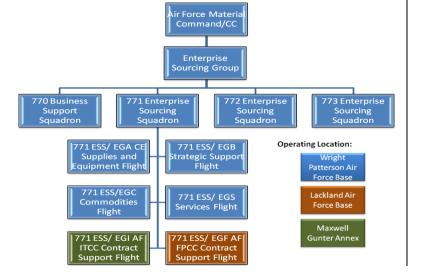
# 771st Enterprise Sourcing Squadron

The 771st Enterprise Sourcing Squadron executes enterprise-wide strategic sourcing. The 771 ESS examines sourcing opportunities, conducts current strategy review and market research, defines requirements, develops sourcing strategy, executes strategies, and actively manages strategic sourcing vehicles and policies.

## **History**

Historically, the Air Force has taken a tactical approach in acquiring services. This approach is generally fragmented and does not provide leverage for enterprise-wide buying power. The customer's support process needs to be responsive and efficient while gaining the most cost effective outcome possible. The 771 ESS was developed identify and research sourcing opportunities.

The 771 ESS is part of the Enterprise Sourcing Group, which reports to Air Force Material Command. The 771st has four flights operating out of Wright Patterson Air Force Base, Ohio, one flight operating out of Lackland Air Force Base, Texas, and one flight operating out of Maxwell Gunter Annex, Ala.. The chart below depicts the organizational structure and hierarchy of the 771st.



## Goals

The goals of the 771 ESS are to:

- Provide enterprise-wide strategic sourcing support
- Reduce the purchase cost of services
- Increase standardization and responsiveness
- Accelerate delivery with no break-in service
- Provide lifecycle management support

## **Industry Impact**

Certain organizations will experience changes in the requirement process and may be asked to adjust their traditional business mindset. During this change, the 771 ESS may need support in identifying requirements well in advance of the need date, and utilizing the negotiated contract vehicles that are ultimately awarded to ensure cost and manpower efficiencies.

### **Contact Us**

771st Enterpise Sourcing Squadron Point of Contact

771essworkflow@wpafb.af.mil

### **Fact Sheet Point of Contact**

88th Air Base Wing Public Affairs Office