# Department of Agriculture 2009 Small Business Procurement Scorecard

Α

106.3

FPDS-NG Data as of July 29, 2010 ARRA Data as of August 6, 2010

Prime Contracting Achievement:			115.64
	2008 Achievement	2009 Goal	2009 Achievement
Small Business	53.80%	49.88%	52.68% (\$2.803B)
Women Owned Small Business	6.85%	5.00%	6.81%
Small Disadvantaged Business	11.02%	5.00%	13.21%
Service Disabled Veteran Owned Small Business	2.07%	3.00%	2.59%
HUBZone	6.61%	3.00%	8.22%

Sub Contracting Achievement:			37.79
	2008 Achievement	2009 Goal	2009 Achievement
Small Business	21.33%	24.60%	13.69%
Women Owned Small Business	2.88%	5.00%	1.70%
Small Disadvantaged Business	1.62%	5.00%	0.27%
Service Disabled Veteran Owned Small Business	0.03%	3.00%	0.03%
HUBZone	0.14%	3.00%	0.11%

Plan Progress:	100
<ul><li>✓ Full response</li><li>➤ Unacceptable response</li><li>⇔ Partial response</li></ul>	
✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.	✓
✓ Has demonstrated top-level Agency commitment to small business contracting.	✓
✓ Planned significant events to increase small business participation in the procurement process during the period.	✓
✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies.	✓
✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.	<b>✓</b>
✓ Demonstrated no unjustified bundling has taken place during the period.	✓
✓ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.	✓
✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period.	✓
✓Agency submits all strategic plans and reports that became due to SBA during the reporting period.	<b>✓</b>

Grading Scale		
A+	≤ 150% but ≥ 120%	
Α	< 120% but ≥ 100%	
В	< 100% but ≥ 90%	
С	< 90% but ≥ 80%	
D	< 80% but ≥ 70%	
F	< 70%	

# **Comments:**

## Graded Agency:

U.S. Department of Agriculture (USDA) small business program achievements consistently exceed federalwide and USDA goals for small, small disadvantaged, HUBZone, and Women-owned business categories. USDA Service Disabled Veteran-owned (SDVOSB) program efforts have led to increasing accomplishments positioning USDA close to also achieving the SDVOSB goal.

USDA facilitates the economic growth and competitive posture of small rural businesses and small farmerowned cooperatives through outreach and technical assistance to them for participation in USDA procurements. USDA's commitment to increased access to contracting opportunities by small and disadvantaged businesses in rural areas will stimulate small business ownership and economic growth, create jobs, and result in improving the quality of life across America.

### SBA:

# Goaling Achievement

The U.S. Department of Agriculture (USDA) met 4 of their 5 prime contracting goals missing Service-Disabled Veteran Owned Small Business.

Fiscal year 2009 prime contracting achievement saw increases over FY2008 in Small Disadvantaged Business, Service-Disable Veteran Owned Small Business, and HUBZone. USDA FY2009 achievement declined for Small Business and Women Owned Small Business.

<u>SBA Data Anomaly Reports</u>
USDA responded late to SBA's contracting data anomaly report and partially addressed submitted anomalies.

## Partnership with SBA

USDA regularly attended the SBA chaired Small Business Procurement Advisory Council meetings hosted at the SBA.

<u>American Reinvestment and Recovery Act Contracts</u>
Since enactment of ARRA, USDA has directed 62.1% of their Recovery Act funds toward small businesses