

1 2	DAVID WILLIAMS (Cal. Bar No. 183854) Attorney for Plaintiff SECURITIES AND EXCHANGE COMMISSION				
3	100 F Street, N.E. Washington, DC 20549-5977				
4	Telephone: (202) 551-4548 Facsimile: (202) 772-9246 e-mail: williamsdav@sec.gov				
5					
6					
7					
8					
9	UNITED STATES DISTRICT COURT DISTRICT OF ARIZONA				
10					
11					
12	SECURITIES AND EXCHANGE	Civil Action No.			
13	COMMISSION,				
14	Plaintiff,	COMPLAINT			
15	VS.				
16	ROBERT CHIU (a/k/a CHI HUNG CHIU)				
17	Defendant.				
18		•			
19	For its Complaint, Plaintiff Securities and Exchange Commission ("Commission")				
20					
21	alleges:				
22	<u>SUMMARY</u>				
23	1. Beginning in July 2006, Robert Chiu, an audit partner at an accounting firm (the				
24	"Firm") that provided audit services for Syntax-Brillian Corporation ("Syntax" or the				
25	"Company"), aided and abetted a fraudulent revenue recognition scheme. Syntax was a				
26					
27	developer and distributor of high-definition LCD (liquid crystal display) televisions under the				
28	"Olevia" brand name.				
	COMPLAINT - 1				

SEC v. Chiu

- 2. From at least June 2006 through April 2008, Syntax's senior management and members of its Board of Directors engaged in a complex scheme to overstate Syntax's revenues and earnings and artificially inflate its stock price. This resulted in Syntax's reported financial statements being materially false and misleading from the fiscal year ended June 30, 2006, through the fiscal first quarter ended September 30, 2007. The scheme was concealed with forged sales and shipping documents, as well as through the circular transfer of cash among and between Syntax, its primary manufacturer in Taiwan, Taiwan Kolin Co., Ltd. ("Kolin"), and its purported distributor in Hong Kong, South China House of Technology Consultants Co. Ltd. ("SCHOT"), that altogether created a façade of substantial revenues and cash flows.
- 3. As part of the fraudulent scheme, Syntax executives sought to recognize revenue on what were actually fictitious fiscal 2006 year-end sales between Syntax and SCHOT. Based on the facts presented to Chiu, he knew it was improper for the Company to recognize revenue on these sales. Specifically, Chiu knew that the sales failed to meet requirements under GAAP (Generally Accepted Accounting Principles) due in part to the lack of a valid sales distribution agreement between Syntax and SCHOT at the time of the purported sales.
- 4. During the period between August and September of 2007, based on audit procedures the Firm performed in the audits of SCHOT's financial statements for the period ended in March 2007, Chiu also failed to object to the Firm's issuance of multiple consents to the reissuance of its audit opinion to Syntax's Form 10-K for fiscal year 2007.
- 5. By the conduct described herein, Chiu aided and abetted the antifraud, recordkeeping, internal control, and communications with auditors provisions of the federal securities laws. Unless restrained and enjoined, Chiu will continue to engage in acts and practices that constitute, or will constitute, violations of these provisions.

- 2 -

COMPLAINT

JURISDICTION AND VENUE

- 6. This Court has jurisdiction over this action pursuant to Sections 21(d), 21(e) and 27 of the Securities Exchange Act of 1934 ("Exchange Act") [15 U.S.C. §§ 78u(d), 78u(e) and 78aa]. Chiu, directly or indirectly, used the means or instrumentalities of interstate commerce, or of the mails, or the facilities of a national securities exchange in connection with the transactions, acts, practices, and courses of business alleged in this Complaint.
- 7. Certain of the acts, practices, and courses of conduct constituting the violations of law alleged in this complaint occurred within this judicial district, and, therefore, venue is proper pursuant to Section 27 of the Exchange Act.

DEFENDANT

8. Robert Chiu, 52, was a partner at the Firm and served as its Relationship Partner for the Syntax audit for the fiscal year ended June 30, 2006, and fiscal first quarter ended September 30, 2006. Chiu has never been licensed as a Certified Public Accountant. He is a United States citizen living in Valley Village, California.

OTHER RELEVANT ENTITIES

- 9. Syntax was a Delaware corporation headquartered in Tempe, Arizona. Syntax developed and marketed, among other things, high-definition LCD televisions primarily in the United States and purportedly in China. At all relevant times, the Company's common stock was registered with the Commission pursuant to Section 12(b) of the Exchange Act. Prior to its suspension on July 22, 2008, the Company's common stock was listed for trading on the Nasdaq under the stock symbol "BRLC."
- Kolin was a Taiwanese public company based in Taipei, Taiwan. Kolin was
 Syntax's largest shareholder and primary supplier of LCD televisions and components. Kolin's

COMPLAINT - 3 -

stock was traded on the Taiwan Stock Exchange until November 2008, when Kolin's securities were delisted.

11. <u>SCHOT</u> is a privately-held company located in Hong Kong and was purportedly a distributor of electronic products in Hong Kong and China.

FACTS

A. Chiu Colluded With Syntax Executives To Conceal Improper Revenue Recognition

- 12. At the end of its fiscal year 2006, Syntax executives developed a fraudulent scheme to report \$22.7 million in sales to SCHOT in order to meet analysts' revenues and earnings expectations. As a result, Syntax overstated its reported revenues by 13% for the fiscal year ended June 30, 2006, and overstated its revenues by 61% for the fourth quarter of fiscal year 2006.
- 13. Syntax's executives knew that the Firm's auditors would scrutinize the fictitious sales during the 2006 fiscal year-end audit of Syntax because these sales were large and occurred late in the period. To help gain the concurrence of the audit team, they were assisted by Chiu, the Firm's Relationship Partner on the audit.
- 14. Chiu knew that the Firm's audit team was concerned that Syntax's last minute sales to SCHOT were indicative of channel stuffing and that revenue recognition may have been improper. Chiu was asked by the Firm's engagement team to ensure that Syntax's executives understood that the Firm intended to look into this issue. Chiu advised Syntax executives what documents the Firm's engagement team would be interested in examining, including a distribution agreement that would support revenue recognition. Chiu knew at the time of the sales that Syntax did not have a valid distribution agreement with SCHOT.
- 15. Chiu advised Syntax executives of the need to prepare a formal document reflecting all the material terms of the sales distribution agreement that could be provided to the

COMPLAINT - 4 -

Firm's auditors prior to their sign off on Syntax's late fourth quarter purported sales to SCHOT. Between July 8, 2006, and July 10, 2006, Chiu communicated with Syntax executives through a personal email account and instructed them on how to create a backdated distribution agreement to support revenue recognition that he knew would be provided to the Firm's auditors.

- 16. Specifically, in an email dated July 9, 2006, to Syntax's executives, Chiu told the Syntax executives to create a distribution agreement with specific terms. First, knowing that the sales to SCHOT purportedly occurred during the last 10 days of June 2006, he stated that the distribution agreement between Syntax and SCHOT needed to have an effective date of June 15, 2006. Second, he emphasized that the new distribution agreement needed to cover China because, according to Chiu, "Everyone knows China is a big market so the idea of 'channel stuffing' should not ... surfaced." While acknowledging Syntax needed to disclose the last minute sales to SCHOT in its MD&A (Management Discussion and Analysis), Chiu explained that "with the mentioning (sic) of the new Greater China channel, it should minimize the idea of 'channel stuffing."
- 17. Over the course of that same day, Chiu used his personal email address to provide the Syntax executives with additional instructions. Specifically, Chiu told them that the distribution agreement needed (a) to cover China; (b) to state that SCHOT cannot return any of the shipment from Syntax except for repairs or defective items; and (c) to be "detail[ed]" and "as real as possible." In addition, Chiu said that SCHOT needed to provide Syntax with a sales projection.
- 18. At the time that Chiu provided these instructions, he was aware it would be improper for Syntax to recognize revenue on these sales.
- 19. On or about September 13, 2006, Syntax filed its Form 10-K with the Commission that included financial statements reflecting the fictitious sales to SCHOT.

20. Based on the information Syntax provided the Firm under Chiu's direction, the Firm issued an unqualified opinion on Syntax's financial statements for the fiscal year ended June 30, 2006. Syntax included this opinion in its Form 10-K for fiscal year 2006.

B. Chiu Disregarded An Agency Relationship Between Syntax And SCHOT

- 21. Throughout fiscal years 2006 and 2007, Chiu disregarded red flags showing that Syntax's purported sales to SCHOT were, at a minimum, agency sales and therefore revenue was improperly recognized.
- 22. Chiu knew that Syntax provided SCHOT with unusually long payment terms of 120 days or more and that SCHOT was overdue on its payables to Syntax during fiscal year 2006. For example, in July 2006, Chiu warned a Syntax executive that, under SAB 101, "vendor-provided financing with extended payment terms, especially, those beyond normal and customary sales terms" could preclude revenue recognition.
- 23. Syntax's disclosures claimed that SCHOT was a customer that purchased and took title to Syntax's products. Between May and December 2007, however, Chiu received SCHOT's financial statements and other information indicating that SCHOT recorded purchases from Syntax as agency or consignment transactions, which suggested that Syntax's revenue recognition on sales to SCHOT was improper. In contrast to SCHOT's treatment, Syntax's disclosures claimed that SCHOT was a customer that purchased and took title to Syntax's products. In a consignment arrangement, SCHOT would not be obligated to pay for product it purportedly purchased from Syntax until SCHOT sold and collected the purchase price from its own customers. Syntax's consignment sales to SCHOT met neither Syntax's own criteria for revenue recognition nor the requirements of GAAP.
- 24. After the Firm was dismissed as Syntax's auditors, SCHOT retained the Firm in July 2007 to conduct an audit of its financial statements in preparation for an initial public

offering. In late summer of 2007, while conducting the audit, Chiu learned additional information confirming that SCHOT was not Syntax's customer, as Syntax had publicly disclosed, but rather the Company's sales agent for sales in China. Specifically, in September 2007, SCHOT's owner told Chiu that SCHOT had been acting as Syntax's agent and only recorded a 1% commission on Syntax's sales in China. Financial statements provided to Chiu and others at the Firm during the audit of SCHOT also confirmed SCHOT's representations.

- 25. As a result, Chiu knew that Syntax's previously filed financial statements were materially misstated and failed to comply with GAAP.
- 26. Nevertheless, Chiu failed to take any action to address the impact of these errors upon Syntax's financial statements for any period that the Firm had audited, reviewed, or consented to the reissuance of its prior audit report. He never raised these issues with Syntax, the Firm, or Syntax's new independent auditors at the time. As a result, the Firm issued multiple consents to the reissuance of its audit report on Syntax's financial statements for fiscal year 2006, as included in Syntax's Form 10-Ks for the fiscal years ended June 30, 2006 (filed September 13, 2006) and June 30, 2007 (filed September 13, 2007). The financial statements were also incorporated by reference in Syntax's Form S-3 registration statements filed on November 22, 2006, April 6, 2007, November 21, 2007, and December 7, 2007. Syntax included the results of its prior improper revenue recognition in at least eleven Form 8-Ks during the relevant period.

CLAIMS FOR RELIEF

FIRST CLAIM

Aiding and Abetting Violations of Section 10(b) of the Exchange Act and Rule 10b-5

- 27. Paragraphs 1 through 26 are re-alleged and incorporated herein by reference.
- 28. Syntax and its officers and directors, directly or indirectly, singly or in concert, by use of the means or instrumentalities of interstate commerce, or of the mails, in connection with

COMPLAINT - 7 -

•	transactions were executed in accordance with management's
	general or specific authorization;

- transactions were recorded as necessary to permit preparation of financial statements in conformity with generally accepted accounting principles or any other criteria applicable to such statements, and to maintain accountability for assets;
- access to assets was permitted only in accordance with management's general or specific authorization; and
- the recorded accountability for assets was compared with the existing assets at reasonable intervals and appropriate action was taken with respect to any differences.
- Chiu knowingly provided substantial assistance to the commission of these
- By reason of the foregoing, Chiu aided and abetted violations of Section 13(b)(2)

Aiding and Abetting Violations of Section 13(b)(5) of the Exchange Act

- Paragraphs 1 through 26 are re-alleged and incorporated by reference.
- Syntax and its officers and directors knowingly circumvented or knowingly failed to implement a system of internal accounting controls and knowingly falsified, directly or indirectly, or caused to be falsified books, records and accounts of Syntax that were subject to Section 13(b)(2)(A) of the Exchange Act [15 U.S.C. § 78m(b)(2)(A)].
- Chiu knowingly provided substantial assistance to the commission of these

COMPLAINT

38. By reason of the foregoing, Chiu aided and abetted violations of Section 13(b)(5) of the Exchange Act [15 U.S.C. § 78m(b)(5)].

FOURTH CLAIM

Aiding and Abetting Violations of Rule 13b2-1 of the Exchange Act

- 39. Paragraphs 1 through 26 are re-alleged and incorporated by reference.
- 40. Syntax and its officers and directors, directly or indirectly, falsified or caused to be falsified the books, records and accounts of Syntax that were subject to Section 13(b)(2)(A) of the Exchange Act [15 U.S.C. § 78m(b)(2)(A)].
- 41. Chiu knowingly provided substantial assistance to the commission of these violations.
- 42. By reason of the foregoing, Chiu aided and abetted violations of Rule 13b2-1 of the Exchange Act [17 C.F.R. § 240.13b2-1].

FIFTH CLAIM

Violations of Rule 13b2-2 of the Exchange Act

- 43. Paragraphs 1 through 26 are re-alleged and incorporated by reference.
- 44. Syntax's officers and directors, directly or indirectly, made or caused to be made false and misleading statements or omitted or caused others to omit to state material facts necessary in order to make statements made, in light of the circumstances under which such statements were made, not misleading to Syntax's auditors in connection with audits and examinations of Syntax's required financial statements and in connection with the preparation and filing of documents and reports required to be filed with the Commission.
- 45. Chiu knowingly provided substantial assistance to the commission of these violations.

COMPLAINT - 10 -

1	46.	46. By reason of the foregoing, Chiu aided and abetted violations of Rule 13b2-2 of		
2	the Exchange Act [17 C.F.R. § 240.13b2-2].			
3	PRAYER FOR RELIEF			
4	WHEREFORE, the Commission respectfully requests that this Court enter a judgment:			
5	A.	A. Finding Chiu liable for the violations alleged herein;		
6	В.			
7		Permanently restraining and enjoining Chiu from aiding and abetting violations of		
8	Sections 10(b), 13(b)(2)(A), 13(b)(2)(B), and 13(b)(5) of the Exchange Act, and Rules 10b-5,			
9	13b2-1, and 13b2-2 of the Exchange Act; and			
10	C.	Granting such further relief	as the Court may deem just and appropriate.	
11				
12			****	
13 14				
15	Dated: Janua	ary 30, 2012	Respectfully Submitted,	
16		,	_/s/ David Williams	
17			A. David Williams	
18			Stephen L. Cohen Charles E. Cain	
19			Christine E. Neal Paul A. Gumagay Packet F. Nerels	
20			Rachel E. Nonaka	
21			Attorneys for Plaintiff U.S. Securities and Exchange Commission 100 F Street, N.E.	
22			Washington, DC 20549 (202) 551-4548 (Williams) – Phone	
23			(202) 772-9246 (Williams) – Fax	
24				
25				
26				
27				
28				

COMPLAINT - 11 -