## **Government-Wide Performance**

2010 Small Business Procurement Scorecard

**B** 99.2

FPDS-NG Data as of April 29, 2011 eSRS Data as of May 31, 2011

| Prime Contracting Achievement:                   |                  |           | 99.73                 |
|--|------------------|-----------|-----------------------|
|  | 2009 Achievement | 2010 Goal | 2010 Achievement      |
| Small Business                                   | 21.89%           | 23.00%    | 22.66%<br>(\$97.947B) |
| Women Owned Small Business                       | 3.68%            | 5.00%     | 4.04%<br>(\$17.456B)  |
| Small Disadvantaged Business                     | 7.57%            | 5.00%     | 7.95%<br>(\$34.387B)  |
| Service Disabled Veteran Owned Small<br>Business | 1.98%            | 3.00%     | 2.50%<br>(\$10.793B)  |
| HUBZone  | 2.81%            | 3.00%     | 2.77%<br>(\$11.969B)  |

| <b>Sub Contracting Achievement:</b>           |                  |           | 94.50            |
|---|------------------|-----------|------------------|
|   | 2009 Achievement | 2010 Goal | 2010 Achievement |
| Small Business                                | 31.82%           | 35.90%    | 35.40%           |
| Women Owned Small Business                    | 5.44%            | 5.00%     | 6.20%            |
| Small Disadvantaged Business                  | 4.49%            | 5.00%     | 5.30%            |
| Service Disabled Veteran Owned Small Business | 1.29%            | 3.00%     | 1.70%            |
| HUBZone                                       | 1.71%            | 3.00%     | 2.00%            |

| Plan Progress:   | N/A |
|--|-----|
| <ul><li>✓ Full response</li><li>★ Unacceptable response</li><li>⇔ Partial response</li></ul>   |     |
| ✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.  | ✓   |
| ✓ Has demonstrated top-level Agency commitment to small business contracting.  | ✓   |
| ✓ Planned significant events to increase small business participation in the<br>procurement process during the period.   | ✓   |
| ✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies.                                | ✓   |
| ✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period. | ✓   |
| ✓ Demonstrated no unjustified bundling has taken place during the period.  | ✓   |
| √Planned training to contracting staff/managers in executing small<br>business/socioeconomic procurements during the period.                                     | ✓   |
| ✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period.   | ✓   |
| ✓ Agency submits all strategic plans and reports that became due to SBA during the reporting period.   | ✓   |

| Grading Scale |                   |  |  |
|---------------|-------------------|--|--|
| A+            | ≤ 150% but ≥ 120% |  |  |
| Α             | < 120% but ≥ 100% |  |  |
| В             | < 100% but ≥ 90%  |  |  |
| С             | < 90% but ≥ 80%   |  |  |
| D             | < 80% but ≥ 70%   |  |  |
| F             | < 70%             |  |  |