DEPARTMENT OF DEFENSE	

GOALS ACHIEVED	OVERALL GRADE
1/5	• DOD did not achieve its small business goal of 22.24%; however small business dollars increased by $7 billion since FY2007 • DOD met its SDB goal, but did not meet its HUBZone and SDVOSB • DOD made progress in all goals in amount of dollars

SMALL BUSINESS GRADE

	FY2008/FY2009 % GOAL	FY2007 SMALL BUSINESS ACHIEVEMENTS	FY2008 SMALL BUSINESS ACHIEVEMENTS	ACHIEVEMENT PROGRESS
RED	22.24%	20.44% ($55,047,209,461)	19.86% ($62,471,471,401)	GREEN

SOCIO-ECONOMIC GRADES

SDB	FY2008/FY2009 % GOAL	FY2007 SMALL BUSINESS ACHIEVEMENTS	FY2008 SMALL BUSINESS ACHIEVEMENTS	ACHIEVEMENT PROGRESS
GREEN	5%	5.75% ($15,483,505,702)	6.05% ($19,032,854,073)	GREEN
WOSB	FY2008/FY2009 % GOAL	FY2007 SMALL BUSINESS ACHIEVEMENTS	FY2008 SMALL BUSINESS ACHIEVEMENTS	ACHIEVEMENT PROGRESS
RED	5%	2.87% ($7,725,076,037)	2.95% ($9,294,252,277)	GREEN
HUBZONE	FY2008/FY2009 % GOAL	FY2007 SMALL BUSINESS ACHIEVEMENTS	FY2008 SMALL BUSINESS ACHIEVEMENTS	ACHIEVEMENT PROGRESS
RED	3%	2.22% ($5,977,808,192)	2.39% ($7,506,427,728)	GREEN
SDVOSB	FY2008/FY2009 % GOAL	FY2007 SMALL BUSINESS ACHIEVEMENTS	FY2008 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
RED	3%	0.69% ($1,860,328,366)	1.05% ($3,295,144,008)	GREEN

ACHIEVEMENT CRITERIA

GREEN	THE AGENCY MUST MEET 100% OF ITS GOAL
YELLOW	THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL
RED	THE AGENCY DID NOT MEET 90-99% OF ITS SMALL BUSINESS GOAL

ACHIEVEMENT PROGRESS CRITERIA

GREEN	THE AGENCY MUST HAVE MADE THEIR GOAL OR MADE PROGRESS IN UNMET GOAL SINCE FY2007 (DOLLARS, PERCENTAGE, OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007).
YELLOW	THE AGENCY MUST MAKE PROGRESS IN UNMET GOAL. FY2008 GOAL ACHIEVEMENT DOLLARS OR PERCENTAGE IS WITHIN 10% OF FY2007 ACHIEVEMENT OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007).
RED	THE AGENCY DID NOT MAKE PROGRESS IN UNMET GOAL