

# Department of the Interior

## 2009 Small Business Procurement Scorecard

# A

109.1

FPDS-NG Data as of July 29, 2010  
ARRA Data as of August 6, 2010

Prime Contracting Achievement:			113.74
	2008 Achievement	2009 Goal	2009 Achievement
<b>Small Business</b>	55.20%	55.49%	56.24% (\$1.644B)
<b>Women Owned Small Business</b>	10.64%	5.00%	10.37%
<b>Small Disadvantaged Business</b>	19.65%	5.00%	22.73%
<b>Service Disabled Veteran Owned Small Business</b>	2.48%	3.00%	2.38%
<b>HUBZone</b>	10.12%	3.00%	10.30%

Sub Contracting Achievement:			86.58
	2008 Achievement	2009 Goal	2009 Achievement
<b>Small Business</b>	29.92%	47.10%	43.15%
<b>Women Owned Small Business</b>	4.90%	5.00%	4.78%
<b>Small Disadvantaged Business</b>	5.73%	5.00%	8.90%
<b>Service Disabled Veteran Owned Small Business</b>	2.02%	3.00%	1.34%
<b>HUBZone</b>	1.70%	3.00%	0.78%

Plan Progress:		95
✓ Full response * Unacceptable response ⇔ Partial response		
✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.	✓	
✓ Has demonstrated top-level Agency commitment to small business contracting.	✓	
✓ Planned significant events to increase small business participation in the procurement process during the period.	✓	
✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies.	⇔	
✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.	✓	
✓ Demonstrated no unjustified bundling has taken place during the period.	⇔	
✓ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.	✓	
✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period.	✓	
✓ Agency submits all strategic plans and reports that became due to SBA during the reporting period.	✓	

Grading Scale	
A+	≤ 150% but ≥ 120%
A	< 120% but ≥ 100%
B	< 100% but ≥ 90%
C	< 90% but ≥ 80%
D	< 80% but ≥ 70%
F	< 70%

## Comments:

### **Graded Agency:**

The Department of the Interior met all of its prime contracting goals for Fiscal Year (FY) 2009 with the exception of the three percent goal for Service Disabled Veteran Owned Small Business. The Department Office of Small and Disadvantaged Business Utilization (OSDBU) began a series of actions to increase our small business percentages in 2009 which have been enhanced in FY 2010. Specifically, the OSDBU is conducting bi-weekly webinars for targeted audiences which include service disabled veterans. Four Boot Camps have been conducted for small businesses and two additional Boot Camps are scheduled. One on one counseling sessions are regularly held with small businesses. Each of these activities is intended to train and educate small businesses and to make them aware of contracting opportunities throughout the Department.

Representatives from the various Bureaus and Offices within the Department participate in the major outreach events for Service Disabled Veteran Owned Small Businesses which are held each year. In addition, the Department is represented at the many congressionally sponsored events to which it is invited, reaching many Service Disabled Veteran Owned Small Businesses. The Department encourages teaming arrangements and joint ventures between small businesses. The Department is exploring the establishment of a mentor-protégé program to be implemented by the second quarter of FY 2011. Through Department sponsored events and participation in major outreach events the Department is continually striving to improve its small business performance and to meet each of its individual goals.

### **SBA:**

#### **Goaling Achievement**

The Department of the Interior (Interior) met 4 of their 5 prime contracting goals missing Service-Disabled Veteran Owned Small Business.

Fiscal year 2009 prime contracting achievement saw increases over FY2008 in Small Business, Small Disadvantaged Business, and HUBZone. Interior FY2009 achievement declined for Women Owned Small Business and Service-Disabled Veteran Owned Small Business.

#### **SBA Data Anomaly Reports**

Interior responded on-time to SBA's contracting data anomaly report and fully addressed submitted anomalies.

#### **Partnership with SBA**

Interior regularly attended the SBA chaired Small Business Procurement Advisory Council meetings hosted at the SBA.

#### **American Reinvestment and Recovery Act Contracts**

Since enactment of ARRA, Interior has directed 47.4% of their Recovery Act funds toward small businesses.