

# Department of Education

## 2009 Small Business Procurement Scorecard

# A

101.6

FPDS-NG Data as of July 29, 2010  
ARRA Data as of August 6, 2010

Prime Contracting Achievement:			102.02
	2008 Achievement	2009 Goal	2009 Achievement
<b>Small Business</b>	16.55%	12.80%	16.40% (\$0.244B)
<b>Women Owned Small Business</b>	5.47%	5.00%	5.83%
<b>Small Disadvantaged Business</b>	5.17%	5.00%	4.60%
<b>Service Disabled Veteran Owned Small Business</b>	0.45%	3.00%	0.48%
<b>HUBZone</b>	0.58%	3.00%	0.80%

Sub Contracting Achievement:			100.31
	2008 Achievement	2009 Goal	2009 Achievement
<b>Small Business</b>	37.31%	37.50%	39.96%
<b>Women Owned Small Business</b>	12.75%	5.00%	12.97%
<b>Small Disadvantaged Business</b>	3.45%	5.00%	8.60%
<b>Service Disabled Veteran Owned Small Business</b>	0.02%	3.00%	1.08%
<b>HUBZone</b>	0.00%	3.00%	0.84%

Plan Progress:		100
✓ Full response * Unacceptable response ⇔ Partial response		
✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.	✓	
✓ Has demonstrated top-level Agency commitment to small business contracting.	✓	
✓ Planned significant events to increase small business participation in the procurement process during the period.	✓	
✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies.	✓	
✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.	✓	
✓ Demonstrated no unjustified bundling has taken place during the period.	⇔	
✓ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.	✓	
✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period.	✓	
✓ Agency submits all strategic plans and reports that became due to SBA during the reporting period.	✓	

Grading Scale	
A+	≤ 150% but ≥ 120%
A	< 120% but ≥ 100%
B	< 100% but ≥ 90%
C	< 90% but ≥ 80%
D	< 80% but ≥ 70%
F	< 70%

## **Comments:**

### **Graded Agency:**

The FY09 Scorecard data represents continued program improvement and the Department's commitment to supporting small businesses. We have defined, and continue to implement a comprehensive strategy to increase the number and value of small business awards. Our strategies, which focus on outreach, training, advocacy, and strategic partnering, have rendered the Department successful in recent years in meeting established prime and subcontracting small business goals. With the support and collaboration of senior ED leadership, we remain steadfast in our efforts to build on our successes even in the face of some significant programmatic challenges.

### **SBA:**

#### **Goaling Achievement**

The Department of Education (Education) met 2 of their 5 prime contracting goals missing Small Disadvantaged, Service-Disabled Veteran Owned Small Business and HUBZone.

Fiscal year 2009 prime contracting achievement saw increases over FY2008 in Women Owned Small Business, Service-Disabled Veteran Owned Small Business, and HUBZone. Education FY2009 achievement declined from FY2008 in Small Business and Small Disadvantaged Business.

#### **SBA Data Anomaly Reports**

Education responded on-time to SBA's contracting data anomaly report and fully addressed submitted anomalies.

#### **Partnership with SBA**

Education regularly attended the SBA chaired Small Business Procurement Advisory Council meetings hosted at the SBA.

#### **American Reinvestment and Recovery Act Contracts**

Since enactment of ARRA, Education has directed 36.2% of their Recovery Act funds toward small