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EDUCATION

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2 Panel 1 - a View on Innovation, Research and  
3 Development  
4 STEVE MIDGLEY, Moderator  
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8 Assistant Deputy Secretary for Innovation  
9 US Department of Education  
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17  
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19 Senior Advisor to the Chairman  
20  
21 KRISTEN KANE  
22 Director National Purposes  
23  
24 Panel 2 - Viewpoints from Media and Society  
25  
26 STEVE MIDGLEY, Moderator  
27 Director Education  
28  
29 SUSAN ZELMAN  
30 Vice President, Corporation for Public  
31 Broadcasting  
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34 Vice President, Pearson Learning  
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36 DAVID JOHNSON  
37 Senior Resident Fellow, Center for Democracy and  
38 Technology  
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1 PARTICIPANTS (CONT'D):

2 Panel 3: The Future of E-rate

3 REGINA BROWN, Moderator  
4 Wireline Competition Bureau

5 SHERYL ABSHIRE  
6 Chief Technology Officer of the Calcasieu Parish  
7 School System, Lake Charles, Louisiana

8 TOM GREAVES  
9 Chairman, The Greaves Group Carrie Lowe, Director,  
10 Program on Networks for the Office of Information  
11 Technology Policy, American Library Association

12 CHRIS LEHMANN  
13 Principal, Science Leadership Academy,  
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16 Wireline Competition Bureau

17 CARA VOTH  
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1 P R O C E E D I N G S

2 (1:06 p.m.)

3 MS. KANE: Good afternoon. Welcome to  
4 this afternoon's session.

5 Before I begin, I'd like to say that  
6 sign language interpreters are available for this  
7 meeting, and if you need any of those services,  
8 please make yourself known and we'll get those to  
9 you very quickly. Thank you.

10 It is such a pleasure to welcome you  
11 here to this education workshop this afternoon.  
12 This topic, the Intersection of Education and  
13 Technology, is one that is near and dear to the  
14 heart of the FCC, which, as you know, has played  
15 such a forward-thinking role in establishing and  
16 implementing E-Rate over the years, and also to  
17 mine, personally. So it's a real pleasure and  
18 we're thrilled to see so many of you here and to  
19 have so many others joining online.

20 Before we get started, I'd like to give  
21 a brief context to the afternoon. As you may  
22 know, this workshop is one of about 25 that the

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1 FCC has hosted -- is hosting this month in support  
2 of the development of the National Broadband Plan,  
3 which is due to Congress in about 181 days. And  
4 we are working furiously on that, and a  
5 significant component of that plan will be  
6 something we're calling National Purposes.

7 And that is essentially addressing  
8 fundamental questions about the ways in which  
9 broadband infrastructure and applications can  
10 further national priorities.

11 The statute calling for this plan listed  
12 about 15 different areas for us to focus on, and  
13 we've organized those topics into 6 working  
14 groups: Education, job training and workforce  
15 development, energy and the environment,  
16 government operations, health care, economic  
17 opportunity, and public safety.

18 I'm really pleased to introduce you to  
19 Steve Midgley, who's to my left, who's leading up  
20 our efforts on the team with regard to education.  
21 Steve comes to the FCC with a huge amount of  
22 expertise in technology and education.

1           He's been an advisor to the California  
2 Department of Education for several years, and has  
3 also advised many school districts across the  
4 country in his role of grants manager for the  
5 Stupski Foundation. He's also an entrepreneur  
6 himself, having been on the founding team of what  
7 is now a publicly-traded real estate -- a  
8 commercial real estate company called LoopNet.

9           So, he brings to this work a great deal  
10 of insight on both innovation and the actual  
11 practical needs of large systems when it comes to  
12 technology. So we're so thrilled to have him.  
13 He's put together a great workshop, we're  
14 delighted that you all are here.

15           I also want to acknowledge and thank  
16 Gina Spade, who leads up the FCC's E-Rate work,  
17 who is not here right now, but has played a  
18 tremendous role behind the scenes in putting all  
19 this together.

20           So with that, I would ask you to please  
21 silence your cell phones, and look forward to the  
22 insights of all of our panelists, who we are

1 grateful for joining us today. And we'll turn it  
2 over to you, Steve.

3 MR. MIDGLEY: Thank you, Kristen. Yeah.  
4 So, welcome. And I'm just really looking forward  
5 to this panel event. It's been quite a bit of  
6 work to put it together and a lot of effort by a  
7 lot of different individuals inside and outside  
8 the FCC.

9 In this plan, we're going to be  
10 developing a national strategy for the purposes of  
11 broadband for education. And that will, of  
12 course, include E-Rate and the elements there.  
13 But I just wanted to identify some of the things  
14 that we're thinking about here with regard to  
15 finding exemplars.

16 People are already doing the  
17 forward-thinking work, finding the best theories  
18 as to how to advance that work into the 21st  
19 century, finding ways in which government can  
20 support and foster that work, and really  
21 developing data research and evidence to support  
22 the practice as we go forward in there in that

1 area. So, we can flip to the next slide.

2 And so, to accomplish that today, to set  
3 the context for the next 180 days as we develop  
4 this plan, we -- I feel we've really got some of  
5 the best thinkers from fields across society:  
6 From government, policy, science, research, the  
7 legal community, broadcasters, publishers,  
8 educators, and the business community. And this  
9 would be incomplete without including the public  
10 and the public discourse with regards to  
11 education. And just about everyone in society in  
12 America has a vision for what education should  
13 look like and how technology can play a role. And  
14 so I wanted to recognize that we have participants  
15 watching on Second Life thanks to some really hard  
16 work by a volunteer organization called Global  
17 Kids, who has graciously sponsored and supported  
18 that work on their own time.

19 We're also on Twitter at U.S. Broadband  
20 4 Ed -- the number 4 -- so if you're online and  
21 you want to ask questions, you can Twitter us your  
22 questions there. We also have on this product



1 called IdeaScale, a site called U.S.  
2 Broadband4ed.IdeaScale.com, where people are  
3 posting their questions, moderating each other's  
4 questions, asking questions of each other, and  
5 developing the best ideas that will influence this  
6 plan.

7           And I want to say that it's not just the  
8 experts in the field, the recognized experts who  
9 are going to drive this plan. It's the public,  
10 and anyone who is interested in the plan is  
11 welcome to participate in all of these ways.

12           And for the audience in person here, we  
13 have cards that are available that you can write  
14 your questions on and they'll be collected, and  
15 we'll moderate those and serve to ask those  
16 questions to the panelists as well.

17           And so with that, I want to introduce  
18 the FCC panelists who will be participating in the  
19 panel forums today. Kristen Kane, who just spoke,  
20 is the director of National Purposes for the  
21 National Broadband Task Force at the FCC. She is  
22 responsible for directing and coordinating work

1 across the wide array of fields that she just  
2 identified.

3 Carlos Kirjner, to my left, is the  
4 senior broadband advisor to the chairman of the  
5 FCC. And Dr. Kirjner will end his broad  
6 international expertise in the business,  
7 economics, and operations of the  
8 telecommunications industry to the Federal  
9 Communication Commission's development of the  
10 National Broadband Plan. And he is responsible  
11 for developing and identifying the core strategic  
12 elements of the plan as a whole.

13 So, with that, those panelists, along  
14 with myself, will be asking questions or  
15 moderating questions as they come from all the  
16 various sources that we just identified.

17 And so with that, I'm going to introduce  
18 our first speaker. And I'm just extremely pleased  
19 that he's been able to make the time to join us,  
20 Jim Shelton, he's the assistant deputy secretary  
21 for Innovation and Improvement. And he's  
22 currently managing a portfolio that includes most

1 of the Departments of Education's competitive  
2 teacher quality, school choice, and learning  
3 technology programs, which are all housed within  
4 the Office of Innovation and Improvement.

5 So, thank you, Jim, for being here. And  
6 I'll look forward to your comments.

7 MR. SHELTON: Great. Thank you for  
8 letting me be here today. Thanks for those of you  
9 who are going to spend the time to listen.

10 I want to spend my brief time talking  
11 trying to lay a frame for how we think about the  
12 opportunity from broad scale innovation. Not  
13 great ideas, not just inventions. Real innovation  
14 that goes to broad adoption that goes to scale  
15 impact improving the lives of our children and the  
16 role that broadband and technology in particular  
17 can play in that.

18 But I think first and foremost, it's  
19 important for us to realize that the goal here is  
20 to improve outcomes. That the goal here is to  
21 actually frame what is it that we need to have  
22 educationally, and then think about what is the

1 role then that technology and, in particular,  
2 improved access in broadband can play in that.

3 So let's lay the landscape. We all know  
4 the landscape of the challenges. We don't  
5 graduate a third of our kids. And if you're  
6 talking about low income or kids of color, you're  
7 losing 50 percent of them before they even  
8 graduate. We know that, in fact, many of them are  
9 graduating, but not graduating college-ready.  
10 And, in fact, they've never had the opportunity to  
11 graduate college-ready.

12 So you've got kids who have gone through  
13 school for years and years, never having had the  
14 opportunity to take the courses that would have  
15 allowed them to be prepared when they entered  
16 college. They don't have equitable distribution  
17 of high-quality teachers. We oftentimes don't  
18 have the data to tell us even which teachers are  
19 the ones that are most effective.

20 We don't have high-quality content, a  
21 lot of the standards and assessments. We don't  
22 have methodologies at scale for turning around our

1 failing schools, and we know that there are  
2 schools -- I use D.C. as an example. When I was  
3 in high school here in D.C., the schools that are  
4 now -- were in the paper this weekend for their  
5 turnaround strategies -- in this last weekend.  
6 They were bad when I was in high school.

7 So, the reality is that we have a set of  
8 perennial challenges that we know that we have to  
9 solve. And the question is, how do we go about  
10 solving them?

11 Well, first I want to talk about two  
12 different kinds of solutions that we're proposing  
13 into space from the Department of Education.  
14 We've laid out a broad framework which emphasizes  
15 four things: High-quality standards and  
16 assessments; high-quality data systems that not  
17 only can be used for the purposes of  
18 accountability, but all of the other purposes, the  
19 transparency, the performance management, the  
20 improved practice of both students and teachers;  
21 continuous improvement; and, ultimately,  
22 innovation, human capital.

1           How do you actually identify and then  
2 get to every student, especially the ones that  
3 need it, high-quality teachers and leaders and  
4 then turning around those lowest- performing  
5 schools? There are two things in particular that  
6 I want to talk about today that I think that we  
7 here can help with.

8           First is data. And I laid out this  
9 frame. We need to start thinking about data and  
10 the power that it has to transform education in a  
11 very different way.

12           The power is both -- is through  
13 transparency. We have many constituencies that  
14 don't understand or know what exactly is going on  
15 in their schools. They don't know whether it's  
16 high-quality or low-quality. They don't know  
17 whether a student has a good teacher or a not good  
18 teacher. Our leaders in those schools don't know  
19 whether the programs that they have work or don't.  
20 We have to create the systems to provide a  
21 different level of transparency around all of  
22 those things.

1           Accountability, we've done a pretty good  
2 job of putting in place data systems. The problem  
3 is that we actually haven't put in place the  
4 systems that allowed the metrics that are actually  
5 most informative to work. If you say that the  
6 quality question of a school is not how many  
7 students here know how much, but how much have you  
8 taught each student here, most of our data systems  
9 are not able to provide that. And it's something  
10 that actually requires a kind of a platform that  
11 can actually move at pace in order to actually  
12 answer the questions.

13           Third, improve practice and performance  
14 management. How do you take the information that  
15 you have on a real-time basis, get feedback on how  
16 you're doing, and then use that to figure out what  
17 to do next? It is how humans in every endeavor  
18 figure out how to improve. And yet, we fail to  
19 figure out how to provide that capacity to our  
20 students and our teachers and our leaders in our  
21 schools. They get back assessment data the year  
22 after the students take the assessments. In what

1       circumstance do we expect high performance to  
2       emerge from getting feedback four months after the  
3       effect?

4               And then, continuous improvement and  
5       innovation. Almost every commercial sector during  
6       the '70s, '80s, and '90s moved to a world where  
7       they could collect massive amounts of data to be  
8       able to look for patterns to understand which  
9       things were working, which things weren't, and  
10      iterate on them very quickly to make improvements  
11      in the process. It is that continuous improvement  
12      process that led to most of the breakthroughs that  
13      we've had over the last several decades.

14              Every once in a while, these really  
15      brand new ideas just streak in from nowhere. But  
16      most of the time, it comes from studying a problem  
17      hard, understanding what the patterns and  
18      opportunities are, and pursuing them.

19              We don't have the data systems in place  
20      to support that. We don't have the  
21      instrumentation attached to most of the programs  
22      that we offer in order to actually capture that



1 information and provide it in any kind of -- and  
2 push it into any kind of analytical platform. And  
3 the analytical platforms that we have are  
4 inadequate. That's one whole side of the equation  
5 that we could actually make tremendous strides in  
6 improving education if we could just fix the  
7 problems and actually address some of the  
8 opportunities that we have around data.

9 But then there's the whole instructional  
10 side of this equation. And I want to attack that  
11 and raise several questions in a number of areas.

12 Access. How do we get the best possible  
13 instruction and pedagogical approaches in front of  
14 the students who may be isolated because of  
15 geography; they live in a rural place? Because of  
16 economics they live in a school that's low-income  
17 and doesn't have the resources to have the kind of  
18 courses that they want to have. How do we provide  
19 access much more broadly to high-quality  
20 instructional opportunities for students?

21 A few years back, public television had  
22 an innovation in the space brought on by a group

1 affiliated with the Sesame Group. All right.  
2 That transformed the way that lots of people  
3 thought about providing broad access to  
4 educational opportunity. Since then, we've  
5 evolved. The Corporation for Public Broadcasting  
6 has evolved and PBS -- I see Susan Zelman here --  
7 to think about multiple media platforms and how  
8 they actually integrate. So, television combined  
9 with Internet combined with outreach actually can  
10 have broader and deeper impact inside and outside  
11 of classrooms. But we have no framework for  
12 actually driving that kind of work on a consistent  
13 and systemic basis and taking it to scale.

14 Those kinds of access -- strategies  
15 around access need to get pushed to the next  
16 level, and having broad scale and adoption and  
17 availability of broadband can enable them.

18 The second thing, though, is -- beyond  
19 access is this question of personalization. How  
20 do we capitalize on really, really very clear  
21 information about the specific needs and interests  
22 of the students that we're trying to teach? How

1 do you address their needs by being able to not  
2 only identify that need, but match it to the  
3 specific resource that's going to be most helpful  
4 to them? And how do you get the kind of  
5 engagement that it takes to get continued and  
6 applied effort by actually finding the right  
7 resource framed in the right way so that it  
8 actually interests them and engages them?

9 That is a problem that technology can  
10 solve. In every other sector, especially for  
11 commercial interests, we figure this out. I know  
12 that somewhere behind every purchase I make  
13 online, there's some engine back there figuring  
14 out what's the next thing they ought to show me so  
15 that I have a high likelihood of buying that, too.

16 Sorry. Oh, you're in trouble. They  
17 just started my clock over.

18 SPEAKER: Yeah.

19 SPEAKER: Ten more minutes, you're good.

20 MR. SHELTON: I use this example often.  
21 Why is it that I can have a genius function to  
22 find the best music that I like to hear, but not

1 have a genius function for the right instructional  
2 program to help me learn?

3 That is a solvable problem. We use it  
4 in other sectors all the time. The technology is  
5 available, the know-how is there, especially if  
6 we pull it all together. And yet, we fail to do  
7 it because we haven't marshaled the resources and  
8 the will to get it done.

9 That, to me, sounds like a tragedy. But  
10 I see it as the biggest opportunity. These are  
11 problems that we actually know how to solve.

12 Let me move quickly, then, to the third  
13 area, improved instruction. A lot -- we're  
14 actually going to hear from some of the experts in  
15 the field about the power of online learning and  
16 the power of actually using technology. And what  
17 the field is telling us is that, in fact, there is  
18 power in these instructional resources being  
19 online. But there is even more power on blended  
20 opportunities. Augmentation of human capability  
21 with technology is actually -- as we find with  
22 pilots and others -- not only a robust solution,

1 perhaps the best possible solution.

2           But we actually don't think about that  
3 when it comes to teachers. How does a teacher  
4 with 30 students in the classroom, with 5 or 6  
5 different levels of current performance, with 15  
6 different cultural and ethnic backgrounds,  
7 multiple languages as to home language -- at home,  
8 how does that teacher, barring interest, figure  
9 out a way to reach all those students in the  
10 classroom just in her head or his head?

11           There've got to be tools to help our  
12 teachers understand how to reach each student.  
13 Improved instruction, enhancing the capabilities  
14 of our teachers, has to be a way for us to  
15 leverage technology.

16           Helping them access the best teachers in  
17 the world on a particular topic -- why can't I go  
18 online to say, who's the best teacher in the world  
19 at teaching the concept of multiplying fractions?  
20 And watch a video of it, take notes on it, and,  
21 frankly, mimic it until I've mastered enough to do  
22 it myself with my own art? That is the way that

1 this should work, but it doesn't.

2 Two other things that technology can  
3 help us with" collaboration, participatory problem  
4 solving. We all ask these questions, and it seems  
5 I get these questions over and over again as I got  
6 it as a private funder and I got it -- I get it  
7 now in my current role. What works in this area?  
8 Who's the best at it? How do I get them here?

9 Those are all questions that, when  
10 thrown out to a broad community, you can get a  
11 full set of answers. Some with evidence, some  
12 without. But then you can more quickly start to  
13 ascertain how you actually move forward by having  
14 access to a lot of minds and then engage them in  
15 the process of refining the answer, like we're  
16 going to do with IdeaScale here today.

17 The last one that we have to be thinking  
18 about is system productivity. The reality is we  
19 have a tremendous opportunity to transform  
20 education because of the amount of recovery  
21 dollars that are going to the system: \$100  
22 billion are going to flow into the system that

1 were unanticipated. But the reality is they're  
2 going to run out at some point. And at that point  
3 we'll figure out that, in fact, education revenues  
4 are a lagging indicator of economic recovery  
5 because of the way our financial systems work.

6 So, most school systems three to five  
7 years from now are going to find themselves with  
8 less resources than they have today. And our  
9 expectations for what they have to produce are not  
10 going to have gone down, they're going to have  
11 gone up. So, we're going to be effectively asking  
12 them to do more with less unless something very  
13 dramatic happens and we realize a commitment to  
14 education that we haven't done for decades. I  
15 reserve judgment on that.

16 Therefore, the only way I would submit  
17 that we are going to get there is by really  
18 thinking through new and different ways to educate  
19 children that have both higher impact and lower  
20 cost; that take advantage of the opportunities of  
21 productivity that often in most other sectors have  
22 come through technology.

1           So, I know I've gone way over my 10  
2 minutes because I've used up half of the new  
3 clock, too. But I wanted to lay a frame that I  
4 thought we could all join in on, and I look  
5 forward to your questions.

6           MR. MIDGLEY: That's very helpful, thank  
7 you, Jim. Fascinating. And I will look forward  
8 to the question session there. So, we're doing  
9 something a little bit unusual in that we are  
10 taking not only live testimony in this event, but  
11 we are also taking asynchronous testimony,  
12 testimony that's been pre-submitted, pre-recorded  
13 from various parties who have reached out to  
14 participate, but can't be here in person.

15           So, recognizing that this is a forum on  
16 broadband and education, it doesn't seem like we  
17 should just be limiting this to the people who can  
18 be in D.C. at a particular time and place.

19           So, with that, we're going to attempt  
20 this, at least. We're going to play some -- right  
21 now, one video submitted from Consortium on School  
22 Networking, very kindly contributed this piece,



1       which I think follows from Jim's points very well  
2       in terms of reflecting on where the kids are with  
3       technology, the students who we're trying to reach  
4       and who, in many ways, are -- have moved past us  
5       and we need to catch up.

6                               (Video played)

7               SPEAKER: Technology is just so  
8       convenient, regardless of what medium you're using  
9       it for, like music production, film production,  
10      sound production, writing. I mean, even writing.  
11      Writing and reading have been taken over by  
12      technology.

13               SPEAKER: (inaudible)

14               SPEAKER: As far as a laptop goes, it's  
15      a bare necessity. I can't live without that.

16               SPEAKER: My phone is like almost like  
17      my third hand. I take it with me everywhere.  
18      It's like, even when I don't bring a purse my  
19      phone is the only thing I bring.

20               SPEAKER: I've had a Nintendo 64, Sega  
21      Dreamcast, Gameboy, (inaudible) a PSP, a Game  
22      Cube, and (inaudible) X-Boxes.

1                   SPEAKER: (inaudible) every single day  
2 of my life (inaudible).

3                   SPEAKER: (inaudible).

4                   SPEAKER: (inaudible) when I go to math.  
5 (inaudible) it's something I find very important  
6 to me. (inaudible) and so I follow him on Twitter.

7                   SPEAKER: On a scale of 1 to 10, I am a  
8 9-1/2. I do it all the time. Absolutely all the  
9 time, more so than (inaudible).

10                  SPEAKER: (inaudible) I hate it, my  
11 least favorite is when they say "u," like letter u  
12 instead of y-o-u. Because, I mean, I'm a person.  
13 I'm not a computer.

14                  SPEAKER: If I didn't have computers, I  
15 would play a lot of my hobbies that take up most  
16 of my time (inaudible).

17                  Because I have a -- I live Japanese.  
18 And I do a lot of that through the Internet.

19                  SPEAKER: I'm kind of (inaudible)  
20 music-making. I just started some months ago, so  
21 it's kind of a challenge for me so far. The  
22 process I go through is really just trial and

1 error.

2 SPEAKER: With my MySpace I can set it  
3 to, like, the colors that I want to, the music  
4 that I want. Yeah, it's an extension of being who  
5 I am as a person.

6 SPEAKER: I like so that I (inaudible)  
7 one of those types of people who like to make  
8 (inaudible). Like, well, this is one of the  
9 websites I created. It's called (inaudible). You  
10 can, like, upload your own (inaudible).

11 MR. MIDGLEY: Okay, we apologize for the  
12 sound difficulties there. So, we know there are  
13 going to be issues with technology in every  
14 innovation. And this is ours. Let's hope that's  
15 the only one. We'll keep trying with some other  
16 videos down the road. And I really want to thank  
17 Kosen for submitting that. And we will put that  
18 up on the web so you can watch it with a proper  
19 sound system at your own location. It's a -- I  
20 really found that to be quite moving.

21 So, I encourage you to look for it on  
22 our website. So, I want to introduce our next

1 speaker in person. Live, with a correct sound  
2 system. Dr. Joel Smith, he's the vice provost and  
3 chief information officer of Carnegie Mellon  
4 University. And he also directs the Office of  
5 Technology for Education. He is currently a  
6 principle investigator in charge of the Open  
7 Learning Initiative, where Dr. Smith and his  
8 colleagues are doing some fascinating research  
9 advancing the state-of-the-art in the science of  
10 learning.

11 Thank you.

12 MR. SMITH: Thank you very much. I, and  
13 my colleagues who I represent, appreciate the  
14 opportunity to participate in the discussion.  
15 It's an important one.

16 I must say I could not have asked Jim to  
17 set a better framework because what I'm going to  
18 be reporting to you on is a project that has  
19 attempted to do many of the things that he said we  
20 need to do. And we now have results to report on.  
21 So, I bring you data. Go on to the next slide,  
22 please.

1           The Open Learning Initiative was started  
2           about seven years ago at Carnegie Mellon. The  
3           objective -- and it was funded largely by the  
4           William and Flora Hewlett Foundation. The  
5           objective was to try to create 12 web-based online  
6           courses that were demonstrably as effective as  
7           face- to-face instruction. And I emphasize  
8           "demonstrably."

9           Unlike many other open educational  
10          resources, these are courses that were designed --  
11          are designed to be the complete enactment of  
12          instruction online. They are not just course  
13          materials. Although, again, as Jim suggested,  
14          what we have learned is, the most powerful way to  
15          use them is in a blended or, as we call it, hybrid  
16          mode. With instruction, I'll say more about that  
17          later. Next slide, please.

18          This is perhaps the most important  
19          slide. Because the Open Learning Initiative is  
20          not technology. What it is is a set of design and  
21          evaluation principles. And these are the most  
22          fundamental. One, learning sciences have come

1 light years in the last 30 years. Cognitive  
2 science, psychology, human computer interaction,  
3 computational thinking have all taught us a  
4 tremendous amount in the last 30 years about how  
5 students learn. We use those principles to design  
6 the courses. That is key. It is rare.

7 Secondly, course creation is not done by  
8 an individual. We've taken it out of the cottage  
9 industry realm and put it in the form of a team of  
10 individuals who have a set of expertises essential  
11 to create effective online instruction, working  
12 together.

13 Third, the virtual learning environments  
14 are instrumented in the back end at the  
15 transactional learning level so that you can know  
16 what a student is learning and is not learning.  
17 And that that information can be fed to the  
18 faculty members so they don't walk into the  
19 classroom blind about what they need to deal with  
20 in the classroom.

21 Lastly, an entire set of rich feedback  
22 loops are used on a continuously developed course,

1 so that you get continuous improvement. Next  
2 slide, please.

3           Translating scientific results from the  
4 learning sciences into actual instruction is a  
5 very, very difficult thing. When we think about  
6 what we ask faculty to do -- and these courses are  
7 focused on postsecondary education, so I'll  
8 largely be talking about that -- when we -- what  
9 we asked faculty to do by way of being content  
10 experts and great teachers and administrators and  
11 advisors, it is a difficult task to learn the  
12 material from the learning sciences and integrate  
13 that and use that to affect what you're creating  
14 if you're just a single individual. So, it is  
15 actually fairly rare for the results from the  
16 learning sciences to get into classroom  
17 instruction, online instruction, any kind of  
18 instruction. But if such -- if efforts are made  
19 by teams to create learning environments that can  
20 be propagated across broadband networks and that  
21 we can get data back across broadband networks,  
22 then that changes the picture significantly. Next

1 slide, please.

2 I'll give you just two very quick  
3 examples. We don't have time to actually show the  
4 animations, unfortunately -- not the animations,  
5 but the interactive tutors. But I'll give you an  
6 idea of how we use learning principles --  
7 principles from the learning sciences in the  
8 design of these courses.

9 Here is a fundamental principle that has  
10 been developed over the last years: Goal-directed  
11 feedback and targeted practice enhance learning.  
12 And that's immediate feedback to the student.  
13 It's like having your own tutor. When you have an  
14 individual tutor, you learn almost two standard  
15 deviations better than you would if you didn't  
16 have a tutor.

17 We have designed a series of mini tutors  
18 that you will find throughout all of these  
19 courses, where students can check whether they  
20 have gained the knowledge that they think they are  
21 gaining. And the tutors will adapt to a certain  
22 degree to what they need, and then give them a new



1 problem. It will scaffold them in getting through  
2 problems, remind them of key principles, and then  
3 give them a new problem to see if they've really  
4 gotten it. So, they can work through this as they  
5 would with a human tutor. Next slide.

6 Another great example is -- from the  
7 learning sciences is the realization that  
8 meaningful engagement -- that is not just homework  
9 problems that are out, just math problems, if you  
10 will. Something where you can connect it to  
11 solving a real world problem creates what we call  
12 -- what is called robust learning. Robust  
13 learning is learning that lasts.

14 Perhaps the best -- one of the best  
15 examples from the Open Learning Initiative courses  
16 is from the chemistry course in which the  
17 chemistry faculty member realized that chemistry  
18 homework is largely doing algebra, and that's not  
19 what chemists do. So, we created a virtual  
20 chemistry laboratory not to replace wet  
21 laboratories, but because homework problems then  
22 become meaningful engagements in real -- the real

1 kind of work that chemists do. Next slide,  
2 please.

3 So, I'm giving you some examples of  
4 feedback that students are getting. Perhaps the  
5 most important feedback we're working on now is  
6 giving feedback to faculty who are using these  
7 materials, say, as an alternative to a textbook.

8 Next slide, please. Here's the ideal.  
9 And here's what we actually have been doing.  
10 Think of the student doing the homework for a  
11 class, right? Of course, the night before. And  
12 as the student is working in one of these Open  
13 Learning Initiative virtual learning environments,  
14 it is recording at the transactional level what  
15 the student is doing. Not keystrokes, but we have  
16 -- and this is the difficult part. What we've  
17 tried to do -- what we are doing is designing an  
18 understanding of what does a student need to do in  
19 order to acquire certain concepts. What are the  
20 markers of them acquiring the concept?

21 So here the student does the lesson at  
22 night. The Open Learning Initiative technology is

1 recording what the student is doing, and then --  
2 next slide, please -- the instructor prepares for  
3 class. The instructor logs into the Open Learning  
4 Initiative system and says what's the class  
5 getting and what's the class not getting. In this  
6 case, the professor sees they're not getting  
7 concept A, okay? He or she may see that they are  
8 getting concept B and C. So, when the professor  
9 walks into class -- next slide, please -- the next  
10 morning, he or she is going to concentrate on  
11 concept A.

12 We have already seen this happen. Next  
13 slide. A good example is what we've been able to  
14 do with the OLI statistics course -- the Open  
15 Learning Initiative statistics course. We ran it  
16 in a blended mode or, as we call it, hybrid mode  
17 in which the faculty member got exactly this kind  
18 of feedback. What we have learned is this allows  
19 us to teach the regular freshman statistics course  
20 in half a semester with half the number of  
21 in-person meetings, and that these students  
22 perform significantly better on standardized tests

1 of statistics knowledge, increasing the knowledge  
2 over that period of time, than did the students in  
3 the face-to- face course.

4 And we have now replicated these results  
5 on a much larger sample. So this looks like a  
6 very real effect. In this blended mode, we can  
7 increase productivity, in part because we're  
8 giving that faculty member data. The faculty data  
9 reported it was the best experience he ever had  
10 teaching because he and the class walked in  
11 knowing what they didn't know together, and they  
12 knew that he knew it, and he knew that they knew  
13 it. Next slide, please.

14 We've done many other studies. That was  
15 part -- that has been part of the Open Learning  
16 Initiative from the beginning. Rigorous  
17 assessment. Just some of the other results. In a  
18 community college, accelerated learning study in  
19 statistics, the OLI sections covered 33 percent  
20 more content and had a 13 percent learning gain  
21 rather than a 2 percent learning gain with -- in  
22 comparison to face-to-face courses.

1           In a large state university, where we  
2           taught the OLI logic course, we had -- the course  
3           had a 99 percent completion rate in comparison to  
4           a 41 percent completion rate for the face-to-face  
5           course. You can go to the OLI site, which is on  
6           the last slide, and find all of the studies that  
7           we have done. Next slide, please.

8           So, the key here is, gathering student  
9           -- one of the keys to using broadband, using all  
10          this connectivity is it gives us the opportunity  
11          to create virtual learning environments in which  
12          we can gather data about what is working and what  
13          is not working, feed that back to instructors,  
14          feed it back to course designers for the next  
15          iteration, so we do get continuous improvement in  
16          ways that we have not in the past. Next slide,  
17          please.

18          This is one example of feeding data to  
19          learning scientists. We're working with the  
20          Pittsburg Sciences of Learning Center, which is  
21          the University of Pittsburg and Carnegie Mellon  
22          NSF Center that studies learning. And this is

1 just the kind of data that we were constantly  
2 developing about whether a student is actually  
3 acquiring a skill. The curve shows he or she is,  
4 in this case. Next slide, please.

5           Hmm, that's interesting. Part of that  
6 didn't show. And the part that shows is a quote  
7 from Herbert Simon that says, "We will only  
8 achieve improvement in education when we turn  
9 teaching from a solo sport into a team activity."  
10 And that is what we believe we have done. There's  
11 the website and feel free to contact either me or  
12 my colleague Candace Thille, who is the director.

13           Thank you.

14           MR. MIDGLEY: Thank you, Joel. That was  
15 very impressive.

16           And it raises some really important  
17 questions that Jim introduced within -- the issues  
18 of innovation and education and we'll follow on  
19 with, I think, very nicely with Kumar Garg to  
20 address some of the issues with high-level policy  
21 at the White House.

22           So, Kumar Garg is a policy analyst at

1 the White House Office of Science and Technology  
2 Policy. And Mr. Garg's portfolio ranges over the  
3 intersections of education, science, and  
4 technology. His work includes federal STEM policy  
5 -- science, technology, education, and math --  
6 engineering and math, excuse me, as well as the  
7 broader education technology agenda, as well as  
8 the role of open government and innovation in the  
9 advancement of learning. And Mr. Garg works  
10 closely with a number of federal agencies that  
11 have educational agendas, including the Department  
12 of Education.

13 So, thank you for being here.

14 MR. GARG: No, thank you. And thank you  
15 again for having me. And, you know, I feel, you  
16 know, excited to be on such an esteemed panel  
17 where there's so much expertise at the table.

18 It seems Jim has -- and Joel have laid  
19 out a lot of the challenges that sort of exist for  
20 this technology. So, maybe I'll do the other  
21 side, which is lots of the potential that exists  
22 for the role of technology in being a fundamental

1 part of the reform strategy as we try to drive  
2 learning.

3 You know, so just this morning, you  
4 know, Secretary Duncan and Jim Shelton announced a  
5 major new innovation fund, which has game-changing  
6 potential precisely because it focuses on the  
7 potential for looking at what's working and  
8 scaling it up.

9 Now, I think that raises the question as  
10 to why we're working so hard and why what the FCC  
11 is doing is so important. And let me say that I  
12 think it's critical that we get this right. And  
13 why is it critical we get this right is, I'll  
14 quote Carl Fursch and his quote that says,  
15 "Whether we want to or not, we're preparing  
16 students today for jobs that don't yet exist, to  
17 use technologies that haven't yet been invented,  
18 and to solve problems that we don't even know are  
19 problems yet."

20 And that's no less true for the  
21 workforce today. So the question is, how do we  
22 learn effectively for tomorrow today? And that's



1 a big challenge, it's a big question. When we're  
2 driving achievement, the question is, what are we  
3 driving achievement for? And the potential, as  
4 Jim laid out, is substantial. Because a child  
5 today can sit down at a computer and increasingly  
6 more and more access a whole -- a universe of  
7 knowledge that was not available until very  
8 recently. And that universe continues to grow.

9 Similarly, that child -- it doesn't  
10 matter where that child sits down at that  
11 computer, whether it's in the inner city or in a  
12 rural town, they're accessing the similar world.  
13 And, you know, the video that Steve sort of  
14 highlighted, you know, I think raised a big  
15 question, which is, young people today are power  
16 consumers of communication technology. They are  
17 power communicators and they use technology as  
18 that and, you know, as do many people at this  
19 table.

20 The question is, how do we use  
21 technology -- how do we harness the potential for  
22 technology as we do in communication to drive

1 learning? And I think there's a lot of recent  
2 developments that are starting to showcase that  
3 potential. And let me just throw out a couple of  
4 examples.

5           So, one idea that, you know, as Joel was  
6 highlighting, was the capacity for online  
7 learning. And online learning has a number of  
8 advantages for the current workforce. It can  
9 allow Americans to balance the challenges of work  
10 and family and continue to acquire skills at a  
11 time and convenient place for them. And this is a  
12 major priority for the president as we talk about  
13 building the foundations for new prosperity.

14           Another example is the capacity for  
15 online portals that can allow parents to become  
16 more engaged in a child's education. And a number  
17 of innovative school districts have started to  
18 stand up these systems where a parent is about --  
19 is able to follow, in real time, a child's  
20 education, whether that's attendance data, whether  
21 that's formative assessment data, and engage in  
22 high-level collaborative communication with

1 teachers. Now, this can really enhance what we  
2 think of as a modern day parent- teacher  
3 conference. How do we empower parents to be  
4 active consumers and participators in their  
5 child's education? And then this community can  
6 then become a community of practice, where  
7 teachers and parents are co-partners in developing  
8 the educational strategies for their children.

9 Another example, and, you know -- and  
10 online learning dovetails with this, is open  
11 educational resources, including those created by  
12 the federal government. The federal government,  
13 through it's many agencies, creates substantial  
14 amounts of open educational resources. And the  
15 capacity for students to effectively utilize those  
16 materials, for parents and teachers to utilize  
17 those materials, is a huge potential. And then  
18 for the capacity -- and for that to be then  
19 adapted and remixed to sort of extend the long  
20 tail of learning that allows customized education.

21 Another example are the sort of advent  
22 of digital tutors and the ability of online

1 courses and for instruction to engage in this  
2 continuous path of learning, where personalized  
3 instruction allows hints, such as student knows  
4 what they're failing at and what they're  
5 struggling at. It allows a cycle of rich feedback  
6 for teachers, for course designers, and so forth.

7           And finally, I'll sort of throw out a  
8 whole additional movement, which are game-changing  
9 new formats that exist for learning, such as games  
10 for learning, you know, which potentially have a  
11 real potential to change what we consider learning  
12 environments. So not only are we trying to make  
13 learning more effective, but to embed learning  
14 wherever students are. And I think this has a lot  
15 of potential because you -- if one can engage and  
16 embed learning in places which students already  
17 find compelling and engaging, it can vastly expand  
18 the attentive time on task that we're always  
19 striving for in education.

20           Similarly, as Jim talked about, there's  
21 a massive potential for collaborative learning.  
22 And we know that in the gaming space, there is

1       lots of potential for collaborative action,  
2       whether it's massive multi-player games or for  
3       simulations which harness the ability for students  
4       to interact with a flight simulator, with medical  
5       professionals, or engage in what the president  
6       talks about: Making students not just consumers,  
7       but also producers. So the -- in Fab Labs and  
8       learning by doing.

9                So, I'll say -- so that's sort of a  
10       broad framework for lots of potential that's  
11       coming -- that's occurring recently that sort of  
12       showcases how we might be able to make -- embed  
13       learning in everything we do.

14               Now, sort of why is what the FCC doing  
15       in sort of building a broader framework for  
16       broadband so important? Well, I think we've taken  
17       a lot of major steps in the past six months, and I  
18       think the FCC work builds on it. I mean, let me  
19       first start with the fact that the president is --  
20       strongly believes in the role of technology as a  
21       fundamental driver of reform and as an innovation  
22       platform.

1           You know, the president -- I don't know  
2 if you remember this story, you know, used to use  
3 Skype to read to his children on the campaign when  
4 they were apart. You know, he gets the role of  
5 technology in expanding the capacity for learning.

6           And he spoke about, you know, in  
7 January, that we have to give our children a  
8 chance to live out their dreams in a world that's  
9 never been more competitive. And to do that we  
10 have to equip our schools, our community colleges,  
11 our public universities with 21st century  
12 classrooms with labs and with libraries. And we  
13 have to train our teachers and everybody that  
14 surrounds a child's learning with a capacity to  
15 embed that learning.

16           And in the past -- you know, in the past  
17 six months, a lot of the building blocks for  
18 building that 21st century education  
19 infrastructure have begun to be placed through  
20 broadbandUSA.gov, there's -- you know, there's a  
21 substantial commitment that is being made through  
22 the Recovery Act to expand the capacity for

1 schools, for universities, for libraries to have  
2 high-speed access and to create the capacity for  
3 broadband adoption and penetration in ways that  
4 we've never seen before.

5 In addition, as Jim highlighted, the  
6 Department of Education is -- has a substantial  
7 leadership role in this effort through the largest  
8 investment in education in our history that we're  
9 making through the Recovery Act. And that  
10 included not just outlays that could be used for  
11 technology, but a specific \$650 million that went  
12 towards education technology and inventing  
13 game-changing new technologies inside classrooms  
14 for districts.

15 And finally, I'll mention that the  
16 president just a month ago announced a historic  
17 new commitment towards community colleges. And in  
18 that commitment and building a new skills-based  
19 infrastructure that builds out our economy, he  
20 highlighted the need for the development of an  
21 online skills laboratory, a place for continuous  
22 learning that exists online such that those in

1 community colleges -- but then, anybody -- can  
2 engage and harness the potential for online  
3 learning for -- to engage in -- to learn more in  
4 less time, to be in customized environments, and  
5 then to partner with community colleges where  
6 they're able to structure their learning around --  
7 environments around what people are struggling  
8 with and to build broader education frameworks.

9           So, I'll say what -- so in all these  
10 efforts, you know, the FCC role and your role is  
11 essential. Because without high-speed broadband,  
12 none of this is possible. Whether it is the high  
13 school administrator that wants to use cloud  
14 computing to improve operational efficiencies,  
15 whether it's the teacher that wants to use  
16 cutting-edge media resources, or student that  
17 wants to continue learning at home in the same  
18 rich content that might be available at the  
19 school, bandwidth is necessary.

20           And the FCC has always been at the  
21 forefront of these efforts. They've continued to  
22 use leadership that exists through the broadband



1 plan, but, you know, the FCC has a long history of  
2 success and leadership in this area. One need  
3 only look at E-Rate, which at its start --  
4 connectivity to K-12 classrooms with less than 4  
5 percent in 1994 and it has expanded 95 percent  
6 today. So I think the FCC has been a leader and  
7 continues to be a leader and we appreciate their  
8 leadership in this area.

9           And I'll say that these workshops are a  
10 critical component of building out this broadband  
11 plan. There is a similar effort going on with the  
12 National Education and Technology Plan, and they,  
13 too, are soliciting feedback from the community.  
14 And I think it's important that those who care  
15 about this and want to harness the potential for  
16 this are interacting with the many ways that we're  
17 trying to build collaborative communities and get  
18 community feedback.

19           And then, you know, I encourage you to  
20 use the brainstorming tools that Steve highlighted  
21 and that are being put up both at the National  
22 Education Technology Plan and with the broadband

1 plan because, you know, these questions are hard  
2 and your feedback is going to be essential.

3 I'll throw out just two sort of final  
4 questions just to sort of think about.

5 For example, one question we're  
6 struggling with -- and we would love feedback --  
7 is, how do you best maximize the utility of the  
8 substantial amount of open educational resources  
9 that are created by the government? We are  
10 creating these materials. How best can we use  
11 these materials and place them in the hands of  
12 teachers and students?

13 Similarly, in the aggregate more money  
14 gets spent on R&D, for the breakfast that I child  
15 eats than the education they consume when they get  
16 to school. And we're starting to turn that  
17 around. And the question I have for folks here  
18 is, well, how do we build those new and improved  
19 pathways for research and development so that  
20 we're -- so that they're -- so that the market is  
21 making those same kind of multimillion dollar  
22 investments for games such as World of Warcraft as

1 they are making for a science and math game for 10  
2 year olds? Thank you so much.

3 MR. MIDGLEY: Thank you, Kumar. This  
4 mic has gone off. Oh, it's back on. Thank you.

5 That's very helpful. That's -- this  
6 panel is going to remain here for 15 minutes to  
7 receive questions. So, I think there are cards  
8 going around -- or if you have already submitted  
9 them or raise your hand if you're looking for a  
10 card. Woman in the back there will provide you  
11 with one.

12 And I'm going to start with a question  
13 -- this forum is being broadcast both in Second  
14 Life and via WebEx. And we have a question coming  
15 in from WebEx that I'll read here to the  
16 panelists, and then we'll begin taking questions  
17 from the FCC panelists and from the audience here.

18 This question comes from Chris on WebEx.  
19 How can we leverage broadband to do something  
20 other than the predetermined outcomes and  
21 predetermined answers, but rather help students  
22 become thoughtful creators and consumers of ideas?

1           So, this may be one to Joel, if you want  
2 to speak to that.

3           MR. SMITH: Well, I think Kumar  
4 identified the key and that is that broadband is  
5 an enabler. I mean, if you think about gathering  
6 data, you know, in terms of students using it --  
7 using materials, it's an enabler. How we do  
8 something that's new and different as a  
9 game-changer depends on the people creating the  
10 content, the people creating the research, the  
11 people delivering the data about what works and  
12 what doesn't work, and how we feed that back in  
13 for continuous improvement.

14           But at the same time, I'll say one more  
15 thing about the enabler. If we don't enable the  
16 community college student who has two hours at  
17 home, you know, in the middle of the night to work  
18 on courses, if we don't extend the capacity to the  
19 last mile of broadband, if it's too expensive for  
20 them, then they won't get the opportunity to use  
21 what people create to deliver across that enabler.

22           MR. SHELTON: The one thing I want to

1 add is, there's two parts to this. One is, the  
2 kind of increases in productivity that Joel talked  
3 about, if you think about it -- you're teaching a  
4 standardized course in half the time with a course  
5 that usually had a failure rate of more than half.  
6 Now, 99 percent passing it. So, just think about  
7 that.

8           And then think about what that would  
9 mean in terms of how much time students would have  
10 to have other kinds of rich experiences, to figure  
11 out how to apply that content knowledge that they  
12 just acquired to things that they really care  
13 about.

14           Think about the kind of educational  
15 experiences you could actually create if you had  
16 that kind of pass rate, in half the time. Those  
17 are the kind of things that we need to think  
18 differently about, about not just how we're  
19 teaching these individual courses better, but what  
20 kind of different experiences can we create  
21 because we actually are doing it better.

22           MR. MIDGLEY: Thank you. Carlos, do you

1 have any questions you'd like to direct to the  
2 panel?

3 MR. KIRJNER: We sometimes think about  
4 the problem of broadband education in three  
5 separate layers, one being the connectivity layer.  
6 And I think, as you pointed out, we have had some  
7 success there with the rate, at least for today.  
8 You know, five years from now, we can have another  
9 discussion of what are going to be the -- where  
10 have to be -- we think about the application,  
11 content creation layer. We do have challenges  
12 there, as you point out.

13 We also pointed out that we do have  
14 hope, right? We've seen a great example. And  
15 then we have the education human processes layer,  
16 which is -- seems to be the biggest challenge and  
17 the biggest opportunities, right? You can have  
18 all the technology in the world, if you don't  
19 change the way students use it and teachers use  
20 it, it's not effective. Right? I -- so, we  
21 appreciate that.

22 Focusing for a moment on the lower layer

1 of connectivity. If you, today, had to design a  
2 program to connect schools and libraries that  
3 would be good for the next 10 years for this  
4 nation, you know, (inaudible) the success we have  
5 had, let's look forward for 10 years. And let's  
6 assume that we will -- the technology will not be  
7 an impediment to resolving any of the problems in  
8 the two layers above it.

9 What would you do? What would you try  
10 to enable?

11 MR. SHELTON: I mean, I'll start. I  
12 tend to want to think about this in terms of  
13 leverage. The reality is that there are  
14 significant commercial interests that have a  
15 desire to see PIPE get to these institutions,  
16 largely because once they get there, they're in  
17 the communities that they want to actually sell  
18 to.

19 So, I think that the first condition of  
20 the plan is that every possible way that we can  
21 leverage the private dollars that want to come  
22 into the sector, to actually reach the folks that

1 we want to reach, that ought to be principle one.

2 So, as opposed to thinking about first  
3 spending and then hoping people follow? Think  
4 about how do you subsidize, how do you create  
5 enhancements, how do you create incentives for  
6 folks to invest other private dollars that are  
7 going to create a multiplier effect.

8 The second thing is that -- the second  
9 principle is, where are people least likely to go?  
10 That just is our governmental role. And so, rural  
11 communities, those places that are hardest to  
12 justify in normal economic models if you have a  
13 business interest, they have to be a top  
14 consideration.

15 The third is -- and I know you're  
16 already doing this -- thinking very differently  
17 about actually the resource of the spectrum  
18 itself. And how will you actually provide that  
19 and make it available to the education community  
20 and to these other sectors that actually aren't  
21 going to be able to bid for it so that, in fact,  
22 they can create opportunities themselves either by



1 the uses that they make of the spectrum and/or  
2 actually turning that spectrum over for sale,  
3 again, to feed the kind of innovation and  
4 development they want to do? Because I would  
5 venture that with one year's lease on a small  
6 amount of spectrum, you could create an entire  
7 school's curriculum replicating the work that Joel  
8 has done in Carnegie Mellon.

9 MR. GARG: And I'll just say that, you  
10 know, what's changed in the past -- oh, what --  
11 excuse me, sorry. What's changed in the past 10  
12 years is what we think of the Internet. So, I --  
13 when E-Rate started, we were -- a student was  
14 pulling up web pages that were text-based. And  
15 today, when we think of what Joel's talking about,  
16 when we're talking about a form of hybrid  
17 instruction that is continuous, that includes  
18 video, that includes the ability to have a digital  
19 tutor that's giving you feedback, there's somebody  
20 on the other line, we -- you need a continuous  
21 connection. The whole concept of connectivity  
22 changes. So, I think that's a major change.

1           And so, what you think about  
2           connectivity for a student, whether they're  
3           sitting at a classroom computer, whether they're  
4           home, the kind of robust learning models that  
5           we're talking about now, it's not just pulling up  
6           a single web page and reading down.

7           So, I think that's changed. And it  
8           changes, then, how you think about what kind of  
9           connectivity you need.

10           MR. SMITH: Just two adds with my CIO  
11           hat on is, one, I think there's really an  
12           opportunity to leverage the existing regional  
13           educational and research networks. They have a  
14           great deal of knowledge about their local  
15           environments and the context varies from region to  
16           region, and it's a place where you can gather --  
17           and I know you do -- but it's a rich place to  
18           partner and gather data.

19           And the second thing I'll say is, I  
20           think really understanding, you know, provisioning  
21           and how much provisioning is actually required. I  
22           mean, there have been cases in the past in which

1 universities have over- provisioned. And looking  
2 at the new technologies and how much bandwidth  
3 will actually be required is an interesting  
4 challenge. But I work at a university that now,  
5 the wireless network is the dominant network.  
6 Right? So.

7 MR. MIDGLEY: And that wireless network  
8 is an unlicensed network, right? That has been  
9 innovated on. So just to drop that in.

10 Kristen, would you like to ask a  
11 question?

12 MS. KANE: Sure. I have another  
13 question about specific roles the federal  
14 government can play in stimulating innovation, not  
15 just on the connectivity side, but also on the  
16 application side.

17 And when you think about the K-12 sector  
18 and how fragmented it is, particularly with regard  
19 to demand for really innovative applications, is  
20 there some role that we could contemplate for the  
21 federal government in addressing, whether it's  
22 standards or somehow aggregating demand for some

1 of the data applications that you all spoke to in  
2 different ways?

3 MR. SHELTON: Yeah, I mean, I expect  
4 each one of us would hit this one pretty hard. We  
5 have a definite need for standards: Better  
6 standards, standards of (inaudible), better data  
7 definitions to allow for interoperability among  
8 systems. That's whether you're talking about the  
9 data management side or you're talking about the  
10 instructional side.

11 We -- if we get to those standards,  
12 we'll be able to actually innovate much more  
13 quickly, leverage the resources -- the precious  
14 resources we have much better.

15 The good news is, on the academic  
16 content standards, we actually have a large number  
17 of states kind of moving in the right direction,  
18 where, in fact, we'll actually be able to target  
19 our R&D dollars towards the same targets. So I  
20 think that's going to help. But that's kind of  
21 the first step along the way.

22 The second thing is we have successfully

1 increased innovation in a number of sectors  
2 through tax incentives, subsidies, leverage that  
3 we provide to the investors in that sector. So,  
4 let me give you an example.

5 The SBIC used to give a 3-to-1 match to  
6 the investments of venture capitalists to  
7 stimulate the venture capital market. Why  
8 wouldn't we actually have a program like that  
9 specifically targeting investment in the education  
10 sector or investment in clean energy or things  
11 like that, in particular, those things that are  
12 technologically -- driving technology?

13 MR. SMITH: So, as you could tell from  
14 my presentation, you know, we don't believe that  
15 we have it right. We never believe we have it  
16 right. It has to be instrumented to see what's  
17 working and what's not working and what works and  
18 doesn't work in a different context. So my answer  
19 is actually fairly simple. Preferential funding,  
20 preferential treatment for those systems that  
21 demonstrably show that they monitor effectively  
22 and change and continuously improve.

1           And if you don't -- if you -- whatever  
2           you're doing, if you can't do that, you can't  
3           continuously improve.

4           And that is not something that in the  
5           past has been a central part of funding from the  
6           Education Department, from NSF. That assessment  
7           has always been kind of an afterthought. Maybe 5  
8           percent of your budget whereas we're talking about  
9           continuous assessment here.

10           MR. GARG: So, I think this question is  
11           really important, partly because you're trying to  
12           do two things that sometimes seem contradictory,  
13           which is you're both trying to customize. So,  
14           it's a customization revolution where everybody's  
15           learning in a different environment but then  
16           you're also trying to aggregate. Because you want  
17           major investments where folks come together and  
18           actually spend a lot of money to create that  
19           game-changing game that engages the 10-year-old.  
20           That makes that new kind of learning object that  
21           drives learning in an area that we don't know.

22           So I think you have to -- you want to

1 move in both those directions. And I think as Jim  
2 was talking about, standards are an important way  
3 to do that. So that somebody knows that if  
4 they're creating towards a particular standard, a  
5 learning object, they know that then a whole  
6 series of folks would be able to consume it and  
7 they're aligned to those.

8 So, I think it's a really important  
9 question.

10 MR. MIDGLEY: That's very helpful.  
11 Unfortunately, I think we're just out of time.  
12 So, we don't have time to address some of the  
13 other questions that came in now. But that was a  
14 fascinating set of responses and thank you very  
15 much for coming here to present your ideas and  
16 represent your organizations.

17 So, with that, I want to thank Jim  
18 Shelton, Joel Smith, and Kumar Garg for presenting  
19 their testimony to the FCC.

20 (Recess)

21 MR. MIDGLEY: So, we're going to move on  
22 to the second panel.

1           But before we do, we're going to try  
2 another asynchronous testimony. This one, if  
3 things go according to plan, will be from Jack  
4 O'Connell, the state superintendent of Education  
5 at the California Department of Ed.

6           And so we'll give that a try.

7           (Video played)

8           MR. O'CONNELL: I'm Jack O'Connell,  
9 California state superintendent of Public  
10 Instruction.

11           Today we live in a world that is  
12 increasingly technology oriented. Now, as  
13 California's state superintendent of public  
14 instruction, I feel strongly that our K through 12  
15 public education system must absolutely keep pace  
16 with these advances in order to more effectively  
17 prepare our children for the challenges of this  
18 new world. California's technology backbone is a  
19 critical element of this work.

20           Now, one way that we are working to  
21 achieve this preparation is through our Brokers of  
22 Expertise project. Brokers of Expertise will be a



1 web-based knowledge management system that enables  
2 teachers to gather and to share effective  
3 practices, educational research that meets high  
4 standards, expertly cull the data for meaningful  
5 trends, and to develop workable strategies  
6 specific to implementing the research into  
7 California's extraordinarily diverse public  
8 schools.

9 Now, this system will provide the  
10 opportunity for thousands of outstanding educators  
11 from every corner of California to share their  
12 expertise and to learn of the latest innovations  
13 from their colleagues throughout the state as well  
14 as our world-class research community.

15 Brokers of Expertise will provide the  
16 opportunity to combine, in a potentially  
17 revolutionary way, the expertise and innovations  
18 of California's technology community with our own  
19 educational community as we prepare California's  
20 next generation of citizens.

21 This is just one very important example  
22 of ways in which technology and California's

1 high-speed network can, in fact, be used  
2 effectively in the course of our children's  
3 education. And as the world continues to change,  
4 we must remain open to any and all other ways that  
5 we can use technology in our schools.

6 The world of technology and information  
7 is changing at a fast and rapid pace, faster than  
8 ever before in our history. Our students are  
9 digital natives and are riding this wave with  
10 ease. Now educators and schools must find ways to  
11 use technology to help students navigate the  
12 increasingly competitive world and better prepare  
13 for successful futures. The future of our state  
14 and, indeed, our nation depend on it.

15 Thank you very much for the opportunity  
16 to submit this testimony.

17 MR. MIDGLEY: All right, so we will  
18 virtually thank Jack O'Connell for that testimony.

19 And we'll move on to our live panelists,  
20 who I'm just really thrilled to have such a great,  
21 great group here in this second panel, Viewpoints  
22 from Media and Society.

1                   So, I'll introduce our first panelist,  
2                   who's Susan Zelman. Dr. Susan Zelman is the  
3                   senior vice president for Education and Children's  
4                   Content at the Corporation for Public  
5                   Broadcasting. She develops and oversees the  
6                   vision, focus, and related strategies for CPB's  
7                   Education and Children's Content initiatives and  
8                   manages CPB's administration of the Department of  
9                   Education's Ready to Learn grant.

10                   Prior to joining CPB, Dr. Zelman was the  
11                   superintendent of Public Instruction with the Ohio  
12                   Department of Education. And during that time,  
13                   she led the advance of Ohio's educational system  
14                   from a midrange ranking to 6th among all 50  
15                   states.

16                   So, thank you, Susan, for being here.  
17                   We look forward to hearing what you have to say.

18                   DR. ZELMAN: Well, I actually, of  
19                   course, come here from -- as -- in two capacities:  
20                   One as a former state chief school officer for 10  
21                   years, and now a senior vice president for  
22                   Education for the Corporation. And I've been at

1 the Corporation for nine months. And I really  
2 have come to understand the tremendous opportunity  
3 to increase learning outcomes for all children by  
4 aligning public service media quality content to a  
5 national and state education reform agenda.

6 You know, public service media has  
7 stations all over the country, in both radio  
8 stations and television stations. They are a  
9 trusted source of information for their community.  
10 Our mission is not only to enlighten and  
11 entertain, but also to educate. Pat Harrison, our  
12 CEO, likes to say public service media's DNA is  
13 education.

14 We produce content online, on air, and  
15 sponsor educational activities within the  
16 community. Public service media, through  
17 broadband, can be in every school in America.

18 Today I would like to describe how  
19 public service media is developing an integrated  
20 curriculum, professional development, and data  
21 tool system that with broadband can support  
22 educational reform in our country.

1           Next slide. Next slide. As Ohio's  
2 state superintendent, I really worked very hard to  
3 utilize four basic strategies, which are also the  
4 goals of the current administration, to increase  
5 student achievement in my state.

6           First, I set high standards for what we  
7 wanted our students to know and be able to do.  
8 And I worked very hard to align these standards  
9 with new curriculum models and new assessment  
10 systems. I developed an educator support system  
11 to ensure that teachers were able to teach to  
12 these standards and that teachers were in schools  
13 that needed them most -- or high-quality teachers  
14 were in schools that needed them the most.

15           I redesigned my databases, first by  
16 linking our student performance database with our  
17 teacher database. And as I was leaving, we were  
18 trying to link our instructional management system  
19 with our teacher and student database.

20           I also developed a series of tools for  
21 both diagnostic and technical assistance purposes  
22 to struggling schools.

1           I came to the Corporation for Public  
2 Broadcasting because I believe the resources of 40  
3 years of public broadcasting can have -- can  
4 really be an educational force that can motivate  
5 and engage teachers and students. It could help  
6 transform an analog system of schools into a new,  
7 flexible, agile digital learning system that can,  
8 in fact, accelerate student achievement.

9           Next slide. The Obama Administration  
10 has signaled that standards and assessments are a  
11 high priority for state superintendents. Public  
12 Broadcasting has 40 years of public media content  
13 that can be brought into the classroom. For  
14 example, we can imagine a system where digital  
15 assets from such valued programs as Sesame Street,  
16 Between the Lions, and The New Electric Company  
17 can be incorporated into preschool reading  
18 curricula and help struggling readers learn how to  
19 read. Imagine how far we can move the needle if  
20 broadband were in place to connect the content  
21 that is research based and proven effective to  
22 children, particularly those who need it the most

1 and who have been the least served.

2 We are digitizing our programs through a  
3 program called American Archive. We're digitizing  
4 materials on the Civil Rights Movement and World  
5 War II.

6 We have funded PBS KIDS GO! broadband,  
7 an integrated data video and gaming website for  
8 children ages 6 to 12, which, if brought into the  
9 classroom, could promote cognitive, emotional, and  
10 social development.

11 We will be working with experts on  
12 formative assessments to determine what students  
13 already know and how they learn.

14 We can easily imagine, as broadband  
15 becomes more pervasive, of having a national  
16 digital media metadata system aligned to agreed  
17 upon national standards that are linked to digital  
18 learning objects such as video clips, audio clips,  
19 interactive game simulations, pictures that engage  
20 and motivate students. This will allow for  
21 multiple representations of concepts for different  
22 types of learners and the use of video objects to

1 customize student learning.

2           Next slide. The following slide shows  
3 just a few examples of current online professional  
4 development resources. These assets provide  
5 teachers with online content in the form of  
6 newspaper articles, magazines, professional  
7 journals, encyclopedia, video clips, maps, charts,  
8 graphs, games, and lesson plans. These resources  
9 currently exist and are working as we speak to  
10 integrate content with teacher training. Our goal  
11 is with two clicks teachers will have access to  
12 the content they need to customize individual  
13 instruction and to access online professional  
14 development through public broadcasting.

15           Next slide. We are working with the  
16 Council of Chief State School Officers, CCSSO, to  
17 develop a national platform to integrate digital  
18 assets across 50 states -- state's data system.  
19 We will be encouraging states to integrate their  
20 student and teacher data systems with public media  
21 digital content. The common platform can become a  
22 place where both students and teachers get data to



1 evaluate, sort, and improve their learning. The  
2 data system will support an educational Facebook  
3 for teachers and students across the country as  
4 broadband becomes more accessible. Teachers and  
5 students would create their own pages of  
6 information on their work. The network would  
7 allow for the development of Brokers of Expertise  
8 to build and share knowledge and experience.

9           Next slide. Next slide. Public service  
10 media, together with a national broadband plan,  
11 can put the pieces of this puzzle together. We  
12 can bring high-quality digital content to all  
13 schools, particularly those who have been  
14 historically underserved. We can create a rapid  
15 response system for struggling schools and  
16 students. We can provide continuous feedback so  
17 that students and teachers can take control over  
18 their own learning. We can use the system to  
19 create new metrics and measurements. We can  
20 explore how teachers select content for what types  
21 of students. We can explore how well students  
22 master the content. We can explore what kinds of

1 digital learning objects need to be created for  
2 what type of student.

3 And we can explore what types of  
4 professional development strategies that teachers  
5 use in order to teach the content, and what  
6 professional development needs to be created in  
7 the future.

8 In conclusion, public service media has  
9 a long history of working with schools and  
10 educators. We have been an integral part of the  
11 public education system for 40 years.

12 As we digitize our trusted and valued  
13 content, we look forward to being a valued partner  
14 as education moves into this new digital age.

15 Thank you for the opportunity to be here  
16 today, and I look forward to a lively discussion.

17 MR. MIDGLEY: Thank you, Susan. It's  
18 great. So we're going to move on to the next  
19 speaker, Todd Hitchcock. Mr. Hitchcock serves as  
20 vice president for Pearson Learning Solutions,  
21 where he's focused on helping educational partners  
22 build and grow online programs in both K-12 and

1 higher education. Mr. Hitchcock is an advocate  
2 for educational improvement through innovative  
3 technologies, and is currently on the board of  
4 directors for the International Association for  
5 K-12 Online Learning and the United States  
6 Distance Learning Association.

7 Previously, Mr. Hitchcock has served as  
8 the vice president of Global Services for the  
9 Florida Virtual School, where he led a team that  
10 provided solutions to numerous schools, districts,  
11 states, and countries around the world.

12 Thank you for being here.

13 MR. HITCHCOCK: Wish I would have  
14 submitted a shorter bio, I think. But thank you.

15 Yeah, I appreciate, first of all, on  
16 behalf of Pearson, for inviting us here today.

17 It's interesting; I spend a lot of my  
18 time with school districts and superintendents,  
19 teachers, principals, and what still amazes me is  
20 that many people see Pearson as a textbook  
21 company. And they think -- when we start to talk  
22 about some of the things that we do, they're quite

1 surprised because they continue to think of us as  
2 a textbook company.

3 Can you just flip ahead to the next?  
4 Thanks. One of the things that I think is really  
5 important that I'm going to talk a little bit  
6 about today is Pearson as a company and what we're  
7 -- how we're seeing the future as opposed to where  
8 we may have seen the past with regard to  
9 textbooks.

10 And without sounding like a public  
11 service announcement, I want to kind of take you  
12 through a little bit of that. I'm not going to  
13 take you through slides on this. But I thought it  
14 was really important to share with you the things  
15 that we're doing now and where we're going in the  
16 future so you could see why broadband is so  
17 critical to our strategy going forward as a  
18 publisher and as an educational services company.

19 So one of the things that you're all  
20 familiar with are the CDs that we actually deliver  
21 and textbooks that we have for many years. For  
22 the past X-number of years, customers have been

1 saying to us we need this content on the web. We  
2 need you to make it web-enabled. And you need to  
3 give it to us in that digital format.

4 And as we start to do that, we've had  
5 challenges with some of the broadband that's  
6 available to the school districts, to students at  
7 home, and even the wide-area network capabilities  
8 with inside the schools. So that's a really  
9 critical factor for us when we start to deliver  
10 those -- just that basic content that is a  
11 supplemental to the textbook.

12 In addition to that, we have programs  
13 such as enVisionMATH, middle grade science, our  
14 online biology programs that really are focusing  
15 on differentiated instruction, that are focused on  
16 some of the things that the first panel talked  
17 about with regard to personalization, providing  
18 content in multiple formats to different types of  
19 learners. So taking that off of digital and  
20 putting it on the web, again, requires broadband.

21 We're doing some really interesting work  
22 in latent semantic analysis software that allows

1 for students to write writing samples and then  
2 actually have the technology to diagnose that and  
3 provide feedback back to the students. Again,  
4 online applications that require medium to high  
5 bandwidth to be able to do that.

6 We have RTI Solutions, and we have  
7 Credit Recovery Solutions, and NovaNET, and  
8 SuccessMaker that we -- the -- we're being asked  
9 by our partners to be able to make it available to  
10 students at home and to -- and over the web.

11 We serve many of the districts  
12 throughout the country with our student  
13 information management systems: PowerSchool,  
14 Chancery, SASSY. And teachers are demanding that  
15 they be able to take those grade books home and be  
16 able to work on some of those things at home, and  
17 some of those administrative tasks that  
18 administrators would like to do, as well. And,  
19 again, that requires high bandwidth.

20 As a former technology officer for a  
21 school district, one of the things that we used to  
22 do was we would prioritize the bandwidth to

1 administrative traffic. We have to serve our  
2 administrators first, and then our students. So,  
3 really, even with limited bandwidth, (inaudible)  
4 to a -- school districts. And as a former school  
5 district employee, focused on the administration  
6 first and not the students. So, increasing that  
7 bandwidth to a point where it is available to both  
8 for education, really, to be able to move the  
9 needle on student performance is even, you know,  
10 more important than some of the admin systems.

11 And the last piece that we have is  
12 really with regard to our learning platforms. And  
13 this is something that has -- it's really quite  
14 interesting. Our higher ed group is growing  
15 dramatically because of the work we're doing  
16 online with our MyLabs and with our online  
17 courses. We have platforms like Project Tapestry,  
18 eCollege, Fronter. And they're setting a standard  
19 for K-12 students, not just in readiness -- of  
20 what the content that the student has to study,  
21 but also the learning environment themselves.

22 If a student hasn't gone on to a higher

1 -- goes on to a higher institution and has never  
2 taken an online course or an online supplement at  
3 all, they're being disadvantaged because now  
4 they're expected to learn in that way. And those  
5 supports to teach them how to do that are not  
6 currently in place. So we need to be able to  
7 offer those at the K-12 level to ensure we are  
8 making students ready not only for content, but  
9 also for the mode in which they'll be learning in.

10           If you think of that holistically,  
11 there's really two things that are really  
12 important. One is, all those systems that I  
13 mentioned, as we knit those all together, the  
14 other thing that we're able to do that we could  
15 not do with print textbook is we -- and, again,  
16 the first panel talked a lot about this -- is that  
17 we can harness that data. And we can take both  
18 leading data and laggard data. We can provide the  
19 school, the student, the parents with information  
20 about that child at the start of the semester, or  
21 during the semester, in order to try to change  
22 performance on -- again, regardless to learning



1 style or where that child is. And so that --  
2 having that -- all that information in a digital  
3 format and being able to provide active data is  
4 critical to really transforming education, and  
5 that's something that we couldn't do with print.

6 So this -- the -- so that's what we do  
7 now. The second thing that we now -- is that we  
8 can't do that on a low bandwidth line either; it's  
9 really important.

10 I'll share with you a story from a  
11 recent conversation that I had with someone at one  
12 of the Departments of Education. I won't mention  
13 the state. But we were talking about all this,  
14 and we were putting all these things together, and  
15 we were talking about the types of solution that  
16 they wanted. And the last thing they said, and,  
17 oh, by the way, it's got to run over a 56K line.

18 And it was really interesting because  
19 it's something that in order to take us to where  
20 we want to go and to what the first panel we heard  
21 this morning -- or, sorry, a few minutes ago -- is  
22 we can't do that over a 56K line; broadband is

1 really critical.

2 Two other things, really quickly. If we  
3 could -- I'm going to break all the PowerPoint  
4 rules and show you the next slide that -- I pulled  
5 this from an email from our CEO.

6 And I apologize; that's a bit of an eye  
7 chart, so I'll read it. Peter Cohen wrote -- when  
8 we were talking about this event, he sent an email  
9 to me and I pulled it out. He's our CEO of our  
10 curriculum (inaudible), "Broadband and persistent  
11 access to the web is a must if we are to transform  
12 education.

13 If schools are to embrace rich media  
14 content and innovate to allow students to learn  
15 anywhere, anytime, they must provide for enough  
16 bandwidth to support video, audio, and live  
17 instruction online."

18 Can you just click it one more time? A  
19 couple of things worth highlighting there:

20 Access to the web, transform education,  
21 and allow students to learn anywhere, anytime.  
22 These are critical to our strategy as a company.

1 We're not also just looking at the sustaining type  
2 of technology and sustaining education with an  
3 agrarian calendar in which students -- that  
4 anytime, anywhere, it really doesn't mean that a  
5 student is going to study between 8:00 a.m. and  
6 3:00 p.m. That's not anytime, anywhere. And it  
7 doesn't mean that they're going to study between  
8 September and June. It's really breaking down the  
9 agrarian calendar.

10 And so in order to do that, we are  
11 really focusing on the future of education of  
12 online programs. And, again, in order to be able  
13 to do that, broadband is critical.

14 The last thing I'll say before moving on  
15 is we're working very closely with iNACOL and  
16 Susan Patrick and the work that she's doing with  
17 regard to policy for online learning. And we're  
18 spending a large chunk of our time trying to  
19 determine what the educational system will look  
20 like in five years, and what are the things that  
21 we should be doing in order to prepare for that.  
22 And I'll say it one last time is that we know that

1 all these other things are traffic:

2 Policy, curriculum, instruction. But  
3 the highway itself is the broadband, and we need  
4 that in order to be able to get to our  
5 destination.

6 MR. MIDGLEY: Thank you, Todd. Great  
7 stuff. So we're going to move to our third  
8 panelist, Dr. David Johnson. Dr. Johnson is the  
9 senior resident fellow with the Center for  
10 Democracy and Technology here in D.C. Before  
11 recently joining CDT, Dr. Johnson was a visiting  
12 professor at New York Law School for a period of  
13 five years.

14 Mr. Johnson has been a sustained and  
15 powerful contributor to the fields of law and  
16 internet policy since the early days of the World  
17 Wide Web. These contributions include a seminal  
18 paper coauthored with David Post in 1996 entitled,  
19 "Law and Borders: The Rise of Law in Cyberspace,"  
20 which was awarded the 1997 McGannon Award.

21 So thank you, David, for being here.

22 DR. JOHNSON: Most of what I'm going to

1 talk about comes from the recent experience at New  
2 York Law School. And in general law schools yield  
3 to no one in their conservatism and their failure  
4 to take advantage of technology. So if somebody  
5 involved in legal education is here saying we need  
6 broadband, it's really time to move on that front.

7           The favorite thing -- the best thing  
8 I've ever read about education was written by Ron  
9 Stout of Chicago-Kent, who was reciting an  
10 incident in which he was observing his daughter  
11 sitting in the lap of his mother, interacting with  
12 a new, at the time, very exciting new form of  
13 interactive book. And he was getting very excited  
14 in explaining to a colleague of -- here's how  
15 wonderful technology was in enhancing education.  
16 And the colleague, who is a wise man in these  
17 matters, said does the grandmother come with it?  
18 Because it was clear that what was making the  
19 experience exciting and creating a learning  
20 opportunity for the child was that there was  
21 someone there watching what they were doing,  
22 encouraging them, and caring whether or not they

1 learned.

2           And so I think my first major message is  
3 that whatever we do with broadband, and whatever  
4 we do with content and data, we have to make sure  
5 that the grandmother comes with it.

6           One way to do that is to think about how  
7 to reengineer the class online. This is a  
8 picture, not a very good one, of one of the  
9 classes that we held in something we called State  
10 of Play Academy, which was in a multiplayer online  
11 world called There.com, which we chose at the time  
12 because it was the only venue that supported both  
13 text bubbles and voice.

14           And what we learned in this experience,  
15 I think, is that online classes as opposed to  
16 bringing broadband -- not as opposed to, but in  
17 contrast to bringing broadband into a traditional  
18 classroom, online classes have some significant  
19 advantages, the most important of which is that  
20 there are multiple channels of communication. You  
21 can't quite see it there, but there's a microphone  
22 that can be passed around, so there's a uniform

1 voice channel that everybody can hear.

2 But at the same time, every member of  
3 the class can type in the text bubbles. And so  
4 you can -- without interfering with anyone else,  
5 so you can see what everyone in the class is  
6 thinking all at once. And it gives the teacher,  
7 if there is a teacher, the opportunity to see who  
8 they should call on.

9 And, of course, you can use the online  
10 environment to bring in external resources and so  
11 forth.

12 You might think that you'd have trouble  
13 assuring the attention of students in an online  
14 class. We actually have trouble getting the  
15 attention of students in real world classes  
16 because they bring their computers in and so  
17 forth. In this particular setting, if a student  
18 were to click outside the window, the system  
19 automatically puts goggles, green goggles, on  
20 their avatar in such a way that you can tell if  
21 they're not paying attention, and calling them  
22 with the microphone if you want to.

1           The other major virtue of online  
2 classes, which require broadband to bring people  
3 together, of course, is that they can do it at any  
4 given time. And what we've found is that because  
5 you can ask someone to come and teach a class for  
6 45 minutes or whatever, from wherever they are,  
7 even though they're not a professional teacher,  
8 and because you have the whole group of avatars  
9 paying attention not just to the teacher but to  
10 each other, you really can expand the curriculum,  
11 if you want to call it that, the potential for the  
12 number of different people who can become teachers  
13 and who can effectively engage with students and  
14 who can bring kinds of expertise into the  
15 classroom that is not available from professional  
16 teachers in lots of settings.

17           I think the implication of this  
18 particular example is that we really have to  
19 rethink the granularity of education. I've seen,  
20 certainly in the law school curriculum, it doesn't  
21 make any sense to have everything be a 14-week  
22 class. It doesn't make any sense to have



1 everything have to fit into some broad,  
2 textbook-based sized package. And a corollary of  
3 that is we need better tools to allow people to  
4 find and locate the available small-grain  
5 educational experiences, both the students and  
6 teachers who can find ways to contribute.

7           So -- next slide -- I guess the major  
8 lessons we learned from that experiment in online  
9 learning is that online classes are sometimes  
10 better, anyone could be a teacher.

11           Another learning from -- idea from  
12 distance education is that often you can't get a  
13 critical mass of either teachers or students in a  
14 niche subject matter in a given educational  
15 institution. New York Law School has a mental  
16 health-based program that works only because it  
17 can leverage across multiple students in multiple  
18 institutions. And so that's that major point.

19           The second major point I would make  
20 about online education, and the role and the need  
21 for broadband, is that students learn best and are  
22 most motivated to learn when they need to know

1       whatever's being taught for purposes of  
2       performing. The reason World of Warcraft works is  
3       that you have to learn how to -- a lot of things:  
4       How to work with a team, how to master certain  
5       skills, how to communicate effectively in order to  
6       bring down the dragon. And so whatever we do with  
7       broadband, the most important thing, it seems to  
8       me, is to reengineer the way we motivate students  
9       by testing not based on how you can write an exam,  
10      but whether you can perform a task. That opens up  
11      the potential for innovation in lots of different  
12      kinds of teaching because the established  
13      institutions don't have a monopoly on what works  
14      best to teach people how to perform a task.

15                 The closest we came to that is what I'm  
16      showing you now, which is a legal card game. This  
17      was -- this kind of thing we've developed by  
18      asking professors what their students seem to have  
19      trouble with, and then trying to build some kind  
20      of game that would require them to exercise their  
21      mental model, if you will. In this case, playing  
22      these cards onto the right slots to assert

1 appropriate defenses to particular elements of a  
2 particular kind of standardized crime. I don't  
3 have data, but I do have anecdotes. And I'd had  
4 -- several law students told me that they stayed  
5 up all night playing the game. And nobody has  
6 ever told me they stayed up all night reading the  
7 casebook.

8           And why it works, of course, is that you  
9 get a score. You can play it again and again.  
10 You can -- you know, it's fun. And, in fact,  
11 there are serious work been -- has been done on  
12 what fun is. And the good news is that fun is the  
13 gradual mastery of a learning curve. So instead  
14 of contrasting the idea of fun and education, we  
15 have to make them synonymous with one another.

16           And so -- and I think online can do that  
17 if we rethink the granularity of classes, if we  
18 don't limit the participants in the creation of  
19 these kinds of educational opportunities to  
20 traditional institutions or even traditional  
21 teachers. I would open up your wonderful  
22 California system to non-teachers as well, as a

1 first step. And it's broadband that makes that  
2 kind of experimentation possible.

3 It's all in.

4 MR. MIDGLEY: Thank you very much.  
5 Yeah, just, really, all three of you, thank you  
6 very much for providing those dimensions to this  
7 issue. So we're going to open up again for  
8 questions. So if you have, in the room,  
9 questions, please find the people with cards and  
10 feel free to submit them. She's right over there  
11 now; just indicate. And to the online audience,  
12 Twitter and WebEx channels are both open, so feel  
13 free to submit questions that way.

14 I'll pass over to Carlos for the first  
15 question.

16 MR. KIRJNER: I wanted to ask a question  
17 about the means of delivery of content to a child  
18 in K to 12. I think we know, at some level we  
19 focus on two means of delivery today. One is the  
20 textbook, and I think anyone who has taken a sixth  
21 grader to school with a very large bag has seen  
22 the problem -- one of the problems. The other

1 being that the books cannot be customized for the  
2 classroom, to the kid. And, now, the content has  
3 been created some time ago, right?

4           So the textbook is one means of  
5 delivery. I think the other one we talk about is  
6 the computer. It's online; it's the web. Are  
7 there other means of delivery that they should be  
8 thinking about? Are these the right devices? And  
9 if there are other devices, what's the role of  
10 government to make them happen?

11           DR. ZELMAN: Well, in our Ready to Learn  
12 grant for preschoolers and children in early  
13 grades, we've been experimenting with a variety of  
14 different handheld devices. So, for example, even  
15 in parent training, we Twitter parents and give  
16 them really good information about how to interact  
17 and talk to their children vis-à-vis the  
18 telephone. We've also been using handheld devices  
19 both as professional development tools to child  
20 care providers and preschool teachers, which in  
21 some sense gives them just in time professional  
22 development and gives them little scenarios about

1       how kids are thinking about mathematics or a  
2       reading concept.

3                   And also we have online sort of  
4       individual assessment -- reading assessment data,  
5       which gives teachers immediate feedback once they  
6       plug in that assessment data to the computer on,  
7       therefore, how to individualize instruction for  
8       students with regard to reading. And we've been  
9       experimenting with those types of devices as part  
10      of our Ready to Learn grant.

11                   But that's just a very small example of  
12      what is becoming out there.

13                   MR. HITCHCOCK: Thank you. Two parts to  
14      the question. The first one, I think, was with  
15      regard to the modality of learning. And I think  
16      the efficiency; I think I heard you say.

17                   But one of the things I want to point to  
18      is a study that a tax watch group -- tax watchdog  
19      in Florida called Tax Watch did about a year and a  
20      half ago on Florida Virtual School with regard to  
21      the efficacy of full online learning for students  
22      who are taking courses that are not in a physical

1 classroom. And I'd like to point your attention  
2 to that one because it came back that it was as  
3 good or better than a traditional system, from the  
4 actual modality.

5           Where we anticipate it's going and where  
6 superintendents are talking to us is how do we  
7 make the school system more effective in the sense  
8 of do we change the school day, do we make it  
9 longer, do we shorten it and have a blended  
10 environment in which students will study both  
11 online and on ground. And what does that look  
12 like and what are the tools that we need to make  
13 that successful.

14           And so that's where the second part of  
15 what do the devices need to look like. And we  
16 spend a great deal of time looking at that. Is it  
17 the Kindle? Everybody feels it's the Kindle. Is  
18 it going to be the iPod or the iPhone? And a  
19 couple things that are really important is to be  
20 able to render the graphics, like you saw today in  
21 some of the slides. It's very difficult to do  
22 that on a monochrome type of device like a Kindle.

1 Or to be able to put an experience that we saw in  
2 the gaming environment, that we're also building,  
3 that Dr. Johnson showed, can you recreate that  
4 full experience more than mini-games inside of a  
5 little device?

6 So -- and then, also, is making those  
7 devices available to students. Is it feasible to  
8 be able to provide the cost of the web-based  
9 services to those children?

10 So we look at all those. And we're  
11 starting to look at -- more at the webbook, even  
12 though we do have -- are focusing on those devices  
13 that you mentioned. But the netbook is this next  
14 generation device that really has the portability,  
15 the flexibility, and the high-end computing  
16 function, being able to do some of the things that  
17 we've talked about here today.

18 DR. JOHNSON: I want to add that I want  
19 to not only deliver the content, but the  
20 grandmother's voice. And it turns out that you  
21 can do that now if you combine an expert system in  
22 the backend with a voice-enabled, Tellme kind of



1 service. You can interview a student in a way  
2 that tests their performance. Have the voiced  
3 recording of what they say routed to the teacher,  
4 who can then click a button and send them a  
5 voicemail that encourages them or corrects what  
6 they've done. And we've -- I think that kind of  
7 delivery platform will become more important.

8 MR. MIDGLEY: Thank you. I want to ask  
9 a question, myself, related to this sort of  
10 ability to learn. We've gotten one question  
11 online related to disabilities, and I want to  
12 expand that to the full scope of digital literacy  
13 and skills.

14 So if we want to run online learning and  
15 there are students that are not presented with the  
16 skills outside of school, and some students are,  
17 then we have similar problems to the literacy gap  
18 as students enter school; we have digital skills'  
19 gaps, digital literacy gaps, as well.

20 And I wonder if you have thoughts on how  
21 to create accessibility, both for disabled, in  
22 that sense, as well as for students who are

1 missing skills that many of the mainstream kids  
2 would take for granted.

3 MR. HITCHCOCK: Sure. So, the two-part  
4 question. One is -- and I was fortunate to be  
5 able to attend the earlier panel this morning on  
6 the -- the disability panel. And there are  
7 standards that -- the 508 compliance for providing  
8 content and technology to disabled learners. And  
9 what I heard this morning was not a surprise to  
10 me, is that it's still not there yet. And I don't  
11 think anybody would stand up and probably say that  
12 is there.

13 But there are -- they are moving more  
14 towards that, to be able to do some of the things,  
15 not only the screen reading abilities and some of  
16 the accessibility things that we were talking  
17 about this morning, but also having some of the  
18 voiceover IP technology that you were talking  
19 about. We're starting to get there with some of  
20 those pieces.

21 The second part of your question was  
22 with regard to -- I was kind of putting

1 (inaudible) to leveling the learning. And making  
2 -- providing the student with what they need, when  
3 they need it. And I think that's where -- and  
4 this is kind of earth shattering, but maybe not --  
5 is the whole idea of our grade system and what --  
6 when a child must be prepared; by grade five, they  
7 must know this body of knowledge.

8           And so one of the things that we're able  
9 to do with technology, and with online and  
10 on-ground technology, is we're able to level the  
11 type of learning and provide the exact appropriate  
12 amount of content that a child needs at that  
13 level. And some of the technologies that we have  
14 available, us and other organizations, it doesn't  
15 simply deliver that same content to you, it will  
16 level it. It will bring it down to your level.  
17 It will change it. So if it's a reading piece of  
18 software, that it will level the reading so it  
19 brings it to your level as opposed to you trying  
20 -- needing that grandmother, hopefully, the  
21 software can actually adapt for you.

22           So those things are happening right now.

1 And again, bandwidth is the limit to that because  
2 if we can only deliver that in the classroom, it's  
3 only available to those students that have it in  
4 the lab when they have it available to them at  
5 those specific hours during the day.

6 DR. ZELMAN: You know, I want to  
7 comment, saying that, you know, with this new  
8 technology, we might actually change our whole  
9 definition of what is some -- what is a special  
10 needs student. Because the reality is that we  
11 know from neuroscience research that people learn  
12 in different ways. And that we've had a  
13 one-size-fits-all sort of technology, which  
14 really, I think, produced a lot of sort of unjust  
15 sort of labeling for kids who carry that baggage  
16 around with them to their adulthood.

17 And so I think this is going to be a  
18 very interesting sort of paradigm switch about how  
19 we think about multiple intelligences and ability,  
20 and really change our whole definition.

21 DR. JOHNSON: I agree with that. The  
22 CDT has been spending some time working with the

1 United Cerebral Palsy on their Life without Limits  
2 project. And one realization that drives that is  
3 that we always evaluate how abled people are --  
4 and some like to say how temporarily abled  
5 everyone is -- with reference to whatever one  
6 could, in theory, do. And the one benefit of  
7 technology is we're all disabled now because we're  
8 facing all these new things that we have to learn  
9 how to do.

10 The other major lesson is that people  
11 with one kind of disability may be able to help  
12 other people with a different kind of disability,  
13 and help each other and compensate in various ways  
14 and, in fact, innovate in various ways, which is  
15 taking place in that community. So, again, I  
16 think part of the answer is to spread the  
17 community of people who are contributing to the  
18 solution.

19 DR. ZELMAN: Just one plug for our Ready  
20 to Learn. We know from two of our programs,  
21 WordWorld and SUPER WHY, we're getting a lot of  
22 mail from parents of children who are autistic,

1 saying how important these programs have been to  
2 them and how it's really promoting language  
3 development. And these children just watch it  
4 over and over and over again with, the parents  
5 telling us anecdotally, great success.

6 MR. MIDGLEY: Thank you. I also want to  
7 give credit to Joseph, who was the one that raised  
8 a portion of that question online. So I'm going  
9 to follow up with a question and move us sort of  
10 potentially out of the pan and into the fire. See  
11 what you think.

12 So there's -- the first panel mentioned  
13 quite a bit about open resources and the  
14 innovations that are happening with free resources  
15 available from many sources around the web that  
16 are being produced in peer communities, through  
17 government dollars, other resources that don't  
18 have a profit motive tied to them. These are now  
19 just starting to come into competition with  
20 traditional resources and media that might be put  
21 out by a corporation that licenses them, for  
22 example, CPB or Pearson or others.

1           I know this is not a new subject to any  
2 of you, but I would be curious to have your  
3 reflections and maybe your examination of the  
4 potentials for the future with regard to this  
5 emerging marketplace with open and licensed  
6 resources sitting next to each other in the  
7 textbook or in the classroom.

8           Pearson first.

9           MR. HITCHCOCK: I see Bobby is actually  
10 smiling in there. Because Bobby and I have --  
11 from Cruikki have had this conversation a number  
12 of times, so. And I think it's a very good  
13 question.

14           And there are a number of ways to answer  
15 it. And we do see a lot of value in a lot of the  
16 things that are out there with regard to open  
17 source content, open source systems.

18           For an open source system, in many ways,  
19 there's a phrase. And it really is -- it will  
20 make you smile, but it really is kind of  
21 interesting, is that open source software in  
22 itself is free, but it's like free puppies. You

1 know, you have to know -- you have to take care of  
2 it. You have to actually build all the  
3 infrastructure to be able to manage it or you have  
4 to hire someone or you have to actually invest in  
5 (inaudible) computing to be able to do that. So,  
6 free does not -- or open source does not always  
7 mean free. And then there's the management that  
8 goes along with it.

9           With regard to the open source content,  
10 there are some great -- there are great content  
11 out there. One of the things that we're starting  
12 to see who -- and, again, keeping in mind that we  
13 are also looking for how we can be part of the  
14 open source community. But some of the things  
15 we're hearing in the initial phases is with regard  
16 to where the content came from. And we've  
17 actually seen content that will be submitted to  
18 areas as open source that is actually Pearson  
19 content. And that's really not anyone's fault.  
20 But in many cases, people don't understand what  
21 they can actually use and what is open source, and  
22 if they've read it, or what becomes theirs. So,



1 open source isn't always uncopyrighted material.

2 The other thing is with regard to  
3 efficacy. And when you start looking at the  
4 latent semantic technology that you mentioned with  
5 regard to Right to Learn, and the diagnostic tools  
6 that go behind that, it's really managing the  
7 technology and the content together to be able to  
8 deliver something that's performance. We can  
9 actually take our content and put it out there and  
10 put it on the web for free, but we don't think  
11 that's effective. We think the key is in tying  
12 technology and content together in order to focus  
13 on student outcomes and student learning and  
14 trying to drive that. And by breaking it up into  
15 -- putting it into small pieces that may be free  
16 on the web that a teacher can use, we don't feel  
17 we'll really move the needle with student  
18 performance the way we would like to.

19 DR. JOHNSON: I hope that's right. And  
20 it opens up the possibility of a Red Hat model  
21 here in which you can both invite the open source  
22 community of enthusiasts to build content and

1 interactive modules and add value with the kind of  
2 maintenance and data integration that you're  
3 talking about, and you could still make money.  
4 And you can still induce people to contribute the  
5 content.

6           The game I showed you, by the way, did  
7 not involve programmers. And when the Macintosh  
8 was released some time ago they put out a program  
9 called HyperCard, which now has lineal  
10 descendents, which generated millions of adopters,  
11 a lot of them being classroom teachers who just  
12 wanted to build a little interactive thing. So  
13 there's -- have a reason to believe that you can  
14 generate an upwelling of interactive teaching and  
15 automated coaches kinds of things, and maybe build  
16 a business model by adding value and supporting it  
17 and providing a good index to it and so forth.

18           What I worry about in the realm of  
19 assertions of intellectual property, though, is  
20 whether those who want to enforce the rights to  
21 their material and insist on a license to  
22 everything will start -- will begin to challenge

1 the idea of fair use in the context of the online  
2 classroom. We already have a serious problem  
3 producing documentaries in this country because  
4 you can't figure out where the material came from.  
5 So, we should talk and do a deal, is what I'm  
6 saying.

7 DR. ZELMAN: You know, it's not an  
8 either-or, it's the genius of the and. And in  
9 public broadcasting, we're really sort of  
10 rethinking our business models and trying to sort  
11 of figure this out. And they are very hard  
12 discussions because a lot of our systems, quite  
13 frankly, are closed and antiquated.

14 MR. MIDGLEY: Thank you. I would  
15 encourage anyone in the audience who has more  
16 questions to submit them. I'm going to give a  
17 question over to Kristen, here.

18 MS. KANE: I have a question. I'd be  
19 interested in each of your perspectives on the  
20 grandmother coming with it challenge. And that is  
21 how would you assess the current capacity of  
22 instructors at both the postsecondary level and

1 the K-12 level to integrate technology in the  
2 classroom in a routine and sophisticated way right  
3 now? Just where do you think we are and is that a  
4 barrier at the moment? If so, what can the  
5 federal government do to help overcome it?

6 DR. ZELMAN: Well, you know, even young  
7 teachers who grew up with this technology, doesn't  
8 necessarily mean that they know how to use it for  
9 instructional purposes in the classroom. And  
10 quite frankly, what we think there needs to be is  
11 sort of a national digital teacher corps, where we  
12 first think about who is training our teachers and  
13 make sure that they have a sense of the new  
14 technology and the possibilities and train them,  
15 as well as thinking about how we, sort of, train  
16 teachers online.

17 Now, we do have some online programs in  
18 public service media, such as PBS Teachers Online,  
19 Teachers Domain, which, you know, tried to sort of  
20 train teachers on new technology, but it's  
21 certainly not enough.

22 I mean, one of our ideas is that we have

1 48 stations on college and university campuses,  
2 and not many of them have knocked on the School of  
3 Education to say, hey, I'm here. I'm a resource  
4 because I'm using new digital media. I know how  
5 to create new digital media. And I could really  
6 be of help to you as you think about developing  
7 courses online on training teachers on how to use  
8 this new -- these new emerging technologies in the  
9 schools.

10 But we really need a, I think, a  
11 stronger federal investment in this, particularly  
12 as state budgets are declining.

13 DR. JOHNSON: Well, I'm not an expert on  
14 the current state, but my sense is that it's a  
15 failing strategy to think that the teachers should  
16 be uniquely the ones who play the role of  
17 encouraging students through the technology.

18 In fact, some of the best course designs  
19 I've seen have been ones in which there's a  
20 teacher, but an outside party as well to -- with  
21 whom the students are sent to engage. So the  
22 teacher becomes more of a coach in the -- and you

1 can leverage the time and effort of people who I  
2 think you would find many, many people will be  
3 willing to spend small amounts of their time  
4 encouraging students in various ways or telling  
5 them what they know.

6 The other ingredient that has to be  
7 added here is that the student themselves is the  
8 best coach. Somebody in one of our State of Play  
9 conferences said multiplayer online games are  
10 great for learners and terrible for teachers. And  
11 some of our designs involve a law student learning  
12 checklist, where we say to the student, here are  
13 the 57 things you could be better at, here are 57  
14 different ways that -- to go out and find out more  
15 about them, evaluate yourself from time to time.

16 And so I think there are lots of  
17 different answers, and they don't all run through  
18 making teachers more like technologists.

19 MR. MIDGLEY: That's great. Thank you.  
20 I think that we are just at the time mark. I want  
21 to recognize that there were a number of questions  
22 coming in from lots of channels relating to

1 bandwidth and access. And I'm going to pass those  
2 on to our next panel. So I use that as a bit of a  
3 segue, which will be covering E-rate and some  
4 infrastructure questions.

5 But before that, I want to thank Susan  
6 Zelman, Todd Hitchcock, and David Johnson for  
7 participating in this panel. Your contribution  
8 was immense and we definitely appreciate you  
9 taking the time to be here today. Thank you.

10 (Recess)

11 MS. BROWN: Hello and welcome to the  
12 last panel discussion of the day as part of the  
13 education workshop, The Future of E-Rate.

14 The Commission has long recognized the  
15 importance of broadband Internet services in their  
16 critical role in advancing the availability of  
17 educational and informational resources. When  
18 establishing the Schools and Libraries Universal  
19 Service Support Mechanism, also known as E-Rate,  
20 Congress noted that advance telecommunication  
21 supported through the Universal Service Fund,  
22 would help open world of knowledge, learning, and

1 education to all Americans, rich and poor, rural  
2 and urban.

3 Under the E-Rate program, funding has  
4 provided millions of school children, teachers,  
5 and library patrons access to modern  
6 telecommunications and information services. In  
7 funding year 2008 alone, the E-Rate program  
8 committed approximately \$269 million in Internet  
9 access and approximately \$430 million in internal  
10 connections which can be used to connect classroom  
11 and buildings for Internet services.

12 It also committed approximately \$1  
13 billion in telecommunication services, a portion  
14 of which could also be used to provide broadband  
15 services. Further, according to a study released  
16 by the National Center for Education Statistics,  
17 in 2006, nearly 100 percent of public schools in  
18 the United States had Internet access and 97  
19 percent at these schools use broadband connections  
20 to access the Internet. That's why we believe the  
21 E-Rate program has assisted in the deployment of  
22 broadband technology within schools and libraries.



1 We're interested in gaining additional insight  
2 into ways in which the E-Rate program can increase  
3 broadband usage and access between schools and  
4 libraries.

5           It is against this backdrop that we  
6 introduce our distinguished panelists today. Dr.  
7 Sheryl Abshire, chief technology officer of the  
8 Calcasieu Parish school system in Lake Charles,  
9 Louisiana; Tom Greaves, chairman of the Greaves  
10 Group located in California; Chris Lehmann,  
11 principal of the Science Leadership Academy  
12 located in Philadelphia, Pennsylvania; and Carrie  
13 Lowe, director of the program on networks for the  
14 Office of Information Technology Policy with the  
15 American Library Association located here in D.C.

16           A few words of just how we're going to  
17 conduct this panel before the panelists provide  
18 their brief remarks and statements. This panel is  
19 set up for an hour, a half of which we will hear  
20 from the panelists. We have asked them to limit  
21 their presentations to about five minutes in  
22 length. The second half-hour we will take

1 questions from here, the audience, and also via  
2 the web. Martin Adel sitting to the left over  
3 here at the computer will be taking the questions  
4 from within the audience, so please get his  
5 attention if you have a question. I believe there  
6 are index cards located on the back table as well  
7 as Martin Adel has some. Also, we will be taking  
8 questions via the web from James Bachtell and also  
9 Cara Voth will be facilitating the  
10 question-and-answer period during the second  
11 half-hour.

12 With that said, and without further ado,  
13 we will turn to our first panelist, Dr. Sheryl  
14 Abshire.

15 DR. ABSHIRE: Thank you very much,  
16 Regina. And I want to thank the Commission for  
17 providing me with the opportunity to provide input  
18 to the design of a national broadband plan.

19 As Regina mentioned, I'm Sheryl Abshire  
20 and I'm the chief technology officer for the  
21 Calcasieu Parish schools in Lake Charles,  
22 Louisiana. I've held that position for

1 approximately 10 years and I've been an educator  
2 for over 36 years. I began, as many educators  
3 did, as a classroom teacher, was a library media  
4 specialist for over a decade, a school principal,  
5 teach face-to-face and online at several different  
6 universities, and I have substantial experience in  
7 the use of technology in schools and classrooms.  
8 But more importantly to the point of today's  
9 workshop, I've been responsible for district-wide  
10 E-Rate applications since the inception of the  
11 program and I've just completed a very long and  
12 very arduous E-Rate audit. So I am a survivor of  
13 that and I'm here today to represent COSN, the  
14 Consortium for School Networking, which is a  
15 nonprofit association promoting the use of  
16 technology and the Internet to improve K-12  
17 education.

18 COSN and ISTE, the International Society  
19 for Technology, have long been partners working on  
20 federal policy and championing the very effective  
21 E-Rate program. We believe that E-Rate has had a  
22 substantial impact on delivering broadband to

1 schools and libraries nationwide and that it  
2 should have a major role in the forthcoming  
3 broadband plan.

4 My comments today include a few proposed  
5 changes to E-Rate that I believe will not only  
6 provide more support for the program, but enhance  
7 the program's ability to deliver broadband  
8 services to schools and libraries.

9 Before I turn to E-Rate's future, let me  
10 talk to you just a moment about the significant  
11 effect that E-Rate had played on a very, very  
12 local level in my school district. Lake Charles  
13 is the southwest corner of Louisiana, also known  
14 as "Hurricane Alley." We educate over 33,000  
15 students and employ over 6,000 people. We're the  
16 sixth largest district in the state and we're the  
17 largest employer in the parish. Thirty-eight  
18 percent of our students are from minority groups  
19 and 59 percent of our students are eligible for  
20 free and reduced lunches, which translated this  
21 year into a 73 percent E-Rate discount rate.

22 When E-Rate began back in the early

1 days, our telecommunications consisted of a few  
2 dial-up lines in school libraries and some random  
3 training showing teachers how to use a computer,  
4 how to use a certain program with a child, nothing  
5 sophisticated. Today, all that has changed. We  
6 now have over 20,000 computers on the network and  
7 at any given moment, between 12,000 and 15,000 are  
8 accessing the vast resources of the Internet.

9 Our teachers, our students, our  
10 administrators, make requests for over 5 million  
11 web pages or network objects every day. Over  
12 35,000 e-mails are broadcast. We transmit almost  
13 19 gigabytes of data. And for all that work and a  
14 decade of commitment to that, the Center for  
15 Digital Education, the National School Boards  
16 association, recognized us as one of the most  
17 digitally advanced large school districts in the  
18 country. And so how does that all happen in a  
19 decade? Well, it's a short answer: A lot of it  
20 is contributed to E-Rate.

21 We've received to date almost \$5 million  
22 and most of that money, a sizable chunk, has gone

1 to support the Internet connections and the wide  
2 area network. But we've not been satisfied in  
3 Calcasieu Parish with just wiring our schools and  
4 our classrooms. We understand very, very clearly  
5 that the Internet is only valuable if it leads to  
6 improvement in teaching and learning and for that  
7 reason, no technology in our district has been  
8 leveraged without significant professional  
9 development.

10 Annually, over 500 teachers are trained  
11 both face- to-face and online. We have a deep --  
12 a decade long partnership with McNeese State  
13 University, which is the sole -- almost the sole  
14 provider of teachers into our region, and so we  
15 train over 300 pre-service teachers a day. And  
16 all teachers -- all teachers -- are adept at  
17 online learning and that has paid off. That's  
18 paid off for us in many ways, not only in terms of  
19 disaster recovery where we can continue school  
20 when schools cannot physically open for us due to  
21 inclement weather, but also in terms of just a few  
22 weeks ago we were awarded the 2009 Blackboard

1 Catalyst Award for K-12 excellence in the country  
2 and blended learning, and this was specifically  
3 for online professional development. But most  
4 importantly, we're really succeeding where it  
5 counts: At the student level.

6 One of our success stories that I would  
7 point to is John F. Kennedy Elementary, a Title I  
8 school with 96 percent of its students that have  
9 free and reduced lunch. The problem: Lack of  
10 technology, lack of teacher training, children  
11 with no access to resource. And so we  
12 strategically levered Title I resources, began  
13 intensive staff development in the use of  
14 technology as a critical resource, put a lot of  
15 time and money into teacher professional  
16 development, and just recently that school was  
17 named one of the Title I award winners for  
18 excellence and improvement.

19 With all of that being said, there's no  
20 doubt that there's some changes to E-Rate that  
21 need to be made. Number one, and foremost in my  
22 mind, is that the E-Rate cap must be raised.

1 Since the program's second year, the Commission  
2 has not raised the annual cap above its \$2.25  
3 billion funding level, not even to provide an  
4 inflation adjustment. On average the annual  
5 demand for E-Rate support outstrips that annual  
6 cap by \$1.75 billion with this year's \$3.99  
7 billion mirroring that average shortfall. I think  
8 these estimates are low and the reason I would say  
9 that they are low is because many schools and  
10 libraries no longer even apply for priority to  
11 services because they know their odds of success  
12 are very slim.

13 Another one is that, the poorest of our  
14 schools, shortly, with this significant rise in  
15 requests, even those at the 96 percent discount  
16 will probably soon not be able to use internal  
17 connections. There's no doubt that Priority 1  
18 funding has taken a bigger and bigger share of  
19 this funding and it's because 21st century  
20 learning environments demand and require more  
21 bandwidth. Teachers and students demand and  
22 require more bandwidth. We've heard from our



1 panelists this afternoon about what it's going to  
2 take to really provide the type of educational  
3 opportunities that students require and they've  
4 talked about the applications that are needed.  
5 Those can't run, as someone said earlier, on a 256  
6 line. It's impossible.

7 My district is no different than many  
8 others. We have suffered significantly from the  
9 lack of available E-Rate funding. The only year  
10 that we were able to get internal connections in  
11 recent memory was in 2006-2007 and that took a  
12 massive hurricane basically swamping the parish,  
13 closing schools for over a month, and a special  
14 exemption from the Commission for all of our  
15 schools to be able to get internal connections.  
16 We don't expect any this year because we're in  
17 that mid-discount -- the mid-70 range discount.  
18 The lack of this ability to increase our broadband  
19 to the levels that we've talked about this  
20 afternoon is crippling our district educationally  
21 in my opinion.

22 We operate 100 megabits internally

1 connected network with 100 megabits to the  
2 Internet, and with the massive use of online  
3 learning and digital content that's needed, this  
4 level of service is grossly inadequate. Last year  
5 for the first time, we put in bandwidth caps and  
6 that paralyzed learning in many, many ways. As an  
7 example, in a classroom we have at least five  
8 computers in every one, but yet we can only  
9 guaranty two wired connections per classroom. So  
10 let me make the analogy, imagine if you had five  
11 phones, but only two could dial out; or if you had  
12 five cars, but only two of them had any wheels; or  
13 if you had five ships, but only two could get out  
14 of the dock. Now, imagine having five computers,  
15 but only two can access the information on the  
16 Internet. What do we tell the other three  
17 students? What computer would you want to use?  
18 Well, that's how our students and our teachers  
19 feel -- so close, but yet so far.

20 These goals of improving bandwidth for  
21 us and increasing educational opportunities for  
22 students can only be done with bigger E-Rate

1 dollars and predictable and sustainable funding,  
2 so we need approximately -- my suggestion is \$4  
3 billion.

4 The other issue that I would like to  
5 bring to the table is that the Commission can  
6 leverage broadband availability in schools by  
7 altering current E-Rate rules to allow community  
8 members to use E-Rate services for continuing  
9 education and similar purposes for the community  
10 after school. The requirements have been met for  
11 E-Rate and if we have to cost allocate out the  
12 resources on an application, most districts won't  
13 even go to the trouble.

14 With this change in rule, we could  
15 provide access to classes that the working poor  
16 and the underprivileged in our community so  
17 desperately need because they lack the basic  
18 technology skills. I know that many people are  
19 purporting the use of E-Rate for  
20 non-telecommunication services, hardware,  
21 software, professional development. I'm going to  
22 come down not in favor of that because I believe

1 that the E-Rate is already oversubscribed and I  
2 don't believe that these arguments justify  
3 applying E-Rate dollars to other equipments and  
4 services until we have the broadband issue solved.

5 There's no need to stimulate the demand.  
6 It's there and it's been there for years.

7 I want to thank you for the opportunity  
8 to speak about E-Rate this afternoon. I know my  
9 time has quickly waned here. Please know that the  
10 E-Rate, we are grateful and thankful for this in  
11 America's schools and our libraries. We come to  
12 you seeking improvements for all of the schools  
13 and libraries, and I'm confident that E-Rate can  
14 play an even larger role in future broadband  
15 dissemination and usage if the annual cap is  
16 raised and after school rules are relaxed.

17 Thank you for the opportunity.

18 MS. BROWN: And thank you, Sheryl, for  
19 coming and providing your valuable insight.

20 Mr. Greaves?

21 MR. GREAVES: Hi, my name is Tom  
22 Greaves. And Sheryl, that was impressive. I

1 think that you mirror many schools in American  
2 school districts. They're doing outstanding work  
3 on limited budgets and funds.

4           It's a privilege to be here today to  
5 represent the broadband needs of the 45 million  
6 public school children. And as I was thinking  
7 about coming to the FCC, about my first  
8 experiences with computers and with education and  
9 the FCC, it goes back to 1956, where my dad took  
10 me to Carnegie Tech and I got to work on an IBM  
11 650 mainframe computer. The following year, I  
12 built my own computer that would do Tic- Tac-Toe,  
13 this was in '57 and then in '58, I had a ham radio  
14 license and I got written up in the Cleveland  
15 Plain Dealer for doing homework over the radio  
16 waves. We didn't have the Internet back then. I  
17 just did a quick calculation and we were doing it  
18 at 2 bits per second, so I've gone from 2 bits per  
19 second to now gigabits per second and there's  
20 never enough bandwidth, I can tell you that.

21           My purpose today is to give you an  
22 accurate picture of where schools are with the

1 broadband and where they are going and also to  
2 introduce a new idea that just as building  
3 interstate highways, providing the broadband  
4 coverage to schools has economic advantages and so  
5 it doesn't really cost money to do that in the  
6 long term. At the state and federal level, it  
7 saves money.

8 My experience comes from the two studies  
9 that I did with my partner Jeanne Hayes of the  
10 Hayes Connection called "America's Digital  
11 Schools." And these two studies we surveyed the  
12 top 2,500 schools in America, we asked them a lot  
13 of questions, including about where they were with  
14 broadband today and where they would like to go in  
15 five years, and we have -- I'll share a few of  
16 those answers today.

17 I'm going to move pretty quickly through  
18 this material, but I'm available afterwards and  
19 offline to get into it deeper with anybody that  
20 would like to. Next slide please.

21 So, one of the things that this slide  
22 shows that in 2008, which is up substantially from

1 2006, the average kid has about 6 kilobits per  
2 second access -- 6 kilobits per second per student  
3 in school. So, yes, we have the broadband, but  
4 these same kids go home and they have 6 megabits  
5 per second. It doesn't take a rocket scientist or  
6 a STEM education to figure out that there's a  
7 problem.

8 Now, we call this a crisis because not  
9 only are the schools underfunded with broadband  
10 today, but looking forward, there's a lot of  
11 trouble on the horizon. Next slide please.

12 The first problem we see on the horizon  
13 is that most of the schools, or 54 percent of  
14 them, think that they're not going to be able to  
15 get the money to expand broadband the way they  
16 need it. Just as Sheryl was pointing out -- and  
17 when Category 1 is used up, a T-I line that cost  
18 \$400 under subsidy might go to \$1,500, and so it's  
19 really going to hit in the pocketbooks. Some 34  
20 percent feel that even if they had the money, they  
21 won't be able to get the broadband, and that's  
22 because they maybe live out in the country, the

1 phone company isn't going to pull another copper  
2 strand to their school or put in fiber. And then  
3 47 percent feel that they E-Rate is not going to  
4 meet their needs. And for the rest of those, the  
5 60 percent that think the E-Rate is okay, I think  
6 they're either not using it or they're not paying  
7 attention. Next slide.

8 Now, when the E-Rate got started back in  
9 '96, one of the things that was put forward is  
10 that it would allow students to have access to  
11 rich media. We'd have videos from the Library of  
12 Congress and things like that. And as Sheryl was  
13 saying, now most of the schools in America, over  
14 60 percent, are filtering their bandwidth  
15 requirements. They're throttling things back, and  
16 so the best parts of the Internet are now being  
17 shaped throttled out so that the schools don't  
18 have access to them. I think this is another  
19 major problem.

20 All these contribute in a way to what  
21 we're calling the crisis. Again, there's more  
22 behind this, but time doesn't permit me to go into



1 it. Next slide, please.

2 Now, I think most of the people in this  
3 room know why we need broadband and there are some  
4 things not mentioned on this slide that I'll touch  
5 on, but the access to information, being able to  
6 get rid of the barriers of time and distance and  
7 so forth, there was a girl that I was interviewing  
8 one time and she said that with the Internet she  
9 could find the answer to any question. I said  
10 what about before computers? She said before  
11 computers, I wasn't able to find the answer to any  
12 question.

13 So if you're in a school and you want to  
14 know why rain clouds are black, you can type it  
15 into the computer and you'll get the answer. If  
16 you ask your teacher, it might not be on her  
17 agenda to answer it or whatever.

18 Secondly is personalization. It's been  
19 mentioned many times here today, but  
20 personalization is the Holy Grail to improve  
21 student performance. We're all different, we all  
22 learn differently. Personalization cannot be done

1 with texts. You can do it, but you can only  
2 personalize in just a very few modalities. I'm  
3 talking about personalizing in maybe 100  
4 modalities. To be effective, that requires  
5 digital content. The digital content has to be  
6 available everywhere, everywhere that a textbook  
7 is available. And so to do that, I believe that  
8 every student needs a device of some kind -- we  
9 can argue about what kind -- but it needs to be  
10 connected to the Internet. And at a school that's  
11 through Wi-Fi and out of school that's for  
12 cellular data or WiMAX offerings.

13 So, it hasn't been brought up here  
14 before, but I believe that Internet -- that the  
15 E-Rate should be expanded to cover student data  
16 wherever they are. Next slide, please.

17 Let's talk about the economy. I won't  
18 go into this. You can read the slide, but in  
19 Project RED, which is a project I'm working on  
20 that's being driven by the nonprofit of Michigan  
21 called the One-To-One Institute, we're now seeing  
22 that gathering the data to show a properly

1 implemented educational system is revenue positive  
2 at the state level and that requires broadband to  
3 be properly implemented. There will be more on  
4 that coming out later. Next slide, please.

5 So, I have a few recommendations for the  
6 FCC and members of Congress. First of all, I  
7 appreciate Sheryl and \$4 billion, but -- she's a  
8 bargain. I think it ought to be six or even  
9 eight, and I do that because of knowing where  
10 we're going, not where we are today. You have to  
11 look out in the future and all these trends that  
12 are driving the Internet are going to continue.  
13 The bandwidth requirements of the rest of the  
14 world, let alone schools, are doubling every year  
15 or 18 months. They're going to do that in  
16 schools. Now, the cost doesn't go up linearly,  
17 but if we did \$6 billion today, we're going to  
18 need more than that next year.

19 Secondly, I talked about mobile  
20 broadband. I think that the students need to have  
21 access with mobile broadband wherever they are.  
22 Obviously that's an issue. It costs a lot, but I

1 think there are ways to limit it to school use and  
2 keep the costs under control.

3 Thirdly, I think -- let's talk about  
4 spectrum. The school's own 2.5 spectrum for EBS  
5 broadcast many places and that's getting converted  
6 in some of them, like in Upper Michigan, to  
7 provide wide area network coverage for students.  
8 That could be done everywhere. Now, I realize  
9 that a lot of that spectrum has been sold or  
10 licensed to providers that are out there looking  
11 to provide 3G and 4G, but in many places like  
12 Choteau, Montana, or Shures, Nevada, Clear Wire or  
13 AT&T or Verizon is not going to be there. Let the  
14 schools go back and get a piece of that 2.5  
15 spectrum and put up their own networks.

16 Equipment. There's another little known  
17 frequency out there called 3.65 and that's license  
18 light. Any school, or you, can go set up your own  
19 3G network, or 4G network, with 3.65 spectrum.  
20 The problem we've got with 3.65 is that it's  
21 limited in the mobile. If you have a laptop, it's  
22 limited in power. That's because they're

1 envisioning people driving down the highway with  
2 it.

3 Kids are not going to be driving down  
4 the highway, so they could have nomadic use. And  
5 if that were lifted, it would be a great benefit  
6 to the schools.

7 And finally, I think that there are a  
8 number of things that could be done, incentives,  
9 as was mentioned earlier, tax incentives, and get  
10 all the providers the bandwidth and the consumers  
11 the bandwidth, to think outside the box and look  
12 for creative ways to solve our problem within the  
13 budgets that we have and also that would be  
14 extended.

15 I thank you for your attention. Just  
16 remember a few things: Number one, that we have a  
17 crisis. Number two, that this crisis isn't going  
18 away on its own. And number three, that a  
19 broadband coverage is essential to great schools  
20 in America. Thank you.

21 MS. BROWN: And thank you. I think you  
22 provided some really good recommendations there

1 for us to consider.

2 MR. GREAVES: The next slide has got  
3 some references, too, so you'll be able to see it  
4 online.

5 MS. BROWN: There we go. Okay. Mr.  
6 Lehmann?

7 MR. LEHMANN: Great. So, I'm here to  
8 talk a little bit differently about sort of how we  
9 can use E-Rate funding to really re-imagine what I  
10 think schools can be. E-Rate funding has, without  
11 question, in many, many places, created the  
12 technical framework to truly revolutionize  
13 education by wiring thousands of schools across  
14 the country and so there is now the technological  
15 infrastructure to re-imagine what schools are.  
16 However, the complaint that we hear too often from  
17 too many people -- from educators, from students,  
18 from parents -- is that despite the infusion of  
19 billions of dollars in wiring, hardware, et  
20 cetera, we are not seeing change happen quickly  
21 enough where it matters the most: In the  
22 classroom.

1           I dare any of you to stand outside of  
2           any high school in America at dismissal and what  
3           you will see is students rushing to their  
4           knapsacks and pockets to pull all of the devices  
5           that are banned throughout their days at school.  
6           Increasingly, as our kids live more and more of a  
7           digital life, school is becoming a place that has  
8           little to nothing to do with the ways kids live  
9           the rest of their lives. That must change. And  
10          what I argue is that we must allow teachers the  
11          opportunity to re-envision what their classrooms  
12          can be, and the only way to do that is to give  
13          them the time and the training they need to get  
14          there. We, all of us -- parents, educators,  
15          students, policymakers -- must be willing to  
16          rethink many of the basic assumptions that we have  
17          about our classes and our schools. E-Rate must  
18          help us re-imagine what schools can be by helping  
19          us in that process. This does require a change in  
20          the funding formulas to allow for more Priority 2  
21          funding, allowing for teacher training, especially  
22          where the broadband issue has been, in many ways,

1       solved, and raising the cap as demand for  
2       broadband continues to grow and our definition of  
3       school continues to change.

4               The sad thing is this photo that is  
5       behind you was taken off of Flickr. It's a  
6       creative commons license. And someone was  
7       bragging about their new classroom and how  
8       beautiful it was and certainly it's well lit and I  
9       suppose the stanchions of the desk are blue, which  
10      is new, but otherwise this is a picture that could  
11      have been taken at any time over the last 100  
12      years of the American educational experiment.

13              We must understand that schools are  
14      changing whether we like it or not. Clayton  
15      Christensen in his book Disrupting Class makes the  
16      claim that by 2019, half of all high school  
17      classes will be taught either fully online or in a  
18      blended fashion between 30 and 80 percent of the  
19      interaction happening online. There's no  
20      question, as we become a more and more wired  
21      society, and as schools increase bandwidth, there  
22      is no technological reason this cannot happen.



1 But what will those classes look like? How will  
2 they be taught? What will they value? And who  
3 will teach them?

4 The point is, if we've spent billions  
5 wiring schools, we must also commit the money to  
6 spend to help teachers leverage the tools. And to  
7 really hammer that point home, Neil Postman, one  
8 of my favorite theorists, says that certain  
9 technologies are not additive, but are  
10 transformative. He uses the Guttenberg printing  
11 press as his example, where he says, "When the  
12 printing press was invented, you didn't have  
13 Europe plus books. You had a whole new Europe, a  
14 truly transformed society." What E-Rate funding  
15 should do is not create schools plus computers,  
16 schools plus the Internet, but rather what it  
17 should give us the ability to do is re-imagine  
18 whole new schools, things we cannot even dream  
19 about. Next slide, please.

20 So, what does that look like? Well, the  
21 term that you hear being thrown around sometimes  
22 is this idea of School 2.0, a re-imagining of

1 school. Science Leadership Academy, a school that  
2 we started in Philadelphia, is a partnership high  
3 school between the school district of Philadelphia  
4 and the Franklin Institute, an esteemed science  
5 and technology museum in Philadelphia. We are a  
6 one-to-one laptop school where every child does  
7 have a Mac computer and we are trying to really  
8 pioneer some of these ideas behind School 2.0.  
9 Every single class is a blended class happening  
10 both on- and offline. We use multiple open source  
11 resources like Moodle and Drupal and Koha to  
12 provide a fully realized online solution for kids  
13 while also powerfully, powerfully valuing the time  
14 that we spend together in class. Broadband  
15 technology allows for student empowerment,  
16 learning that puts the power in the hands of the  
17 children, not by devaluing the classroom, but by  
18 revaluing it. And to that point, we must  
19 understand that sometimes it's not about the  
20 learning outcomes, it's not about the only things  
21 that we had as predetermined solutions that we  
22 thought kids would come to, but rather the answers

1 they come to themselves, beyond our expectations,  
2 over and above anything we could have dreamed of.

3           The single greatest challenge for us in  
4 schools today is to help students make sense of an  
5 ever-changing world. We have gone from a society  
6 and a school system that was based on information  
7 scarcity to one of information overload, but a  
8 student sitting at home logged into a webinar to a  
9 lecture is not the answer. The classroom needs to  
10 be part of the solution. There is no question  
11 that learning in class should not be defined by  
12 the time and space that the class happens to  
13 occupy. There is no question that the power of  
14 broadband is that learning class itself can now be  
15 24/7, 365, but only if we close the gap between  
16 the access students have at school and the access  
17 they have at home, but also if we understand that  
18 that classroom time, that community time, real or  
19 virtual, is powerful. The classroom should be  
20 where we come together to make meaning because we  
21 know that synthesis and collaboration work. My  
22 ideas will be better because they have interacted

1 with yours and I have been changed for that.

2           If all we do with broadband technologies  
3 is create a system with more efficient ways to  
4 "deliver content with predetermined objectives and  
5 predetermined outcomes," all we would have done is  
6 repeat the mistakes of the 1950s, when we thought  
7 TV would revolutionize our schools by delivering  
8 the best content in the world. Instead we need to  
9 understand what schools can be when they become  
10 transparent through the use of broadband. When  
11 the classroom and the teacher in the front of the  
12 room and the school library are not the end all  
13 and be all of acquiring information, schools can  
14 become truly inquiry driven. We can start with  
15 the questions the community asks together and end  
16 with the reflections on the answers we find.

17           Schools can be empowering. What held  
18 down the progressive school movements of the last  
19 100 years was not that the ideas were wrong, but  
20 rather it just took too long to create those  
21 authentic examples of learning.

22           With the tools at our disposal today,

1 students can research, collaborate, create,  
2 present, and network in meaningful, powerful ways.  
3 We actually now have the tools at our disposal to  
4 achieve John Druhi's dream of what schools can be.  
5 Schools can be transformative.

6 When we harness broadband technologies,  
7 students can be authentic voices in the world. At  
8 Science Leadership Academy, a group of 30 students  
9 and a dedicated, passionate teacher created a new  
10 way to create biodiesel fuel. Biodiesel is  
11 usually produced in a batch process. You throw  
12 all the ingredients in, you stick it in the oven,  
13 it comes out, you've got biodiesel. This sounds  
14 simplistic because I was an English teacher.  
15 Don't blame the kids, blame me.

16 What our students created was a way to  
17 create a flow process biodiesel generator  
18 constantly putting in the ingredients to create a  
19 continuous flow. According to their calculations,  
20 it is a 700 times more efficient way to create  
21 biodiesel than what had been done before.

22 Here's where it gets cool. Yes, we've

1 got two patents pending on it: A design patent  
2 and a process patent.

3 But more than that, the kids decided to  
4 release it with a creative commons license to  
5 anyone who wanted to use it for nonprofit  
6 purposes. We're working with a village in  
7 Guatemala and a village in Ecuador. They have  
8 built what our kids designed and have gone from 4  
9 hours of diesel a day to what they were buying  
10 from Venezuela, to over 18 to 20 hours of  
11 biodiesel every day using open sourced and  
12 creative communications technologies to share the  
13 information and take their villages off the grid.  
14 That's transformative, that's empowering, and no  
15 learning objective could have guess that that's  
16 where we were going to go. That's what our  
17 schools can be. Next slide, please.

18 None of this happens without teachers.  
19 We need to find a way to leverage E-rate funding  
20 to help teachers profoundly change their pedagogy  
21 because teachers are, in many respects, more  
22 important than ever before, but also we have to

1 recognize that their role has changed. What we  
2 need today from the teachers in our schools, we  
3 need teachers to be innovative, inquisitive, and  
4 wise. We need teachers who are willing to change,  
5 who understand that our societies have changed and  
6 that if our schools don't change with them, they  
7 will be rendered obsolete. We need teachers who  
8 are inquisitive, who want to be learners as well,  
9 and who care more about the kids in front of them  
10 than they do about the store of content they have  
11 in their own minds. And we need teachers who are  
12 wise. More than anything else, this is what we  
13 need. Kids today are trying to make sense of an  
14 ever- changing world with more access to  
15 information than ever before, some of it good, and  
16 quite a lot of it bad. What our teachers need is  
17 to help our students to turn information into  
18 meaning and meaning to wisdom.

19 E-Rate, in many places, has taken care  
20 of the first piece of the puzzle. It has put  
21 thousands and thousands of schools online bringing  
22 the bandwidth to the door. Now we need a

1 dedicated national teaching faculty that can be  
2 part of that dialogue for change and we need  
3 E-Rate funding to help us get there.

4 Thank you very much for the opportunity  
5 to speak to you today and I really -- I appreciate  
6 everything the FCC has done to wire our schools.  
7 Thank you.

8 MS. BROWN: Thank you. Thank you for  
9 the very powerful presentation.

10 And now, Ms. Lowe, who will speak to the  
11 need for and use of broadband technology within  
12 the libraries.

13 MS. LOWE: Thank you, Regina. If you're  
14 wondering why Regina sort of tripped over my name  
15 at the beginning, it's because I told James that  
16 it's not pronounced "low," it actually rhymes with  
17 "cow," so I'm sure you were considering whether  
18 that was correct.

19 On behalf of the American Library  
20 Association's more than 65,000 members, I'd like  
21 to thank the FCC for inviting us to be part of  
22 today's event. It's a real pleasure to sit here



1 with so many of my colleagues from the education  
2 world. We're so glad that the Commission is  
3 holding these meetings and including voices from  
4 so many different groups that depend on the  
5 creation of a visionary national broadband plan.

6 Libraries play a vital role in our  
7 country's information landscape, providing no-fee  
8 access to the Internet and online services, like  
9 continuing education, like employment resources,  
10 federal, state, and local e-government services,  
11 and more. Libraries have seen massive growth in  
12 the use of online services over the last few years  
13 and every indication calls for a continued upward  
14 trajectory in demand.

15 Major news outlets have reported on how  
16 libraries have become lifelines to people who have  
17 seen their lives turned upside down by the  
18 economy. Besides providing access to online  
19 training and job services, librarians provide  
20 training in new technology skills, offer classes  
21 on job searching, and more.

22 In one quick example, a library in Las

1 Vegas recently experienced a new casino opening  
2 and the casino owners informed people that they  
3 needed to apply for jobs online and that they  
4 should go to the library to do so. So, these  
5 local public libraries were experiencing lines out  
6 the door, lines filled with people who were new to  
7 computers, who had never touched a mouse before,  
8 and who needed one-on-one assistance in setting up  
9 e-mail accounts and then navigating online  
10 applications. And we're seeing this in libraries  
11 all across the country.

12 Librarians have an interest in every  
13 aspect of the National Broadband Plan's  
14 development, but we're particularly interested in  
15 today's topic, which is E-Rate. E-Rate's been a  
16 major success story for America's libraries.  
17 Thanks to recent breakthroughs in our data  
18 analysis, we know that 65 percent of public  
19 libraries benefitted from the E-Rate program in  
20 funding year 2007. These benefits range from  
21 basic telephone services to high-speed broadband  
22 connectivity, and they serve libraries in remote

1 areas as well as in our most populous cities.

2 Without E-Rate there is no way that  
3 libraries could have achieved the level of success  
4 that they have today. This critical and essential  
5 program has not only brought direct broadband  
6 access to libraries and schools, but it also  
7 benefits their surround communities. We've  
8 observed that when broadband services are made  
9 available to libraries and schools through the  
10 E-Rate program, entire communities, regions, and  
11 even states benefit.

12 E-Rate support often becomes the  
13 catalyst for additional infrastructure investments  
14 that bring new or upgraded services to consumers  
15 in the area. The impact of E-Rate is not only on  
16 schools and libraries, it's on America's  
17 communities as well.

18 I don't need to tell this audience how  
19 much technology and the need for technology have  
20 changed in the 12-year life of the E-Rate program.  
21 Libraries have gone from offering a single  
22 terminal with dial up access in the mid- '90s, to

1 running highly complex, multiuser environments  
2 which require a staggering amount of bandwidth.  
3 Unfortunately, although needs have increased  
4 during this time, the E-Rate program has not. As  
5 you've heard from some of my co- presenters here,  
6 the funding level for E-Rate is exactly what it  
7 was 12 years ago. It's time to give serious  
8 consideration to raising the E-Rate cap.

9 We're finding the E-Rate program to  
10 reflect increased broadband demand will be an  
11 essential component of the National Broadband  
12 Plan. And as the Commission maps E-Rate's future,  
13 we urge you to preserve the foundations of the  
14 program as stated by the Joint Board in 1996. And  
15 as an aside, I have to say I usually am walking  
16 these halls with groups of librarians calling for  
17 changes in the program, so it gives me particular  
18 pleasure to point back to some of the original  
19 foundational thoughts in this program and how  
20 correct they were.

21 First, E-Rate must remain technology  
22 neutral. E-Rate must continue to provide maximum

1 flexibility to purchase whatever package of  
2 telecommunication services libraries believe will  
3 meet its telecommunications needs most effectively  
4 and efficiently. We've heard about a lot of neat  
5 technologies here, but, as we all know, it's not  
6 one size fits all. Schools and libraries need to  
7 be able to choose what works for them and use  
8 E-Rate to make that possible. The flexibility  
9 that allows libraries and schools to take  
10 advantage of available and evolving technology  
11 solutions is a core principle of the program and  
12 it needs to be preserved.

13 Second, E-Rate discounts must be based  
14 on need. Closely related to the first point,  
15 every eligible library must define for itself the  
16 needs of its patrons and of its community. Given  
17 the varying needs from community to community and  
18 from state to state, the relative advantages or  
19 disadvantages of different technology solutions to  
20 meet those needs must be left up to the library to  
21 decide. This core principle, allowing every  
22 library to determine its own need and apply for

1 services and equipment that supports it, must also  
2 be preserved.

3 Finally, E-Rate must make access  
4 affordable. This point is particularly important  
5 as we consider the National Broadband Plan and the  
6 need to bring high bandwidth solutions to anchor  
7 institutions like libraries.

8 Many libraries would welcome the  
9 opportunity to use E-Rate to meet their  
10 dramatically increasing bandwidth needs, but find  
11 that, particularly in this economy, they simply  
12 can't afford the non-discounted portion of the  
13 costs of the needed services. There may be some  
14 partial remedies for this in considering how  
15 library discounts are calculated, but it's also  
16 probably part of a larger policy question for a  
17 re-envisioned E-Rate.

18 We strongly believe that the E-Rate  
19 program for libraries and schools must be a key  
20 component of the National Broadband Plan. Over  
21 the last 12 years, the program has already had a  
22 dramatic impact on making broadband solutions

1 possible in libraries across the country. We look  
2 forward to working with the Commission as it  
3 continues to look for further solutions to meet  
4 today's broadband needs, including ways to make  
5 the E-Rate program even more effective and  
6 efficient in the future.

7 I'm going to give my last about four  
8 minutes back to the panel, and thank you very  
9 much.

10 MS. BROWN: Thank you. We'll move  
11 directly into taking questions for our panelists  
12 due to the limited amount of time. If you have  
13 any questions here in the audience, please raise  
14 your hand so Martin Adel can be sure to give you a  
15 card and take your question.

16 I will turn it over now to Cara Voth,  
17 who will facilitate the question period.

18 MS. VOTH: It's Cara Voth, sorry.

19 MS. BROWN: Excuse me, Cara.

20 MS. VOTH: I thought Regina knew me by  
21 now. I think this question might be overflow from  
22 the last panel. This comes from Steve Midgley,

1 who's the director of Educational Broadband Plan  
2 here at the FCC, and I think he's just taking  
3 advantage of all your expertise here, so --  
4 because this is not directly E-Rate-relatable  
5 question.

6 But he asks, "How should we fix the  
7 school firewall problem where districts will block  
8 large segments of media, like the (inaudible) or  
9 blogs?" Anybody.

10 DR. ABSHIRE: I don't know if it's a  
11 problem that you can use the term "fix" for --  
12 because I think it's the issue around opening up  
13 Web 2.0 resources in public schools is complex.  
14 And so I don't think there's a simple solution to  
15 it, but it goes back to the core that it's about  
16 education.

17 It reminds me of when we first had  
18 Internet in the schools and there was a great deal  
19 of concern about the Internet and the resources  
20 that it would bring, and do we really want our  
21 children exposed to certain things. And it took  
22 time and it took education -- education on the



1 community, education with teachers, education with  
2 students -- about appropriate use, about fair use,  
3 about resources that truly contribute to the  
4 educational system, and then those that are  
5 external resources that really don't have much  
6 education value.

7           And so I think the question is that as  
8 schools and school districts, and particularly  
9 school boards who represent either the  
10 conservatism or the liberalism of their  
11 communities, become more comfortable and educated  
12 about what those resources are, that I think we  
13 have opportunities to demonstrate more and more  
14 value about these types of resources and reduce  
15 the fear factor. But it's not a new conversation  
16 in public schools, fear of the unknown, and that's  
17 what it is. It's the fear of the unknown. And  
18 when you have school board members and parents  
19 that all they hear about is MySpace and the  
20 problems that the media has perpetuated, then  
21 that's what we as public educators have to battle.  
22 CNN, you know, is not doing a story on how

1 wonderful children are blogging about weather  
2 around the world with children in different  
3 continents. They want to talk about the one child  
4 or the cheerleader that had a problem.

5 So I think we've got our work cut out  
6 for us in public schools to do a better job in  
7 terms of PR about what are those resources and to  
8 reduce that fear of the unknown and really make  
9 that knowledge ubiquitous about the power of  
10 collaborative learning online. So, I don't think  
11 it's a quick and easy answer, but I think time and  
12 education will solve it.

13 MR. GREAVES: Another comment on that,  
14 it isn't that -- it isn't a technology issue. We  
15 have the technology to do any kind of filtering  
16 that we'd like to. This really, as Sheryl said,  
17 it's up to the local control to figure out what  
18 they want to do and to educate their stakeholders.

19 MR. LEHMANN: And I would argue that  
20 there is one very simple solution that many, many  
21 districts could do, which is to take filtering out  
22 of the hands of the technicians and put it into

1 the hands of the educators. I think that's the  
2 first and most important thing that many places  
3 need to do.

4 Secondly, though, I think we need to  
5 understand that even with the untoward parts of  
6 the Internet, even with the way MySpace can be  
7 abused or what have you, if we deny ourselves  
8 access to those sites, we deny ourselves access to  
9 the teachable moment there. We need to be  
10 teaching children about their digital footprint.  
11 We need to be teaching children what it means that  
12 today the notion we are the stories we tell is  
13 more powerful than ever. And when all of those  
14 sites that the students use to do that outside of  
15 school are blocked inside of school, teachers are  
16 no longer allowed to be part of that conversation,  
17 and that is the biggest reason it needs to change  
18 because, again, it gets back to this idea of  
19 teaching wisdom. We have to help kids become  
20 better digital citizens. It's one of the most  
21 important things they're going to learn from us.

22 MS. VOTH: Thank you very much. We have

1 a question from our audience. This comes from  
2 Bonnie Sutton. Thank you very much, Bonnie.  
3 "Chris Lehmann talks about teacher professional  
4 development. Has it ever been a national model?  
5 If not, why not?"

6 What are your thoughts on that?

7 MR. LEHMANN: Well, I think it's an  
8 interesting thing. I think that on some level  
9 there are things that are national and there are  
10 things that are regional and I'm not sure that the  
11 way we would build a school in Philadelphia would  
12 be the way we would build a school in Lake  
13 Charles, Louisiana. And I think that there are --  
14 and there's probably some very good reasons for  
15 that.

16 I think we need a national discussion on  
17 what school can be. Does that -- is that what  
18 national professional development looks like?  
19 Perhaps. I think that certainly the worst thing  
20 we could do is assume that we are going to create  
21 a national model of this and then sort of black  
22 box it out to every school in America.

1           Should there be a national conversation  
2 about what schools can be? Absolutely. Do  
3 teachers absolutely need to be at the table and  
4 part of that conversation? Absolutely. If we can  
5 do that, I think we will have a better school  
6 system than what we have.

7           DR. ABSHIRE: Can I jump in? I don't  
8 know that it's about a national model, but I'm  
9 going to come down the side of national leadership  
10 because I think the conversation, whether it's the  
11 local, the state, regional, or the national level  
12 is that our schools and our school districts are  
13 crying for good leaders and strong leadership that  
14 provides models that are sustainable, that build  
15 capacity, and that have the right answers to the  
16 right problem.

17           You know, we've heard a lot today about  
18 lots of solutions and I would submit that the  
19 solutions are everywhere, but if you don't have  
20 the skill and the art of instructional prowess and  
21 instructional leadership to understand that this  
22 solution is the right solution for this problem,

1 then you can have chaos. And so sometimes in the  
2 absence of leadership, chaos does reign. And so I  
3 think it's the national conversation, the national  
4 leadership that I know the administration and, you  
5 know, Secretary Duncan and his team are providing  
6 that national leadership that can filter down and  
7 bring the right voices to the right table to have  
8 the right solution to the right problem that we  
9 are hungry for.

10 MS. VOTH: Dr. Abshire, I know you had  
11 said that you were not in favor of using E-Rate --  
12 to expand E-Rate to cover something like  
13 professional development and different software  
14 applications. So I wanted to see if you could  
15 expand a little bit on the reasons why. And I  
16 think you did target some of that already in your  
17 presentation, but also to the panel generally,  
18 expand upon whether we should target some of  
19 E-Rate lending specifically for broadband projects  
20 and, if so, how.

21 DR. ABSHIRE: Again, I think with finite  
22 resources -- and right now, E-Rate funding is a

1 finite resource and it's oversubscribed. So to my  
2 way of thinking, until we have resources that are  
3 infinite in terms of broadband and internal  
4 connections, and as my colleagues have talked  
5 about that exponential growth, robbing Peter to  
6 pay Paul to me is not the solution. I don't want  
7 to get on my soapbox here, but EETT was the  
8 solution for the professional development, for the  
9 technology tools, for the software and hardware.  
10 And while we in the K-12 community celebrate and  
11 applaud the stimulus money that has come to us,  
12 we're very grateful, we collectively are  
13 disappointed with the 2010 cut to that allocation  
14 of \$100 million, which is going to devastate most  
15 school districts in this country. So I think  
16 it's, again, about leadership. And certainly on  
17 the national level, that if with the sustained and  
18 increased E-Rate funding we can expand broadband  
19 with the supply of EETT being raised again, at  
20 least to its last levels, then that partnership  
21 and alignment of broadband with professional  
22 development and tools is the winning combination

1 to help us provide the transformative environment  
2 that Chris and, you know, the rest of the  
3 colleagues have talked about. And it's going to  
4 require leadership from the administration and  
5 from Congress, from the FCC and from the  
6 Department of Ed, but it's not going to happen  
7 overnight and really it's not rocket science.  
8 It's financial science. And if we can get those  
9 pieces in place, I think we have nothing, but  
10 forward-thinkingness and vast improvements to look  
11 forward to, but it is a dollars- and-cents game.

12 MS. LOWE: I just would like to echo  
13 what Sheryl has to say -- what she just said.  
14 E-Rate is already a broadband program and what we  
15 need is not a new program, but more in our current  
16 program. We have a mechanism that works.

17 We'd like to see E-Rate expanded to help  
18 meet the need that we know is coming. There's no  
19 question that need is going to increase and we  
20 need to be able to meet it through an existing  
21 mechanism that's worked for so many schools and  
22 libraries.



1                   MR. LEHMANN: Just to provide a  
2 counterpoint, I mean, I would love to see EETT  
3 restored and expanded. I cannot agree more. My  
4 single greatest fear is that we will wire the  
5 schools, we will do all of this, and we will see  
6 no change because we put all of our energy into  
7 the technological network and not enough of our  
8 energy into the human network. So, if it's E-Rate  
9 funding where it has to be, great, but we've got  
10 too many places in our country now that have,  
11 again, the schools they've always had and a  
12 computer lab or two, or a wireless network in the  
13 faculty lounge and nothing that reaches the hands  
14 of the kids. We need to help teachers and  
15 administrators lead schools to become something  
16 very, very different than what they have been and  
17 that money has to come from somewhere. And if  
18 it's E-Rate, I'm okay with that as long as, again,  
19 it doesn't cut other -- if it doesn't limit the  
20 bandwidth that the schools need. Obviously, that  
21 would be counterproductive.

22                   MR. GREAVES: You know, bandwidth is

1 going to drive things that we don't even know  
2 about today and I think that to -- we're very  
3 shortsighted if we take away anything -- do  
4 anything that takes away from the actual raw  
5 bandwidth.

6 We don't know whether the bandwidth  
7 would be best used for professional development or  
8 collaboration or access to videos or whatever it  
9 is, but we know we don't have enough of it. And I  
10 think if we get the bandwidth out there, and then  
11 at the local level the schools and the teachers  
12 can figure out what the best use of it is. I  
13 think that if we start peeling it away, all we're  
14 doing is cutting back the amount of bandwidth  
15 which is already a crisis.

16 MS. VOTH: Thank you, everybody. I  
17 think we just have time for one more question. So  
18 we wanted to know what were the trends for schools  
19 and libraries that will drive broadband usage in  
20 the next 5 to 10 years? Some of have already  
21 touched about that and we talked about it in  
22 earlier panels, but, for example, would it be more

1 online testing, more electronic communications  
2 with parents? Could you tell us a little bit more  
3 about that?

4 MR. GREAVES: Well, certainly it's not  
5 communications with parents because -- not that  
6 there won't be a lot of them, but they aren't big  
7 on bandwidth. What would be very helpful not only  
8 for -- to answer that question not only for you,  
9 but also for the school districts, is that it  
10 doesn't exist here as far as I am aware in the  
11 country, a five-year outlook about where schools  
12 are going to be going, what are the applications  
13 they're going to have, and what the bandwidth is  
14 per application. And without that, there's no way  
15 for anybody to plan because they don't know what  
16 their bandwidth requirements five years from now  
17 are.

18 But of the ones you mentioned, the ones  
19 that are going to drive it -- and have been  
20 mentioned today earlier -- it's things like  
21 distance learning, virtual education. If Clayton  
22 Christensen is right and you take all of the

1 requirements for all the kids that are going to be  
2 taking rich courses, that's going to be probably  
3 the biggest driver of bandwidth. Assessment is  
4 not a big bandwidth driver because it doesn't  
5 happen that frequently. When it does happen, it  
6 can bring down the system. It's one of those peak  
7 load things and so -- and it's one of those things  
8 that could be engineered around so that it can be  
9 done without needing a lot of bandwidth. But  
10 imagine if you were to download a 1 megabyte file  
11 for a test times 1,000 students on a standard T-1  
12 line that many schools have, it will take you 27  
13 hours to download that for every student, so it  
14 isn't going to work.

15 So, I think it's -- number one would be  
16 the virtual education courses; number two is  
17 access to information; number three, the one that  
18 you mentioned, is assessment; number four is  
19 e-mail and access to parents.

20 MR. LEHMANN: I think for me, if the  
21 train that pushes broadband forward is online  
22 testing, we will have wasted the single most

1       amazing resource that we have to transform  
2       education that we've seen in the last 100 years.  
3       The single trend that should drive broadband use  
4       is the ability for students to create authentic  
5       pieces of learning, network with colleagues and  
6       students and adults all over the world, and truly  
7       create a transformative environment of our  
8       schools. We are at a point now where with the  
9       broadband technology, we can stop saying that  
10      school is preparation for real life and start  
11      saying that school is real life. That's what the  
12      broadband technologies allow us to do, and  
13      anything that falls short of that is a vast waste  
14      of the billions of dollars we've spent.

15               MS. LOWE: I would say libraries are the  
16      community anchor institution that people of all  
17      ages turn to to really transform their lives. And  
18      I spoke to it a little bit earlier about how  
19      libraries have responded in the current economic  
20      climate, helping people look for jobs, helping  
21      people connect with E-government resources.  
22      That's going to continue. And moreover, as people

1       come into the library, experience broadband for  
2       the first time, demand is going to grow both  
3       within the library and within the home. So we see  
4       our role as that community anchor institution.

5                   There was some conversation earlier  
6       about the sort of multiplier effect of driving  
7       broadband into communities. E-Rate helped make  
8       this possible through libraries as anchor  
9       institutions, so we expect that role to grow and  
10      also demand to grow.

11                   DR. ABSHIRE: I guess I would close with  
12      I think the biggest potential is really for  
13      broadband to implement how we in schools can  
14      differentiate learning. The model "one fits all,"  
15      that worked -- you know, or at least got dispensed  
16      to us that when I was in school, certainly which  
17      was quite a while ago, has changed dramatically.  
18      And we know a lot about learning science and we  
19      know that children do learn through different  
20      modalities, in different times, and in different  
21      ways. And so technology has such a powerful  
22      potential to really leverage learning for every

1 child so that teachers and instructors can  
2 differentiate learning and use different  
3 technology tools and strategies to do that. And  
4 that requires bandwidth because some children will  
5 require different types of technology to learn in  
6 their modality.

7           The whole concept of, you know, learning  
8 is life, the whole concept of constructivism where  
9 children learn and construct knowledge in real  
10 time, takes the resources to do that and it is  
11 bandwidth-intensive. It's a bandwidth hog to have  
12 kids out creating digital video and uploading. We  
13 do it every summer in a tech camp for 150  
14 students, and the only way we can do it is because  
15 everything else in the district is shut down  
16 because the schools are closed. And we're amazed  
17 that the bandwidth is completely saturated that  
18 entire week, all day long, with 150 kids doing the  
19 work that 33,000 kids should be doing every day in  
20 our classrooms that they can't.

21           So it's that whole thing about  
22 differentiating learning. Just the way we as

1 adults want to learn, in our time and in our own  
2 style and in our own mode, a five-year- old is no  
3 different than we are, they're just a little bit  
4 smaller.

5 MS. BROWN: Thank you. I guess this  
6 concludes our panel discussion on E-Rate. Thank  
7 you very much for taking the time out of your busy  
8 schedules to come and share with us and provide  
9 your valuable insight. And also thank you to our  
10 manager of the E-Rate program, Gina Spade, for  
11 organizing this and getting it all together for  
12 us.

13 The discussions here will be part of the  
14 record for the National Broadband Proceeding.  
15 However, you're welcome to contact us as well and  
16 submit written comments with the Commission.

17 (Whereupon, the PROCEEDINGS were  
18 adjourned.)

19 \* \* \* \* \*

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## 1 CERTIFICATE OF NOTARY PUBLIC

2 I, Carleton J. Anderson, III do hereby  
3 certify that the forgoing electronic file when  
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11 or counsel employed by the parties hereto, nor  
12 financially or otherwise interested in the outcome  
13 of this action.

14 /s/Carleton J. Anderson, III

15

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