

Department of Health and Human Services
2009 Small Business Procurement Scorecard

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84.4

FPDS-NG Data as of July 29, 2010
ARRA Data as of August 6, 2010

Prime Contracting Achievement:			83.39
	2008 Achievement	2009 Goal	2009 Achievement
Small Business	22.85%	19.00%	17.05% (\$3.204B)
Women Owned Small Business	5.55%	5.00%	4.51%
Small Disadvantaged Business	8.55%	5.00%	7.00%
Service Disabled Veteran Owned Small Business	0.70%	3.00%	0.94%
HUBZone	1.21%	3.00%	1.03%

Sub Contracting Achievement:			82.05
	2008 Achievement	2009 Goal	2009 Achievement
Small Business	28.03%	39.90%	32.77%
Women Owned Small Business	4.04%	5.00%	7.19%
Small Disadvantaged Business	3.60%	5.00%	5.57%
Service Disabled Veteran Owned Small Business	0.22%	3.00%	0.89%
HUBZone	1.16%	3.00%	1.28%

Plan Progress:		95
<ul style="list-style-type: none"> ✓ Full response * Unacceptable response ↔ Partial response 		
✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.		✓
✓ Has demonstrated top-level Agency commitment to small business contracting.		↔
✓ Planned significant events to increase small business participation in the procurement process during the period.		✓
✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies.		✓
✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.		✓
✓ Demonstrated no unjustified bundling has taken place during the period.		↔
✓ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.		✓
✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period.		✓
✓ Agency submits all strategic plans and reports that became due to SBA during the reporting period.		✓

Grading Scale	
A+	≤ 150% but ≥ 120%
A	< 120% but ≥ 100%
B	< 100% but ≥ 90%
C	< 90% but ≥ 80%
D	< 80% but ≥ 70%
F	< 70%

Comments:

Graded Agency:

The Department of Health and Human Services struggled with achieving our overall Small Business goal of 19%, reaching only 17%. A downward trend began in FY 2006 when substantial dollars for vaccines and the Medicare Administrative Contracts (MACs) entered our contractual base (e.g. pandemic influenzas). These dollars create a disproportionate imbalance in our total spend. In general, these requirements cannot be performed by the small business community.

When we remove vaccines and the MACs from the HHS base, it shifts the Department from awarding 17% to small businesses to awarding 26% to small businesses. This places us 3% higher than the Government-wide statutory level of 23%.

In FY 2009, HHS increased its subcontracting accomplishments by approximately six percent, exceeding its SDB and WOSB subcontracting goals.

SBA:

Goaling Achievement

The Department of Health and Human Services (HHS) met 1 of their 5 prime contracting goals missing Small Business, Women Owned Small Business, Service-Disabled Veteran Owned Small Business and HUBZone.

Fiscal year 2009 prime contracting achievement saw an increase over FY2008 in Service-Disable Veteran Owned Small Business. HHS FY2009 achievement declined for Small Business, Women Owned Small Business, Small Disadvantaged Business, and HUBZone.

SBA Data Anomaly Reports

HHS responded on-time to SBA's contracting data anomaly report and fully addressed submitted anomalies.

Partnership with SBA

HHS regularly attended the SBA chaired Small Business Procurement Advisory Council meetings hosted at the SBA.

American Reinvestment and Recovery Act Contracts

Since enactment of ARRA, HHS has directed 15.7% of their Recovery Act funds toward small businesses.