

Department of the Interior
2010 Small Business Procurement Scorecard

<p>A</p> <p>108.0</p>

FPDS-NG Data as of April 29, 2011
eSRS Data as of May 31, 2011

Prime Contracting Achievement:			105.31
	2009 Achievement	2010 Goal	2010 Achievement
Small Business	56.24%	56.69%	49.69% (\$2.216B)
Women Owned Small Business	10.37%	5.00%	11.30% (\$0.504B)
Small Disadvantaged Business	22.73%	5.00%	20.26% (\$0.904B)
Service Disabled Veteran Owned Small Business	2.38%	3.00%	2.32% (\$0.103B)
HUBZone	10.30%	3.00%	9.09% (\$0.405B)

Sub Contracting Achievement:			137.33
	2009 Achievement	2010 Goal	2010 Achievement
Small Business	43.15%	29.90%	53.40%
Women Owned Small Business	4.78%	5.00%	10.40%
Small Disadvantaged Business	8.90%	5.00%	8.10%
Service Disabled Veteran Owned Small Business	1.34%	3.00%	2.10%
HUBZone	0.78%	3.00%	3.10%

Plan Progress:		100
<ul style="list-style-type: none"> ✓ Full response * Unacceptable response ↔ Partial response 		
✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.		✓
✓ Has demonstrated top-level Agency commitment to small business contracting.		✓
✓ Planned significant events to increase small business participation in the procurement process during the period.		✓
✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies.		✓
✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.		✓
✓ Demonstrated no unjustified bundling has taken place during the period.		✓
✓ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.		✓
✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period.		✓
✓ Agency submits all strategic plans and reports that became due to SBA during the reporting period.		✓

Grading Scale	
A+	≤ 150% but ≥ 120%
A	< 120% but ≥ 100%
B	< 100% but ≥ 90%
C	< 90% but ≥ 80%
D	< 80% but ≥ 70%
F	< 70%

Comments:**Graded Agency:**

In FY 2010, the Department of the Interior (DOI) exceeded its negotiated goals in all categories except small business prime contracting and SDVOSB. This was due to the Recovery Act workload, which put a premium on timely awards and the use of blanket purchase agreements to meet the obligation deadline. In 2010, we awarded \$2.2 billion in contracts to small businesses as compared to the 2009 level of \$1.7 billion. For FY 2011, the DOI will include small business contracting goals in the performance plans of senior executives who oversee the acquisition workforce.

The DOI submitted a corrective action plan to the SBA on January 28, 2011, addressing the reasons that the 2010 Small Business (SB) prime and SDVOSB goals were not met. As part of its plan, DOI has planned to participate in more than 35 separate outreach and training events and the Deputy Secretary will participate in two outreach events during FY 2011. The DOI's efforts include continued communication with high level senior executives and program managers that are responsible for making acquisition decisions, acquisition staffs and small business specialists. The DOI has begun to collect stories about small business successes for posting on the OMB MAX System and is working to increase the awareness of contracting opportunities available to small businesses under GSA schedules. The DOI has targeted strategic plans for three unmet socio-economic program goals, including SB prime and the Service-Disabled Veterans program.

The DOI continues to demonstrate its commitment to expand possible subcontracting opportunities for small businesses. DOI has processes in place to conduct internal reviews to identify best SB Program practices. In addition, compliance by the bureaus and offices with small business subcontracting plans and goals is monitored and enforced by Contracting Officers and Small Business Specialists. The Acquisition Screening and Review Form was revised and updated during FY 2010 to include subcontracting and will be closely reviewed prior to solicitation.

DOI also continues to demonstrate its commitment to small business utilization through regular training of acquisition staff on procedures, policies, and regulations that impacts the SB Program.

SBA:

The Department of the Interior (DOI) met 3 of its 5 prime contracting goals: Women Owned Small Business, Small Disadvantaged Business and HUBZone. However, it did not meet its prime contracting goals for Small Business and Service-Disabled Veteran Owned Small Business.

Fiscal year 2010 prime contracting achievement saw increases over FY2009 in Women Owned Small Business. DOI FY2010 achievement declined for Small Business, Small Disadvantaged Business, Service-Disabled Veteran Owned Small Business and HUBZone.

DOI regularly attends Small Business Procurement Advisory Council meetings.