			SUMMARY	INFORMATION	FOR BANKS		STA	VG	
	AVERAGE FO	R ALL INSURE	D COMMERCIAL	BANKS	В	ANKS WITH AS	SETS - \$MILL 0	6/30/08	
	06/30/2008	6/30/2007	12/31/2007	12/31/2006	12/31/2005	0-25	25-100	100+	
EARNINGS AND PROFITABILITY									
PERCENT OF AVERAGE ASSETS:									
INTEREST INCOME (TE)	6 26	7 51	7 46	7 35	6 33	5 62	6 42	6 21	
- INTEREST EXPENSE	2 94	3 38	3 43	2 96	2 06	1 54	2 68	3 05	
NET INTEREST INCOME (TE)	3 32	4 13	4 03	4 39	4 26	4 09	3 74	3 15	
+ NONINTEREST INCOME	0 60	0 64	0 64	0 69	0 75	5 16	0 59	0 59	
- NONINTEREST EXPENSE	3 07	3 07	3 11	3 30	3 17	14 89	3 82	2 79	
- PROVISION: LOAN&LEASE LOSSES	0 52	0 24	0 41	0 32	0 30	0 82	0 35	0 60	
= PRETAX OPERATING INCOME (TE)	0 29	1 52	1 13	1 58	1 62	-6 46	0 14	0 33	
+ SECURITIES GAINS (LOSSES)	0 03	0 00	0 00	0 00	0 00	0 03	0 02	0 03	
= PRETAX NET OPERATING INC (TE)	0 33	1 53	1 13	1 58	1 62	-6 44	0 18	0 38	
NET OPERATING INCOME	0 19	1 09	0.82	1 10	1 14	-7 26	0 00	0 24	
ADJUSTED NET OPERATING INCOME	0 43	1 26	1 07	1 30	1 29	-6 60	0 16	0.52	
NET INCOME ADJUSTED SUB S	0 14	0 99	0.74	1 00	1 06	-7 26	-0 10	0.21	
NET INCOME	0 19	1 09	0.82	1 10	1 14	-7 26	-0 01	0 24	
	7 -7								
MARGIN ANALYSIS:									
AVG EARNINGS ASSETS TO AVG ASSETS	93 60	94 21	94 09	94 01	93 92	90 94	93 68	93 57	
AVG INT-BEARING FUNDS TO AVG AST	79 15	77 48	77 87	76 56	76 91	44 54	73 17	81 08	
INT INC (TE) TO AVG EARN ASSETS	6 68	7 99	7 94	7 83	6 76	6 16	6 86	6 63	
INT EXPENSE TO AVG EARN ASSETS	3 14	3 60	3 65	3 16	2 19	1 64	2 86	3 26	
NET INT INC-TE TO AVG EARN ASSETS	3 56	4 40	4 30	4 68	4 55	4 52	4 00	3 38	
NET INT INC-TE TO A VO EARN ASSET	3 30	4 40	4 30	4 00	4 33	4 32	4 00	3 36	
LOAN & LEASE ANALYSIS:									
NET LOSS TO AVERAGE TOTAL LN&LS	0 40	0 10	0 23	0 15	0 16	0.39	0 24	0 47	
	11 92	39 00	20 01	41 97	38 37	2 62	16 89	10 55	
EARNINGS COVERAGE OF NET LOSS(X)									
LN&LS ALLOW TO LN&LS NOT HFS	1 56	1 36	1 47	1 38	1 39	1 82	1 43	1 60	
LN&LS ALLOWANCE TO NET LOSSES(X)	12 78	22 23	13 78	21 71	19 81	5 39	17 51	11 47	
LN&LS ALLOWANCE TO TOTAL LN&LS	1 55	1 36	1 46	1 37	1 39	1 56	1 43	1 59	
LIQUIDITY:	20.65	2405	2624	22.22	24.40	0.00	24.65	24.50	
NET NONCORE FUNDING DEPENDENCE	30 67	24 85	26 34	23 32	21 40	-97 31	21 67	34 78	
NET LOANS & LEASES TO ASSETS	71 95	71 80	71 58	70 38	70 20	34 84	66 57	74 49	
CAPITALIZATION									
TIER ONE LEVERAGE CAPITAL	10 21	10 75	10 43	11 05	10 27	43 43	14 34	9 14	
CASH DIVIDENDS TO NET INCOME	35 06	27 10	35 94	26 28	25 94	17 50	33 48	37 20	
RETAIN EARNS TO AVG TOTAL EQUITY	-1 53	5 95	3 30	6 96	7 19	-6 44	-1 37	-1 73	
GROWTH RATES:									
ASSETS	11 12	15 95	14 22	16 51	17 55	1 31	14 83	10 15	
TIER ONE CAPITAL	3 08	9 89	6 83	12 17	13 90	-0 45	1 40	3 80	
NET LOANS & LEASES	11 72	17 52	15 81	17 14	19 14	3 78	18 70	9 87	
SHORT TERM INVESTMENTS	-3 39	42 07	3 47	64 23	81 84	-13 00	-4 51	-2 77	
SHORT TERM NONCORE FUNDING	28 96	33 32	25 85	45 80	43 31	35 95	35 25	26 51	
NONCURRENT LOANS & LEASES:									
TOTAL LN&LS-90+ DAYS PAST DUE	0 15	0 11	0 19	0 10	0 10	0 13	0 22	0 13	
- NONACCRUAL	2 21	0.53	1 05	0 42	0 40	1 23	1 27	2 85	
- TOTAL	2 44	0.73	1 34	0.59	0.56	1 35	1 56	3 05	
TOTAL ASSETS (\$MILLIONS)	274,866	272,508	274.492	273,664	263,109	128	6,027	268,710	
EOUITY CAPITAL (\$MILLIONS)	29,802	29.858	30,266	29.468	27.453	45	880	28,876	
NET INCOME (\$ MILLIONS)	853	1,795	2,878	3,438	3,225	-1	3	852	
NUMBER OF BANKS IN TABULATION	329	329	327	330	328	7	90	232	
TOTALDER OF DAIRED IN TADULATION	341	34)	341	330	320	,	70	232	

# **UBPR Page STAVG**

# **Summary Information For Banks in State**

This page displays statewide peer group averages for Summary Ratio information similar to that found on page 1 of the UBPR.

Four different peer groups appear on this page. First, all banks are combined into a statewide peer group. Then banks are grouped into one of three asset-based statewide peer groups. The asset ranges are: less than \$25M, \$25M to \$100M and over \$100M.

Statewide peer group average data is not designed to be a replacement for nationwide peer group information, but as a supplement to provide insight into possible local trends.

The averaging process follows that used for the nationwide peer groups in that banks above the 95th percentile and below the 5th percentile are excluded from the average.

# Earnings and Profitability

## Percent of Average Assets:

Interest Income (TE)

All income from earning assets plus the tax benefit on tax-exempt loans, leases, and municipal securities, divided by average assets.

*Interest Expense* 

Total interest expense divided by average assets.

Net Interest Income (TE)

Total interest income, plus the tax benefit on tax-exempt income, less total interest expense, divided by average assets.

Noninterest Income

Income derived from bank services and sources other than interest-

bearing assets, divided by average assets.

Noninterest Expense

Salaries and employee benefits, expenses of premises and the fixed assets and other noninterest expense divided by average assets.

Provision-Loan/Lease Losses (Percent of Average Assets)

Provision for loan and leasefinancing receivables losses divided by average assets.

Pretax Operating Income (TE) (Percent of Average Assets)

Net interest income on a taxequivalent basis plus noninterest income, less noninterest expenses, the provision for loan and leasefinancing receivables losses and the provision for allocated transfer risk, divided by average assets.

Realized Gain/Loss Secs

Pretax net gains for losses from the sale, exchange, retirement, or redemption of securities not held in trading accounts. After December 31, 1993 includes available-for-sale and held-to-maturity transactions divided by average assets.

Pretax Net Operating Income (TE)

Pretax operating income, plus securities gains or losses, divided by average assets.

Net Operating Income

After tax net operating income, including securities gains or losses, (which does not include extraordinary gains or losses), divided by average assets.

*Adjusted Net Oper Income* 

Net operating income after taxes and securities gains or losses, plus the provision for possible loan and lease losses, less net loan and lease losses, divided by average assets.

Net Income Adjusted Sub S

Net income after securities gains or losses, extraordinary gains or losses, and applicable taxes, divided by average assets adjusted for sub chapter S status. Estimated income taxes are substituted for any reported applicable income taxes for banks that indicate sub chapter S status. Estimated income taxes: Federal income tax rates are applied to net income before extraordinary items and taxes plus non-deductible interest expense to carry tax-exempt securities less taxexempt income from securities issued by states and political subdivisions, less tax-exempt income from leases, less tax-exempt income from other obligations of states and political subdivisions. (See appendix A-3 for tax table)

Net Income

Net income after securities gains or losses, extraordinary gains or losses, and applicable taxes, divided by average assets.

#### Margin Analysis

Average Earning Assets/Average Earning Assets

Year-to-date average of average total loans (net of unearned income) in domestic and foreign offices, lease-financing receivables, obligations of the U.S. government, states and political subdivisions and other securities, assets held in trading accounts, interest-bearing balances due from depository institutions, and federal funds sold and securities purchased under agreements to resell, divided by average assets.

Average Interest-Bearing Funds/Average Assets

Average interest-bearing domestic and foreign office deposits, federal

funds purchased and securities sold under agreements to repurchase, interest-bearing demand notes (note balances) issued to the U.S. Treasury, other liabilities for borrowed money, and notes and debentures subordinated to deposits, divided by average assets.

Interest Income (TE)/ Average Earning Assets

Total interest income on a tax-equivalent basis divided by the average of the respective asset accounts involved in generating that income.

Interest Expense/Average Earning Assets

Total interest expense divided by the average of the respective asset accounts involved in generating interest income.

Net Interest Income (TE)/Average Earning Assets

Total interest income on a taxequivalent basis, less total interest expense, divided by the average of the respective asset accounts involved in generating interest income.

#### Loan & Lease Analysis

Net Loss to Average Total Loan & Lease

Gross loan and lease charge-offs, less gross recoveries (includes allocated transfer risk reserve charge-offs and recoveries), divided by average total loans and leases.

*Earnings Coverage of Net Loss (X)* 

Net operating income before taxes, securities gains or losses, and extraordinary items, plus the provision for possible loan and lease-financing receivables losses divided by net loan and lease losses.

Loan & Lease Allowance Net Losses (X)

Ending balance of the allowance for possible loan and lease-financing

receivables losses divided by net loan and lease losses. If gross recoveries exceed gross losses, NA is shown at this caption.

Loan & Lease Allowance to Total Loans & Lease

Ending balance of the allowance for possible loan and lease losses divided by total loans and lease-financing receivables.

# Liquidity

Net Noncore Funding Dependence

See page UBPR page 10 for definition.

Net Loans & Leases to Assets

Loans and lease-financing receivables net of unearned income and the allowance for possible loans and lease-financing receivables losses divided by total assets.

# Capitalization

Tier One Leverage Capital

Tier one capital divided by adjusted average assets. See the description of UBPR page 11A for definitions of tier one capital and adjusted average assets.

Cash Dividends to Net Income

Total of all cash dividends declared year-to-date divided by net income year-too-date. If net incomes less than or equal to zero, NA is shown at this caption.

Retain Earnings to Average Total Equity

Net income, less cash dividends declared, divided by average equity capital.

**Growth Rates** 

Growth rates are calculated for a 12-month period. The percentage

is determined by subtracting the account balance as of the corresponding reporting period in the previous year from the current period account balance and dividing the result by the previous year balance. The following growth rates are displayed:

Assets

Tier One Capital

Net Loans & Leases

Short Term Investments

See definition on UBPR page 10.

Short Term Noncore Funding

See definition on UBPR page 10.

Noncurrent Loans and Leases:

Summation of all categories of loans by past due status, divided by gross loans. See page 8 for specific definitions.

Total LN&LS 90+Days Past Due

Summation of all categories of due loans by past due status, divided by gross loans. See page 8 for specific definitions.

Nonaccrual

**Total** 

Total Assets

Total assets for all banks with in the peer group.

Equity Capital

Total of equity capital for all banks with in the peer group.

Net Income

Total of net income for all banks with in the peer group.

Number of Banks in Tabulation

Number of banks with in the peer group.

CERT#	DIST/RSSD										
CHARTER #	COUNTY		FIDUCIAR	Y AND REI	LATED SERVIC	ES					PAGE 01
CHARLER "	COONT	0	6/30/2008		0:	3/31/2008		12	2/31/2007		
TOTAL FIDUCIARY AT	ND REL ASSETS	(\$000)	%TOTAL	%MGD	(\$000)	%TOTAL	%MGD	(\$000)	%TOTAL	%MGD	%CHG
PERSONAL TRUST AN	D AGENCY	24,845,996	37.82	94.86	25,684,369	37.88	94.29	27,271,445	38.04	94.79	-14.12
EMPLOYEE BENEFIT I	OC .	8,782,639	13.37	4.02	9,107,523	13.43	3.70	10,153,078	14.16	3.33	-16.04
EMPLOYEE BENEFIT I	OB	7 989 851	12.16	36.46	7 989 611	11.78	38.37	8 548 868	11.93	39.26	-7.07
OTHER RETIREMENT		3,154,219	4.80	60.94	3,166,521	4.67	61.94	3,465,812	4.83	59.86	-13.23
CORPORATE TRUST A	ND AGENCY	290,199	0.44	2.59	282,370	0.42	1.87	289,737	0.40	1.79	-39.48
INVESTMENT MANAC	EMENT AGENCY	16,927,674	25.76	100.00	18,010,909	26.56	100.00	18,417,730	25.69	100.00	-16.05
OTHER FIDUCIARY		3 711 679	5.65	81.12	3 569 665	5.26	82.11	3 539 937	4.94	80.14	26.64
TOTAL FIDUCIARY	ASSETS	65,702,257	100.00	74.13	67,810,968	100.00	74.51	71,686,607	100.00	73.76	-12.63
CUSTODY AND SAFER		85,645,298			92,335,236			93,086,903			-5.42
MEMO ACCTS IN FOR	EIGN OFFICES	0		0.00	0		0.00	0		0.00	N/A
TOTAL FIDUCIARY AT		(#)	%TOTAL	%MGD	(#)	%TOTAL	%MGD	(#)	%TOTAL	%MGD	%CHG
PERSONAL TRUST AN		20,101	59.41	94.74	20,442	59.49	95.47	20,655	59.44	95.75	-5.89
EMPLOYEE BENEFIT I		1,035	3.06	7.73	1,049	3.05	8.10	1,067	3.07	8.06	-5.48
EMPLOYEE BENEFIT I	OB	548	1.62	28.10	550	1.60	29.09	549	1.58	30.60	2.62
OTHER RETIREMENT		3,593	10.62	80.10	3,560	10.36	82.42	3,606	10.38	82.45	-6.87
CORPORATE TRUST A		362	1.07	2.21	384	1.12	1.82	425	1.22	1.65	-40.66
INVESTMENT MANAC	EMENT AGENCY	7,232	21.38	100.00	7,345	21.38	100.00	7,471	21.50	100.00	-8.06
OTHER FIDUCIARY	Lagornina	962	2.84	47.92	1 031	3.00	50.24	977	2.81	50.56	4.00
TOTAL NUMBER OF		33,833	100.00	88.25	34,361	100.00	88.95	34,750	100.00	89.14	-6.66
CUSTODY AND SAFER		8,402		27/4	8,487		27/1	8,501		27/4	-2.83
MEMO ACCTS IN FOR	EIGN OFFICES	0		N/A	0		N/A	0		N/A	N/A
CORPORATE TRUST A	ND ACENCY	(\$000)	#ISS	%CHG	\$(000)	#ISS	%CHG	\$(000)	#ISS	%CHG	
CORPORATE INUST A		(\$000) N/A	#155 N/A	%CHG N/A	S(000) N/A	#155 N/A	70CHG N/A	4,082,908	333	-63.33	
ALL OTHER CORPORA		IN/A	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	4,082,908	185	-03.33 -82.06	
ALL OTHER CORPORA	AIE.		IN/A	N/A		N/A	N/A		183	-02.00	

# **UBPR Page TRUST 1**

# Fiduciary and Related Activities

Information on fiduciary and related services is reported by banks on call schedule RC-T. This information is available from December 31, 2001 forward, however several reporting limitations apply. Depending on asset size and the percentage of trust and related revenue to total income, an individual institution may be required to report certain items quarterly, annually or not at all. Please see instructions for the report of condition and income on www. ffiec.gov for details. Additionally, all information on fiduciary income as reported on RC-T items 12 through 23 and memorandum item 4 are considered confidential. While confidential information is provided to regulatory users it is not made available on the public UBPR website. Individual banks should contact their respective federal bank supervisor for access to confidential information.

Please note that special trust peer groups are used for purposes of the analysis on trust page 2. These peer groups and the associated averages are only used on the fiduciary activities page 2. Please see section II of the UBPR Users Guide for specifics.

For dollar items on trust page 1 an annual growth rate or percentage change is calculated.

# Total Fiduciary and Related Assets

The dollar balance of managed and non-managed fiduciary account is displayed by type. Also the percentage of trust assets by caption is displayed. Additionally the proportion of managed assets to total assets within each category is shown. Finally, the percentage change or growth rate is displayed.

Personal Trust and Agency

Dollar balance of managed and non-

managed personal trust and agency accounts as reported on schedule RC-T item 4, columns a & b is displayed. The dollar balance is also displayed as a percentage of total trust assets as reported on RC-T item 4, columns a & b. Finally managed assets as reported on RC-T item 4, column a, is displayed as a percentage of RC-T item 4, columns a & b.

## Employee Benefit Defined Contribution

Dollar balance of retirement related employee benefit—defined contribution accounts as reported on schedule RC-T item 5.a, columns a & b is displayed. The dollar balance is also displayed as a percentage of total trust assets as reported on RC-T item 9, columns a & b. Finally managed assets as reported on RC-T item 5.a, column a is displayed as a percentage of RC-T item 5.a, columns a & b.

#### Employee Benefit Defined Benefit

Dollar balance of retirement related employee benefit—defined benefit accounts as reported on schedule RC-T item 5.b, columns a & b is displayed. The dollar balance is also displayed as a percentage of total trust assets as reported on RC-T item 9, columns a & b. Finally managed assets as reported on RC-T item 5.b, column a is displayed as a percentage of RC-T item 5.b, column a & b.

#### Other Retirement

Dollar balance of other retirement accounts as reported on schedule RC-T item 5.c, columns a & b is displayed. The dollar balance is also displayed as a percentage of total trust assets as reported on RC-T item 9, columns a & b. Finally managed assets as reported on RC-T item 5.c, column a is displayed as a percentage of RC-T item 5.c, columns a & b

## Corporate Trust and Agency

Dollar balance of corporate trust and agency accounts as reported on schedule RC-T item 6, columns a & b is displayed. The dollar balance is also displayed as a percentage of total trust assets as reported on RC-T item 9, columns a & b. Finally managed assets as reported on RC-T item 6, column a is displayed as a percentage of RC-T item 6, columns a & b.

## Investment Management Agency

Dollar balance of investment management agency accounts as reported on schedule RC-T item 7, columns a & b is displayed. The dollar balance is also displayed as a percentage of total trust assets as reported on RC-T item 9, columns a & b. Finally managed assets as reported on RC-T item 7, column a is displayed as a percentage of RC-T item 7, columns a & b.

#### *Other Fiduciary*

Dollar balance of other fiduciary accounts as reported on schedule RC-T item 8, columns a & b is displayed. The dollar balance is also displayed as a percentage of total trust assets as reported on RC-T item 9, columns a & b. Finally managed assets as reported on RC-T item 8, column a is displayed as a percentage of RC-T item 8, columns a & b.

## Total Fiduciary Assets

Dollar balance of all fiduciary accounts both managed and non-managed as reported on schedule RC-T item 9, columns a & b.

#### Custody and Safekeeping

The total balance of custody and safekeeping accounts as reported on schedule RC-T item 10, column b.

#### Memo: Accounts in Foreign Offices

Dollar balance of fiduciary accounts held in foreign offices as reported on schedule RC-T item 11, columns a

& b. Managed assets as reported on RC-T item 8 column a is displayed as a percentage of RC-T item 11, columns a & b.

# Total Fiduciary and Related Accounts

The number of managed and non-managed fiduciary accounts is displayed by type. Also the percentage of number of trust accounts by caption is displayed. Additionally the proportion of the number of managed accounts to total number of accounts within each category is shown. Finally, the percentage change or growth rate is displayed.

## Personal Trust and Agency

Number of managed and non-managed personal trust and agency accounts as reported on schedule RC-T item 4, columns c & d is displayed. The number of accounts is also displayed as a percentage of total number of accounts as reported on RC-T item 9, columns c & d. Finally managed accounts as reported on RC-T item 4, column c, is displayed as a percentage of RC-T item 4, columns a & b.

#### *Employee Benefit Defined Contribution*

Number of retirement related employee benefit—defined contribution accounts as reported on schedule RC-T item 5.a, columns c & d is displayed. The number is also displayed as a percentage of total number of accounts as reported on RC-T item 9, columns c & d. Finally managed accounts as reported on RC-T item 5.a, column c is displayed as a percentage of RC-T item 5.a, columns c & d.

#### Employee Benefit Defined Benefit

Number of retirement related employee benefit—defined benefit accounts as reported on schedule RC-T item 5.b, columns c & d is displayed. The number is also displayed as a percentage of total number of trust accounts as reported on

RC-T item 9, columns c & d. Finally managed accounts as reported on RC-T item 5.b, column c, is displayed as a percentage of RC-T item 5.b, columns c & d.

#### Other Retirement

Number of other retirement accounts as reported on schedule RC-T item 5.c, columns c & d is displayed. The dollar balance is also displayed as a percentage of total number of trust accounts as reported on RC-T item 9, columns c & d. Finally managed accounts as reported on RC-T item 5.c, column c is displayed as a percentage of RC-T item 5.c, columns c & d.

## Corporate Trust and Agency

Number of corporate trust and agency accounts as reported on schedule RC-T item 6, columns c & d is displayed. The number of accounts is also displayed as a percentage of the total number off trust accounts as reported on RC-T item 9, columns c & d. Finally managed accounts as reported on RC-T item 6, column c is displayed as a percentage of RC-T item 6, columns c & d.

#### Investment Management Agency

Number of investment management agency accounts as reported on schedule RC-T item 7, columns c & d is displayed. The number of accounts is also displayed as a percentage of the total number of trust accounts as reported on RC-T item 9, columns c & d. Finally managed accounts as reported on RC-T item 7, column c is displayed as a percentage of RC-T item 7, columns c & d.

#### *Other Fiduciary*

Number of other fiduciary accounts as reported on schedule RC-T item 8, columns c & d is displayed. The number of accounts is also displayed as a percentage of the total number of accounts as reported on RC-T item 9, columns c & d. Finally managed accounts as reported on RC-T item 8, column c is displayed as a percentage of RC-T item 8, columns c & d.

## Total Fiduciary Accounts

Number of all fiduciary accounts both managed and non-managed as reported on schedule RC-T item 9, columns c & d.

## Custody and Safekeeping

The total balance of custody and safekeeping accounts as reported on schedule RC-T item 10, column d.

## Memo: Accounts in Foreign Offices

Number of fiduciary accounts held in foreign offices as reported on schedule RC-T item 11, columns c & d. Managed accounts as reported on RC-T item 8, column c is displayed as a percentage of RC-T item 11, columns c & d.

# Corporate Trust and Agency

The Balance and number of corporate trust and agency accounts are displayed. Additionally, an annual growth rate in balances between quarters is displayed.

## Corporate and Municipal Trusteeships

The number of issues and balance of corporate and municipal trusteeships as reported on RC-T memoranda item 2.a, columns a & b respectively.

#### All Other Corporate

The number of transfer agent, registrar, paying agent and other corporate agency issues as reported on schedule RC-T item 2.b, column a.

# Fiduciary and Related Services Income

The amount of income generated from and expense related to trust activities is displayed. Additionally, each component of income is expressed as a percentage of gross fiduciary and related services income. Note that this information is confidential and as a consequence WILL NOT be displayed on the public website. Regulatory users have

access to the information. Individual banks should see their respective federal bank supervisor to obtain this information.

## Personal Trust and Agency

Total amount of income from personal trust and agency accounts as reported on RC-T item 12. It is also expressed as a percentage of gross fiduciary income as reported on RC-T item 19.

## Employee Benefit Defined Contribution

Total amount of income from employee benefit defined contribution accounts as reported on RC-T item 13.a. It is also expressed as a percentage of gross fiduciary income as reported on RC-T item 19.

# Employee Benefit Defined Benefit

Total amount of income from employee benefit defined benefit accounts as reported on RC-T item 13.b. It is also expressed as a percentage of gross fiduciary income as reported on RC-T item 19.

#### Other Retirement

Total amount of income from other retirement accounts as reported on RC-T item 13.c. It is also expressed as a percentage of gross fiduciary income as reported on RC-T item 19.

#### Corporate Trust and Agency

Total amount of income from corporate trust and agency accounts as reported on RC-T item 14. It is also expressed as a percentage of gross fiduciary income as reported on RC-T item 19.

## Investment Management Agency

Total amount of income from investment management agency accounts as reported on RC-T item 15. It is also expressed as a percentage of gross fiduciary income as reported on RC-T item 19.

# Other Fiduciary Accounts

Total amount of income from other fiduciary accounts as reported on RC-T item 16. It is also expressed as a percentage of gross fiduciary income as reported on RC-T item 19.

## Custody and Safekeeping

Total amount of income from custody and safekeeping accounts as reported on RC-T item 17. It is also expressed as a percentage of gross fiduciary income as reported on RC-T item 19.

# Other Fiduciary and Related Services Income

Total amount of income from other fiduciary and related services as reported on RC-T item 18. It is also expressed as a percentage of gross fiduciary income as reported on RC-T item 19.

#### Gross Fiduciary and Related Income

Gross amount of fiduciary and related income as reported on RC-T item 19.

#### LESS: Expenses

The total of expenses as reported in schedule RC-T item 20. It is also expressed as a percentage of gross fiduciary income as reported on RC-T item 19.

#### LESS: Net Losses

Net losses from fiduciary activities as reported in schedule RC-T item 21. It is also expressed as a percentage of gross fiduciary income as reported on RC-T item 19.

## PLUS: Intercompany Credits

The total of intracompany income credits as reported on schedule RC-T item 22. It is also expressed as a percentage of gross fiduciary income as reported on RC-T item 19.

## Net Fiduciary and Related Income

Net fiduciary and related services income as reported on schedule RC-T item 23.

## Memo: Fiduciary Income Foreign

The memo amount of fiduciary and related service income—foreign offices as reported on schedule RC-T item 19.a, It is also expressed as a percentage of gross fiduciary income as reported on RC-T item 19.

# Gross Fiduciary Income % Noninterest Income

Total fiduciary income as reported on schedule RC-T item 19, expressed as a percentage of total noninterest income reported in schedule RI, item 5.m.

CERT # CHARTER #	DIST/RSSD COUNTY	FIDUCIARY AND RELATED SERVICES										PAGE 01A		
	06/30/2008				03/31/2008				12/31/2007					
FIDUCIARY INCOME % FID ASSETS		BANK	PEER	PCT		BANK	PEER	PCT		BANK	PEER	PCT		
PERSONAL TRUST AND AGENCY		N/A	0.59	N/A		N/A	0.57	N/A		N/A	0.55	N/A		
EMPLOYEE BENEFIT DC		N/A	0.45	N/A		N/A	0.43	N/A		N/A	0.40	N/A		
EMPLOYEE BENEFIT DB		N/A N/A	0.19 0.42	N/A N/A		N/A N/A	0.21 0.42	N/A N/A		N/A N/A	0.20 0.45	N/A N/A		
OTHER RETIREMENT CORPORATE TRUST ANI	AGENCY	N/A N/A	0.42	N/A N/A		N/A N/A	0.42	N/A N/A		N/A N/A	0.43	N/A N/A		
INVESTMENT MANAGEM		N/A N/A	0.42	N/A		N/A	0.40	N/A		N/A	0.37	N/A		
OTHER FIDUCIARY	MENT AGENCT	N/A	0.42	N/A		N/A	0.40	N/A N/A		N/A	0.15	N/A		
TOTAL FIDUCIARY AS	SETS	N/A	0.40	N/A		N/A	0.38	N/A		N/A	0.15	N/A		
CUSTODY AND SAFEKEI		N/A	0.04	N/A		N/A	0.04	N/A		N/A	0.05	N/A		
MEMO FIDUCIARY INCO		N/A	0.50	N/A		N/A	0.37	N/A		N/A	0.26	N/A		
GROSS FIDUCIARY LOSS		(\$000)	%REV	PEER	PCT	(\$000)	%REV	PEER	PCT	(\$000)	%REV	PEER	PCT	
PERSONAL TRUST AND .		N/A	N/A	0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.30	N/A	
RETIREMENT TRUST AN		N/A	N/A	6.11	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.11	N/A	
INVESTMENT MANAGEM	MENT AGENCY	N/A	N/A	0.81	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.30	N/A	
OTHER FIDUCIARY TOTAL GROSS MANAG	SED I OGGEG	N/A	N/A	105.23 27.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.11	N/A	
TOTAL GROSS MANAC	JED LUSSES	N/A	N/A	27.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.23	N/A	
GROSS FIDUCIARY LOSS	SES - NON MGD													
PERSONAL TRUST AND .	AGENCY	N/A	N/A	0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.02	N/A	
RETIREMENT TRUST AN	D AGENCY	N/A	N/A	0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.26	N/A	
INVESTMENT MANAGEN	MENT AGENCY	N/A	N/A	0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.02	N/A	
OTHER FIDUCIARY		N/A	N/A	0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.62	N/A	
TOTAL GROSS NON M	ANAGED LOSSES	N/A	N/A	0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.24	N/A	
NET FIDUCIARY LOSSES	- ALL													
PERSONAL TRUST AND		N/A	N/A	-0.31	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.29	N/A	
RETIREMENT TRUST AN		N/A	N/A	0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.26	N/A	
INVESTMENT MANAGEM	MENT AGENCY	N/A	N/A	0.33	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.30	N/A	
OTHER FIDUCIARY		N/A	N/A	1.26	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.67	N/A	
TOTAL NET LOSSES		N/A	N/A	0.56	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.38	N/A	
COLLECTIVE/COMMON	TRICT ELIMBS	\$(000)	%TOTAL	%CHG		\$(000)	%TOTAL	%CHG		\$(000)	%TOTAL	%CHG		
DOMESTIC EQUITY	IKUSI FUNDS	\$(000) N/A	%IOTAL N/A	70CHG N/A		\$(000) N/A	%101AL N/A	N/A		\$(000) N/A	%101AL N/A	70CHG N/A		
INTERNATION/GLOBAL	FOUITY	N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		
STOCK/BOND BLEND		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		
TAXABLE BOND		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		
MUNICIPAL BOND		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		
SHORT TERM/MONEY M	ARKET	N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		
SPECIALITY/OTHER		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		
TOTAL TRUST FUNDS		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		

# **UBPR Trust Page 1A**

Page 1A displays an analysis of income and losses on fiduciary accounts. Additionally gross loss, recovery and net loss rates are calculated for each type of account. To provide a basis for analysis of bank information, average ratios are calculated for a peer group of comparably sized banks. Please see section II for details on peer group composition and a description of the averaging process. Finally, a percentile ranking or relative position is developed for each income and loss ratio. Please note that, all fiduciary income and loss data as reported on RC-T items 12 through 23 and memorandum item 4 are considered confidential. While confidential information is provided to regulatory users it is **not** made available on the public UBPR website. Individual banks should contact their respective federal bank supervisor for access to confidential information.

# Fiduciary Income % Fiduciary Assets

An analysis of yields by type of fiduciary account is presented. Income generated by a particular type of account is divided by the outstanding account balance. For non-year end dates the income is annualized. Please note that not all banks will report income on RC-T. Please see the call instructions on www.ffiec.gov.

#### Personal Trust and Agency

Income from personal trust and agency accounts reported on RC-T item 12 expressed as a percentage of personal trust and agency account assets reported on RC-T item 4, columns a & b.

## Employee Benefit Defined Contribution

Income from employee benefit defined contribution accounts reported on RC-T item 13.a expressed as a percentage of employee benefit

defined contribution account assets reported on RC-T item 5.a, columns a & b.

# Employee Benefit Defined Benefit

Income from employee benefit defined benefit accounts reported on RC-T item 13.b expressed as a percentage of employee benefit defined benefit account assets reported on RC-T item 5.b, columns a & b.

#### Other Retirement

Income from other retirement accounts reported on RC-T item 13.c expressed as a percentage of other retirement account assets reported on RC-T item 5.c, columns a & b.

# Corporate Trust and Agency

Income from corporate trust and agency accounts reported on RC-T item 14 expressed as a percentage of corporate trust and agency assets reported on RC-T item 6, columns a & b.

#### Investment Management Agency

Income from investment management agency accounts reported on RC-T item 15 expressed as a percentage of investment management and agency account assets reported on RC-T item 7, columns a & b.

## Other Fiduciary

Income from other fiduciary accounts reported on RC-T item16, expressed as a percentage of other fiduciary account assets reported on RC-T item 8, columns a & b.

#### Total Fiduciary Assets

Gross fiduciary income as reported on RC-T item 19 expressed as a percentage of total managed and non managed account assets reported on RC-T item 9, columns a & b.

#### Custody and Safekeeping

Income from custody and safekeeping accounts as reported on schedule

RC-T item 17 expressed as a percentage of custody and safekeeping accounts as reported on schedule RC-T item 10, column b.

## Memo: Fiduciary Income Foreign

Fiduciary and related services income-foreign offices as reported on schedule RC-T item 19.a expressed as a percentage of total managed and non-managed fiduciary accounts held in foreign offices as reported on schedule RC-T item 11, columns a & b.

# Gross Fiduciary Losses— Managed

The rate of gross losses on fiduciary accounts is expressed as a percentage of the income generated by type of account.

#### Personal Trust and Agency

The dollar amount of gross losses on managed personal trust and agency accounts reported on schedule RC-T memoranda item 4.a, column a is displayed. It is also expressed as a percentage of income on personal and trust agency accounts reported in RC-T item 12.

#### Retirement Trust and Agency

The dollar amount of gross losses on managed retirement trust and agency accounts reported on schedule RC-T memoranda item RC-T item 4.b, column a. It is also expressed as a percentage of income on retirement related and agency accounts reported on RC-T items 13.a, b & c.

## Investment Management Agency

The dollar amount of gross losses on managed investment management agency accounts reported on schedule RC-T memoranda item 4.c column a. It is also expressed as a percentage of income in investment management agency accounts reported on RC-T item 15.

#### Other Fiduciary

The dollar amount of gross losses on managed other fiduciary accounts and related services reported on schedule RC-T memoranda item 4.d, column a. It is also expressed as a percentage of income from corporate trust and agency, other fiduciary, custody and safekeeping and other related services accounts reported on RC-T items 14, 16, 17 & 18.

## Total Gross Managed Losses

Total fiduciary settlements, surcharges and other losses on managed accounts reported on schedule RC-T item 4.e, column a. It is also expressed as a percentage of total fiduciary and related services income reported on RC-T item 19.

# Gross Fiduciary Losses— Non Managed

The rate of gross losses on fiduciary accounts is expressed as a percentage of the income generated by type of account.

## Personal Trust and Agency

The dollar amount of gross losses on non- managed personal trust and agency accounts reported on schedule RC-T memoranda item 4.a, column b is displayed. It is also expressed as a percentage of income on personal and trust agency accounts reported in RC-T item 12.

#### Retirement Trust and Agency

The dollar amount of gross losses on non-managed retirement trust and agency accounts reported on schedule RC-T memoranda item 4.b, column b. It is also expressed as a percentage of income on retirement related and agency accounts reported on RC-T items 13.a, b & c.

#### Investment Management Agency

The dollar amount of gross losses on non-managed investment management agency accounts reported on schedule RC-T memoranda item 4.c, column b. It is also expressed

as a percentage of income in investment management agency accounts reported on RC-T item 15.

## Other Fiduciary

The dollar amount of gross losses on non-managed other fiduciary accounts and related services reported on schedule RC-T memoranda item 4d, column b. It is also expressed as a percentage of income from corporate trust and agency, other fiduciary, custody and safekeeping and other related services accounts reported on RC-T items 14, 16, 17 & 18.

## Total Gross Non-Managed Losses

Total fiduciary settlements, surcharges and other losses on managed accounts reported on schedule RC-T item 4.e, column b. It is also expressed as a percentage of total fiduciary and related services income reported on RC-T item 19.

## Net Fiduciary Losses—All

The rate of net losses on fiduciary accounts is expressed as a percentage of the income generated by type of account.

## Personal Trust and Agency

The dollar amount of gross losses on managed personal trust and agency accounts reported on schedule RC-T memoranda item 4.a, column a, plus gross losses on non-managed accounts reported on RC-T memoranda item 4.a, column b, less recoveries reported on RC-T item 4.a, column c is displayed. It is also expressed as a percentage of income on personal and trust agency accounts reported in RC-T item 12.

#### Retirement Trust and Agency

The dollar amount of gross losses on managed retirement trust and agency accounts reported on schedule RC-T memoranda item 4.b, column a, plus gross losses on non-managed accounts reported on RC-T memoranda item 4.b, column b, less recov-

eries reported on RC-T memoranda item 4.b, column c. It is also expressed as a percentage of income on retirement related and agency accounts reported on RC-T items 13 a, b & c.

## Investment Management Agency

The dollar amount of gross losses on managed investment management agency accounts reported on schedule RC-T memoranda item 4.c, column a plus gross losses on nonmanaged accounts reported on schedule RC-T memoranda item 4.c column b less recoveries reported on RC-T item 4.c, column c. It is also expressed as a percentage of income in investment management agency accounts reported on RC-T item 15.

## Other Fiduciary

The dollar amount of gross losses on managed other fiduciary accounts and related services reported on schedule RC-T memoranda item 4.d, column a plus gross losses on managed accounts reported on schedule RC-T memoranda item 4.d, column b, less recoveries reported on RC-T item 4.d, column c. It is also expressed as a percentage of income from corporate trust and agency, other fiduciary, custody and safekeeping and other related services accounts reported on RC-T items 14, 16, 17 & 18.

#### Total Gross Managed Losses

Total fiduciary settlements, surcharges and other losses on managed accounts reported on schedule RC-T item 4.e, column a plus gross losses reported on non-managed accounts reported on RC-T item 4.e, column b, less recoveries reported on RC-T item 4.e, column c. It is also expressed as a percentage of total fiduciary and related services income reported on RC-T item 19.

# Collective and Common Trust Funds

The dollar amount of collective and common trust funds is displayed by

type of investment vehicle. In addition individual totals are shown as a percentage of total collective and common trust funds. Finally an annual growth rate is calculated.

#### Domestic Equity

Dollar amount of domestic equity funds as reported on RC-T memoranda item 3.a, column b is displayed. It is also expressed as a percentage of total collective investment funds reported on RC-T memoranda item 3.h, column b.

#### *International/Global Equity*

Dollar amount of international/global equity funds as reported on RC-T memoranda item 3.b, column b is displayed. It is also expressed as a percentage of total collective investment funds reported on RC-T memoranda item 3.h, column b.

#### Stock/Bond Blend

Dollar amount of stock/bond blend funds as reported on RC-T memo-

randa item 3.c, column b is displayed. It is also expressed as a percentage of total collective investment funds reported on RC-T memoranda item 3.h, column b.

#### Taxable Bond

Dollar amount of taxable bond funds as reported on RC-T memoranda item 3.d, column b is displayed. It is also expressed as a percentage of total collective investment funds reported on RC-T memoranda item 3.h, column b.

#### Municipal Bond Funds

Dollar amount of municipal bond funds as reported on RC-T memoranda item 3.e, column b is displayed. It is also expressed as a percentage of total collective investment funds reported on RC-T memoranda item 3.h, column b.

# Short Term/Money Market

Dollar amount of short term investments/money market funds as reported on RC-T memoranda item 3.f, column b is displayed. It is also expressed as a percentage of total collective investment funds reported on RC-T memoranda item 3.h, column b.

## Specialty/Other

Dollar amount of specialty/other funds as reported on RC-T memoranda item 3.g, column b is displayed. It is also expressed as a percentage of total collective investment funds reported on RC-T memoranda item 3.h, column b.

#### Total Trust Funds

Dollar amount of total collective investment funds as reported on RC-T memoranda item 3.h, column b is displayed.