1 2 3 4 5 6 7 8	DAVID J. VANHAVERMAAT, Cal. Bar No Email: vanhavermaatd@sec.gov FINOLA H. MANVELIAN, Cal. Bar No. 186 Email: manvelianf@sec.gov ANN C. KIM, Cal. Bar No. 212438 Email: kimac@sec.gov Attorneys for Plaintiff Securities and Exchange Commission Rosalind Tyson, Regional Director John M. McCoy III, Regional Trial Counsel 5670 Wilshire Boulevard, 11th Floor Los Angeles, California 90036 Telephone: (323) 965-3998 Facsimile: (323) 965-3908	o. 175761 0681
9	UNITED STATES DIS	TRICT COURT
10	FOR THE CENTRAL DISTRICT OF CALIFORNIA	
11	SOUTHERN DIVISION	
12	SECURITIES AND EXCHANGE	Case No.
13	COMMISSION,	COMPLAINT FOR VIOLATIONS OF
14	Plaintiff,	THE FEDERAL SECURITIES LAWS
15	vs.	•
16	JOSEPH R. PORCHE, LARRY R. CROWDER, KONRAD C. KAFARSKI,	
17 18	JOSEPH R. PORCHE, LARRY R. CROWDER, KONRAD C. KAFARSKI, CARLTON L. WILLIAMS, GARY K. JUNCKER, and DALE J. ENGELHARDT,	
19	Defendants.	
20		
21		
22		
23	///	**
24		
25	/// ·	
26	///	
27	///	
28	///	
	I	*

Plaintiff Securities and Exchange Commission ("Commission") alleges as follows:

JURISDICTION AND VENUE

- 1. This Court has jurisdiction over this action pursuant to Sections 20(b), 20(d)(1) and 22(a) of the Securities Act of 1933 ("Securities Act"), 15 U.S.C. §§ 77t(b), 77t(d)(1) & 77v(a), and Sections 21(d)(1), 21(d)(3)(A), 21(e) and 27 of the Securities Exchange Act of 1934 ("Exchange Act"), 15 U.S.C. §§ 78u(d)(1), 78u(d)(3)(A), 78u(e) & 78aa. Defendants have, directly or indirectly, made use of the means or instrumentalities of interstate commerce, of the mails, or of the facilities of a national securities exchange, in connection with the transactions, acts, practices, and courses of business alleged in this complaint.
- 2. Venue is proper in this district pursuant to Section 22(a) of the Securities Act, 15 U.S.C. § 77v(a), and Section 27 of the Exchange Act, 15 U.S.C. § 78aa, because certain of the transactions, acts, practices, and courses of conduct constituting violations of the federal securities laws occurred within this district, and the defendants reside in this district.

SUMMARY

- 3. This matter involves an offering fraud orchestrated by defendants Joseph R. Porche, Larry R. Crowder, Konrad C. Kafarski, Carlton L. Williams, Gary K. Juncker, and Dale J. Engelhardt that raised over \$11 million from approximately 200 investors nationwide from 2008 to 2009.
- 4. From early 2008 to February 2009, Kensington Resources, Inc. ("Kensington") and its principals, Joseph R. Porche and Larry R. Crowder and sales agents, Konrad C. Kafarski, Carlton L. Williams, Gary K. Juncker and Dale J. Engelhardt, conducted a fraudulent offering of unregistered shares of American Environmental Energy, Inc. ("AEEI") stock. AEEI is purportedly engaged in the green energy business. Porche and Crowder formed AEEI by purchasing an existing shell in early 2008. Porche and Crowder then relinquished control of

AEEI to its current CEO. Kensington touted the AEEI investment opportunity through its now defunct website www.kensingtonresources.com and through cold calls to potential investors.

- 5. When selling shares of AEEI, Kensington's sales staff repeatedly made misrepresentations concerning the payment of sales commissions and the use of proceeds. The written Private Placement Memorandum ("PPM") specifies that of the funds raised, a maximum of 10% would be used to pay commissions, 80% would be used by AEEI for acquisition, configuration and operation of fuel and energy production facilities, and 10% would be used for AEEI's working capital and offering expenses, such as legal and accounting fees, printing costs, and transfer agent fees.
- 6. Despite its promises and representations that 80% of the funds raised would be used by AEEI to acquire and run fuel and energy facilities, Kensington used nearly all of the money to fund the lavish lifestyles of Porche and Crowder, to pay 25% in commissions to Kensington's sales agents, and to pay for Kensington's overhead.
- 7. Porche and Crowder misappropriated investor funds by paying their expenses with investor money and transferring investor money to their personal accounts and accounts they controlled. Specifically, Porche took over \$1.34 million and Crowder took over \$644,000 from investor funds. Additionally, they misappropriated over \$3.48 million of investor funds to pay for personal expenses (including entertainment, restaurant, home and personal furnishings, and travel), luxury vehicles, Crowder's wedding in Italy, Kensington's overhead, attorney expenses, and to pay a company that apparently used investor funds to promote AEEI stock.
- 8. Through their scheme, Porche, Crowder and Kafarski violated the antifraud provisions of the federal securities laws; and all of the named defendants violated the securities registration and broker-dealer registration provisions of the

10

11

12

13

14

1516

17

18 19

20

21

2223

24

25

26

27

28

federal securities laws. By this action, the Commission seeks permanent injunctions, disgorgement of the defendants' ill-gotten gains, civil penalties, and penny stock bars to prohibit similar violations in the future.

DEFENDANTS

- 9. **Joseph Rudolph Porche ("Porche")** resides in Aliso Viejo, California and is the former chief executive officer of Kensington. In February 2001, Porche pled guilty to four counts of mail fraud and was sentenced to 37 months in jail, followed by three years of supervised release, and ordered to pay \$200,000 in restitution. See U.S. v. Joseph R. Porche, Case No. 99-CR-01177 WMB (C.D. Cal.). He has never been registered with the Commission in any capacity.
- 10. Larry Ray Crowder ("Crowder") resided in Newport Coast, California and is the former president of Kensington. In 1998, the Commission filed a complaint in federal court against Crowder and others alleging that from 1993 through 1997, Crowder raised at least \$15.7 million from more than 600 investors nationwide by selling securities in four limited partnerships. In doing so, Crowder made material misrepresentations regarding the purchase of oil and gas rights by the four limited partnerships and failed to disclose material information about the profits the general partners made. See SEC v. Environmental Energy, Inc. et al., Case No. 2:98-cv-006060 (C.D. Cal.). In 2002, without admitting or denying the allegations in the complaint, Crowder consented to the entry of a judgment that permanently enjoined him from future violations of Sections 5(a), 5(c), and 17(a) of the Securities Act and Section 10(b) of the Exchange Act and Rule 10b-5 thereunder. In 2003, Crowder was permanently barred from association with any broker or dealer pursuant to Section 15(b) of the Exchange Act. See In the Matter of Larry R. Crowder and John R. Powell, Exchange Act Rel. No. 48747 (November 4, 2003). In 2004, Crowder was ordered to pay \$410,000 in civil penalties and full disgorgement. He has never been registered

with the Commission in any capacity.

- 11. **Konrad Christian Kafarski ("Kafarski")** resides in Trabuco Canyon, California and is the former senior vice president of business development at Kensington and was a member of its sales staff. During his tenure at Kensington, Kafarski was paid nearly \$260,000 in commissions. He has never been registered with the Commission in any capacity.
- 12. Carlton Ladell Williams ("Williams") resides in Coto de Caza, California, is a former senior vice president at Kensington, and was a member of its sales staff. During his tenure at Kensington, Williams was paid nearly \$300,000 in commissions. He was previously registered with the Commission as a registered representative, but was not registered with the Commission at the time of his sales of AEEI stock.
- 13. **Gary Kennan Juncker ("Juncker")** resides in Rancho Santa Margarita, California and is a former senior vice president at Kensington and was a member of its sales staff. During his tenure at Kensington, Juncker was paid over \$419,000 in commissions. In 1998, Juncker was convicted on four counts of mail fraud related to telemarketing fraud and was sentenced to 30 months in prison. See USA v. Juncker, CR-97-01208-JGD (C.D. Cal.). He has never been registered with the Commission in any capacity.
- 14. **Dale Jay Engelhardt ("Engelhardt")** resides in San Clemente, California and is a former member of Kensington's sales staff. During his tenure at Kensington, Engelhardt was paid nearly \$20,000 in commissions. On July 29, 1998, Engelhardt was named as a defendant in SEC v. Environmental Energy, Inc., Case No. 2:98-cv-006060 (C.D. Cal.). Engelhardt was charged with violations of Section 17(a) of the Securities Act and Section 10(b) of the Exchange Act and Rule 10b-5 thereunder. On August 12, 1999, without admitting or denying the allegations in the Commission's Complaint, Engelhardt was permanently enjoined from future violations of Section 17(a) of the Securities Act and Section 10(b) of

1 | th
2 | C
3 | 1:
4 | E
5 | an
6 | 1:

the Exchange Act and Rule 10b-5 thereunder. On August 18, 1999, the Commission instituted a public administrative proceeding pursuant to Sections 15(b) and 19(h) of the Exchange Act against Engelhardt. To settle this proceeding, Engelhardt agreed, without admitting or denying the findings therein, to consent to an order suspending him from association with any broker or dealer for a period of 12 months. He was not registered with the Commission at the time of his sales of AEEI stock.

THE FRAUDULENT CONDUCT

A. THE OFFERING

- 15. From early 2008 to February 2009, Kensington and its principals, Porche and Crowder, raised over \$11 million from approximately 200 investors nationwide selling shares of AEEI common stock in an unregistered offering. Kensington sold these shares by marketing them through its website www.kensingtonresources.com and by operating a boiler room in which a sales staff hired by Porche and Crowder made cold calls to potential investors using lead lists.
- 16. During the relevant period, AEEI's stock was quoted on the Pink Sheets operated by Pink OTC Markets Inc. under the ticker symbol "AEEI.PK" and traded between \$0.09 and \$2.20.
- 17. Kensington's sales operations included a sales manager, and "openers" and "closers". Openers were more inexperienced salespeople who made initial contacts with potential investors to pitch sales of AEEI stock. If the potential investor was interested, a closer was brought in to finish up the sale. The opener and closer would split a 20% commission on each sale they were involved with and the sales manager would receive an additional 5% commission on all sales made. Kafarski, Williams, Juncker and Engelhardt were "closers" and received up to 20% commissions on each of their sales.
 - 18. As a part of its sales efforts, Kensington distributed a PPM that was

-6-

created at the direction of Crowder, reviewed by Porche and, at the direction of Crowder and Porche, sent by Kensington's sales staff to investors who expressed an interest in purchasing shares of AEEI. Defendants told potential investors, through oral representations, that AEEI was engaged in the green energy business, and the PPM represented that AEEI was "a developer of alternative and renewable energy sources with Wind, Solar and Biofuels." This PPM also said that 80% of the funds raised would be used by AEEI "for the acquisition, configuration, and operation of environmentally-friendly fuel and energy production facilities throughout the United States, including the Terminal and Wind Turbines and other potential acquisitions in the energy markets," and that sales commissions would be limited to 10% of the funds raised. The PPM also represented that AEEI would use the remaining 10% of funds raised as working capital "in order to keep [it] operating" or "to acquire or invest in complementary businesses, products and technologies."

- 19. Investors who wanted to purchase shares of AEEI were given subscription agreements that instructed them either to wire transfer funds to Kensington's bank account or to send a cashier's check made payable to Kensington via Federal Express. Although the offering was supposed to be limited to accredited investors only, Kensington sold AEEI shares to non-accredited investors.
- 20. The Kensington offering of AEEI stock was not registered with the Commission, as required by federal securities laws and regulations.

B. MATERIAL MISREPRESENTATIONS AND OMISSIONS

21. Porche, Crowder, and Kafarski told investors that payment of sales commissions was limited to 10% of the funds raised. The PPM that was distributed by Kensington's sales staff, including Kafarski, Williams, Juncker and Engelhardt, represented that commissions would be limited to a maximum of 10% of the funds raised. Specifically, the PPM states that payment of a fee or

commission for the sale of AEEI shares would not exceed 10% of the aggregate purchase price paid for the shares." These representations were false, as Kensington paid sales commissions of 25%.

- 22. After each sale, Kensington's sales staff, including Kafarski, Williams, Juncker and Engelhardt, filled out a form seeking payment of commissions for their sales. These forms showed that the opener and closer were paid a total of 20% commission for each sale. In addition, Kensington's sales manager was paid a 5% commission on each sale. Kensington and its sales agents never disclosed to potential investors that they took commissions that were more than double what was represented to prospective investors. As a result, Kensington paid sales commissions of approximately \$2.75 million, including (1) nearly \$260,000 to Kafarski, (2) nearly \$300,000 to Williams, (3) over \$419,000 to Juncker, and (4) nearly \$20,000 to Engelhardt.
- 23. Despite oral representations by Kafarski and Williams that the money Kensington raised would be given to AEEI to conduct its green energy business and written representations that 80% of the proceeds would be used by AEEI for "acquisition, configuration and operation of environmentally-friendly fuel and energy production facilities . . .," Kensington only sent approximately \$315,000 of the \$11 million raised to AEEI.
- 24. To further induce investors to buy AEEI stock, Kafarski also falsely told an investor that AEEI had a contract to supply all of the solar power energy for Catalina Island.
- 25. In reality, the bulk of the funds raised were used to pay for Porche's and Crowder's luxurious lifestyles, and Kensington's overhead. Porche and Crowder misappropriated over \$1.34 million and over \$644,000 of investor funds, respectively, by diverting these funds to their personal accounts or to accounts they controlled. They also misappropriated additional investor funds to pay for (1) over \$343,000 in luxury vehicles for themselves and their families; (2) over \$1.4 million

for other personal expenses, including entertainment, meals at high-end restaurants, home and personal furnishings, and travel; (3) at least \$46,000 for Crowder's lavish August 2008 wedding in Italy; (4) over \$899,000 for Kensington's overhead; (5) \$165,000 for attorney expenses; and (6) over \$630,000 to pay South Bay Capital, a company that Kensington apparently used to attempt to promote AEEI stock. Porche and Crowder were able to divert these funds to their own accounts or to pay for their expenses because they had access to and controlled Kensington's bank accounts.

C. PORCHE, CROWDER, AND KAFARSKI ACTED WITH SCIENTER

26. Porche, Crowder and Kafarski acted with scienter. They knowingly participated in the distribution of Kensington's offering materials, including the written PPM. They knew or were reckless in not knowing that the PPM stated that sales commissions were limited to a maximum of 10% of the sales price; and that 80% of investor funds would be used by AEEI to acquire, configure, and operate environmentally-friendly fuel and energy production facilities. Crowder and Porche also knew that, contrary to the representations to investors, they personally were misappropriating substantial amounts of investor funds. They also knew that the sales staff was paid over 20% in sales commission on each sale and that only a small fraction of investor funds were ever forwarded to AEEI. Kafarski also falsely told investors that Kensington's commissions were limited to 10%, that the majority of the money raised would be used by AEEI to acquire and expand its green energy business, and that AEEI had a contract to supply all of the solar power energy for Catalina Island. Kafarski knew or was reckless in not knowing that Kensington's sales staff was paid over 20% commission on each sale, that most of the funds raised were spent by Kensington or its principals, and that AEEI did not have a contract to supply Catalina Island with all of its solar power energy.

27 || ///

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

28 | ///

FIRST CLAIM FOR RELIEF

UNREGISTERED OFFER AND SALE OF SECURITIES

Violations of Sections 5(a) and 5(c) of the Securities Act (Against All Defendants)

- 27. The Commission realleges and incorporates by reference paragraphs 1 through 26 above.
- 28. The defendants, and each of them, by engaging in the conduct described above, directly or indirectly, made use of means or instruments of transportation or communication in interstate commerce or of the mails, to offer to sell or to sell securities, or to carry or cause such securities to be carried through the mails or in interstate commerce for the purpose of sale or for delivery after sale.
- 29. No registration statement has been filed with the Commission or has been in effect with respect to the offering alleged herein.
- 30. By engaging in the conduct described above, each of the defendants violated, and unless restrained and enjoined will continue to violate, Sections 5(a) and 5(c) of the Securities Act, 15 U.S.C. §§ 77e(a) and 77e(c).

SECOND CLAIM FOR RELIEF

FRAUD IN THE OFFER OR SALE OF SECURITIES

Violations of Section 17(a) of the Securities Act

(Against Defendants Porche, Crowder and Kafarski)

- 31. The Commission realleges and incorporates by reference paragraphs 1 through 26 above.
- 32. Porche, Crowder and Kafarski, and each of them, by engaging in the conduct described above, directly or indirectly, in the offer or sale of securities by the use of means or instruments of transportation or communication in interstate commerce or by use of the mails:
 - a. with scienter, employed devices, schemes, or artifices to

1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	
27	
	I

defraud;

- b. obtained money or property by means of untrue statements of a material fact or by omitting to state a material fact necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading; or
- engaged in transactions, practices, or courses of business which
 operated or would operate as a fraud or deceit upon the
 purchaser.
- 33. By engaging in the conduct described above, Porche, Crowder and Kafarski violated, and unless restrained and enjoined will continue to violate, Section 17(a) of the Securities Act, 15 U.S.C. § 77q(a).

THIRD CLAIM FOR RELIEF

FRAUD IN CONNECTION WITH THE PURCHASE OR SALE OF SECURITIES Violations of Section 10(b) of the Exchange Act and Rule 10b-5 Thereunder (Against Defendants Porche, Crowder and Kafarski)

- 34. The Commission realleges and incorporates by reference paragraphs 1 through 26 above.
- 35. Porche, Crowder and Kafarski, and each of them, by engaging in the conduct described above, directly or indirectly, in connection with the purchase or sale of a security, by the use of means or instrumentalities of interstate commerce, of the mails, or of the facilities of a national securities exchange, with scienter:
 - employed devices, schemes, or artifices to defraud;
 - made untrue statements of a material fact or omitted to state a
 material fact necessary in order to make the statements made,
 in the light of the circumstances under which they were made,
 not misleading; or
 - engaged in acts, practices, or courses of business which
 operated or would operate as a fraud or deceit upon other

persons.

36. By engaging in the conduct described above, Porche, Crowder and Kafarski violated, and unless restrained and enjoined will continue to violate, Section 10(b) of the Exchange Act, 15 U.S.C. § 78j(b), and Rule 10b-5 thereunder, 17 C.F.R. § 240.10b-5.

FOURTH CLAIM FOR RELIEF

FAILURE TO REGISTER AS A BROKER OR DEALER Violations of Section 15(a) of the Exchange Act (Against All Defendants)

- 37. The Commission realleges and incorporates by reference paragraphs 1 through 26 above.
- 38. The defendants, and each of them, by engaging in the conduct described above, directly or indirectly, made use of the mails and other means or instrumentalities of interstate commerce to effect transactions in, or to induce or attempt to induce the purchase or sale of securities, without being registered as a broker or dealer pursuant to Section 15(b) of the Exchange Act, 15 U.S.C. § 780(b), in violation of Section 15(a) of the Exchange Act, 15 U.S.C. § 780(a).
- 39. By engaging in the conduct described above, each of the defendants violated, and unless restrained and enjoined will continue to violate, Section 15(a) of the Exchange Act, 15 U.S.C. § 78o(a).

FIFTH CLAIM FOR RELIEF

ASSOCIATION WITH A BROKER OR DEALER IN

VIOLATION OF COMMISSION BAR

Violations of Section 15(b)(6)(B)(i) of the Exchange Act (Against Defendant Crowder)

40. The Commission realleges and incorporates by reference paragraphs 1 through 26 above.

- 41. As described above, Crowder, having been barred from association with a broker or dealer by Commission Order on November 4, 2003, without the consent of the Commission, willfully became associated with a broker or dealer in contravention of such Order.
- 42. By reason of the foregoing, Crowder has failed to comply with the Commission's Order barring him from associating with a broker or dealer in violation of Section 15(b)(6)(B)(i) of the Exchange Act, 15 U.S.C. § 780(b)(6)(B)(i).

PRAYER FOR RELIEF

WHEREFORE, the Commission respectfully requests that the Court:

I.

Issue findings of fact and conclusions of law that the defendants committed the alleged violations.

II.

Issue judgments, in a form consistent with Fed. R. Civ. P. 65(d), permanently enjoining Porche and Kafarski, and their officers, agents, servants, employees, and attorneys, and those persons in active concert or participation with any of them, who receive actual notice of the judgment by personal service or otherwise, and each of them, from violating Sections 5(a), 5(c), and 17(a) of the Securities Act, 15 U.S.C. §§ 77e(a), 77e(c), and 77q(a); and Sections 10(b) and 15(a) of the Exchange Act, 15 U.S.C. §§ 78j(b) & 78o(a), and Rule 10b-5 thereunder, 17 C.F.R. § 240.10b-5.

III.

Issue a judgment, in a form consistent with Fed. R. Civ. P. 65(d), permanently enjoining Crowder, and his officers, agents, servants, employees, and attorneys, and those persons in active concert or participation with any of them, who receive actual notice of the judgment by personal service or otherwise, and each of them, from violating Sections 5(a), 5(c), and 17(a) of the Securities Act, 15

4

5 6

8

9

7

10

11 12

13

15

14

16

17

18

19 20

21

22

23 24

25

26

27 28 U.S.C. §§ 77e(a), 77e(c), and 77q(a); and Sections 10(b), 15(a) and 15(b)(6)(B)(i) of the Exchange Act, 15 U.S.C. §§ 78j(b), 78o(a) & 78o(b)(6)(B)(i), and Rule 10b-5 thereunder, 17 C.F.R. § 240.10b-5.

IV.

Issue judgments, in a form consistent with Fed. R. Civ. P. 65(d), permanently enjoining Williams, Juncker and Engelhardt, and their officers, agents, servants, employees, and attorneys, and those persons in active concert or participation with any of them, who receive actual notice of the judgment by personal service or otherwise, and each of them, from violating Sections 5(a) and 5(c) of the Securities Act, 15 U.S.C. §§ 77e(a) and 77e(c); and Section 15(a) of the Exchange Act, 15 U.S.C. § 78o(a).

V.

Issue judgments, in a form consistent with Fed. R. Civ. P. 65(d), permanently barring all defendants from participation in any offering of penny stock, including engaging in activities with a broker, dealer, or issuer for purposes of issuing, trading, or inducing or attempting to induce the purchase or sale of any penny stock pursuant to Section 20(g) of the Securities Act, 15 U.S.C. § 77t(g), and Section 21(d)(6) of the Exchange Act, 15 U.S.C. § 78u(d)(6).

VI.

Order the defendants to disgorge all ill-gotten gains from the illegal conduct alleged herein, together with prejudgment interest thereon.

VII.

Order the defendants to pay civil penalties pursuant to Section 20(d) of the Securities Act, 15 U.S.C. § 77t(d), and Section 21(d)(3) of the Exchange Act, 15 U.S.C. § 78u(d)(3).

VIII.

Retain jurisdiction of this action in accordance with the principles of equity and the Federal Rules of Civil Procedure in order to implement and carry out the

terms of all orders and decrees that may be entered, or to entertain any suitable application or motion for additional relief within the jurisdiction of this Court.

IX.

Grant such other and further relief as this Court may determine to be just and necessary.

DATED: August 4, 2010

Ann C. Kim

Attorney for Plaintiff

Securities and Exchange Commission