, supply and service

Gambling casinos, except casino hotels Golf courses and country clubs
Health clubs and physical fitness facilities Marinas Skiing facilities, without accommodations

NOTE - Businesses using transportation equipment to provide recreational and entertainment services, such as those operating sightseeing buses, dinner cruises, or helicopter rides are classified in ISI code 4870. Operating race tracks or presenting live racing or sporting events are classified in ISI code 7110. Businesses that provide both accommodations and recreational facilities, such as hunting and fishing camps, skiing and golfing resorts, and casino hotels are classified in ISI code 7210.

### **ACCOMMODATION AND FOOD SERVICES**

The accommodation and food services sector (ISI codes 7210-7220) comprises businesses providing customers with lodging and/or preparing meals, snacks, and beverages for immediate consumption. The sector includes both accommodation and food services because the two activities are often combined at the same business.

### Accommodation

(2002 NAICS code 721)

Businesses engaged in providing lodging or short-term accommodations for travelers, vacationers, and others. Some locations provide lodging only, while others provide meals and recreational facilities. Businesses that manage hotels and motels on a contractual basis are classified in this industry if they both manage the operation and supply the operating staff. Providing meals and other complementary services in connection with accommodation are considered to be an integral part of the activity. Revenues generated by these activities are included in this industry, even if they produce more revenues than the accommodations.

Examples of businesses in this industry are:

Hotels, motels, casino hotels, and other traveler accommodation Recreational vehicle parks and campgrounds Rooming and boarding houses Vacation camps

NOTE - Operating instructional camps, such as sports camps and computer camps, is classified in ISI code 6110.

#### Food services and drinking places 7220

(2002 NAICS code 722)

Businesses engaged in preparing meals, snacks, and beverages to customer order for immediate on premises and off-premises consumption.

Examples of businesses in this industry are:

Airline food service contractors Bars, cocktail lounges, and other drinking places Cafeterias, snack bars, fast food restaurants, and other limited-service eating places Caterers (that provide their own staff) Food concession contractors at sporting facilities Full-service restaurants

NOTE - Providing food services and drinks in connection with hotels and motels, amusement parks, theaters, casinos, etc., are considered to be an integral part of those activities and should be classified in the industries that are associated with those activities rather than in this industry. Retailing confectionery goods or baked goods not baked on the premises and not for immediate

consumption is classified in ISI code 4450. If such goods are manufactured on the premises, they are classified in ISI codes 3113 and 3118 respectively.

## **OTHER SERVICES**

### Repair and maintenance (2002 NAICS code 811) 8110

Businesses engaged in restoring machinery, equipment, and other products to working order. These businesses also typically perform general or routine maintenance on such products to ensure they work efficiently and to prevent breakdown and unnecessary repairs.

Examples of businesses in this industry are:

Automotive repair and maintenance facilities

Commercial and industrial machinery and equipment repair and maintenance businesses Computers and communications equipment repair and maintenance businesses Electronic and precision equipment repair and maintenance businesses

Personal and household goods repair and maintenance businesses

NOTE - Businesses that repair and maintain goods and also manufacture such goods are classified in manufacturing according to the product. Also, businesses that rebuild or remanufacture machinery and equipment are classified in manufacturing.

Tire retreading is classified in ISI code 3262.

Retailing motor fuels and providing vehicle service is classified in ISI code 4471.
Retail businesses that provide after-sale service and repair, for products such as motor vehicles and

consumer electronics, are excluded from this industry and are classified in retail according to the product

Repair of transportation equipment, such as aircraft, is often provided by or based at transportation facilities, and is classified in ISI code 4880.

### **OTHER SERVICES —Continued**

#### 8120 Personal and laundry services

(2002 NAICS code 812)

Businesses engaged in providing personal and laundry services to individuals, households, and other businesses.

Examples of businesses in this industry are:

Coin-operated pay telephone services Consumer buying services Dating services Diet and weight reduction services, nonmedical Drycleaners and laundry services Funeral homes, cemeteries, and other death care services Hair, nail, skin care, and other personal care services

Linen and uniform supply Parking lots and garages Pet care services, except veterinary offices and animal hospitals Photofinishing services

NOTE – Veterinary offices and animal hospitals are classified in ISI code 5419.

Operating physical fitness facilities is classified in ISI code 7130.

Providing medical skin care or weight reduction services is classified in ISI code 6110.

# Religious, grantmaking, civic, professional, and similar organizations (2002 NAICS code 813)

Nonbusiness entities engaged in organizing and promoting religious activities, supporting various causes through grantmaking, advocating social and political causes, and promoting and defending the interests of their members.

Also included in this industry are:

Estates Individuals

**NOTE** – Lobbying public officials is classified in ISI code 5418.

## **PUBLIC ADMINISTRATION**

#### 9200 **Public administration**

(2002 NAICS code 92)

Federal, state, and local government agencies that administer, oversee, and manage public programs and have executive, legislative, or judicial authority over other institutions within a given area.

BE-799 (REV. 12/2002) Page 50

### PART II -FOREIGN TRADE CLASSIFICATIONS

The foreign trade classifications are used in classifying U.S. exports and imports of goods. The classifications are PRODUCT classifications adopted from the Standard International Trade Classification, Revision 3 (United Nations Statistical Papers, Series M, No. 34/Rev. 3), hereinafter referred to as "the SITC." For each product category described below, the equivalent one- or two-digit SITC code, or combination thereof, is given for the convenience of those U.S. Reporters who are familiar with the SITC.

It should be noted that the FOREIGN TRADE classifications are product classifications used only in classifying flows of trade in goods; they should be carefully distinguished from the ISI INDUSTRY classifications contained in Part I of this guide, which are used in determining the major industrial activity of the entity being reported.

### FOOD, LIVE ANIMALS, BEVERAGES, AND TOBACCO

(SITC codes 0 and 1)

#### Include, for example —

Live animals (include insects and pet and zoo animals)

Meat and meat preparations

Dairy products and birds' eggs

Fish, crustaceans, mollusks and aquatic invertebrates, and preparations thereof

Cereals and cereal preparations (unmilled, cereal meals and flours, "prepared breakfast" foods, bakery products) Vegetables and fruits (fresh, frozen, preserved or prepared) -include edible beans and nuts, except soybeans and other oil seeds (which are classified under "Crude Materials").

Sugar, sugar preparations, and honey

Coffee, tea, cocoa, spices and manufactures thereof (include coffee and tea substitutes)

Animal feed

Margarine, shortening, and prepared edible fats, excluding all other fats and oils Bottled and canned soft drinks, mineral waters, and other nonalcoholic beverages

Alcoholic beverages

Tobacco and tobacco products

#### **CRUDE MATERIALS, INEDIBLE, EXCEPT FUELS**

(SITC code 2)

## Include, for example —

Raw hides, skins, and furskins
Soybeans, other oil seeds, and oleaginous fruit
Crude rubber, natural, synthetic, and reclaimed (exclude compounded, semiprocessed, and finished rubber products)
Cork, natural, raw, and waste
Wood in chips or particles and wood waste
Wood in the rough or roughly squared

Wood in the rough or roughly squared Railway ties of wood

Pulp and waste paper
Textile fibers and their wastes (raw, natural and synthetic fiber) —include scouring and combing mill products,
manmade fiber, filament, stable and tow, and rags, but exclude yarn, thread, and fabric (which are classified under

Crude natural fertilizers of animal or vegetable origin, and fertilizers of natural phosphates, nitrates, and potassic salts

Crude nonmetallic minerals, except coal and petroleum (which are classified under "Mineral Fuels") -include stone,

sand and gravel, sulfur, industrial diamonds, natural abrasives, salt, and asbestos Ferrous and nonferrous metal ores, concentrates, waste, and scrap

Bones and unworked ivory Natural resins and gums

Ginseng roots

Seeds, nursery stock, and cut flowers

## **MINERAL FUELS, LUBRICANTS, AND RELATED MATERIALS**

(SITC code 3)

## Include, for example —

Coal, lignite, peat, coke, and briquets thereof Crude and partly refined petroleum Gasoline, kerosene, distillate, and residual fuel oils Lubricating oils and greases Petroleum jelly and mineral waxes Petroleum coke Asphalt and paving mixtures Gas, natural and manufactured Electric current

### PART II -FOREIGN TRADE CLASSIFICATIONS -Continued

### **CHEMICALS AND RELATED PRODUCTS**

(SITC code 5)

## Include, for example —

Organic and inorganic chemical elements and compounds (include nuclear feed materials and fuels, and radioactive

Dyeing, tanning, and coloring materials, natural and synthetic (include color lakes, tannins, printing inks, paints, enamels, and lacquers)

Medicinal and pharmaceutical products

Perfumes, cosmetics, and toilet preparations

Soap, cleansing and polishing preparations

Fertilizers, manufactured (mineral or chemical)

Explosives and pyrotechnic products —exclude ordnance and all other ammunition (which are classified under "Other Products")

Artificial resins and plastic materials, and cellulose esters and ethers

Plastic tubes, pipes, hoses, plates, sheet, film and strip

Insecticides and herbicides

Starches (include corn starch)

Disinfectants

Glues and adhesives

Wood and resin-based chemical products

Artificial waxes

Artificial graphite

NOTE - Exclude synthetic rubber (which is classified under "Crude Materials") and photographic chemicals and cellulosic and noncellulosic manmade fibers (which are classified under "Other Products").

### **INDUSTRIAL MACHINERY AND EQUIPMENT**

(SITC codes 71-74)

## Include, for example —

Power-generating machinery, equipment and parts

Internal combustion engines for road vehicles and other transportation equipment, when not shipped with the vehicle Nuclear reactors

Agricultural machinery (include tractors and parts)

Civil engineering and contractors' plant, equipment and parts

Mining and oil and gas field equipment and parts

Textile and leather machinery and parts

Paper and pulp mill machinery, paper cutting machines, and parts

Printing and bookbinding machinery and parts Food-processing machines and parts

Metalworking and metalforming machinery, machine tools, and parts

Heating and cooling equipment and parts

Pumps, air compressors, and fans

Mechanical handling equipment and parts

Ball or roller bearings

Transmission shafts, gears and gearing, flywheels and pulleys, and parts

NOTE - Includes some types of parts for road vehicles and other transportation equipment. See description of vehicle parts under "Road Vehicles and Parts", to determine which parts are included in this category.

## OFFICE MACHINES AND AUTOMATIC DATA PROCESSING MACHINES

(SITC code 75)

## Include, for example —

Typewriters, word-processing machines, and parts

Electronic calculators, accounting machines, cash registers, and parts

Photo-copying and duplicating machines and parts

Automatic data processing machines (mainframe, desktop, and portable computers)

Computer keyboards, monitors and display units, and printers

Magnetic disk drives

Optical scanners and magnetic ink recognition devices

### PART II -FOREIGN TRADE CLASSIFICATIONS -Continued

## TELECOMMUNICATIONS, SOUND EQUIPMENT, AND OTHER ELECTRICAL MACHINERY AND PARTS

(SITC codes 76 and 77)

#### Include, for example —

Telephone switchboards

Teleprinters

Telephone sets

Modems

Facsimile machines

TV and radio receivers

Video and tape recorders, phonographs, CD players, and VCR's

Microphones and loudspeakers

Radar and radio navigation equipment

Electrical transformers and other electric power machinery and parts

Printed circuits, electrical resistors, fuses, automatic circuit breakers, and numerical control panels

Insulated wire and cable

Electrical apparatus for medical purposes and radiological apparatus

Electrical equipment for internal combustion engines, when not shipped with a vehicle

Electron tubes, transistors, semiconductors, and integrated circuits

**Batteries** 

Electrical hand tools

Electric household equipment, appliances and parts, and their nonelectric counterparts, but exclude nonelectric cooking stoves and ranges (which are classified under "Other Products")

NOTE – Includes some types of parts for road vehicles and other transportation equipment. See description of vehicle parts under "Road Vehicles and Parts", to determine which parts are included in this category.

#### ROAD VEHICLES (INCLUDING AIR CUSHION VEHICLES) AND PARTS (SEE DESCRIPTION OF PARTS BELOW) (SITC code 78)

### Include, for example —

New and used passenger cars

Motorcycles, motorscooters, bicycles, and other cycles, motorized and nonmotorized

Trucks, except wheeled armored fighting vehicles (which are classified under "Other Products")

Road tractors for semi-trailers

Truck trailers

Travel trailers and campers

Wheel- or truck-mounted power cranes, draglines, and shovels (except railway cranes)

Nonmilitary vehicles which operate in whole or in part on runners or skis

Motor vehicle stampings

Vehicle Parts — Include in this category all vehicle parts that are shipped with the vehicle. Classification of parts that are shipped separately depends on the type of part. Parts for road vehicles such as bodies, chassis, shock absorbers, bumpers, brakes, gear boxes, axles, radiators, mufflers, tailpipes, clutches, seat belts, and motor vehicle air bags are classified in this category, whether or not shipped with the vehicles. These types of parts for railway vehicles, aircraft, and ships and boats are classified in "Other Transport Equipment," whether or not shipped with the transport equipment. Other types of parts are classified in the same category as the vehicles only when shipped with the vehicles; when shipped separately, such parts are classified in other categories, according to the type of material or the general function of the part. As examples, if shipped separately from vehicles: tires and tubes, gaskets, automotive glass and mirrors, springs, locks, hinges, and other automotive hardware are in "Other Products;" internal combustion piston engines and parts, turbines and parts, fuel-injection pumps, fans and blowers, air conditioners, and transmission shafts and cranks are in "Industrial Machinery and Equipment;" and radios, storage batteries, lighting and signaling equipment, windshield wipers, spark plugs, and electrical equipment for engines and vehicles are in "Telecommunications, Sound Equipment, and Other Electrical Machinery and Parts."

## **OTHER TRANSPORT EQUIPMENT**

(SITC code 79)

## Include, for example —

Railway vehicles, new and rebuilt (include railway cranes, railway and tramway track fixtures and fittings, and hover

Aircraft and associated equipment and parts

Ships, boats (include hovercraft) and floating structures

NOTE - Includes some types of parts for railway vehicles, aircraft, and ships and boats. See the discussion of vehicle parts under "Road Vehicles and Parts" to determine which are included in this category.

### PART II -FOREIGN TRADE CLASSIFICATIONS -Continued

#### OTHER PRODUCTS

(SITC codes 4, 6, 8, and 9)

### Include, for example —

Animal and vegetable oils, fats, and waxes

Leather, leather manufactures, and dressed furskins (include composition leather with a basis of leather and manufactures of such composition leather)

Rubber manufactures, finished and semifinished (include sheet and plate materials, hardened rubber items, tires and tubes, hygienic and pharmaceutical articles)

Cork manufactures, agglomerated cork, and cork products

Wood veneers, plywood, improved or reconstructed wood, and other worked wood (include cooperage, millwork, usehold utensils of wood)

Paper, paperboard, and articles of paper pulp, of paper, or of paperboard

Textile yarn, thread, and fabrics of manmade or natural fibers--exclude scouring and combing mill products (which are classified under "Crude Materials")

Made up articles of textile materials, apparel, clothing accessories, and related products

Footwear

Floor coverings (include linoleum, carpets, mats, etc.)

Nonmetallic mineral manufactures, such as glass and glass products, pottery, lime, cement, and fabricated construction materials, refractory materials, clay, and construction materials

Iron and steel products of blast furnaces, steel works, rolling mills and finishing mills

Cast iron articles, except ingot molds and railway car wheels

Nonferrous metal castings and forgings

Fabricated metal products (except machinery, transportation equipment, and insulated electrical items), such as structures and parts of structures, metal containers, wire products, pipes and tubes, nails, screws, nuts and bolts, hand and edge tools, dies and cutting tools, metal Venetian blinds, hardware, table flatware and cutlery, utensils and household equipment made of base metal

Nonelectric cooking stoves and ranges

Sanitary and plumbing fixtures and fittings

Heating and lighting fixtures and fittings

Furniture and parts

Travel goods, luggage, and handbags

Optical goods, instruments and apparatus

Medical and dental instruments and appliances

Meters, counters, and measuring, checking, analyzing, and controlling instruments

Photographic and motion picture apparatus, equipment, and supplies (include prepared photographic film and chemicals)

Watches, clocks, and parts thereof

Phonographic records and record blanks

Magnetic tape and disks, magnetic tape recordings, recorded video discs, and laser disc sound recordings

Printed matter, including books, magazines, newspapers, and commercial printing

Baby carriages, toys, games, and sporting goods

Office and stationery supplies

Works of art, collector's pieces, antiques

Jewelry and related articles

Musical instruments and parts and accessories

Arms and ammunition, military and nonmilitary

Tanks and other armored fighting vehicles

Coin (other than gold coin), except legal tender

Gold, non-monetary

**NOTE** – Includes some types of parts for road vehicles and other transportation equipment. See description of vehicle parts under "Road Vehicles and Parts", to determine which parts are included in this category.