

Social Security Administration

FY2011 Small Business Procurement Scorecard

A

106.85%

FPDS-NG Prime Contracting Data as of Apr. 27, 2012
 eSRS Subcontracting Data as of Apr. 27, 2012

Prime Contracting Achievement:			90.98%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	32.19%	30.00%	35.02% (\$457.1 M)
Women Owned Small Business	4.05%	5.00%	6.36% (\$83.0 M)
Small Disadvantaged Business	17.15%	5.00%	12.07% (\$157.5 M)
Service Disabled Veteran Owned Small Business	3.03%	3.00%	2.82% (\$36.8 M)
HUBZone	1.93%	3.00%	1.97% (\$25.7 M)

Subcontracting Achievement:			7.31%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	45.00%	52.70%	34.00%
Women Owned Small Business	14.30%	5.00%	6.40%
Small Disadvantaged Business	12.40%	5.00%	5.30%
Service Disabled Veteran Owned Small Business	1.90%	3.00%	2.50%
HUBZone	0.20%	3.00%	0.80%

Success Factors		8.56%
Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	0.83	
The Agency's senior leadership (e.g., senior procurement executive, senior program managers, and OSDBU director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	0.83	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	0.83	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	0.50	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, efforts to unbundle contracts. If the Agency bundled contracts, has it documented and published their rationale.	1.00	
Prime and Subcontracting Grading Scale: A+ <= 150% but >= 120% A < 120% but >= 100% B < 100% but >= 90% C < 90% but >= 80% D < 80% but >= 70% F < 70%	Total	5.99

Comments:

The Social Security Administration's (SSA's) overall score of "A" for the second consecutive year reflects its commitment to advancing the interests of the small business programs, as well as the hard work and dedication of its procurement professionals, who well understand and appreciate the significance of these programs to the economic well-being of our Nation. Our agency has continued to emphasize the importance of all the small business goals through a variety of means, including: conducting outreach and educational events targeted toward small business; sponsoring an annual small business conference that will provide helpful information to small businesses on the best methods to identify potential acquisition opportunities; regularly tracking the agency's progress in meeting its socio-economic goals so that management can ensure that maximum effort is being made by staff to achieve/exceed agency goals; and periodically issuing guidance to acquisition staff on issues, policies, and procedures that impact acquisition opportunities for small businesses.

With these substantial efforts in place, we have every confidence that SSA's small business utilization will continue to excel.