

# The Role of Profits and Income in the Statistical Discrepancy

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#### Introduction

- Sources of Measurement Error in GDP and GDI
  - Timeliness
  - Completeness
  - Reliability
  - Conceptual inconsistencies
- BEA Recognizes Strengths and Weaknesses Underlying GDP and GDI
- BEA Records the SD with GDI

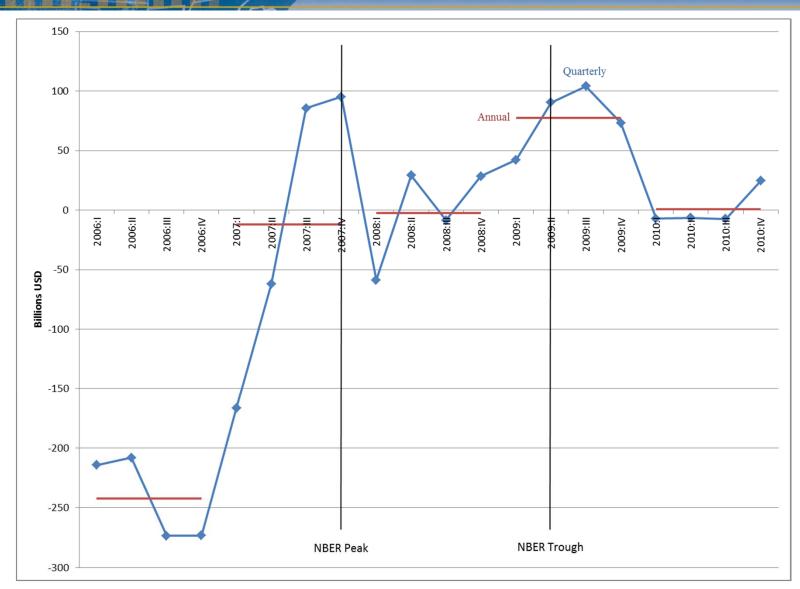


#### Related Work

- Research Estimating the SD
  - Klein and Makino (2000), Grimm (2007)
- Research Estimating True Output
  - Fixler and Nalewaik (2009), Nalewaik (2010), Greenaway-McGrevy (2011)
- Research Distributing the SD
  - Chen (2006, 2010)

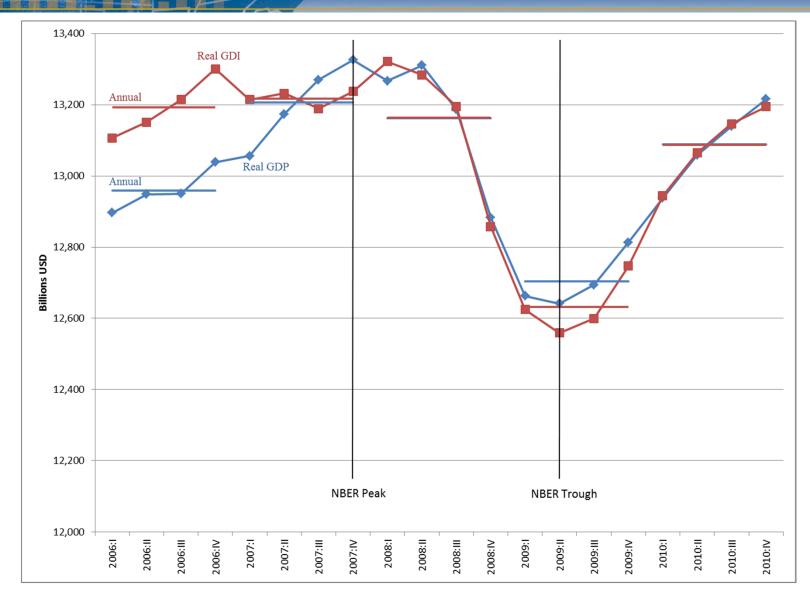


#### Recent Behavior: Statistical Discrepancy, 2006-2010

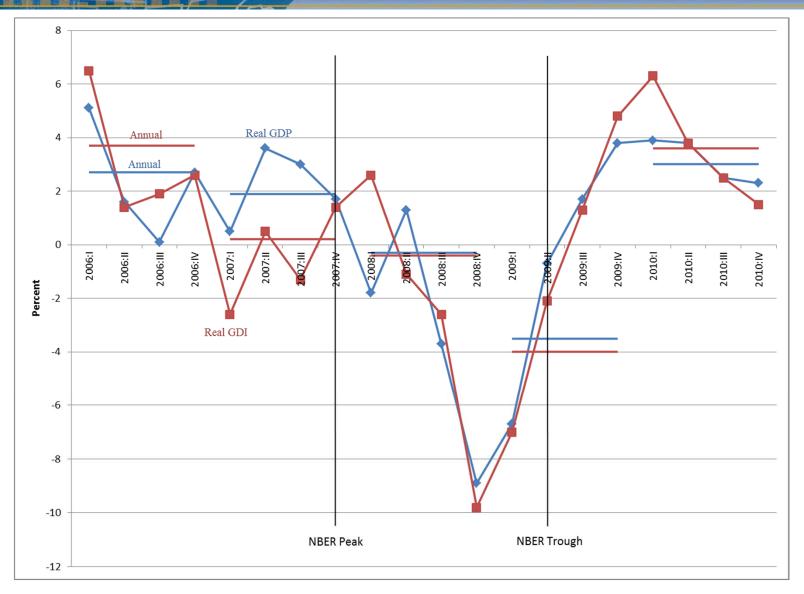




#### Recent Behavior: Real GDP and Real GDI Levels, 2006-2010



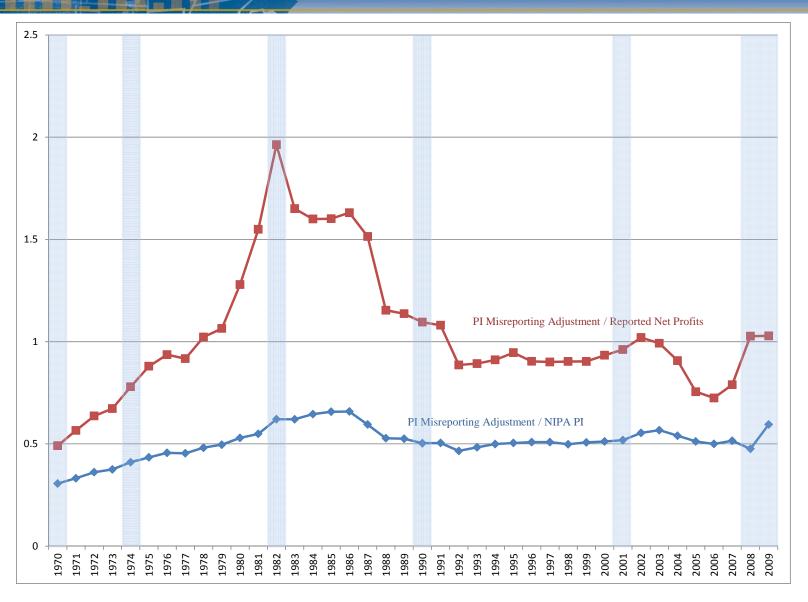
## Recent Behavior: Real GDP and Real GDI Percent Changes, 2006-2010



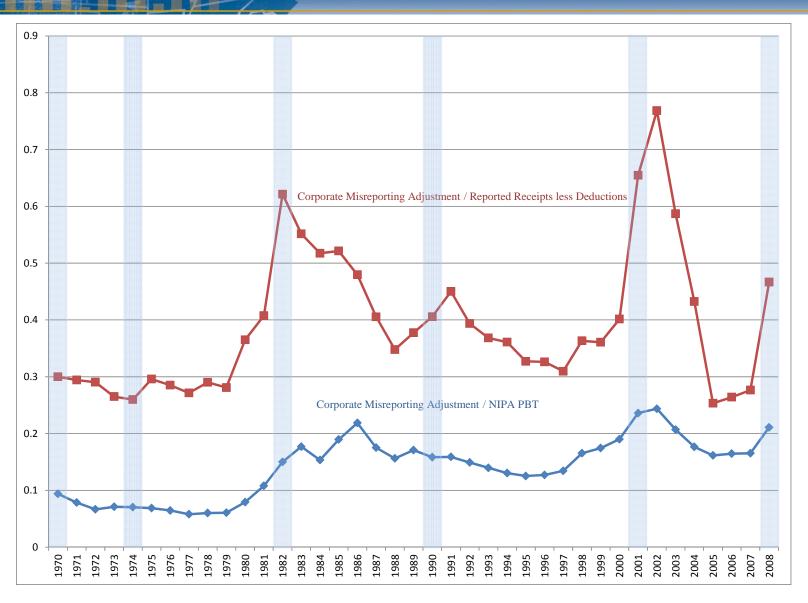
## Contributing Factors: Misreporting Adjustments

- Proprietors' and Partnership Income
  - 2001 IRS NRP study
  - Annual Census exact-match studies
- Corporate Profits
  - Annual IRS corporate audit reports
  - Judgments regarding tax rates and universe of corporations
- Estimates Imprecise
  - Due to lack of timely, comprehensive source data
- Significant Amount of Profits and Income

### Contributing Factors: Misreporting Adjustments



## Contributing Factors: Misreporting Adjustments



### Contributing Factors: Capital Gains/Losses

#### Corporate Partners

- Included in corporate and partnership tax data
- Source data on corporate share include capital gains/losses
- BEA approximates corporate share of capital gains/losses
- Net capital gains attributable to partnerships as a proportion of net partnership income published by SOI

Year	Net Capital Gains Proportion
2008	1.6 %
2007	46.7
2006	39.3
2005	37.0
2004	34.9
2003	19.3
2002	1.6
2001	11.0
2000	37.4
1999	34.6

### Contributing Factors: Capital Gains/Losses

- Mark-to-Market Accounting
  - Certain assets treated as sold at fair value
  - Generates holding gains/losses
- Tax Accounting Rules
  - Taxpayers elect
  - Characterization of income/losses
  - Hedging transactions
    - Include fees and may include mark-to-market income/losses
    - Reported as ordinary income/losses for ordinary business purposes
    - BEA does not currently adjust for hedging transactions
    - \$95.1 billion in losses reported for 2008

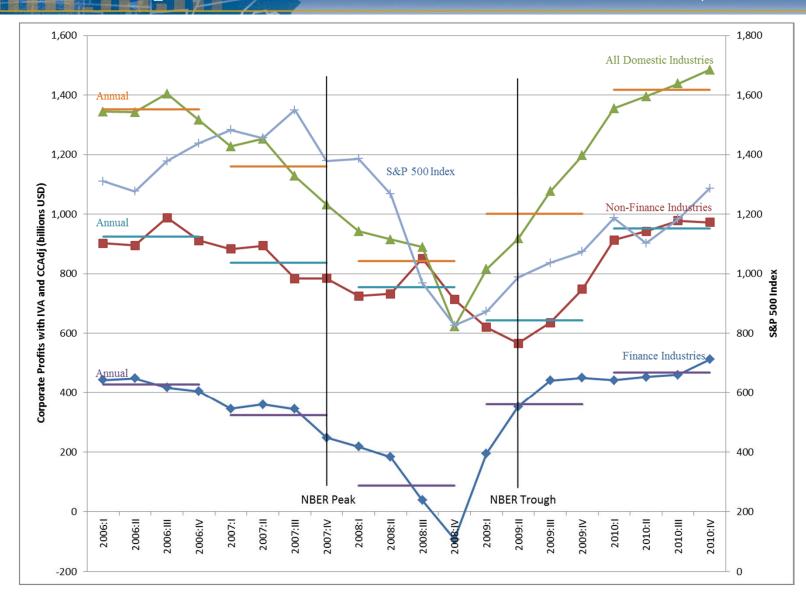
## Contributing Factors: Capital Gains/Losses

#### Financial Accounting Rules

- Apply to three classes of assets
  - Debt securities intended to be held to maturity
  - Debt and equity securities for short-term trading
  - Debt and equity securities available for sale
- Trading securities
  - Include mortgage-backed securities
  - Characterization of income/losses
- Financial-based source data
  - Quarterly Financial Reports (QFRs) from Census Bureau
  - Compustat
- Finance industries
  - Mark-to-market rules under increasing scrutiny

## Contributing Factors: Capital Gains/Losses Corporate Profits with IVA and CCAdj





## Contributing Factors: Employee Stock Options

- Source Data for Profits
  - Financial-based data measure fair market value over vesting period on grant date
  - Tax-based data measure market price less strike price on exercise date
- Source Data for Wages and Salaries
  - CES excludes income from stock options
  - QCEW measured consistently with tax-based data
- Differences Affect Quarterly Estimates
- Moylan (2008)

## Contributing Factors: Produced Intangibles

- Expensed Intangibles
  - Seller's revenue offsets buyer's expense
- Capitalized Intangibles
  - BEA assumes low capitalization rate for purchased software
- Acquisition Year
  - Profits and income overstated if capitalization rate is too low
- Depreciation Year
  - CCAdj absorbs difference between actual and assumed depreciation



#### Summary and Conclusions

- Profits and income play a significant role in the determination of GDI.
- Measurement error in profits and income affect BEA's decision to record the SD on the income side of the accounts.
- BEA will continue to compile and report separate estimates of GDP and GDI, showing the SD with GDI.
- More attention should be given to describing GDI estimates in a manner that will inform the public about this alternative source of macroeconomic information.
- Additional research is warranted.