

Environmental Protection Agency

FY2011 Small Business Procurement Scorecard

A

107.55%

FPDS-NG Prime Contracting Data as of Apr. 27, 2012
 eSRS Subcontracting Data as of Apr. 27, 2012

Prime Contracting Achievement:			83.71%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	43.27%	42.00%	42.26% (\$898.7 M)
Women Owned Small Business	4.77%	5.00%	5.35% (\$113.8 M)
Small Disadvantaged Business	13.41%	5.00%	14.82% (\$315.1 M)
Service Disabled Veteran Owned Small Business	5.15%	3.00%	7.26% (\$154.3 M)
HUBZone	0.98%	3.00%	1.07% (\$22.7 M)

Subcontracting Achievement:			13.84%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	69.80%	53.30%	69.60%
Women Owned Small Business	18.60%	5.00%	13.60%
Small Disadvantaged Business	28.30%	5.00%	26.20%
Service Disabled Veteran Owned Small Business	3.60%	3.00%	11.00%
HUBZone	5.60%	3.00%	8.00%

Success Factors		10.00%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
The Agency's senior leadership (e.g., senior procurement executive, senior program managers, and OSDBU director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, efforts to unbundle contracts. If the Agency bundled contracts, has it documented and published their rationale.	1.00	
<u>Prime and Subcontracting Grading Scale:</u> A+ <= 150% but >= 120% A < 120% but >= 100% B < 100% but >= 90% C < 90% but >= 80% D < 80% but >= 70% F < 70%	Total	7.00

Comments:

The \$898 million in prime contracts Environmental Protection Agency (EPA) awarded to small business in FY 2011 represents 42.26 percent of the Agency's eligible contract dollars, exceeding our small business goal, an achievement significantly higher than the Federal small business goal of 23%. EPA's senior leadership has been, and will continue to be very instrumental and supportive in the Agency's commitment to Small Business. As demonstration of that commitment, EPA's senior leadership has small business accomplishment as a performance standard. Moreover, in FY 2011, EPA Administrator Lisa P. Jackson, and Deputy Administrator Bob Perciasepe were keynote speakers at EPA sponsored and co-sponsored Small Business Outreach events. EPA's Office of Small Business Programs also worked cooperatively with the Agency's Procurement Executive to conduct small business training for the Agency's acquisition community, and to promote the utilization of small businesses.

The above mentioned efforts are only a sampling of EPA's Senior Leadership's commitment to the Agency's small business program.